

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 31, 2018 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Santa Cruz Pacific Associates, a California Limited Partnership

PROJECT NAME: Ocean Street Apartments

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,500,000 annual Federal Credits, and total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this day of	, 2018 at	Ву
		Original Signature)
Eagle	, Idaho	Caleb Roope
		(Typed or printed name)
		Manager, TPC Holdings V, LLC, G.P. (Title)
	ACKNOWLE	GMENT
		erifies only the identity of the individual who signed the ruthfulness, accuracy, or validity of that document.
STATE OF Idaho)	
COUNTY OF Ada)	
Onpersonally appeared	before me,	,
he/she/they executed the same on the instrument the person(s	e(s) is/are subscribed to the in his/her/their authorized), or the entity upon behalf of	proved to me on the basis of satisfactory evidence) within instrument and acknowledged to me that capacity(ies), and that by his/her/their signature(s) if which the person(s) acted, executed the instrument. The State of California that the foregoing paragraph is
true and correct.		
WITNESS my hand and official	l seal.	
Signature		(Seal)

Local Jurisdiction:	City of Santa Cruz
City Manager:	Martin Bernal
Title:	City Manager
Mailing Address:	809 Center Street, Room 10
City:	Santa Cruz
Zip Code:	95060
Phone Number:	831.420.5010 Ext.
FAX Number:	831.420.5011
F-mail:	mbernal@citvofsantacruz.com

^{*} For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA - 15 - 103
	Has credit previously been awarded? If re-applying and returning credit, enter the current application number and the amount being returned. TCAC # CA Returned Federal Credit: Is this project a Re-syndication of a current TCAC project? If a Resyndication Project, complete the Resyndication Projects section below.
	Is State Farmworker Credit requested?
В.	Project Information Project Name: Ocean Street Apartments Site Address: 350 Ocean Street If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Santa Cruz County: Santa Cruz Zip Code: 95060 Census Tract: 1008.00 Assessor's Parcel Number(s): 010-551-04; 010-551-05; 010-551-06 & 010-551-08
	Project is located in a DDA: Project is located in a Qualified Census Tract: Project is DDA/QCT but requesting State Credits: Special Needs with 130% basis & State Credits: Project is a Scattered Site Project: If yes, all sites within a 5-mile diameter range: **State Assembly District: **State Assembly District: **State Senate District: **No No If yes, all sites within a 5-mile diameter range: **NA **Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33)) Federal Only \$2,500,000
	(federal) (state) *Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) N/A
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g)) Large Family If Special Needs housing type, list the percentage of Special Needs Units: If less than 75% special needs units, specify the standards the non-special needs units will meet: N/A
G.	Geographic Area (Reg. Section 10315(h)) Please select your geographic area: Central Coast Region: Monterey, San Luis Obispo, Santa Barbara, Santa Cruz, and Ventura Counti

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II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Identify Applicant Applicant is the current owner and will retain ownership: Yes Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project: N/A **Applicant Contact Information** Applicant Name: Santa Cruz Pacific Associates, a California Limited Partnership Street Address: 430 E. State Street, Suite 100 Eagle Zip Code: Citv: State: ID 83616 Caleb Roope Contact Person: 208.461.0022 Phone: Ext.: 3015 Fax: 208.461.3267 Fmail: calebr@tpchousing.com Legal Status of Applicant: Limited Partnership Parent Company: N/A If Other, Specify: General Partner(s) Information D D(1) General Partner Name: TPC Holdings V, LLC Administrative Street Address: 430 E. State Street, Suite 100 City: Eagle State: ID Zip Code: 83616 Contact Person: Caleb Roope 208.461.0022 Phone: Ext.: 3015 208.461.3267 Fax: Fmail: calebr@tpchousing.com Nonprofit/For Profit: For Profit Parent Company: N/A D(2) General Partner Name:* Central Valley Coalition for Affordable Housing Managing GP Street Address: 3351 M Street, Suite 100 City: Merced State: CA Zip Code: 95348 Contact Person: Christina Alley 209.388.0782 Phone: Ext.: 302 Fax: 209.385.3770 Email: chris@centralvalleycoalition.com Nonprofit/For Profit: Parent Company: N/A Nonprofit D(3) General Partner Name: (select one) Street Address: City: State: Zip Code: Contact Person: Phone: Fax: Ext.: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type Joint Venture *If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption F. **Status of Ownership Entity** Reg. Section 10327(g)(2) - "TBD" not sufficient currently exists If to be formed, enter date: *(Federal I.D. No. must be obtained prior to submitting carryover allocation package) G. **Contact Person During Application Process** Pacific West Communities, Inc. Company Name: Street Address:

430 E. State Street, Suite 100 Citv: Eagle State: ID Zip Code: 83616 Contact Person: Tony Crowder 208.908.4877 Fax: 208.461.3267 Phone: Ext.: Email: tonyc@tpchousing.com Participatory Role: Developer

(e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email: Attorney: Address:	Pacific West Communities, Inc. 430 E. State Street, Suite 100 Eagle, ID 83616 Caleb Roope 208.461.0022 Ext.: 3015 208.461.3267 calebr@tpchousing.com Clayton W. McReynolds 430 E. State Street, Suite 100	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email: General Contractor: Address:	Hochhauser Blatter Architects, Inc 122 E. Arrellaga Street Santa Barbara, CA 93101 Jan Hochhauser 805.962.2746 Ext.: 805.962.4984 jan@hbarchitects.com Pacific West Builders, Inc. 430 E. State Street, Suite 100
City, State, Zip Contact Person: Phone: Fax: Email:	Eagle, ID 83616 Clayton W. McReynolds 208.908.4861 208.461.0033 clay@cwmatt.com	City, State, Zip: Contact Person: Phone: Fax: Email:	Eagle, ID 83616 Caleb Roope 208.461.0022 Ext.: 3015 208.461.0033 calebr@tpchousing.com
Address: City, State, Zip	Grigg, Bratton & Brash, P.C. 4487 N. Dresden Place, Ste. 101 Boise, ID 83714 Duane Brash 208.375.6490 Ext.: 208.375.6593 duane@grbaccounting.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	DuctTesters, Inc. 650 N. Wilma Avenue Ripon, CA 95366 Dave Hegarty 209.579.5000 Ext.: 209.522.5001 davehegarty@ducttesters.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	To Be Determined Ext.:	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Boston Capital One Boston Place Boston, MA 02108 Laura Surdel 617.624.8900 Ext.: 617.624.8999 Isurdel@bostoncapital.com
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Not Applicable Ext.:	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Property Dynamics 15408 Main Street #206 Mill Creek, WA 98012 Gregory M. Fahey 425.489.9780 Ext.: 425.806.0760 gmfahey@comcast.net
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Not Applicable Ext.:	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Cambridge Real Estate Services 1417 NW Marshall Portland, OR 97208 Jeff Passadore 503.450.0233 Ext.: 503.450.0241 jpassadore@cambridgeres.com
CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Not Applicable Ext.:	2nd Prop. Mgmt Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Not Applicable Ext.:

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II. APPLICATION - SECTION 5: PROJECT INFORMATION Type of Credit Requested New Construction If yes, will demolition of an existing structure be involved? Yes (may include Adaptive Reuse) If yes, will relocation of existing tenants be involved? No Rehabilitation-Only N/A Is this an Adaptive Reuse project? No Acquisition & Rehabilitation N/A If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation). Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures No. of Existing Buildings No. of Occupied Buildings No. of Existing Units No. of Stories Current Use: **Resyndication Projects** Current/original TCAC ID: TCAC # CA -First year of credit: Are Transfer Event provisions applicable? See questionnaire on TCAC website. N/A Is the project currently under a Capital Needs Agreement with TCAC? N/A If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements. Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8. **Purchase Information** Name of Seller: Gilbert Kirchner, Lone Oak Fund Signatory of Seller: Gilbert Kirchner, Jr., Etc. Date of Purchase Contract or Option: 2/21/2012 Purchased from Affiliate: No Expiration Date of Option: 12/9/2012 If yes, broker fee amount to affiliate? Purchase Price: \$3,537,777 Special Assessment(s): \$8,500 Phone: 831.818.4181 Historical Property/Site: No Holding Costs per Month: Varies Total Projected Holding Costs: 193,867 Real Estate Tax Rate: 0.00% Purchase price over appraisal Amount of SOFT perm financing covering the excess purchase price over appraisal D. Project, Land, Building and Unit Information **Project Type** Single Room Occupancy: Single Family Home: Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A One or Two Story Garden: Tenant Homeownership: N/A N/A Townhouse/Row House: N/A Condominium: N/A Inner City Infill Site: Yes Two or More Story With an Elevator: Yes if yes, enter number of stories

One or More Levels of Subterranean Parking: N/A Other: 3 residential stories above 1 level of podium parking E. Land Density: x Feet or 1.59 Acres 69,260 Square Feet 39.62 If irregular, specify measurements in feet, acres, and square feet:

Two or More Story Without an Elevator: N/A if yes, enter number of stories

F.	Building Information						
	Total Number of Buildings:	1	Residential Buildings:	1			
	Community Buildings:		Commercial/ Retail Space:	Yes			
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)						
	Commercial / Retail space on ground floor - approximately 6,860 square feet.						
	Are Buildings on a Contiguous Sit If not Contiguous, do buildings	_	es_ the requirements of IRC Sec. 42(g)(7	7)? N/A			
	Do any huildings have 4 or fewer	units?	No				

No

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?

N/A

G. **Project Unit Number and Square Footage**

Total number of units:	60
Total number of units:	63
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	62
Total number of Low Income Units:	62
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	62,130
Total square footage of Low Income Units:	62,130
Ratio of low-income residential to total residential square footage (excluding managers' units	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	2,659
Total commercial/ retail space square footage:	6,860
Total common space square footage (including managers' units):	11,251
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	76,040

^{*}equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$562,087 \$538,277 \$447,320

Н. **Tenant Population Data**

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeles	s/formerly homeless	N/A			
Transitio	nal housing	N/A			
Persons	with physical, mental, development disabilities	N/A			
Persons	with HIV/AIDS	N/A			
Transitio	n age youth	N/A			
Farmworker					
Family R	eunification	N/A			
Other:		N/A			
Units w/ tenants of multiple disability type or subsidy layers (expl					
For 4% federal applications only:					
Rural area consistent with TCAC methodology					

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	7/18/2013		7/28/2013
NEPA	N/A		
Toxic Report	N/A		
Soils Report	3/1/2011		3/1/2011
Coastal Commission Approval	N/A		
Article 34 of State Constitution	N/A		
Site Plan	7/18/2013		7/28/2013
Conditional Use Permit Approved or Required	N/A		
Variance Approved or Required	N/A		
Other Discretionary Reviews and Approvals	N/A		

	Project and Site Information			
Current Land Use Designation	Mixed Use Medium Density (MXMD)			
Current Zoning and Maximum Density	Multiple Residence - Medium Density (RM); 39.6 du / acre			
Proposed Zoning and Maximum Density	Multiple Residence - Medium Density (RM); 39.6 du / acre			
Does this site have Inclusionary Zoning?	No			
Occupancy restrictions that run with the land				
due to CUP's or density bonuses?	No (if yes, explain here)			
Building Height Requirements	4 Stories			
Required Parking Ratio	138 parking spaces required			
Is site in a Redevelopment Area?	No			

B. Development Timetable

		Actual	or Sc	heduled
		Month	1	Year
SITE	Environmental Review Completed	N/A	1	
SILE	Site Acquired	12	1	2016
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	7	1	2013
	Grading Permit	3	1	2019
	Building Permit	3	1	2019
CONSTRUCTION	Loan Application	5	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	3	1	2019
PERMANENT	Loan Application	5	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	3	1	2021
	Type and Source: HCD - Infill Infrastructure Grant		1	
	Application	7	1	2013
	Closing or Award	3	1	2019
	Type and Source: City of Santa Cruz		1	
	Application	6	/	2018
	Closing or Award	3	1	2019
	Type and Source: Commercial Financing		1	
	Application	6	1	2018
	Closing or Award	3	1	2021
	Type and Source: (specify here)	N/A	/	
OTHER LOANS	Application	N/A	1	
AND GRANTS	Closing or Award	N/A	1	
AND CITATIO	Type and Source: (specify here)	N/A	_ /	
	Application	N/A	1	
	Closing or Award	N/A	_ /	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	6	1	2019
	Construction Start	3	1	2019
	Construction Completion	9	1	2020
	Placed In Service	9	1	2020
	Occupancy of All Tax Credit Units	12	1	2020

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source		Term (months)	Interest Rate	Amount of Funds
1)	Boston Capital Finance - Const. Loan	24	4.000%	\$24,446,235
2)	City of Santa Cruz - Fee Deferral & AHT	24	0.000%	\$750,000
3)	HCD - Infill Infrastructure Grant	24	0.000%	\$2,963,800
4)	Pacific West Communities, Inc- DDF	24	0.000%	\$2,200,000
5)	Santa Cruz Pacific Assoc - Def. Costs	N/A	N/A	\$351,885
6)	Boston Capital - LIHTC Equity	N/A	N/A	\$4,699,530
7)				
8)				
9)				
10)				
11)				
12)				
		Total Fund	ds For Construction:	\$35,411,450

	,				
	11)				
	12)				
			Total Fund	Is For Construction:	\$35,411,450
1)	Lender/Source Boston Capital Finance - Cor	nst Loar	2) Lender/S	Source City of Santa C	ruz - Fee Deferral &
٠,	Street Address One Boston Place			ddress 337 Locust Stre	
	City: Boston, MA 02108		City:	Santa Cruz, CA	
	Contact Name: Sean Curry			Name: Bonnie Lipscor	
	Phone Number 617.624.8932 Ext.:			umber 831.420.5150	Ext.:
	Type of Financing Construction Loan				
				Financing <mark>Fee Deferra</mark> nder/Source Committe	
	Is the Lender/Source Committed? Yes		is the Le	nder/Source Committe	ed? Yes
				D ''' 14/ . O	··· DD
3)	Lender/Source HCD - Infill Infrastructure Gra			Source Pacific West C	
	Street Address 2020 W. El Camino Ave., Ste	3. 500		ddress 430 E. State St	
	City: Sacramento, CA 95833		City:	Eagle, ID 8361	0
	Contact Name: Lisa Bates			Name: Caleb Roope	E / 0045
	Phone Number 916.263.2771			umber 208.461.0022	Ext.: 3015
	Type of Financing Infill Infrastructure Grant F	rogram		inancing Deferred De	
	Is the Lender/Source Committed? Yes		Is the Le	nder/Source Committe	ed? Yes
5)	Lender/Source Santa Cruz Pacific Assoc - D			Source Boston Capital	
	Street Address 430 E. State Street, Suite 100	0		ddress <mark>One Boston Pla</mark>	
	City: <u>Eagle, ID 83616</u>		City:	Boston, MA 02	108
	Contact Name: Caleb Roope			Name: Laura Surdel	
	Phone Number <u>208.461.0022</u> Ext.: <u>3</u>	3015		umber 617.624.8900	Ext.:
	Type of Financing Deferred Costs			Financing <mark>LIHTC Fina</mark>	
	Is the Lender/Source Committed? Yes		Is the Le	nder/Source Committe	ed? No
7)	Lender/Source	'	8) Lender/S		
	Street Address		Street Ad	ddress	
	City:		City:		
	Contact Name:		Contact I		_
	Phone Number Ext.:		Phone N		Ext.:
	Type of Financing			inancing	
	Is the Lender/Source Committed? No		Is the Le	nder/Source Committe	ed? No
٥,	Landar/Cauras		40) Landar/C		
9)	Lender/Source		10) Lender/S		
	Street Address		Street Ad	uress	
	City:		City:	Nama	
	Contact Name:		Contact I		Est.
	Phone Number Ext.:		Phone N		Ext.:
	Type of Financing			Financing Committee	nd? No
	Is the Lender/Source Committed? No		is the Le	nder/Source Committe	ed? No

