

### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 31, 2018 Version

### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: East Village PSH, L.P.

PROJECT NAME: The Link

# PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,500,000 annual Federal Credits, and
\$488,919 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: N/A By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this 27 day of	June , 2018 at	Ву
		(Original Signature)
San Diego	, California.	
	-	James Silverwood
		(Typed or printed name)
		President/CEO
		(Title)
	ACKNOWLED	OGMENT
A		
, , ,		es only the identity of the individual who signed the
document to which this certificat	e is attached, and not the trut	hfulness, accuracy, or validity of that document.
STATE OF	1	
COUNTY OF	)	
On	before me,	,
personally appeared		
	, who	proved to me on the basis of satisfactory evidence)
to be the person(s) whose name		ithin instrument and acknowledged to me that
he/she/they executed the same	in his/her/their authorized cap	acity(ies), and that by his/her/their signature(s)
-	•	hich the person(s) acted, executed the instrument.
. , ,		
I certify under PENALTY OF PE	RJURY under the laws of the	State of California that the foregoing paragraph is
true and correct.		
WITNESS my hand and official s	seal.	
Signature		(Seal)

 Local Jurisdiction:
 San Diego Housing Commission

 City Manager:
 Tina Kessler

 Title:
 City Manager

 Mailing Address:
 1122 Broadway, Suite 300

 City:
 San Diego

 Zip Code:
 92101

 Phone Number:
 619-578-7569
 Ext. N/A

 FAX Number:
 619-578-7366

 E-mail:
 tinak@sdhc.org

<sup>\*</sup> For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

# II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Α.	Application Type
	Application type: Preliminary Reservation
	Prior application was submitted but not selected?
	If yes, enter application number: TCAC # CA
	Has credit previously been awarded?
	If re-applying and returning credit, enter the current application number and the amount being returned:  TCAC # CA
	Returned Federal Credit:
	Is this project a Re-syndication of a current TCAC project?  If a Resyndication Project, complete the <b>Resyndication Projects</b> section below.
	Is State Farmworker Credit requested? No
В.	Project Information
	Project Name: The Link
	Site Address: 707-723 17th Street
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: San Diego County: San Diego
	Zip Code: 92101 Census Tract: 0052.00
	Assessor's Parcel Number(s): 535-180-25-00
	Project is located in a DDA:  Yes
	Project is located in a Qualified Census Tract: Yes *Federal Congressional District: 52
	Project is DDA/QCT but requesting State Credits: No *State Assembly District: 78
	Special Needs with 130% basis & State Credits:  Yes *State Senate District: 39
	Project is a Scattered Site Project: No
	If yes, all sites within a 5-mile diameter range: N/A
	*Accurate information is essential; the following website is provided for reference:
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
	Federal and State \$2,500,000 \$488,919
	(federal) (state) *Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(q)(1))
	40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e))
	Special Needs
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g))  Special Needs
	If Special Needs housing type, list the percentage of Special Needs Units:
	If less than 75% special needs units, specify the standards the non-special needs units will meet:
•	<u></u>
G.	Geographic Area (Reg. Section 10315(h))
	Please select your geographic area: San Diego County

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### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

### **Identify Applicant** Applicant is the current owner and will retain ownership: Yes Applicant will be or is a general partner in the to be formed or formed final ownership entity: Yes Applicant is the project developer and will be part of the final ownership entity for the project: Yes Applicant is the project developer and will not be part of the final ownership entity for the project: N/A В. **Applicant Contact Information** Applicant Name: East Village PSH, L.P. 13520 Evening Creek Drive North, Suite 160 Street Address: Citv: San Diego State: CA 92128 Zip Code: Contact Person: Jimmy Silverwood 858-386-5178 Phone: N/A Fax: 858-679-9076 Ext.: Fmail: james@affirmedhousing.com C. Legal Status of Applicant: Limited Partnership Parent Company: Affirmed Housing If Other, Specify: D. General Partner(s) Information D(1) General Partner Name: Affirmed Housing Group, Inc. Administrative GP Street Address: 13520 Evening Creek Drive North, Suite 160 City: San Diego State: CA Zip Code: Contact Person: James Silverwood 858-679-2828 Phone: N/A 858-679-9076 Fxt.: Fax: Fmail: jim@affirmedhousing.com Nonprofit/For Profit: For Profit Parent Company: D(2) General Partner Name:\* Nexus for Affordable Housing Managing GP 1507 West Yale Avenue Street Address: Orange Gina Onweiler City: State: CA 92867 Zip Code: Contact Person: 714-678-7511 Phone: Ext.: N/A Fax: N/A Email: gina@nexusfah.org Nonprofit/For Profit: Nonprofit Parent Company: D(3) General Partner Name: (select one) Street Address: City: State: Zip Code: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type Joint Venture \*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption F. **Status of Ownership Entity** Reg. Section 10327(g)(2) - "TBD" not sufficient currently exists If to be formed, enter date: \*(Federal I.D. No. must be obtained prior to submitting carryover allocation package) G. **Contact Person During Application Process** Company Name: Affirmed Housing Street Address: 13520 Evening Creek Drive North, Stuite 160 San Diego Citv: State: CA 92128 Zip Code:

Jimmy Silverwood 858-385-5178 Phone: Fax: 858-679-9076 Ext.: N/A

Email: james@affirmedhousing.com Participatory Role: VP of Acquisitions and Finance

Contact Person:

(e.g., General Partner, Consultant, etc.)

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# II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

# A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Affirmed Housing 13520 Evening Creek Drive N., Ste San Diego, CA 92128 Jimmy Silverwood 858-385-5178 Ext.: N/A 858-679-9076 james@affirmedhousing.com	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Carrier Johnson & Culture 1301 Third Avenue San Diego, CA 92101 Claudia Escala 619-239-2353 Ext.: 476 N/A cce@carrierjohnson.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Incorvaia & Associates 1947 Camino Vida Roble, Ste 230 Carlsbad, CA 92008 Joel Incorvaia 858-259-2220 Ext.: N/A 858-259-3131 joel@incorlaw.com	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	TBD Ext.:
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	TBD Ext.:	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Partner Energy 680 Knox Street, Ste 150 Los Angeles, CA 90502 Lance Collins 310-356-2193 310-862-2399 Icollins@ptenergy.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Novogradac & Co LLP 2033 N. Main Street, Suite 40 Walnut Creek, CA 94597 Jim Kroger 925-949-4222 925-949-4301 jim.kroger@novoco.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	TBD Ext.:
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	N/A  Ext.:	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Raney Planning & Management, Inc 1501 Sports Drive, Suite A Sacramento, CA 95834 Stefanie Williams 916-372-6100 Ext.: N/A 916-419-6108 swilliams@laurinassociates.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	N/A Ext.:	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Solari Enterprises, Inc. 1507 Yale Avenue Orange, CA 92867 Gianna Solari 714-282-2520 714-282-2517 gianna@solari-ent.com
CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	N/A  Ext.:	2nd Prop. Mgmt Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	N/A  Ext.:

