

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2019 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
January 18, 2019 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Bakersfield Brentwood LP - To Be Formed

PROJECT NAME: Brentwood Crossing

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,004,422 annual Federal Credits, and

\$3,339,250 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: N/A By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

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I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this 4 day of March , 2019 at	Ву
<u> </u>	(Original Signature)
Arcata , California.	
	Daniel J. Johnson
	(Typed or printed name)
	Marakan
	Member (Title)
	(Title)
ACKNOWLEDG	MENT
A notary public or other officer completing this certificate verifies document to which this certificate is attached, and not the truthf	
,	
STATE OF)	
COUNTY OF)	
On hotono ma Malfannia Dibble N	Note on Dublic
On before me, McKenzie Dibble, I personally appeared Dan	iel J. Johnson
personally appeared	iei 3. 301113011
, who p	roved to me on the basis of satisfactory evidence)
to be the person(s) whose name(s) is/are subscribed to the with	in instrument and acknowledged to me that
he/she/they executed the same in his/her/their authorized capacitation	city(ies), and that by his/her/their signature(s)
on the instrument the person(s), or the entity upon behalf of whi	ch the person(s) acted, executed the instrument.
I certify under PENALTY OF PERJURY under the laws of the St	ate of California that the foregoing paragraph is
true and correct.	
WITNESS my hand and official seal.	
With Loo my hand and omeiar seal.	
Signature(Seal)

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Local Jurisdiction:	City of Bakersfield
City Manager:	Alan Tandy
Title:	City Manager
Mailing Address:	1600 Truxtun Avenue
City:	Bakersfield, CA
Zip Code:	93301
Phone Number:	(661) 326-3000 Ext.
FAX Number:	
E-mail:	AdmMgr@bakersfieldcity.us

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^{*} For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Α.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA - 18 - 083
	Has credit previously been awarded? If re-applying and returning credit, enter the current application number and the amount being returned: TCAC # CA Returned Federal Credit:
	Is this project a Re-syndication of a current TCAC project? If a Resyndication Project, complete the Resyndication Projects section below.
	Is State Farmworker Credit requested? No
В.	Project Information Project Name: Brentwood Crossing Site Address: 7350 Willis Ave If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Bakersfield County: Kern Zip Code: 93306 Census Tract: 0009.07 Assessor's Parcel Number(s): 132-010-31
	Project is located in a DDA: Project is located in a Qualified Census Tract: Project is located in a Qualified Census Tract: No *Federal Congressional District: 23 Project in DDA/QCT but not requesting 130% boost: No *State Assembly District: 34 Special Needs with 130% basis & State Credits: No *State Senate District: 16 Project is a Scattered Site Project: No If yes, meets "Scattered Site" definition (TCAC Reg. § 10302(II)): N/A *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
	Federal and State \$1,004,422 \$3,339,250 (federal) (state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) N/A
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g)) Large Family If Special Needs housing type, list the percentage of Special Needs Units: If less than 75% special needs units, specify the standards the non-special needs units will meet: N/A
G.	Geographic Area (Reg. Section 10315(i)) Please select your geographic area: Central Valley Region: Fresno, Kern, Kings, Madera, Merced, San Joaquin, Stanislaus, and Tulare County

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II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Identify Applicant Applicant is the current owner and will retain ownership: N/A Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: Yes Applicant is the project developer and will not be part of the final ownership entity for the project: N/A В. **Applicant Contact Information** Applicant Name: Bakersfield Brentwood LP - To Be Formed Street Address: 5251 Ericson Way City: Arcata State: CA Zip Code: 95521 Contact Person: Chris Dart (707) 822-9000 Phone: Ext.: Fax: (707) 822-9596 Email: cdart@danco-group.com Parent Company: C. **Legal Status of Applicant:** Limited Partnership **Danco Communities** If Other, Specify: LP to be formed D. General Partner(s) Information D(1) General Partner Name: Johnson & Johnson Investments LLC Administrative GP Street Address: 5251 Ericson Way City: Arcata State: CA Zip Code: 95521 Contact Person: Chris Dart (707) 822-9000 Phone: (707) 822-9596 Ext.: Fax: Email: cdart@danco-group.com Nonprofit/For Profit: For Profit Parent Company: Danco Communtiies D(2) General Partner Name:* Valley Initiative for Affordable Housing Managing GP Street Address: PO Box 2574 City: Merced State: CA Zip Code: 95344 **Emily Haden** Contact Person: (209) 617-8476 Phone: Ext.: ehaden@hadenlaw.comcastbiz.net Email: Nonprofit/For Profit: Nonprofit Parent Company: D(3) General Partner Name: (select one) Street Address: City: State: Zip Code: Contact Person: Phone: Ext.: Fax: Email: Parent Company: Nonprofit/For Profit: (select one) E. General Partner(s) or Principal Owner(s) Type Joint Venture *If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption F. Reg. Section 10327(g)(2) - "TBD" not sufficient **Status of Ownership Entity** to be formed If to be formed, enter date: 9/1/2019 *(Federal I.D. No. must be obtained prior to submitting carryover allocation package) G. **Contact Person During Application Process** Company Name: **Danco Communities** Street Address: 5251 Ericson Way State: CA Citv: Arcata Zip Code: 95521 Contact Person: McKenzie Dibble (707) 822-9000 Phone: Fax: (707) 822-9596 Ext.: Email: mdibble@danco-group.com Participatory Role: Developer (e.g., General Partner, Consultant, etc.)

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II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Danco Communities 5251 Ericson Way Arcata, CA 95521 Chris Dart (707) 822-9000 Ext.: (707) 822-9000 cdart@danco-group.com	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Garrett McSorley, Architect 2620 Wanda Lane McKinleyville, CA 95519 Garrett McSorley (707) 633-9283 Ext.: garrett.mcsorley@gmail.com
Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Spencer Fane LLP 370 17th Street, Ste 4800 Denver, CO 80202 H. Michael Miller 303-825-0800 S03-629-7610 hmmiller@spencerfane.com	General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Danco Builders 5251 Ericson Way Arcata, CA 95521 Chris Dart 707-825-1531 Correction Ext.: 207-825-1918 cdart@danco-group.com
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Bowman & Company LLC 10100 Trinity Parkway, Suite 310 Stockton, CA 95219 Daryl Petrick (209) 473-1040 Ext.: (209) 473-9771 dpetrick@cpabowman.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Redwood Energy 1887 Q Street Arcata, CA 95521 Sean Armstrong 707-822-1857 Ext.: sarmstrongpm@gmail.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Raymond James 880 Carillon Parkway St Petersburg, FL 33716 Kevin Kilbane 216-509-1342 Ext.: kevin.kilbane@raymondjames.com
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Laurin Associates 1501 Sports Drive Sacramento, CA 95834 Stefanie Williams (916) 372-6100 Ext.: (916) 419-6108 swilliams@laurinassociates.com
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Danco Property Management 5251 Ericson Way Arcata, CA 95521 Laura Berreth (707) 822-9000 Ext.: (707) 822-9596 Iberreth@danco-group.com
CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	2nd Prop. Mgmt Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Ext.:

