

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2019 COMPETITIVE 4% FEDERAL AND STATE CREDIT APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

January 18, 2019 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Oak Hill PSH, L.P.

PROJECT NAME: NOVA Apartments

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

(CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,483,954 annual Federal Credits, and

\$4,496,830 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: for readiness to proceed requirements if applicable; and after the project is placed-in-services.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

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I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents ir support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and quarantee that the application meets each item of the applicable housing type requirement if I am requesting housing type competitive points, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions that TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I agree that TCAC is not responsible for actions taken by the applicant in reliance on a prospective Tax Credit reservation or allocation.

Dated this day of, 2019 at	
, California.	
	Ву:
	By: (Original Signature)
	(Typed or printed name)
	(Title)
ACKNOWLEDGMEN	NT
A notary public or other officer completing this certificate verifies document to which this certificate is attached, and not the truthfu	only the identity of the individual who signed the lness, accuracy, or validity of that document.
STATE OF)	
COUNTY OF)	
Onbefore me,	,
, who proved to to be the person(s) whose name(s) is/are subscribed to the within he/she/they executed the same in his/her/their authorized capaci on the instrument the person(s), or the entity upon behalf of which I certify under PENALTY OF PERJURY under the laws of the Statrue and correct.	ity(ies), and that by his/her/their signature(s) the person(s) acted, executed the instrument.
WITNESS my hand and official seal.	
Signature(Seal)	

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Local Jurisdiction:

City of Oakland

City Manager:

Title:

City Manager

Mailing Address:

City Manager

Mailing Address:

City:

Cakland

Zip Code:

Phone Number:

FAX Number:

(510) 238-2087

FAX Number:

(510) 238-3714

E-mail:

City of Oakland

Dakland

Ett.

Ett.

Mbyrd@oaklandnet.com

Application

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^{*} For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? No If yes, enter application number: TCAC # CA
	Has credit previously been awarded? No If re-applying and returning credit, enter the current application number: TCAC # CA
	Is this project a Re-syndication of a current TCAC project? No If a Resyndication Project, complete the Resyndication Projects section below.
	Project must be comprised of 100% tax credit eligible units to apply. Is the project is comprised of 100% tax credit eligible units excluding managers' units? Yes
В.	Project Information
	Project Name: NOVA Apartments
	Site Address: 445 30th Street
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Oakland County: Alameda
	Zip Code: 94609 Census Tract: 4013.00
	Assessor's Parcel Number(s <mark>) 009-0699-0230-01</mark>
	Project located in DDA/QCT: DDA Project is a Scattered Site Project: No Project is SpNs housing type & State Credits, w/ 130% basis adjustment for buildings in DDA/QCT: Yes
	Project is Rural as defined by TCAC Regs. Section 10302(kk): No
	*Federal Congressional District: 13
	*State Assembly District: 18
	*State Senate District: 9
	*Accurate information is essential; the following website is provided for reference:
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
_	Credit Amount Democrated (# 0 + 0 + 15 Democrate Democrate Accessed Victory)
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
	Federal and State \$1,483,954 \$4,496,830 (state) (state)
	(leueral) (state)
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1))
	40%/60%
_	Haveing Time Colection (B. 10. ii. 100/F/L) a 100/F/L)
E.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g))
	Special Needs If Special Needs housing type, list the percentage of Special Needs Units: 100%
	If less than 75% special needs units, specify the standards the non-special needs units will meet: N/A
_	Occupantity Association and the second
F.	Geographic Area (Reg. Section 10315(h))
	Please select the project's geographic area: Fast Bay Region: Alameda and Contra Costa Counties
	Fast Bay Region: Alameda and Contra Costa Counties

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II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Identify Applicant

Applicant is the current owner and will retain ownership:

Yes

Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project N/A Applicant is the project developer and will not be part of the final ownership entity for the pro N/A

Applicant Contact Information

Oak Hill PSH, L.P. Applicant Name:

Street Address: 13520 Evening Creek Drive N. Suite 160

San Diego Citv: State: CA Zip Code: 92128

Contact Person: Rob Wilkins

Phone: 415-488-7743 Ext.: Fax: 858-679-9076

Email: rob@affirmedhousing.com

Legal Status of Applicant: Limited Partnership Parent Company: Affirmed Housing Group, Inc.

