

## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS May 31, 2018 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Carlsbad Veteran Housing, L.P.

PROJECT NAME: Windsor Pointe

## PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

(CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,434,414 annual Federal Credits, and

total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits: <u>N/A</u> By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this <u>27</u> day of <u>June</u> , 2018 at <u>San Diego</u> , California.	By (Original Signature) James Silverwood (Typed or printed name) President/CEO (Title)
ACKNOWLEDGMENT	
A notary public or other officer completing this certificate verifies only t document to which this certificate is attached, and not the truthfulness	,
STATE OF )	
COUNTY OF )	
Onbefore me, personally appeared	, 
who proved t	o me on the basis of satisfactory evidence)
to be the person(s) whose name(s) is/are subscribed to the within instru- he/she/they executed the same in his/her/their authorized capacity(ies on the instrument the person(s), or the entity upon behalf of which the	rument and acknowledged to me that ), and that by his/her/their signature(s)
I certify under PENALTY OF PERJURY under the laws of the State of true and correct.	California that the foregoing paragraph is

WITNESS my hand and official seal.

Signature	(Seal)
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Local Jurisdiction:	City of Carlsbad				
City Manager:	Debbie Fountain	ŧ			
Title:	City Manager				
Mailing Address:	1200 Carlsbad Village Drive				
City:	Carlsbad				
Zip Code:	92008				
Phone Number:	760-434-2935 Ext. N/A				
FAX Number:	760-434-2037				
E-mail:	debbie.fountain@carlsbadca.gov				

\* For City Manager, please refer to the following the website below: <u>http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf</u>

	II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION
Α.	Application Type       Preliminary Reservation         Prior application was submitted but not selected?       No         If yes, enter application number:       TCAC # CA -       -
	No       No         If re-applying and returning credit, enter the current application number and the amount being returned:       TCAC # CA         TCAC # CA          Returned Federal Credit:          Is this project a Re-syndication of a current TCAC project?       No         If a Resyndication Project, complete the Resyndication Projects section below.
	Is State Farmworker Credit requested? No
В.	Project Information         Project Name:       Windsor Pointe         Site Address:       965-967 Oak Avenue; 3606-3618 & 3630 Harding Street         If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Carlsbad County: San Diego
	City: Carlsbad County: San Diego Zip Code: 92008 Census Tract: 0179.00
	Assessor's Parcel Number(s): 204-192-06; 204-111-02; 204-192-05
	Project is located in a DDA:       Yes         Project is located in a Qualified Census Tract:       No         Project is DDA/QCT but requesting State Credits:       No         *State Assembly District:       76         Special Needs with 130% basis & State Credits:       No         Project is a Scattered Site Project:       Yes         If yes, all sites within a 5-mile diameter range:       Yes         *Accurate information is essential; the following website is provided for reference:       http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
	Federal Only \$1,434,414 (federal) (state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) Special Needs
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g))         Special Needs       Special Needs housing type, list the percentage of Special Needs Units:       50%         If less than 75% special needs units, specify the standards the non-special needs units will meet:       At least 20% 1-bedroom units and 10% larger than 1-bedroom units
G.	Geographic Area (Reg. Section 10315(h))
υ.	Please select your geographic area:
	San Diego County

## **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

## A. Identify Applicant

Applicant is the current owner and will retain ownership:

Applicant will be or is a general partner in the to be formed or formed final ownership entity: Applicant is the project developer and will be part of the final ownership entity for the project: Applicant is the project developer and will not be part of the final ownership entity for the project:

Yes	
Yes	
Yes	
N/A	

## B. Applicant Contact Information

Applicant Name:	Carlsbad Veteran Housing, L.P.							
Street Address:	13520 Evening Creek Drive N., Ste 160							
City:	San Diego		State: CA	<mark>۸</mark> Zip	o Code:	92128		
Contact Person:	Jimmy Silverwood	Jimmy Silverwood						
Phone:	858-386-5178	Ext.:	N/A	Fax:	858-679	-9076		
Email:	ames@affirmedhousing.com							
gal Status of Applicant:	Limited Partnership	Limited Partnership Parent Company: Affirmed Housing						

Legal Status of Appl If Other, Specify:

C.

D.	General Partner(s) Information	n							
	D(1) General Partner Name:	AHG Windsor Poir	nte, LLC	0					Administrative GP
	Street Address:	13520 Evening Cr	eek Dri	ve N., St	te 160	)			
	City:	San Diego		State: 0	CA 2	Zip C	ode:	92128	
	Contact Person:	Jimmy Silverwood							
	Phone:	858-386-5178	Ext.:	N/A	Fax	c: <mark>85</mark>	8-679	-9076	
	Email:	james@affirmedho	ousing.	com					
	Nonprofit/For Profit:	For Profit		Parent	Comp	any:	Affirn	ned Housin	g
	D(2) General Partner Name:*	Nexus for Affordat		eina					Managing GP
	Street Address:	1507 West Yale A		Sing					
	City:	Orange	venue	State: 0	CA	Zip C	ode:		
	Contact Person:	92867					ouc.		
	Phone:	714-678-7511	Ext.:	N/A	Fax	c N/	A		
	Email:	gina@nexusfah.or	a						
	Nonprofit/For Profit:	Nonprofit	0	Parent	Comp	any:			
	D(3) General Partner Name:								(select one)
	Street Address:								
	City:			State:		Zip C	odo:		
	Contact Person:			State.	·		oue.		
	Phone:		Ext.:		Fax	<i>.</i> .			
	Email:				_1 a	·			
	Nonprofit/For Profit:	(select one)		Parent	Comp	any:			
	·	· · · · ·		-		-			
Е.	General Partner(s) or Principa	l Owner(s) Type	Jo	int Ventu	ure			,	P must be included if
_									property tax exemption
F.	Status of Ownership Entity					Re	g. Secti	ion 10327(g)(2	?) - "TBD" not sufficient
		rmed, enter date:							
	*(Federal I.D. No. must be obtained	prior to submitting carry	over allo	cation pack	kage)				

## G. Contact Person During Application Process

Company Name:	Affirmed Housing					
Street Address:	13520 Evening Cre	13520 Evening Creek Drive North, Stuite 160				
City:	San Diego		State: CA	<mark>ا کا</mark>	Code:	92128
Contact Person:	Jimmy Silverwood					
Phone:	858-385-5178 Ext.: N/A Fax: 858-679-9076					
Email:	james@affirmedhousing.com					
Participatory Role:	VP of Acquisitions and Finance					
	(e.g., General Partner, Consultant, etc.)					

## II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

## A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Affirmed Housing 13520 Evening Creek Drive N., Ste San Diego, CA 92128 James Silverwood 858-679-2828 Ext.: N/A 858-679-9076 jim@affirmedhousing.com	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Dahlin Group501 W Broadway, Suite 1080San Diego, CA 92101Sean Whitacre858-350-0589K/AN/Asean.whitacre@dahlingroup.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Incorvaia & Associates, Inc 1947 Camino Vida Roble, Ste 230 Carlsbad, CA 92008 Joel Incorvaia 858-259-2220 Ext.: N/A 858-259-3131 joel@incorlaw.com	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	TBD
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	TBD	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Parter Energy680 Knox Street, Ste 150Los Angeles, CA 90502Lance Collins310-356-2193Ext.: N/A310-862-2399Icollins@ptrenergy.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Novogradac & Company LLP 2033 N. Main Street Walnut Creek, CA 94596 Jim Kroger 925-949-4222 Ext.: n/a N/A jim.kroger@novoco.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	TBD
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	N/A	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Raney Planning & Management, Inc1501 Sports Drive, Suite ASacramento, CA 95834Stefanie Williams916-372-6100Ext.:N/A916-419-6108swilliams@laurinassociates.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	N/A	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Solari Enterprises, Inc.1507 Yale AvenueOrange, CA 92867Gianna Solari714-282-2520Fxt.:N/A714-282-2517gianna@solari-ent.com
CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	N/A	2nd Prop. Mgmt Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	N/A

## **II. APPLICATION - SECTION 5: PROJECT INFORMATION**

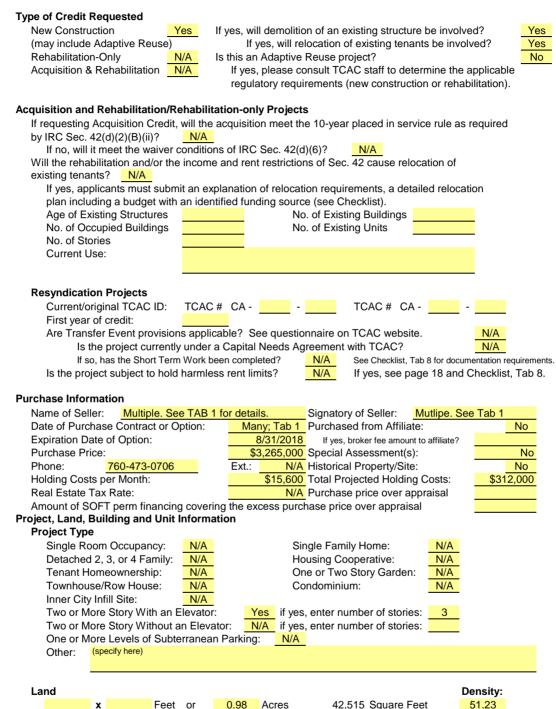
#### Δ.

B

C

D.

E.