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested
	New Construction Yes If yes, will demolition of an existing structure be involved? No (may include Adaptive Reuse) If yes, will relocation of existing tenants be involved? N/A
	Rehabilitation-Only N/A Is this an Adaptive Reuse project? No
	Acquisition & Rehabilitation N/A If yes, please consult TCAC staff to determine the applicable
	regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects
	If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A
	If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)?
	Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of
	existing tenants? N/A
	If yes, applicants must submit an explanation of relocation requirements, a detailed relocation
	plan including a budget with an identified funding source (see Checklist).
	Age of Existing Structures No. of Existing Buildings
	No. of Occupied Buildings No. of Existing Units
	No. of Stories Current Use: vacant land
	vacantianu
	Resyndication Projects
	Current/original TCAC ID: TCAC # CA - TCAC # CA TCAC # CA
	First year of credit:
	Are Transfer Event provisions applicable? See questionnaire on TCAC website. N/A
	Is the project currently under a Capital Needs Agreement with TCAC? N/A
	If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements.
	Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8.
C.	Purchase Information
	Name of Seller: Bakersfield Brentwood Development LI Signatory of Seller: Travis Campbell
	Date of Purchase Contract or Option: 3/28/2016 Purchased from Affiliate: Yes
	Expiration Date of Option: 3/28/2020 If yes, broker fee amount to affiliate? None
	Purchase Price: \$1,200,000 Special Assessment(s):
	Phone: Ext.: Historical Property/Site: No Holding Costs per Month: Total Projected Holding Costs:
	Real Estate Tax Rate: 1.10% Purchase price over appraisal
	Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project, Land, Building and Unit Information
	Project Type: Detached 2/3/4 Family
	Two or More Story With an Elevator: N/A if yes, enter number of stories:
	Two or More Story Without an Elevator: N/A if yes, enter number of stories:
	One or More Levels of Subterranean Parking: N/A
	Other: (specify here)
E.	Land Density:
	x Feet or 11.18 Acres 487,001 Square Feet 5.19
	If irregular, specify measurements in feet, acres, and square feet:

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F.	Building	Information
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Total Number of Buildings: Community Buildings: If Commercial/ Retail Space, explain: (inc	59 1 clude use,	Residential Buildings: Commercial/ Retail Sp size, location, and purpose)	pace:	58 N/A
Are Buildings on a Contiguous Site?	? No)		
If not Contiguous, do buildings m	neet the	requirements of IRC Sec	:. 42(g)(7)?	N/A
De any hyddinan have 4 antervan	:4-0		Nie	
Do any buildings have 4 or fewer un	IIIS?		No	
If yes, are any of the units to be	occupie	d by the owner or		
a person related to the owner (IRC Sec. 42(i)(3)(c))?				

G. Project Unit Number and Square Footage

Total number of units:	58
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	57
Total number of Low Income Units:	57
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	89,845
Total square footage of Low Income Units:	89,845
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	1,800
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	3,605
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	

^{*}equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$402,690
\$402,690
\$358,263

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

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Indicate the number of units anticipated for the following populations:

	ne namber er arme armelpatea fer are feneming pepa	
Homeles	s/formerly homeless	N/A
Transition	nal housing	N/A
Persons	with physical, mental, development disabilities	N/A
Persons	with HIV/AIDS	N/A
Transition	n age youth	N/A
Farmworl	ker	57
Family Reunification N/		N/A
Other:		N/A
Units w/t	enants of multiple disability type or subsidy layers (ex	(plain)
For 4% federal applications only:		
Rural are	Rural area consistent with TCAC methodology N	

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Application Estimated	
	Submittal	Approval	Approval
Negative Declaration under CEQA			N/A
NEPA			9/27/2016
Toxic Report			N/A
Soils Report			N/A
Coastal Commission Approval			N/A
Article 34 of State Constitution			N/A
Site Plan			N/A
Conditional Use Permit Approved or Required			N/A
Variance Approved or Required			N/A
Other Discretionary Reviews and Approvals			N/A

		Project and Site Information
Current Land Use Designation	Limite	ed Multiple Family Dwelling
Current Zoning and Maximum Density	R2	
Proposed Zoning and Maximum Density	10 un	its/acre
Occupancy restrictions that run with the land	No	(if yes, explain here)
due to CUP's or density bonuses?	INO	
Building Height Requirements	NA	
Required Parking Ratio	NA	

B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	9	1	2016
SIIE	Site Acquired	3	1	2016
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	9	1	2019
	Grading Permit	9	1	2019
	Building Permit	12	1	2019
CONSTRUCTION	Loan Application	9	1	2019
FINANCING	Enforceable Commitment	9	1	2019
FINANCING	Closing and Disbursement	12	1	2019
PERMANENT	Loan Application	9	1	2019
FINANCING	Enforceable Commitment	9	1	2019
FINANCING	Closing and Disbursement	12	1	2019
	Type and Source: USDA 514 Loan	N/A	1	
	Application	10	1	2016
	Closing or Award	12	1	2016
	Type and Source: Developer Fee	N/A	1	
	Application	3	1	2019
	Closing or Award	3	1	2019
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
OTHER LOANS AND	Application	N/A	1	
GRANTS	Closing or Award	N/A	1	
ONAITIO	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	N/A	1	
	Construction Start	N/A	1	
	Construction Completion	N/A	1	
	Placed In Service	N/A	1	
	Occupancy of All Tax Credit Units	N/A	1	

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Pacific Western Bank	24	4.000%	\$18,640,000
2)	Raymond James TC Equity			\$4,221,960
3)	Danco Communities			\$494,054
4)				
5)				
6)				
7)				
8)				
9)				
10)				
11)				
12)				
	·	Total Fu	nds For Construction:	\$23,356,014

	12)				
		•	Total Funds Fo	or Construction:	\$23,356,014
1)	Lender/Source: Pacific Western Bank	2)		: Raymond James	
	Street Address: 130 S. State College Blvd.			: 880 Carillon Par	
	City: Brea, CA 92821		City:	St Petersburg, F	·L
	Contact Name: Dan Bronfman			Kevin Kilbane	
	Phone Number: <u>(714) 674-5344</u> Ext.:			r: <mark>(216) 509-1342</mark>	Ext.:
	Type of Financing: Construction Loan		Type of Financ		
	Is the Lender/Source Committed? Yes		Is the Lender/S	Source Committed	l? Yes
3)	Lender/Source: Danco Communities	4)	Lender/Source	:	
	Street Address: 5251 Ericson Way		Street Address	:	
	City: Arcata, CA 95521		City:		
	Contact Name: Chris Dart		Contact Name:		
	Phone Number: (707) 822-9000 Ext.:		Phone Number	r:	Ext.:
	Type of Financing: Deferred		Type of Financ	ing:	
	Is the Lender/Source Committed? Yes		Is the Lender/S	Source Committed	l? No
5)	Lender/Source:	6)	Lender/Source	:	
•	Street Address:	ŕ	Street Address	:	
	City:		City:		
	Contact Name:		Contact Name:		
	Phone Number: Ext.:		Phone Number	r:	Ext.:
	Type of Financing:		Type of Financ	ing:	
	Is the Lender/Source Committed? No		Is the Lender/S	Source Committed	l? No
7)	Lender/Source:	8)	Lender/Source	:	
	Street Address:		Street Address	:	
	City:		City:		
	Contact Name:		Contact Name:		
	Phone Number: Ext.:		Phone Number	r:	Ext.:
	Type of Financing:		Type of Financ	ing:	
	Is the Lender/Source Committed? No		Is the Lender/S	Source Committed	l? No
9)	Lender/Source:	10)	Lender/Source	:	
	Street Address:		Street Address	:	
	City:		City:		
	Contact Name:		Contact Name:		
	Phone Number: Ext.:		Phone Number	r:	Ext.:
	Type of Financing:		Type of Financ	ing:	
	Is the Lender/Source Committed? No		Is the Lender/S	Source Committed	l? No