If Other, Specify:

General Partner(s) Information

Affirmed Housing Group, Inc. **D(1)** General Partner Name: Administrative

Street Address: 13520 Evening Creek Drive N. Suite 160

San Diego City: State: CA Zip Code: 92128

Contact Person: Rob Wilkins

Phone: 415-488-7743 Fax: 858-679-9076

rob@affirmedhousing.com Fmail:

Nonprofit/For Profit: For Profit Parent Company: N/A

D(2) General Partner Name:* **NEXUS For Affordable Housing** Managing GP

Street Address: 1507 W. Yale Avenue

State: CA City: Orange Zip Code: 92867

Gina Onweiler Contact Person:

Phone: (714) 678-7511 Ext.: Fax:

Email: gina@nexusfah.org Parent Company: N/A Nonprofit/For Profit: Nonprofit

(select one)

Ext.:

Fax:

D(3) General Partner Name: N/A

Street Address:

City:

State: Zip Code: Contact Person:

Phone:

Email:

Nonprofit/For Profit: (select one) Parent Company:

General Partner(s) or Principal Owner(s) Type Joint Venture E.

*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient

F. Status of Ownership Entity

currently exists If to be formed, enter date:

*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

Contact Person During Application Process

Company Name: Affirmed Housing Group, Inc.

Street Address: 13520 Evening Creek Drive N. Suite 160

San Diego State: CA Zip Code: 92128 City:

Contact Person: Rob Wilkins

Phone: (415) 488-7743 Ext.: Fax: (858) 679-9076

rob@affirmedhousing.com Fmail:

Regional Director for the Developer Participatory Role:

(e.g., General Partner, Consultant, etc.)

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II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Developer:	Affirmed Housing Group, Inc.	Architect:	Dahlin Group, Inc.
Address:	13520 Evening Creek Drive N	Address:	501 West Broadway, Suite 1080
City, State, Zip	San Diego, CA 92128	City, State, Zip:	San Diego, CA 92101
	James Silverwood	Contact Person:	Andrew "Jack" Gallagher
Phone:	(858) 679-2828 Ext.:	Phone:	(858) 350-0544 Ext.:
Fax:	(858) 679-9076	Fax:	(000) 000 0044 Ext
Email:	jim@affirmedhousing.com	Email:	jack.gallagher@dahlingroup,cor
Ellidii.	Jimeanimedriodsing.com	Elliali.	Jack.gallagrier@darillrigroup,cor
Attorney:	Katten Muchin Rosenman LLP	General Contractor:	TRD
Address:	525 W. Monroe Street Suite 260	Address:	155
City, State, Zip	Los Angeles	City, State, Zip:	
	David P. Cohen	Contact Person:	
		Phone:	Est
Phone:	(312) 902-5284 Ext.:		Ext.:
Fax:		Fax:	
Email:	david.cohen@kattenlaw.com	Email:	
Tax Professional	Novogradac and Company	Energy Consultant:	Beyond Efficiency
Address:	2033 N. Main Street	Address:	710 Channing Way
City, State, Zip	Walnut Creek, CA 94596	City, State, Zip:	Berkeley, CA 94710
Contact Person:		Contact Person:	Jennifer Love
Phone:	(925) 949-4222 Ext.:	Phone:	(415) 236-1333 Ext.:
Fax:		Fax:	
Email:	Jim.kroger@novoco.com	Email:	jen@beyondefficiency.us
CPA:	Matranga & Company	Investor:	Enterprise Community
Address:	6255 Lusk Blvd. Suite 150	Address:	600 Wilshire Boulevard Suite 60
City, State, Zip	San Diego, CA 92121	City, State, Zip:	Los Angeles, CA 90017
Contact Person:		Contact Person:	Reagan Maechling
Phone:	(858) 558-8100 Ext.:	Phone:	(213) 833-7988 Ext.:
Fax:	(858) 558-8200	Fax:	
Email:	joe@jmcpafirm.com	Email:	rmaechling@enterprisecommun
Consultant	N/A	Market Analyst:	Raney Planning & Mgmt Inc.
Address:	IN/A	Address:	1501 Sports Drive
City, State, Zip		City, State, Zip:	Sacramento, CA 95834
Contact Person:		Contact Person:	Stefanie Williams
Phone:	Ext.:	Phone:	(916) 372-6100 Ext.:
Fax:		Fax:	
Email:		Email:	swilliams@laurinassociates.com
Appraiser:	Colliers International	CNA Consultant:	N/A
Address:	7485 N. Palm Avenue Suite 110	Address:	
City, State, Zip	Fresno, CA 93711	City, State, Zip:	
Contact Person:	•	Contact Person:	
Phone:	(559) 221-7391 Ext.:	Phone:	Ext.:
Fax:	(339) 221-7391 LXI	Fax:	LAt
	john.larson@colliers.com	Email:	
Email:	John.larson@comers.com	Liliali.	
Bond Issuer:	California Municipal Finance Au	Prop. Mgmt. Co.:	Solari Enterprises, Inc.
Address:	2111 Palomar Airport Road Suit	Address:	1507 W Yale Avenue
City, State, Zip:	Carlsbad, CA 92011	City, State, Zip:	Orange, CA 92867
Contact Person:		Contact Person:	Gianna Solari
Phone:	(760) 930-1266 Ext.:	Phone:	(714) 282-2520 Ext.:
Fax:	(760) 683-3390	Fax:	(714) 282-2517
Email:	bbarker@cmfa-ca.com	Email:	gianna@solari-ent.com
	ZZZ.ROI GOIIII GU.OOIII	_///	g.aia Goolan ont.oom