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11) Lender/Source			12) Lender/Source			
Street Address			Street Address			
City:			City:			
Contact Name:			Contact Name:			
Phone Number		Ext.:	Phone Number		Ext.:	
Type of Financi	ng		Type of Financ	ing		
Is the Lender/S	ource Committed?	No	Is the Lender/S	Source Committed?	No	

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Boston Capital Finance - Perm Loan	360	5.500%		\$422,436	\$6,200,000
2)	City of Santa Cruz - Fee Deferral & AHT	360	3.000%	Residual	Varies	\$750,000
3)	HCD - Infill Infrastructure Grant	660	0.000%	Residual	Varies	\$2,963,800
4)	Pacific West Communities, Inc- DDF	156	0.000%	Residual	Varies	\$500,000
5)	Commercial Financing	420	5.500%		\$96,660	\$1,500,000
6)						
7)						
8)						
9)						
10						
11)						
12						
Total Permanent Financing:						
Total Tax Credit Equity:						
Total Sources of Project Funds:						

)	Lender/Source	Boston Capital Fin	ance - Perm Loan	2) Ler	
	Street Address	One Boston Place		Str	
	City:	Boston, MA 02108	Boston, MA 02108		
	Contact Name: Sean Curry				
	Phone Number	617.624.8932	Ext.:	Pho	
	Type of Financ	ing Permanent Loa	n	Тур	
	Is the Lender/S	Source Committed?	Yes	ls t	

- 3) Lender/Source HCD Infill Infrastructure Grant
 Street Address 2020 W. El Camino Ave., Ste. 500
 City: Sacramento, CA 95833
 Contact Name: Lisa Bates
 Phone Number 916.263.2771 Ext.:
 Type of Financing Infill Infrastructure Grant Program
 Is the Lender/Source Committed? Yes
- 5) Lender/Source Commercial Financing
 Street Address One Boston Place
 City: Boston, MA 02108
 Contact Name: Sean Curry
 Phone Number 617.624.8932 Ext.:
 Type of Financing Commercial Financing
 Is the Lender/Source Committed? Yes

7)	Lender/Source			
	Street Address			
	City:			
	Contact Name:			
	Phone Number		Ext.:	
	Type of Financ	ing	•	
	Is the Lender/S	ource Committed?	No	

2)	Lender/Source	City of Santa Cruz	- F	ee De	ferral & A
	Street Address	337 Locust Street			
	City:	Santa Cruz, CA 95	506	0	
	Contact Name:	Bonnie Lipscomb			
	Phone Number	831.420.5150		Ext.:	
	Type of Financi	ing Fee Deferral &	ΑH	TF Lo	an
	Is the Lender/S	ource Committed?		Yes	

4)	Lender/Source	Pacific West Com	nu	nities,	Inc- DDF
	Street Address	430 E. State Stree	t, S	uite 1	00
	City:	Eagle, ID 83616			
	Contact Name:	Caleb Roope			
	Phone Number	208.461.0022		Ext.:	3015
	Type of Financ	ing Deferred Devel	ope	er Fee	
	Is the Lender/S	ource Committed?		Yes	

6)	Lender/Source			
	Street Address			
	City:			
	Contact Name:			
	Phone Number		Ext.:	
	Type of Financi	ing		
	Is the Lender/S	ource Committed?	No	

3)	Lender/Source			
	Street Address			
	City:			
	Contact Name:			
	Phone Number		Ext.:	
	Type of Financi	ing		
	Is the Lender/S	ource Committed?	No	

9) Lender/Source		10) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name:		Contact Name:	
Phone Number	Ext.:	Phone Number	Ext.:
Type of Financing	<u> </u>	Type of Financing	
Is the Lender/Source C	Committed? No	Is the Lender/Source Con	nmitted? No
	· 		
11) Lender/Source		12) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name:		Contact Name:	
Phone Number	Ext.:	Phone Number	Ext.:
Type of Financing		Type of Financing	
Is the Lender/Source C	Committed? No	Is the Lender/Source Con	nmitted? No

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
(α)	(2)	Proposed	Total Monthly	(0)	Monthly Rent		% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	2	\$557	\$1.114	\$71	\$628	30%	30.0%
1 Bedroom	3	\$766	\$2,298	\$71	\$837	40%	40.0%
1 Bedroom	6	\$975	\$5,850	\$71	\$1,046	50%	50.0%
1 Bedroom	5	\$1,185	\$5,925	\$71	\$1,256	60%	60.0%
2 Bedrooms	2	\$661	\$1,322	\$92	\$753	30%	30.0%
2 Bedrooms	3	\$913	\$2,739	\$92	\$1,005	40%	40.0%
2 Bedrooms	7	\$1,164	\$8,148	\$92	\$1,256	50%	50.0%
2 Bedrooms	6	\$1,415	\$8,490	\$92	\$1,507	60%	60.0%
3 Bedrooms	3	\$756	\$2,268	\$114	\$870	30%	30.0%
3 Bedrooms	4	\$1,047	\$4,188	\$114	\$1,161	40%	40.0%
3 Bedrooms	12	\$1,337	\$16,044	\$114	\$1,451	50%	50.0%
3 Bedrooms	9	\$1,627	\$14,643	\$114	\$1,741	60%	60.0%
Total # Units:	62	Total:	\$73,029		Average:	49.4%	

Is this a resyndication project using hold harmless rent limits in the above table?

Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits.

Must use current rent limits for units included in the lowest income point category.