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# II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested  New Construction Yes (may include Adaptive Reuse) Rehabilitation-Only N/A Acquisition & Rehabilitation  New Construction Yes (may include Adaptive Reuse) Rehabilitation-Only N/A Acquisition & Rehabilitation  N/A If yes, will demolition of an existing structure be involved?  No No  No No  If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects
Б.	If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)?  If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)?  Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants?  N/A  If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).  Age of Existing Structures  No. of Occupied Buildings  No. of Stories  Current Use:
	Resyndication Projects  Current/original TCAC ID: TCAC # CA TCAC # CA  First year of credit:  Are Transfer Event provisions applicable? See questionnaire on TCAC website.  Is the project currently under a Capital Needs Agreement with TCAC?  If so, has the Short Term Work been completed?  Is the project subject to hold harmless rent limits?  N/A  N/A  If yes, see page 18 and Checklist, Tab 8.
C.	Purchase Information  Name of Seller: Investments Unlimited Phoenix, LLC Date of Purchase Contract or Option: 4/7/2017 Expiration Date of Option: N/A If yes, broker fee amount to affiliate: N/A Purchase Price: \$3,400,000 Phone: 858-677-5359 Holding Costs per Month: \$21,250 Real Estate Tax Rate: 1.00%  Purchase Information Purchased from Affiliate: No Byona Price Affiliate: N/A If yes, broker fee amount to affiliate? N/A Historical Property/Site: N/A Purchase Price Votal Projected Holding Costs: \$510,000 Purchase Price over appraisal Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project, Land, Building and Unit Information
	Project Type  Single Room Occupancy: N/A Single Family Home: N/A  Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A  Tenant Homeownership: N/A One or Two Story Garden: N/A  Townhouse/Row House: N/A Condominium: N/A  Inner City Infill Site: Yes  Two or More Story With an Elevator: Yes if yes, enter number of stories: 7  Two or More Story Without an Elevator: N/A if yes, enter number of stories: One or More Levels of Subterranean Parking: N/A  Other: (specify here)
E.	Land  x Feet or 0.26 Acres 11,317 Square Feet 338.72  If irregular, specify measurements in feet, acres, and square feet:  11.318 square feet.

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F.	Building Information
	Total Number of Buildings: 1 Residential Buildings: 1
	Community Buildings: Commercial/ Retail Space: N/A
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)
	Are Buildings on a Contiguous Site? Yes
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)?  N/A
	Do any buildings have 4 or fewer units? No
	If yes, are any of the units to be occupied by the owner or

a person related to the owner (IRC Sec. 42(i)(3)(c))?

# G. Project Unit Number and Square Footage

Total number of units:	88
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	86
Total number of Low Income Units:	86
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	30,605
Total square footage of Low Income Units:	30,605
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	769
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	2,019
Total parking structure square footage (excludes car-ports and "tuck under" parking):	3,292
*Total square footage of all project structures (excluding commercial/retail):	36,685
*aguals: "total aguars factors of all regidential units"   "total community room aguars factors"   "total con	mon oncoo" i

<sup>\*</sup>equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$390,604
\$390,604
\$312,232

N/A

# H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

indicate the number of unite anticipated for the fellowing population	iationio.	
Homeless/formerly homeless	72	
Transitional housing	N/A	
Persons with physical, mental, development disabilities	N/A	
Persons with HIV/AIDS	N/A	
Transition age youth	N/A	
Farmworker	N/A	
Family Reunification		
Other:		
Units w/ tenants of multiple disability type or subsidy layers (e.	xplain)	
For 4% federal applications only:		
Rural area consistent with TCAC methodology		

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Estimated Actu		Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	N/A	N/A	N/A
NEPA			6/29/2018
Toxic Report			N/A
Soils Report			N/A
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution			6/28/2018
Site Plan			2/28/2018
Conditional Use Permit Approved or Required	N/A	N/A	N/A
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	N/A	N/A	N/A

	Project and Site Information		
Current Land Use Designation	Employment/Residential Mixed Use (ER) Land Use Disctrict		
Current Zoning and Maximum Density	Employment/Residential mixed use; 339 units per acre		
Proposed Zoning and Maximum Density	Employment/Residential mixed use; 339 units per acre		
Does this site have Inclusionary Zoning?	No		
Occupancy restrictions that run with the land			
due to CUP's or density bonuses?	No (if yes, explain here)		
Building Height Requirements	250 feet		
Required Parking Ratio	I car per 2.9 dwelling units		
Is site in a Redevelopment Area?	No		

# B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	6	1	2018
SILE	Site Acquired	1	1	2018
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	2	1	2018
	Grading Permit	2	1	2019
	Building Permit	2	1	2019
CONSTRUCTION	Loan Application	N/A	1	
Enforceable Commitment		N/A	1	
FINANCING	Closing and Disbursement	3	1	2018
PERMANENT	Loan Application	11	1	2018
FINANCING	Enforceable Commitment	1	1	2019
FINANCING	Closing and Disbursement	N/A	1	
	Type and Source: Civic San Diego	N/A	1	
	Application	4	1	2017
	Closing or Award	6	1	2018
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
OTHER LOANS AND	Application	N/A	1	
GRANTS	Closing or Award	N/A	1	
GRANIS	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	3	1	2019
	Construction Start	3	1	2019
	Construction Completion	7	1	2020
	Placed In Service	8	1	2020
	Occupancy of All Tax Credit Units	10	1	2020

# III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

# A. Construction Financing

# List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) Banner Bank	24	4.500%	\$13,336,377
2) Civic San Diego	660	3.000%	\$10,350,000
3) Tax Credit Equity - WNC	N/A	N/A	\$10,686,767
4)			
5)			
6)			
7)			
8)			
9)			
10)			
11)			
12)			
	\$34,373,144		

	,			
			Total Funds For Construction:	\$34,373,14
1)	Lender/Source: Banner Bank	2)	Lender/Source: Civic San Diego	
٠,	Street Address: 4445 Eastgate Mall, Ste 110	-,	Street Address: 401 B Street, Suite	400
	City: San Diego		City: San Diego	
	Contact Name: Waheed Kareem		Contact Name: Eli Sanchez	
	Phone Number: 619-518-2610 Ext.: N/A		Phone Number: 619-533-7121	Ext.: N/A
	Type of Financing: Construction Loan		Type of Financing: Residual Receip	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source: Tax Credit Equity - WNC	4)	Lender/Source:	
•	Street Address: 17782 Sky Park Circle	,	Street Address:	
	City: Irvine		City:	
	Contact Name: Jessica Cometa		Contact Name:	
	Phone Number: 949-439-2616		Phone Number:	Ext.:
	Type of Financing: Investor Equity		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
5)	Lender/Source:	6)	Lender/Source:	
•	Street Address:	•	Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
7)	Lender/Source:	8)	Lender/Source:	
•	Street Address:	,	Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
9)	Lender/Source:	10)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed?		Is the Lender/Source Committed?	No

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11) Lender/Source:			12) Lender/Source:			
Street Address:			Street Address:			
City:			City:			
Contact Name:			Contact Name:			
Phone Number:		Ext.:	Phone Number:		Ext.:	
Type of Financir	ng:	·•	Type of Financir	ng:	_	
Is the Lender/So	urce Committed?	No	 Is the Lender/So	ource Committed?	No	

# III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

# A. Permanent Financing

# List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts /	Annual Debt Service	Amount of Funds	
		()	Nate	Deferred Pymt.	Sel vice	Tulius	
1)	Civic San Diego	660	3.000%	Residual	N/A	\$10,350,000	
2)	Deferred Developer Fee	N/A	N/A	Deferred	N/A	\$197,736	
3)							
4)							
5)							
6)							
7)							
8)							
9)							
10)							
11)							
12)					_		
	Total Permanent Financing:						
				Total Tax	Credit Equity:	\$23,825,408	
				Total Sources of	Project Funds:	\$34,373,144	

1)	Lender/Source: Civic San Diego	2)	Lender/Source: Deferred Developer	Fee
,	Street Address: 401 B Street, Suite 400	-,	Street Address: 13520 Evening Cree	
	City: San Diego		City: San Diego	
	Contact Name: Eli Sanchez		Contact Name: James Silverwood	
	Phone Number: 619-533-7121 Ext.: N/A		Phone Number: (858) 679-2828	Ext.: N/A
	Type of Financing: Residual Receipts Loan		Type of Financing: Deferred Develor	per Fee
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source:	4)	Lender/Source:	
•	Street Address:	,	Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
5)	Lender/Source:	6)	Lender/Source:	
٠,	Street Address:	٠,	Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
7)	Lender/Source:	8)	Lender/Source:	
•	Street Address:	,	Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No

9) Lender/Source:		10) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	<u> </u>
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No No
11) Lender/Source:		12) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No No

