

#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 31, 2018 Version

#### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Peoples' Self Help Housing Corporation

PROJECT NAME: Sierra Madre Cottages

# PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$783,303 annual Federal Credits, and

\$2,610,995 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	day of	, 201	8 at By	1
			·	(Original Signature)
		, California.		
				(Typed or printed name)
				(Title)
				(Tite)
		,	ACKNOWLEDGMENT	
, ,		1 0	,	dentity of the individual who signed the
document to which	this certificat	e is attached, ai	nd not the truthfulness, acc	uracy, or validity of that document.
STATE OF		)		
		/		
COUNTY OF		)		
On		before me,		,
personally appeare	d			
			who proved to me	on the basis of actisfactory avidence
to be the person(s)	whose name	(e) is/are subsc		e on the basis of satisfactory evidence) ent and acknowledged to me that
. ,		` '		d that by his/her/their signature(s)
•				on(s) acted, executed the instrument.
			·	
•	ALTY OF PE	RJURY under th	ne laws of the State of Calif	ornia that the foregoing paragraph is
true and correct.				
WITNESS		1		
WITNESS my hand	and official	seai.		
Signature			(Seal)	
			`` ′	

Local Jurisdiction:	City of Santa Maria
City Manager:	Jason Stilwell
Title:	City Manager
Mailing Address:	110 East Cook Street
City:	Santa Maria
Zip Code:	93454-5190
Phone Number:	(805) 925-0951 Ext. 200
FAX Number:	(805) 349-0657
E-mail:	jstilwell@cityofsantamaria.com

<sup>\*</sup> For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

## II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type
	Application type: Preliminary Reservation
	Prior application was submitted but not selected?  Yes
	If yes, enter application number: TCAC # CA - 18 - 730
	Has credit previously been awarded?
	If re-applying and returning credit, enter the current application number and the amount being returned:  TCAC # CA
	Returned Federal Credit:
	Is this project a Re-syndication of a current TCAC project?  If a Resyndication Project, complete the <b>Resyndication Projects</b> section below.
	Is State Farmworker Credit requested? No
B.	Project Information
	Project Name: Sierra Madre Cottages
	Site Address: 624 East Camino Colegio Street
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Santa Maria County: Santa Barbara
	Zip Code: 93454 Census Tract: 0021.02
	Assessor's Parcel Number(s): 125-232-005
	Project is located in a DDA:
	Project is located in a Qualified Census Tract:  No *Federal Congressional District: 24
	Project is DDA/QCT but requesting State Credits: No *State Assembly District: 35
	Special Needs with 130% basis & State Credits:  No *State Senate District:  19
	Project is a Scattered Site Project: No
	If yes, all sites within a 5-mile diameter range: N/A
	*Accurate information is essential; the following website is provided for reference:
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
	Federal and State \$783,303 \$2,610,995
	(federal) (state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1))
	40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e))
	Nonprofit (qualified nonprofit organization)
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g))
	Seniors
	If Special Needs housing type, list the percentage of Special Needs Units:
	If less than 75% special needs units, specify the standards the non-special needs units will meet:  N/A
•	·
G.	Geographic Area (Reg. Section 10315(h)) Please select your geographic area:
	Central Coast Region: Monterey, San Luis Obispo, Santa Barbara, Santa Cruz, and Ventura Counties
	Contrar Couch Region. Workerey, Can Euro Chiepo, Canta Darbara, Canta Oraz, and Ventura Counties

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## II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Α.	Identify Applicant							
	Applicant is the current ow	ner and will retain owne	rship	:				N/A
	Applicant will be or is a ger				ned fir	nal owner	ship entity	v: Yes
	Applicant is the project dev							
	Applicant is the project dev							
	Applicant is the project det	reloper and will not be p	an o	i ille illiai o	wileis	snip enility	/ ioi the p	Toject.
_	Amuliaant Cantaat Informati							
В.	Applicant Contact Information			_				
	Applicant Name:	Peoples' Self Help H		ng Corpora	ition			
	Street Address:	3533 Empleo Street						
	City:	San Luis Obispo		State: CA	Zip	Code:	93401	
	Contact Person:	Carlos Jimenez						
	Phone:	(805) 699-7233	xt.:		Fax:	(805)54	4-1901	
	Email:	carlosj@pshhc.org						
C.	Legal Status of Applicant:	Nonprofit Organization	on	Parent Co	mpan	ıv:		
	If Other, Specify:					, <u> </u>		
	Caron, opening.							_
D.	General Partner(s) Informati	on						
٠.	<b>D(1)</b> General Partner Name:	Peoples' Self-Help H	loucii	a Corpora	tion			Managing GP
	• •		iousii	ig Corpora	uion			Managing GF
	Street Address:	3533 Empleo Street		01-1- 04	7	0 - 1	00404	
	City:	San Luis Obispo		State: CA	ZI	Code:	93401	<u>=</u>
	Contact Person:	Carlos Jimenez						
	Phone:	(805) 699-7233	xt.:		Fax:	(805)54	4-1901	
	Email:	carlosj@pshhc.org						
	Nonprofit/For Profit:	Nonprofit		Parent Co	mpan	ıy:		
		,		-				
	D(2) General Partner Name:*							(select one)
	Street Address:							
	City:			State:	Zir	Code:		
	Contact Person:							
	Phone:	F	xt.:		Fax:			
	Email:		-,					
	Nonprofit/For Profit:	(select one)		Parent Co	mnan	ıv.		
		(00.001 0.10)			p u	.,.		
	D(3) General Partner Name:							(select one)
	Street Address:							(Select offe)
				Ctata	7:	· Cada		
	City:			State:		o Code:		
	Contact Person:				_			<u>=</u>
	Phone:		Ext.:		Fax:			
	Email:							
	Nonprofit/For Profit:	(select one)		Parent Co	mpan	ıy:		
Ε.	General Partner(s) or Princip	oal Owner(s) Type	No	nprofit		*If Joint Ve	enture, 2nd	GP must be included if
						applicant is	s pursuing a	property tax exemption
F.	Status of Ownership Entity					Reg. Secti	ion 10327(g	)(2) - "TBD" not sufficient
	to be formed If to be	formed, enter date:			ç	7/1/2018		
	*(Federal I.D. No. must be obtain	ed prior to submitting carryov	er allo	ation packag	ıe)			
G.	Contact Person During Appl	ication Process						
		Community Economics	Inc					
	' '	538 9th Street #200	1110.					
			Cto	to: CA	Zin C	odo: 0	1607	
		Oakland Kavia Kavdtaan	06	ite: CA	Zip C	oue. <u>9</u> 2	4607	
		Kevin Knudtson	. 4	F	. / .	10) 000 0	227	
		(510) 832-8300 Ext.		Fax	(; <u>(</u> 5)	10) 832-2	221	
		kevin@communityecon	omics	s.org				
		Consultant						
		e a General Partner Consul	tant o	tc \				

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## II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

## A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Peoples' Self-Help Housing Corpora 3533 Empleo Street San Luis Obispo, CA 93401 Carlos Jimenez (805) 699-7233 Ext.: (805) 544-1901 carlosj@pshhc.org	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Rea & Luker Architects, Inc.  444 Higuera Street, Ste 201  San Luis Obispo, CA 93401  Lauren Luker  (805) 541-6294 Ext.:  (805) 541-2739  Iluker@realarchitectsinc.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Gubb & Barshay 505 14th Street, Suite 450 Oakland, Ca. 94612 Evan Gross (415) 781-6600 Ext.: (415) 781-6967 Egross@gubbandbarshay.com	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Peoples' Self-Help Housing Corpora 3533 Empleo Street San Luis Obispo, CA 93401 Todd Broussard (805) 548-2349 (805) 592-2887 toddb@pshhc.org
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Gubb & Barshay 505 14th Street, Suite 450 Oakland, Ca. 94612 Scott Barshay (415) 781-6600 Ext.: (415) 781-6967 Sbarshay@gubbandbarshay.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	DuctTesters, Inc. 650 North Wilma Avenue, Ste. B Ripon, CA 95366 Jeremiah Ellis (209) 579-5000 Ext.: (209) 525-5001 jeremiah@ducttesters.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Tom Tomaszewski 3811 Tilden Drive El Dorado Hills, CA 95762 Tom Tomaszewski (916) 804-5367 (916) 939-8215 tomcpa@directcon.net	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	To Be Determined  Ext.:
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Community Economics, Inc. 538 Ninth Street, Stute 200 Oakland, CA 94607 Kevin Knudtson (510) 832-8300 Ext.: (510) 832-2227 kevin@communityeconomics.org	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Laurin Associates 1501 Sports Drive Sacramento, CA 95834 Stefanie Williams (916) 372-6100 Ext.: (916) 419-6108 swilliams@laurinassociates.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	The Duncan Group 3533 Empleo Street San Luis Obispo, CA 93401 Joe Thompson (805) 540-2461 (805) 544-1901 joet@pshhc.org
CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	2nd Prop. Mgmt Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Ext.:

