

# CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS May 31, 2018 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: 5400 Gaddy Ln., L.P., a California limited partnership

PROJECT NAME: Kelseyville Family Apartments

#### PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC' for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s)

\$2,500,000 annual Federal Credits, and

total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits <u>No</u> By selecting "Yes" or "No" in the box immediately before, I hereb make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed purs Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Ag an exact copy of the application. I agree that I have included a letter from the local government and the appropi-Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provsuch other information as TCAC requests as necessary to evaluate my application. I represent that if a reservat or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation a each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Ta Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-terr maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended tha I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional docume support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficit is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applic shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCA in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legisla or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and st laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopte by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subjec to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and ar further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the des of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis in for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, incluc immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabili completion. I certify and guarantee that the application meets each item of the applicable housing type requirer as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regul. Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regul and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the II Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursua California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state la

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

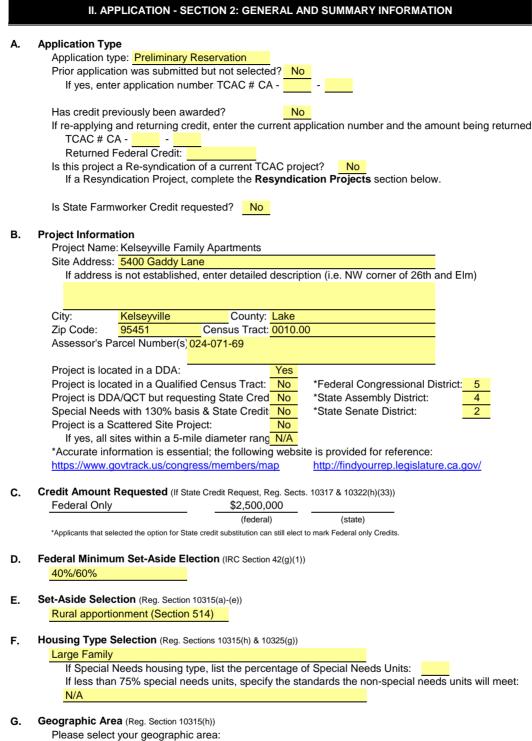
| Dated this          | day of          | , 2018 at                     | Ву                 |   |
|---------------------|-----------------|-------------------------------|--------------------|---|
|                     |                 |                               |                    | (Original Signature)  |
|                     | , C             | alifornia.                    |                    |   |
|                     |                 |                               | _                  |   |
|                     |                 |                               |                    | (Typed or printed name)   |
|                     |                 |                               |                    |   |
|                     |                 |                               | -                  | (Title)   |
|                     |                 |                               |                    | (The)   |
|                     |                 |                               |                    |   |
|                     |                 | ACKNOW                        | LEDGMENT           |   |
|                     |                 |                               |                    |   |
|                     |                 |                               |                    | y the identity of the individual who signed                                   |
| document to which   | this certificat | e is attached, and n          | ot the truthfulnes | ss, accuracy, or validity of that document                                    |
| STATE OF            |                 | )                             |                    |   |
|                     |                 | )                             |                    |   |
| COUNTY OF           |                 | )                             |                    |   |
|                     |                 |                               |                    |   |
| On                  | be              | fore me,                      |                    | ,   |
| personally appeared |                 |                               |                    |   |
|                     |                 |                               |                    |   |
| to be the person(a  |                 | $\frac{1}{2}$ , $\frac{1}{2}$ | who proved to m    | e on the basis of satisfactory evidence) strument and acknowledged to me that |
|                     |                 |                               |                    | es), and that by his/her/their signature(s)                                   |
| •                   |                 |                               |                    | ne person(s) acted, executed the instrum                                      |
|                     |                 | e. ale entry apoint           |                    |   |
| I certify under PEN | IALTY OF PE     | RJURY under the la            | ws of the State of | of California that the foregoing paragraph                                    |
| true and correct.   |                 |                               |                    |   |

WITNESS my hand and official seal.

Signature \_\_\_\_\_(Seal)

| Local Jurisdiction: | County of Lake                      |  |  |
|---------------------|-------------------------------------|--|--|
| City Manager:       | Carol Huchingson *                  |  |  |
| Title:              | Chief Deputy Administrative Officer |  |  |
| Mailing Address:    | 255 North Forbes                    |  |  |
| City:               | Lakeport                            |  |  |
| Zip Code:           | 95453                               |  |  |
| Phone Number:       | (707) 263-2580 Ext.                 |  |  |
| FAX Number:         | (707) 263-2207                      |  |  |
| E-mail:             | carol.huchingson@lakecountyca.gov   |  |  |

\* For City Manager, please refer to the following the website below: <u>http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf</u>



(select one)

# **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

#### **Identify Applicant** Α.

Applicant is the current owner and will retain ownership: Yes Applicant will be or is a general partner in the to be formed or formed final ownership entity  $\frac{N/A}{Applicant}$  is the project developer and will be part of the final ownership entity for the project  $\frac{N/A}{Applicant}$  is the project developer and will not be part of the final ownership entity for the project  $\frac{N/A}{Applicant}$ 

#### **Applicant Contact Information** В.

| Applicant Name:            | 5400 Gaddy Ln., L.P., a California limited partnership            |  |  |  |
|----------------------------|---|--|--|--|
| Street Address:            | 21031 Ventura Blvd., Suite 200                                    |  |  |  |
| City:                      | Woodland Hills State: CA Zip Code: 91364                          |  |  |  |
| Contact Person:            | Lori Koester  |  |  |  |
| Phone:                     | (818) 905-2430 Ext.: 201 Fax: (818) 905-2440                      |  |  |  |
| Email:                     | Ikoester@corpoffices.org  |  |  |  |
| Legal Status of Applicant: | Limited Partnership Parent Company Corporation for Better Housing |  |  |  |

# If Other, Specify:

C.

#### D. General Partner(s) Information

| D(1) General Partner Name:    | Corporation for Better Housing                      | Managing GP                  |
|-------------------------------|---|------------------------------|
| Street Address:               | 21031 Ventura Blvd., Suite 200                      |                              |
| City:                         | Woodland Hills State: CA Zip Code: 91364            |                              |
| Contact Person:               | Lori Koester  |                              |
| Phone:                        | (818) 905-2430 Ext.: 201 Fax: (818) 905-2440        |                              |
| Email:                        | Ikoester@corpoffices.org                            |                              |
| Nonprofit/For Profit:         | Nonprofit Parent Company Corporation f              | or Better Housing            |
| D(2) General Partner Name:*   |   | (select one)                 |
| Street Address:               |   |                              |
| City:                         | State: Zip Code:                                    |                              |
| Contact Person:               |   |                              |
| Phone:                        | Ext.: Fax:  |                              |
| Email:                        |   |                              |
| Nonprofit/For Profit:         | (select one) Parent Company                         |                              |
| D(3) General Partner Name:    |   | (select one)                 |
| Street Address:               |   |                              |
| City:                         | State: Zip Code:                                    |                              |
| Contact Person:               |   |                              |
| Phone:                        | Ext.: Fax:  |                              |
| Email:                        |   |                              |
| Nonprofit/For Profit:         | (select one) Parent Company                         |                              |
|                               |   |                              |
| E. General Partner(s) or Prin | cipal Owner(s) Type Nonprofit *If Joint Venture, 2n | d GP must be included if     |
|                               | applicant is pursuing                               | g a property tax exemption   |
| F. Status of Ownership Entit  | y Reg. Section 10327                                | (g)(2) - "TBD" not sufficien |

#### F. Status of Ownership Entity

currently exists If to be formed, enter date:

\*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

#### **Contact Person During Application Process** G.

| Company Name:                             | Corporation for Better Housing |                                |    |                          |         |
|---|--------------------------------|--------------------------------|----|--------------------------|---------|
| Street Address:                           | 21031 Ventura Blvd.,           | 21031 Ventura Blvd., Suite 200 |    |                          |         |
| City:                                     | Woodland Hills                 | State:                         | CA | Zip Code:                | 91364   |
| Contact Person:                           | Lori Koester                   |                                |    |                          |         |
| Phone:                                    | (818) 905-2430 Ext.            | : <mark>201</mark>             | Fa | ix: <mark>(818) 9</mark> | 05-2440 |
| Email:                                    | Ikoester@corpoffices           | .org                           |    |                          |         |
| Participatory Role:                       | General Partner/Developer      |                                |    |                          |         |
| (e.g., General Partner, Consultant, etc.) |                                |                                |    |                          |         |

# II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

# A. Indicate and List All Development Team Members

| Developer:   | Corporation for Better Housing  | Architect:  | YM Architects   |
|--|---|---|---|
| Address:   | 21031 Ventura Blvd., Suite 200  | Address:  | 724 South Spring Street #304  |
| City, State, Zip   | Woodland Hills, CA 91364  | City, State, Zip:   | Los Angeles, CA 90014   |
| Contact Person:  | Lori Koester  | Contact Person:   | Kevin Maffris   |
| Phone:   | (818) 905-2430  | Phone:  | (213) 623-2107 Ext.: 107  |
| Fax:   | [818) 905-2440  | Fax:  | (213) 623-2108  |
| Email:   | Ikoester@corpoffices.org  | Email:  | ryanagita@ymarch.com  |
| Attorney:<br>Address:<br>City, State, Zip<br>Contact Person:<br>Phone:<br>Fax:<br>Email:       | N/A   | General Contractor:<br>Address:<br>City, State, Zip:<br>Contact Person:<br>Phone:<br>Fax:<br>Email: | To Be Determined  |
| Address:<br>City, State, Zip<br>Contact Person:  | Holthouse Carlin & Van Trigt LL<br>3011 Townsgate Road, Suite 40<br>Westlake Village, CA 91361<br>Nicholas Vinolus<br>(805) 413-1722 Ext.:<br>(805) 413-7548<br>nvinolus@hcvt.com | Energy Consultant:<br>Address:<br>City, State, Zip:<br>Contact Person:<br>Phone:<br>Fax:<br>Email:  | Redwood Energy         1887 Q Street         Arcata, CA 95521         Sean Armstrong         (707) 826-1450         KXA         N/A         seanarmstrongpm@gmail.com |
| CPA:   | N/A   | Investor:   | Alliant Capital, Ltd.   |
| Address:   |   | Address:  | 21600 Oxnard Street, Suite 120  |
| City, State, Zip   |   | City, State, Zip:   | Woodland Hills, CA 91367  |
| Contact Person:  |   | Contact Person:   | Kathleen Bauer  |
| Phone:   |   | Phone:  | (818) 449-5160 Ext.:  |
| Fax:   |   | Fax:  | (818) 668-2828  |
| Email:   |   | Email:  | kathleen.bauer@alliantcapital.co  |
| Consultant:  | N/A   | Market Analyst:   | Novogradac & Company, LLP   |
| Address:   |   | Address:  | 6700 Antioch Road, Suite 450  |
| City, State, Zip   |   | City, State, Zip:   | Merriam, KS 66204   |
| Contact Person:  |   | Contact Person:   | Rebecca S. Arthur   |
| Phone:   |   | Phone:  | (913) 312-4615  |
| Fax:   |   | Fax:  | (913) 677-4601  |
| Email:   |   | Email:  | rebecca.arthur@novoco.com   |
| Appraiser:   | N/A   | Prop. Mgmt. Co.:  | Domus Management Company  |
| Address:   |   | Address:  | P.O. Box 379  |
| City, State, Zip   |   | City, State, Zip:   | Lodi, CA 95241  |
| Contact Person:  |   | Contact Person:   | Cathy Metcalf   |
| Phone:   |   | Phone:  | (209) 365-9010  |
| Fax:   |   | Fax:  | (209) 365-9015  |
| Email:   |   | Email:  | cathym@domusmc.com  |
| CNA Consultant:<br>Address:<br>City, State, Zip<br>Contact Person:<br>Phone:<br>Fax:<br>Email: | N/A   | 2nd Prop. Mgmt Co.<br>Address:<br>City, State, Zip:<br>Contact Person:<br>Phone:<br>Fax:<br>Email:  | N/A   |

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# **II. APPLICATION - SECTION 5: PROJECT INFORMATION**

#### Type of Credit Requested Α.

| New Construction             | Yes | If yes, will demolition of an existing structure be involved? | No    |
|------------------------------|-----|---|-------|
| (may include Adaptive Reuse) |     | If yes, will relocation of existing tenants be involved?      | N/A   |
| Rehabilitation-Only          | N/A | Is this an Adaptive Reuse project?                            | N/A   |
| Acquisition & Rehabilitatio  | N/A | If yes, please consult TCAC staff to determine the applied    | cable |
|                              |     | regulatory requirements (new construction or rehabilitati     | on).  |

# В. А

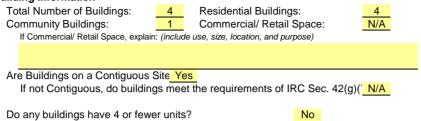
| В. | Acquisition and Rehabilitation/Rehabilitation-only Projects<br>If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required |
|----|---|
|    | by IRC Sec. 42(d)(2)(B)(ii)? <u>N/A</u>   |
|    | If no, will it meet the waiver conditions of IRC Sec. 42(d)(6 <mark>N/A</mark>  |
|    | Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of  |
|    | existing tenants? N/A   |
|    | If yes, applicants must submit an explanation of relocation requirements, a detailed  |
|    | relocation plan including a budget with an identified funding source (see Checklist).   |
|    | Age of Existing Structures No. of Existing Building   |
|    | No. of Occupied Buildings No. of Existing Units   |
|    | No. of Stories  |
|    | Current Use:  |
|    |   |
|    | Resyndication Projects  |
|    | Current/original TCAC ID: TCAC # CA - TCAC # CA - TCAC # CA -   |
|    | First year of credit:   |
|    | Are Transfer Event provisions applicable? See questionnaire on TCAC website. N/A  |
|    | Is the project currently under a Capital Needs Agreement with TCAC?   |
|    | If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requiremer  |
|    | Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8.  |
|    |   |
| C. | Purchase Information  |
|    | Name of Seller: Fuerst Family Trust, etal. Signatory of Seller: Tony Gonsalves, etal.   |
|    | Date of Purchase Contract or Option: 8/14/2017 Purchased from Affiliate: No   |
|    | Expiration Date of Option: <u>10/22/2018</u> If yes, broker fee amount to affiliate?  |
|    | Purchase Price: \$750,000 Special Assessment(s): N/A  |
|    | Phone: (707) 373-7173 Ext.: Historical Property/Site: No  |
|    | Holding Costs per Month: <u>N/A</u> Total Projected Holding Costs: <u>N/A</u>   |
|    | Real Estate Tax Rate: <u>N/A</u> Purchase price over appraisal  |
| _  | Amount of SOFT perm financing covering the excess purchase price over appraisal   |
| D. | Project, Land, Building and Unit Information  |
|    | Project Type  |
|    | Single Room Occupancy: N/A Single Family Home: N/A Detached 2. 3. or 4 Family N/A Housing Cooperative: N/A  |
|    | ······································  |
|    |   |
|    | Townhouse/Row House: N/A Condominium: N/A   |
|    | Inner City Infill Site: <u>N/A</u>  |
|    | Two or More Story With an Elevator: <u>N/A</u> if yes, enter number of storie<br>Two or More Story Without an Elevate Yes if yes, enter number of storie 2                |
|    | One or More Levels of Subterranean Parkin N/A   |
|    | Other: (specify here)   |
|    |   |
|    |   |

Ε. Land

x Feet or 5.66 Acres ###### Square Feet If irregular, specify measurements in feet, acres, and square feet: 9.54

Density:

# F. Building Information



If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?