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
3 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a)	(b)	(c)	(d)
,	,	Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$73,029
Aggregate Annual Rents For All Units:	\$876,348

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

E. Miscellaneous Income

Annual Income from Lar	\$6,300			
Annual Income from Ve	\$300			
Annual Interest Income:	Annual Interest Income:			
Other Annual Income:	\$2,550			
	\$9,450			
Total An	\$885,798			

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	()BR
Space Heating:		\$19	\$23	\$28		
Water Heating:		\$16	\$21	\$25		
Cooking:		\$3	\$4	\$5		
Lighting:						
Electricity:		\$33	\$44	\$56		
Water:*						
Other: (specify here)						
Total:		\$71	\$92	\$114		

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the County of Santa Cruz

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

A design to the formations	Advantation	#0.500
Administrative	Advertising:	\$3,500
	Legal:	\$2,000
	Accounting/Audit:	\$4,000
	Security:	
	Other: Telephone, Office Expenses, Misc. Ad	
	Total Administrative:	\$21,305
Management	Total Management:	\$41,600
J		4 11,000
Utilities	Fuel:	\$200
	Gas:	\$10,200
	Electricity:	\$13,900
	Water/Sewer:	\$24,300
	Total Utilities:	\$48,600
Payroll /	On-site Manager:	\$30,240
Payroll Taxes	Maintenance Personnel:	\$34,800
	Other: Payroll Taxes, Workers Comp	\$17,000
	Total Payroll / Payroll Taxes:	\$82,040
	Total Insurance:	\$12,600
Maintenance	Painting:	\$3,150
	Repairs:	\$36,550
	Trash Removal:	\$24,300
	Exterminating:	\$1,100
	Grounds:	\$10,400
	Elevator:	\$2,000
	Other: Cleaning & Building Supplies	\$24,400
	Total Maintenance:	\$101,900
		•
Other Expenses	Other: Licenses	\$350
	Other: State Tax	\$800
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
	Total Other Expenses:	\$1,150

Total Expenses

Total Annual Residential Operating Expenses:	\$309,195
Total Number of Units in the Project:	63
Total Annual Operating Expenses Per Unit:	\$4,907
Total 3-Month Operating Reserve:	\$221,885
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$14,000
Total Annual Reserve for Replacement:	\$15,750
Total Annual Real Estate Taxes:	\$8,500
Other (Specify):	
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	\$133,770
Total Annual Commercial/Non-Residential Expenses:	\$21,000
Total Annual Commercial/Non-Residential Debt Service	\$96,660
Total Annual Commercial/Non-Residential Net Income:	\$16,110

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source			Included in Eligible Basis	
(HC	OME, CDBG, etc.) NO	<u>T</u> lender.	Yes/No	Amount
HOME In	vestment Partnership	Act (HOME)	N/A	
Commur	nity Development Block	Grant (CDBG)	N/A	
RHS 514	ļ		N/A	
RHS 515	5		N/A	
RHS 516	3		N/A	
RHS 538	3		N/A	
HOPE V			N/A	
McKinney	-Vento Homeless Assista	nce Program	N/A	
MHSA			N/A	
MHP			N/A	
Housing	Successor Agency Fu	nds	N/A	
Taxable	bond financing		N/A	
FHA Ris	k Sharing loan?	No	N/A	
State:	HCD - Infill Infrastructure G	rant	Yes	\$2,963,800
Local:	Local: City of Santa Cruz - Fee Deferral		Yes	\$750,000
Private:	Private: (specify here)		N/A	
Other:	Other: (specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	_

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:			RHS 514:			
HUD Sec 236:			RHS 515:			
If Section 236, IRP?	N/A			RHS 521 (rent subsidy):		
RHS 538:				State / Lo	ocal:	
HUD Section 8:			Rent Sup / RAP:			
If Section 8:	(select one)					
HUD SHP:						
Will the subsidy conti	ill the subsidy continue?: No		Other: (specify here)			
If yes enter amount:	f yes enter amount:		Ot	her amount:		

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$223,753			
	1 Bedroom	\$257,985	16		\$4,127,760
	2 Bedrooms	\$311,200	18		\$5,601,600
	3 Bedrooms	\$398,336	2	9	\$11,551,744
	4+ Bedrooms	\$443,771 TOTAL UNITS:	6		
		A.			
		TOTAL UNADJUSTED THR	ESHOLD B		\$21,281,104
	D. () 200()			Yes/No	
(a)	of public funds subject to state or federal prevailin- affiliated organization re-	• ()	ment of a labor- truction	Yes	\$4,256,221
	are subject to a project la Section 2500(b)(1) of the a skilled and trained wor the Health and Safety Co apprenticeable occupation	ment for projects that certify that abor agreement within the meal e Public Contract Code, or (2) the force as defined by Section 25 ode to perform all onsite work won in the building and construction.	ning of ney will use 536.7 of within an on trades.	No	
,	Plus (+) 7% basis adjust required to provide parki under" parking) or throug structure of two or more	Yes	\$1,489,677		
	is part of the developme			No	
	Plus (+) 2% basis adjust Low-Income Units are fo	No			
(e)	Plus (+) up to 10% basis Section 10325 or Section one or more of the featu	No			
(f)	Plus (+) the lesser of the adjustment for projects r structures, and/or on-site certified by the project at If Yes, select type: N/A	No			
	Plus (+) local developme government entities. Ce also required. WAIVED	\$1,141,430			
	Plus (+) 10% basis adjust the project's upper floor	\$2,128,110			
(i)	Plus (+) 10% basis adjust that has an unadjusted 9 unit equal to or less than tract designated on the 1 Highest or High Resource	\$2,128,110			
		TOTAL ADJUSTED THR	ESHOLD B	ASIS LIMIT:	\$32,424,652

HIGH COST TEST

Total Eligible Basis \$28,181,182
Percentage of the Adjusted Threshold Basis Limit 86.913%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