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## II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested  New Construction Yes (may include Adaptive Reuse) Rehabilitation-Only N/A Acquisition & Rehabilitation  No (MA)
B.	Acquisition and Rehabilitation/Rehabilitation-only Projects  If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)?  If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)?  Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants?  N/A  If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).  Age of Existing Structures  No. of Occupied Buildings  No. of Stories  Current Use:
	Resyndication Projects  Current/original TCAC ID: TCAC # CA - TCAC # CAC
C.	Purchase Information  Name of Seller: Bethel Lutheran Church Date of Purchase Contract or Option: 10/3/2012 Purchased from Affiliate: No Expiration Date of Option: If yes, broker fee amount to affiliate? Purchase Price: \$607,353 Special Assessment(s): Phone: (805) 922-6601 Ext.: Historical Property/Site: No Holding Costs per Month: \$6,123 Total Projected Holding Costs: \$220,428 Real Estate Tax Rate: 1.10% Purchase price over appraisal
D.	Amount of SOFT perm financing covering the excess purchase price over appraisal  Project, Land, Building and Unit Information  Project Type  Single Room Occupancy: N/A Single Family Home: N/A  Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A  Tenant Homeownership: N/A One or Two Story Garden: Yes  Townhouse/Row House: N/A Condominium: N/A  Inner City Infill Site: N/A  Two or More Story With an Elevator: N/A if yes, enter number of stories:  Two or More Story Without an Elevator: N/A if yes, enter number of stories:  One or More Levels of Subterranean Parking: N/A  Other: (specify here)
E.	Land  x Feet or 2.53 Acres 110,207 Square Feet 15.80  If irregular, specify measurements in feet, acres, and square feet:

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F. Building Information
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Total Number of Buildings: Community Buildings: If Commercial/ Retail Space, explain: (inc	11 Residential Buildings: Commercial/ Retail Space:	10 N/A
	,,,,	
Are Buildings on a Contiguous Site?	? Yes	
If not Contiguous, do buildings m	neet the requirements of IRC Sec. 42(g)(7)?	N/A
Do any buildings have 4 or fewer ur If yes, are any of the units to be a person related to the owner (IF	occupied by the owner or	

## G. Project Unit Number and Square Footage

Total number of units:	39
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	39
Total number of Low Income Units:	39
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	23,374
Total square footage of Low Income Units:	23,374
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	2,740
Total commercial/ retail space square footage:	N/A
Total common space square footage (including managers' units):	836
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	26,950

<sup>\*</sup>equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$350,913	
\$350,913	
\$316,763	

## H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

in areate the name of a time anti-parea for the reneming popul				
Homeless/formerly homeless	N/A			
Transitional housing	N/A			
Persons with physical, mental, development disabilities	N/A			
Persons with HIV/AIDS	N/A			
Transition age youth	N/A			
Farmworker	N/A			
Family Reunification	N/A			
Other: Senior	39			
Units w/ tenants of multiple disability type or subsidy layers (ex	xplain)			
For 4% federal applications only:				
Rural area consistent with TCAC methodology	N/A			

## II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

## A. Required Approvals Necessary to Begin Construction

		Approval Dates	1
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	N/A	N/A	4/7/2015
NEPA	N/A	N/A	5/18/2016
Toxic Report	N/A	N/A	N/A
Soils Report	N/A	N/A	N/A
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	N/A	N/A	N/A
Site Plan	N/A	N/A	4/15/2015
Conditional Use Permit Approved or Required	N/A	N/A	4/15/2015
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	N/A	N/A	4/7/2015

	Project and Site Information		
Current Land Use Designation	PD/R-	2 / MDR-12 (Medium Density Resident'l - 12 units/acre)	
Current Zoning and Maximum Density	Plann	ed Development/ Medium Density, 12 units	
Proposed Zoning and Maximum Density	Planned Development/ Medium Density, 12 units		
Does this site have Inclusionary Zoning?	No		
Occupancy restrictions that run with the land			
due to CUP's or density bonuses?	Yes	35% density bonus for affordable housing	
Building Height Requirements	35 fee	ıt .	
Required Parking Ratio	1 park	ing space per unit and 1 managers parking space	
Is site in a Redevelopment Area?	No		

## B. Development Timetable

		Actual o	r Sc	heduled
		Month	1	Year
SITE	Environmental Review Completed	4	1	2015
SIIE	Site Acquired	2	1	2016
	Conditional Use Permit	4	1	2015
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	4	1	2015
	Grading Permit	10	1	2018
	Building Permit	10	1	2018
CONSTRUCTION	Loan Application	7	1	2018
FINANCING	Enforceable Commitment	7	1	2018
FINANCING	Closing and Disbursement	2	1	2019
PERMANENT	Loan Application	7	1	2018
FINANCING	Enforceable Commitment	7	1	2018
FINANCING	Closing and Disbursement	3	1	2021
	Type and Source: CDBG (City of Santa Maria)	N/A	1	
	Application	12	1	2014
	Closing or Award	2	1	2019
	Type and Source: HOME (County of Santa Barbara)	N/A	1	
	Application	3	1	2017
	Closing or Award	2	1	2019
	Type and Source: Federal Home Loan Bank - AHP Loan	N/A	1	
	Application	3	1	2017
	Closing or Award	2	1	2019
	Type and Source: Private Donation	N/A	1	
OTHER LOANS AND	Application	N/A	1	
GRANTS	Closing or Award	2	1	2019
CINAITIO	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	2	1	2019
	Construction Start	3	1	2019
	Construction Completion	8	1	2020
	Placed In Service	10	1	2020
	Occupancy of All Tax Credit Units	12	1	2020

## III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

## A. Construction Financing

## List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Bank of America	17	4.750%	\$9,634,992
2)	City of Santa Maria CDBG	660	3.000%	\$400,893
3)	County of Santa Barbara HOME	660	3.000%	\$1,400,000
4)	Private Donation	N/A	N/A	\$30,147
5)	Federal Home Loan Bank- AHP	360	zero	\$390,000
6)	Tax Credit Equity	NA	NA	\$978,101
7)	GP Capital Contributions	NA	NA	\$100
8)	Deferred to Permanent	NA	NA	\$851,391.66
9)				
10)				
11)				
12)				
		nds For Construction:	\$13,685,625	

	12)				
			Total Fun	ds For Construction:	\$13,685,625
1)	Lender/Source: Bank of America	2)	Lender/So	ource: City of Santa Ma	aria CDBG
	Street Address: 333 South Hope Street		Street Add	dress: 110 East Cook \$	Street
	City: Los Angeles, Ca. 90071		City:	Santa Maria, CA	93454
	Contact Name: Charmaine Atherton			lame: Rosa Narez	
	Phone Number: (213) 621-4816 Ext.:		Phone Nu	ımber: (805) 925-0915	Ext.: 2381
	Type of Financing: Construction Loan		Type of Fi	inancing: Residual Re	ceipts
	Is the Lender/Source Committed? Yes		Is the Len	der/Source Committed	? Yes
3)	Lender/Source: County of Santa Barbara HON	ME 4)	Lender/Sc	ource: Private Donation	n
٥,	Street Address: 105 East Anapamu Street	VIL 4)		dress: 3533 Empleo St	
	City: Santa Barbara, CA 93101		City:	San Luis Obispo	
	Contact Name: George Chapjian		,	lame: Ken Trigueiro	)
	Phone Number: (805) 568-3400 Ext.:			imber: (805) 540-2453	Evt.
	. ,				Ext.:
	Type of Financing: Residual Receipts Is the Lender/Source Committed? Yes			inancing: <u>Private Cont</u> ider/Source Committed	
	Is the Lender/Source Committed? Yes		is the Len	ider/Source Committed	? Yes
5)	Lender/Source: Federal Home Loan Bank- Al-	HP 6)	Lender/So	ource: Tax Credit Equit	ty
•	Street Address: 6950 Hollister Ave. Ste 102	,		dress: TBD	
	City: Goleta, CA. 93117		City:		
	Contact Name: Clyde Freeman		Contact N	lame:	
	Phone Number: (805) 564-0280 Ext.:		Phone Nu	ımber:	Ext.:
	Type of Financing: Deferred		Type of Fi		
	Is the Lender/Source Committed? Yes			der/Source Committed	? No
7)	Lender/Source: GP Capital Contributions	8)	Lender/So	ource: Deferred to Perr	manent
	Street Address: 3533 Empleo Street		Street Add	dress:	
	City: San Luis Obispo		City:		
	Contact Name: Ken Trigueiro		Contact N	lame:	
	Phone Number: (805) 540-2453 Ext.:		Phone Nu	ımber:	Ext.:
	Type of Financing: Capital Contribution		Type of Fi	inancing:	
	Is the Lender/Source Committed? Yes		Is the Len	der/Source Committed	? No
۹۱	Lender/Source:	10)	Lender/So	ource.	
٠,	Street Address:	,	Street Add		
	City:		City:	u. 000.	
	Contact Name:		Contact N	lame:	
	Phone Number: Ext.:		Phone Nu		Ext.:
	Type of Financing:		Type of Fi		LAU.
	Is the Lender/Source Committed?			der/Source Committed	? No
	15 the Lender/Oddree Committee:		IS THE LETT	idoi/Source Committee	110