# G. Project Unit Number and Square Footage

| Total number of units:   | 54     |  |
|--|--------|--|
| Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):               | 0      |  |
| Total number of units (excluding managers' units):   | 53     |  |
| Total number of Low Income Units:  | 53     |  |
| Ratio of Low Income Units to total units (excluding managers' units):                                    | 100%   |  |
| Total square footage of all residential units (excluding managers' units):                               | 53,797 |  |
| Total square footage of Low Income Units:  | 53,797 |  |
| Ratio of low-income residential to total residential square footage (excluding managers                  | 100%   |  |
| Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):                | 100%   |  |
| Total community room square footage:   | 1,500  |  |
| Total commercial/ retail space square footage:   | 0      |  |
| Total common space square footage (including managers' units):   | 797    |  |
| Total parking structure square footage (excludes car-ports and "tuck under" parking):                    | 0      |  |
| *Total square footage of all project structures (excluding commercial/retail):                           |        |  |
| *equals: "total square footage of all residential units" + "total community room square footage" + "tota |        |  |

common space" + "total parking structure square footage")

| Total Project Cost per Unit             |  |
|---|--|
| Total Residential Project Cost per Unit |  |
| Total Eligible Basis per Unit           |  |

| \$474,159 |  |
|-----------|--|
| \$474,159 |  |
| \$434,273 |  |

N/A

# H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Homeless/formerly homeless N/A Transitional housing N/A Persons with physical, mental, development disabilities N/A Persons with HIV/AIDS N/A Transition age youth N/A Farmworker 53 Family Reunification N/A Other: N/A Units w/ tenants of multiple disability type or subsidy layers (explain) For 4% federal applications only: Rural area consistent with TCAC methodology N/A

Indicate the number of units anticipated for the following populations:

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

|   | Approval Dates               |          |           |
|---|------------------------------|----------|-----------|
|   | Application Estimated Actual |          |           |
|   | Submittal                    | Approval | Approval  |
| Negative Declaration under CEQA           |                              |          | 6/14/2018 |
| NEPA                                      |                              |          | 5/15/2018 |
| Toxic Report                              | N/A                          | N/A      | N/A       |
| Soils Report                              | N/A                          | N/A      | N/A       |
| Coastal Commission Approval               | N/A                          | N/A      | N/A       |
| Article 34 of State Constitution          | N/A                          | N/A      | N/A       |
| Site Plan                                 | N/A                          | N/A      | N/A       |
| Conditional Use Permit Approved or Requir | N/A                          | N/A      | N/A       |
| Variance Approved or Required             | N/A                          | N/A      | N/A       |
| Other Discretionary Reviews and Approvals |                              |          | 6/14/2018 |

|  |         | Project and Site Information                    |
|--|---------|---|
| Current Land Use Designation             | High D  | ensity Residential                              |
| Current Zoning and Maximum Density       | HDR -   | High Density Residential                        |
| Proposed Zoning and Maximum Density      | HDR -   | High Density Residential                        |
| Does this site have Inclusionary Zoning? | No      |   |
| Occupancy restrictions that run with the |         |   |
| land due to CUP's or density bonuses?    | No (i   | if yes, explain here)                           |
| Building Height Requirements             | 45 Fee  | t   |
| Required Parking Ratio                   | 2 per d | lu + 1/2 parking space per du for guest parking |
| Is site in a Redevelopment Area?         | No      |   |

# B. Development Timetable

|               |   | Actual or Scheduled |   | heduled |
|---------------|---|---------------------|---|---------|
|               |   | Month               | 1 | Year    |
| SITE          | Environmental Review Completed                        | 6                   | 1 | 2018    |
| SILE          | Site Acquired   | 10                  | 1 | 2018    |
|               | Conditional Use Permit                                | N/A                 | 1 |         |
|               | Variance  | N/A                 | 1 |         |
| LOCAL PERMITS | Site Plan Review                                      | N/A                 | 1 |         |
|               | Grading Permit  | 12                  | 1 | 2018    |
|               | Building Permit                                       | 12                  | 1 | 2018    |
| CONSTRUCTION  | Loan Application                                      | 6                   | 1 | 2018    |
| FINANCING     | Enforceable Commitment                                | 6                   | 1 | 2018    |
| FINANCING     | Closing and Disbursement                              | 12                  | 1 | 2018    |
| PERMANENT     | Loan Application                                      | 6                   | 1 | 2018    |
| FINANCING     | Enforceable Commitment                                | 6                   | 1 | 2018    |
| FINANCING     | Closing and Disbursement                              | 6                   | 1 | 2020    |
|               | Type and Source RHS 514/521 U.S. Dept. of Agriculture | N/A                 | 1 |         |
|               | Application   | N/A                 | 1 |         |
|               | Closing or Award                                      | 9                   | 1 | 2017    |
|               | Type and Source                                       | N/A                 | 1 |         |
|               | Application   | N/A                 | 1 |         |
|               | Closing or Award                                      | N/A                 | 1 |         |
|               | Type and Source (specify here)                        | N/A                 | 1 |         |
|               | Application   | N/A                 | 1 |         |
|               | Closing or Award                                      | N/A                 | 1 |         |
|               | Type and Source (specify here)                        | N/A                 | 1 |         |
| OTHER LOANS   | Application   | N/A                 | 1 |         |
| AND GRANTS    | Closing or Award                                      | N/A                 | 1 |         |
| AND GRANTS    | Type and Source (specify here)                        | N/A                 | 1 |         |
|               | Application   | N/A                 | 1 |         |
|               | Closing or Award                                      | N/A                 | 1 |         |
|               | Type and Source (specify here)                        | N/A                 | 1 |         |
|               | Application   | N/A                 | 1 |         |
|               | Closing or Award                                      | N/A                 | 1 |         |
|               | 10% of Costs Incurred                                 | 2                   | 1 | 2019    |
|               | Construction Start                                    | 12                  | 1 | 2018    |
|               | Construction Completion                               | 1                   | 1 | 2020    |
|               | Placed In Service                                     | 1                   | 1 | 2020    |
|               | Occupancy of All Tax Credit Units                     | 3                   | 1 | 2020    |

#### A. Construction Financing

List Below All Projected Sources Required To Complete Construction

|     | Name of Lender/Source | Term (months) | Interest Rate       | Amount of Funds |
|-----|-----------------------|---------------|---------------------|-----------------|
| 1)  | Pacific Western Bank  | 18            | 3.500%              | \$22,000,000    |
| 2)  | Alliant Capital, Ltd. | N/A           | N/A                 | \$3,443,500     |
| 3)  |                       |               |                     |                 |
| 4)  |                       |               |                     |                 |
| 5)  |                       |               |                     |                 |
| 6)  |                       |               |                     |                 |
| 7)  |                       |               |                     |                 |
| 8)  |                       |               |                     |                 |
| 9)  |                       |               |                     |                 |
| 10) |                       |               |                     |                 |
| 11) |                       |               |                     |                 |
| 12) |                       |               |                     |                 |
|     |                       | Total Funds   | s For Construction: | \$25,443,500    |

| Lender/Source Pacific Western Bank  |   |   |  |  |  |
|-------------------------------------|---|---|--|--|--|
| Street Address                      | 130 S. State Colle  | ege   |  |  |  |
| City:                               | Brea, CA 92821  |   |  |  |  |
| Contact Name                        | Jennifer Riddle   |   |  |  |  |
| Phone Numbe                         | (714) 674-5344  | Ext.:   |  |  |  |
| Type of Financinc Construction Loan |   |   |  |  |  |
| Is the Lender/S                     | Source Committed  | ? Yes   |  |  |  |
|                                     | Street Address<br>City:<br>Contact Name<br>Phone Numbe<br>Type of Finance | Street Address 130 S. State Colle<br>City: Brea, CA 92821<br>Contact Name Jennifer Riddle<br>Phone Numbe (714) 674-5344<br>Type of Financin Construction Lo | Street Addrest       130 S. State College         City:       Brea, CA 92821         Contact Name       Jennifer Riddle         Phone Numbe       (714) 674-5344       Ext.: |  |  |

| 3) | Lender/Source   |                    |   |       |  |
|----|-----------------|--------------------|---|-------|--|
|    | Street Address  |                    |   |       |  |
|    | City:           |                    |   |       |  |
|    | Contact Name    |                    |   |       |  |
|    | Phone Numbe     |                    |   | Ext.: |  |
|    | Type of Financ  | cin <mark>(</mark> |   |       |  |
|    | Is the Lender/S | Source Committed   | ? | No    |  |

| 5) Lender/Source                |       |
|---------------------------------|-------|
| Street Addres:                  |       |
| City:                           |       |
| Contact Name                    |       |
| Phone Numbe                     | Ext.: |
| Type of Financing               |       |
| Is the Lender/Source Committed? | No    |

# 7) Lender/Source

| Street Address  |                    |       |  |
|-----------------|--------------------|-------|--|
| City:           |                    |       |  |
| Contact Name    |                    |       |  |
| Phone Numbe     |                    | Ext.: |  |
| Type of Finand  | cin <mark>(</mark> |       |  |
| Is the Lender/S | Source Committed?  | No No |  |

# 9) Lender/Source Street Address

| City.           |                  |       |  |
|-----------------|------------------|-------|--|
| Contact Name    |                  |       |  |
| Phone Numbe     |                  | Ext.: |  |
| Type of Financ  | sing             |       |  |
| Is the Londor/S | Source Committed | No    |  |

#### Is the Lender/Source Committed? No

| 2) | Lender/Source Alliant Capital, Ltd.            |                  |        |  |  |  |  |
|----|--|------------------|--------|--|--|--|--|
|    | Street Addres: 21600 Oxnard Street, Suite 1200 |                  |        |  |  |  |  |
|    | City: Woodland Hills, CA 91367                 |                  |        |  |  |  |  |
|    | Contact Name Kathleen Bauer                    |                  |        |  |  |  |  |
|    | Phone Numbe                                    | (818) 449-5160   | Ext.:  |  |  |  |  |
|    | Type of Financine Tax Credit Equity            |                  |        |  |  |  |  |
|    | Is the Lender/S                                | Source Committee | l? Yes |  |  |  |  |

# 4) Lender/Source

| Street Addres  |                   |       |  |
|----------------|-------------------|-------|--|
| City:          |                   |       |  |
| Contact Name   |                   |       |  |
| Phone Numbe    |                   | Ext.: |  |
| Type of Finan  | cin               |       |  |
| Is the Lender/ | Source Committed? | No    |  |

#### 6) Lender/Source Street Address City: Contact Name Phone Numbe Phone Numbe Type of Financing Is the Lender/Source Committed? No

# 8) Lender/Source

| Street Address |                    |       |  |
|----------------|--------------------|-------|--|
| City:          |                    |       |  |
| Contact Name   |                    |       |  |
| Phone Numbe    |                    | Ext.: |  |
| Type of Finan  | cin <mark>(</mark> |       |  |
| Is the Lender/ | Source Committed?  | No    |  |

# 10) Lender/Source

| Street Address                     |  |       |  |  |  |
|------------------------------------|--|-------|--|--|--|
| City:                              |  |       |  |  |  |
| Contact Name                       |  |       |  |  |  |
| Phone Numbe                        |  | Ext.: |  |  |  |
| Type of Financing                  |  |       |  |  |  |
| Is the Lender/Source Committed? No |  |       |  |  |  |

# 11) Lender/Source Street Address City: Contact Name Phone Numbe Ext.: Type of Financing Is the Lender/Source Committed?

# 12) Lender/Source

| ) =0            |                    |       |  |
|-----------------|--------------------|-------|--|
| Street Address  |                    |       |  |
| City:           |                    |       |  |
| Contact Name    |                    |       |  |
| Phone Numbe     |                    | Ext.: |  |
| Type of Finance | cin <mark>(</mark> |       |  |
| Is the Lender/  | Source Committed?  | No    |  |

#### **III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING**

# A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

|     | Name of Lender/Source          | Term     | Interes | Residual          | Annual Debt    | Amount of    |  |
|-----|--------------------------------|----------|---------|-------------------|----------------|--------------|--|
|     |                                | (months) | t Rate  | Receipts /        | Service        | Funds        |  |
|     |                                |          |         | Deferred Pymt.    |                |              |  |
| 1)  | U.S. Department of Agriculture | 396      | 1.000%  |                   | \$106,770      | \$3,000,000  |  |
| 2)  | Pacific Western Bank           | 360      | 6.000%  |                   | \$61,535       | \$855,300    |  |
| 3)  | Alliant Capital, Ltd.          | N/A      | N/A     |                   |                | \$413,586    |  |
| 4)  | Corporation for Better Housing | N/A      | N/A     | Deferred          |                | \$60,726     |  |
| 5)  |                                |          |         |                   |                |              |  |
| 6)  |                                |          |         |                   |                |              |  |
| 7)  |                                |          |         |                   |                |              |  |
| 8)  |                                |          |         |                   |                |              |  |
| 9)  |                                |          |         |                   |                |              |  |
| 10) |                                |          |         |                   |                |              |  |
| 11) |                                |          |         |                   |                |              |  |
| 12) |                                |          |         |                   |                |              |  |
|     |                                |          |         | Total Permane     | ent Financing: | \$4,329,612  |  |
|     | Total Tax Credit Equity:       |          |         |                   |                |              |  |
|     |                                |          | Тс      | otal Sources of P | roject Funds:  | \$25,604,612 |  |

1) Lender/Source U.S. Department of Agriculture Street Addres: 430 G Street, Suite #4169 City: Davis, CA 95616 Contact Name Stephen Nnodim Phone Numbe (530) 792-5830 Ext.: Type of Financin(Permanent Loan (RHS 514 Loa Is the Lender/Source Committed? Yes

3) Lender/Source Alliant Capital, Ltd.

| Street Address | 21600 Oxnard Sti               | reet, Su | ite 1200 |
|----------------|--------------------------------|----------|----------|
| City:          | Woodland Hills, C              | CA 913   | 67       |
| Contact Name   | Kathleen Bauer                 |          |          |
| Phone Numbe    | (818) 449-5160                 | Ext.     | :        |
| Type of Finan  | cin <mark>(Solar Equity</mark> |          |          |
| Is the Lender/ | Source Committee               | l? Yes   |          |

| Ext.: |
|-------|
|       |
|       |

Is the Lender/Source Committed? No

| 7) | Lender/Source   |                  |       |  |
|----|-----------------|------------------|-------|--|
|    | Street Address  |                  |       |  |
|    | City:           |                  |       |  |
|    | Contact Name    |                  |       |  |
|    | Phone Numbe     |                  | Ext.: |  |
|    | Type of Financ  | cine             |       |  |
|    | Is the Lender/S | Source Committed | ? No  |  |