11) Lender/Source:			12) Lender/Source:			
Street Address:			Street Address:			
City:			City:			
Contact Name:			Contact Name:			
Phone Number:		Ext.:	Phone Number:		Ext.:	
Type of Financir	ng:		Type of Financir	ng:		
Is the Lender/So	ource Committed?	No	 Is the Lender/So	ource Committed?	No	

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest	Residual	Annual Debt	Amount of
		(1110111115)	Rate	Receipts / Deferred Pymt.	Service	Funds
				Deferred Pyllit.		
1)	Pacific Western Bank	420	5.000%		\$475,138	\$7,845,417
2)	USDA 514 Loan - Perm Debt	396	1.000%		\$106,770	\$3,000,000
3)	Danco Communities Dev Note	180		Deferred		\$494,054
4)	Raymond James Solar Credits					\$238,032
5)						
6)						
7)						
8)						
9)						
10)						
11)						
12)						
Total Permanent Financing:						\$11,577,503
Total Tax Credit Equity:						\$11,778,512
				Total Sources of	Project Funds:	\$23,356,015

1)	Lender/Source: Pacific Western Bank	2)	Lender/Source: USDA 514 Loan - Perm Debt
	Street Address: 130 S. State College Blvd.		Street Address: 11661 Blocker Drive, Suite 120
	City: Brea, CA 92821		City: Auburn, CA 95603
	Contact Name: Dan Bronfman		Contact Name: Debra Moretton
	Phone Number: (714) 674-5344 Ext.:		Phone Number: 530-885-6505 Ext.:
	Type of Financing: Permanent Loan		Type of Financing: Soft Loan
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
3)	Lender/Source: Danco Communities Dev Note	4)	Lender/Source: Raymond James Solar Credits
	Street Address: 5251 Ericson Way		Street Address: 880 Carillon Parkway
	City: Arcata, CA 95521		City: St Petersburg, FL
	Contact Name: Chris Dart		Contact Name: Kevin Kilbane
	Phone Number: (707) 825-1531 Ext.:		Phone Number: (216) 509-1342 Ext.:
	Type of Financing: Deferred Fee		Type of Financing: Equity
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
5)	Lender/Source:	6)	Lender/Source:
	Street Address:		Street Address:
	City:		City:
	Contact Name:		Contact Name:
	Phone Number: Ext.:		Phone Number: Ext.:
	Type of Financing:		Type of Financing:
	Is the Lender/Source Committed? No		Is the Lender/Source Committed? No
7)	Lender/Source:	8)	Lender/Source:
•	Street Address:		Street Address:
	City:		City:
	Contact Name:		Contact Name:
	Phone Number: Ext.:		Phone Number: Ext.:
	Type of Financing:		Type of Financing:
	Is the Lender/Source Committed? No		Is the Lender/Source Committed? No
			

9) Lender/Source:		10) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:	<u></u>	Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Comn	nitted? No
11) Lender/Source:		12) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number:	Ext.:	Phone Number:	Ext.:
Type of Financing:	·	Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Comn	nitted? No

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
, ,	()	Proposed	Total Monthly	()	Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
2 Bedrooms	5	\$393	\$1,965	\$10	\$403	30%	30.0%
2 Bedrooms	12	\$528	\$6,336	\$10	\$538	40%	40.0%
2 Bedrooms	13	\$662	\$8,606	\$10	\$672	50%	50.0%
3 Bedrooms	3	\$455	\$1,365	\$10	\$465	30%	30.0%
3 Bedrooms	8	\$611	\$4,888	\$10	\$621	40%	40.0%
3 Bedrooms	8	\$766	\$6,128	\$10	\$776	50%	50.0%
4 Bedrooms	2	\$509	\$1,018	\$10	\$519	30%	30.0%
4 Bedrooms	3	\$683	\$2,049	\$10	\$693	40%	40.0%
4 Bedrooms	3	\$856	\$2,568	\$10	\$866	50%	50.0%
			_				
Total # Units:	57	Total:	\$34,923		Average:	42.5%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category. N/A

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
3 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$34,923
Aggregate Annual Rents For All Units:	\$419,076

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	57
Length of Contract (years):	20/annual
Expiration Date of Contract:	TBD
Total Projected Annual Rental Subsidy:	\$578,052

E. Miscellaneous Income

Annual Income from Lau	\$30,160	
Annual Income from Ver		
Annual Interest Income:		
Other Annual Income:	(specify here)	
	\$30,160	
Total	Annual Potential Gross Income:	\$1,027,288

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	()BR
Space Heating:						
Water Heating:						
Cooking:						
Lighting:						
Electricity:						
Water:*						
Other: (specify here)			\$10	\$10	\$10	
Total:			\$10	\$10	\$10	

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

CUAC

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

A alma imi a tura tir ra	A durantia in au	£4,000
Administrative	Advertising:	\$1,000
	Legal:	\$1,500
	Accounting/Audit:	\$7,500
	Security:	
	Other: (specify here)	
	Total Administrative:	\$10,000
		.
Management	Total Management:	\$35,000
	<u> </u>	
Utilities	Fuel:	
	Gas:	
	Electricity:	\$6,500
	Water/Sewer:	\$48,000
	Total Utilities:	\$54,500
Payroll /	On-site Manager:	\$47,000
Payroll Taxes	Maintenance Personnel:	
	Other: Payroll Taxes	\$4,000
	Total Payroll / Payroll Taxes:	\$51,000
	Total Insurance:	\$16,500
Maintenance	Painting:	\$13,300
	Repairs:	\$31,000
	Trash Removal:	\$16,900
	Exterminating:	
	Grounds:	\$17,000
	Elevator:	· · ·
	Other: (specify here)	
	Total Maintenance:	\$78,200
	Total Maintenance.	ψ10,200
Other Francisco	Other	(10,000
Other Expenses	Other: Administrative	\$10,000
	Other: (specify here)	
	Total Other Expenses:	\$10,000

Total Expenses

Total Annual Residential Operating Expenses:	\$255,200
Total Number of Units in the Project:	58
Total Annual Operating Expenses Per Unit:	\$4,400
Total 3-Month Operating Reserve:	\$216,321
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$37,000
Total Annual Reserve for Replacement:	\$14,500
Total Annual Real Estate Taxes:	
Other (Specify):	
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Source If lender is not funding sour (HOME, CDBG, etc.) No	Included in Eligible Basis Yes/No	Amount	
HOME Investment Partnership	N/A		
Community Development Block	k Grant (CDBG)	N/A	
RHS 514		Yes	\$3,000,000
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assista	ance Program	N/A	
MHSA		N/A	
MHP		N/A	
Housing Successor Agency Fu	nds	N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan?	No	N/A	
State: (specify here)		N/A	
Local: (specify here)		N/A	
Private: (specify here)		N/A	
Other: (specify here)		N/A	
Other: (specify here)		N/A	
Other: (specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	11/15/2016
Source:	RHS Rental Assistance
If Section 8:	(select one)
Percentage:	100.00%
Units Subsidized:	57
Amount Per Year:	\$578,052
Total Subsidy:	\$11,561,040
Term:	20 yrs, annual

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:				RHS 514	:				
HUD Sec 236:				RHS 515	:				
If Section 236, IRP?	N/A			RHS 521	RHS 521 (rent subsidy):				
RHS 538:				State / Lo	cal:				
HUD Section 8:				Rent Sup	/RAP:				
If Section 8:		(select	one)						
HUD SHP:									
Will the subsidy contin	nue?: No			Other:	(specify here)				
If yes enter amount:				0	ther amount:				