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11) Lender/Source:			12) Lender/Source:			
Street Address:			Street Address:			
City:			City:			
Contact Name:			Contact Name:			
Phone Number:		Ext.:	Phone Number:		Ext.:	
Type of Financir	ng:	·•	Type of Financir	ng:	_	
Is the Lender/So	urce Committed?	No	 Is the Lender/So	ource Committed?	No	

## III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

## A. Permanent Financing

## List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of	
		(months)	Rate	Receipts /	Service	Funds	
				Deferred Pymt.			
1)	Bank of America	216	6.000%		\$145,561	\$2,023,200	
2)	City of Santa Maria CDBG	660	zero%	Deferred		\$400,893	
3)	County of Santa Barbara HOME	660	3.000%	Residual		\$1,400,000	
4)	Federal Home Loan Bank AHP	660	zero%			\$390,000	
5)	Private Donation	N/A	NA			\$30,147	
6)	General Partner	N/A	NA			\$100	
7)							
8)							
9)							
10)							
11)							
12)							
Total Permanent Financing:							
Total Tax Credit Equity:							
				Total Sources of	Project Funds:	\$13,685,625	

			Total Sources of Project Funds:	\$13,685,62
	Landari Occasion Bank of Association		Landario Onica de Carta Maria On	DO
1)	Lender/Source: Bank of America	2)	Lender/Source: City of Santa Maria CD	BG
	Street Address: 333 South Hope Street		Street Address: 110 East Cook Street	•
	City: Los Angeles, Ca 90071		City: Santa Maria, CA 93454	
	Contact Name: Charmaine Atherton		Contact Name: Rosa Narez	E
	Phone Number: (213) 621-4816 Ext.:		Phone Number: (805) 925-0915	Ext.: 2381
	Type of Financing: First Mortgage		Type of Financing: Residual Receipts	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source: County of Santa Barbara HOME	4)	Lender/Source: Federal Home Loan Ba	ınk AHP
	Street Address: 105 East Anapamu Street		Street Address: 6950 Hollister Ave. Ste	102
	City: Santa Barbara, CA 93101		City: Goleta, CA. 93117	
	Contact Name: George Chapjian		Contact Name: Clyde Freeman	
	Phone Number: (805) 568-3400 Ext.:		Phone Number: (805) 564-0280	Ext.:
	Type of Financing: Residual Receipts		Type of Financing: Deferred	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
	Landar/Carras Driveta Departies		Landay/Causas Canaval Dartage	
)	Lender/Source: Private Donation	6)	Lender/Source: General Partner	
	Street Address: 3533 Empleo Street		Street Address: 3533 Empleo Street	
	City: San Luis Obispo Contact Name: Ken Trigueiro		City: San Luis Obispo	
			Contact Name: Ken Trigueiro	Evt
	Phone Number: (805) 540-2453 Ext.:  Type of Financing: Donation		Phone Number: (805) 540-2453  Type of Financing: equity	Ext.:
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
	is the Lenden/Source Committed: 1es		is the Lender/Source Committee:	162
7)	Lender/Source:	8)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No

9) Lender/Source:		10) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	<u> </u>
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No No
11) Lender/Source:		12) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No No

#### **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

#### A. Low Income Units

Co	T (1)	( )	(0)		/ N		<i>a</i> >	
Bedroom Type(s)         Number of Units         Monthly Rent (Less Utilities)         Rents (b x c)         Monthly Utility         Plus Utilities (c + e)         Area Median Income           1 Bedroom         3         \$492         \$1,476         \$72         \$564         30%           1 Bedroom         7         \$774         \$5,418         \$72         \$846         45%           1 Bedroom         15         \$869         \$13,035         \$72         \$941         50%           1 Bedroom         11         \$1,057         \$11,627         \$72         \$1,129         60%           2 Bedrooms         1         \$592         \$592         \$84         \$676         30%           2 Bedrooms         1         \$931         \$931         \$84         \$1,015         45%	(h)	(g)	(f)	(e)	(d)	(c)	(b)	(a)
Type(s)         Units         (Less Utilities)         (b x c)         Utility         (c + e)         Income           1 Bedroom         3         \$492         \$1,476         \$72         \$564         30%           1 Bedroom         7         \$774         \$5,418         \$72         \$846         45%           1 Bedroom         15         \$869         \$13,035         \$72         \$941         50%           1 Bedroom         11         \$1,057         \$11,627         \$72         \$1,129         60%           2 Bedrooms         1         \$592         \$592         \$84         \$676         30%           2 Bedrooms         1         \$931         \$931         \$84         \$1,015         45%								
1 Bedroom     3     \$492     \$1,476     \$72     \$564     30%       1 Bedroom     7     \$774     \$5,418     \$72     \$846     45%       1 Bedroom     15     \$869     \$13,035     \$72     \$941     50%       1 Bedroom     11     \$1,057     \$11,627     \$72     \$1,129     60%       2 Bedrooms     1     \$592     \$592     \$84     \$676     30%       2 Bedrooms     1     \$931     \$931     \$84     \$1,015     45%	Actual	Area Median	Plus Utilities	,	Rents			Bedroom
1 Bedroom     7     \$774     \$5,418     \$72     \$846     45%       1 Bedroom     15     \$869     \$13,035     \$72     \$941     50%       1 Bedroom     11     \$1,057     \$11,627     \$72     \$1,129     60%       2 Bedrooms     1     \$592     \$592     \$84     \$676     30%       2 Bedrooms     1     \$931     \$931     \$84     \$1,015     45%	AMI	Income	(c + e)			,		
1 Bedroom     15     \$869     \$13,035     \$72     \$941     50%       1 Bedroom     11     \$1,057     \$11,627     \$72     \$1,129     60%       2 Bedrooms     1     \$592     \$592     \$84     \$676     30%       2 Bedrooms     1     \$931     \$931     \$84     \$1,015     45%	30.0%	30%	\$564		\$1,476			1 Bedroom
1 Bedroom     11     \$1,057     \$11,627     \$72     \$1,129     60%       2 Bedrooms     1     \$592     \$592     \$84     \$676     30%       2 Bedrooms     1     \$931     \$931     \$84     \$1,015     45%	45.0%	45%	T		\$5,418	\$774		1 Bedroom
2 Bedrooms     1     \$592     \$592     \$84     \$676     30%       2 Bedrooms     1     \$931     \$931     \$84     \$1,015     45%	50.0%	50%	7 -	\$72	\$13,035		15	1 Bedroom
2 Bedrooms 1 \$931 \$931 \$84 \$1,015 45%	60.0%				\$11,627	\$1,057	11	1 Bedroom
	30.0%	30%	\$676	\$84	\$592	\$592	1	2 Bedrooms
2 Bedrooms 1 \$1,044 \$1,044 \$84 \$1,128 50%	45.0%	45%	\$1,015	\$84		\$931	1	2 Bedrooms
	50.0%	50%	\$1,128	\$84	\$1,044	\$1,044	1	2 Bedrooms
Total # Units: 39 Total: \$34,123 Average: 49.7%		49.7%	Average:		\$34,123	Total:	39	Total # Units:

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category. N/A

#### B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
	_		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)

See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

#### C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
	_		
	_		
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$34,123
Aggregate Annual Rents For All Units:	\$409,476

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

#### E. Miscellaneous Income

Annual Income from Laur	\$4,800				
Annual Income from Ven					
Annual Interest Income:					
Other Annual Income:	Other Annual Income: (specify here)				
	\$4,800				
Total A	\$414,276				

## F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	()BR
Space Heating:		\$10	\$12			
Water Heating:		\$8	\$10			
Cooking:		\$2	\$2			
Lighting:		\$10	\$10			
Electricity:		\$38	\$46			
Water:*						
Other: (specify here)		\$4	\$4			
Total:		\$72	\$84			

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

## Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the County of Santa Barbara