### **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

### A. Low Income Units

(0)	(h)	(a)	(d)	(0)	( <b>f</b> )	(~)	/b)
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
SRO/Studio	30	\$511	\$15,330		\$511	30%	30.0%
SRO/Studio	42	\$682	\$28,644		\$682	40%	40.0%
SRO/Studio	14	\$852	\$11,928		\$852	50%	50.0%
Total # Units:	86	Total:	\$55,902		Average:	38.1%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category. N/A

### B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
1 Bedroom	2		
Total # Units:	2	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)

See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

### C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
	_		
	_		
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$55,902
Aggregate Annual Rents For All Units:	\$670,824

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	72
Length of Contract (years):	15
Expiration Date of Contract:	TBD
Total Projected Annual Rental Subsidy:	\$414,936

# E. Miscellaneous Income

Annual Income from Laur	ndry Facilities:	\$7,392
Annual Income from Vendon	ding Machines:	
Annual Interest Income:		
Other Annual Income:	Fees, NSF, Late, etc	\$8,000
	\$15,392	
Total A	nnual Potential Gross Income:	\$1,101,152

# F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						
Water Heating:						
Cooking:						
Lighting:						
Electricity:						
Water:*						
Other: (specify here)						
Total:						

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

# Name of PHA or California Energy Commission Providing Utility Allowances:

N/A

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

# G. Annual Residential Operating Expenses

Administrative	Advertising:		\$2,000
	Legal:		\$15,000
	Accounting/Audit:		\$14,000
	Security:		\$80,000
	Other: (specify here)		\$22,000
	Total A	Administrative: \$	133,000
		•	
Management	Total	Management:	\$55,000
		<u> </u>	
Utilities	Fuel:		
	Gas:		\$6,200
	Electricity:		\$48,000
	Water/Sewer:		\$30,000
		Total Utilities:	\$84,200
	Γ <del></del>	1	
Payroll /	On-site Manager:		\$68,000
Payroll Taxes	Maintenance Personnel:		\$30,000
	Other: (specify here)		\$25,000
	Total Payroll /		123,000
	10	otal Insurance:	\$28,000
Maintenance	Dointing		<b>¢</b> 7 000
waintenance	Painting:		\$7,000
	Repairs: Trash Removal:		\$36,000 \$15,000
	Exterminating:		
	Grounds:		\$7,000 \$5,000
	Elevator:		\$8,000
			\$12,000
	o all of the same		
	lotai	maintenance:	\$90,000
Other Expenses	Other: Fire Monitoring		\$4,000
	Other: SDHC Monitoring Fee	е	\$13,200
	Other: (specify here)		
	Other: (specify here)		
	Other: (specify here)		
	Total Ot	her Expenses:	\$17,200

# **Total Expenses**

Total Annual Residential Operating Expenses:	\$530,400
Total Number of Units in the Project:	88
Total Annual Operating Expenses Per Unit:	\$6,027
Total 3-Month Operating Reserve:	\$143,000
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$382,569
Total Annual Reserve for Replacement:	\$35,200
Total Annual Real Estate Taxes:	\$6,000
Other:	
Other:	

## H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

# III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

# A. Inclusion/Exclusion From Eligible Basis

	Funding Source	s	Included in	
If lende	er is not funding source	Eligible Basis		
(H	OME, CDBG, etc.) NO	Yes/No	Amount	
HOME In	vestment Partnership A	Act (HOME)	N/A	
Commun	ity Development Block	Grant (CDBG)	N/A	
RHS 514			N/A	
RHS 515			N/A	
RHS 516			N/A	
<b>RHS 538</b>			N/A	
HOPE VI			N/A	
McKinney-	Vento Homeless Assistar	nce Program	N/A	
MHSA			N/A	
MHP			N/A	
Housing	Successor Agency Fun	ds	N/A	
Taxable b	oond financing		N/A	
FHA Risk	Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	Civic San Diego		Yes	\$10,350,000
Private:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

# B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	5/16/2018
Source:	ego Housing Commission
If Section 8:	Project-based vouchers
Percentage:	80.00%
Units Subsidized:	72
Amount Per Year:	\$942,624
Total Subsidy:	\$14,139,360
Term:	15 years

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

# C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:				RHS 514	:	
HUD Sec 236:				RHS 515	:	
If Section 236, IRP?	N/A			RHS 521	(rent subsidy):	
RHS 538:				State / Lo	ocal:	
HUD Section 8:				Rent Sup	/ RAP:	
If Section 8:		(select	one)			
HUD SHP:						
Will the subsidy contin	ue?:	No		Other:	(specify here)	
If yes enter amount:				0	ther amount:	

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

### A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$196,718	8	6	\$16,917,748
	1 Bedroom	\$226,814	2	2	\$453,628
	2 Bedrooms	\$273,600			
	3 Bedrooms	\$350,208			
	4+ Bedrooms				
		TOTAL UNADJUSTED TH	RESHOLD B	ASIS LIMIT:	\$17,371,376
				Yes/No	
(a)	public funds subject to a lefederal prevailing wages organization requiring the paid at least state or feder List source(s) or labor-affi		of state or ated	Yes	\$3,474,275
	Federal prevailing wages.				
	subject to a project labor a 2500(b)(1) of the Public C and trained workforce as Safety Code to perform al occupation in the building		Section a skilled Health and able	No	
	provide parking beneath r through construction of ar levels.	nent for new construction projects esidential units (not "tuck under" non-site parking structure of two	parking) or or more	Yes	\$1,215,996
	part of the development.	nent for projects where a day care		No	
(u		nent for projects where 100 perce Special Needs populations.	nt of the	No	
	Plus (+) up to 10% basis a Section 10325 or Section or more of the features in	adjustment for projects applying to 10326 of these regulations that in the section: Item (e) Features.	nclude one	Yes	\$521,141
(f)	adjustment for projects restructures, and/or on-site	associated costs or up to a 15% to quiring seismic upgrading of exis toxic or other environmental mitigulation hitect or seismic engineer.	ting	No	
(g)	government entities. Cert	It impact fees required to be paid ification from local entities asses MPACT FEES ARE INELIGIBLE.	sing fees	Yes Please Enter Amount:	\$1,936,000
, ,	project's upper floor units	ment for projects wherein at least are serviced by an elevator.		Yes	\$1,737,138
(i)	has an unadjusted 9% thr to or less than \$400,000;	ment for a project that is: (i) in a ceshold basis limit for a 2-bedroor AND (ii) located in a census tract tunity Area Map as Highest or High	n unit equal designated Jh	No	<b>\$26.055.000</b>
		TOTAL ADJUSTED TH	RESHOLD B	ASIS LIMIT:	\$26,255,926

# **HIGH COST TEST**

Total Eligible Basis \$27,476,400
Percentage of the Adjusted Threshold Basis Limit 104.648%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

### ITEM (e) Features

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less.
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- Yes 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- Yes 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used).

  Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	SECTION 1: SC	NIBCES AND I	ISES BLIDGET							Dan	manent Sources							ı	
IV. SOURCES AND USES BUDGET -	SECTION 1. SC	DORCES AND	OSES BODGE		1)Civic San	2)Deferred	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)			
					Diego	Developer Fee								-					l
	TOTAL																	70% PVC for	l
	PROJECT COST	RES COST	COM'L. COST	TAX CREDIT EQUITY													SUBTOTAL	New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION	0001	KEG. GGG1	00M E. 0001	EGGITT													COBTOTAL	Constitution	Acquisition
<sup>1</sup> Land Cost or Value	\$3,400,000	\$3,400,000		\$3,400,000													\$3,400,000		
<sup>2</sup> Demolition		\$150,000		\$150,000													\$150,000		
Legal																			i
Land Lease Rent Prepayment  1 Total Land Cost or Value		\$3,550,000		\$3,550,000													\$3,550,000		
Existing Improvements Cost or Value		ψ0,000,000		ψ5,550,000													ψο,οοο,οοο		
<sup>2</sup> Off-Site Improvements																			
Total Acquisition Cost	1																		
Total Land Cost / Acquisition Cost		\$3,550,000		\$3,550,000													\$3,550,000		
Predevelopment Interest/Holding Cost Assumed, Accrued Interest on Existing Debt		\$510,000		\$510,000													\$510,000		
(Rehab/Acq)																			(
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit	i L																		
Prevailing Wages General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses NEW CONSTRUCTION																			
Site Work	\$1,050,000	\$1,050,000		\$1,050,000													\$1,050,000	\$1,050,000	
Structures		\$15,900,000		\$5,550,000	\$10,350,000						İ						\$15,900,000	\$15,900,000	
General Requirements		\$600,000		\$600,000													\$600,000	\$600,000	
Contractor Overhead Contractor Profit		\$600,000 \$500,000		\$600,000 \$500,000													\$600,000 \$500,000	\$600,000 \$500,000	
Prevailing Wages		\$500,000		\$500,000													\$500,000	\$500,000	
General Liability Insurance		\$550,000		\$550,000													\$550,000	\$550,000	
Other: Solar & Site Security	\$350,000	\$350,000		\$350,000													\$350,000	\$350,000	
Total New Construction Costs ARCHITECTURAL FEES	\$19,550,000	\$19,550,000		\$9,200,000	\$10,350,000												\$19,550,000	\$19,550,000	
Design	\$1,224,000	\$1,224,000		\$1,224,000													\$1,224,000	\$1,224,000	
Supervision	ı																		
Total Architectural Costs		\$1,224,000 \$246,400		\$1,224,000 \$246,400													\$1,224,000 \$246,400	\$1,224,000 \$246,400	
Total Survey & Engineering CONSTRUCTION INTEREST & FEES	\$246,400	\$246,400		\$246,400													\$246,400	\$246,400	
Construction Loan Interest	\$485,000	\$485,000		\$485,000													\$485,000	\$485,000	
Origination Fee		\$140,000		\$140,000													\$140,000	\$140,000	
Credit Enhancement/Application Fee Bond Premium																			
Title & Recording	\$22,000	\$22,000		\$22,000												+	\$22,000	\$22,000	
Taxes	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Insurance		\$150,000		\$150,000													\$150,000	\$150,000	
Other: Construction Services Other: (Specify)	\$35,000	\$35,000		\$35,000													\$35,000	\$35,000	
Total Construction Interest & Fees	\$882,000	\$882,000		\$882,000													\$882,000	\$882,000	
PERMANENT FINANCING																			
Loan Origination Fee		\$75,000		\$75,000													\$75,000		
Credit Enhancement/Application Fee Title & Recording																			
Taxes																			
Insurance																			
Other: Interest after CofO; before Perm	\$310,000	\$310,000		\$310,000													\$310,000		
Other: (Specify) Total Permanent Financing Costs	\$385,000	\$385,000		\$385,000													\$385,000		
Subtotals Forward					\$10,350,000	<del>                                     </del>		1	+	<del> </del>	t				<del> </del>	+		\$21,902,400	
LEGAL FEES					Ţ.:,ccc,occ														
Lender Legal Paid by Applicant		\$60,000		\$60,000													\$60,000	\$60,000	
Other: Partnership & Civic/SDHC legal Total Attorney Costs		\$145,000 \$205,000		\$145,000 \$205,000													\$145,000 \$205,000	\$51,000 \$111,000	
RESERVES	Ψ203,000	Ψ200,000		φ203,000													\$200,000	φ111,000	
Rent Reserves																			
Capitalized Rent Reserves		\$1,300,000		\$1,300,000													\$1,300,000		
Required Capitalized Replacement Reserve  3-Month Operating Reserve		\$143,000		\$143,000													\$143,000		
3-Month Operating Reserve Other: (Specify)	\$ 143,000	\$143,000		\$143,000													\$143,000		
Total Reserve Costs	\$1,443,000	\$1,443,000		\$1,443,000													\$1,443,000		
APPRAISAL																			
Total Appraisal Costs		\$8,000 \$978,000		\$8,000 \$978,000											_		\$8,000 \$978,000	\$8,000 \$978,000	
Total Contingency Cost	μ φ9/6,000	φ976,000		φ970,000													\$978,000	φ978,000	

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	LIBCES AND	LISES BUIDGET		Permanent Sources														
IV. SOURCES AND USES BUDGET - S	ECTION 1. 30	OKCES AND	OSES BODGE		1)Civic San	2)Deferred	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)	1		
					Diego	Developer Fee	٥,	٠,	٥,	٥,	٠,	٥,	3,	10,	,	,			1
	TOTAL				Diego	Developer 1 ee												70% PVC for	1
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	DES COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
OTHER PROJECT COSTS	0031	KE3. 0031	COM E. COS1	LQUITI													SOBIOTAL	Constituenas	Acquisition
TCAC App/Allocation/Monitoring Fees	\$137,000	\$137,000		\$137,000													\$137,000		
0	,																	200.000	
Environmental Audit		\$20,000		\$20,000													\$20,000	\$20,000	$\overline{}$
Local Development Impact Fees		\$1,936,000		\$1,936,000													\$1,936,000	\$1,936,000	
Permit Processing Fees		\$264,000		\$264,000													\$264,000	\$264,000	
Capital Fees		***		***													***		
Marketing	\$20,000	\$20,000		\$20,000													\$20,000	A 1=0 000	
Furnishings	\$473,000	\$473,000		\$473,000													\$473,000	\$473,000	
Market Study	\$8,000	\$8,000		\$8,000													\$8,000	\$8,000	
Accounting/Reimbursable		\$25,000		\$25,000													\$25,000	\$25,000	
Soft Cost Contingency	\$301,000	\$301,000		\$301,000													\$301,000	\$301,000	
Other: Deposit to Civic	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Other: Relocation	\$60,000	\$60,000		\$60,000													\$60,000		
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs		\$3,294,000		\$3,294,000													\$3,294,000	\$3,077,000	
SUBTOTAL PROJECT COST	\$32,275,400	\$32,275,400		\$21,925,400	\$10,350,000												\$32,275,400	\$26,076,400	<u> </u>
DEVELOPER COSTS																			
Developer Overhead/Profit	\$2,097,744	\$2,097,744		\$1,900,008		\$197,736											\$2,097,744	\$1,400,000	1
Consultant/Processing Agent																			1
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$2,097,744	\$2,097,744		\$1,900,008		\$197,736											\$2,097,744	\$1,400,000	i
TOTAL PROJECT COST	\$34,373,144	\$34,373,144		\$23,825,408	\$10,350,000	\$197,736	-										\$34,373,144	\$27,476,400	
Note: Syndication Costs shall NOT be inc	luded as a proje	ect cost.							<u> </u>	•	•	•			Bridge Loan	Expense Durir	ng Construction:		
Calculate Maximum Developer Fee using the eligible basis subtotals.								\$27,476,400											
DOUBLE CHECK AGAINST PERMANENT F	FINANCING TOT	TALS:		\$23,825,408	\$10,350,000	\$197,736													

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner	CERTIFICATION BY OWNER:		
Organizational Fee	As owner(s) of the above-referenced low-income h	ousing project, I certify under penalty of perjury, that the project costs contained herein are,	to the best of my knowledge, accurate and actual costs associated with the construction, acquisition
Bridge Loan Fees/Exp.	and/or rehabilitation of this project and that the so	urces of funds shown are the only funds received by the Partnership for the development of t	he project. I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees	calculate the low-income housing tax credit.		
Consultant Fees			
Accountant Fees			
Tax Opinion			
Other	Signature of Owner/General Partner	Date	
Total Syndication Costs			
	Printed Name of Signatory	Title of Signatory	
CERTIFICATION OF CPA/TAX PROFE	ESSIONAL:		
As the tax professional for the above	e-referenced low-income housing project, I certify under penalty of perjury	, that the percentage of aggregate basis financed by tax-exempt bonds is:	
Signature of Project CPA/Tax Profession	onal Date		