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

	Unit Size	Units	(Basis) X (No. of Units)		
	SRO/STUDIO	\$207,647			
	1 Bedroom	\$239,415			
	2 Bedrooms	\$288,800	3	0	\$8,664,000
	3 Bedrooms	\$369,664	2	0	\$7,393,280
	4+ Bedrooms	3	\$3,294,632		
		8			
		ASIS LIMIT:	\$19,351,912		
		Yes/No			
(a)	Plus (+) 20% basis adjusti	No			
		egal requirement for the payment			
	federal prevailing wages of	or financed in part by a labor-affili	ated		
	organization requiring the	employment of construction work	ers who are		
	paid at least state or feder	al prevailing wages.			
	List source(s) or labor-affil	iated organization(s):			
	Plue (1) 50/ basis adivistm	ent for projects that certify that (1) thou are	No	
		agreement within the meaning of		140	
		ontract Code, or (2) they will use			
	. , . ,	defined by Section 25536.7 of the			
		onsite work within an apprentice			
	occupation in the building	• • • • • • • • • • • • • • • • • • • •	abic		
	,	ent for new construction projects	roquired to		
(b)		esidential units (not "tuck under"		No	
		on-site parking structure of two	Ο,		
	levels.	on-site parking structure or two	oi illole		
(-)					
(C)		ent for projects where a day care	center is	No	
(4)	part of the development.		-4 -4 +b -		
(a)		ent for projects where 100 perce	nt or the	No	
(0)		Special Needs populations.		Van	
(e)	\	edjustment for projects applying u 10326 of these regulations that in		Yes	\$1.035.101
		3	iciude one		\$1,935,191
/£\		the section: Item (e) Features. associated costs or up to a 15% b	ooio	No	
(1)		quiring seismic upgrading of exis		No	
		coxic or other environmental mitig	•		
	· ·	hitect or seismic engineer.	alion as		
	If Yes, select type: N/A	The color of selstille engineer.			
(a)		t impact fees required to be paid	to local	Yes	
(9)		ification from local entities asses			\$1,791,145
	•	IPACT FEES ARE INELIGIBLE.	•	Please Enter Amount:	ψ1,101,140
(h)		ment for projects wherein at least		No	
()		are serviced by an elevator.	5570 OF LITE	. 10	
/i\		ment for a project that is: (i) in a c	ounty that	No	
(1)		eshold basis limit for a 2-bedroor		140	
		AND (ii) located in a census tract			
		unity Area Map as Highest or Hig			
	Resource.	and the map as inglies of ing	···		
	1.000dioo.				
		TOTAL ADJUSTED TH	RESHOLD B	ASIS LIMIT:	\$23,078,248

HIGH COST TEST

Total Eligible Basis \$20,779,257
Percentage of the Adjusted Threshold Basis Limit 90.038%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- Yes 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- Yes 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- Yes 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	LIPCES AND	IISES BIIDGE	Т						Par	manent Sources							1	
IV. SOCKCES AND USES BUDGET - C	ECTION 1. 50	ONOLO AND	OSES BODGE		1)Pacific	2)USDA 514	3)Danco	4)Raymond	5)	6)	7)	8)	9)	10)	11)	12)			
					Western Bank		Communities	James Solar											
	TOTAL PROJECT			TAX CREDIT		Debt	Dev Note	Credits										70% PVC for New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
LAND COST/ACQUISITION																			
¹ Land Cost or Value	\$1,200,000	\$1,200,000)	\$1,200,000													\$1,200,000		
² Demolition																			
Legal Land Lease Rent Prepayment																			
¹ Total Land Cost or Value	\$1,200,000	\$1,200,000)	\$1,200,000													\$1,200,000		
Existing Improvements Cost or Value																			
² Off-Site Improvements																			
Total Acquisition Cost Total Land Cost / Acquisition Cost	\$1,200,000	\$1,200,000		\$1,200,000				-									\$1,200,000		
Predevelopment Interest/Holding Cost	\$1,200,000	\$1,200,000	/	\$1,200,000													\$1,200,000		
Assumed, Accrued Interest on Existing Debt																			
(Rehab/Acq) Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements Contractor Overhead																			
Contractor Overnead Contractor Profit																			
Prevailing Wages																			
General Liability Insurance Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION				21 211 22															
Site Work Structures	\$2,895,254 \$9,500,000	\$2,895,254 \$9,500,000	1	\$1,311,805	\$83,449 \$7,761,968	\$1,500,000 \$1,500,000		\$238,032							-		\$2,895,254 \$9,500,000	\$2,895,254 \$9,500,000	
General Requirements	\$625,000	\$625,000)	\$625,000	\$7,761,966	\$1,500,000		φ230,032									\$625,000	\$625,000	
Contractor Overhead	\$260,405	\$260,405	5	\$260,405													\$260,405	\$260,405	
Contractor Profit	\$905,916	\$905,916	5	\$905,916													\$905,916	\$905,916	
Prevailing Wages General Liability Insurance	\$185,258	\$185,258	1	\$185,258													\$185,258	\$185,258	
Other: (Specify)																			
Total New Construction Costs	\$14,371,833	\$14,371,833	3	\$3,288,384	\$7,845,417	\$3,000,000		\$238,032									\$14,371,833	\$14,371,833	
ARCHITECTURAL FEES Design	\$320,000	\$320,000)	\$320,000													\$320,000	\$320,000	
Supervision	\$60,000	\$60,000	0	\$60,000													\$60,000	\$60,000	
Total Architectural Costs	\$380,000	\$380,000)	\$380,000													\$380,000	\$380,000	
Total Survey & Engineering CONSTRUCTION INTEREST & FEES	\$450,000	\$450,000		\$450,000													\$450,000	\$450,000	
Construction Loan Interest	\$768,658	\$768,658		\$768,658													\$768,658	\$768,658	
Origination Fee	\$186,400	\$186,400)	\$186,400													\$186,400	\$186,400	
Credit Enhancement/Application Fee	\$35,000	\$35,000)	\$35,000													\$35,000	\$35,000	
Bond Premium Title & Recording	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Taxes	\$25,000	\$25,000)	\$25,000													\$25,000	\$25,000	
Insurance																			
Inspection Fees Other: (Specify)	\$27,000	\$27,000)	\$27,000													\$27,000	\$27,000	
Total Construction Interest & Fees	\$1,062,058	\$1,062,058	3	\$1,062,058													\$1,062,058	\$1,062,058	
PERMANENT FINANCING																			
Loan Origination Fee Credit Enhancement/Application Fee																			
Title & Recording																			
Taxes																			
Insurance																			
Borrowers Legal Other: (Specify)	\$10,000	\$10,000)	\$10,000											-		\$10,000		
Total Permanent Financing Costs	\$10,000	\$10,000		\$10,000													\$10,000		
Subtotals Forward				\$6,390,442	\$7,845,417	\$3,000,000		\$238,032									\$17,473,891	\$16,263,891	
LEGAL FEES																			
Lender Legal Paid by Applicant	\$60,000 \$40,000	\$60,000		\$60,000 \$40,000													\$60,000 \$40,000	\$60,000 \$40,000	
Borrowers Attorney Total Attorney Costs		\$40,000 \$100,000)	\$40,000 \$100,000													\$40,000	\$40,000 \$100,000	
RESERVES																		\$.55,500	
Rent Reserves	\$40,000	\$40,000		\$40,000													\$40,000		
Capitalized Rent Reserves Required Capitalized Replacement Reserve																			
3-Month Operating Reserve	\$222,152	\$222,152	2	\$222,152													\$222,152		
Other: (Specify)																			
Total Reserve Costs	\$262,152	\$262,152	2	\$262,152	1	l		L		l	l				1		\$262,152		