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

#### G. Annual Residential Operating Expenses

Administrative	Advertising:	\$175
, tallillioti ativo	Legal:	\$150
	Accounting/Audit:	\$9,180
	Security:	\$600
	Other: (specify here)	\$10,000
	Total Administrative:	\$20,105
Management	Total Management:	\$33,078
Utilities	Fuel:	
	Gas:	\$3,770
	Electricity:	\$4,000
	Water/Sewer:	\$21,200
	Total Utilities:	\$28,970
	<u></u>	
Payroll /	On-site Manager:	\$35,400
Payroll Taxes	Maintenance Personnel:	\$27,600
	Other: (specify here)	\$16,500
	Total Payroll / Payroll Taxes:	\$79,500
	Total Insurance:	\$12,792
Maintanana		, ,
Maintenance	Painting:	\$180
Maintenance	Painting: Repairs:	\$180 \$7,730
Maintenance	Painting: Repairs: Trash Removal:	\$180 \$7,730 \$5,900
Maintenance	Painting: Repairs: Trash Removal: Exterminating:	\$180 \$7,730 \$5,900 \$1,150
Maintenance	Painting: Repairs: Trash Removal: Exterminating: Grounds:	\$180 \$7,730 \$5,900
Maintenance	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator:	\$180 \$7,730 \$5,900 \$1,150 \$8,900
Maintenance	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator: Other: Fire Safety Equipment	\$180 \$7,730 \$5,900 \$1,150 \$8,900
Maintenance	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator:	\$180 \$7,730 \$5,900 \$1,150 \$8,900
	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator: Other: Fire Safety Equipment Total Maintenance:	\$180 \$7,730 \$5,900 \$1,150 \$8,900 \$120 \$23,980
Maintenance Other Expenses	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator: Other: Fire Safety Equipment Total Maintenance:  Other: (specify here)	\$180 \$7,730 \$5,900 \$1,150 \$8,900 \$120 \$23,980
	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator: Other: Fire Safety Equipment Total Maintenance:  Other: (specify here) Other: (specify here)	\$180 \$7,730 \$5,900 \$1,150 \$8,900 \$120 \$23,980
	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator: Other: Fire Safety Equipment Total Maintenance:  Other: (specify here) Other: (specify here)	\$180 \$7,730 \$5,900 \$1,150 \$8,900 \$120 \$23,980
	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator: Other: Fire Safety Equipment Total Maintenance:  Other: (specify here) Other: (specify here) Other: (specify here) Other: (specify here)	\$180 \$7,730 \$5,900 \$1,150 \$8,900 \$120 \$23,980
	Painting: Repairs: Trash Removal: Exterminating: Grounds: Elevator: Other: Fire Safety Equipment Total Maintenance:  Other: (specify here) Other: (specify here)	\$180 \$7,730 \$5,900 \$1,150 \$8,900 \$120 \$23,980

## **Total Expenses**

Total Annual Residential Operating Expenses:	\$199,825
Total Number of Units in the Project:	40
Total Annual Operating Expenses Per Unit:	\$4,995
Total 3-Month Operating Reserve:	\$49,956
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	
Total Annual Reserve for Replacement:	\$23,400
Total Annual Real Estate Taxes:	
Other (Specify):	
Other (Specify):	

#### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

## III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

## A. Inclusion/Exclusion From Eligible Basis

	Funding Source er is not funding source OME, CDBG, etc.) NO	e, list source	Included in Eligible Basis Yes/No	Amount		
	vestment Partnership A		Yes	\$1,400,000		
	ity Development Block	Yes	\$400,893			
RHS 514			N/A			
RHS 515			N/A			
RHS 516		N/A				
<b>RHS 538</b>			N/A			
HOPE VI		N/A				
McKinney-	-Vento Homeless Assistan	ce Program	N/A			
MHSA			N/A			
MHP			N/A			
Housing	Successor Agency Fun	ds	N/A			
Taxable I	oond financing		N/A			
FHA Risk	Sharing loan?	No	N/A			
State:	(specify here)		N/A			
Local:	(specify here)		N/A			
Private:	First Mortgage		Yes			
Other:	Federal Home Loan Bank A	HP	Yes	\$390,000		
Other:	Private Donor		Yes	\$30,147		
Other:	(specify here)		N/A			

#### B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

## C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:				RHS 514	:	
HUD Sec 236:				RHS 515	:	
If Section 236, IRP?	N/A			RHS 521	(rent subsidy):	
RHS 538:				State / Lo	ocal:	
HUD Section 8:				Rent Sup	/ RAP:	
If Section 8:		(select	one)			
HUD SHP:						
Will the subsidy contin	ue?: No		Other:	(specify here)		
If yes enter amount:	unt:		0	ther amount:		

## III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

#### A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$223,753	•		
	1 Bedroom	\$257,985	3	6	\$9,287,460
	2 Bedrooms	\$311,200	4	1	\$1,244,800
	3 Bedrooms	\$398,336			
	4+ Bedrooms	\$443,771			
		TOTAL UNITS:	4		
		TOTAL UNADJUSTED TH	RESHOLD B		\$10,532,260
				Yes/No	
(a)	public funds subject to a le federal prevailing wages of organization requiring the paid at least state or feder List source(s) or labor-affil		of state or ated	Yes	\$2,106,452
	City of Santa Maria				
	subject to a project labor a 2500(b)(1) of the Public C and trained workforce as o Safety Code to perform all occupation in the building		Section a skilled Health and hable	No	
,	provide parking beneath rethrough construction of an levels.	ent for new construction projects esidential units (not "tuck under" on-site parking structure of two	parking) or or more	No	
	part of the development.	ent for projects where a day care		No	
	Low-Income Units are for	ent for projects where 100 perce Special Needs populations.		No	
(e)	Section 10325 or Section	djustment for projects applying un 10326 of these regulations that in the section: Item (e) Features.		Yes	\$421,290
(f)	adjustment for projects red	ssociated costs or up to a 15% to a light ing seismic upgrading of exist oxic or other environmental mitiguitect or seismic engineer.	ting	No	
,,	government entities. Cert also required. WAIVED IN	t impact fees required to be paid fication from local entities asses IPACT FEES ARE INELIGIBLE.	sing fees	Yes Please Enter Amount:	\$355,386
	project's upper floor units	nent for projects wherein at leas are serviced by an elevator.		No	
(i)	has an unadjusted 9% three to or less than \$400,000;	nent for a project that is: (i) in a ceshold basis limit for a 2-bedroor AND (ii) located in a census tract unity Area Map as Highest or High	n unit equal designated gh	No No	\$42.44E.200
		TOTAL ADJUSTED TH	KESHOLD B	ASIS LIMIT:	\$13,415,388

## **HIGH COST TEST**

Total Eligible Basis \$12,353,743
Percentage of the Adjusted Threshold Basis Limit 92.086%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