ITEM (e) Features

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	SECTION 1: S	OLIDCES AND	IISES BIIDGE	T					Dar	manent Sources								
IV. SOURCES AND USES BUDGET - S	SECTION 1. 3	OURCES AND	OSES BODGE		1)Boston 2)City of Sant			5)Commercial	6)	7)	8)	9)	10)	11)	12)			
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	Capital Cruz - Fee Finance - Deferral & Perm Loan AHTF Loan	Grant	Communities, Inc- DDF	Financing								SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION																		
¹ Land Cost or Value	\$3,537,777			\$3,537,777												\$3,537,777		
² Demolition Legal	\$213,000 \$5,000			\$213,000 \$5,000												\$213,000 \$5,000		
Land Lease Rent Prepayment	ψ3,000	ψ5,000		ψ5,000												ψ5,000		
¹ Total Land Cost or Value	\$3,755,777	\$3,755,777		\$3,755,777												\$3,755,777		
Existing Improvements Cost or Value																		
² Off-Site Improvements Total Acquisition Cost																		
Total Land Cost / Acquisition Cost	\$3,755,777	\$3,755,777		\$3,755,777												\$3,755,777		
Predevelopment Interest/Holding Cost	\$493,867	\$493,867		\$493,867												\$493,867		
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																		1
Excess Purchase Price Over Appraisal																		
REHABILITATION Site World																		
Site Work Structures																		
General Requirements																		
Contractor Overhead Contractor Profit																		
Prevailing Wages																		
General Liability Insurance																		
Other: (Specify)																		
Total Rehabilitation Costs Total Relocation Expenses	\$50,000	\$50,000		\$50,000												\$50,000		
NEW CONSTRUCTION	\$00,000	400,000		\$00,000												400,000		
Site Work	\$1,675,000			# 0.000 7 00	Фо ооо ооо	\$1,575,000		\$100,000								\$1,675,000	\$1,575,000	
Structures General Requirements	\$18,277,590 \$1,131,155			\$9,688,790 \$1,131,155	\$6,200,000	\$1,388,800)	\$1,000,000								\$18,277,590 \$1,131,155	\$17,277,590 \$1,131,155	
Contractor Overhead	\$377,052			\$377,052												\$377,052	\$377,052	
Contractor Profit	\$1,131,155	\$1,131,155		\$1,131,155												\$1,131,155	\$1,131,155	
Prevailing Wages General Liability Insurance	\$275,000	\$250,000	\$25,000	\$250,000				\$25,000								\$275,000	\$250,000	—
Other: (Specify)	Ψ210,000	Ψ230,000	Ψ23,000	Ψ230,000				Ψ23,000								Ψ273,000	Ψ230,000	
Total New Construction Costs	\$22,866,952	\$21,741,952	\$1,125,000	\$12,578,152	\$6,200,000	\$2,963,800)	\$1,125,000								\$22,866,952	\$21,741,952	
ARCHITECTURAL FEES Design	\$600,000	\$550,000	\$50,000	\$550,000				\$50,000								\$600,000	\$550,000	
Supervision	\$60,000	\$50,000	\$10,000	\$50,000				\$10,000								\$60,000	\$50,000	
Total Architectural Costs	\$660,000			\$600,000				\$60,000								\$660,000 \$215,000	\$600,000	
Total Survey & Engineering CONSTRUCTION INTEREST & FEES	\$215,000	\$195,000	\$20,000	\$195,000				\$20,000								\$215,000	\$195,000	
Construction Loan Interest	\$795,000		\$60,000	\$735,000				\$60,000								\$795,000	\$735,000	
Origination Fee Credit Enhancement/Application Fee	\$260,000	\$245,000	\$15,000	\$245,000				\$15,000								\$260,000	\$245,000	
Bond Premium																		
Title & Recording	\$57,500							\$7,500								\$57,500	\$50,000	
Taxes Insurance	\$16,250 \$247,800		\$1,250 \$15,000					\$1,250 \$15,000								\$16,250 \$247,800	\$15,000 \$232,800	
Other: Lender Costs (Legal, Etc.)	\$85,000			\$80,000				\$5,000								\$85,000	\$80,000	
Other: (Specify)																		
Total Construction Interest & Fees PERMANENT FINANCING	\$1,461,550	\$1,357,800	\$103,750	\$1,357,800				\$103,750								\$1,461,550	\$1,357,800	
Loan Origination Fee	\$87,000		\$25,000	\$62,000				\$25,000								\$87,000		
Credit Enhancement/Application Fee	\$20,000	\$15,000	\$5,000	\$15,000				\$5,000								\$20,000		
Title & Recording Taxes	\$15,000	\$10,000	\$5,000	\$10,000				\$5,000								\$15,000		
Insurance																		
Other: (Specify)																		
Other: (Specify) Total Permanent Financing Costs	\$122,000	\$87,000	\$35,000	\$87,000				\$35,000								\$122,000		
Subtotals Forward					\$6,200,000	\$2,963,800)	\$1,343,750								\$29,625,146		
LEGAL FEES	,,	, ==,===,,000	\$ 1,2 10,1 30	,,000		+=,500,000		31,210,130								,==,==0,:10	, -,,,, 52	
Lender Legal Paid by Applicant Other: Borrower Attorney	\$55,000	\$50,000	\$5,000	\$50,000				\$5,000								PEE 000	¢ E0.000	
Total Attorney Costs	\$55,000 \$55,000							\$5,000 \$5,000								\$55,000 \$55,000	\$50,000 \$50,000	
RESERVES			72,230					72,230									+30,030	
Rent Reserves	\$130,000	\$130,000		\$130,000												\$130,000		
Capitalized Rent Reserves Required Capitalized Replacement Reserve																		
3-Month Operating Reserve	\$221,885	\$221,885		\$221,885												\$221,885		
Other: (Specify)	#254.005			\$254.005												#254.005		
Total Reserve Costs APPRAISAL	\$351,885	\$351,885		\$351,885												\$351,885		
Total Appraisal Costs	\$11,250							\$1,250								\$11,250	\$10,000	
Total Contingency Cost	\$1,150,000	\$1,150,000		\$1,150,000												\$1,150,000	\$1,150,000	

IV. SOURCES AND USES BUDGET - SE	CTION 1: SO	URCES AND	USES BUDGET	Т						Pe	rmanent Sources	·						
					1)Boston	2)City of Santa	3)HCD - Infill	4)Pacific West	5)Commercial	6)	7)	8)	9)	10)	11)	12)		
					Capital	Cruz - Fee	Infrastructure		Financing	-,	-,	٠,	-,	,	,	,		
	TOTAL				Finance -	Deferral &	Grant	Inc- DDF									70% PVC for	
	PROJECT			TAX CREDIT	Perm Loan	AHTF Loan	J										New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY		7										SUBTOTA		
OTHER PROJECT COSTS	3331															3021011		1
TCAC App/Allocation/Monitoring Fees	\$127,420	\$127,420		\$127,420												\$127,	<mark>20</mark>	
Environmental Audit	\$5,000	\$5,000		\$5,000												\$5,	00 \$5,00	O Company
Local Development Impact Fees	\$1,241,430	\$1,141,430	\$100,000	\$391,430		\$750,000			\$100,000							\$1,241,		
Permit Processing Fees	\$275,000	\$250,000	\$25,000	\$250,000					\$25,000							\$275,	00 \$250,00	D
Capital Fees																		
Marketing	\$64,319	\$64,319		\$64,319												\$64,	<mark>19</mark>	
Furnishings	\$40,000	\$40,000		\$40,000												\$40,	00 \$40,00	
Market Study	\$10,000	\$10,000		\$10,000												\$10,		
Accounting/Reimbursable	\$10,000	\$10,000		\$10,000												\$10,	00 \$10,00	D
Soft Cost Contingency	\$245,000	\$220,000	\$25,000	\$220,000					\$25,000							\$245,	00 \$220,00	0
Other: (Specify)																		
Other: (Specify)																		
Other: (Specify)																		
Other: (Specify)																		
Other: (Specify)																		
Total Other Costs	\$2,018,169	\$1,868,169	\$150,000	\$1,118,169		\$750,000			\$150,000							\$2,018,	69 \$1,676,43	D
SUBTOTAL PROJECT COST	\$33,211,450	\$31,711,450	\$1,500,000	\$21,797,650	\$6,200,000	\$750,000	\$2,963,800		\$1,500,000							\$33,211,	50 \$26,781,18	2
DEVELOPER COSTS																		
Developer Overhead/Profit	\$2,200,000	\$2,200,000		\$1,700,000				\$500,000								\$2,200,	00 \$1,400,00)
Consultant/Processing Agent																		
Project Administration																		
Broker Fees Paid to a Related Party																		
Construction Oversight by Developer																		
Other: (Specify)																		
Total Developer Costs	\$2,200,000	\$2,200,000		\$1,700,000				\$500,000								\$2,200,	00 \$1,400,00)
TOTAL PROJECT COST	\$35,411,450	\$33,911,450	\$1,500,000	\$23,497,650	\$6,200,000	\$750,000	\$2,963,800	\$500,000	\$1,500,000							\$35,411,	50 \$28,181,18	2
Note: Syndication Costs shall NOT be inclu			_			_		_	_		_			_	Bridge Loan	Expense During Construct		
Calculate Maximum Developer Fee using the e																Total Eligible Ba	is: \$28,181,18	2
DOUBLE CHECK AGAINST PERMANENT FI	NANCING TOT	ALS:		\$23,497,650	\$6,200,000	\$750,000	\$2,963,800	\$500,000	\$1,500,000						ļ			

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)	CERTIFICATION BY OWNER:		
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under penalty of	perjury, that the project costs contained herein are, to the best of	of my knowledge, accurate and actual costs associated with the construction, acquisition
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds shown are the only funds i	received by the Partnership for the development of the project.	I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees		calculate the low-income housing tax credit.		
Consultant Fees				
Accountant Fees				
Tax Opinion				
Other		Signature of Owner/General Partner	Date	
Total Syndication Costs				
-		Printed Name of Signatory	Title of Signatory	•
CERTIFICATION OF CPA/TAX PROFE	ESSIONAL:			
As the tax professional for the above	e-referenced low-income ho	ousing project, I certify under penalty of perjury, that the percentage of aggregate ba	sis financed by tax-exempt bonds is:	
Signature of Project CPA/Tax Profession	onal	Date		