2) Lender/Source Pacific Western Bank Street Addres: 130 S. State College City: Brea, CA 92821 Contact Name Jennifer Riddle Phone Numbe (714) 674-5344 Ext.: Type of Financing Conventional Permanent Loan Is the Lender/Source Committed? Yes

4) Lender/Source Corporation for Better Housing Street Address 21031 Ventura Blvd., Suite 200 City: Woodland Hills, CA 91364 Contact Name Lori Koester Phone Numbe (818) 905-2430 Ext.: 201 Type of Financine Deferred Developer Fee Is the Lender/Source Committed? Yes

| 6) | Lender/Source   |                  |   |       |  |
|----|-----------------|------------------|---|-------|--|
|    | Street Address  |                  |   |       |  |
|    | City:           |                  |   |       |  |
|    | Contact Name    |                  |   |       |  |
|    | Phone Numbe     |                  |   | Ext.: |  |
|    | Type of Finand  | cine             |   |       |  |
|    | Is the Lender/S | Source Committed | ? | No    |  |

| 8) | Lender/Source   |                  |    |       |  |
|----|-----------------|------------------|----|-------|--|
|    | Street Address  |                  |    |       |  |
|    | City:           |                  |    |       |  |
|    | Contact Name    |                  |    |       |  |
|    | Phone Numbe     |                  |    | Ext.: |  |
|    | Type of Finance | cing             |    |       |  |
|    | Is the Lender/  | Source Committee | 1? | No    |  |

# 9) Lender/Source

| ) | Lender/Source   |                    |       |  |
|---|-----------------|--------------------|-------|--|
|   | Street Address  |                    |       |  |
|   | City:           |                    |       |  |
|   | Contact Name    |                    |       |  |
|   | Phone Numbe     |                    | Ext.: |  |
|   | Type of Finand  | cin <mark>(</mark> |       |  |
|   | Is the Lender/S | Source Committee   | l? No |  |
|   |                 |                    |       |  |

# 11) Lender/Source

| 1) Lender/Source |                  |       |  |
|------------------|------------------|-------|--|
| Street Address   |                  |       |  |
| City:            |                  |       |  |
| Contact Name     |                  |       |  |
| Phone Numbe      |                  | Ext.: |  |
| Type of Finance  | cin              |       |  |
| Is the Lender/   | Source Committee | d? No |  |

# 10) Lender/Source

| Street Address  |                  |       |  |
|-----------------|------------------|-------|--|
| City:           |                  |       |  |
| Contact Name    |                  |       |  |
| Phone Numbe     |                  | Ext.: |  |
| Type of Finand  | cing             |       |  |
| Is the Lender/S | Source Committed | ? No  |  |

# 12) Lender/Source

| Street Address |                  |       |  |
|----------------|------------------|-------|--|
| City:          |                  |       |  |
| Contact Name   |                  |       |  |
| Phone Numbe    |                  | Ext.: |  |
| Type of Finan  | cin              |       |  |
| Is the Lender/ | Source Committee | d? No |  |

#### **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

#### A. Low Income Units

| (a)            | (b)       | (c)              | (d)           | (e)     | (f)            | (g)         | (h)    |
|----------------|-----------|------------------|---------------|---------|----------------|-------------|--------|
|                |           | Proposed         | Total Monthly |         | Monthly Rent   |             | % of   |
| Bedroom        | Number of | Monthly Rent     | Rents         | Monthly | Plus Utilities | Targeted    | Actual |
| Type(s)        | Units     | (Less Utilities) | (b x c)       | Utility | (c + e)        | Area Median | AMI    |
| 2 Bedrooms     | 2         | \$393            | \$786         | \$10    | \$403          | 30%         | 30.0%  |
| 2 Bedrooms     | 2         | \$595            | \$1,190       | \$10    | \$605          | 45%         | 45.0%  |
| 2 Bedrooms     | 9         | \$662            | \$5,958       | \$10    | \$672          | 50%         | 50.0%  |
| 2 Bedrooms     | 4         | \$797            | \$3,188       | \$10    | \$807          | 60%         | 60.0%  |
| 3 Bedrooms     | 2         | \$455            | \$910         | \$10    | \$465          | 30%         | 30.0%  |
| 3 Bedrooms     | 3         | \$688            | \$2,064       | \$10    | \$698          | 45%         | 45.0%  |
| 3 Bedrooms     | 9         | \$766            | \$6,894       | \$10    | \$776          | 50%         | 50.0%  |
| 3 Bedrooms     | 4         | \$921            | \$3,684       | \$10    | \$931          | 60%         | 60.0%  |
| 4 Bedrooms     | 2         | \$509            | \$1,018       | \$10    | \$519          | 30%         | 30.0%  |
| 4 Bedrooms     | 3         | \$769            | \$2,307       | \$10    | \$779          | 45%         | 45.0%  |
| 4 Bedrooms     | 9         | \$856            | \$7,704       | \$10    | \$866          | 50%         | 50.0%  |
| 4 Bedrooms     | 4         | \$1,029          | \$4,116       | \$10    | \$1,039        | 60%         | 60.0%  |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
|                |           |                  |               |         |                |             |        |
| Total # Units: | 53        | Total:           | \$39,819      |         | Average:       | 49.2%       |        |

Is this a resyndication project using hold harmless rent limits in the above table? <u>N/A</u> Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category.

#### B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second onsite manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

| (a)            | (b)       | (C)              | (d)           |
|----------------|-----------|------------------|---------------|
|                |           | Proposed         | Total Monthly |
| Bedroom        | Number of | Monthly Rent     | Rents         |
| Type(s)        | Units     | (Less Utilities) | (b x c)       |
| 2 Bedrooms     | 1         |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
| Total # Units: | 1         | Total:           |               |

No Project with desk or security staff in lieu of on-site manager unit(s) See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

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#### C. Market Rate Units

| (a)            | (b)       | (C)              | (d)           |
|----------------|-----------|------------------|---------------|
|                |           | Proposed         | Total Monthly |
| Bedroom        | Number of | Monthly Rent     | Rents         |
| Type(s)        | Units     | (Less Utilities) | (b x c)       |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
|                |           |                  |               |
| Total # Units: |           | Total:           |               |

| Aggregate Monthly Rents For All Units: | \$39,819  |
|--|-----------|
| Aggregate Annual Rents For All Units:  | \$477,828 |

#### D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

| Number of Units Receiving Assistance:  | 53              |
|--|-----------------|
| Length of Contract (years):            | 1               |
| Expiration Date of Contract:           | Annual Contract |
| Total Projected Annual Rental Subsidy: | \$105,960       |

#### Miscellaneous Income Ε.

| Annual Income from La  | \$6,480                    |           |  |
|------------------------|----------------------------|-----------|--|
| Annual Income from Ve  |                            |           |  |
| Annual Interest Income | Annual Interest Income:    |           |  |
| Other Annual Income:   |                            |           |  |
| Т                      | \$6,480                    |           |  |
| Total Annu             | al Potential Gross Income: | \$590,268 |  |

#### Monthly Resident Utility Allowance by Unit Size F.

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

|                       | SRO/   |      |      |      |      |       |
|-----------------------|--------|------|------|------|------|-------|
|                       | STUDIO | 1 BR | 2 BR | 3 BR | 4 BR | () BR |
| Space Heating:        |        |      |      |      |      |       |
| Water Heating:        |        |      |      |      |      |       |
| Cooking:              |        |      |      |      |      |       |
| Lighting:             |        |      |      |      |      |       |
| Electricity:          |        |      | \$10 | \$10 | \$10 |       |
| Water:*               |        |      |      |      |      |       |
| Other: (specify here) |        |      |      |      |      |       |
| Tota                  | :      |      | \$10 | \$10 | \$10 |       |

\*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

# Name of PHA or California Energy Commission Providing Utility Allowances: California Utility Allowance Calculator - Redwood Energy See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

#### G. **Annual Residential Operating Expenses**

| Administrative | Advertising:  | \$5,000   |
|----------------|---|-----------|
|                | Legal:  | \$3,000   |
|                | Accounting/Audit:   | \$12,000  |
|                | Security:   | \$2,500   |
|                | Other: office supplies and expenses                                     | \$12,500  |
|                | Total Administrative:   | \$35,000  |
|                |   |           |
| Management     | Total Management:   | \$44,064  |
|                |   |           |
| Utilities      | Fuel:   |           |
|                | Gas:  |           |
|                | Electricity:  | \$8,160   |
|                | Water/Sewer:  | \$25,825  |
|                | Total Utilities:  | \$33,985  |
|                |   | <b>x</b>  |
| Payroll /      | On-site Manager:  | \$45,069  |
| Payroll Taxes  | Maintenance Personnel:  | \$58,873  |
|                | Other: (specify here)   |           |
|                | Total Payroll / Payroll Taxes:  | \$103,942 |
|                | Total Insurance:  | \$11,610  |
|                |   | <b>.</b>  |
| Maintenance    | Painting:   | \$4,500   |
|                | Repairs:  | \$25,099  |
|                | Trash Removal:  | \$25,000  |
|                | Exterminating:  | \$10,000  |
|                | Grounds:  | \$20,000  |
|                | Elevator:   |           |
|                | Other: (specify here)   |           |
|                | Total Maintenance:  | \$84,599  |
|                |   | +••,•••   |
| Other Expenses | Other: (specify here)   |           |
|                |   |           |
|                | Other: (specify here)   |           |
|                | Other: (specify here)   |           |
|                | Othor: (an asife hans)  |           |
|                | Other: (specify here)   |           |
|                | Other: (specify here)<br>Other: (specify here)<br>Total Other Expenses: |           |

#### **Total Expenses**

| Total Annual Residential Operating Expenses:                          | \$313,200 |
|---|-----------|
| Total Number of Units in the Project:                                 | 54        |
| Total Annual Operating Expenses Per Unit:                             | \$5,800   |
| Total 3-Month Operating Reserve:                                      | \$120,400 |
| Total Annual Transit Pass / Internet Expense (site amenity election): |           |
| Total Annual Services Amenities Budget (from project expenses):       | \$21,600  |
| Total Annual Reserve for Replacement:                                 | \$32,400  |
| Total Annual Real Estate Taxes:                                       |           |
| Other (Specify):  |           |
| Other (Specify):  |           |

#### Н. **Commercial Income\***

| Total Annual Commercial/Non-Residential Revenue     | 0 |
|---|---|
| Total Annual Commercial/Non-Residential Expenses    | 0 |
| Total Annual Commercial/Non-Residential Debt Server | 0 |
| Total Annual Commercial/Non-Residential Net Income: |   |

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commerci space. Separate cash flow projections shall be provided for residential and commercial space. Income fr the residential portion of a project shall not be used to support any negative cash flow of a commercial po and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(

# III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

# A. Inclusion/Exclusion From Eligible Basis

| Funding Sources<br>If lender is not funding source, list |                       |                 | Included in<br>Eligible Basis |             |
|--|-----------------------|-----------------|-------------------------------|-------------|
| source   | (HOME, CDBG, etc.     | Yes/No          | Amount                        |             |
| HOME I   | nvestment Partnersh   | ip Act (HOME)   | N/A                           |             |
| Commu  | nity Development Blo  | ock Grant (CDBC | N/A                           |             |
| <b>RHS 51</b>  | 4                     |                 | Yes                           | \$3,000,000 |
| <b>RHS 51</b>  | 5                     |                 | N/A                           |             |
| <b>RHS 51</b>  | 6                     |                 | N/A                           |             |
| <b>RHS 53</b>  | 8                     |                 | N/A                           |             |
| HOPE V   | /                     |                 | N/A                           |             |
| McKinne  | y-Vento Homeless Assi | stance Program  | N/A                           |             |
| MHSA   |                       |                 | N/A                           |             |
| MHP  |                       |                 | N/A                           |             |
| Housing  | Successor Agency F    | unds            | N/A                           |             |
| Taxable  | bond financing        |                 | N/A                           |             |
| FHA Ris  | k Sharing loan?       | No              | N/A                           |             |
| State:   | (specify here)        |                 | N/A                           |             |
| Local:   | (specify here)        |                 | N/A                           |             |
| Private:   | (specify here)        |                 | N/A                           |             |
| Other:   | (specify here)        |                 | N/A                           |             |
| Other:   | (specify here)        |                 | N/A                           |             |
| Other:   | (specify here)        |                 | N/A                           |             |

# B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

| Approval Date:    | September, 2017  | Approval Date:    |              |
|-------------------|------------------|-------------------|--------------|
| Source:           | USDA - RHS 521   | Source:           |              |
| If Section 8:     | (select one)     | If Section 8:     | (select one) |
| Percentage:       | 100.00%          | Percentage:       |              |
| Units Subsidized: | 53               | Units Subsidized: |              |
| Amount Per Year:  | \$105,960        | Amount Per Year:  |              |
| Total Subsidy:    | TBD              | Total Subsidy:    |              |
| Term:             | Renewed Annually | Term:             |              |

# C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

| Sec 221(d)(3) BMIR   |                        |     | RHS 51                | 4:     |                |  |
|----------------------|------------------------|-----|-----------------------|--------|----------------|--|
| HUD Sec 236:         |                        |     | RHS 515:              |        |                |  |
| If Section 236, IRP? | N/A                    |     | RHS 521 (rent subsidy |        |                |  |
| RHS 538:             |                        |     | State / Local:        |        |                |  |
| HUD Section 8:       |                        |     | Rent Sup / RAP:       |        |                |  |
| If Section 8:        | (select one)           |     |                       |        |                |  |
| HUD SHP:             |                        |     |                       |        |                |  |
| Will the subsidy con | tinue? <mark>No</mark> | )   |                       | Other: | (specify here) |  |
| If yes enter amount  |                        | Oth | ner amount:           |        |                |  |

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

## A. Threshold Basis Limit

|     | Unit Size  | Unit Basis Limit   | No. of  | Units      | (Basis) X (No. of Units |
|-----|--|--|---|------------|-------------------------|
|     | SRO/STUDIO   | \$196,718  |   |            |                         |
|     | 1 Bedroom  | \$226,814  |   |            |                         |
|     | 2 Bedrooms   | \$273,600  | 1   | 8          | \$4,924,800             |
|     | 3 Bedrooms   | \$350,208  | 1   | 8          | \$6,303,744             |
|     | 4+ Bedrooms  | \$390,154  | 1   | 8          | \$7,022,772             |
|     |  | TOTAL UNITS:   | -   | 4          |                         |
|     |  | TOTAL UNADJUSTED THRE  | SHOLD BA  |            | \$18,251,316            |
|     |  |  |   | Yes/No     |                         |
| (a) | Plus (+) 20% basis adju<br>out of public funds subj<br>payment of state or fed<br>by a labor-affiliated org<br>construction workers w<br>prevailing wages. | No   |   |            |                         |
|     | they are subject to a pr<br>meaning of Section 250<br>(2) they will use a skille<br>Section 25536.7 of the<br>onsite work within an a                      | binent for projects that certify<br>oject labor agreement within t<br>00(b)(1) of the Public Contrac<br>d and trained workforce as de<br>Health and Safety Code to pe<br>opprenticeable occupation in th | he<br>Code, or<br>fined by<br>erform all<br>he building | No         |                         |
|     | required to provide par<br>under" parking) or throu<br>structure of two or more  |  | (not "tuck<br>parking                                   | No         |                         |
|     | center is part of the dev  |  |   | No         |                         |
|     | the Low-Income Units a   | stment for projects where 100 are for Special Needs populat  | ions.   | No         |                         |
| (e) | Section 10325 or Section   | is adjustment for projects app<br>on 10326 of these regulations<br>the features in the section: Ite  | that  | Yes        | \$1,825,132             |
|     | adjustment for projects<br>structures, and/or on-si<br>as certified by the proje<br>If Yes, select type N/A  | e associated costs or up to a<br>requiring seismic upgrading o<br>te toxic or other environmenta<br>ct architect or seismic engine   | of existing<br>Il mitigation<br>er.                     | No         |                         |
|     | local government entition assessing fees also record   | nent impact fees required to b<br>es. Certification from local en<br>quired. WAIVED IMPACT FE  | tities<br>E <b>S ARE</b>                                | No         |                         |
|     | 95% of the project's up  | ustment for projects wherein a per floor units are serviced by   | an  | No         |                         |
| (i) | county that has an una bedroom unit equal to o   | ustment for a project that is: (i<br>djusted 9% threshold basis lin<br>or less than \$400,000; <u>AND</u> (i<br>ed on the TCAC/HCD Opport<br>n Resource.   | nit for a 2-<br>) located in                            | Yes        | \$1,825,132             |
|     | •  | TOTAL ADJUSTED THRE  | SHOLD BA  | SIS LIMIT: | \$21,901,580            |

# HIGH COST TEST

Total Eligible Basis

Percentage of the Adjusted Threshold Basis Limit

\$23,450,718 107.073%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- Yes 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- Yes 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.