#### ITEM (e) Features

## REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- Yes 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less.
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used).
  Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV COLIDEES AND LISES BUDGET	/. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET									1									
IV. SOURCES AND USES BUDGET - S	SECTION 1: SC	JURCES AND	USES BUDGE	İ	1)Bank of	2)City of Santa	3)County of	4)Federal	5)Private	6)General	manent Sources 7)	8)	9)	10)	11)	12)			ı — —
					America		Santa Barbara	Home Loan	Donation	Partner	l ''	3,	, ,	.0,	'''	12,			
	TOTAL						HOME	Bank AHP										70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
LAND COST/ACQUISITION	#007.0F0	0007.050				0.400.000	#000 400										0007.050		
<sup>1</sup> Land Cost or Value		\$607,353				\$400,893	\$206,460										\$607,353		
<sup>2</sup> Demolition		\$20,000					\$20,000										\$20,000		
Legal  Land Lease Rent Prepayment		\$25,000					\$25,000										\$25,000		
<sup>1</sup> Total Land Cost or Value		\$652,353				\$400,893	\$251,460										\$652,353		
Existing Improvements Cost or Value		Ψ00Σ,000				ψ 100,000	Ψ201,100										\$002,000		
<sup>2</sup> Off-Site Improvements		\$250,000					\$250,000										\$250,000	\$250,000	
Total Acquisition Cost		\$250,000					\$250,000										\$250,000		
Total Land Cost / Acquisition Cost		\$902,353				\$400,893	\$501,460										\$902,353		
Predevelopment Interest/Holding Cost		\$128,582					\$128,582										\$128,582		
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION Site Work	\$1,257,554	\$1,257,554			\$67,349		\$769,958	\$390,000	\$30,147	\$100							\$1,257,554	\$1,161,999	
Structures		\$6,486,424		\$4,530,573	\$1,955,851	1	ψ109,930	φ390,000	φ30,147	\$100							\$6,486,424	\$6,486,424	
General Requirements		\$479,145		\$479,145	, , ,												\$479,145	\$479,145	
Contractor Overhead		\$273,193		\$273,193													\$273,193	\$273,193	
Contractor Profit	\$273,193	\$273,193		\$273,193													\$273,193	\$273,193	
Prevailing Wages General Liability Insurance																			
Other: (Specify)																			
Total New Construction Costs	\$8,769,509	\$8,769,509		\$5,556,104	\$2,023,200	)	\$769,958	\$390,000	\$30,147	\$100							\$8,769,509	\$8,673,954	
ARCHITECTURAL FEES		, , , , , , , , , , , , , , , , , , , ,		Ų 1,7111,7				, ,	1 2								1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	43,333,33	
Design		\$168,608		\$168,608													\$168,608	\$168,608	
Supervision		\$42,152		\$42,152													\$42,152	\$42,152	
Total Architectural Costs Total Survey & Engineering		\$210,760 \$189,850		\$210,760 \$189,850													\$210,760 \$189,850	\$210,760 \$189,850	
CONSTRUCTION INTEREST & FEES	\$109,030	\$109,000		\$109,000													\$109,000	\$109,000	
Construction Loan Interest	\$509,129	\$509,129		\$509,129													\$509,129	\$356,578	
Origination Fee		\$96,257		\$96,257													\$96,257	\$96,257	
Credit Enhancement/Application Fee																			
Bond Premium Title & Recording	\$75,000	\$75,000		\$75,000												-	\$75,000	\$75,000	
Taxes	\$75,000	\$75,000		\$75,000													\$75,000	\$75,000	
Insurance	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Loan Expenses	\$80,000	\$80,000		\$80,000													\$80,000	\$80,000	
Other: (Specify)																			
Total Construction Interest & Fees	\$810,386	\$810,386		\$810,386										_		_	\$810,386	\$657,834	
PERMANENT FINANCING  Loan Origination Fee	\$20,232	\$20,232		\$20,232													\$20,232		
Credit Enhancement/Application Fee		φ20,232		φ20,232													Ψ20,232		
Title & Recording		\$25,000		\$25,000													\$25,000		
Taxes	5																		
Insurance																			
Cthor: (Specify)	\$25,000	\$25,000		\$25,000												_	\$25,000		
Other: (Specify) Total Permanent Financing Costs	\$70,232	\$70,232		\$70,232													\$70,232		
Subtotals Forward				\$6.837.332	\$2,023,200	\$400,893	\$1,400,000	\$390,000	\$30.147	\$100	1	1		t	1	1	\$11,081,672	\$9,982,398	
LEGAL FEES	ψ11,001,072	ψ11,001,072		ψυ,υυτ,υυΣ	Ψε,020,200	ψ400,093	ψ1,400,000	ψυσυ,000	ψ50,147	φ100							ψ11,001,072	ψυ,υυΣ,υθο	
Lender Legal Paid by Applicant																			
Owner Legal	\$35,000	\$35,000		\$35,000													\$35,000	\$35,000	
Total Attorney Costs	\$35,000	\$35,000		\$35,000													\$35,000	\$35,000	
RESERVES Post Reserves																			
Rent Reserves Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve																			
3-Month Operating Reserve		\$92,197		\$92,197													\$92,197		
Other: (Specify)																			
Total Reserve Costs	\$92,197	\$92,197		\$92,197													\$92,197		
APPRAISAL	645.000	645.000		645.000													645.000	<b>67.500</b>	
Total Appraisal Costs		\$15,000 \$438,475		\$15,000 \$438,475													\$15,000 \$438,475	\$7,500 \$438,475	
Total Contingency Cost																	φ400,470	Ψ430,473	

IV. SOURCES AND USES BUDGET - S	ECTION 1: SC	LIPCES AND	IISES BUDGET		Permanent Sources														
IV. SOURCES AND USES BUDGET - S	ECTION 1. 3C	OKCES AND	OSES BODGE		1)Bank of	2)City of Santa	3)County of	4)Federal	5)Private	6)General	7)	8)	9)	10)	11)	12)	1		
					America		Santa Barbara		Donation	Partner	· · ·	٥,	3,	10,	,	12,		, I	í
	TOTAL				America	Walla CDBG	HOME	Bank AHP	Donation	raitilei								70% PVC for	í
	PROJECT			TAX CREDIT			HOME	Dalik Alli										New	30% PVC for
	COST	DES COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
OTHER PROJECT COSTS	0031	KE3. CO31	COW E. COS1	LQUITI													SOBIOTAL	Colladicellab	Acquisition
TCAC App/Allocation/Monitoring Fees	\$48,912	\$48,912		\$48,912													\$48,912		
Environmental Audit		,.		, ,,,													,.		
Local Development Impact Fees		\$355,369		\$355,369													\$355,369	\$355,369	
Permit Processing Fees	\$75,000	\$75,000		\$75,000													\$75,000	\$75,000	
Capital Fees																			
Marketing	\$75,000	\$75,000		\$75,000													\$75,000		
Furnishings																			
Market Study	\$9,000	\$9,000		\$9,000													\$9,000		
Accounting/Reimbursable																			
Soft Cost Contingency	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Printing	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Other: (Specify)																			
Other: (Specify)																			1
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$623,281	\$623,281		\$623,281													\$623,281	\$490,369	Ļ
SUBTOTAL PROJECT COST	\$12,285,625	\$12,285,625		\$8,041,285	\$2,023,200	\$400,893	\$1,400,000	\$390,000	\$30,147	\$100							\$12,285,625	\$10,953,743	<u> </u>
DEVELOPER COSTS																			
Developer Overhead/Profit	\$1,400,000	\$1,400,000		\$1,400,000													\$1,400,000	\$1,400,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs		\$1,400,000		\$1,400,000													\$1,400,000	\$1,400,000	<b></b>
TOTAL PROJECT COST				\$9,441,285	\$2,023,200	\$400,893	\$1,400,000	\$390,000	\$30,147	\$100							\$13,685,625	\$12,353,743	
Note: Syndication Costs shall NOT be included as a project cost.  Bridge Loan Expense During Construction:																			
Calculate Maximum Developer Fee using the			i											,	,	Tota	al Eligible Basis:	\$12,353,743	
DOUBLE CHECK AGAINST PERMANENT	FINANCING TO	ΓALS:		\$9,441,285	\$2,023,200	\$400,893	\$1,400,000	\$390,000	\$30,147	\$100							]		

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106).

The conditional formatting does NOT test for any regulatory threshold or feasibility regulatory threshold or feasibility regulatory thresholds.

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)	)	CERTIFICATION BY OWNER:		
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under penal	alty of perjury, that the project costs contained herein are, to the best	of my knowledge, accurate and actual costs associated with the construction, acquisition
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds shown are the only	funds received by the Partnership for the development of the project.	I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees		calculate the low-income housing tax credit.		
Consultant Fees				
Accountant Fees				
Tax Opinion		·		
Other		Signature of Owner/General Partner	Date	
Total Syndication Costs				
		Printed Name of Signatory	Title of Signatory	
CERTIFICATION OF CPA/TAX PROFE				
As the tax professional for the above	e-referenced low-income hou	using project, I certify under penalty of perjury, that the percentage of aggreg	ate basis financed by tax-exempt bonds is:	
Signature of Project CPA/Tax Professio	anal	Date		
Signature of Project CPA/Tax Professio	mai	Date		

May 31, 2018 Version 23 Sources and Uses Budget 7/3/2018

<sup>&</sup>lt;sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

<sup>&</sup>lt;sup>2</sup> Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

## V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

## **Determination of Eligible and Qualified Basis**

## A. Basis and Credits

	70% PVC for New Const/ Rehab	30% PVC for Acquisition
Total Eligible Basis:	\$12,353,743	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract Ineligible Basis related to Excess Parking:		
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:	\$3,650,379	
Total Basis Reduction:	(\$3,650,379)	
Total Requested Unadjusted Eligible Basis:	\$8,703,364	
Total Adjusted Threshold Basis Limit:	\$13,4	15,388
*Qualified Census Tract or Difficult to Develop Area Adjustment:	100%	100%
Total Adjusted Eligible Basis:	\$8,703,364	
Applicable Fraction:	100%	100%
Qualified Basis:	\$8,703,364	
Total Qualified Basis:		3,364

<sup>\*130%</sup> boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable. (Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

## B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$8,703,364	
*Applicable Percentage:	9.00%	3.25%
Subtotal Annual Federal Credit:	\$783,303	
Total Combined Annual Federal Credit:	\$783	3,303

<sup>\*</sup> Applicants are required to use these percentages in calculating credit at the application stage.