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¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

Determination of Eligible and Qualified Basis

A. Basis and Credits

	70% PVC for New Const/ Rehab	30% PVC for Acquisition
Total Eligible Basis:	\$28,181,182	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract Ineligible Basis related to Excess Parking:		
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:	\$6,750,000	
Total Basis Reduction:	(\$6,750,000)	
Total Requested Unadjusted Eligible Basis:	\$21,431,182	
Total Adjusted Threshold Basis Limit:	\$32,42	24,652
*Qualified Census Tract or Difficult to Develop Area Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$27,860,537	
Applicable Fraction:	100%	100%
Qualified Basis:	\$27,860,537	
Total Qualified Basis:	\$27,80	60,537

^{*130%} boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$27,860,537	
*Applicable Percentage:	9.00%	3.25%
Subtotal Annual Federal Credit:	\$2,507,448	
Total Combined Annual Federal Credit:	\$2,50	0,000

^{*} Applicants are required to use these percentages in calculating credit at the application stage.

C.	Determination of Minimum Federal Credit Necessary For Fea Total Project Cost Permanent Financing	asibility	\$35,411,450 \$11,913,800	
	Funding Gap Federal Tax Credit Factor		\$23,497,650 \$0.93991	
	Federal tax credit factor must be at least \$1.00 for self-syndication at least \$0.85 for all other projects.	n projects or	<u> </u>	
	Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit		\$25,000,000 \$2,500,000 \$2,500,000 \$23,497,650	
	Remaining Funding Gap			
	If Applying For State Credit Complete S	Section (D) & (E)		
D.	Determination of State Credit State Credit Basis	NC/Rehab \$21,431,182	Acquisition	
	New construction or rehabilitation basis only; No acquisition basis Credit on the acquisition basis at the 0.13 factor when no 130% b		ects eligible for State	
	Factor Amount	30%	13%	
	Maximum Total State Credit	\$6,429,355	\$0	
E.	Determination of Minimum State Credit Necessary for Feasile State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state or \$0.65 for self-syndication projects; or at least \$0.60 for all other projects.	redits; at least		
	State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit			
	Remaining Funding Gap			

VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A. General Partner and Management Company Characteristics A(1) General Partner Experience General Partner Name: TPC Holdings V, LLC Select from ONE of the following two options: 5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects Special Needs housing type project opting for 5 project experience category: N/A For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

	Total Points	for General Pai	tner Experience
2) Management Company Experience			3 Point
ect from ONE of the following two options:			
11 or more projects managed more than 3 years, including 2 Ca	lifornia LIHTC projects		
For Special Needs housing type projects applying through		N/A	_
Special Needs housing type project opting for 11 project ex For Special Needs housing type projects applying through (select one if applicable)	the Nonprofit or Special N	Needs set-asides o	nly:
For Special Needs housing type projects applying through	the Nonprofit or Special N	Needs set-asides o	nly:
For Special Needs housing type projects applying through (select one if applicable) To qualify for this option, all projects must qualify as Speci	the Nonprofit or Special N	Needs set-asides o	nly:

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Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either onsite or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:

B. Housing Needs Maximum 10 Points

Large Family
Select one if project is a scattered site acquisition and/or rehabilitation:

N/A

Total Points for Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.

7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. 3 Points

Select one:

(iv)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one: N/A

N1/Λ

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

4

b) Public Park

(i)	The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.	3 Points
	Joint-use agreement (if yes, please provide a copy) N/A	
(ii)	The site is within 3/4 mile (1.5 miles for Rural set-aside).	2 Points
Se	elect one: (i)	
	Total Points for Public	Park Amenity:
c) Bo	ook-Lending Public Library	
(i)	The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).	3 Points
(ii)	The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).	2 Points
Se	elect one: N/A	
	Total Points for Public Lik	orary Amenity:
d) Fı	ıll-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market	
,	ease refer to Checklist Items for supporting documentation requirements	5 Points
<u>Р</u>	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	5 Points 4 Points
(i)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside	
(i)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside	4 Points
(ii)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).	4 Points 3 Points
(ii) (iii) (iv)	The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more	4 Points 4 Points
(ii) (iii) (iv) (v)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). The site is within 1.5 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	4 Points 4 Points 4 Points

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e) Public Elementary, Middle, or High School

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one:

(ii)

Total Points for Public Elementary, Middle, or High School Amenity:

f) Senior Developments: Daily Operated Senior Center

(i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural setaside).

3 Points

(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).

2 Points

Select one:

N/A

Total Points for Daily Operated Senior Center Amenity: 0

a) Special Needs Development: Population Specific Service Oriented Facility

(i) For a **special needs development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.

2 Points

Select one: N/A

Total Points for Population Specific Service Oriented Facility Amenity:

h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). 3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

2 Points

Select one:

(i)

Total Points for Medical Clinic or Hospital Amenity:

3

i) Pharmacy

(i)	The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be	2 Points
	combined with the other site amenities above).	

(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

Select one: (i)

Total Points for Pharmacy: 2

j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 3 Points

Select one: N/A

Total Points for Internet Service: 0

k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource

8 Points

Select one:

Yes

Total Points for Internet Service: 8

Total Points for Site Amenities: 27

Site Amenity Cont	act List:		
Amenity Name:	Santa Cruz Metro	Amenity Name:	San Lorenzo Park
Address:	Bus Stop at Broadway & Ocean	Address:	137 Dakota Street
City, Zip	Santa Cruz, CA 95060	City, Zip	Santa Cruz, CA 95060
Contact Person:	Alex Clifford	Contact Person:	Carol Scurich
Phone:	831.426.6080 Ext.:	Phone:	831.420.5270 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Park
Website:	http://www.scmtd.com/en/	Website:	www.cityofsantacruz.com/governme
Distance in miles:	0.05 Miles	Distance in miles:	0.30 Miles
Amenity Name:	Whole Foods Grocery Store	Amenity Name:	Gault Elementary School
Address:	911 Soquel Avenue	Address:	1320 Seabright Avenue
City, Zip	Santa Cruz, CA 95062	City, Zip	Santa Cruz, CA 95062
Contact Person:	Seth Wyland	Contact Person:	Amariah Hernandez
Phone:	831.426.9901 Ext.:	Phone:	831.429.3856 Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	Public Elementary/Middle/High Sch
Website:	http://www.wholefoodsmarket.com	Website:	http://gault.sccs.net/
Distance in miles:	0.42 Miles	Distance in miles:	0.52 Miles
	D		DV 41101
Amenity Name:	Doctors on Duty Medical Clinic	Amenity Name:	Rite Aid Pharmacy
Address:	615 Ocean Street	Address:	901 Soquel Avenue
City, Zip	Santa Cruz, CA 95060	City, Zip	Santa Cruz, CA 95062
Contact Person:	Judy Cabanban	Contact Person:	Pharmacy Manager
Phone:	831.425.7991 Ext.:	Phone:	831.426.4303 Ext.:
Amenity Type:	Medical Clinic/Hospital	Amenity Type:	Pharmacy
Website:	http://doctorsonduty.com/locations	Website:	https://locations.riteaid.com/location
Distance in miles:	0.35 Miles	Distance in miles:	0.40 Miles
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Dictores in miles:		Dictores in miles:	

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Distance in miles:

Distance in miles:

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring means, for a project to score the maximum 10 points, the units of each housing type (nonspecial needs units and special needs units) must independently score 10 points for service amenities (Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects; Items 7 through 12 are applicable to Special Needs projects). Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.**Amenities may include, but are not limited to:

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a) Lard	ie F	amily, Senior, At-Risk projects:	
		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Service Coordinator as listed above, except: Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
N/A	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Other Services Specialist as listed above, except:	3 points
14/71		Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	o ponito
Yes	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
Vaa		Health and wellings convices and manuscrops to listed above accepts	2 mainta
Yes		Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Health and wellness services and programs as listed above, except: Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		After school program for school age children as listed above, except:	2 points
14/7		Minimum of 4 hours per week, offered weekdays throughout the school year.	z pomis

Minimum of 4 hours per week, offered weekdays throughout the school year.

h) Snecia	l Needs projects:	
	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
<u>N/A</u> (8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A (9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A (10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A (11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A (12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except:	2 points
	Minimum of 4 hours per week offered weekdays throughout the school year	

The service budget spreadsheet must be completed. Total Points for Service Amenities: 10

Minimum of 4 hours per week, offered weekdays throughout the school year.

D. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

D(1) New	Construction and Adaptive Reuse projects select from the following features:	
Yes a.	Develop the project in accordance with the minimum requirements with any one of the following programs:	
	GreenPoint Rated Program	5 Points
N/A b.	ENERGY EFFICIENCY	
EITHER:	Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in	
	the 2016 Title 24, Part 6 of the California Building Code (2016 Standards): <u>Better than the 2016 Standards</u> <u>N/A</u>	0 Points
	Detter than the 2010 Standards	0 Folilis
	If the local building department has determined that building permit applications submitted	
	on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)	
	Better than the 2013 Standards N/A N/A	0 Points
OR:	Energy efficiency with renewable energy that provides the following percentages of	
	project tenants' energy loads: Low Rise (1-3 habitable stories) N/A	0 Points
		0 1 0
	Multifamily of 4+ habitable stories N/A	0 Points
D(2) Reha	abilitation projects select from the following features:	
D.1./ 0	Develop the project in accordance with the minimum requirements with any one of the	
	following programs:	0 Deinte
	N/A	0 Points
N/A b.	Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	
	Improvement over current:	
	N/A	0 Points
N/A c.	Additional rehabilitation project measures (chose one or more of the following three categories):
	1. PHOTOVOLTAIC / SOLAR	0 Points
	N/A	
N/A	2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING:	0 Points
	Develop project-specific maintenance manual, including information on all energy and green building for	
	Undertake formal building systems commissioning, retro-commissioning, or re-commissioning	
N/A	3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	0 Points
E(3) New	Construction and Rehabilitation projects:	
N/A d.	WATER EFFICIENCY:	0 Points
	N/A	

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

37

Total Points For Sustainable Building Methods:	5
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E. Lowest Income

E(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

^{**60%} AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
	50%			25.0*	37.5			
	45%			22.5*	33.8			
	40%		10.0*	20.0	30.0			
Percent of Low- Income Units	35%		8.8	17.5	26.3	35.0		50.0
(exclusive of	30%		7.5	15.0	22.5	30.0	37.5	45.0
manager's units)	25%		6.3	12.5	18.8	25.0	31.3	37.5
	20%		5.0	10.0	15.0	20.0	18.8	30.0
	15%		3.8	7.5	11.3	15.0	18.8	22.5
	10%		2.5	5.0	7.5	10.0	12.5	15.0

^{*}Available to Rural set-aside projects only.

Consolidate your units before entering your information into the table								
	Do not enter any non-qualifying units into the table							
Number of Targeted Low-Income Units	Percent of Area Median Income (AMI) (30% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned				
7	30	11.29	10	15				
	35	0.00	0	0				
10	40	16.13	15	15				
	45	0.00	0	0				
25	50	40.32	40	20				
	0 -Rural only	0.00	0	0				
	0 -Rural only	0.00	0	0				
20	60	32.26	30	0				
62	Total Points Requested: 50							

E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	28	3	0.1071
2 BR	18	2	0.1111
1 BR	16	2	0.1250
SRO	0	0	0.0000
Total:	62	7	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2

Total Points for Lowest Income: 52

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F. Readiness to Proceed

the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application

Readiness to Proceed Maximum 10 Points

Yes (i)

Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing

5 Points

Yes (ii)

Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary

5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation:

- a completed updated application form along with a detailed explanation of any changes from the initial application,
- an executed construction contract,
- a construction lender trade payment breakdown of approved construction costs,
- recorded deeds of trust for all construction financing (unless a project's location on tribal trust land precludes this)
- binding commitments for permanent financing,
- binding commitments for any other financing required to complete project construction,
- a limited partnership agreement executed by the general partner and the investor providing the equity,
- payment of all construction lender fees, issuance of building permits (see Regulation Section 10325(c)(7) for additional guidance)
- notice to proceed delivered to the contractor.

If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application. The 90-day requirements apply to all projects requesting any points under this category. See Appendix for requirements.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

*After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 day deadline for the remaining half of the projects.

Total Points for Readiness to Proceed:

10

G. Miscellaneou	Maximum 2 Points	
	For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.	2 Points
	Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.	2 Points
	Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.	2 Points
N/A (iv)	Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point
	Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official.	2 Points
14//(Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point

Total Points for Miscellaneous Federal and State Policies: 2

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	27	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	50.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Requested Unadjusted Eligible Basis +

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residenti X Size Factor	+ ((1	Basis Reduction up to Leveraged Soft Financing excluding donated land, fee waivers, and capitalized value of rent differentials	_) /3)		
Total Residential Project Development Costs			Total Residential Project Development Costs	3	
LEVERAGED SOFT FINANCING		BASIS RI	EDUCTION		
Capitalized Value of Rent Differentials of Public Rent/operating Subsidies	\$0	Total Bas	is Reduction		\$6,750,000
Total donated land value					
Total fee waivers					
List Leveraged Soft Financing excluding donated land and fee waivers: HCD - Infill Infrastructure Grant \$2,963,800					
City of Santa Cruz - Fee Deferral & AHTF Loan \$750,000					
Gity of Santa Cruz - Fee Defend & ATTT Loan \$750,000					
Less: Excess Purchase Price Over Appraised Value \$0					
Less: Ineligible Offsites					
Total Leveraged Soft Financing excluding donated land and fee waivers	\$3,713,800				
TOTAL	\$3,713,800				

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MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44*(1-J49)

SIZE FACTOR CALCULATION

New Construction:	Yes
Tax Credit Units:	63
Size Factor:	1.07

FINALTIE BREAKER CALCULATION

Leveraged Soft Financing less commercial proration	\$3,556,486	Requested Unadjusted Eligible Basis	\$21,431,182
Leveraged Soft Financing times Size Factor	\$3,787,658	\$3,787,658 Basis Reduction add-back	
	<u> </u>		

\$3,787,658	// 1	\$24,987,668) /3) _	19.941%
33,911,450	· + ((· —	\$33,911,450	-)/3) =	13.341/0

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for Public Rent Subsidies:

Rent Limit: Use 30% AMI for **Special Needs Projects**

			<u>OR</u>	Public	Calculated
			Use 40% AMI for	Subsidy	Annual
	Unit Type	# of Units	ALL OTHERS	Contract Rent	Rent
Т	SRO				\$0
	SRO				\$0
	SRO				\$0
	SRO				\$0
	SRO				\$0
	SRO				\$0
		Annual Rent	Differential for Public	Rent Subsidies:	\$0