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Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND	USES BUDGET	ī						Per	manent Sources								
					1)Pacific	2)USDA 514	3)Danco	4)Raymond	5)	6)	7)	8)	9)	10)	11)	12)			
					Western Bank	Loan - Perm	Communities	James Solar				-	•			•			1
	TOTAL					Debt	Dev Note	Credits										70% PVC for	i
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$718,592	\$718,592		\$718,592													\$718,592	\$718,592	
Soft Cost Contingency	\$165,628	\$165,628		\$165,628													\$165,628	\$165,628	
Total Contingency Costs	\$884,220	\$884,220		\$884,220													\$884,220	\$884,220	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$61,695	\$61,695		\$61,695													\$61,695		ı
Environmental Audit																			
Local Development Impact Fees	\$1,791,145	\$1,791,145		\$1,791,145													\$1,791,145	\$1,791,145	
Permit Processing Fees	\$250,000	\$250,000		\$250,000													\$250,000	\$250,000	
Capital Fees																			
Marketing	\$31,157	\$31,157		\$31,157													\$31,157		
Furnishings	\$25,000	\$25,000		\$25,000													\$25,000	\$25,000	
Market Study	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Accounting/Reimbursable	\$30,000	\$30,000		\$30,000													\$30,000	\$30,000	
Appraisal Costs	\$25,000	\$25,000		\$25,000													\$25,000	\$25,000	
Rounding Error	\$1	\$1		\$1													\$1	\$1	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs		\$2,223,998		\$2,223,998													\$2,223,998	\$2,131,146	
SUBTOTAL PROJECT COST	\$20,944,261	\$20,944,261		\$9,860,812	\$7,845,417	\$3,000,000		\$238,032									\$20,944,261	\$19,379,257	
DEVELOPER COSTS																			
Developer Overhead/Profit		\$2,361,754		\$1,867,700			\$494,054										\$2,361,754	\$1,350,000	
Consultant/Processing Agent	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs		\$2,411,754		\$1,917,700	4		\$494,054							ļ	.		\$2,411,754	\$1,400,000	
TOTAL PROJECT COST		\$23,356,015		\$11,778,512	\$7,845,417	\$3,000,000	\$494,054	\$238,032				l		<u> </u>	L	<u> </u>	\$23,356,015	\$20,779,257	
Note: Syndication Costs shall NOT be inc															Bridge Loan		g Construction:		
Calculate Maximum Developer Fee using the			1			** ***	2121 221	****				1	1			Tota	l Eligible Basis:	\$20,779,257	
DOUBLE CHECK AGAINST PERMANENT	FINANCING TOT	ALS:		\$11,778,512	\$7,845,417	\$3,000,000	\$494,054	\$238,032											

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107).
The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.
Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)	SERTIFICATION BY OWNER:		
Organizational Fee	1	As owner(s) of the above-referenced low-income housing project, I certify under penalty o	f perjury, that the project costs contained herein are, to the best	t of my knowledge, accurate and actual costs associated with the construction, acquisition
Bridge Loan Fees/Exp.	a	and/or rehabilitation of this project and that the sources of funds shown are the only funds	received by the Partnership for the development of the project.	I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees	-	calculate the low-income housing tax credit.		
Consultant Fees				
Accountant Fees				
Tax Opinion				
Other	5	Signature of Owner/General Partner	Date	
Total Syndication Costs				
	F	Printed Name of Signatory	Title of Signatory	•
CERTIFICATION OF CPA/TAX PROFE	SSIONAL:			
As the tax professional for the above	-referenced low-income hous	ing project, I certify under penalty of perjury, that the percentage of aggregate bases	asis financed by tax-exempt bonds is:	
•			•	
Signature of Project CPA/Tax Profession	nal	Date		

23 Sources and Uses Budget

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS

A. Determination of Eligible and Qualified Basis Projects w/ building(s) located in DDA/OCT areas & Non-

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.				
	70% PVC for			
	New Const/		30% PVC for	
	Rehabilitation		Acquisition	
	NON-DDA/		NON-DDA/	
	NON-QCT		NON-QCT	
	Building(s)		Building(s)	
Total Eligible Basis:				
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):	\$119,016			
Subtract Historic Credit (residential portion only):				
Subtract Ineligible Basis related to Excess Parking:				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:	\$119,016			
Total Eligible Basis Voluntarily Excluded:	\$9,500,000			
Total Basis Reduction:	(\$9,619,016)			
Total Requested Unadjusted Eligible Basis:	\$11,160,241			
Total Adjusted Threshold Basis Limit:		\$23,0	78,248	
*QCT or DDA Adjustment:	100%	100%	100%	100%
Total Adjusted Eligible Basis:	\$11,160,241			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$11,160,241			
Total Qualified Basis:		\$11,1	60,241	

^{*130%} boost if the building(s) is located in a DDA or QCT, or Reg. Section 10317(d) as applicable. (Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$11,160,241	
**Applicable Percentage:	9.00%	3.30%
Subtotal Annual Federal Credit:	\$1,004,422	
Total Combined Annual Federal Credit:	\$1,00	04,422

^{**}Applicants are required to use these percentages in calculating credit at the application stage.

24 **Basis & Credits**

C. Determination of Minimum Federal Credit Necessary For Feasibility

 Total Project Cost
 \$23,356,015

 Permanent Financing
 \$11,577,503

 Funding Gap
 \$11,778,512

 Federal Tax Credit Factor
 \$0.92000

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility\$12,802,730Annual Federal Credit Necessary for Feasibility\$1,280,273Maximum Annual Federal Credits\$1,004,422Equity Raised From Federal Credit\$9,240,682

Remaining Funding Gap

\$2,537,830

FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E).

D. Determination of State Credit

State Credit Basis

NC/Rehab	Acquisition	
\$11,160,241		

Rehabilitation or new construction basis only (no acquisition basis), except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount

Maximum Total State Credit

30%	13%
\$3,348,072	\$0

E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor

\$0.76000

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects

State Credit Necessary for Feasibility\$3,339,250Maximum State Credit\$3,339,250Equity Raised from State Credit\$2,537,830

Remaining Funding Gap

25 Basis & Credits

VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A. General Partner and Management Company Characteristics A(1) General Partner Experience General Partner Name: Johnson & Johnson Investments LLC Select from ONE of the following two options: 5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects Special Needs housing type project opting for 5 project experience category: N/A For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

Total Points for General P	artner Experience:	6
A(2) Management Company Experience Select from ONE of the following two options:	3 Po	ints
11 or more projects managed more than 3 years, including 2 California LIHTC projects		
Special Needs housing type project opting for 11 project experience category:	N/A	
For Special Needs housing type projects applying through the Nonprofit or Special Needs set-aside (select one if applicable)	es only:	
To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.		
Management Company Name:		
Danco Property Management		
Total Points for Management Cor	mpany Experience:	3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either onsite or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:

9

B. Housing Needs Maximum 10 Points

Large Family

Select one if project is a scattered site acquisition and/or rehabilitation:

N/A

Total Points for Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.

7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) 4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. 3 Points

Select one:



In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A



A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

7

b) Public Park

The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park shall not include 1) school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways unless there is a trailhead or designated access point within the specified distance.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

(ii) The site is within 3/4 mile (1.5 miles for Rural set-aside).