#### C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost\$13,685,625Permanent Financing\$4,244,340Funding Gap\$9,441,285Federal Tax Credit Factor\$0.95532

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility\$9,882,866Annual Federal Credit Necessary for Feasibility\$988,287Maximum Annual Federal Credits\$783,303Equity Raised From Federal Credit\$7,483,039

**Remaining Funding Gap** 

\$1,958,246

FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E)

#### D. Determination of State Credit

**State Credit Basis** 

NC/Rehab	Acquisition
\$8,703,364	

New construction or rehabilitation basis only; No acquisition basis except for At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount
Maximum Total State Credit

30%	13%
\$2,611,009	\$0

## E. Determination of Minimum State Credit Necessary for Feasibility

**State Tax Credit Factor** 

\$0.75000

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.65 for self-syndication projects; or at least \$0.60 for all other projects

State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit \$2,610,995 \$2,610,995 \$1,958,246

**Remaining Funding Gap** 

\$0

#### VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A(1) General Partner Experience General Partner Name:  Peoples Self Help Housing Corporation  Select from ONE of the following two options: 5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects  Special Needs housing type project opting for 5 project experience category:  N/A  For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:  (select one if applicable)  To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.	General Partner and Management Company Characteristics	Maximum 9 Point
Select from ONE of the following two options:  5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects  Special Needs housing type project opting for 5 project experience category:  N/A  For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:  (select one if applicable)  To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the	`,	6 Points
5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects  Special Needs housing type project opting for 5 project experience category:  N/A  For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:  (select one if applicable)  To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the	Peoples Self Help Housing Corporation	
Special Needs housing type project opting for 5 project experience category:  N/A  For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:  (select one if applicable)  To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the	Select from ONE of the following two options:	
For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:  (select one if applicable)  To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the	5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California L	IHTC projects
To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the		s only:
	(select one if applicable)	
Special Needs projects.	To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project n	eed not be one of the
	Special Needs projects.	

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

Total Points for Genera	I Partner Experience:
2) Management Company Experience	3 Points
ect from ONE of the following two options:	
11 or more projects managed more than 3 years, including 2 California LIHTC projects	
Special Needs housing type project opting for 11 project experience category:	N/A
For Special Needs housing type projects applying through the Nonprofit or Special Needs se	t-asides only:
For Special Needs housing type projects applying through the Nonprofit or Special Needs se (select one if applicable)	t-asides only:
(select one if applicable)	
(select one if applicable) To qualify for this option, all projects must qualify as Special Needs. The California LIHTC p	
(select one if applicable)  To qualify for this option, all projects must qualify as Special Needs. The California LIHTC pospecial Needs projects.	
(select one if applicable) To qualify for this option, all projects must qualify as Special Needs. The California LIHTC pospecial Needs projects.  Management Company Name:	

May 31, 2018 Version 26 Points System 7/3/2018

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

B. Housing Needs Maximum 10 Points

Senior			10 Points
Select one if project is a scattered site a	cquisition and/or rehabilitation N/A		
		Total Points fo	r Housing Needs: 10

#### C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

#### a) Transit

- (i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry termin 7 Points station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.
- (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)
- (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail statior ferry terminal, bus station, or public bus stop.

Select one: (ii)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one: N/A

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If preapproved, select applicable point category above.

Total Points for Transit Amenity:

#### b) Public Park

3 Points The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. Joint-use agreement (if yes, please provide a copy) N/A (ii) The site is within 3/4 mile (1.5 miles for Rural set-aside). 2 Points (ii) Select one: Total Points for Public Park Amenity: c) Book-Lending Public Library (i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch 3 Points lending when in a multi-branch system (1 mile for Rural set-aside projects). (ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch 2 Points lending when in a multi-branch system (2 miles for Rural set-aside projects). Select one: (ii)

#### Total Points for Public Library Amenity: 2

## d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural setaside projects).

4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural setaside projects).

3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). 4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year. 2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year. 1 Point

Select one:

(ii)

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

#### e) Public Elementary, Middle, or High School

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one:

N/A

#### Total Points for Public Elementary, Middle, or High School Amenity:

## f) Senior Developments: Daily Operated Senior Center

 For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). 3 Points

(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside). 2 Points

Select one:

(i)

#### Total Points for Daily Operated Senior Center Amenity:

#### g) Special Needs Development: Population Specific Service Oriented Facility

(i) For a **special needs development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.

2 Points

Select one:

N/A

#### Total Points for Population Specific Service Oriented Facility Amenity:

#### h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). 3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

2 Points

Select one:

N/A

## Total Points for Medical Clinic or Hospital Amenity:

#### i) Pharmacy

The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

1 Point

Select one:

**Total Points for Pharmacy:** 

## j) In-unit High Speed Internet Service

(ii)

High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not

2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one:

N/A

**Total Points for Internet Service:** 

#### k) Highest or High Resources Area

The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource

8 Points

Select one:

N/A

**Total Points for Internet Service:** 0

Total Points for Site Amenities:

Site Amenity Cont	act List:		
Amenity Name:	Santa Maria Municipal Transit (S	Amenity Name:	Buena Vista Park
Address:	110 South Pine Street, Suite 221	Address:	800 South Pine Street
City, Zip	Santa Maria, CA 93458	City, Zip	Santa Maria, CA 93458
Contact Person:	Austin O'Dell, Transit Manager	Contact Person:	Alex Posada, City of Santa Maria D
Phone:	(805) 925-0951 Ext.:	Phone:	(805) 925-0951 Ext.: 2260
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Park
Website:	http://www.cityofsantamaria.org/c	Website:	http://www.cityofsantamaria.org/city
Distance in miles:	0.2	Distance in miles:	0.62
Amenity Name:	Santa Maria Public Library	Amenity Name:	FoodsCo.
Address:	421 South McClelland Street	Address:	1465 South Broadway
City, Zip	Santa Maria, CA 93454	City, Zip	Santa Maria, CA 93454
Contact Person:	Mary Housel, City Librarian	Contact Person:	Robert Hamilton, Manager
	/		(

Amenity Name.	Santa Mana Public Library	Amenity Name.	roousco.
Address:	421 South McClelland Street	Address:	1465 South Broadway
City, Zip	Santa Maria, CA 93454	City, Zip	Santa Maria, CA 93454
Contact Person:	Mary Housel, City Librarian	Contact Person:	Robert Hamilton, Manager
Phone:	(805) 922-0994 Ext.: 2321	Phone:	(805) 922-9815 Ext.:
Amenity Type:	Book-Lending Public Library	Amenity Type:	Grocery/Farmers' Market
Website:	http://www.cityofsantamaria.org/c	Website:	https://www.foodsco.net/storeHours
Distance in miles:	0.63	Distance in miles:	0.62

Amenity Name:	Rite Aid #05835	Amenity Name:	Elwin Mussell Senior Center
Address:	345 Town Center West	Address:	520 East Park Avenue
City, Zip	Santa Maria, Ca. 93458	City, Zip	Santa Maria, CA 93454
Contact Person:	Greg Bolton	Contact Person:	David Rodriguez, Community Outre
Phone:	(805) 925-1167 Ext.:	Phone:	(805) 925-0951 Ext.: 2414
Amenity Type:	Pharmacy	Amenity Type:	Senior Center
Website:	https://locations.riteaid.com/loca	Website:	http://www.calseniorcenters.org/cou
Distance in miles:	0.83	Distance in miles:	0.2
Amenity Name:		Amenity Name:	
Address.		Address.	

Amenity Name.		Amenity Name.	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:

Amenity Type:

Distance in miles:

Website:

Amenity Type:

Distance in miles:

Website:

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring means, for a project to score the maximum 10 points, the units of each housing type (nonspecial needs units and special needs units) must independently score 10 points for service amenities (Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects; Items 7 through 12 are applicable to Special Needs projects). Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

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a) Laro	ae F	Family, Senior, At-Risk projects:	
Yes		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.).  Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Service Coordinator as listed above, except:  Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
Yes	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Other Services Specialist as listed above, except:	3 points
1071		Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	o pomito
N/A	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N1/A			0
N/A		Health and wellness services and programs as listed above, except:  Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
		minimum of our nours of services per year for each 100 beurooms.	
N/A		Health and wellness services and programs as listed above, except: Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger).  Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		After school program for school age children as listed above, except:	2 points
13/73		Minimum of 4 hours per week, offered weekdays throughout the school year.	z ponits

Minimum of 4 hours per week, offered weekdays throughout the school year.

<u>N/A</u> (7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan.  Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Case Manager as listed above, except:  Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
<mark>N/A</mark> (8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
<mark>N/A</mark> (9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
<mark>N/A</mark> (10	) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark> (11	) <b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
<mark>N/A</mark> (12	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except:	2 points
_	Minimum of 4 hours per week offered weekdays throughout the school year	

The service budget spreadsheet must be completed. Total Points for Service Amenities: 10

Minimum of 4 hours per week, offered weekdays throughout the school year.