If irregular, specify measurements in feet, acres, and square feet:

Harding Street = .54 acres; Oak Avenue = .436 acres; .976 acres total

## F. Building Information

Total Number of Buildings:	2	Residential Buildings:		2
5		0		NI/A
Community Buildings:		Commercial/ Retail Space:		N/A
If Commercial/ Retail Space, explain: (ir	nclude use,	size, location, and purpose)		
	<u> </u>			
Are Buildings on a Contiguous Site	? No			
If not Contiguous, do buildings r	neet the	requirements of IRC Sec 420	a)(7)?	Yes
in hot contiguous, do buildings i	neerine		9/(1)	100
Do any buildings have 4 or fewer u	nits?	No	)	
If yoo are any of the units to be	aaaunia	hutha aumar ar		
If yes, are any of the units to be	occupied	a by the owner of		

## G. Project Unit Number and Square Footage

a person related to the owner (IRC Sec. 42(i)(3)(c))?

Total number of units:	50
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	48
Total number of Low Income Units:	48
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	40,723
Total square footage of Low Income Units:	40,723
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	1,847
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	5,104
Total parking structure square footage (excludes car-ports and "tuck under" parking):	17,598
*Total square footage of all project structures (excluding commercial/retail):	65,272

\*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit	
Total Residential Project Cost per Unit	
Total Eligible Basis per Unit	

\$497,653
\$497,653
\$341,672

N/A

## H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

maioato	indicate the number of anticipated for the fellowing populatione.				
Homeless/formerly homeless					
Transition	nal housing	N/A			
Persons	with physical, mental, development disabilities	N/A			
Persons	with HIV/AIDS	N/A			
Transition	n age youth	N/A			
Farmwor	ker	N/A			
Family Reunification					
Other:		N/A			
Units w/ tenants of multiple disability type or subsidy layers (explain)					
For 4% federal applications only:					
Rural are	Rural area consistent with TCAC methodology N/A				

## II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

## A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA			N/A
NEPA			N/A
Toxic Report			1/17/2017
Soils Report			1/18/2017
Coastal Commission Approval			N/A
Article 34 of State Constitution			2/15/2017
Site Plan			1/17/2017
Conditional Use Permit Approved or Required			N/A
Variance Approved or Required			1/17/2017
Other Discretionary Reviews and Approvals			N/A

	Project and Site Information
Current Land Use Designation	R-30
Current Zoning and Maximum Density	RD-M; 55 DU/AC (was 14 DU/AC prior to approvals)
Proposed Zoning and Maximum Density	RD-M; 55 DU/AC
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land	
due to CUP's or density bonuses?	Yes Affordable for 55 years
Building Height Requirements	35 feet.
Required Parking Ratio	1 car per every 1.08 units.
Is site in a Redevelopment Area?	No

## B. Development Timetable

		Actual or Scheduled		heduled
		Month	1	Year
SITE	Environmental Review Completed	1	1	2017
SILE	Site Acquired	8	1	2018
	Conditional Use Permit	1	1	2017
	Variance	1	1	2017
LOCAL PERMITS	Site Plan Review	1	1	2017
	Grading Permit	2	1	2019
	Building Permit	2	1	2019
CONSTRUCTION	Loan Application	6	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	3	1	2019
PERMANENT	Loan Application	N/A	1	
FINANCING	Enforceable Commitment	N/A	1	
FINANCING	Closing and Disbursement	N/A	1	
	Type and Source: County of San Diego	N/A	1	
	Application	2	1	2018
	Closing or Award	8	1	2018
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
OTHER LOANS AND	Application	N/A	1	
GRANTS	Closing or Award	N/A	1	
GRANTS	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	3	1	2018
	Construction Start	3	1	2018
	Construction Completion	4	1	2020
	Placed In Service	5	1	2020
	Occupancy of All Tax Credit Units	8	1	2020

## **III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING**

## A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds	
1)	Banner Bank	24	4.250%	\$6,675,297	
2)	City of Carlsbad	660	3.000%	\$4,250,000	
3)	County of San Diego	660	3.000%	\$7,000,000	
4)	Tax Credit Equity - WNC	N/A	N/A	\$6,957,376	
5)					
6)					
7)					
8)					
9)					
10)					
11)					
12)					
	Total Funds For Construction:     \$24,882,63				

Lender/Source:	Banner Bank	
Street Address:	4445 Eastgate Mall	, Suite 110
City:	San Diego	
Contact Name:	Waheed Karim	
Phone Number:	619-518-2610	Ext.: N/A
Type of Financing: Construction Loan		
Is the Lender/So	ource Committed?	Yes
	Street Address: City: Contact Name: Phone Number: Type of Financin	Contact Name: Waheed Karim Phone Number: 619-518-2610

3)	Lender/Source:	County of San Diego	)	
	Street Address:	3989 Ruffin Road		
	City:	San Diego		
	Contact Name:	Felipe Murillo		
	Phone Number:	858-694-4807	Ext.:	N/A
	Type of Financi	ng: County Loan		
	Is the Lender/So	ource Committed?	No	

5)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng:		
	Is the Lender/So	ource Committed?	No	

7)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng:		
	Is the Lender/So	ource Committed?	No	

9) Lender/Source: Street Address: City: Contact Name: Phone Number: Type of Financing: Is the Lender/Source Committed? No

2)	Lender/Source:	City of Carlsbad		
	Street Address:	1200 Carlsbad Villag	e Drive	
	City:	Carlsbad		
	Contact Name:	Debbie Fountain		
	Phone Number:	760-434-2935	Ext.:	N/A
	Type of Financi	ng: City Loan		
	Is the Lender/So	ource Committed?	Yes	

4)	Lender/Source:	Tax Credit Equity -	WNC
	Street Address:	17782 Sky Park Cir	cle
	City:	Irvine	
	Contact Name:	Jessica Cometa	
	Phone Number:	949-439-2616	Ext.: N/A
	Type of Financir	ng: Investor Equity	
	Is the Lender/So	ource Committed?	Yes

6)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng:		
	Is the Lender/So	ource Committed?	No	

8)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng:		
	Is the Lender/So	ource Committed?	No	

 10) Lender/Source:

 Street Address:

 City:

 Contact Name:

 Phone Number:

 Type of Financing:

 Is the Lender/Source Committed?

11) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financir	ng:	
Is the Lender/So	ource Committed?	No

## 12) Lender/Source:

Lenuel/Source.		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financi	ng:	
Is the Lender/So	ource Committed?	No

## III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

## A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	City of Carlsbad	660	3.000%	Residual	N/A	\$4,250,000
2)	County of San Diego	660	3.000%	Residual	N/A	\$7,000,000
3)						
4)						
5)						
6)						
7)						
8)						
9)						
10)						
11)						
12)						
Total Permanent Financing:					\$11,250,000	
Total Tax Credit Equity:					\$13,632,673	
				Total Sources of	Project Funds:	\$24,882,673

1)	Lender/Source:	City of Carlsbad			
	Street Address:	1200 Carlsbad Villa	ige	Drive	
	City:	Carlsbad			
	Contact Name:	Debbie Fountain			
	Phone Number:	760-434-2935		Ext.:	N/A
	Type of Financi	ng: City Loan			
	Is the Lender/So	ource Committed?		Yes	

3)	Lender/Source:		
	Street Address:		
	City:		
	Contact Name:		
	Phone Number:		Ext.:
	Type of Financir	ng:	
	Is the Lender/So	ource Committed?	No

5)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng:		
	Is the Lender/So	ource Committed?	No	

7)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financin	ng:	-	
	Is the Lender/So	ource Committed?	No	

2)	Lender/Source:	County of San Dieg	0	
	Street Address:	3989 Ruffin Road		
	City:	San Diego		
	Contact Name:	Felipe Murillo		
	Phone Number:	858-694-4807	Ext.:	N/A
	Type of Financi	ng: County Loan		
	Is the Lender/So	ource Committed?	No	

4) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financi	ng:	
Is the Lender/Se	ource Committed?	No

6)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng:		
	Is the Lender/So	ource Committed?	No	

8)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng:		
	Is the Lender/So	ource Committed?	No	

9)	Lender/Source:		
	Street Address:		
	City:		
	Contact Name:		
	Phone Number:		Ext.:
	Type of Financir	ng:	
	Is the Lender/So	ource Committed?	No

10) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financing	j:	
Is the Lender/Sou	rce Committed?	No

## 11) Lender/Source:

Street Address:			
City:			
Contact Name:			
Phone Number:		Ext.:	
Type of Financi	ng:		
Is the Lender/So	No		

12) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financii	ng:	
Is the Lender/So	ource Committed?	No

## **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

## A. Low Income Units

(a)	(b)	(C)	(d)	(e)	(f)	(g)	(h)
(4)	(~)	Proposed	Total Monthly	(0)	Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
SRO/Studio	12	\$501	\$6,012	\$10	\$511	30%	30.0%
SRO/Studio	12	\$672	\$8,064	\$10	\$682	40%	40.0%
1 Bedroom	1	\$537	\$537	\$10	\$547	30%	30.0%
1 Bedroom	4	\$811	\$3,244	\$10	\$821	45%	45.0%
1 Bedroom	5	\$903	\$4,515	\$10	\$913	50%	50.0%
1 Bedroom	6	\$1,085	\$6,510	\$10	\$1,095	60%	60.0%
2 Bedrooms	1	\$647	\$647	\$10	\$657	30%	30.0%
2 Bedrooms	1	\$1,085	\$1,085	\$10	\$1,095	50%	50.0%
2 Bedrooms	4	\$1,304	\$5,216	\$10	\$1,314	60%	60.0%
3 Bedrooms	1	\$748	\$748	\$11	\$759	30%	30.0%
3 Bedrooms	1	\$1,507	\$1,507	\$11	\$1,518	60%	60.0%
Total # Units:	48	Total:	\$38,085		Average:	43.1%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category.