Yes 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.

- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- **N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

| IV. SOURCES AND USES BUDGET -  |                 |                             |             | -                           |               |                                       |               |               |    | Day | manent Sources |    |    |     |     |     |                             |                             |                            |
|--|-----------------|-----------------------------|-------------|-----------------------------|---------------|---------------------------------------|---------------|---------------|----|-----|----------------|----|----|-----|-----|-----|-----------------------------|-----------------------------|----------------------------|
|  |                 | AND AND                     |             |                             | 1)U.S.        | 2)Pacific                             | 3)Alliant     | 4)Corporation | 5) | 6)  | 7)             | 8) | 9) | 10) | 11) | 12) |                             |                             |                            |
|  |                 |                             |             |                             | Department of | Western Bank                          | Capital, Ltd. | for Better    |    | -   | -              | -  | -  | -   |     |     |                             |                             | i                          |
|  | TOTAL           |                             |             |                             | Agriculture   |                                       |               | Housing       |    |     |                |    |    |     |     |     |                             | 70% PVC for                 |                            |
|  | PROJECT<br>COST | PES COST                    | COM'L. COST | TAX CREDIT<br>EQUITY        |               |                                       |               |               |    |     |                |    |    |     |     |     | SUBTOTAL                    | New<br>Const/Rehab          | 30% PVC for<br>Acquisition |
| LAND COST/ACQUISITION  | 031             | RE3. 0031                   | COM L. COST | EQUIT                       |               |                                       |               |               |    |     |                |    |    |     |     |     | SUBTUTAL                    | Const/Kenab                 | Acquisition                |
| <sup>1</sup> Land Cost or Value  | \$406,000       | \$406,000                   |             | \$406,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$406,000                   |                             |                            |
| <sup>2</sup> Demolition  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Legal  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Land Lease Rent Prepayment   |                 | <b>0</b> 400 000            |             | <b>6</b> 400,000            |               |                                       |               |               |    |     |                |    |    |     |     |     | <b>0</b> 400 000            |                             | <u> </u>                   |
| <sup>1</sup> Total Land Cost or Value<br>Existing Improvements Cost or Value |                 | \$406,000                   | ,           | \$406,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$406,000                   |                             |                            |
| <sup>2</sup> Off-Site Improvements   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Total Acquisition Cost   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             | 1                          |
| Total Land Cost / Acquisition Cost   | \$406,000       | \$406,000                   |             | \$406,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$406,000                   |                             |                            |
| Predevelopment Interest/Holding Cost   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             | l                          |
| Assumed, Accrued Interest on Existing<br>Debt (Rehab/Acq)                    |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             | 1                          |
| Excess Purchase Price Over Appraisal   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| REHABILITATION   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Site Work  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Structures<br>General Requirements   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Contractor Overhead  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Contractor Profit  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Prevailing Wages   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| General Liability Insurance<br>Other: (Specify)                              |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Total Rehabilitation Costs   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Total Relocation Expenses  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| NEW CONSTRUCTION   | -               | -                           |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Site Work<br>Structures  |                 | \$1,100,000<br>\$13,244,614 | )           | \$1,100,000<br>\$13,244,614 |               |                                       |               |               |    |     |                |    |    |     |     |     | \$1,100,000<br>\$13,244,614 | \$1,100,000<br>\$13,244,614 |                            |
| General Requirements   |                 | \$1,116,000                 |             | \$1,116,000                 |               |                                       |               |               |    |     |                |    |    |     |     |     | \$1,116,000                 | \$1,116,000                 | l                          |
| Contractor Overhead  | \$558,000       | \$558,000                   | )           | \$558,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$558,000                   | \$558,000                   |                            |
| Contractor Profit  |                 | \$558,000                   | )           | \$558,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$558,000                   | \$558,000                   |                            |
| Prevailing Wages   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| General Liability Insurance<br>Other: (Solar PV)                             | \$1,620,000     | \$1,620,000                 |             | \$1,620,000                 |               |                                       |               |               |    |     |                |    |    |     |     |     | \$1,620,000                 | \$1,620,000                 | <u> </u>                   |
| Total New Construction Costs   |                 |                             |             | \$18,196,614                |               |                                       |               |               |    |     |                |    |    |     |     |     | \$18,196,614                | \$18,196,614                | 1                          |
| ARCHITECTURAL FEES   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Design   |                 | \$216,000                   | )           | \$216,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$216,000                   | \$216,000                   | <b></b>                    |
| Supervision<br>Total Architectural Costs                                     |                 | \$216,000                   |             | \$216,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$216,000                   | \$216,000                   | i                          |
| Total Survey & Engineering   |                 | \$253,600                   | )           | \$253,600                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$253,600                   | \$253,600                   |                            |
| CONSTRUCTION INTEREST & FEES   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Construction Loan Interest   |                 | \$1,078,000                 | )           | \$1,078,000                 |               |                                       |               |               |    |     |                |    |    |     |     |     | \$1,078,000                 | \$539,006                   |                            |
| Origination Fee<br>Credit Enhancement/Application Fee                        |                 | \$220,000                   |             | \$220,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$220,000                   | \$220,000                   | <u> </u>                   |
| Bond Premium   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Title & Recording  |                 | \$50,000                    | )           | \$50,000                    |               |                                       |               |               |    |     |                |    |    |     |     |     | \$50,000                    | \$50,000                    |                            |
| Taxes  |                 | \$5,000                     | )           | \$5,000                     |               |                                       |               |               |    |     |                |    |    |     |     |     | \$5,000                     | \$5,000                     |                            |
| Insurance<br>Other: (Specify)  | \$225,000       | \$225,000                   | )<br>       | \$225,000                   |               |                                       |               |               |    |     |                |    |    |     |     |     | \$225,000                   | \$225,000                   | <b></b>                    |
| Other: (Specify)   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             | <u> </u>                   |
| Total Construction Interest & Fees   | \$1,578,000     | \$1,578,000                 |             | \$1,578,000                 |               |                                       |               |               |    |     |                |    |    |     |     |     | \$1,578,000                 | \$1,039,006                 |                            |
| PERMANENT FINANCING  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Loan Origination Fee<br>Credit Enhancement/Application Fee                   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Title & Recording  |                 | \$30,000                    |             | \$30,000                    |               |                                       |               |               |    |     |                |    |    |     |     |     | \$30,000                    |                             | 1                          |
| Taxes  |                 | ÷==,500                     |             | +==,500                     |               |                                       |               |               |    |     |                |    |    |     |     |     | ÷÷+,500                     |                             |                            |
| Insurance  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Other: (Specify)<br>Other: (Specify)   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Total Permanent Financing Costs  | \$30,000        | \$30,000                    |             | \$30,000                    |               |                                       |               |               |    |     |                |    |    |     |     |     | \$30,000                    |                             |                            |
| Subtotals Forward  |                 |                             |             | \$20,680,214                |               | · · · · · · · · · · · · · · · · · · · |               |               |    |     |                | 1  |    |     | 1   |     | \$20,680,214                | \$19,705,220                |                            |
| LEGAL FEES   |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Lender Legal Paid by Applicant   |                 | \$75,000                    |             | \$75,000                    |               |                                       |               |               |    |     |                |    |    |     |     |     | \$75,000                    | \$15,000                    |                            |
| Other:<br>Total Attorney Costs   |                 | \$7E 000                    |             | \$75,000                    |               |                                       |               |               |    |     |                |    |    |     |     |     | Ø75 000                     | \$15,000                    |                            |
| RESERVES   | \$75,000        | \$75,000                    | -           | \$75,000                    |               |                                       |               |               |    |     |                | l  |    |     | l   |     | \$75,000                    | \$15,000                    |                            |
| Rent Reserves  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Capitalized Rent Reserves  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Required Capitalized Replacement Reserve                                     |                 | \$100 (P1                   |             | 6100.000                    |               |                                       |               |               |    |     |                |    |    |     |     |     | 6400.400                    |                             |                            |
| 3-Month Operating Reserve<br>Other: (USDA Rent Reserve)                      |                 | \$120,400<br>\$162,000      |             | \$120,400<br>\$162,000      |               |                                       |               |               |    |     |                |    |    |     |     |     | \$120,400<br>\$162,000      |                             |                            |
| Total Reserve Costs  |                 | \$162,000                   |             | \$162,000<br>\$282,400      |               |                                       |               |               |    |     |                |    |    |     |     |     | \$162,000                   |                             |                            |
| APPRAISAL  |                 |                             |             |                             |               |                                       |               |               |    |     |                |    |    |     |     |     |                             |                             |                            |
| Total Appraisal Costs  |                 | \$10,000                    |             | \$10,000                    |               |                                       |               |               |    |     |                |    |    |     |     |     | \$10,000                    | \$10,000                    |                            |
| Total Contingency Cost   | \$910,000       | \$910,000                   |             | \$227,386                   | \$682,614     |                                       |               |               |    |     |                |    |    |     |     |     | \$910,000                   | \$910,000                   | <u> </u>                   |

| IV. SOURCES AND USES BUDGET - S           | ECTION 1: SO    | DURCES AND   | USES BUDGE  | т                    |  |                           |                            |  |    | Per | manent Sources | 5  |    |     |             |     |                    |  |                            |
|---|-----------------|--------------|-------------|----------------------|--|---------------------------|----------------------------|--|----|-----|----------------|----|----|-----|-------------|-----|--------------------|--|----------------------------|
|   | TOTAL           |              |             |                      | 1)U.S.<br>Department of<br>Agriculture | 2)Pacific<br>Western Bank | 3)Alliant<br>Capital, Ltd. | 4)Corporation<br>for Better<br>Housing | 5) | 6)  | 7)             | 8) | 9) | 10) | 11)         | 12) |                    | 70% PVC for                                  |                            |
|   | PROJECT<br>COST | RES. COST    | COM'L. COST | TAX CREDIT<br>EQUITY |  |                           |                            |  |    |     |                |    |    |     |             |     | SUBTOTAL           | New<br>Const/Rehab                           | 30% PVC for<br>Acquisition |
| OTHER PROJECT COSTS                       |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     |             |     |                    |  |                            |
| TCAC App/Allocation/Monitoring Fees       | \$128,500       | \$128,500    | )           |                      | \$128,500                              |                           |                            |  |    |     |                |    |    |     |             |     | \$128,500          |  |                            |
| Environmental Audit                       | \$30,000        | \$30,000     |             |                      | \$30,000                               |                           |                            |  |    |     |                |    |    |     |             |     | \$30,000           | \$30,000                                     |                            |
| Local Development Impact Fees             | \$832,498       | \$832,498    | 5           |                      | \$832,498                              |                           |                            |  |    |     |                |    |    |     |             |     | \$832,498          | \$832,498                                    |                            |
| Permit Processing Fees                    | \$108,000       | \$108,000    | )           |                      | \$108,000                              |                           |                            |  |    |     |                |    |    |     |             |     | \$108,000          | \$108,000                                    | (                          |
| Capital Fees                              |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     |             |     |                    |  | i                          |
| Marketing                                 | \$108,000       | \$108,000    | )           |                      | \$108,000                              |                           |                            |  |    |     |                |    |    |     |             |     | \$108,000          |  |                            |
| Furnishings                               | \$50,000        | \$50,000     | )           |                      | \$50,000                               |                           |                            |  |    |     |                |    |    |     |             |     | \$50,000           | \$50,000                                     |                            |
| Market Study                              | \$20,000        | \$20,000     |             |                      | \$20,000                               |                           |                            |  |    |     |                |    |    |     |             |     | \$20,000           | \$20,000                                     |                            |
| Accounting/Reimbursable                   | \$25,000        | \$25,000     |             |                      | \$25,000                               |                           |                            |  |    |     |                |    |    |     |             |     | \$25,000           | \$25,000                                     | L                          |
| Soft Cost Contingency                     | \$305,000       | \$305,000    |             |                      | \$305,000                              |                           |                            |  |    |     |                |    |    |     |             |     | \$305,000          | \$305,000                                    | (                          |
| Other: (Security During Construction)     | \$40,000        | \$40,000     | )           |                      | \$40,000                               |                           |                            |  |    |     |                |    |    |     |             |     | \$40,000           | \$40,000                                     | ·                          |
| Other: (Specify)                          |                 |              |             |                      |  |                           |                            |  |    |     |                | -  |    |     |             |     |                    |  | ·                          |
| Other: (Specify)                          |                 |              |             |                      |  |                           |                            |  |    |     |                | -  |    |     |             |     |                    |  | -                          |
| Other: (Specify)<br>Other: (Specify)      |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     |             |     |                    |  |                            |
| Total Other Costs                         | \$1.646.998     | \$1.646.998  |             |                      | \$1.646.998                            |                           |                            |  |    |     |                |    |    |     |             |     | \$1,646,998        | \$1,410,498                                  | ·                          |
| SUBTOTAL PROJECT COST                     | \$23,604,612    |              |             | \$21,275,000         |  |                           |                            |  |    |     |                |    |    |     |             |     | \$23,604,612       | \$22,050,718                                 |                            |
| DEVELOPER COSTS                           | \$20,004,012    | \$20,004,012 |             | φ21,270,000          | φ2,020,012                             |                           |                            |  |    |     |                |    |    |     |             |     | \$20,004,012       | \$22,030,710                                 |                            |
| Developer Overhead/Profit                 | \$2,000,000     | \$2,000,000  |             |                      | \$670.388                              | \$855,300                 | \$413,586                  | \$60,726                               |    |     |                |    |    |     |             |     | \$2,000,000        | \$1,400,000                                  |                            |
| Consultant/Processing Agent               | +=              |              |             |                      | 40.01000                               | +                         | 1                          | <b>**</b> **                           |    |     |                |    |    |     |             |     | +=                 | <b>•</b> ••••••••••••••••••••••••••••••••••• |                            |
| Project Administration                    |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     |             |     |                    |  |                            |
| Broker Fees Paid to a Related Party       |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     |             |     |                    |  |                            |
| Construction Oversight by Developer       |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     |             |     |                    |  |                            |
| Other: (Specify)                          |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     |             |     |                    |  |                            |
| Total Developer Costs                     | \$2,000,000     | \$2,000,000  | )           |                      | \$670,388                              | \$855,300                 | \$413,586                  | \$60,726                               |    |     |                |    |    |     |             |     | \$2,000,000        | \$1,400,000                                  |                            |
| TOTAL PROJECT COST                        | \$25,604,612    | \$25,604,612 |             | \$21,275,000         | \$3,000,000                            | \$855,300                 | \$413,586                  | \$60,726                               |    |     |                |    |    |     |             |     | \$25,604,612       | \$23,450,718                                 |                            |
| Note: Syndication Costs shall NOT be inc  |                 |              |             |                      |  |                           |                            |  |    |     |                |    |    |     | Bridge Loan |     | ng Construction:   |  |                            |
| Calculate Maximum Developer Fee using the |                 |              |             |                      |  | -                         |                            |  |    |     |                |    |    |     |             | Tot | al Eligible Basis: | \$23,450,718                                 |                            |
| DOUBLE CHECK AGAINST PERMANENT F          | INANCING TO     | TALS:        |             | \$21,275,000         | \$3,000,000                            | \$855,300                 | \$413,586                  | \$60,726                               |    |     |                |    |    |     |             |     |                    |  |                            |