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<sup>&</sup>lt;sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

<sup>&</sup>lt;sup>2</sup> Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

# V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

# **Determination of Eligible and Qualified Basis**

# A. Basis and Credits

	70% PVC for New Const/ Rehab	30% PVC for Acquisition
Total Eligible Basis:	\$27,476,400	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract Ineligible Basis related to Excess Parking:		
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:	\$6,108,880	
Total Basis Reduction:	(\$6,108,880)	
Total Requested Unadjusted Eligible Basis:	\$21,367,520	
Total Adjusted Threshold Basis Limit:	\$26,25	55,926
*Qualified Census Tract or Difficult to Develop Area Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$27,777,776	
Applicable Fraction:	100%	100%
Qualified Basis:	\$27,777,776	
Total Qualified Basis:	\$27,77	77,776

<sup>\*130%</sup> boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable. (Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

# B. Determination of Federal Credit

	New Const/ Rehab	Acquisition	
Qualified Basis:	\$27,777,776		
*Applicable Percentage:	9.00%	3.25%	
Subtotal Annual Federal Credit:	\$2,500,000		
Total Combined Annual Federal Credit:	\$2,500,000		

<sup>\*</sup> Applicants are required to use these percentages in calculating credit at the application stage.

# C. Determination of Minimum Federal Credit Necessary For Feasibility

 Total Project Cost
 \$34,373,144

 Permanent Financing
 \$10,547,736

 Funding Gap
 \$23,825,408

 Federal Tax Credit Factor
 \$0.94050

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility\$25,332,704Annual Federal Credit Necessary for Feasibility\$2,533,270Maximum Annual Federal Credits\$2,500,000Equity Raised From Federal Credit\$23,512,500

**Remaining Funding Gap** 

\$312,908

FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E)

### D. Determination of State Credit

**State Credit Basis** 

NC/Rehab	Acquisition
\$21,367,520	

New construction or rehabilitation basis only; No acquisition basis except for At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount
Maximum Total State Credit

30%	13%
\$6,410,256	\$0

# E. Determination of Minimum State Credit Necessary for Feasibility

**State Tax Credit Factor** 

\$0.64000

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.65 for self-syndication projects; or at least \$0.60 for all other projects

State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit

\$4	88	,91	9
\$3	312	,90	8

\$488.919

**Remaining Funding Gap** 

\$0

### **VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM**

. General Partner and Management Company Characteristics	Maximum 9 Points
A(1) General Partner Experience General Partner Name:	6 Points
East Village PSH, L.P.	
Select from ONE of the following two options:	
5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIH	ITC projects
Special Needs housing type project opting for 5 project experience category:  Yes  For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides of	only
(select one if applicable)	Jiny.
To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project nee	ed not be one of the
Special Needs projects.	24 1101 20 0110 01 1110
opedial needs projects.	
To receive points under this subsection for projects in existence for more than 3 years from the filing deadline submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are repositive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeit in which each development's last financial statement has been prepared and have funded reserves in accordangement and any applicable loan documents. This certification must list the specific projects for which the partner of the CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as shall be within 60 days of the application deadline, unless the general partner or key person has no current propoints in which case the report date shall be after the date from which the general partner or key person sepan project. To obtain points for projects previously owned by the proposed general partner, a similar certification respect to the last full year of ownership by the proposed general partner, along with verification of the number owned by that general partner. This certification must list the specific projects for which the points are being re-	requested have maintained a ited deposits, etc.) for the year ance with the partnership points are being requested, as of the report date, which rojects which are eligible for a rated from the last eligible must be submitted with er of years that the project was

# A(2) Management Company Experience Select from ONE of the following two options: 11 or more projects managed more than 3 years, including 2 California LIHTC projects Special Needs housing type project opting for 11 project experience category: N/A For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable) To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects. Management Company Name: Solari Enterprisies, Inc. Total Points for Management Company Experience: 3

contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

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Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

B. Housing Needs Maximum 10 Points

Special Needs			10 Points
Select one if project is a scattered site a	cquisition and/or rehabilitation N/A		
		Total Points fo	r Housing Needs: 10

### C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

### a) Transit

- (i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry termin 7 Points station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.
- (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)
- (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail statior ferry terminal, bus station, or public bus stop.

Select one: (i)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one: N/A

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

### b) Public Park

(i) The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.

Joint-use agreement (if yes, please provide a copy)

N/A

N/A

N/A

2 Points

Select one: N/A

### Total Points for Public Park Amenity: 0

### c) Book-Lending Public Library

(i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

(ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).

Select one: (i)

### Total Points for Public Library Amenity: 3

# d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural setaside projects).

4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural setaside projects).

3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). 4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year. 2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year. 1 Point

Select one:

(i)

# Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

### e) Public Elementary, Middle, or High School

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one:

N/A

### Total Points for Public Elementary, Middle, or High School Amenity:

# f) Senior Developments: Daily Operated Senior Center

 For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). 3 Points

(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside). 2 Points

Select one:

N/A

### Total Points for Daily Operated Senior Center Amenity:

### g) Special Needs Development: Population Specific Service Oriented Facility

(i) For a **special needs development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.

2 Points

Select one:

(ii)

### Total Points for Population Specific Service Oriented Facility Amenity:

### h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). 3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

2 Points

Select one:

(ii)

# Total Points for Medical Clinic or Hospital Amenity:

2

# i) Pharmacy

The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

1 Point

Select one: (i)

**Total Points for Pharmacy:** 

2

# j) In-unit High Speed Internet Service

High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not

2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one:

N/A

**Total Points for Internet Service:** 

### k) Highest or High Resources Area

The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource

8 Points

Select one:

N/A

**Total Points for Internet Service:** 

0

Total Points for Site Amenities:

Site Amenity Cont	act List:		
•			
Amenity Name:	MTS	Amenity Name:	St. Vincent de Paul Village
Address:	Market St. & 16th St.	Address:	1501 Imperial Avenue
City, Zip	San Diego, CA 92101	City, Zip	San Diego, 92101
Contact Person:	Paul Beaver	Contact Person:	Katt Lillig
Phone:	619-233-3004 Ext.: N/A	Phone:	619-446-2100 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Specific Service Oriented Facility
Website:	https://www.sdmts.com	Website:	https://my.neighbor.org
Distance in miles:	<0.25	Distance in miles:	0.52
	0 0 111		
Amenity Name:	San Diego Central Library	Amenity Name:	
Address:	330 Park Blvd.	Address:	
City, Zip	San Diego, 92101	City, Zip	
Contact Person:	Misty Jones	Contact Person:	
Phone:	619-236-5800 Ext.: N/A	Phone:	Ext.:
Amenity Type:	Book-Lending Public Library	Amenity Type:	
Website:	https://www.sandiego.gov/public	Website:	
Distance in miles:	0.45	Distance in miles:	
Amenity Name:	Albertsons	Amenity Name:	
Address:	655 14th St.	Address:	
	San Diego, 92101		
City, Zip Contact Person:		City, Zip Contact Person:	
Phone:	Leticia Delgado 619-237-1247 Ext.: N/A	Phone:	Ext.:
	Grocery/Farmers' Market		EXI
Amenity Type:		Amenity Type:	
Website:	https://local.albertsons.com/ca/s	Website:	
Distance in miles:	<0.25	Distance in miles:	
Amenity Name:	UCSD Health Clinic	Amenity Name:	
Address:	203 West F St.	Address:	
City, Zip	San Diego, 92101	City, Zip	
Contact Person:	Patrick Bergeron	Contact Person:	
Phone:	619-471-3800 Ext.: N/A	Phone:	Ext.:
Amenity Type:	Medical Clinic/Hospital	Amenity Type:	
Website:	https://health.ucsd.edu/locations	Website:	
Distance in miles:	0.96	Distance in miles:	
2.0.0	0.00	2.0.0	
Amenity Name:	Sav-On Pharmacy	Amenity Name:	
Address:	655 14th St.	Address:	
City, Zip	San Diego, 92101	City, Zip	
Contact Person:	Leticia Delgado	Contact Person:	
Phone:	619-237-1247 Ext.: N/A	Phone:	Ext.:
Amenity Type:	Pharmacy	Amenity Type:	
Website:	https://www.healthcare4ppl.com/	Website:	
Distance in miles:	<0.25	Distance in miles:	
_10.01.100 111 1111100.	.0.20	_10101100 111 1111100.	