## No

## B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ fulltime property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(C)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
1 Bedroom	1		
2 Bedrooms	1		
Total # Units:	2	Total:	

No

Project with desk or security staff in lieu of on-site manager unit(s) See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

## C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$38,085
Aggregate Annual Rents For All Units:	\$457,017

## D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	N/A
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

## E. Miscellaneous Income

Annual Income from Laur	\$5,100			
Annual Income from Ven	ding Machines:			
Annual Interest Income:				
Other Annual Income:	Other Annual Income: Fees, NSF, Late, etc			
	\$12,600			
Total A	\$469,617			

## F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						
Water Heating:						
Cooking:						
Lighting:						
Electricity:	\$10	\$10	\$10	\$11		
Water:*						
Other: (specify here)						
Total:	\$10	\$10	\$10	\$11		

\*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

CUAC

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

## G. Annual Residential Operating Expenses

			<b>•</b> • • • • <b>•</b>
Administrative	Advertis	sing:	\$4,325
	Legal:		\$8,000
	Account	ting/Audit:	\$8,000
	Security	/:	\$50,000
	Other:	(specify here)	\$6,000
		Total Administrative:	\$76,325
••		<del>-</del>	<b>\$22 7 1</b>
Management		Total Management:	\$20,746
Utilities	Fuel:		
	Gas:		\$6,000
	Electrici	tv:	\$10,000
	Water/S		\$25,000
	Traton e	Total Utilities:	\$41,000
			φ11,000
Payroll /	On-site	Manager:	\$40,000
Payroll Taxes		ance Personnel:	\$35,000
	Other:	Payroll Burden	\$20,000
		Total Payroll / Payroll Taxes:	\$95,000
		Total Insurance:	\$15,000
<b></b>	<b>D</b>		<b>A- - - - - - - - - -</b>
Maintenance	Painting		\$7,000
	Repairs		\$7,000
		emoval:	\$6,000
	Extermi	<b>°</b>	\$5,000
	Ground	-	\$10,000
	Elevato	r:	\$4,500
	Other:	Fire Monitoring, Misc.	\$4,000
		Total Maintenance:	\$43,500
Other Expenses	Other:	Partnership Fees	\$5,000
	Other:	County Monitoring Fee	\$4,000
	Other:	(specify here)	
	Other:	(specify here)	

## **Total Expenses**

Other:

(specify here)

Total Annual Residential Operating Expenses:	\$300,571
Total Number of Units in the Project:	50
Total Annual Operating Expenses Per Unit:	\$6,011
Total 3-Month Operating Reserve:	\$117,000
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$145,000
Total Annual Reserve for Replacement:	\$18,750
Total Annual Real Estate Taxes:	\$5,000
Other (Specify):	
Other (Specify):	

Total Other Expenses:

\$9,000

## H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

## III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

## A. Inclusion/Exclusion From Eligible Basis

	Funding Sources er is not funding sourc OME, CDBG, etc.) <u>NO</u>	Included in Eligible Basis Yes/No	Amount			
HOME In	vestment Partnership A	ct (HOME)	N/A			
Commun	ity Development Block	Grant (CDBG)	N/A			
RHS 514			N/A			
RHS 515			N/A			
RHS 516	;		N/A			
RHS 538			N/A			
HOPE VI			N/A			
McKinney	-Vento Homeless Assistan	ce Program	N/A			
MHSA			N/A			
MHP			N/A			
Housing	Successor Agency Fund	ds	N/A			
Taxable I	bond financing		N/A			
FHA Risk	Sharing loan?	No	N/A			
State:	(specify here)		N/A			
Local:	City of Carlsbad		Yes	\$4,250,000		
Private:	(specify here)		N/A			
Other:	County of San Diego		Yes	\$7,000,000		
Other:	(specify here)		N/A			
Other:	(specify here)		N/A			

## B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	N/A
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

## C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:				RHS 514	:	
HUD Sec 236:				RHS 515	:	
If Section 236, IRP?	N/A			RHS 521	(rent subsidy):	
RHS 538:				State / Lo	ocal:	
HUD Section 8:				Rent Sup	/ RAP:	
If Section 8:		(select	one)			
HUD SHP:						
Will the subsidy contin	ue?:	No		Other:	(specify here)	
If yes enter amount:				C	ther amount:	

## III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

## A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)				
	SRO/STUDIO		\$196,718 24						
	1 Bedroom	\$226,814	17		\$4,721,232 \$3,855,838				
	2 Bedrooms	\$273.600	7		\$1,915,200				
	3 Bedrooms	\$350,208	2		\$700,416				
	4+ Bedrooms								
		TOTAL UNITS:	50	)					
		TOTAL UNADJUSTED TH	RESHOLD BA	ASIS LIMIT:	\$11,192,686				
				Yes/No					
(a)	public funds subject to a le federal prevailing wages or organization requiring the paid at least state or feder		t of state or iated	No					
	List source(s) or labor-affil Plus (+) 5% basis adjustm	lated organization(s):	1) they are	No					
	2500(b)(1) of the Public C and trained workforce as of Safety Code to perform all occupation in the building		a skilled e Health and eable						
.,	provide parking beneath re through construction of an levels.	ent for new construction projects esidential units (not "tuck under" on-site parking structure of two	parking) or or more	Yes	\$783,488				
	part of the development.	ent for projects where a day car		No					
	Low-Income Units are for	ent for projects where 100 perce Special Needs populations.		No					
(e)	Section 10325 or Section	djustment for projects applying ( 10326 of these regulations that i the section: Item (e) Features.		No					
(f)	adjustment for projects red structures, and/or on-site t	essociated costs or up to a 15% l quiring seismic upgrading of exis oxic or other environmental mitig nitect or seismic engineer.	ting	No					
(g)	government entities. Cert	t impact fees required to be paic fication from local entities asses <b>IPACT FEES ARE INELIGIBLE</b>	sing fees	Yes Please Enter Amount:	\$750,000				
	project's upper floor units	ment for projects wherein at leas are serviced by an elevator.		Yes	\$1,119,269				
(i)	has an unadjusted 9% thread to or less than \$400,000; <u>/</u>	ment for a project that is: (i) in a eshold basis limit for a 2-bedroor <u>AND</u> (ii) located in a census tract unity Area Map as Highest or Hi	n unit equal designated gh	No					
		TOTAL ADJUSTED TH	IRESHOLD B	ASIS LIMIT:	\$13,845,443				