## D. Sustainable Building Methods

**Maximum 5 Points** 

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

A. a. Develop the project in accordance with the minimum requirements with any one of the following programs:  NA 0 Points  Yes b. ENERGY EFFICIENCY Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):  Better than the 2016 Standards NA 0 Points  If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards):  Better than the 2013 Standards 15% 5 Points  OR: Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories) NA 0 Points  Multifamily of 4+ habitable stories NA 0 Points  D/2) Rehabilitation projects select from the following features:  N/A 0 Points  D/2 Rehabilitation projects select from the following features:  N/A 0 Points  D/3 Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A 0 Points  N/A 0. Additional rehabilitation project measures (chose one or more of the following three categories):  1. PHOTOVOLTAIC / SOLAR 0 Points  N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN Powers Undertake formal building systems commissioning, or re-commissioning  N/A 3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  E/3 New Construction and Rehabilitation projects:  N/A d. WATER EFFICIENCY:  N/A d. WATER	D(1) New	Construction and Adaptive Reuse projects select from the following features:	
Yes b. ENERGY EFFICIENCY EITHER: Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):  Better than the 2016 Standards NA 0 Points  If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards 15% 5 Points  OR: Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories) NA 0 Points  Multifamily of 4+ habitable stories NA 0 Points  D(2) Rehabilitation projects select from the following features:  N/A a Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A C. Additional rehabilitation project measures (chose one or more of the following three categories):  1. PHOTOVOLTAIC / SOLAR  N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN OP Points  Develop project-specific maintenance manual, including information on all energy and green building features  Undertake formal building systems commissioning, retro-commissioning, or re-commissioning  N/A 3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  O Point	N/A a.		
ETHER: Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):  Better than the 2016 Standards  If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  To Points  OR: Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories)  N/A  O Points  Multifamily of 4+ habitable stories  N/A  O Points  D(2) Rehabilitation projects select from the following features:  N/A  O Points  N/A  O Points  N/A  O Points  D(3) Rehabilitation project in accordance with the minimum requirements with any one of the following programs:  N/A  D Points  N/A  O Poin		N/A	0 Points
ETHER: Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):  Better than the 2016 Standards  If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  To Points  OR: Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories)  N/A  O Points  Multifamily of 4+ habitable stories  N/A  O Points  D(2) Rehabilitation projects select from the following features:  N/A  O Points  N/A  O Points  N/A  O Points  D(3) Rehabilitation project in accordance with the minimum requirements with any one of the following programs:  N/A  D Points  N/A  O Poin	Yes h	ENERGY EFFICIENCY	
Better than the 2016 Standards  N/A  O Points  If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Standards  Better than the 2013 Standards  Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  To Points  OR:  Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories)  N/A  O Points  Multifamily of 4+ habitable stories  N/A  O Points  D(2) Rehabilitation projects select from the following features:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  D. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  O Points  N/A  C. Additional rehabilitation project measures (chose one or more of the following three categories):  1. PHOTOVOLTAIC / SOLAR  N/A  2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN  Develop project-specific maintenance manual, including information on all energy and green building features  N/A  3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  D() Points  E(3) New Construction and Rehabilitation projects:  N/A  N/A  N/A  O Points  Tereceive these points, the applicant and the project architect must certify in the project's placed-in-service date that the items were completed. ddition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying			
If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  Setter than the 2013 St			
on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  15%  Senergy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories)  N/A  O Points  Multifamily of 4+ habitable stories  N/A  O Points  D(2) Rehabilitation projects select from the following features:  N/A  O Points  D(2) Rehabilitation projects select from the following features:  N/A  O Points  D(3) Points  D(4) Points  D(5) Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current:  N/A  C. Additional rehabilitation project measures (chose one or more of the following three categories):  1. PHOTOVOLTAIC / SOLAR  N/A  O Points  N/A  2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning  N/A  3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  D(5) New Construction and Rehabilitation projects:  N/A  O Points  Receive these points, the applicant and the project architect must certify in the application which of the above items will be included the project's design and specifications, and further must certify in the application which of the above items will be included the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. ddition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying		Better than the 2016 Standards N/A	0 Points
requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  Better than the 2013 Standards  S Points  OR:  Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories)  N/A  O Points  Multifamily of 4+ habitable stories  N/A  O Points  D(2) Rehabilitation projects select from the following features:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  D. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  O Points  N/A  C. Additional rehabilitation project measures (chose one or more of the following three categories):  1. PHOTOVOLTAIC / SOLAR  Develop project-specific maintenance manual, including information on all energy and green building features  Undertake formal building systems commissioning, retro-commissioning, or re-commissioning  N/A  3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  E(3) New Construction and Rehabilitation projects:  N/A  M/A  O Points  Receive these points, the applicant and the project architect must certify in the application which of the above items will be included the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. ddition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying		If the local building department has determined that building permit applications submitted	
Better than the 2013 Standards  Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  Low Rise (1-3 habitable stories)  Multifamily of 4+ habitable stories  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  O Points  N/A  O Points  N/A  O Points  N/A  2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN  Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning  N/A  3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  Develop project-specific maintenance was projected and the project architect must certify in the application which of the above items will be included the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. ddition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying			
CR: Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads: Low Rise (1-3 habitable stories)  N/A  O Points  Multifamily of 4+ habitable stories  N/A  O Points  D(2) Rehabilitation projects select from the following features:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  D. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current: N/A  O Points  N/A  C. Additional rehabilitation project measures (chose one or more of the following three categories):  1. PHOTOVOLTAIC / SOLAR  N/A  2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning  N/A  3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  E(3) New Construction and Rehabilitation projects:  N/A  d. WATER EFFICIENCY: N/A  O Points  Terceive these points, the applicant and the project architect must certify in the application which of the above items will be included the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. ddition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying		•	5 Dainta
project tenants' energy loads: Low Rise (1-3 habitable stories)  Multifamily of 4+ habitable stories  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project in accordance with the minimum requirements with any one of the following programs:  N/A  Develop the project measures (points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  C. Additional rehabilitation project measures (chose one or more of the following three categories):  1. PHOTOVOLTAIC / SOLAR  N/A  2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWIN Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning  N/A  3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning  N/A  3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS  Develop projects design and specifications, and further must certify in the application which of the above items will be included the projects design and specifications, and further must certify at the project's placed-in-service date that the items were completed. ddition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying		Better than the 2013 Standards 15%	5 Points
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ddition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying			
umentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5)	ddition, certa	in point categories require completion of the TCAC Sustainable Building Method Workbook and accomp	anying
service them Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Ruilding Method Workhook			

То in t In a Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5	Ī

#### E. Lowest Income

#### E(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

<sup>\*\*60%</sup> AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)						
	**60%	*55%	50%	45%	40%	35%	30%	
	50%			25.0*	37.5			
	45%			22.5*	33.8			
	40%		10.0*	20.0	30.0			
Percent of Low- Income Units	35%		8.8	17.5	26.3	35.0		50.0
(exclusive of	30%		7.5	15.0	22.5	30.0	37.5	45.0
manager's units)	25%		6.3	12.5	18.8	25.0	31.3	37.5
	20%		5.0	10.0	15.0	20.0	18.8	30.0
	15%		3.8	7.5	11.3	15.0	18.8	22.5
	10%		2.5	5.0	7.5	10.0	12.5	15.0

<sup>\*</sup>Available to Rural set-aside projects only.

Consolida	Consolidate your units before entering your information into the table						
	Do not enter any non-qualifying units into the table						
<u>Number</u> of Targeted Low-Income Units	Percent of Area Median Income (AMI) (30% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned			
4	30	10.26	10	15			
	35	0.00	0	0			
	40	0.00	0	0			
8	45	20.51	20	15			
16	50	41.03	40	20			
	0 -Rural only	0.00	0	0			
	0 -Rural only	0.00	0	0			
	60	0.00	0	0			
28	Total Points Requested: 50						

#### E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @	
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	3	1	0.3333
1 BR	36	3	0.0833
SRO	0	0	0.0000
Total:	39	4	-

I	Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2
ſ	Total Points for Lowest Income:	52

#### F. Readiness to Proceed

application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional

Readiness to Proceed Maximum 10 Points

Yes (i)

Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the

5 Points

Yes (ii)

Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary

5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days\* of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation:

- a completed updated application form along with a detailed explanation of any changes from the initial application,
- an executed construction contract.
- a construction lender trade payment breakdown of approved construction costs,
- recorded deeds of trust for all construction financing (unless a project's location on tribal trust land precludes this)
- binding commitments for permanent financing,
- binding commitments for any other financing required to complete project construction,
- a limited partnership agreement executed by the general partner and the investor providing the equity,
- payment of all construction lender fees, issuance of building permits (see Regulation Section 10325(c)(7) for additional
- notice to proceed delivered to the contractor.