33 May 31, 2018 Version Points System 7/3/2018 C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring means, for a project to score the maximum 10 points, the units of each housing type (nonspecial needs units and special needs units) must independently score 10 points for service amenities (Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects; Items 7 through 12 are applicable to Special Needs projects). Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.**Amenities may include, but are not limited to:

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a) Large I	Family, Senior, At-Risk projects:	
	Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.).  Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A	Service Coordinator as listed above, except:  Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
<b>N/A</b> (2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A	Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
N/A (3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A (4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A	Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A	Health and wellness services and programs as listed above, except:  Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
<b>N/A</b> (5)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A (6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger).  Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except:  Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

h) Snecia	I Needs projects:	
	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan.  Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
Yes (8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A	Service Coordinator or Other Services Specialist as listed above, except:  Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
<b>N/A</b> (9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
<b>N/A</b> (10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A (11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
<b>N/A</b> (12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger).  Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points

The service budget spreadsheet must be completed. Total Points for Service Amenities: 10

2 points

After school program for school age children as listed above, except:

Minimum of 4 hours per week, offered weekdays throughout the school year.

N/A

# D. Sustainable Building Methods

**Maximum 5 Points** 

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

D(1) New	Construction and Adaptive Reuse projects select from the following features	_
Yes a.	Develop the project in accordance with the minimum requirements with any one of the following programs:	
	GreenPoint Rated Program	5 Points
N/A b.	ENERGY EFFICIENCY Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):	
	Better than the 2016 Standards N/A	0 Points
	If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  N/A	0 Points
OR:	Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:	
	Low Rise (1-3 habitable stories)  N/A	0 Points
	Multifamily of 4+ habitable stories N/A	0 Points
D(2) Reha	abilitation projects select from the following features:	
N/A a.	Develop the project in accordance with the minimum requirements with any one of the following programs:	
	N/A	0 Points
N/A b.	Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A	0 Points
N/A c.	Additional rehabilitation project measures (chose one or more of the following three category	ies):
	1. PHOTOVOLTAIC / SOLAR  N/A	0 Points
N/A	<ol> <li>SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN         Develop project-specific maintenance manual, including information on all energy and green building         Undertake formal building systems commissioning, retro-commissioning, or re-commissioning</li> </ol>	<b>0 Points</b> ng features
N/A	3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	0 Points
E(3) New	Construction and Rehabilitation projects:	
	WATER EFFICIENCY:	0 Points
	N/A	
he project's d addition, certa	points, the applicant and the project architect must certify in the application which of the above items we esign and specifications, and further must certify at the project's placed-in-service date that the items we in point categories require completion of the TCAC Sustainable Building Method Workbook and accompany a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)	ere completed. eanying

То in t In Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5			
	To	otal Points For Sustainable Building Methods:	5

### E. Lowest Income

### E(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

<sup>\*\*60%</sup> AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)					I)	
		**60%	*55%	50%	45%	40%	35%	30%
	50%			25.0*	37.5			
	45%			22.5*	33.8			
	40%		10.0*	20.0	30.0			
Percent of Low-	35%		8.8	17.5	26.3	35.0		50.0
Income Units (exclusive of	30%		7.5	15.0	22.5	30.0	37.5	45.0
manager's units)	25%		6.3	12.5	18.8	25.0	31.3	37.5
,	20%		5.0	10.0	15.0	20.0	18.8	30.0
	15%		3.8	7.5	11.3	15.0	18.8	22.5
	10%		2.5	5.0	7.5	10.0	12.5	15.0

<sup>\*</sup>Available to Rural set-aside projects only.

Consolidate your units before entering your information into the table  Do not enter any non-qualifying units into the table									
Number of Targeted Low-Income Units	Percent of Area Median Income (AMI) (30% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned					
30	30	34.88	30	45					
	35	0.00	0	0					
42	40	48.84	45	35					
	45	0.00	0	0					
14	50	16.28	15	7.5					
	0 -Rural only	0.00	0	0					
	0 -Rural only	0.00	0	0					
	60	0.00	0	0					
86		Total Po	oints Requested:	87.5					

### E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	0	0	0.0000
SRO	86	30	0.3488
Total:	86	30	•

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:

2

**Total Points for Lowest Income:** 89.5

### F. Readiness to Proceed

application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional

Readiness to Proceed Maximum 10 Points

Yes (i)

Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the

5 Points

Yes (ii)

Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary

5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days\* of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation:

- a completed updated application form along with a detailed explanation of any changes from the initial application,
- an executed construction contract.
- a construction lender trade payment breakdown of approved construction costs,
- recorded deeds of trust for all construction financing (unless a project's location on tribal trust land precludes this)
- binding commitments for permanent financing,
- binding commitments for any other financing required to complete project construction,
- a limited partnership agreement executed by the general partner and the investor providing the equity,
- payment of all construction lender fees, issuance of building permits (see Regulation Section 10325(c)(7) for additional
- notice to proceed delivered to the contractor.

If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application. The 90-day requirements apply to all projects requesting any points under this category. See Appendix for requirements

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

\*After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 day deadline for the remaining half of the projects.

Total Points for Readiness to Proceed:

10

# G. Miscellaneous Federal and State Policies **Maximum 2 Points** N/A (i) For applicants that agree that the Committee may exchange Federal Tax Credits for 2 Points State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership.

Total Points for Miscellaneous Federal and State Policies:

# VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

·	APPLICANT	MAXIMUM	TOTAL
	POINTS	POINTS	POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	21	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	87.5	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

<sup>\*</sup>Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

### VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Requested Unadjusted Eligible Basis +

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential X Size Factor	I Costs	+ ((	1	Basis Reduction up to Leveraged Soft Financing excluding donated land, fee waivers, and capitalized value of rent differentials	_) /3)	
Total Residential Project Development Costs			Total Residential Project Development Costs			
LEVERAGED SOFT FINANCING Capitalized Value of Rent Differentials of Public Rent/operating Subsidies Total donated land value Total fee waivers List Leveraged Soft Financing excluding donated land and fee waivers: Civic San Diego \$10,350,000  Less: Excess Purchase Price Over Appraised Value Less: Ineligible Offsites Total Leveraged Soft Financing excluding donated land and fee waivers	\$3,384,986 \$10,350,000			REDUCTION sis Reduction	_	\$6,108,880
TOTAL	\$13,734,986	ļ				

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### MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

**Mixed-Use Ratio =** Total Commercial Cost / Total Project Cost:

0.0%

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44\*(1-J49)

### SIZE FACTOR CALCULATION

New Construction:	Yes
Tax Credit Units:	88
Size Factor:	1.19

### FINALTIE BREAKER CALCULATION

Leveraged Soft Financing less commercial proration	\$13,734,986	Requested Unadjusted Eligible Basis	\$21,367,520
Leveraged Soft Financing times Size Factor	\$16,344,633	Basis Reduction add-back	\$6,108,880
	<u></u>		

 $\frac{\$16,344,633}{34,373,144} + \left( \left( \begin{array}{ccc} 1 & & \$27,476,400 \\ & & \$34,373,144 \end{array} \right) / 3 \right) = \boxed{54.239\%}$ 

### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

### Annual Rental Income Differential for Public Rent Subsidies:

# Rent Limit: Use 30% AMI for Special Needs Projects

		<u>OR</u>	Public	Calculated
		Use 40% AMI for	Subsidy	Annual
Unit Type	# of Units	ALL OTHERS	Contract Rent	Rent
SRO	30	\$511	\$1,091	\$208,800
SRO	42	\$682	\$1,091	\$206,136
SRO				\$0
	Annual Ren	t Differential for Public	Rent Subsidies:	\$414,936

\$342,773

6.0%

1.15

Total Rent Differentials	\$414,936
Less Vacancy	5.0%
Net Rental Income	\$394.189

Available for Debt Service

@ 1.15 Debt Coverage Ratio:

Interest Rate (annual) Debt Coverage Ratio

Loan Term (years) 15

Capitalized Value of Rent Differentials \$3,384,986

### Annual Rental Income Differential for Public Operating Subsidies:

If annual operating subsidy amount are similar in each year, enter:

Annual Operating Subsidy Amount in Year 1:

<u>OR</u>

If the contract does not specify an annual subsidy amount, enter:

Aggregate Subsidy Amount:

Number of Years in the Subsidy Contract:

Average Annual Operating Subsidy Amount:

\$0

Annual Public Operating Subsidies: \$

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### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$670,824	\$687,595	\$704,784	\$722,404	\$740,464	\$758,976	\$777,950	\$797,399	\$817,334	\$837,767	\$858,711	\$880,179	\$902,184	\$924,738	\$947,857
Less Vacancy	5.00%	-33,541	-34,380	-35,239	-36,120	-37,023	-37,949	-38,898	-39,870	-40,867	-41,888	-42,936	-44,009	-45,109	-46,237	-47,393
Rental Subsidy Less Vacancy	1.025 5.00%	414,936 -20,747	425,309 -21,265	435,942 -21,797	446,841 -22,342	458,012 -22,901	469,462 -23,473	481,199 -24,060	493,229 -24,661	505,559 -25,278	518,198 -25,910	531,153 -26,558	544,432 -27,222	558,043 -27,902	571,994 -28,600	586,294 -29,315
Miscellaneous Income	1.025	15,392	15,777	16,171	16,576	16,990	17,415	17,850	18,296	18,754	19,222	19,703	20,196	20,701	21,218	21,748
Less Vacancy	5.00%	-770	-789	-809	-829	-849	-871	-893	-915	-938	-961	-985	-1,010	-1.035	-1,061	-1,087
Total Revenue	0.0070	\$1,046,094	\$1,072,247	\$1,099,053	\$1,126,529	\$1,154,692	\$1,183,560	\$1,213,149	\$1,243,478	\$1,274,564	\$1,306,429	\$1,339,089	\$1,372,567	\$1,406,881	\$1,442,053	\$1,478,104
		. ,,	. ,- ,	, ,,	. , .,	* , - ,	, , ,	, , , ,	. , . ,	. , ,	, ,,	, ,,	, ,- ,	. , ,	. , ,	. , ., .
EXPENSES																
Operating Expenses:	1.035												*			
Administrative		\$133,000	\$137,655	\$142,473	\$147,459	\$152,621	\$157,962	\$163,491	\$169,213	\$175,136	\$181,265	\$187,610	\$194,176	\$200,972	\$208,006	\$215,286
Management		55,000	56,925	58,917	60,979	63,114	65,323	67,609	69,975	72,424	74,959	77,583	80,298	83,109	86,018	89,028
Utilities		84,200	87,147	90,197	93,354	96,621	100,003	103,503	107,126	110,875	114,756	118,772	122,929	127,232	131,685	136,294
Payroll & Payroll Taxes		123,000 28,000	127,305 28,980	131,761 29,994	136,372 31,044	141,145 32,131	146,085 33,255	151,198 34,419	156,490 35,624	161,968 36,871	167,636 38,161	173,504 39,497	179,576 40,879	185,861 42,310	192,367 43,791	199,099 45,323
Insurance Maintenance		28,000 90.000	28,980 93,150	29,994 96,410	99,785	103,277	33,255 106,892	110,633	35,624 114,505	118,513	122,661	39,497 126,954	131,397	135,996	140,756	45,323 145,683
Other Operating Expenses (Fire Mo	nitoring):	17,200	17,802	18,425	19,070	19,737	20,428	21,143	21,883	22,649	23,442	24,262	25,111	25,990	26,900	27,842
Total Operating Expenses	onito	\$530,400	\$548,964	\$568,178	\$588,064	\$608.646	\$629,949	\$651,997	\$674,817	\$698,436	\$722,881	\$748,182	\$774,368	\$801,471	\$829,522	\$858,556
Total Operating Expenses		4000,.00	40.0,00.	4000,	<b>4000,00</b> .	4000,010	4020,010	400.,001	<b>40.</b> ., <b>0.</b>	4000,100	Ų. <u></u> ,00.	Ų: 10,10 <u>1</u>	<b>4.1.1,000</b>	<b>4001,111</b>	4020,022	4000,000
Transit Pass/Tenant Internet Expen		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	382,569	395,959	409,817	424,161	439,007	454,372	470,275	486,735	503,770	521,402	539,651	558,539	578,088	598,321	619,262
Replacement Reserve		35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200	35,200
Real Estate Taxes	1.020	6,000	6,120	6,242	6,367	6,495	6,624	6,757	6,892	7,030	7,171	7,314	7,460	7,609	7,762	7,917
Other:	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other:	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$954,169	\$986,243	\$1,019,438	\$1,053,792	\$1,089,348	\$1,126,145	\$1,164,229	\$1,203,644	\$1,244,436	\$1,286,654	\$1,330,347	\$1,375,567	\$1,422,368	\$1,470,805	\$1,520,935
Cash Flow Prior to Debt Service		\$91,925	\$86,004	\$79,615	\$72,737	\$65,345	\$57,415	\$48,920	\$39,834	\$30,129	\$19,775	\$8,742	-\$3,001	-\$15,488	-\$28,752	-\$42,831
Cash Flow Prior to Debt Service  MUST PAY DEBT SERVICE		\$91,925	\$86,004	\$79,615	\$72,737	\$65,345	\$57,415	\$48,920	\$39,834	\$30,129	\$19,775	\$8,742	-\$3,001	-\$15,488	-\$28,752	-\$42,831
		<b>\$91,925</b> N/A	<b>\$86,004</b> N/A	<b>\$79,615</b> N/A	<b>\$72,737</b> N/A	<b>\$65,345</b> N/A	<b>\$57,415</b> N/A	<b>\$48,920</b> N/A	<b>\$39,834</b> N/A	<b>\$30,129</b> N/A	<b>\$19,775</b> N/A	<b>\$8,742</b> N/A	<b>-\$3,001</b> N/A	<b>-\$15,488</b> N/A	<b>-\$28,752</b> N/A	<b>-\$42,831</b> N/A
MUST PAY DEBT SERVICE		. ,		. ,	. ,	. ,	. ,	. ,				. ,	. ,	. ,	. ,	. ,
MUST PAY DEBT SERVICE Civic San Diego		N/A	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0
MUST PAY DEBT SERVICE		. ,	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0	N/A 0
MUST PAY DEBT SERVICE Civic San Diego		N/A	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service		N/A \$0 \$91,925	N/A 0 0 0 \$0 \$0 \$86,004	N/A 0 0 \$0 \$79,615	N/A 0 0 0 \$0 \$0 \$72,737	N/A 0 0 \$0 \$65,345	N/A 0 0 0 \$0 \$0 \$57,415	N/A 0 0 0 \$0 \$0 \$48,920	N/A 0 0 \$0 \$39,834	N/A 0 0 \$0 \$30,129	N/A 0 0 0 \$0 \$0 \$19,775	N/A 0 0 0 \$0 \$0 \$8,742	N/A 0 0 0 \$0 \$0 -\$3,001	N/A 0 0 0 \$0 -\$15,488	N/A 0 0 0 \$0 -\$28,752	N/A 0 0 \$0 -\$42,831
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue		N/A <b>\$0</b>	N/A 0 0 0 \$0 \$0 \$86,004 7.62%	N/A 0 0 \$0	N/A 0 0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$65,345 5.38%	N/A 0 0 0 \$0 \$0 \$57,415 4.61%	N/A 0 0 \$0 \$0 \$48,920 3.83%	N/A 0 0 \$0	N/A 0 0 \$0	N/A 0 0 0 \$0 \$19,775 1.44%	N/A 0 0 0 \$0 \$0 \$8,742 0.62%	N/A 0 0 \$0 \$0 -\$3,001 -0.21%	N/A 0 0 \$0 \$0 -\$15,488 -1.05%	N/A 0 0 \$0 \$0 -\$28,752 -1.89%	N/A 0 0 0 \$0
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service		N/A \$0 \$91,925 8.35%	N/A 0 0 0 \$0 \$0 \$86,004	N/A 0 0 0 \$0 \$79,615 6.88%	N/A 0 0 \$0 \$0 \$72,737 6.13%	N/A 0 0 \$0 \$65,345	N/A 0 0 0 \$0 \$0 \$57,415	N/A 0 0 0 \$0 \$0 \$48,920	N/A 0 0 \$0 \$39,834 3.04%	N/A 0 0 0 \$0 \$0 \$30,129 2.25%	N/A 0 0 0 \$0 \$0 \$19,775	N/A 0 0 0 \$0 \$0 \$8,742	N/A 0 0 0 \$0 \$0 -\$3,001	N/A 0 0 0 \$0 -\$15,488	N/A 0 0 0 \$0 -\$28,752	N/A 0 0 0 \$0 -\$42,831 -2.75%