Total Rent Differentials	\$0
Less Vacancy	5.0%
Net Rental Income	\$0
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$0
Loan Term (years)	15
Interest Rate (annual)	6.0%
Debt Coverage Ratio	1.15
Capitalized Value of Rent Differentials	\$0

Annual Rental Income Differential for Public Operating Subsidies:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:

If the contract does not specify an annual subsidy amount, enter: Aggregate Subsidy Amount: Number of Years in the Subsidy Contract: Average Annual Operating Subsidy Amount: \$0

Annual Public Operating Subsidies:

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15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE Gross Rent	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5 \$967,324	YEAR 6 \$991,507	YEAR 7 \$1,016,295	YEAR 8 \$1,041,702	YEAR 9 \$1,067,745	YEAR 10 \$1,094,439	YEAR 11 \$1,121,800	YEAR 12 \$1,149,845	YEAR 13 \$1,178,591	YEAR 14 \$1,208,055	YEAR 15 \$1,238,257
Less Vacancy	1.025 5.00%	\$876,348 -43,817	\$898,257 -44,913	\$920,713 -46,036	\$943,731 -47,187	-48,366	-49,575	\$1,016,295 -50,815	-52,085	-53,387	-54,722	-56,090	51,149,645 -57,492	-58,930	\$1,206,055 -60,403	φ1,236,257 -61,913
Rental Subsidy	1.025	-43,817	-44,913	-40,030	-47,107	-40,300	-49,575 0	-50,815	-52,065 0	-33,36 <i>1</i> 0	-54,722	-30,090	-57,492	-38,930	-00,403	-01,913
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	9,450	9,686	9,928	10,177	10,431	10,692	10,959	11,233	11,514	11,802	12,097	12,399	12,709	13,027	13,353
Less Vacancy	5.00%	-473	-484	-496	-509	-522	-535	-548	-562	-576	-590	- 605	-620	-635	-651	-668
Total Revenue	0.0070	\$841,508	\$862,546	\$884,109	\$906,212	\$928,867	\$952,089	\$975,891	\$1,000,289	\$1,025,296	\$1,050,928	\$1,077,202	\$1,104,132	\$1,131,735	\$1,160,028	\$1,189,029
		¥ 211,000	****	4 001,100	*****	4 0= 0 ,000	****	4 010,001	¥ 1,000,=00	¥1,0=0,=00	, ,,,,,,,,	¥ 1,011,000	+ -,,	4 1,121,121	, ,, ,	¥ 1,100,0=0
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$21,305	\$22,051	\$22,822	\$23,621	\$24,448	\$25,304	\$26,189	\$27,106	\$28,055	\$29,037	\$30,053	\$31,105	\$32,193	\$33,320	\$34,486
Management		41,600	43,056	44,563	46,123	47,737	49,408	51,137	52,927	54,779	56,697	58,681	60,735	62,860	65,061	67,338
Utilities		48,600	50,301	52,062	53,884	55,770	57,722	59,742	61,833	63,997	66,237	68,555	70,955	73,438	76,008	78,669
Payroll & Payroll Taxes		82,040	84,911	87,883	90,959	94,143	97,438	100,848	104,378	108,031	111,812	115,726	119,776	123,968	128,307	132,798
Insurance		12,600	13,041	13,497	13,970	14,459	14,965	15,489	16,031	16,592	17,173	17,774	18,396	19,039	19,706	20,396
Maintenance		101,900	105,467	109,158	112,978	116,933	121,025	125,261	129,645	134,183	138,879	143,740	148,771	153,978	159,367	164,945
Licenses & State Tax		1,150	1,190	1,232	1,275	1,320	1,366	1,414	1,463	1,514	1,567	1,622	1,679	1,738	1,799	1,861
Total Operating Expenses		\$309,195	\$320,017	\$331,217	\$342,810	\$354,808	\$367,227	\$380,080	\$393,382	\$407,151	\$421,401	\$436,150	\$451,415	\$467,215	\$483,567	\$500,492
Transit Pass/Tenant Internet Expens	se* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	14,000	14,490	14,997	15,522	16,065	16,628	17,210	17,812	18,435	19,081	19,748	20,440	21,155	21,895	22,662
Replacement Reserve		15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750	15,750
Real Estate Taxes	1.020	8,500	8,670	8,843	9,020	9,201	9,385	9,572	9,764	9,959	10,158	10,361	10,569	10,780	10,996	11,216
Other (Specify):	1.035	0	0	0	0	0	0	0	. 0	. 0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$347,445	\$358,927	\$370,808	\$383,102	\$395,824	\$408,989	\$422,612	\$436,708	\$451,295	\$466,390	\$482,010	\$498,174	\$514,900	\$532,208	\$550,120
Cash Flow Prior to Debt Service		\$494,063	\$503,619	\$513,301	\$523,110	\$533,043	\$543,100	\$553,280	\$563,581	\$574,001	\$584,538	\$595,192	\$605,958	\$616,835	\$627,820	\$638,909
MUST PAY DEBT SERVICE																
Boston Capital Finance - Perm Loan		422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436	422,436
2001011 Capital I manoo 1 01111 20ali		, .00	0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436	\$422,436
Cash Flow After Debt Service		\$71,627	\$81,183	\$90,865	\$100,674	\$110,607	\$120,664	\$130,844	\$141,145	\$151,565	\$162,102	\$172,756	\$183,522	\$194,399	\$205,384	\$216,473
Percent of Gross Revenue		8.09%	8.94%	9.76%	10.55%	11.31%	12.04%	12.74%	13.40%	14.04%	14.65%	15.24%	15.79%	16.32%	16.82%	17.30%
25% Debt Service Test		16.96%	19.22%	21.51%	23.83%	26.18%	28.56%	30.97%	33.41%	35.88%	38.37%	40.90%	43.44%	46.02%	48.62%	51.24%
Debt Coverage Ratio		1.170	1.192	1.215	1.238	1.262	1.286	1.310	1.334	1.359	1.384	1.409	1.434	1.460	1.486	1.512
Bobt Goverage Ratio		1.170	1.102	1.210	1.200	1.202	1.200	1.010	1.004	1.000	1.004	1.400	1.404	1.400	1.400	1.012
OTHER FEES**																
GP Partnership Management Fee		\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300	\$6,300
LP Asset Management Fee		5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Incentive Management Fee																
Total Other Fees		11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300	11,300
Remaining Cash Flow		\$60,327	\$69,883	\$79,565	\$89,374	\$99,307	\$109,364	\$119,544	\$129,845	\$140,265	\$150,802	\$161,456	\$172,222	\$183,099	\$194,084	\$205,173
· ·								φ113,044	ψ123,043	φ140,200	φ100,002	ψ101, 4 00	ψ112,222	ψ103,U33	ψι 54,004	ψ200,173
Deferred Developer Fee**		\$60,327	\$69,883	\$79,565	\$89,374	\$99,307	\$101,543									
Residual or Soft Debt Payments**																
HCD - Infill Infrastructure Grant																
	T. I							\$47,701	\$51,811	\$55,969	\$60,174	\$64,425	\$68,721	\$73,061	\$77,444	\$81,869
City of Santa Cruz - Fee Deferral & AHT	F L <mark>oan</mark>							\$47,701 \$12,071	\$51,811 \$13,111	\$55,969 \$14,163	\$60,174 \$15,227	\$64,425 \$16,303	\$68,721 \$17,390	\$73,061 \$18,488	\$77,444 \$19,598	\$81,869 \$20,717

^{*9%} and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.