## HIGH COST TEST

Total Eligible Basis

Percentage of the Adjusted Threshold Basis Limit

\$17,083,609
123.388%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	ECTION 1. SC	INDOES AND								Dow	nanent Sources								
W. SOURCES AND USES BUDGET - S	ECTION 1. SC	JUNCES AND	USES BUDGE		1)City of	2)County of	3)	4)	5)	6)	nuneni Sources 7)	8)	9)	10)	11)	12)			
	TOTAL				Carlsbad	San Diego												70% DVC (	
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY													SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION	<b>#0.005.000</b>	<b>6</b> 0,005,000		<b>A</b> 0.005.000													<b>A</b> 0.005.000		
<sup>1</sup> Land Cost or Value	\$3,265,000	\$3,265,000		\$3,265,000													\$3,265,000		
<sup>2</sup> Demolition Legal	\$200,000 \$130,600	\$200,000 \$130,600		\$200,000 \$130,600													\$200,000 \$130,600		
Land Lease Rent Prepayment	\$130,000	\$150,000		\$130,000													\$150,000		
<sup>1</sup> Total Land Cost or Value	\$3,595,600	\$3,595,600		\$3,595,600													\$3,595,600		
Existing Improvements Cost or Value																			
<sup>2</sup> Off-Site Improvements Total Acquisition Cost																			
Total Land Cost / Acquisition Cost	\$3,595,600	\$3,595,600		\$3,595,600													\$3,595,600		
Predevelopment Interest/Holding Cost	\$312,000	\$312,000		\$312,000													\$312,000		
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify) Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work Structures	\$1,517,450 \$8,779,888	\$1,517,450 \$8,779,888		\$1,517,450 \$179,888	\$1,600,000	\$7,000,000											\$1,517,450 \$8,779,888	\$1,517,450 \$8,779,888	
General Requirements	\$940,000	\$940,000		\$940,000	\$1,000,000	¢1,000,000											\$940,000	\$940,000	
Contractor Overhead	\$100,000			\$100,000													\$100,000	\$100,000	
Contractor Profit Prevailing Wages	\$303,693	\$303,693		\$303,693													\$303,693	\$303,693	
General Liability Insurance	\$233,578	\$233,578		\$233,578													\$233,578	\$233,578	
Other: (Specify) Total New Construction Costs	\$11,874,609	\$11,874,609		\$3,274,609	\$1,600,000	\$7,000,000											\$11,874,609	\$11,874,609	
ARCHITECTURAL FEES																			
Design Supervision	\$700,000	\$700,000		\$700,000													\$700,000	\$700,000	
Total Architectural Costs	\$700,000	\$700,000		£700.000															
Total Survey & Engineering				\$700,000													\$700,000	\$700,000	
CONSTRUCTION INTEREST & FEES	\$250,000	\$700,000		\$700,000 \$250,000													\$700,000 \$250,000	\$700,000 \$250,000	
		\$250,000		\$250,000													\$250,000	\$250,000	
Construction Loan Interest Origination Fee	\$250,000 \$120,000 \$75,000			\$700,000 \$250,000 \$120,000 \$75,000															
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee	\$120,000	\$250,000 \$120,000		\$250,000 \$120,000													\$250,000 \$120,000	\$250,000 \$120,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium	\$120,000 \$75,000	\$250,000 \$120,000 \$75,000		\$250,000 \$120,000 \$75,000													\$250,000 \$120,000 \$75,000	\$250,000 \$120,000 \$75,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee	\$120,000	\$250,000 \$120,000 \$75,000		\$250,000 \$120,000													\$250,000 \$120,000	\$250,000 \$120,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000		\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services	\$120,000 \$75,000 \$20,000 \$35,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000		\$250,000 \$120,000 \$75,000 \$20,000 \$35,000				-           -									\$250,000 \$120,000 \$75,000 \$20,000 \$35,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000		\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000		\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$25,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000		\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$25,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000		\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$25,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000		\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$25,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000 \$395,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$35,000 \$395,000		\$250,000 \$120,000 \$75,000 \$220,000 \$35,000 \$25,000 \$395,000 \$395,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$120,000 \$35,000 \$395,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes	\$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000		\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$25,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance Other: Interest Prior to Conversion	\$120,000 \$75,000 \$20,000 \$35,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$25,000 \$395,000 \$395,000 \$395,000 \$3130,000 \$130,000		\$250,000 \$120,000 \$75,000 \$220,000 \$35,000 \$25,000 \$395,000 \$395,000													\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$35,000 \$335,000 \$3395,000 \$335,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355	\$250,000 \$120,000 \$75,000 \$220,000 \$35,000 \$120,000 \$25,000 \$395,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Insurance Other: Interest Prior to Conversion Other: (Specify) Total Permanent Financing Costs Subtotals Forward	\$120,000 \$75,000 \$20,000 \$35,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$25,000 \$395,000 \$395,000 \$395,000 \$3130,000 \$130,000		\$250,000 \$120,000 \$75,000 \$220,000 \$25,000 \$25,000 \$395,000 \$395,000 \$395,000 \$130,000	\$1,600,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$35,000 \$335,000 \$3395,000 \$335,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355,000 \$355	\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$120,000 \$25,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FIVANCING Loan Origination Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance Other: Interest Prior to Conversion Other: Interest Prior to Conversion Other: Interest Prior to Conversion Other: Interest Prior to Conversion Other: Specify) Total Permanent Financing Costs Subtotals Forward	\$120,000 \$75,000 \$20,000 \$35,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209		\$250,000 \$120,000 \$75,000 \$220,000 \$120,000 \$395,000 \$395,000 \$395,000 \$130,000 \$130,000 \$130,000	\$1,600,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$395,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209	\$250,000 \$120,000 \$75,000 \$220,000 \$120,000 \$120,000 \$395,000 \$395,000 \$395,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Insurance Other: Interest Prior to Conversion Other: Specify) Total Permanent Financing Costs Subtotals Forward LEGAL FEES Lender Legal Paid by Applicant Other: Partnership	\$120,000 \$75,000 \$20,000 \$120,000 \$120,000 \$120,000 \$120,000 \$130,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000	\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000		\$250,000 \$120,000 \$75,000 \$220,000 \$120,000 \$120,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000	\$1,600,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$130,000 \$130,000 \$10,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance Other: Interest Prior to Conversion Other: Conversion	\$120,000 \$75,000 \$20,000 \$35,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000 \$130,000 \$17,257,209 \$85,000	\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000		\$250,000 \$120,000 \$75,000 \$20,000 \$120,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000 \$8,657,209 \$85,000	\$1,600,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$20,000 \$35,000 \$35,000 \$3395,000 \$3395,000 \$3395,000 \$3395,000 \$3395,000 \$3395,000 \$130,000 \$17,257,209 \$85,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance Other: Interest Prior to Conversion Other: (Specify) Total Permanent Financing Costs Subtotals Forward LEGAL FEES Lender Legal Paid by Applicant Other: Partnership Total Attorney Costs RESERVES	\$120,000 \$75,000 \$20,000 \$120,000 \$120,000 \$120,000 \$120,000 \$130,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000	\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000		\$250,000 \$120,000 \$75,000 \$220,000 \$120,000 \$120,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000	\$1,600,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$130,000 \$130,000 \$10,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance Other: Interest Prior to Conversion Other: Conversion	\$120,000 \$75,000 \$20,000 \$120,000 \$120,000 \$120,000 \$120,000 \$130,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000	\$250,000 \$120,000 \$75,000 \$35,000 \$35,000 \$120,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000		\$250,000 \$120,000 \$75,000 \$220,000 \$120,000 \$120,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000	\$1,600,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$130,000 \$130,000 \$10,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING ECRISTIC ENANCING ECRISTIC ENANCING Credit Enhancement/Application Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance Other: Interest Prior to Conversion Other: Conversion Other: Conversion Other: Conversion Other: Conversion Other: Partnership Total Permanent Financing Costs Subtotals Forward LEGAL FEES Lender Legal Paid by Applicant Other: Partnership Total Attorney Costs ResERVES Rent Reserves Required Capitalized Replacement Reserves	\$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$185,000	\$250,000 \$120,000 \$75,000 \$20,000 \$120,000 \$120,000 \$25,000 \$395,000 \$395,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$185,000		\$250,000 \$120,000 \$75,000 \$25,000 \$25,000 \$335,000 \$335,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$8,657,209 \$85,000 \$100,000 \$185,000		\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$335,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$172,257,209 \$130,000 \$1185,000 \$185,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	
Construction Loan Interest Origination Fee Credit Enhancement/Application Fee Bond Premium Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: Construction Services PERMANENT FINANCING Credit Enhancement/Application Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Unsurance Other: Interest Prior to Conversion Other: Specify Total Permanent Financing Costs Subtotals Forward LEGAL FEES Lender Legal Paid by Applicant Other: Partnership Total Attorney Costs RESERVES Rent Reserves Capitalized Rent Reserves Capitalized Replacement Reserve 3-Month Operating Reserve	\$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$185,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$120,000 \$130,000 \$130,000 \$1130,000 \$1130,000 \$1130,000 \$1130,000 \$1130,000 \$1130,000 \$1130,000		\$250,000 \$120,000 \$75,000 \$220,000 \$120,000 \$25,000 \$395,000 \$395,000 \$130,000 \$100,0000 \$100,00		\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$120,000 \$120,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000 \$130,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Title & Recording Taxes Other: Construction Services Other: Construction Interest & Fees Credit Enhancement/Application Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Other: Interest Prior to Conversion Other: Capitalized Replacement Reserves Reserves Required Capitalized Replacement Reserves	\$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$145,000 \$145,000 \$117,000	\$250,000 \$120,000 \$75,000 \$20,000 \$120,000 \$120,000 \$25,000 \$395,000 \$395,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$185,000		\$250,000 \$120,000 \$75,000 \$25,000 \$25,000 \$335,000 \$335,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$8,657,209 \$85,000 \$100,000 \$185,000		\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$335,000 \$3395,000 \$3395,000 \$130,000 \$130,000 \$172,257,209 \$130,000 \$1185,000 \$185,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Title & Recording Taxes Insurance Other: Construction Services Other: Construction Services Other: Construction Services PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Title & Recording Taxes Insurance Other: Interest Prior to Conversion Other: Interest Prior to Conversion Conter: Interest Prior to Conversion Conter: Specify Total Permanent Financing Costs Reserves Capitalized Replacement Reserve 3-Month Operating Reserve Other: (Specify) Total Reserve Costs APPRAISAL	\$120,000 \$75,000 \$20,000 \$220,000 \$25,000 \$395,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$185,000 \$185,000 \$185,000 \$117,000 \$2,875,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$25,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$100,000 \$100,000 \$100,000 \$112,000 \$100,000 \$100,000 \$100,000 \$117,000 \$2,875,000		\$250,000 \$120,000 \$75,000 \$220,000 \$120,000 \$25,000 \$395,000 \$395,000 \$130,0000 \$130,0000 \$130,0000 \$130,0000 \$130	\$2,650,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$120,000 \$120,000 \$130,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$100,000 \$100,000 \$115,000 \$117,000 \$117,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$35,000 \$395,000 \$395,000 \$395,000 \$13,219,609 \$85,000 \$20,000 \$105,000	
Construction Loan Interest Origination Fee Bond Premium Title & Recording Title & Recording Taxes Insurance Other: Construction Services Other: (Specify) Total Construction Interest & Fees PERMANENT FINANCING Loan Origination Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Credit Enhancement/Application Fee Other: Interest Prior to Conversion Other: (Specify) Total Permanent Financing Costs Subtotals Forward LEGAL FEES Lender Legal Paid by Applicant Other: Partnership Total Attorney Costs ResErves Capitalized Rent Reserves Capitalized Rent Reserves	\$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$17,257,209 \$85,000 \$100,000 \$17,257,209 \$85,000 \$110,000 \$117,000 \$2,875,000 \$117,000 \$2,992,000 \$15,000	\$250,000 \$120,000 \$75,000 \$220,000 \$25,000 \$335,000 \$395,000 \$395,000 \$130,000 \$130,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$17,257,209 \$85,000 \$117,000 \$2,875,000 \$117,000 \$2,992,000 \$15,000		\$250,000 \$120,000 \$75,000 \$25,000 \$120,000 \$25,000 \$335,000 \$130,000 \$100,0000 \$100,0000\$100,0000\$1000\$1	\$2,650,000	\$7,000,000											\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$120,000 \$120,000 \$395,000 \$395,000 \$395,000 \$130,000 \$17,257,209 \$85,000 \$100,000 \$185,000 \$185,000 \$117,000	\$250,000 \$120,000 \$75,000 \$35,000 \$120,000 \$25,000 \$395,000 \$395,000 \$13,219,609 \$13,219,609 \$85,000 \$20,000	