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

<sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
<sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

| SYNDICATION (Investor & General Partner)                                | CERTIFICATION BY OWNER:   |
|---|---|
| Organizational Fee  | As owner(s) of the above-referenced low-income housing project, I certify under penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction,           |
| Bridge Loan Fees/Exp.   | acquisition and/or rehabilitation of this project and that the sources of funds shown are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this |
| Legal Fees  | information to calculate the low-income housing tax credit.   |
| Consultant Fees   |   |
| Accountant Fees   |   |
| Tax Opinion   |   |
| Other   | Signature of Owner/General Partner Date   |
| Total Syndication Costs   |   |
|   | Printed Name of Signatory Title of Signatory  |
| CERTIFICATION OF CPA/TAX PROFE<br>As the tax professional for the above | IONAL:<br>ferenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is:  |

Signature of Project CPA/Tax Professional

Date

# V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

# **Determination of Eligible and Qualified Basis**

A. Basis and Credits

|   | 70% PVC for<br>New Const/<br>Rehab | 30% PVC for<br>Acquisition |
|---|------------------------------------|----------------------------|
| Total Eligible Basis:   | \$23,450,718                       |                            |
| Ineligible Amounts  |                                    |                            |
| Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:                                      |                                    |                            |
| Subtract Non-Qualified Non-Recourse Financing:  |                                    |                            |
| Subtract Non-Qualifying Portion of Higher Quality Units:<br>Subtract Photovoltaic Credit (as applicable): | \$486,000                          |                            |
| Subtract Filosofiaic Credit (as applicable).<br>Subtract Historic Credit (residential portion only):      | φ+00,000                           |                            |
| Subtract Ineligible Basis related to Excess Parking:  |                                    |                            |
| Subtract (specify other ineligible amounts):  |                                    |                            |
| Total Ineligible Amounts:   | \$486,000                          |                            |
| Total Eligible Basis Amount Voluntarily Excluded:   | \$1,597,200                        |                            |
| Total Basis Reduction:  | (\$2,083,200)                      |                            |
| Total Requested Unadjusted Eligible Basis:  | \$21,367,518                       |                            |
| Total Adjusted Threshold Basis Limit:   | \$21,90                            | 01,580                     |
| *Qualified Census Tract or Difficult to Develop Area Adjustment:  | 130%                               | 100%                       |
| Total Adjusted Eligible Basis:  | \$27,777,773                       |                            |
| Applicable Fraction:  | 100%                               | 100%                       |
| Qualified Basis:  | \$27,777,773                       |                            |
| Total Qualified Basis:  | \$27,7                             | 77,773                     |

\*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

# B. Determination of Federal Credit

|                                       | New Const/<br>Rehab | Acquisition |
|---------------------------------------|---------------------|-------------|
| Qualified Basis:                      | \$27,777,773        |             |
| *Applicable Percentage:               | 9.00%               | 3.25%       |
| Subtotal Annual Federal Credit:       | \$2,500,000         |             |
| Total Combined Annual Federal Credit: | \$2,50              | 0,000       |

\* Applicants are required to use these percentages in calculating credit at the application stage.

| C. | Determination of Minimum Federal Credit Necessary For<br>Total Project Cost<br>Permanent Financing<br>Funding Gap<br>Federal Tax Credit Factor<br><u>Federal tax credit factor must be at least \$1.00 for self-syndic</u><br>or at least \$0.85 for all other projects. | \$25,604,612<br>\$4,329,612<br>\$21,275,000<br>\$0.85100   |
|----|--|--|
|    | Total Credits Necessary for Feasibility<br>Annual Federal Credit Necessary for Feasibility<br>Maximum Annual Federal Credits<br>Equity Raised From Federal Credit  | \$25,000,000<br>\$2,500,000<br>\$2,500,000<br>\$21,275,000 |
|    | Remaining Funding Gap<br>If Applying For State Credit Complete   | Section (D) & (E)  |
|    |  |  |
| D. | Determination of State Credit<br>State Credit Basis  | NC/RehabAcquisition\$21,367,518                            |
|    | New construction or rehabilitation basis only; No acquisition be State Credit on the acquisition basis at the 0.13 factor when r   |  |
|    | Factor Amount<br>Maximum Total State Credit  | 30%13%\$6,410,255\$0                                       |
| E. | Determination of Minimum State Credit Necessary for Fe<br>State Tax Credit Factor<br>State tax credit factor must be at least \$0.80 for "certified" stat<br>least \$0.65 for self-syndication projects; or at least \$0.60 for a<br>projects                            | ate credits; at  |
|    | State Credit Necessary for Feasibility<br>Maximum State Credit<br>Equity Raised from State Credit  |  |
|    | Remaining Funding Gap  |  |
|    |  |  |

| General Partner and Management Company Characteristics   | Maximum 9 Po   |
|--|--|
| A(1) General Partner Experience  | 6 Points   |
| General Partner Name:  |  |
| Corporation for Better Housing   |  |
| Select from ONE of the following two options:  |  |
| 5 or more projects in service more than 3 years, including 1 in service more than 5 years and  | 2 California LIHTC projects  |
| Special Needs housing type project opting for 5 project experience category:   | N/A  |
| For Special Needs housing type projects applying through the Nonprofit or Special Nee  | ds set-asides only:  |
| select one if applicable)  |  |
| To qualify for this option, all projects must qualify as Special Needs. The California LIF<br>Special Needs projects.  | ITC project need not be one of the   |
| special neeus projects.  |  |
| year in which each development's last financial statement has been prepared and have funder<br>partnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep   |
| year in which each development's last financial statement has been prepared and have funder<br>bartnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or k<br>eligible for points in which case the report date shall be after the date from which the general part<br>ast eligible project. To obtain points for projects previously owned by the proposed general part<br>submitted with respect to the last full year of ownership by the proposed general partner, along<br>that the project was owned by that general partner. This certification must list the specific projects<br>requested. For tribal applicants contracting with a developer who will not be a general partner.   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects whic<br>bartner or key person separated from ti<br>irtner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being  |
| year in which each development's last financial statement has been prepared and have funder<br>bartnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or k<br>eligible for points in which case the report date shall be after the date from which the general part<br>ast eligible project. To obtain points for projects previously owned by the proposed general part<br>submitted with respect to the last full year of ownership by the proposed general partner, along<br>that the project was owned by that general partner. This certification must list the specific proj<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects whic<br>bartner or key person separated from tu<br>irtner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being  |
| year in which each development's last financial statement has been prepared and have funder<br>partnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or k<br>eligible for points in which case the report date shall be after the date from which the general part<br>ast eligible project. To obtain points for projects previously owned by the proposed general part<br>submitted with respect to the last full year of ownership by the proposed general partner, along<br>that the project was owned by that general partner. This certification must list the specific project<br>10325(c)(1) and Checklist Tab 21.   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects whic<br>bartner or key person separated from tu<br>intrner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section  |
| year in which each development's last financial statement has been prepared and have funder<br>partnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or k<br>eligible for points in which case the report date shall be after the date from which the general p<br>ast eligible project. To obtain points for projects previously owned by the proposed general partner, along<br>that the project was owned by that general partner. This certification must list the specific proj-<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.<br><b>Total Points for G</b><br>A(2) Management Company Experience  | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects whic<br>bartner or key person separated from th<br>intner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section   |
| year in which each development's last financial statement has been prepared and have funder<br>partnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or k<br>eligible for points in which case the report date shall be after the date from which the general past<br>ast eligible project. To obtain points for projects previously owned by the proposed general partner, along<br>that the project was owned by that general partner. This certification must list the specific proj-<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.<br><b>Total Points for G</b><br>A(2) Management Company Experience   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects whic<br>bartner or key person separated from tu<br>intrner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section  |
| year in which each development's last financial statement has been prepared and have funder<br>bartnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or ke<br>eligible for points in which case the report date shall be after the date from which the general part<br>ast eligible project. To obtain points for projects previously owned by the proposed general partner, along<br>hat the project was owned by that general partner. This certification must list the specific proj-<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.<br><b>Total Points for G</b><br><b>A(2) Management Company Experience</b><br><b>Select from ONE of the following two options:</b><br><u>11 or more projects managed more than 3 years, including 2 California LIHTC projects</u>   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects whic<br>bartner or key person separated from th<br>intrner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section<br>Seneral Partner Experience:<br>3 Points   |
| year in which each development's last financial statement has been prepared and have funder<br>bartnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or ke<br>eligible for points in which case the report date shall be after the date from which the general part<br>ast eligible project. To obtain points for projects previously owned by the proposed general part<br>submitted with respect to the last full year of ownership by the proposed general partner, along<br>hat the project was owned by that general partner. This certification must list the specific proj-<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.<br><b>Total Points for G</b><br>A(2) Management Company Experience<br>Select from ONE of the following two options:  | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects whic<br>bartner or key person separated from tu<br>intrner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section  |
| Aver in which each development's last financial statement has been prepared and have funder bartnership agreement and any applicable loan documents. This certification must list the specequested. The CPA certification may be in the form of an agreed upon procedure report that date, which shall be within 60 days of the application deadline, unless the general partner or kelligible for points in which case the report date shall be after the date from which the general past eligible project. To obtain points for projects previously owned by the proposed general past eligible project. To obtain points for projects previously owned by the proposed general past eligible the project was owned by that general partner. This certification must list the specific project prevested. For tribal applicants contracting with a developer who will not be a general partner to 325(c)(1) and Checklist Tab 21.   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects which<br>bartner or key person separated from the<br>trutner, a similar certification must be<br>g with verification of the number of year<br>ects for which the points are being<br>to receive points, see Reg. Section<br>Seneral Partner Experience:<br>3 Points  |
| year in which each development's last financial statement has been prepared and have funder<br>bartnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or ke<br>eligible for points in which case the report date shall be after the date from which the general part<br>ast eligible project. To obtain points for projects previously owned by the proposed general partner, along<br>hat the project was owned by that general partner. This certification must list the specific proj-<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.<br><b>Total Points for G</b><br><b>A(2) Management Company Experience</b><br><b>Select from ONE of the following two options:</b><br><u>11 or more projects managed more than 3 years, including 2 California LIHTC projects</u>   | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects which<br>bartner or key person separated from the<br>trutner, a similar certification must be<br>g with verification of the number of year<br>ects for which the points are being<br>to receive points, see Reg. Section<br>Seneral Partner Experience:<br>3 Points  |
| year in which each development's last financial statement has been prepared and have funder<br>partnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or ke<br>eligible for points in which case the report date shall be after the date from which the general pa-<br>sat eligible project. To obtain points for projects previously owned by the proposed general pa-<br>submitted with respect to the last full year of ownership by the proposed general partner, along<br>that the project was owned by that general partner. This certification must list the specific proj-<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.<br><b>Total Points for G</b><br><b>A(2) Management Company Experience</b><br><b>Select from ONE of the following two options:</b><br><u>11 or more projects managed more than 3 years, including 2 California LIHTC projects</u><br><b>Special Needs housing type project opting for 11 project experience category:</b><br><b>For Special Needs housing type projects applying through the Nonprofit or Special</b>  | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects which<br>bartner or key person separated from the<br>trutner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section<br>General Partner Experience:<br>3 Points<br><u>N/A</u><br>Needs set-asides only: |
| year in which each development's last financial statement has been prepared and have funder<br>bartnership agreement and any applicable loan documents. This certification must list the spe-<br>requested. The CPA certification may be in the form of an agreed upon procedure report that<br>date, which shall be within 60 days of the application deadline, unless the general partner or ke<br>eligible for points in which case the report date shall be after the date from which the general pa-<br>sat eligible project. To obtain points for projects previously owned by the proposed general pa-<br>submitted with respect to the last full year of ownership by the proposed general partner, along<br>that the project was owned by that general partner. This certification must list the specific proj-<br>requested. For tribal applicants contracting with a developer who will not be a general partner<br>10325(c)(1) and Checklist Tab 21.<br><b>Total Points for G</b><br><b>A(2) Management Company Experience</b><br><b>Select from ONE of the following two options:</b><br><u>11 or more projects managed more than 3 years, including 2 California LIHTC projects</u><br><b>Special Needs housing type project opting for 11 project experience category:</b><br><b>For Special Needs housing type projects applying through the Nonprofit or Special I</b><br><u>(select one if applicable)</u> | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects which<br>bartner or key person separated from the<br>trutner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section<br>General Partner Experience:<br>3 Points<br><u>N/A</u><br>Needs set-asides only: |
| A(2) Management Company Experience<br>Select from ONE of the following two options:<br><u>11 or more projects managed more than 3 years, including 2 California LIHTC projects</u><br>Special Needs housing type project opting for 11 project experience category:<br>For Special Needs housing type projects applying through the Nonprofit or Special I<br><u>(select one if applicable)</u><br>To qualify for this option, all projects must qualify as Special Needs. The California  | d reserves in accordance with the<br>cific projects for which the points are b<br>includes funded reserves as of the rep<br>ey person has no current projects which<br>bartner or key person separated from the<br>trutner, a similar certification must be<br>g with verification of the number of yea<br>ects for which the points are being<br>to receive points, see Reg. Section<br>General Partner Experience:<br>3 Points<br><u>N/A</u><br>Needs set-asides only: |

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

# **B. Housing Needs**

# Maximum 10 Points

| Large Family                                |                                      |                 | 10 Points        |    |
|---|--------------------------------------|-----------------|------------------|----|
| Select one if project is a scattered site a | cquisition and/or rehabilitatior N/A |                 |                  |    |
|   |                                      | Total Points fo | r Housing Needs: | 10 |

#### C. Site & Service Amenities

#### C(1) Site Amenities

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

#### a) Transit

- Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry term
   **7 Points** station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.
- (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station
   4 Points
   ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)
- (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station **3 Points** ferry terminal, bus station, or public bus stop.