If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application. The 90-day requirements apply to all projects requesting any points under this category. See Appendix for requirements

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

\*After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 day deadline for the remaining half of the projects.

Total Points for Readiness to Proceed:

10

#### G. Miscellaneous Federal and State Policies **Maximum 2 Points** N/A (i) For applicants that agree that the Committee may exchange Federal Tax Credits for 2 Points State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership.

Total Points for Miscellaneous Federal and State Policies:

#### VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

·	APPLICANT	MAXIMUM	TOTAL
	POINTS	POINTS	POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	18	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	50.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

<sup>\*</sup>Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Requested Unadjusted Eligible Basis +

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs  X Size Factor	+ ((	1	Basis Reduction up to Leveraged Soft Financing excluding donated land, fee waivers, and capitalized value of rent differentials	_) /3)	
Total Residential Project Development Costs			Total Residential Project Development Costs	i	
LEVERAGED SOFT FINANCING Capitalized Value of Rent Differentials of Public Rent/operating Subsidies \$0			REDUCTION asis Reduction		\$3,650,379
Total donated land value  Total fee waivers  List Leveraged Soft Financing excluding donated land and fee waivers:  City of Santa Maria CDBG  S400,893  City/County HOME  \$1,400,000  AHP  \$390,000					
Less: Excess Purchase Price Over Appraised Value Less: Ineligible Offsites  Total Leveraged Soft Financing excluding donated land and fee waivers  TOTAL  \$1,972,893					

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#### MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

0.0%

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44\*(1-J49)

#### SIZE FACTOR CALCULATION

Yes
39
1.00

#### FINALTIE BREAKER CALCULATION

Leveraged Soft Financing less commercial proration	\$1,972,893	Requested Unadjusted Eligible Basis	\$8,703,364
Leveraged Soft Financing times Size Factor	\$1,972,893	Basis Reduction add-back	\$1,972,893

 $\frac{\$1,972,893}{13,467,625} + \left(\left(1 - \frac{\$10,676,257}{\$13,467,625}\right)/3\right) = \boxed{21.558\%}$ 

#### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

#### Annual Rental Income Differential for Public Rent Subsidies:

# Rent Limit: Use 30% AMI for Special Needs Projects

		<u>OR</u>	Public	Calculated
		Use 40% AMI for	Subsidy	Annual
Unit Type	# of Units	ALL OTHERS	Contract Rent	Rent
SRO				\$0

Annual Rent Differential for Public Rent Subsidies:

Total Rent Differentials	\$0
Less Vacancy	5.0%
Net Rental Income	\$0
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$0
Loan Term (years)	15
Interest Rate (annual)	6.0%
Debt Coverage Ratio	1.15
Capitalized Value of Rent Differentials	\$0

#### Annual Rental Income Differential for Public Operating Subsidies:

If annual operating subsidy amount are similar in each year, enter:

Annual Operating Subsidy Amount in Year 1:

OR

If the contract does not specify an annual subsidy amount, enter:

Aggregate Subsidy Amount:

Number of Years in the Subsidy Contract:

Average Annual Operating Subsidy Amount:

\$0\$

Annual Public Operating Subsidies:

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\$0

#### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$409,476	\$419,713	\$430,206	\$440,961	\$451,985	\$463,285	\$474,867	\$486,738	\$498,907	\$511,379	\$524,164	\$537,268	\$550,700	\$564,467	\$578,579
Less Vacancy	5.00%	-20,474	-20,986	-21,510	-22,048	-22,599	-23,164	-23,743	-24,337	-24,945	-25,569	-26,208	-26,863	-27,535	-28,223	-28,929
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy Miscellaneous Income	5.00% 1.025	0 4,800	4,920	0 5,043	5,169	0 5,298	0 5,431	5,567	5,706	5,848	5,995	6.144	6.298	6.455	6,617	0 6,782
Less Vacancy	5.00%	-240	-246	-252	-258	-265	-272	-278	-285	-292	-300	-307	-315	-323	-331	-339
Total Revenue	3.0070	\$393,562	\$403,401	\$413,486	\$423,823	\$434,419	\$445,280	\$456,411	\$467,822	\$479,517	\$491,505	\$503,793	\$516,388	\$529,297	\$542,530	\$556,093
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EXPENSES																
Operating Expenses:	1.035															
Administrative		\$20,105	\$20,809	\$21,537	\$22,291	\$23,071	\$23,878	\$24,714	\$25,579	\$26,474	\$27,401	\$28,360	\$29,353	\$30,380	\$31,443	\$32,544
Management		33,078	34,236	35,434	36,674	37,958	39,286	40,661	42,084	43,557	45,082	46,660	48,293	49,983	51,733	53,543
Utilities		28,970	29,984	31,033	32,120	33,244	34,407	35,612	36,858	38,148	39,483	40,865	42,295	43,776	45,308	46,894
Payroll & Payroll Taxes		79,500	82,283	85,162	88,143	91,228	94,421	97,726	101,146	104,686	108,350	112,143	116,068	120,130	124,335	128,686
Insurance		12,792	13,240	13,703	14,183	14,679	15,193	15,725	16,275	16,845	17,434	18,044	18,676	19,330	20,006	20,706
Maintenance	۸.	23,980 1,400	24,819 1,449	25,688	26,587	27,518 1,607	28,481	29,478	30,509	31,577	32,682 1,908	33,826	35,010	36,235	37,504	38,816
Other Operating Expenses (specify) Total Operating Expenses	):	\$199,825	\$206,819	1,500 \$214,058	1,552 \$221,550	\$229,304	1,663 \$237,329	1,721 \$245,636	1,781 \$254,233	1,844 \$263,131	\$272,341	1,975 \$281.873	2,044 <b>\$291,738</b>	2,115 <b>\$301,949</b>	2,190 <b>\$312,518</b>	2,266 <b>\$323,456</b>
Total Operating Expenses		\$199,025	\$200,019	\$214,036	\$221,330	\$229,304	\$231,32 <del>9</del>	<b>\$245,030</b>	<b>\$254,255</b>	\$203,131	\$212,341	\$201,073	\$291,730	\$301,949	\$312,316	<b>\$323,430</b>
Transit Pass/Tenant Internet Expen		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Replacement Reserve		23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400	23,400
Real Estate Taxes	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	Ü	0	0	0	0	0	0
Total Expenses		\$223,225	\$230,219	\$237,458	\$244,950	\$252,704	\$260,729	\$269,036	\$277,633	\$286,531	\$295,741	\$305,273	\$315,138	\$325,349	\$335,918	\$346,856
Cash Flow Prior to Debt Service		\$170,337	\$173,182	\$176,029	\$178,874	\$181,715	\$184,550	\$187,376	\$190,189	\$192,986	\$195,764	\$198,520	\$201,249	\$203,948	\$206,612	\$209,237
MUST PAY DEBT SERVICE																
Bank of America		145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561	145,561
HOME Annual Fee		2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500
		,	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061	\$148,061
Cash Flow After Debt Service		\$22,276	\$25,121	\$27,967	\$30,813	\$33,654	\$36,489	\$39,314	\$42,127	\$44,925	\$47,703	\$50,459	\$53,188	\$55,887	\$58,551	\$61,176
Percent of Gross Revenue		5.38%	5.92%	6.43%	6.91%	7.36%	7.78%	8.18%	8.55%	8.90%	9.22%	9.51%	9.79%	10.03%	10.25%	10.45%
25% Debt Service Test		15.05%	16.97%	18.89%	20.81%	22.73%	24.64%	26.55%	28.45%	30.34%	32.22%	34.08%	35.92%	37.75%	39.55%	41.32%
Debt Coverage Ratio		1.150	1.170	1.189	1.208	1.227	1.246	1.266	1.285	1.303	1.322	1.341	1.359	1.377	1.395	1.413
OTHER FEES** GP Partnership Management Fee																
LP Asset Management Fee Incentive Management Fee																
incentive Management Fee																
Total Other Fore		0			0											
Total Other Fees		ŭ	0	U	U	0	0	0	0	0	0	U	0	0	U	U
Remaining Cash Flow		\$22,276	\$25,121	\$27,967	\$30,813	\$33,654	\$36,489	\$39,314	\$42,127	\$44,925	\$47,703	\$50,459	\$53,188	\$55,887	\$58,551	\$61,176
Deferred Developer Fee**																
Residual or Soft Debt Payments**																

<sup>\*9%</sup> and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

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<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.