IV. SOURCES AND USES BUDGET - SE	ECTION 1: SO	URCES AND	USES BUDGE	т						Per	manent Sources	1							-
					1)City of	2)County of	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)			
					Carlsbad	San Diego	-	-	-	-	-	-		-	-	-			
	TOTAL					-												70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$79,000	\$79,000	)	\$79,000													\$79,000		
Environmental Audit	\$8,000	\$8,000	)	\$8,000													\$8,000	\$8,000	
Local Development Impact Fees	\$750,000	\$750,000	)	\$750,000													\$750,000	\$750,000	
Permit Processing Fees	\$107,000	\$107,000	)	\$107,000													\$107,000	\$107,000	
Capital Fees																			
Marketing	\$25,000	\$25,000		\$25,000													\$25,000		
Furnishings	\$225,000	\$225,000		\$225,000													\$225,000	\$225,000	
Market Study	\$8,000	\$8,000		\$8,000													\$8,000	\$8,000	
Accounting/Reimbursable	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Soft Cost Contingency	\$320,000	\$320,000		\$320,000													\$320,000	\$320,000	
Other: Relocation	\$300,000	\$300,000	)	\$300,000													\$300,000		
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$1,842,000	\$1,842,000		\$1,842,000													\$1,842,000	\$1,438,000	
SUBTOTAL PROJECT COST	\$23,197,209	\$23,197,209	9	\$11,947,209	\$4,250,000	\$7,000,000											\$23,197,209	\$15,683,609	
DEVELOPER COSTS																			
Developer Overhead/Profit	\$1,685,464	\$1,685,464		\$1,685,464													\$1,685,464	\$1,400,000	<b></b>
Consultant/Processing Agent Project Administration													-		-				<b></b>
Broker Fees Paid to a Related Party													-		-				<b></b>
Construction Oversight by Developer																			<u> </u>
Other: (Specify)																			<u> </u>
Total Developer Costs	\$1.685.464	\$1.685.464		\$1.685.464											-		\$1.685.464	\$1,400,000	
TOTAL PROJECT COST	\$1,685,464 \$24.882.673			\$1,665,464	\$4.250.000	\$7.000.000		1				1	+	1	1	1	\$1,665,464	\$1,400,000	
Note: Syndication Costs shall NOT be incl			1	φ13,032,073	φ <del>4</del> ,200,000	\$1,000,000	!			l	<u>ا</u> ــــــــــ				Bridge Loan	Expense Duri	ng Construction:	\$17,003,009	<b></b>
Calculate Maximum Developer Fee using the															Driage Loan		al Eligible Basis:	\$17.083.609	
DOUBLE CHECK AGAINST PERMANENT F				\$13,632,673	\$4.250.000	\$7,000,000			1				1		1	100		ψ11,005,009	·

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

<sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
<sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 100) matches that of Permanent Financing in the Application workbook (Row 106). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner	)	CERTIFICATION BY OWNER:		
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under penalty	of perjury, that the project costs contained herein are, to the best	of my knowledge, accurate and actual costs associated with the construction, acquisition
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds shown are the only fund	s received by the Partnership for the development of the project.	I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees		calculate the low-income housing tax credit.		
Consultant Fees				
Accountant Fees				
Tax Opinion				
Other		Signature of Owner/General Partner	Date	
Total Syndication Costs				
		Printed Name of Signatory	Title of Signatory	
		0 2	0,	
CERTIFICATION OF CPA/TAX PROFE	ESSIONAL:			
As the tax professional for the above	e-referenced low-income ho	using project, I certify under penalty of perjury, that the percentage of aggregate b	asis financed by tax-exempt bonds is:	
•				

Signature of Project CPA/Tax Professional

Date

## V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

## **Determination of Eligible and Qualified Basis**

A. Basis and Credits

	70% PVC for New Const/ Rehab	30% PVC for Acquisition
Total Eligible Basis:	\$17,083,609	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract Ineligible Basis related to Excess Parking:	\$138,242	
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:	\$138,242	
Total Eligible Basis Amount Voluntarily Excluded:	\$4,678,169	
Total Basis Reduction:	(\$4,816,411)	
Total Requested Unadjusted Eligible Basis:	\$12,267,198	
Total Adjusted Threshold Basis Limit:		
*Qualified Census Tract or Difficult to Develop Area Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$15,947,357	
Applicable Fraction:	100%	100%
Qualified Basis:	\$15,947,357	
Total Qualified Basis:	\$15,94	47,357

\*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

## B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$15,947,357	
*Applicable Percentage:	9.00%	3.25%
Subtotal Annual Federal Credit:	\$1,435,262	
Total Combined Annual Federal Credit:	\$1,435,262	

\* Applicants are required to use these percentages in calculating credit at the application stage.

C.	Determination of Minimum Federal Credit Necessary For For Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor Federal tax credit factor must be at least \$1.00 for self-syndication or at least \$0.85 for all other projects.	\$ \$ \$ •	24,882,673 11,250,000 13,632,673 \$0.95040
	Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit		14,344,142 \$1,434,414 \$1,434,414 13,632,673
	Remaining Funding Gap If Applying For State Credit Complete S	ection (D) & (E)	
D.	Determination of State Credit State Credit Basis	NC/Rehab \$12,267,198	Acquisition
	New construction or rehabilitation basis only; No acquisition bas State Credit on the acquisition basis at the 0.13 factor when no		
	Factor Amount Maximum Total State Credit	30% \$3,680,159	13% \$0
E.	Determination of Minimum State Credit Necessary for Feas State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state least \$0.65 for self-syndication projects; or at least \$0.60 for all or projects State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit Remaining Funding Gap	credits; at	

VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM	
General Partner and Management Company Characteristics	Maximum 9 Point
A(1) General Partner Experience General Partner Name:	6 Points
Affimed Housing Group, Inc.	
Select from ONE of the following two options:	
5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHT	C projects
Special Needs housing type project opting for 5 project experience category: N/A	
For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides o (select one if applicable)	nly:
(select one in applicable) To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need	d not be one of the
Special Needs projects.	
To receive points under this subsection for projects in existence for more than 3 years from the filing deadline submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are re positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeite in which each development's last financial statement has been prepared and have funded reserves in accorda agreement and any applicable loan documents. This certification must list the specific projects for which the po The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as shall be within 60 days of the application deadline, unless the general partner or key person has no current pro points in which case the report date shall be after the date from which the general partner or key person separs project. To obtain points for projects previously owned by the proposed general partner, a similar certification r respect to the last full year of ownership by the proposed general partner, along with verification of the number owned by that general partner. This certification must list the specific projects for which the points are being re contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and the section of the section 10325(c)(1) and the section 10325(c	equested have maintained ad deposits, etc.) for the year nee with the partnership pints are being requested. The report date, which jects which are eligible for ated from the last eligible must be submitted with of years that the project w quested. For tribal applica
Total Points for General Part	ner Experience: 6
A(2) Management Company Experience	3 Points
Select from ONE of the following two options:	
11 or more projects managed more than 3 years, including 2 California LIHTC projects	

Yes

Total Points for Management Company Experience: 3

Special Needs housing type project opting for 11 project experience category:

(select one if applicable)

Special Needs projects.

Solari Enterprises, Inc.

Management Company Name:

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

## B. Housing Needs

## Maximum 10 Points

Special Needs		10 Points
Select one if project is a scattered site a	cquisition and/or rehabilitation scored in the aggregate	
Total Points for Housing Needs: 10		r Housing Needs: 10

## C. Site & Service Amenities

#### C(1) Site Amenities

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity must applicable.

#### Amenities may include:

#### a) Transit

	(i)	Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry termir station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.	7 Points
	(ii)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	6 Points
	(iii)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	5 Points
	(iv)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)	4 Points
	(v)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop.	3 Points
	Sele	ict one: (iv)	
		ddition to meeting one of the categories above (i through v), points are available to applicants committing rovide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:	
		Select one: N/A	
N/A		A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre- approved, select applicable point category above.	

## Total Points for Transit Amenity: 4

## b) Public Park

(i)	The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.	3 Points
	Joint-use agreement (if yes, please provide a copy) N/A	
(ii)	The site is within 3/4 mile (1.5 miles for Rural set-aside).	2 Points
Sel	ect one: (i)	
	Total Points for Public I	Park Amenity:
c) Bo	ok-Lending Public Library	
(i)	The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).	3 Points
(ii)	The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).	2 Points
Sel	ect one: (i)	
	Total Points for Public Lib	rary Amenity:
,	II-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Mark ease refer to Checklist Items for supporting documentation requirements The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set- aside projects).	5 Points
(ii)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).	4 Points
(iii)	The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set- aside projects).	3 Points
(iv)	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	4 Points
(v)	The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	3 Points
(vi)	The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.	2 Points
(vii)	The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.	1 Point
Sel	ect one:(iv)	
	Total Points for Full-Scale Grocery Store/Supermarket or Convenience Ma	

e) Public Elementary, Middle, or High School	
(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points
Select one: N/A	
Total Points for Public Elementary, Middle, or High	School Amenity:
f) Senior Developments: Daily Operated Senior Center	
(i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside).	3 Points
(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
Select one: N/A	
Total Points for Daily Operated Senior	Center Amenity:
g) Special Needs Development: Population Specific Service Oriented Facility	
(i) For a special needs development, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Select one: N/A	
Total Points for Population Specific Service Oriented	Facility Amenity:
h) Medical Clinic or Hospital	
(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Select one: N/A	
	ospital Amenity:

i) Pharmacy	
<ul> <li>(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).</li> </ul>	2 Points
(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point
Select one: (i)	
Total Points for	or Pharmacy: 2
j) In-unit High Speed Internet Service	
(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.	2 Points
(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.	3 Points
Select one: N/A	
Total Points for Inte	rnet Service: 0
k) Highest or High Resources Area	
(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource	8 Points
Select one: N/A	
Total Points for Inte	rnet Service: 0
Total Points for Sit	te Amenities: 16