Select one:

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one: N/A

(iv)

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity: 4

Maximum 15 Points

# b) Public Park

| (i)   | The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. | 3 Points |   |
|-------|--|----------|---|
|       | Joint-use agreement (if yes, please provide a copy) N/A  |          |   |
| (ii)  | The site is within 3/4 mile (1.5 miles for Rural set-aside).   | 2 Points |   |
| Sele  | ect one: (i)   |          |   |
|       | Total Points for Public Park   | Amenity: | 3 |
| c) Bo | ok-Lending Public Library  |          |   |
| (i)   | The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).  | 3 Points |   |
| (ii)  | The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).   | 2 Points |   |
| Sele  | ect one: N/A   |          |   |
|       | Total Points for Public Library  | Amenity: | 0 |
| ,     | II-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market<br>ease refer to Checklist Items for supporting documentation requirements  |          |   |
| (i)   | The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).   | 5 Points |   |
| (ii)  | The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).   | 4 Points |   |
| (iii) | The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).   | 3 Points |   |
| (iv)  | The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).  | 4 Points |   |
| (v)   | The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).  | 3 Points |   |
| (vi)  | The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets<br>by the California Department of Food and Agriculture and operating at least 5 months in a<br>calendar year.   | 2 Points |   |
| (vii) | The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.   | 1 Point  |   |
| Sele  | ect one: N/A   |          |   |
|       | Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market  | Amonity  | 0 |

| e) Public Elementary, Middle, or High School   |                   |
|--|-------------------|
| (i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. | 3 Points          |
| (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school;<br>or 1.5 miles of a public high school (an additional 1 mile for each public school type for<br>Rural set-aside projects), and the site is within the attendance area of that school.                         | 2 Points          |
| Select one: (i)  |                   |
| Total Points for Public Elementary, Middle, or High  | School Amenity:   |
| f) Senior Developments: Daily Operated Senior Center   |                   |
| (i) For a senior development the project site is within 1/2 mile of a daily operated senior<br>center or a facility offering daily services to seniors (not on the project site) (1 mile for<br>Rural set-aside).  | 3 Points          |
| <ul> <li>(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).</li> </ul>   | 2 Points          |
| Select one: N/A  |                   |
| Total Points for Daily Operated Senior   | Center Amenity:   |
| g) Special Needs Development: Population Specific Service Oriented Facility  |                   |
| (i) For a special needs development, the site is located within 1/2 mile of a facility that<br>operates to serve the population living in the development.   | 3 Points          |
| <ul> <li>(ii) The project site is located within 1 mile of a facility that operates to serve the population<br/>living in the development.</li> </ul>  | 2 Points          |
| Select one: N/A  |                   |
| Total Points for Population Specific Service Oriented  | Facility Amenity: |
| h) Medical Clinic or Hospital  |                   |
| (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).   | 3 Points          |
| (ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic<br>with a physician, physician's assistant, or nurse practitioner onsite for a minimum of<br>40 hours each week, or hospital (not merely a private doctor's office).   | 2 Points          |
| Select one: (i)  |                   |
|  | ospital Amenity:  |

| i) Pha  | rmacy  |               |
|---------|--|---------------|
| (i)     | The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).   | 2 Points      |
| (ii)    | The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).  | 1 Point       |
| Sel     | ect one: (i)   |               |
|         | Total Points for   | or Pharmacy:  |
| j) In-u | nit High Speed Internet Service  |               |
| (i)     | High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.                   | 2 Points      |
| (ii)    | <b>Rural set-aside only:</b> High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. | 3 Points      |
| Sel     | ect one: N/A   |               |
|         | Total Points for Inte  | rnet Service: |
| k) Hiç  | hest or High Resources Area  |               |
| (i)     | The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource   | 8 Points      |
| Sel     | ect one: Yes   |               |
|         | Total Points for Inte  | rnet Service: |
|         | Total Points for Sit   | te Amenities: |
|         |  |               |

# Site Amenity Contact List:

| Amenity Name:      | Lake Transit Authority          | Amenity Name:        | Kelseyville County Park           |
|--------------------|---------------------------------|----------------------|-----------------------------------|
| Address:           | 9240 Highway 53                 | Address:             | 333 Second Street                 |
|                    |                                 |                      |                                   |
| City, Zip          | Lower Lake, CA 95457            | City, Zip            | Lakeport, CA 95453                |
| Contact Person:    | Mark Wall (Transit Manager)     | Contact Person:      | Lars Ewing (Director)             |
| Phone:             | (707) 263-7868 Ext.:            | Phone:               | (707) 262-1618 Ext.:              |
| Amenity Type:      | Transit Station/Transit Stop    | Amenity Type:        | Public Park                       |
| Website:           | http://laketransit.org          | Website:             | http://www.lakecountyca.gov       |
| Distance in miles: | 0.14 miles south of site        | Distance in miles:   | 0.07 miles southeast of site      |
|                    | Kalagurilla Lligh Cahaal        | America ita / Norman | St. Lisland Forsily Lighth Contex |
| Amenity Name:      | Kelseyville High School         | Amenity Name:        | St. Helena Family Health Center   |
| Address:           | 5480 Main Street                | Address:             | 5290 State Street                 |
| City, Zip          | Kelseyville, CA 95451           | City, Zip            | Kelseyville, CA 95451             |
| Contact Person:    | Matt Cockerton (Principal)      | Contact Person:      | Jennifer Fredrickson (Reg. Mgr.)  |
| Phone:             | (707) 279-4923 Ext.:            | Phone:               | (707) 279-8813 Ext.:              |
| Amenity Type:      | Public Elementary/Middle/High S | Amenity Type:        | Medical Clinic/Hospital           |
| Website:           | https://www.kusd.lake.k12.ca.us | Website:             | https://www.adventisthealth.org   |
| Distance in miles: | 0.28 miles southeast of site    | Distance in miles:   | 0.11 miles southeast of site      |
| Amenity Name:      | Good Neighbor Pharmacy          | Amenity Name:        | High Resource Area                |
| Address:           | 3720 Main Street                | Address:             | Lake County Census Tract 10.00    |
|                    |                                 |                      | Kelseyville, CA 95451             |
| City, Zip          | Kelseyville, CA 95451           | City, Zip            |                                   |
| Contact Person:    | Ruth Stewart (Owner)            | Contact Person:      | N/A                               |
| Phone:             | (707) 279-1561 Ext.:            | Phone:               | N/A Ext.:                         |
| Amenity Type:      | Pharmacy                        | Amenity Type:        |                                   |
| Website:           | http://www.mygnp.com            | Website:             | 2018 TCAC Opportunity Area Ma     |
| Distance in miles: | 0.32 miles southwest of site    | Distance in miles:   | N/A                               |
| Amenity Name:      |                                 | Amenity Name:        |                                   |
| Address:           |                                 | Address:             |                                   |
| City, Zip          |                                 | City, Zip            |                                   |
| Contact Person:    |                                 | Contact Person:      |                                   |
| Phone:             | Ext.:                           | Phone:               | Ext.:                             |
| Amenity Type:      |                                 | Amenity Type:        | LAL.                              |
| Website:           |                                 | Website:             |                                   |
|                    |                                 |                      |                                   |
| Distance in miles: |                                 | Distance in miles:   |                                   |
| Amenity Name:      |                                 | Amenity Name:        |                                   |
| Address:           |                                 | Address:             |                                   |
| City, Zip          |                                 | City, Zip            |                                   |
| Contact Person:    |                                 | Contact Person:      |                                   |
| Phone:             | Ext.:                           | Phone:               | Ext.:                             |
| Amenity Type:      | LAU.                            | Amenity Type:        |                                   |
| Website:           |                                 | Website:             |                                   |
|                    |                                 |                      |                                   |
| Distance in miles: |                                 | Distance in miles:   |                                   |

#### C(2) Service Amenities

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring means, for a project to score the maximum 10 points, the units of each housing type (nonspecial needs units and special needs units) must independently score 10 points for service amenities (Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects; Items 7 through 12 are applicable to Special Needs projects). Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.** 

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

| N/A (1)  | Family, Senior, At-Risk projects:<br>Service Coordinator. Responsibilities must include, but are not limited to: (a) providing   | 5 points |
|----------|--|----------|
| ( )      | tenants with information about available services in the community, (b) assisting tenants to   |          |
|          | access services through referral and advocacy, and (c) organizing community-building<br>and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). |          |
|          | Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.   |          |
| N1/A     |  | 0        |
| N/A      | Service Coordinator as listed above, except:<br>Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.  | 3 points |
|          |  |          |
| N/A (2)  | Other Services Specialist. Must provide individualized assistance, counseling and/or   | 5 points |
|          | advocacy to tenants, such as to assist them to access education, secure employment,<br>secure benefits, gain skills or improve health and wellness. Includes, but is not limited to:   |          |
|          | Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or  |          |
|          | Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio<br>of 1 FTE Services Specialist to 600 bedrooms.   |          |
|          |  |          |
| N/A      | Other Services Specialist as listed above, except:   | 3 points |
|          | Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.  |          |
| Yes (3)  | Adult educational, health and wellness, or skill building classes. Includes but is not   | 7 points |
|          | limited to: financial literacy, computer training, home-buyer education, GED, resume   |          |
|          | building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. <b>Minimum of 84 hours</b>  |          |
|          | instruction each year (42 hours for small developments of 20 units or less).   |          |
| N/A      | Adult educational, health & wellness, or skill building classes as listed above, except:   | 5 points |
|          | Minimum of 60 hours instruction each year (30 hours for small developments).   | ·        |
| N/A      | Adult educational, health & wellness, or skill building classes as listed above, except:   | 3 points |
|          | Minimum of 36 hours instruction each year (18 hours for small developments).   | ·        |
| N/A (4)  | Health and wellness services and programs. Such services and programs shall provide  | 5 points |
|          | individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs,     |          |
|          | intergenerational visiting programs, or senior companion programs. <b>Minimum of 100</b>   |          |
|          | hours of services per year for each 100 bedrooms.  |          |
| Yes      | Health and wellness services and programs as listed above, except:   | 3 points |
|          | Minimum of 60 hours of services per year for each 100 bedrooms.  |          |
| N/A      | Health and wellness services and programs as listed above, except:   | 2 points |
|          | Minimum of 40 hours of services per year for each 100 bedrooms.  |          |
| N/A (5)  | Licensed child care. Shall be available 20 hours or more per week, Monday through  | 5 points |
| 11/7 (-7 | Friday, to residents of the development. (Only for large family projects or other projects in  | o pointo |
|          | which at least 25% of Low-Income Units are 3 bedrooms or larger.)  |          |
| N/A (6)  | After school program for school age children. Includes, but is not limited to tutoring,  | 5 points |
|          | mentoring, homework club, art and recreational activities. (Only for large family projects or  |          |
|          | other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger).<br>Minimum of 10 hours per week, offered weekdays throughout the school year.                      |          |
| NI/A     | After school program for school age children as listed above, except:  | 2 points |
| N/A      | Minimum of 6 hours per week, offered weekdays throughout the school year.  | 3 points |
|          |  |          |
|          | After asheel program for asheel are shildren as listed shows, execute  | 2 nainta |
| N/A      | After school program for school age children as listed above, except:  | 2 points |
| N/A      | Minimum of 4 hours per week, offered weekdays throughout the school year.  | 2 points |

| N/A   |      | I Needs projects:<br>Case Manager. Responsibilities must include (but are not limited to) working with tenants<br>to develop and implement an individualized service plan, goal plan or independent living<br>plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.   | 5 points   |
|-------|------|---|------------|
| N/A   |      | Case Manager as listed above, except:<br>Minimum ratio of 1 FTE Case Manager to 160 bedrooms.   | 3 points   |
| N/A   | (8)  | Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms. | 5 points   |
| N/A   |      | Service Coordinator or Other Services Specialist as listed above, except:<br>Minimum ratio of 1 FTE Case Manager to 600 bedrooms.   | 3 points   |
| N/A   | (9)  | Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).  | 5 points   |
| N/A   |      | Adult educational, health & wellness, or skill building classes as listed above, except:<br>Minimum of 60 hours of instruction each year (30 hours for small developments).   | 3 points   |
| N/A   |      | Adult educational, health & wellness, or skill building classes as listed above, except:<br>Minimum of 36 hours of instruction each year (18 hours for small developments).   | 2 points   |
| N/A   | (10) | <b>Health or behavioral health services</b> provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.  | 5 points   |
| N/A   | (11) | Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)   | 5 points   |
| N/A   | (12) | After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.  | 5 points   |
| N/A   |      | After school program for school age children as listed above, except:<br>Minimum of 6 hours per week, offered weekdays throughout the school year.  | 3 points   |
| N/A   |      | After school program for school age children as listed above, except:<br>Minimum of 4 hours per week, offered weekdays throughout the school year.  | 2 points   |
| The s | ervi | ce budget spreadsheet must be completed. Total Points for Service   | Amenities: |

10

#### **D. Sustainable Building Methods** REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION. D(1) New Construction and Adaptive Reuse projects select from the following features: Yes a. Develop the project in accordance with the minimum requirements with any one of the following programs: LEED 5 Points N/A b. ENERGY EFFICIENCY EITHER: Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards): Better than the 2016 Standards N/A 0 Points If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards) Better than the 2013 Standards 0 Points N/A Energy efficiency with renewable energy that provides the following percentages of OR: project tenants' energy loads: Low Rise (1-3 habitable stories) 0 Points N/A Multifamily of 4+ habitable stories N/A 0 Points D(2) Rehabilitation projects select from the following features: N/A a. Develop the project in accordance with the minimum requirements with any one of the following programs: N/A 0 Points N/A b. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current: 0 Points N/A N/A c. Additional rehabilitation project measures (chose one or more of the following three categories):

1. PHOTOVOLTAIC / SOLAR 0 Points N/A N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOW 0 Points Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning N/A INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, 0 Points ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS

#### E(3) New Construction and Rehabilitation projects:

| N/A | d. | WATER EFFICIENCY: | 0 Points |
|-----|----|-------------------|----------|
|     |    | N/A               |          |
|     |    |                   |          |

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

> Total Points For Sustainable Building Methods: 5

#### E. Lowest Income

#### E(1) Lowest Income Restriction for All Units

# Maximum 52 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT

#### \*Available to Rural set-aside projects only.

\*\*60% AMI is included as a place-holder and will not receive any points.