2 Points

Select one:

N/A

Total Points for Public Park Amenity:

0

c) Book-Lending Public Library

(i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). 3 Points

(ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects). 2 Points

Select one:

(i)

Total Points for Public Library Amenity:

3

d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). 5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).

4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). 3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year. 1 Point

Select one:

(i)

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

5

e) Public Elementary, Middle, or High School

For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural setaside projects), and the site is within the attendance area of that school.

2 Points

Select one:

Total Points for Public Elementary, Middle, or High School Amenity:

f) Senior Developments: Daily Operated Senior Center

For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural setaside).

3 Points

The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).

2 Points

Select one:

Total Points for Daily Operated Senior Center Amenity:

g) Special Needs Development: Population Specific Service Oriented Facility

For a special needs development, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

The project site is located within 1 mile of a facility that operates to serve the population living in the development.

2 Points

Select one:

N/A

Total Points for Population Specific Service Oriented Facility Amenity:

h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

2 Points

Select one:

Total Points for Medical Clinic or Hospital Amenity:

i) Pharmacy

(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

1 Point

Select one:

Total Points for Pharmacy: 2

j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one:

N/A

Total Points for Internet Service:

Ω

k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource 8 Points

Select one:

N/A

Total Points for Highest or High Resources Area:

U

Total Points for Site Amenities:

23

Site Amenity Contact List:

Amenity Name:	FoodMaxx	Amenity Name:	CVS
Address:	6465 Niles Street	Address:	6500 Niles Street
City, Zip	Bakersfield, CA 93306	City, Zip	Bakersfield, CA 93306
Contact Person:	Carroll LaGraffe	Contact Person:	Mehul P.
Phone:	209-574-6299 Ext.:	Phone:	661-363-6384 Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	Pharmacy
Website:	foodmaxx.com	Website:	www.cvs.com
Distance in miles:	<1 mi	Distance in miles:	.5 mi
Amenity Name:	East Niles Community Health Cente	Amenity Name:	Hort Elementary School
Address:	7800 Niles Street	Address:	2301 Park Dr.
City, Zip	Bakersfield, CA 93306	City, Zip	Bakersfield, CA 93306
Contact Person:	Pritika Ram	City, Zip Contact Person:	Steve McClain
Phone:	661-635-3050 Ext.:	Phone:	
	Medical Clinic/Hospital		661-631-4675 Ext.: Public Elementary/Middle/High School
Amenity Type:	·	Amenity Type:	·
Website:	www.co.kern.ca.us/parks/list-picnic-	Website:	http://bcsd.com/hort/
Distance in miles:	< .5 mi	Distance in miles:	< .5 mi
Amenity Name:	GET Bus	Amenity Name:	
Address:	1830 Golden State Ave	Address:	
City, Zip	Bakersfield, CA 93301	City, Zip	
Contact Person:	Karen King	Contact Person:	
Phone:	661-869-2438 Ext.:	Phone:	Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	LXI
Website:		Website:	
	www.getbus.org		
Distance in miles:	< .1 mi	Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
Distance in miles.		Distance in miles.	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:	For	Contact Person:	F.A.
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. Evidence that adequate physical space for services will be provided must be documented within the application. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, At-Risk projects, Number of Bedrooms =	149	
Special Needs, Number of Bedrooms =	0	

Amenities may include, but are not limited to:

) Lar		Family, Senior, At-Risk projects: Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with	
	(1)	referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.):	
N/A		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A		Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
Yes		Minimum of 84 hours instruction each year (42 hours for small developments*).	7 points
N/A		Minimum of 60 hours instruction each year (30 hours for small developments*).	5 points
Yes		Minimum of 36 hours instruction each year (18 hours for small developments*).	3 points
		*small developments = 20 units or less	

	 Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs:	
N/A	Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A	Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A	Minimum of 40 hours of services per year for each 100 bedrooms.	2 points

N/A (5) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.) 5 points	
--	--

(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

b) Special	Needs projects:
(7)	Case Manager. Responsib and implement an individual

(7) Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan:	
N/A	Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
(8) Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall	

include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:

N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points

	(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A		Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A		Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A		Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
		*small developments = 20 units or less	

N/A	(10) Health or behavioral health services provided by appropriately-licensed organization or individual.	5 points
	Includes but is not limited to: health clinic, adult day health center, medication management services,	•
	mental health services and treatment, substance abuse services and treatment.	

N/A (11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to	5 points
	residents of the development. (Only for large family projects or other projects in which at least	•

	(12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The Coming Budget workshoot must be completed. Total Boints for Convice Amenities: 10			·		
The Service Budget worksheet must be completed.	1	The Service Budget worksheet must be completed.	Total Points for Service Amenities:	10	

D. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

N/A		Construction and Adaptive Reuse projects sele			
. 4// (a.	Develop the project in accordance with the minimum red following programs:	quirements with any one of the		
		N/A		0 Points	
		1471		o i onito	
Yes	b.	ENERGY EFFICIENCY			
ITHE	R:	Energy efficiency as indicated in Reg. Section 10325(c)	(5)(B) beyond the requirements in		
		the 2016 Title 24, Part 6 of the California Building Code	(2016 Standards):		
		Better than the 2016 Standards	12%	5 Points	
		If the local building department has determined that buil	ding permit applications submitted		
		on or before December 31, 2016 are complete, then end	eray efficiency beyond the		
		requirements in the 2013 Title 24, Part 6 of the Californi	, ,		
		Better than the 2013 Standards	N/A	0 Points	
					
R:		Energy efficiency with renewable energy that provides the	he following percentages of		
		project tenants' energy loads:			
		Low Rise (1-3 habitable stories)	N/A	0 Points	
		Multifamily of 4+ habitable stories	N/A	0 Points	
				<u> </u>	
(2) F	Reh	abilitation projects select from the following fea	tures:		
N/A	a.	Develop the project in accordance with the minimum red	quirements with any one of the		
	following programs:				
		N/A		0 Points	
N/A	N/A b. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease				
	b.				
	b.	in estimated Time Dependent Valuation energy use pos			
	b.				
	b.	in estimated Time Dependent Valuation energy use pos		0 Points	
		in estimated Time Dependent Valuation energy use pos Improvement over current: N/A	t-rehabilitation:		
N/A		in estimated Time Dependent Valuation energy use pos Improvement over current:	t-rehabilitation:		
N/A		in estimated Time Dependent Valuation energy use pos Improvement over current: N/A Additional rehabilitation project measures (chose one or	t-rehabilitation:		
N/A		in estimated Time Dependent Valuation energy use possimprovement over current: N/A Additional rehabilitation project measures (chose one of the photovoltaic / Solar	t-rehabilitation:		
N/A		in estimated Time Dependent Valuation energy use pos Improvement over current: N/A Additional rehabilitation project measures (chose one or	t-rehabilitation:		
		in estimated Time Dependent Valuation energy use possimprovement over current: N/A Additional rehabilitation project measures (chose one of the photovoltaic / Solar N/A)	r more of the following three categories):	0 Points	
		in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one of PHOTOVOLTAIC / SOLAR N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES,	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING:	0 Points	
		in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one or PHOTOVOLTAIC / SOLAR N/A SUSTAINABLE BUILDING MANAGEMENT PRACTICES, Develop project-specific maintenance manual, including in	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: Information on all energy and green building for	0 Points	
		in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one of PHOTOVOLTAIC / SOLAR N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES,	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: Information on all energy and green building for	0 Points	
N/A		in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one of PHOTOVOLTAIC / SOLAR N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, Develop project-specific maintenance manual, including in Undertake formal building systems commissioning, retro-	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: Information on all energy and green building for commissioning, or re-commissioning	0 Points 0 Points eatures	
N/A		in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one or PHOTOVOLTAIC / SOLAR N/A SUSTAINABLE BUILDING MANAGEMENT PRACTICES, Develop project-specific maintenance manual, including in	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: information on all energy and green building for commissioning, or re-commissioning ASTER-METERED) GAS, ELECTRICITY,	0 Points	
N/A N/A	C.	in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one of the control o	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: information on all energy and green building for commissioning, or re-commissioning ASTER-METERED) GAS, ELECTRICITY,	0 Points 0 Points eatures	
N/A N/A (3) I	C.	in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one or PHOTOVOLTAIC / SOLAR N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, Develop project-specific maintenance manual, including ir Undertake formal building systems commissioning, retro-commissioning, retro-commissioning in the commission of the	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: information on all energy and green building for commissioning, or re-commissioning ASTER-METERED) GAS, ELECTRICITY,	0 Points 0 Points eatures 0 Points	
N/A N/A N/A N/A	C.	in estimated Time Dependent Valuation energy use possimprovement over current: N/A Additional rehabilitation project measures (chose one or	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: information on all energy and green building for commissioning, or re-commissioning ASTER-METERED) GAS, ELECTRICITY,	0 Points 0 Points eatures	
N/A N/A	C.	in estimated Time Dependent Valuation energy use post Improvement over current: N/A Additional rehabilitation project measures (chose one or PHOTOVOLTAIC / SOLAR N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, Develop project-specific maintenance manual, including ir Undertake formal building systems commissioning, retro-commissioning, retro-commissioning in the commission of the	r more of the following three categories): INCLUDING BOTH OF THE FOLLOWING: information on all energy and green building for commissioning, or re-commissioning ASTER-METERED) GAS, ELECTRICITY,	0 Points 0 Points eatures 0 Points	