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio		\$0 \$91,925 8.35% #DIV/0!	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 0 \$0 \$0 \$72,737 6.13% #DIV/0!	N/A 0 0 0 \$0 \$0 \$65,345 5.38% #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 0 50 \$0 \$39,834 3.04% #DIV/0!	N/A 0 0 0 \$0 \$0 \$2.25% #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 -\$42,831 -2.75% #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES**		\$0 \$91,925 8.35% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 0 \$0 \$0 \$72,737 6.13% #DIV/0!	N/A 0 0 0 \$0 \$0 \$65,345 5.38% #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 0 50 \$0 \$39,834 3.04% #DIV/0!	N/A 0 0 0 \$0 \$0 \$2.25% #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 -\$42,831 -2.75% #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee		\$0 \$91,925 8.35% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 0 \$0 \$0 \$72,737 6.13% #DIV/0!	N/A 0 0 0 \$0 \$0 \$65,345 5.38% #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 0 50 \$0 \$39,834 3.04% #DIV/0!	N/A 0 0 0 \$0 \$0 \$2.25% #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 -\$42,831 -2.75% #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		\$0 \$91,925 8.35% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 0 \$0 \$0 \$72,737 6.13% #DIV/0!	N/A 0 0 0 \$0 \$0 \$65,345 5.38% #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 0 50 \$0 \$39,834 3.04% #DIV/0!	N/A 0 0 0 \$0 \$0 \$2.25% #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 -\$42,831 -2.75% #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee		\$0 \$91,925 8.35% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 0 \$0 \$0 \$72,737 6.13% #DIV/0!	N/A 0 0 0 \$0 \$0 \$65,345 5.38% #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 0 50 \$0 \$39,834 3.04% #DIV/0!	N/A 0 0 0 \$0 \$0 \$2.25% #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 -\$42,831 -2.75% #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		\$0 \$91,925 8.35% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 0 \$0 \$0 \$72,737 6.13% #DIV/0!	N/A 0 0 0 \$0 \$0 \$65,345 5.38% #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 0 50 \$0 \$39,834 3.04% #DIV/0!	N/A 0 0 0 \$0 \$0 \$2.25% #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		\$0 \$91,925 8.35% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 0 \$0 \$0 \$72,737 6.13% #DIV/0!	N/A 0 0 0 \$0 \$0 \$65,345 5.38% #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 0 50 \$0 \$39,834 3.04% #DIV/0!	N/A 0 0 0 \$0 \$0 \$2.25% #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		\$0 \$91,925 8.35% #DIV/0! #DIV/0! \$20,000 5,000	N/A 0 0 0 \$0 \$0 \$86,004 7.62% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$79,615 6.88% #DIV/0!	N/A 0 0 \$0 \$72,737 6.13% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$65,345 \$65,000 #DIV/0!	N/A 0 0 0 \$0 \$0 \$57,415 4.61% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$48,920 3.83% #DIV/0!	N/A 0 \$0 \$39,834 3.04% #DIV/0! #DIV/0!	N/A 0 0 \$0 \$30,129 2.25% #DIV/0! #DIV/0!	N/A 0 0 0 \$0 \$19,775 1.44% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$8,742 0.62% #DIV/0!	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	N/A 0 0 0 \$0 \$0 -\$42,831 -2.75% #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee		\$0 \$91,925 8.35% #DIV/0! #DIV/0! \$20,000 5,000	N/A  0 0 80 \$86,004 7.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$79,615 6.88% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$72,737 6.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$65,345  5.38% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$57,415  4.61% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$48,920 3.83% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$39,834 3.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$30,129 2.25% #DIV/0! #DIV/0!	N/A  0 0 80 \$19,775  1.44% #DIV/0! #DIV/0!	N/A  0 0 80 \$8,742 0.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$3,001 -0.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  -\$15,488  -1.05% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$28,752 -1.89% #DIV/0! #DIV/0!	N/A 0 0 0 S0 -\$42,831 -2.75% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow		\$0 \$91,925 8.35% #DIV/0! #DIV/0! \$20,000 5,000	N/A  0 0 80 \$86,004 7.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$79,615 6.88% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$72,737 6.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$65,345  5.38% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$57,415  4.61% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$48,920 3.83% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$39,834 3.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$30,129 2.25% #DIV/0! #DIV/0!	N/A  0 0 80 \$19,775  1.44% #DIV/0! #DIV/0!	N/A  0 0 80 \$8,742 0.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$3,001 -0.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  -\$15,488  -1.05% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$28,752 -1.89% #DIV/0! #DIV/0!	N/A 0 0 0 S0 -\$42,831 -2.75% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees  Remaining Cash Flow  Deferred Developer Fee**		\$0 \$91,925 8.35% #DIV/0! #DIV/0! \$20,000 5,000	N/A  0 0 80 \$86,004 7.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$79,615 6.88% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$72,737 6.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$65,345  5.38% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$57,415  4.61% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$48,920 3.83% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$39,834 3.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$30,129 2.25% #DIV/0! #DIV/0!	N/A  0 0 80 \$19,775  1.44% #DIV/0! #DIV/0!	N/A  0 0 80 \$8,742 0.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$3,001 -0.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  -\$15,488  -1.05% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$28,752 -1.89% #DIV/0! #DIV/0!	N/A 0 0 0 S0 -\$42,831 -2.75% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE Civic San Diego  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees  Remaining Cash Flow  Deferred Developer Fee**		\$0 \$91,925 8.35% #DIV/0! #DIV/0! \$20,000 5,000	N/A  0 0 80 \$86,004 7.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$79,615 6.88% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$72,737 6.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$65,345  5.38% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$57,415  4.61% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$48,920 3.83% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$39,834 3.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$30,129 2.25% #DIV/0! #DIV/0!	N/A  0 0 80 \$19,775  1.44% #DIV/0! #DIV/0!	N/A  0 0 80 \$8,742 0.62% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$3,001 -0.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  -\$15,488  -1.05% #DIV/0! #DIV/0!	N/A  0 0 \$0 -\$28,752 -1.89% #DIV/0! #DIV/0!	N/A 0 0 0 S0 -\$42,831 -2.75% #DIV/0! #DIV/0!

<sup>\*9%</sup> and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

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<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.