## Site Amenity Contact List:

One Amenity Com			
Amenity Name:	Site #1 - North County Transit	Amenity Name:	Site #2 - North County Transit
Address:	Harding St. & Carlsbad Village E	Address:	Chestnut Ave. & Harding St.
City, Zip	Carlsbad, 92008	City, Zip	Carlsbad, 92008
Contact Person:	Damon Blythe	Contact Person:	Damon Blythe
Phone:	(760) 966-6708 Ext.: N/A	Phone:	(760) 966-6708 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Transit Station/Transit Stop
Website:	http://www.gonctd.com	Website:	http://www.gonctd.com
Distance in miles:	0.13	Distance in miles:	0.17
Amenity Name:	Site #1 - Pine Avenue Park	Amenity Name:	Site #2 - Pine Avenue Park
Address:	755 Chestnut Avenue	Address:	755 Chestnut Avenue
City, Zip	Carlsbad, 92008	City, Zip	Carlsbad, 92008
Contact Person:	Kevin Gohres	Contact Person:	Kevin Gohres
Phone:	(760) 434-5024 Ext.: N/A	Phone:	(760) 434-5024 Ext.:
Amenity Type:	Public Park	Amenity Type:	Public Park
Website:	http://www.carlsbadca.gov/servic	Website:	http://www.carlsbadca.gov/services
Distance in miles:	0.22	Distance in miles:	0.19
Distance in miles.	0.22	Distance in miles.	0.19
Amenity Name:	Site #1 - Smart and Final	Amenity Name:	Site #2 - Vons
Address:	955 Carlsbad Village Drive	Address:	985 Tamarack Avenue
City, Zip	Carlsbad, 92008	City, Zip	Carlsbad, 92008
Contact Person:	Rick Morales	Contact Person:	April Lay
Phone:	(760) 434-2449 Ext.: N/A	Phone:	(760) 729-4722 Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	Grocery/Farmers' Market
Website:	https://locations.smartandfinal.co	Website:	https://local.vons.com/ca/carlsbad/§
Distance in miles:	0.08	Distance in miles:	0.36
Amenity Name:	Site #1 - Carlsbad Village Pharm	Amenity Name:	Site #2 - Rite Aid
Address:	1005 Carlsbad Village Drive	Address:	955 Tamarack Avenue
City, Zip	Carlsbad, 92008	City, Zip	Carlsbad, 92008
Contact Person:	Adam Morisoli	Contact Person:	Chenning Lee
Phone:	(760) 729-2405 Ext.:	Phone:	(760) 729-4877 Ext.:
Amenity Type:	Pharmacy	Amenity Type:	Pharmacy
Website:	https://www.carlsbadvillagepharr	Website:	https://locations.riteaid.com/locatior
Distance in miles:	0.08	Distance in miles:	0.36
Amenity Name:	Site #1 - Goorgina Colo Library	Amenity Name:	Site #2 - Carlshad City Library Loar
Address:	Site #1 - Georgina Cole Library 1250 Carlsbad Village Drive	Address:	Site #2 - Carlsbad City Library Lear 3368 Eureka Place
Address.	1250 Calisbad village Drive	Address.	3300 Euleka Flace
City, Zip	Carlsbad, 92008	City, Zip	Carlsbad, CA 92008
Contact Person:	Erin Zocco	Contact Person:	Lizeth Simonson
Phone:	(760) 434-2870 Ext.:	Phone:	(760) 931-4500 Ext.:
Amenity Type:	Book-Lending Public Library	Amenity Type:	Book-Lending Public Library
Website:	https://www.librarything.com/ven	Website:	http://www.carlsbadca.gov/services
Distance in miles:	0.25	Distance in miles:	0.28

#### C(2) Service Amenities

nprove the quality of life for tenants are eligible to

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring means, for a project to score the maximum 10 points, the units of each housing type (nonspecial needs units and special needs units) must independently score 10 points for service amenities (Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects; Items 7 through 12 are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed services may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.** 

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

tenants with access servic other enrichn	ordinator. Responsibilities must include, but are not limited to: (a) providing information about available services in the community, (b) assisting tenants to ces through referral and advocacy, and (c) organizing community-building and/or	5 points
	ment activities for tenants (such as holiday events, tenant council, etc.). tio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	
	ordinator as listed above, except: tio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
advocacy to benefits, gair Vocational/El Mental Healt	<b>ces Specialist.</b> Must provide individualized assistance, counseling and/or tenants, such as to assist them to access education, secure employment, secure n skills or improve health and wellness. Includes, but is not limited to: mployment Counselor, ADL or Supported Living Specialist, Substance Abuse or h Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of ces Specialist to 600 bedrooms.	5 points
	ces Specialist as listed above, except: tio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
limited to: fir ESL, nutrition and preparat	ttional, health and wellness, or skill building classes. Includes but is not nancial literacy, computer training, home-buyer education, GED, resume building, n, exercise, health information/awareness, art, parenting, on-site food cultivation tion, and smoking cessation classes. Minimum of 84 hours instruction each urs for small developments of 20 units or less).	7 points
	tional, health & wellness, or skill building classes as listed above, except: 60 hours instruction each year (30 hours for small developments).	5 points
	tional, health & wellness, or skill building classes as listed above, except: 36 hours instruction each year (18 hours for small developments).	3 points
individualized individuals or intergeneratio	wellness services and programs. Such services and programs shall provide d support to tenants (not group classes) and need not be provided by licensed r organizations. Includes, but is not limited to visiting nurses programs, onal visiting programs, or senior companion programs. Minimum of 100 hours per year for each 100 bedrooms.	5 points
	wellness services and programs as listed above, except: 60 hours of services per year for each 100 bedrooms.	3 points
	wellness services and programs as listed above, except: 40 hours of services per year for each 100 bedrooms.	2 points
to residents of	<b>ild care.</b> Shall be available 20 hours or more per week, Monday through Friday, of the development. (Only for large family projects or other projects in which at Low-Income Units are 3 bedrooms or larger.)	5 points
mentoring, he other projects	I program for school age children. Includes, but is not limited to tutoring, omework club, art and recreational activities. (Only for large family projects or is in which at least 25% of Low-Income Units are 3 bedrooms or larger). 10 hours per week, offered weekdays throughout the school year.	5 points
	I program for school age children as listed above, except: 6 hours per week, offered weekdays throughout the school year.	3 points
	I program for school age children as listed above, except:	2 points

Yes (7	al Needs projects: Case Manager. Responsibilities must include (but are not limited to) working with tenants to	5 points
<u> </u>	develop and implement an individualized service plan, goal plan or independent living plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	o ponito
N/A	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
<mark>N/A</mark> (8	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
Yes (9	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
<mark>N/A</mark> (10	b) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark> (1 <sup>-</sup>	) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
<mark>N/A</mark> (1:	c) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

	ABREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.	
	w Construction and Adaptive Reuse projects select from the following features	<u>:</u>
res a	. Develop the project in accordance with the minimum requirements with any one of the following programs:	
	GreenPoint Rated Program	5 Poin
		01011
N/A b		
EITHER:		
	the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):	
	Better than the 2016 Standards N/A	0 Poir
	If the local building department has determined that building permit applications submitted	
	on or before December 31, 2016 are complete, then energy efficiency beyond the	
	requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)	
	Better than the 2013 Standards N/A	0 Poir
DR:	Energy efficiency with renewable energy that provides the following percentages of	
	project tenants' energy loads: Low Rise (1-3 habitable stories) N/A	0 Poir
	Low Rise (1-3 habitable stories) N/A	UPOI
	Multifamily of 4+ habitable stories N/A	0 Poir
D(2) Rel	nabilitation projects select from the following features:	
N/A a	. Develop the project in accordance with the minimum requirements with any one of the	
	following programs:	
	N/A	~ <b>-</b> '
		0 Poir
N/A b	Rehabilitate to improve energy efficiency: points awarded based on percentage	0 Poir
<mark>N/A</mark> b	. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	0 Poir
<mark>N/A</mark> b		0 Poir
<mark>N/A</mark> b	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	
<mark>N/A</mark> b	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	
	decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	0 Poir
	decrease in estimated Time Dependent Valuation energy use post-rehabilitation: <u>Improvement over current:</u> <u>N/A</u> Additional rehabilitation project measures (chose one or more of the following three category)	0 Poir ries):
	decrease in estimated Time Dependent Valuation energy use post-rehabilitation: <u>Improvement over current:</u> <u>N/A</u> Additional rehabilitation project measures (chose one or more of the following three categor HOTOVOLTAIC / SOLAR	0 Poir ries):
	decrease in estimated Time Dependent Valuation energy use post-rehabilitation: <u>Improvement over current:</u> <u>N/A</u> Additional rehabilitation project measures (chose one or more of the following three category)	0 Poir ries):
	decrease in estimated Time Dependent Valuation energy use post-rehabilitation: <u>Improvement over current:</u> <u>N/A</u> Additional rehabilitation project measures (chose one or more of the following three categor HOTOVOLTAIC / SOLAR	0 Poir <sup>ries):</sup> 0 Poir
N/A c	decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current: N/A Additional rehabilitation project measures (chose one or more of the following three categor PHOTOVOLTAIC / SOLAR N/A	0 Poir <sup>ries):</sup> 0 Poir 0 Poir
N/A c	decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current: N/A Additional rehabilitation project measures (chose one or more of the following three categor PHOTOVOLTAIC / SOLAR N/A SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN	0 Poin ries): 0 Poin 0 Poin
<mark>N/A</mark> c	<ul> <li>decrease in estimated Time Dependent Valuation energy use post-rehabilitation:     </li> <li>Improvement over current:         <ul> <li>N/A</li> </ul> </li> <li>Additional rehabilitation project measures (chose one or more of the following three categor             <ul> <li>PHOTOVOLTAIC / SOLAR</li></ul></li></ul>	0 Poin 0 Poin
N/A c	<ul> <li>decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current: N/A</li> <li>Additional rehabilitation project measures (chose one or more of the following three categor 1. PHOTOVOLTAIC / SOLAR N/A</li> <li>SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN Develop project-specific maintenance manual, including information on all energy and green buildid Undertake formal building systems commissioning, retro-commissioning, or re-commissioning</li> <li>3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS,</li> </ul>	0 Poin ries): 0 Poin 0 Poin ng features
<mark>N/A</mark> c	<ul> <li>decrease in estimated Time Dependent Valuation energy use post-rehabilitation:     </li> <li>Improvement over current:         <ul> <li>N/A</li> </ul> </li> <li>Additional rehabilitation project measures (chose one or more of the following three categor             <ul> <li>PHOTOVOLTAIC / SOLAR</li></ul></li></ul>	0 Poin ries): 0 Poin 0 Poin
N/A c	<ul> <li>decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current: N/A</li> <li>Additional rehabilitation project measures (chose one or more of the following three categor 1. PHOTOVOLTAIC / SOLAR N/A</li> <li>2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN Develop project-specific maintenance manual, including information on all energy and green buildi Undertake formal building systems commissioning, retro-commissioning, or re-commissioning</li> <li>3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS</li> </ul>	0 Poir ries): 0 Poir 0 Poir ng features
<mark>N/A</mark> c N/A N/A	<ul> <li>decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current: N/A</li> <li>Additional rehabilitation project measures (chose one or more of the following three categor 1. PHOTOVOLTAIC / SOLAR N/A</li> <li>SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN Develop project-specific maintenance manual, including information on all energy and green buildid Undertake formal building systems commissioning, retro-commissioning, or re-commissioning</li> <li>3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS,</li> </ul>	0 Poin ries): 0 Poin 0 Poin ng features