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5

E. Lowest Income **Maximum 52 Points** 50 Points

E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

*Available to Rural set-aside projects only.

**60-80% AMI is included as a place-holder and will not receive any points.

			Percei	nt of Ar	ea Med	lian Inc	ome (Al	MI)	
		**60-80%	*55%	50%	45%	40%	35%	30%	20%
	50%			25.0*	37.5				
	45%			22.5*	33.8				
	40%		10.0*	20.0	30.0				
Percent of Low- Income Units	35%		8.8*	17.5	26.3	35.0		50.0	
(exclusive of	30%		7.5*	15.0	22.5	30.0	37.5	45.0	
manager's units)	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0
,	20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0
	15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0
	10%		2.5*	5.0	7.5	10.0	12.5	15.0	20.0

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table							
Number of Targeted Low-Income Units	Percent of Area Median Income (AMI) (20% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned			
	20	0.00	0	0			
10	30	17.54	15	22.5			
	35	0.00	0	0			
23	40	40.35	40	35			
	45	0.00	0	0			
24	50	42.11	40	20			
	0 -Rural only*	0.00	0	0			
	0 -Rural only*	0.00	0	0			
	60-80**	0.00	0	0			
57		Total Po	oints Requested:	77.5			

E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.00%
4 BR	8	2	25.00%
3 BR	19	3	15.79%
2 BR	30	5	16.67%
1 BR	0	0	0.00%
SRO	0	0	0.00%
Total:	57	10	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2	
Total Points for Lowest Income	: 79).5

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed: 10

G. Miscellaneous Federal and State Policies **Maximum 2 Points** For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax N/A (i) 2 Points Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points N/A (ii) Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership.

Total Points for Miscellaneous Federal and State Policies:

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	23	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	77.5	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - HYBRID PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

44

Final Tie Breaker

LEVERAGED SOFT FINANCING Capitalized Value of Rent Differentials	of Public Pont/operating Subsidies	\$1,638,553	l			
Total donated land value	of Fublic Renvoperating Subsidies	\$1,030,333				
Total fee waivers						
List Leveraged Soft Financing exclud	ing donated land and fee waivers:					
USDA 514	\$3,000,000					
			HYBRID PROJE	CT (NEW CONSTRUCTION)		
			4% Developme	nt Project Costs:		
				Residential Project Developn		
	<u></u>		-	Commercial Project Developn		
				Total 4% Pro	ject Cost	\$0
Lagge Evenes Burghage Bridge Over Ar	opraised Value \$0					
Less: Excess Purchase Price Over Ap Less: Ineligible Offsites	praised value \$0					
Total Leveraged Soft Financing exclude	ding denoted land and facture	¢2 000 000				
Total Leveraged Soft Financing exclud	TOTAL	\$3,000,000 \$4,638,553				
	TOTAL	Φ4,030,333	I			
Mixed-Use Ratio = Total Commercial			0		ease To	
For mixed-use projects, the permaner Mixed-Use Ratio = Total Commercial The Prorated Commercial Cost Ded The Numerator. TCAC staff may adj		Must Be Calculated l	0 First Before Applying	Any Subsidy Adjustment/Incre	ease To	
For mixed-use projects, the permaner Mixed-Use Ratio = Total Commercial The Prorated Commercial Cost Ded The Numerator. TCAC staff may adj	Cost / Total Project Cost: luction To Leveraged Soft Financing lust this ratio as deemed appropriate or numerator Committed Permanent Lev	Must Be Calculated l	0 First Before Applying and defraying residential control of the c	Any Subsidy Adjustment/Incre		esource area
For mixed-use projects, the permaner Mixed-Use Ratio = Total Commercial The Prorated Commercial Cost Ded The Numerator. TCAC staff may adj Sample formula (commercial costs) for the Numerator.	Cost / Total Project Cost: luction To Leveraged Soft Financing lust this ratio as deemed appropriate or numerator Committed Permanent Lev HYBRID (NEW C	Must Be Calculated les. veraged Soft Financing	Tirst Before Applying and defraying residential of Bonus for new con-	Any Subsidy Adjustment/Incre	in high/higher re	
For mixed-use projects, the permaner Mixed-Use Ratio = Total Commercial The Prorated Commercial Cost Ded The Numerator. TCAC staff may adj Sample formula (commercial costs) for SIZE FACTOR CALCULATION	Cost / Total Project Cost: luction To Leveraged Soft Financing lust this ratio as deemed appropriate or numerator Committed Permanent Lev HYBRID (NEW C	Must Be Calculated les. veraged Soft Financing CONSTRUCTION)	Tirst Before Applying and defraying residential of Bonus for new con-	Any Subsidy Adjustment/Incre osts = G44*(1-J49) struction large-family projects D Opportunity Area Map (Plea	in high/higher re	
For mixed-use projects, the permaner Mixed-Use Ratio = Total Commercial The Prorated Commercial Cost Ded The Numerator. TCAC staff may adj Sample formula (commercial costs) for SIZE FACTOR CALCULATION New Construction:	Cost / Total Project Cost: Juction To Leveraged Soft Financing Just this ratio as deemed appropriate or numerator Committed Permanent Lev HYBRID (NEW C	Must Be Calculated les. veraged Soft Financing CONSTRUCTION)	o First Before Applying a g defraying residential o Bonus for new con- based on TCAC/HC	Any Subsidy Adjustment/Incre osts = G44*(1-J49) struction large-family projects D Opportunity Area Map (Plea	in high/higher re	
For mixed-use projects, the permaner Mixed-Use Ratio = Total Commercial The Prorated Commercial Cost Ded The Numerator. TCAC staff may adj Sample formula (commercial costs) fo SIZE FACTOR CALCULATION New Construction: 9% Tax Credit Units: 58	Cost / Total Project Cost: Juction To Leveraged Soft Financing Just this ratio as deemed appropriate or numerator Committed Permanent Leve HYBRID (NEW C 4% De Amount of 4% Tax Credit Units: Total Tax Credit Units:	Must Be Calculated les. veraged Soft Financing CONSTRUCTION) evelopment Units	g defraying residential of Bonus for new combased on TCAC/HC 10325(c)(9)(C) for provided the combased of the combased on the c	Any Subsidy Adjustment/Incre osts = G44*(1-J49) struction large-family projects D Opportunity Area Map (Plea	in high/higher re	