|                                 |       | Percent of Area Median Income (AMI) |       |       |      |      |      |      |
|---------------------------------|-------|-------------------------------------|-------|-------|------|------|------|------|
|                                 | **60% | *55%                                | 50%   | 45%   | 40%  | 35%  | 30%  |      |
|                                 |       |                                     |       |       |      |      |      |      |
|                                 |       |                                     |       |       |      |      |      |      |
|                                 |       |                                     |       |       |      |      |      |      |
|                                 |       |                                     |       |       |      |      |      |      |
|                                 |       |                                     |       |       |      |      |      |      |
|                                 |       |                                     |       |       |      |      |      |      |
|                                 | 50%   |                                     |       | 25.0* | 37.5 |      |      |      |
|                                 | 45%   |                                     |       | 22.5* | 33.8 |      |      |      |
|                                 | 40%   |                                     | 10.0* | 20.0  | 30.0 |      |      |      |
| Percent of Low-<br>Income Units | 35%   |                                     | 8.8   | 17.5  | 26.3 | 35.0 |      | 50.0 |
| (exclusive of                   | 30%   |                                     | 7.5   | 15.0  | 22.5 | 30.0 | 37.5 | 45.0 |
| manager's units)                | 25%   |                                     | 6.3   | 12.5  | 18.8 | 25.0 | 31.3 | 37.5 |
| - /                             | 20%   |                                     | 5.0   | 10.0  | 15.0 | 20.0 | 18.8 | 30.0 |
|                                 | 15%   |                                     | 3.8   | 7.5   | 11.3 | 15.0 | 18.8 | 22.5 |
|                                 | 10%   |                                     | 2.5   | 5.0   | 7.5  | 10.0 | 12.5 | 15.0 |

| Consolidate your units before entering your information into the table<br>Do not enter any non-qualifying units into the table |   |   |  |               |  |  |  |
|--|---|---|--|---------------|--|--|--|
| <u>Number</u> of Targeted<br>Low-Income Units  | Percent of<br>Area Median<br>Income (AMI)<br>(30% - 55%)* | Percentage of Low-<br>Income Units<br>(before rounding<br>down) | Percent of Low-<br>Income Units<br>(exclusive of<br>manager's units) | Points Earned |  |  |  |
| 6  | 30  | 11.32   | 10   | 15            |  |  |  |
|  | 35  | 0.00  | 0  | 0             |  |  |  |
|  | 40  | 0.00  | 0  | 0             |  |  |  |
| 8  | 45  | 15.09   | 15   | 11.3          |  |  |  |
|  | 50  | 0.00  | 0  | 0             |  |  |  |
| 27   | 50 -Rural only  | 50.94   | 50   | 25            |  |  |  |
|  | 55 -Rural only  | 0.00  | 0  | 0             |  |  |  |
| 12   | 60  | 22.64   | 20   | 0             |  |  |  |
| 53   | Total Points Requested: 51.3                              |   |  |               |  |  |  |

#### E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

| Bedroom<br>Selection | Total Number of<br>Low-Income<br>Units per<br>Bedroom Size | Number of Low-<br>Income Units @<br>30% AMI | Percentage of<br>Low-Income<br>Units (by<br>bedroom size) |
|----------------------|--|---|---|
| 5 BR                 | 0  | 0   | 0.0000  |
| 4 BR                 | 18   | 2   | 0.1111  |
| 3 BR                 | 18   | 2   | 0.1111  |
| 2 BR                 | 17   | 2   | 0.1176  |
| 1 BR                 | 0  | 0   | 0.0000  |
| SRO                  | 0  | 0   | 0.0000  |
| Total:               | 53   | 6   | -   |

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2

Total Points for Lowest Income: 53.3

# F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

| Readiness to Proceed  | Maximum 10 Points   |  |  |  |  |  |  |
|---|---|--|--|--|--|--|--|
| Yes (i) Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing   | 5 Points  |  |  |  |  |  |  |
| Yes (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary  | 5 Points  |  |  |  |  |  |  |
| <ul> <li>10 points will be available to projects that document all of the above and are able to begin construction within Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: <ul> <li>a completed updated application form along with a detailed explanation of any changes from the initial apple an executed construction contract,</li> <li>a construction lender trade payment breakdown of approved construction costs,</li> <li>recorded deeds of trust for all construction financing (unless a project's location on tribal trust land preclud binding commitments for permanent financing,</li> <li>binding commitments for any other financing required to complete project construction,</li> <li>a limited partnership agreement executed by the general partner and the investor providing the equity,</li> <li>payment of all construction lender fees, issuance of building permits (see Regulation Section 10325(c)(7) figuidance)</li> <li>notice to proceed delivered to the contractor.</li> </ul> </li> </ul> | lication,<br>es this)   |  |  |  |  |  |  |
| If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.  |   |  |  |  |  |  |  |
| In addition to the above, all applicants receiving any points under this subsection must provide an executed L (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those feat in the CTCAC application. The 90-day requirements apply to all projects requesting any points under this cate Appendix for requirements.   | atures called for   |  |  |  |  |  |  |
| In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.  |   |  |  |  |  |  |  |
| *After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded proje<br>day deadline for the remaining half of the projects.   | After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 |  |  |  |  |  |  |

Total Points for Readiness to Proceed: 10

| G. Miscellane          | ous Federal and State Policies   | Maximum 2 Points |  |  |  |  |
|------------------------|--|------------------|--|--|--|--|
| Yes (i)                | For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.   | 2 Points         |  |  |  |  |
| <mark>N/A</mark> (ii)  | Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.  | 2 Points         |  |  |  |  |
| <mark>N/A</mark> (iii) | Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.  | 2 Points         |  |  |  |  |
| N/A (iv                | Historic Preservation. The project proposes to incorporate historic tax credits.   | 1 Point          |  |  |  |  |
| <u>N/A</u> (v)         | Revitalization Area Project. The project is located within a QCT, a census tract in which<br>at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zo<br>The development will contribute to a concerted community revitalization plan as demonstrated<br>a letter from a local government official. |                  |  |  |  |  |
| N/A (vi                | Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.  | 1 Point          |  |  |  |  |
|                        | Total Points for Miscellaneous Federal and State Policies: 2   |                  |  |  |  |  |

# VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

|  | APPLICANT<br>POINTS | MAXIMUM<br>POINTS | TOTAL<br>POINTS |
|--|---------------------|-------------------|-----------------|
| A. General Partner & Management Company Experience   | 9                   | 9                 | 9               |
| A(1) General Partner Experience                      | 6                   | 6                 |                 |
| A(2) Management Company Experience                   | 3                   | 3                 |                 |
| B. Housing Needs                                     | 10                  | 10                | 10              |
| C. Site & Service Amenities                          | 25                  | 25                | 25              |
| C(1) Site Amenities                                  | 23                  | 15                |                 |
| C(2) Service Amenities                               | 10                  | 10                |                 |
| D. Sustainable Building Methods                      | 5                   | 5                 | 5               |
| E. Lowest Income & 10% of Units Restricted @ 30% AMI | 52.0                | 52.0              | 52.0            |
| E(1) Lowest Income                                   | 51.3                | 50.0              |                 |
| E(2) 10% of Units Restricted @ 30% AMI               | 2                   | 2                 |                 |
| F. Readiness to Proceed                              | 10                  | 10                | 10              |
| G. Miscellaneous Federal and State Policies          | 2                   | 2                 | 2               |
| *Negative Points (if any, please enter amount:)      |                     | NO MAX            | 0               |
|  |                     | Total Points:     | 113.0           |

#### Total Possible Points: 113, Minimum Point Threshold: 96 Native American Apportionment: Total Possible Points: 98 Minimum Point Threshold: 83

\*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

| Committed Permanent Leveraged Soft Financing defraying Residential Costs<br>X Size Factor | + (( 1 | Basis Reduction up to Leveraged Soft<br>Financing excluding donated land, fee<br>waivers, and capitalized value of rent<br>differentials ) /3) |
|---|--------|--|
| Total Residential Project Development Costs   |        | Total Residential Project Development Costs  |

Requested Unadjusted Eligible Basis +

| LEVERAGED SOFT FINANCING   |             | BASIS REDUCTION       |             |
|--|-------------|-----------------------|-------------|
| Capitalized Value of Rent Differentials of Public Rent/operating Subsidies | \$1,603,605 | Total Basis Reduction | \$2,083,200 |
| Total donated land value   |             |                       |             |
| Total fee waivers  |             |                       |             |
| List Leveraged Soft Financing excluding donated land and fee waivers:      |             |                       |             |
| RHS 514 \$3,000,000  |             |                       |             |
|  |             |                       |             |
|  |             |                       |             |
|  |             |                       |             |
|  |             |                       |             |
|  |             |                       |             |
|  |             |                       |             |
|  |             |                       |             |
| Less: Excess Purchase Price Over Appraised Value \$0                       |             |                       |             |
| Less: Ineligible Offsites  |             |                       |             |
| Total Leveraged Soft Financing excluding donated land and fee waivers      | \$3,000,000 |                       |             |
| TOTAL  | \$4,603,605 |                       |             |

#### MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

0.0%

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To
The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44\*(1-J49)

| SIZE FACTOR CALC                  |   |  |                             |
|-----------------------------------|---|--|-----------------------------|
| New Construction:                 | Yes   |  |                             |
| Tax Credit Units:<br>Size Factor: | <u> </u>  |  |                             |
| v                                 | CALCULATION<br>cing less commercial proration<br>cing times Size Factor | \$4,603,605       Requested Unadjusted Eligible Basis       S         \$4,695,677       Basis Reduction add-back       S | \$21,367,518<br>\$2,083,200 |
|                                   | \$4,695,677   | $+((1 - \frac{$23,450,718}{$75,604,612})/3) =$   | 21.143%                     |

#### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

| Annual Rental Income Differential for Public Rent Subsidies: |                  |                            |                 |            |  |  |  |  |  |  |
|--|------------------|----------------------------|-----------------|------------|--|--|--|--|--|--|
|  |                  | Rent Limit:                |                 |            |  |  |  |  |  |  |
|  |                  |                            |                 |            |  |  |  |  |  |  |
|  |                  | Special Needs Projec       | ts              |            |  |  |  |  |  |  |
|  |                  | <u>OR</u>                  | Public          | Calculated |  |  |  |  |  |  |
|  |                  | Use 40% AMI for            | Subsidy         | Annual     |  |  |  |  |  |  |
| Unit Type  | # of Units       | ALL OTHERS                 | Contract Rent   | Rent       |  |  |  |  |  |  |
| 2 bedroom  | 17               | \$528                      | \$797           | \$54,876   |  |  |  |  |  |  |
| 3 bedroom  | 18               | \$611                      | \$921           | \$66,960   |  |  |  |  |  |  |
| 4 bedroom  | 18               | \$683                      | \$1,029         | \$74,736   |  |  |  |  |  |  |
| SRO  |                  |                            |                 | \$0        |  |  |  |  |  |  |
| SRO  |                  |                            |                 | \$0        |  |  |  |  |  |  |
| SRO  |                  |                            |                 | \$0        |  |  |  |  |  |  |
|  | Annual Rer       | nt Differential for Public | Rent Subsidies: | \$196,572  |  |  |  |  |  |  |
|  |                  |                            |                 |            |  |  |  |  |  |  |
| Total Rent Differential                                      | s                | \$196,572                  |                 |            |  |  |  |  |  |  |
| Less Vacancy   |                  | 5.0%                       |                 |            |  |  |  |  |  |  |
| Net Rental Income  |                  | \$186,743                  |                 |            |  |  |  |  |  |  |
| Available for Debt Ser                                       | vice             |                            |                 |            |  |  |  |  |  |  |
| @ 1.15 Debt Coverage   | ge Ratio:        | \$162,386                  |                 |            |  |  |  |  |  |  |
|  |                  |                            |                 |            |  |  |  |  |  |  |
| Loan Term (years)  |                  | 15                         |                 |            |  |  |  |  |  |  |
| Interest Rate (annual)                                       |                  | 6.0%                       |                 |            |  |  |  |  |  |  |
| Debt Coverage Ratio  |                  | 1.15                       |                 |            |  |  |  |  |  |  |
|  |                  | ·                          |                 |            |  |  |  |  |  |  |
| Capitalized Value of R                                       | Rent Differentia | als \$1,603,605            |                 |            |  |  |  |  |  |  |

#### Annual Rental Income Differential for Public Operating Subsidies:

| If annual operating subsidy amount are similar in each year,<br>Annual Operating Subsidy Amount in Year 1: |     |
|--|-----|
| <u>OR</u>  |     |
| If the contract does not specify an annual subsidy amount, enter:  |     |
| Aggregate Subsidy Amount:  |     |
| Number of Years in the Subsidy Contract:   |     |
| Average Annual Operating Subsidy Amount:   | \$0 |
|  |     |
| Annual Public Operating Subsidies:   | \$0 |
|  |     |

#### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

| REVENUE   | MULTIPLIER | YEAR 1   | YEAR 2   | YEAR 3   | YEAR 4   | YEAR 5   | YEAR 6  | YEAR 7  | YEAR 8   | YEAR 9   | YEAR 10  | YEAR 11  | YEAR 12   | YEAR 13  | YEAR 14   | YEAR 15   |
|---|------------|--|--|--|--|--|---|---|--|--|--|--|---|--|---|---|
| Gross Rent  | 1.025      | \$477,828  | \$489,774  | \$502,018  | \$514,568  | \$527,433  | \$540,619   | \$554,134   | \$567,987  | \$582,187  | \$596,742  | \$611,660  | \$626,952   | \$642,626  | \$658,691   | \$675,158   |
| Less Vacancy  | 5.00%      | -23,891  | -24,489  | -25,101  | -25,728  | -26,372  | -27,031   | -27,707   | -28,399  | -29,109  | -29,837  | -30,583  | -31,348   | -32,131  | -32,935   | -33,758   |
| Rental Subsidy  | 1.025      | 105,960  | 108,609  | 111,324  | 114,107  | 116,960  | 119,884   | 122,881   | 125,953  | 129,102  | 132,330  | 135,638  | 139,029   | 142,504  | 146,067   | 149,719   |
| Less Vacancy  | 5.00%      | -5,298   | -5,430   | -5,566   | -5,705   | -5,848   | -5,994  | -6,144  | -6,298   | -6,455   | -6,616   | -6,782   | -6,951  | -7,125   | -7,303  | -7,486  |
| Miscellaneous Income  | 1.025      | 6,480  | 6,642  | 6,808  | 6,978  | 7,153  | 7,332   | 7,515   | 7,703  | 7,895  | 8,093  | 8,295  | 8,502   | 8,715  | 8,933   | 9,156   |
| Less Vacancy  | 5.00%      | -324   | -332   | -340   | -349   | -358   | -367  | -376  | -385   | -395   | -405   | -415   | -425  | -436   | -447  | -458  |
| Total Revenue   |            | \$560,755  | \$574,773  | \$589,143  | \$603,871  | \$618,968  | \$634,442   | \$650,303   | \$666,561  | \$683,225  | \$700,306  | \$717,813  | \$735,759   | \$754,153  | \$773,006   | \$792,332   |
| EXPENSES  |            |  |  |  |  |  |   |   |  |  |  |  |   |  |   |   |
| Operating Expenses:   | 1.035      |  |  |  |  |  |   |   |  |  |  |  |   |  |   |   |
| Administrative  |            | \$35,000   | \$36,225   | \$37,493   | \$38,805   | \$40,163   | \$41,569  | \$43,024  | \$44,530   | \$46,088   | \$47,701   | \$49,371   | \$51,099  | \$52,887   | \$54,738  | \$56,654  |
| Management  |            | 44,064   | 45,606   | 47,202   | 48,855   | 50,564   | 52,334  | 54,166  | 56,062   | 58,024   | 60,055   | 62,157   | 64,332  | 66,584   | 68,914  | 71,326  |
| Utilities   |            | 33,985   | 35,174   | 36,406   | 37,680   | 38,999   | 40,364  | 41,776  | 43,238   | 44,752   | 46,318   | 47,939   | 49,617  | 51,354   | 53,151  | 55,011  |
| Payroll & Payroll Taxes   |            | 103,942  | 107,580  | 111,345  | 115,242  | 119,276  | 123,450   | 127,771   | 132,243  | 136,872  | 141,662  | 146,620  | 151,752   | 157,063  | 162,561   | 168,250   |
| Insurance   |            | 11,610   | 12,016   | 12,437   | 12,872   | 13,323   | 13,789  | 14,272  | 14,771   | 15,288   | 15,823   | 16,377   | 16,950  | 17,544   | 18,158  | 18,793  |
| Maintenance   |            | 84,599   | 87,560<br>0  | 90,625<br>0  | 93,796<br>0  | 97,079<br>0  | 100,477<br>0  | 103,994<br>0  | 107,634<br>0   | 111,401<br>0   | 115,300<br>0   | 119,335<br>0   | 123,512<br>0  | 127,835<br>0   | 132,309<br>0  | 136,940   |
| Other Operating Expenses (specify   | ):         | 0<br>\$313,200   | \$324,162  | \$335,508  | \$347,250  | \$359,404  | \$371,983   | \$385,003   | \$398,478  | \$412,425  | \$426,859  | \$441,800  | \$457,263   | \$473,267  | \$489,831   | 0<br>\$506,975  |
| Total Operating Expenses  |            | \$313,200  | \$324,162  | <b>\$333,308</b>   | <b>\$347,2</b> 00  | \$359,404  | \$371,963   | \$385,003   | <b>\$390,470</b>   | \$412,423  | <b>\$420,0</b> 59  | \$441,600  | \$457,263   | \$473,207  | <b>\$409,031</b>  | \$506,975   |
| Transit Pass/Tenant Internet Expen  |            | 0  | 0  | 0  | 0  | 0  | 0   | 0   | 0  | 0  | 0  | 0  | 0   | 0  | 0   | 0   |
| Service Amenities   | 1.035      | 21,600   | 22,356   | 23,138   | 23,948   | 24,786   | 25,654  | 26,552  | 27,481   | 28,443   | 29,439   | 30,469   | 31,535  | 32,639   | 33,781  | 34,964  |
| Replacement Reserve   |            | 32,400   | 32,400   | 32,400   | 32,400   | 32,400   | 32,400  | 32,400  | 32,400   | 32,400   | 32,400   | 32,400   | 32,400  | 32,400   | 32,400  | 32,400  |
| Real Estate Taxes   | 1.020      | 0  | 0  | 0  | 0  | 0  | 0   | 0   | 0  | 0  | 0  | 0  | 0   | 0  | 0   | 0   |
| Other (Specify):  | 1.035      | 0  | 0  | 0  | 0  | 0  | 0   | 0   | 0  | 0  | 0  | 0  | 0   | 0  | 0   | 0   |
| Other (Specify):  | 1.035      | 0  | 0  | 0  | U  | 0  | 0   | U   | U  | 0  | 0  | 0  | 0   | 0  | 0   | 0   |
| Total Expenses  |            | \$367,200  | \$378,918  | \$391,046  | \$403,599  | \$416,591  | \$430,037   | \$443,955   | \$458,359  | \$473,268  | \$488,698  | \$504,668  | \$521,198   | \$538,306  | \$556,012   | \$574,339   |
| Cash Flow Prior to Debt Service   |            | \$193,555  | \$195,855  | \$198,097  | \$200,273  | \$202,377  | \$204,405   | \$206,349   | \$208,202  | \$209,957  | \$211,608  | \$213,145  | \$214,561   | \$215,847  | \$216,994   | \$217,993   |
|   |            |  |  |  |  |  |   |   |  |  |  |  |   |  |   |   |
| MUST PAY DEBT SERVICE   |            |  |  |  |  |  |   |   |  |  |  |  |   |  |   |   |
| MUST PAY DEBT SERVICE   |            | 106.770  | 106.770  | 106.770  | 106.770  | 106.770  | 106.770   | 106.770   | 106.770  | 106.770  | 106.770  | 106.770  | 106.770   | 106.770  | 106.770   | 106.770   |
| MUST PAY DEBT SERVICE<br>U.S. Department of Agriculture<br>Pacific Western Bank   |            | 106,770<br>61,535  | 106,770<br>61,535  | 106,770<br>61,535  | 106,770<br>61,535  | 106,770<br>61,535  | 106,770<br>61,535   | 106,770<br>61,535   | 106,770<br>61,535  | 106,770<br>61,535  | 106,770<br>61,535  | 106,770<br>61,535  | 106,770<br>61,535   | 106,770<br>61,535  | 106,770<br>61,535   | 106,770<br>61,535   |
| U.S. Department of Agriculture  |            | 106,770<br>61,535  | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0  | 106,770<br>61,535<br>0  | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0  | 106,770<br>61,535<br>0   | 106,770<br>61,535<br>0  | 106,770<br>61,535<br>0  |
| U.S. Department of Agriculture  |            |  | 61,535   | 61,535   | 61,535   | 61,535   | 61,535  | 61,535  | 61,535   | 61,535   | 61,535   | 61,535   | 61,535  | 61,535   | 61,535  | 61,535  |
| U.S. Department of Agriculture<br>Pacific Western Bank  |            | 61,535   | 61,535<br>0  | 61,535<br>0  | 61,535<br>0  | 61,535<br>0  | 61,535<br>0   | 61,535<br>0   | 61,535<br>0  | 61,535<br>0  | 61,535<br>0  | 61,535<br>0  | 61,535<br>0   | 61,535<br>0  | 61,535<br>0   | 61,535<br>0   |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service  |            | 61,535<br><b>\$168,305</b>                                       | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>                                       | 61,535<br>0<br><b>\$168,305</b>                                       | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>                                       | 61,535<br>0<br><b>\$168,305</b>  | 61,535<br>0<br><b>\$168,305</b>                                       | 61,535<br>0<br><b>\$168,305</b>                                       |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service  |            | 61,535<br>\$168,305<br>\$25,250                                  | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$36,100</b>                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$38,044</b>                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b>                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b>                             | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b>                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$49,688</b>                    |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue  |            | 61,535<br><b>\$168,305</b><br><b>\$25,250</b><br>4.28%           | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$36,100</b><br>5.41%           | 61,535<br>0<br><b>\$168,305</b><br><b>\$38,044</b><br>5.56%           | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b><br>5.69%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b><br>5.97%           | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%                    | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b><br>5.98%           | 61,535<br>0<br><b>\$168,305</b><br><b>\$49,688</b><br>5.96%           |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**  |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%               | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$36,100</b><br>5.41%<br>21.45% | 61,535<br>0<br><b>\$168,305</b><br><b>\$38,044</b><br>5.56%<br>22.60% | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b><br>5.69%<br>23.71%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b><br>5.97%<br>27.48% | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b><br>5.98%<br>28.93% | 61,535<br>0<br><b>\$168,305</b><br><b>\$49,688</b><br>5.96%<br>29.52% |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio  |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%               | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$36,100</b><br>5.41%<br>21.45% | 61,535<br>0<br><b>\$168,305</b><br><b>\$38,044</b><br>5.56%<br>22.60% | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b><br>5.69%<br>23.71%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b><br>5.97%<br>27.48% | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b><br>5.98%<br>28.93% | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%               |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee   |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%               | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$36,100</b><br>5.41%<br>21.45% | 61,535<br>0<br><b>\$168,305</b><br><b>\$38,044</b><br>5.56%<br>22.60% | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b><br>5.69%<br>23.71%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b><br>5.97%<br>27.48% | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b><br>5.98%<br>28.93% | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%               |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee<br>LP Asset Management Fee  |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%               | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$36,100</b><br>5.41%<br>21.45% | 61,535<br>0<br><b>\$168,305</b><br><b>\$38,044</b><br>5.56%<br>22.60% | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b><br>5.69%<br>23.71%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b><br>5.97%<br>27.48% | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b><br>5.98%<br>28.93% | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%               |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee<br>LP Asset Management Fee  |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%               | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$36,100</b><br>5.41%<br>21.45% | 61,535<br>0<br><b>\$168,305</b><br><b>\$38,044</b><br>5.56%<br>22.60% | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b><br>5.69%<br>23.71%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b><br>5.97%<br>27.48% | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b><br>5.98%<br>28.93% | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%               |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee<br>LP Asset Management Fee<br>Incentive Management Fee  |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%<br>1.150<br>0 | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%<br>1.164 | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%<br>1.177 | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%<br>1.190 | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%<br>1.202 | 61,535<br>0<br>\$168,305<br>\$36,100<br>5.41%<br>21.45%<br>1.214      | 61,535<br>0<br>\$168,305<br>\$38,044<br>5.56%<br>22.60%<br>1.226      | 61,535<br>0<br>\$168,305<br>\$39,897<br>5.69%<br>23.71%<br>1.237               | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%<br>1.247 | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%<br>1.257 | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%<br>1.266 | 61,535<br>0<br>\$168,305<br>\$46,256<br>5.97%<br>27.48%<br>1.275      | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%<br>1.282 | 61,535<br>0<br>\$168,305<br>\$48,689<br>5.98%<br>28.93%<br>1.289      | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%<br>1.295      |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee<br>LP Asset Management Fee<br>Incentive Management Fee<br>Incentive Management Fee<br>Remaining Cash Flow   |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%<br>1.150      | 61,535<br>0<br>\$168,305<br>\$27,550<br>4.55%<br>16.37%<br>1.164               | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%<br>1.177 | 61,535<br>0<br>\$168,305<br>\$31,968<br>5.03%<br>18.99%<br>1.190               | 61,535<br>0<br>\$168,305<br>\$34,072<br>5.23%<br>20.24%<br>1.202               | 61,535<br>0<br>\$168,305<br>\$36,100<br>5.41%<br>21.45%<br>1.214      | 61,535<br>0<br>\$168,305<br>\$38,044<br>5.56%<br>22.60%<br>1.226      | 61,535<br>0<br><b>\$168,305</b><br><b>\$39,897</b><br>5.69%<br>23.71%<br>1.237 | 61,535<br>0<br>\$168,305<br>\$41,652<br>5.79%<br>24.75%<br>1.247               | 61,535<br>0<br>\$168,305<br>\$43,303<br>5.87%<br>25.73%<br>1.257               | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$46,256</b><br>5.97%<br>27.48% | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%          | 61,535<br>0<br><b>\$168,305</b><br><b>\$48,689</b><br>5.98%<br>28.93% | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%               |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee<br>LP Asset Management Fee<br>Incentive Management Fee<br>Incentive Management Fee<br>Incentive Management Fee<br>Remaining Cash Flow<br>Deferred Developer Fee** |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%<br>1.150<br>0 | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%<br>1.164 | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%<br>1.177 | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%<br>1.190 | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%<br>1.202 | 61,535<br>0<br>\$168,305<br>\$36,100<br>5.41%<br>21.45%<br>1.214      | 61,535<br>0<br>\$168,305<br>\$38,044<br>5.56%<br>22.60%<br>1.226      | 61,535<br>0<br>\$168,305<br>\$39,897<br>5.69%<br>23.71%<br>1.237               | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%<br>1.247 | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%<br>1.257 | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%<br>1.266 | 61,535<br>0<br>\$168,305<br>\$46,256<br>5.97%<br>27.48%<br>1.275      | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%<br>1.282 | 61,535<br>0<br>\$168,305<br>\$48,689<br>5.98%<br>28.93%<br>1.289      | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%<br>1.295      |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee<br>LP Asset Management Fee<br>Incentive Management Fee<br>Incentive Management Fee<br>Remaining Cash Flow   |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%<br>1.150<br>0 | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%<br>1.164 | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%<br>1.177 | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%<br>1.190 | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%<br>1.202 | 61,535<br>0<br>\$168,305<br>\$36,100<br>5.41%<br>21.45%<br>1.214      | 61,535<br>0<br>\$168,305<br>\$38,044<br>5.56%<br>22.60%<br>1.226      | 61,535<br>0<br>\$168,305<br>\$39,897<br>5.69%<br>23.71%<br>1.237               | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%<br>1.247 | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%<br>1.257 | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%<br>1.266 | 61,535<br>0<br>\$168,305<br>\$46,256<br>5.97%<br>27.48%<br>1.275      | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%<br>1.282 | 61,535<br>0<br>\$168,305<br>\$48,689<br>5.98%<br>28.93%<br>1.289      | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%<br>1.295      |
| U.S. Department of Agriculture<br>Pacific Western Bank<br>Total Debt Service<br>Cash Flow After Debt Service<br>Percent of Gross Revenue<br>25% Debt Service Test<br>Debt Coverage Ratio<br>OTHER FEES**<br>GP Partnership Management Fee<br>LP Asset Management Fee<br>Incentive Management Fee<br>Incentive Management Fee<br>Incentive Management Fee<br>Remaining Cash Flow<br>Deferred Developer Fee** |            | 61,535<br>\$168,305<br>\$25,250<br>4.28%<br>15.00%<br>1.150<br>0 | 61,535<br>0<br><b>\$168,305</b><br><b>\$27,550</b><br>4.55%<br>16.37%<br>1.164 | 61,535<br>0<br><b>\$168,305</b><br><b>\$29,792</b><br>4.80%<br>17.70%<br>1.177 | 61,535<br>0<br><b>\$168,305</b><br><b>\$31,968</b><br>5.03%<br>18.99%<br>1.190 | 61,535<br>0<br><b>\$168,305</b><br><b>\$34,072</b><br>5.23%<br>20.24%<br>1.202 | 61,535<br>0<br>\$168,305<br>\$36,100<br>5.41%<br>21.45%<br>1.214      | 61,535<br>0<br>\$168,305<br>\$38,044<br>5.56%<br>22.60%<br>1.226      | 61,535<br>0<br>\$168,305<br>\$39,897<br>5.69%<br>23.71%<br>1.237               | 61,535<br>0<br><b>\$168,305</b><br><b>\$41,652</b><br>5.79%<br>24.75%<br>1.247 | 61,535<br>0<br><b>\$168,305</b><br><b>\$43,303</b><br>5.87%<br>25.73%<br>1.257 | 61,535<br>0<br><b>\$168,305</b><br><b>\$44,840</b><br>5.93%<br>26.64%<br>1.266 | 61,535<br>0<br>\$168,305<br>\$46,256<br>5.97%<br>27.48%<br>1.275      | 61,535<br>0<br><b>\$168,305</b><br><b>\$47,542</b><br>5.99%<br>28.25%<br>1.282 | 61,535<br>0<br>\$168,305<br>\$48,689<br>5.98%<br>28.93%<br>1.289      | 61,535<br>0<br>\$168,305<br>\$49,688<br>5.96%<br>29.52%<br>1.295      |

\*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

\*\*Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.