D. Sustainable Building Methods

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5

## E. Lowest Income

#### E(1) Lowest Income Restriction for All Units

# Maximum 52 Points 50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

#### \*Available to Rural set-aside projects only.

\*\*60% AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)						
		**60%	**60% *55% 50% 45% 40% 35% 30%					30%
	50%			25.0*	37.5			
	45%			22.5*	33.8			
_	40%		10.0*	20.0	30.0			
Percent of Low-	35%		8.8	17.5	26.3	35.0		50.0
Income Units (exclusive of	30%		7.5	15.0	22.5	30.0	37.5	45.0
manager's units)	25%		6.3	12.5	18.8	25.0	31.3	37.5
- ,	20%		5.0	10.0	15.0	20.0	18.8	30.0
	15%		3.8	7.5	11.3	15.0	18.8	22.5
	1 <b>0</b> %		2.5	5.0	7.5	10.0	12.5	15.0

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table						
<u>Number</u> of Targeted Low-Income Units	Percent of Area Median Income (AMI) (30% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned		
12	30	25.00	25	37.5		
	35	0.00	0	0		
12	40	25.00	25	25		
7	45	14.58	10	7.5		
6	50	12.50	10	5		
	0 -Rural only	0.00	0	0		
	0 -Rural only	0.00	0	0		
	60	0.00	0	0		
37	Total Points Requested: 75					

## E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	2	1	0.5000
2 BR	6	1	0.1667
1 BR	16	1	0.0625
SRO	24	12	0.5000
Total:	48	15	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2

Total Points for Lowest Income: 77

## F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Readines	s to Proceed	Maximum 10 Points
Yes (i)	Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing	5 Points
<mark>Yes</mark> (ii)	Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary	5 Points
Credit Reservation a completed of an executed of a construction recorded dee binding comm binding comm a limited partu payment of al guidance)	available to projects that document all of the above and are able to begin construction within 180 on, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form along with a detailed explanation of any changes from the initial applicat construction contract, n lender trade payment breakdown of approved construction costs, ds of trust for all construction financing (unless a project's location on tribal trust land precludes in nitments for permanent financing, nitments for any other financing required to complete project construction, nership agreement executed by the general partner and the investor providing the equity, Il construction lender fees, issuance of building permits (see Regulation Section 10325(c)(7) for a ceed delivered to the contractor.	tion,
equity partner ha	n lender is involved, evidence must be submitted within 180 days after the Credit Reservation is as been admitted to the ownership entity and that an initial disbursement of funds has occurred. result in rescission of the Tax Credit Reservation or negative points.	
(LOI) from the pr	e above, all applicants receiving any points under this subsection must provide an executed Letter roject's equity partner within 90 days of the credit reservation. The LOI must include those featur ication. The 90-day requirements apply to all projects requesting any points under this category.	es called for in
	one of the above criteria have NOT been met, 5 points may be awarded for the one that has be lay requirements will not apply to projects that do not obtain the maximum points in this category	
	Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects remaining half of the projects.	and a 194 day

Total Points for Readiness to Proceed: 10

G. Miscellane	ous Federal and State Policies	Maximum 2 Points
<mark>N/A</mark> (i)	For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.	2 Points
<mark>N/A</mark> (ii)	Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.	2 Points
<mark>Yes</mark> (iii)	Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.	2 Points
N/A (iv)	Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point
<mark>N/A</mark> (v)	Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zon The development will contribute to a concerted community revitalization plan as demonstrated to a letter from a local government official.	
N/A (vi)	Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point
	Total Points for Miscellaneous Federal and S	State Policies: 2

## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	16	15	
C(2) Service Amenities	20	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	75.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

#### Total Possible Points: 113, Minimum Point Threshold: 96 Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

\*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs X Size Factor	+ (( 1	Basis Reduction up to Leveraged Soft Financing excluding donated land, fee waivers, and capitalized value of rent differentials	) /3)
Total Residential Project Development Costs		, Total Residential Project Development Costs	

Requested Unadjusted Eligible Basis +

LEVERAGED SOFT FINANCING		BASIS REDUCTION	
Capitalized Value of Rent Differentials of Public Rent/operating Subsidies	\$0	Total Basis Reduction	\$4,816,411
Total donated land value			
Total fee waivers			
List Leveraged Soft Financing excluding donated land and fee waivers:			
City of Carlsbad \$4,250,000			
Less: Excess Purchase Price Over Appraised Value \$0			
Less: Ineligible Offsites			
Total Leveraged Soft Financing excluding donated land and fee waivers	\$4,250,000		
TOTAL	\$4,250,000		

#### MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

D.0%

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To
The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44\*(1-J49)

SIZE FACTOR CALCU New Construction: Tax Credit Units: Size Factor:	Yes           50           1.00			
FINALTIE BREAKER	CALCULATION cing less commercial proration	\$4,250,000       Requested Unadjusted Eligible Basis         \$4,250,000       Basis Reduction add-back		\$12,267,198 \$4,250,000
	\$4,250,000 24,882,673	+ (( 1 - \$16,517,198 \$24,882,673)	(3) =	28.287%

#### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for Public Rent Subsidies:						
		<u>Rent Limit:</u> Use 30% AMI for				
		Special Needs Projec	ts			
		<u>OR</u>	Public	Calculated		
		Use 40% AMI for	Subsidy	Annual		
Unit Type	# of Units	ALL OTHERS	Contract Rent	Rent		
SRO				\$0		
SRO				\$0		
SRO				\$0		
SRO				\$0		
SRO				\$0		
SRO				\$0		
	Annual Rer	nt Differential for Public	Rent Subsidies:	\$0		
Total Rent Differentia	als	\$0				
Less Vacancy		5.0%				
Net Rental Income		\$0				
Available for Debt Se	ervice					
@ 1.15 Debt Covera	ige Ratio:	\$0				
Loan Term (years)		15				
Interest Rate (annua	)	6.0%				
Debt Coverage Ratio	I Contraction of the second	1.15				
Capitalized Value of	Rent Differential	ls \$0				

#### Annual Rental Income Differential for Public Operating Subsidies:

If annual operating subsidy amount are similar in each year, enter:	
Annual Operating Subsidy Amount in Year 1:	
OR	
If the contract does not specify an annual subsidy amount, enter:	
Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