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CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

*Rent Limit Underwriting:
Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement
of TCAC regulations section 10325(g)(3)(A), use 30% AMI rent limits
For USDA subsidy only, use the higher of 60% AMI or committed contract rents.
Use 40% AMI for ALL OTHERS

				Public Subsidy	Calculated
	Unit Type	# of Units	*Rent Limit:	Contract Rent	Annual Rent
Ī	2 bedroom	30	\$548	\$807	\$93,240
	3 bedroom	20	\$621	\$931	\$74,400
	4 bedroom	8	\$693	\$1,039	\$33,216
	SRO				\$0
	SRO				\$0
	SRO				\$0
		A D t	Differential for Dula	U - D 4 O - 1 - 1 - 1 - 1	\$000.050

Annual Rent Differential for Public Rent Subsidies: \$200,856

Total Rent Differentials Less Vacancy	\$200,856 5.0%
Net Rental Income	\$190,813
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$165,925
Loan Term (years)	15
Interest Rate (annual)	6.0%
Debt Coverage Ratio	1.15
i	
Capitalized Value of Rent Differentials	\$1,638,553

Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:	
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter:	
Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

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15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2 \$429,553	YEAR 3	YEAR 4 \$451,299	YEAR 5	YEAR 6 \$474.146	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13 \$563.611	YEAR 14	YEAR 15
Gross Rent Less Vacancy	1.025 5.00%	\$419,076 -20,954	\$429,553 -21,478	\$440,292 -22,015	\$451,299 -22,565	\$462,581 -23,129	\$474,146 -23,707	\$486,000 -24,300	\$498,150 -24,907	\$510,603 -25,530	\$523,368 -26,168	\$536,453 -26,823	\$549,864 -27,493	\$563,611 -28,181	\$577,701 -28,885	\$592,143 -29,607
Rental Subsidy	1.025	578,052	592,503	607,316	622,499	638,061	654,013	670,363	687,122	704,300	721,908	739,955	758,454	777,416	796,851	816,772
Less Vacancy	5.00%	-28,903	-29,625	-30,366	-31,125	-31,903	-32,701	-33,518	-34,356	-35,215	-36,095	-36,998	-37,923	-38,871	-39.843	-40,839
Miscellaneous Income	1.025	30,160	30,914	31,687	32,479	33,291	34,123	34,976	35,851	36,747	37,666	38,607	39,573	40,562	41,576	42,615
Less Vacancy	5.00%	-1,508	-1,546	-1,584	-1,624	-1,665	-1,706	-1,749	-1,793	-1,837	-1,883	-1,930	-1,979	-2,028	-2,079	-2,131
Total Revenue		\$975,924	\$1,000,322	\$1,025,330	\$1,050,963	\$1,077,237	\$1,104,168	\$1,131,772	\$1,160,066	\$1,189,068	\$1,218,795	\$1,249,265	\$1,280,496	\$1,312,509	\$1,345,321	\$1,378,954
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$10,000	\$10,350	\$10,712	\$11,087	\$11,475	\$11,877	\$12,293	\$12,723	\$13,168	\$13,629	\$14,106	\$14,600	\$15,111	\$15,640	\$16,187
Management		35,000	36,225	37,493	38,805	40,163	41,569	43,024	44,530	46,088	47,701	49,371	51,099	52,887	54,738	56,654
Utilities		54,500	56,408	58,382	60,425	62,540	64,729	66,994	69,339	71,766	74,278	76,878	79,568	82,353	85,236	88,219
Payroll & Payroll Taxes		51,000	52,785	54,632	56,545	58,524	60,572	62,692	64,886	67,157	69,508	71,941	74,458	77,065	79,762	82,553
Insurance		16,500	17,078	17,675	18,294	18,934	19,597	20,283	20,993	21,727	22,488	23,275	24,090	24,933	25,805	26,708
Maintenance		78,200	80,937	83,770	86,702	89,736	92,877	96,128	99,492	102,974	106,579	110,309	114,170	118,166	122,301	126,582
Other Operating Expenses (specify)):	10,000	10,350	10,712	11,087	11,475	11,877	12,293	12,723	13,168	13,629	14,106	14,600	15,111	15,640	16,187
Total Operating Expenses		\$255,200	\$264,132	\$273,377	\$282,945	\$292,848	\$303,098	\$313,706	\$324,686	\$336,050	\$347,811	\$359,985	\$372,584	\$385,625	\$399,122	\$413,091
Transit Pass/Tenant Internet Expens	se* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	37,000	38,295	39,635	41,023	42,458	43,944	45,482	47,074	48,722	50,427	52,192	54,019	55,910	57,866	59,892
Replacement Reserve		14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500	14,500
Real Estate Taxes	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$306,700	\$316,927	\$327,512	\$338,467	\$349,806	\$361,542	\$373,688	\$386,260	\$399,272	\$412,739	\$426,677	\$441,103	\$456,034	\$471,488	\$487,483
Cash Flow Prior to Debt Service		\$669,224	\$683,395	\$697,818	\$712,496	\$727,431	\$742,626	\$758,084	\$773,806	\$789,797	\$806,056	\$822,588	\$839,393	\$856,474	\$873,834	\$891,472
MUST PAY DEBT SERVICE																
Pacific Western Bank		475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138	475,138
USDA		106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770	106,770
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908	\$581,908
Cash Flow After Debt Service		\$87,316	\$101,487	\$115,910	\$130,588	\$145,523	\$160,718	\$176,176	\$191,898	\$207,889	\$224,148	\$240,680	\$257,485	\$274,566	\$291,926	\$309,564
Percent of Gross Revenue		8.50%	9.64%	10.74%	11.80%	12.83%	13.83%	14.79%	15.71%	16.61%	17.47%	18.30%	19.10%	19.87%	20.61%	21.33%
25% Debt Service Test		15.01%	17.44%	19.92%	22.44%	25.01%	27.62%	30.28%	32.98%	35.73%	38.52%	41.36%	44.25%	47.18%	50.17%	53.20%
Debt Coverage Ratio		1.150	1.174	1.199	1.224	1.250	1.276	1.303	1.330	1.357	1.385	1.414	1.442	1.472	1.502	1.532
						1.200		1.000						2	1.002	
OTHER FEES** GP Partnership Management Fee		\$5,800														
LP Asset Management Fee		3,500														
Incentive Management Fee		-,														
Total Other Fees		9,300	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Remaining Cash Flow		\$78,016	\$101,487	\$115,910	\$130,588	\$145,523	\$160,718	\$176,176	\$191,898	\$207,889	\$224,148	\$240,680	\$257,485	\$274,566	\$291,926	\$309,564
Deferred Developer Fee**	\$494,054	\$416,038	\$314,552	\$198,642	\$68,054	\$68,054										
Pacidual or Soft Dobt Dovmants**																
Residual or Soft Debt Payments**																

^{*9%} and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.