## 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$457,017	\$468,443	\$480,154	\$492,157	\$504,461	\$517,073	\$530,000	\$543,250	\$556,831	\$570,752	\$585,021	\$599,646	\$614,637	\$630,003	\$645,753
Less Vacancy	10.00%	-45,702	-46,844	-48,015	-49,216	-50,446	-51,707	-53,000	-54,325	-55,683	-57,075	-58,502	-59,965	-61,464	-63,000	-64,575
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy Miscellaneous Income	10.00% 1.025	12,600	<mark>0</mark> 12,915	0 13,238	13,569	0 13,908	0 14,256	14,612	0 14,977	15,352	0 15,736	0 16,129	0 16,532	<mark>0</mark> 16,946	17,369	<mark>0</mark> 17,803
Less Vacancy	10.00%	-1.260	-1.292	-1.324	-1.357	-1.391	-1,426	-1.461	-1.498	-1,535	-1.574	-1.613	-1,653	-1.695	-1.737	-1.780
Total Revenue	10.00%	\$422,655	\$433,222	\$444,052	\$455,154	\$466,532	\$478,196	\$490,151	\$502,404	\$514,965	\$527,839	\$541,035	\$554,561	\$568,425	\$582,635	\$597,201
		¢,000	•,===	¢,002	¢100,101	•	<b>\$</b> 11 <b>0</b> ,100	¢,	<b>\$002</b> , 101	<b>\$011,000</b>	<i>402.</i> ,000	<b>40</b> 1 1,000	<b>400</b> ., <b>00</b> .	¢000, 120	<i><b>****</b></i>	<b>\$001,201</b>
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$76,325	\$78,996	\$81,761	\$84,623	\$87,585	\$90,650	\$93,823	\$97,107	\$100,505	\$104,023	\$107,664	\$111,432	\$115,332	\$119,369	\$123,547
Management		20,746	21,472	22,224	23,001	23,807	24,640	25,502	26,395	27,319	28,275	29,264	30,289	31,349	32,446	33,581
Utilities		41,000	42,435	43,920	45,457	47,048	48,695	50,399	52,163	53,989	55,879	57,835	59,859	61,954	64,122	66,366
Payroll & Payroll Taxes		95,000	98,325	101,766	105,328	109,015	112,830	116,779	120,867	125,097	129,475	134,007	138,697	143,552	148,576	153,776
Insurance Maintenance		15,000 43,500	15,525 45,023	16,068 46,598	16,631 48,229	17,213 49,917	17,815 51,664	18,439 53,473	19,084 55,344	19,752 57,281	20,443 59,286	21,159 61,361	21,900 63,509	22,666 65,731	23,459 68,032	24,280 70,413
Other Operating Expenses (specify):		9,000	45,023 9,315	9,641	48,229 9,978	10,328	10,689	11,063	11,451	11,851	12,266	12,695	13,140	13,600	14,076	14,568
Total Operating Expenses		\$300,571	\$311,091	\$321,979	\$333,248	\$344,912	\$356,984	\$369,479	\$382,410	\$395,795	\$409,647	\$423,985	\$438,825	\$454,183	\$470,080	\$486,533
		<i>4000,011</i>	<b>\$011,001</b>	<i>4021,010</i>	<i>\</i> 0000,240	<b>\$011,012</b>	<i><b>4000</b>,004</i>	<i>4000,410</i>	<i>\\</i> 002,410	\$000,100	<b>\$</b> 700,041	<b>\$</b> 420,000	<b>\$</b> 400,020	<b>\$101</b> ,100	<b>\$</b> 410,000	¥400,000
Transit Pass/Tenant Internet Expensi	e* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	145,000	150,075	155,328	160,764	166,391	172,215	178,242	184,480	190,937	197,620	204,537	211,696	219,105	226,774	234,711
Replacement Reserve		18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750
Real Estate Taxes	1.020	5,000	5,100	5,202	5,306	5,412	5,520	5,631	5,743	5,858	5,975	6,095	6,217	6,341	6,468	6,597
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$469,321	\$485,016	\$501,259	\$518,069	\$535,465	\$553,469	\$572,101	\$591,384	\$611,340	\$631,993	\$653,367	\$675,487	\$698,380	\$722,071	\$746,591
Cash Flow Prior to Debt Service		-\$46,666	-\$51,794	-\$57,206	-\$62,915	-\$68,933	-\$75,273	-\$81,951	-\$88,980	-\$96,376	-\$104,154	-\$112,332	-\$120,927	-\$129,955	-\$139,436	-\$149,390
Cash Flow Prior to Debt Service MUST PAY DEBT SERVICE		-\$46,666	-\$51,794	-\$57,206	-\$62,915	-\$68,933	-\$75,273	-\$81,951	-\$88,980	-\$96,376	-\$104,154	-\$112,332	-\$120,927	-\$129,955	-\$139,436	-\$149,390
		<b>-\$46,666</b> N/A	<b>-\$51,794</b> N/A	<b>-\$57,206</b> N/A	<b>-\$62,915</b> N/A	<b>-\$68,933</b> N/A	<b>-\$75,273</b> N/A	<b>-\$81,951</b> N/A	<b>-\$88,980</b> N/A	<b>-\$96,376</b> N/A	<b>-\$104,154</b> N/A	<b>-\$112,332</b> N/A	<b>-\$120,927</b> N/A	<b>-\$129,955</b> N/A	<b>-\$139,436</b> N/A	<b>-\$149,390</b> N/A
MUST PAY DEBT SERVICE				. ,	. ,											
MUST PAY DEBT SERVICE City of Carlsbad		N/A	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service		N/A <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 <b>0</b> <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 <b>0</b> <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 <b>0</b> <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 <b>0</b> <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>
MUST PAY DEBT SERVICE City of Carlsbad		N/A	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service		N/A <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 <b>0</b> <b>\$0</b>	N/A 0 0 \$0 -\$62,915 -12.44%	N/A 0 0 <b>\$0</b>	N/A 0 <b>0</b> <b>\$0</b> - <b>\$75,273</b> -14.17%	N/A 0 <b>0</b> <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 <b>0</b> <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 <b>\$0</b> -\$112,332 -18.69%	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b> -\$149,390 -22.51%
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test		N/A \$0 -\$46,666 -9.94% #DIV/0!	N/A 0 50 -\$51,794 -10.76% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$129,955</b> -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 \$0 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue		N/A \$0 -\$46,666 -9.94%	N/A 0 <b>0</b> <b>\$0</b> - <b>\$51,794</b> -10.76%	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59%	N/A 0 0 \$0 -\$62,915 -12.44%	N/A 0 <b>0</b> <b>\$0</b> -\$68,933 -13.30%	N/A 0 <b>0</b> <b>\$0</b> - <b>\$75,273</b> -14.17%	N/A 0 <b>\$0</b> - <b>\$81,951</b> -15.05%	N/A 0 <b>\$0</b> -\$88,980 -15.94%	N/A 0 <b>0</b> <b>\$0</b> - <b>\$96,376</b> -16.84%	N/A 0 0 \$0 -\$104,154 -17.76%	N/A 0 <b>\$0</b> -\$112,332 -18.69%	N/A 0 <b>0</b> <b>\$0</b> - <b>\$120,927</b> -19.63%	N/A 0 0 <b>\$0</b> - <b>\$129,955</b> -20.58%	N/A 0 <b>\$0</b> -\$139,436 -21.54%	N/A 0 0 <b>\$0</b> -\$149,390 -22.51%
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio		N/A \$0 -\$46,666 -9.94% #DIV/0!	N/A 0 50 -\$51,794 -10.76% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$129,955</b> -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 \$0 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test		N/A \$0 -\$46,666 -9.94% #DIV/0!	N/A 0 50 -\$51,794 -10.76% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$129,955</b> -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 \$0 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES**		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0!	N/A 0 50 -\$51,794 -10.76% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$129,955</b> -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 \$0 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000	N/A 0 50 -\$51,794 -10.76% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$129,955</b> -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 50 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000	N/A 0 50 -\$51,794 -10.76% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$129,955</b> -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 \$0 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000	N/A 0 50 -\$51,794 -10.76% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$129,955</b> -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 \$0 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000 5,000	N/A 0 <b>\$0</b> -\$51,794 -10.76% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$57,206</b> -11.59% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$62,915</b> -12.44% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0! #DIV/0!	N/A 0 0 \$0 -\$75,273 -14.17% #DIV/0!	N/A 0 0 \$0 -\$81,951 -15.05% #DIV/0!	N/A 0 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0! #DIV/0!	N/A 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0!	N/A 0 0 \$0 -\$104,154 -17.76% #DIV/0!	N/A 0 <b>\$0</b> -\$112,332 -18.69% #DIV/0!	N/A 0 <b>\$0</b> - <b>\$120,927</b> -19.63% #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$129,955 -20.58% #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0!	N/A 0 \$0 -\$149,390 -22.51% #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000 5,000 20,000	N/A 0 0 <b>\$0</b> -\$51,794 -10.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$57,206 -11.59% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$62,915 -12.44% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$75,273 -14.17% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$81,951 -15.05% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> - <b>\$104,154</b> -17.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$112,332 -18.69% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$120,927 -19.63% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$129,955 -20.58% #DIV/0! #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$149,390 -22.51% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Incentive Management Fee Incentive Management Fee Incentive Management Fee		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000 5,000 20,000	N/A 0 0 <b>\$0</b> -\$51,794 -10.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$57,206 -11.59% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$62,915 -12.44% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$75,273 -14.17% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$81,951 -15.05% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> - <b>\$104,154</b> -17.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$112,332 -18.69% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$120,927 -19.63% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$129,955 -20.58% #DIV/0! #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$149,390 -22.51% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow Deferred Developer Fee**		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000 5,000 20,000	N/A 0 0 <b>\$0</b> -\$51,794 -10.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$57,206 -11.59% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$62,915 -12.44% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$75,273 -14.17% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$81,951 -15.05% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> - <b>\$104,154</b> -17.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$112,332 -18.69% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$120,927 -19.63% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$129,955 -20.58% #DIV/0! #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$149,390 -22.51% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE City of Carlsbad Total Debt Service Cash Flow After Debt Service Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow Deferred Developer Fee**		N/A \$0 -\$46,666 -9.94% #DIV/0! #DIV/0! \$15,000 5,000 20,000	N/A 0 0 <b>\$0</b> -\$51,794 -10.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$57,206 -11.59% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$62,915 -12.44% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$68,933 -13.30% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$75,273 -14.17% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$81,951 -15.05% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$88,980 -15.94% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> - <b>\$96,376</b> -16.84% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> - <b>\$104,154</b> -17.76% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$112,332 -18.69% #DIV/0! #DIV/0!	N/A 0 <b>0</b> <b>\$0</b> -\$120,927 -19.63% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$129,955 -20.58% #DIV/0! #DIV/0!	N/A 0 <b>\$0</b> -\$139,436 -21.54% #DIV/0! #DIV/0!	N/A 0 0 <b>\$0</b> -\$149,390 -22.51% #DIV/0! #DIV/0!

\*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

\*\*Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.