2nd Prop. Mgmt. Co	N/A		
Address:			
City, State, Zip:			
Contact Person:			
Phone:		Ext.:	
Fax:			
Email:			

Application

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II. APPLICATION - SECTION 5: PROJECT INFORMATION

Type of Credit Requested

If yes, will demolition of an existing structure be involved? **New Construction** Yes Yes (may include Adaptive Reuse) If yes, will relocation of existing tenants be involved? Yes Rehabilitation-Only Is this an Adaptive Reuse project? N/A No If yes, please consult TCAC staff to determine the applicable Acquisition & Rehabilitatic N/A regulatory requirements (new construction or rehabilitation). R Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures N/A No. of Existing Buildings N/A No. of Occupied Buildings No. of Existing Units N/A N/A No. of Stories N/A Current Use: N/A **Resyndication Projects** Current/original TCAC ID: TCAC # CA - N/A - N/A TCAC # CA - N/A - N/A First year of credit: Are Transfer Event provisions applicable? See questionnaire on TCAC website. N/A Is the project currently under a Capital Needs Agreement with TCAC? If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements. Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8. Purchase Information Name of Seller: Michael & Linda Digiacomo Signatory of Seller: Michael Digiacomo Date of Purchase Contract or Option: 8/4/2017 Purchased from Affiliate: No **Expiration Date of Option:** If yes, broker fee amount to affiliate? N/A N/A Purchase Price: \$2.850,000 Special Assessment(s): N/A Phone: Ext.: N/A Historical Property/Site: No Holding Costs per Month: N/A Total Projected Holding Costs: \$662,099 N/A Real Estate Tax Rate: N/A Purchase price over appraisal Amount of SOFT perm financing covering the excess purchase price over appraisal N/A Project, Land, Building and Unit Information Project Type: Other (Specify below) Two or More Story With an Elevator: Yes if yes, enter number of stories: Two or More Story Without an Elevator: N/A if yes, enter number of stories: N/A One or More Levels of Subterranean Parking: N/A Six stories of Type V construction over 1 story Type I concrete podium. Parking will be contained within the podium (it will be structured parking, but not subterranean) E. Land Density: Feet or 0.26 Acres 11,238 Square Feet 221.00 If irregular, specify measurements in feet, acres, and square feet:

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F.	Building Information
	Total Number of Buildings: 1 Residential Buildings: 1
	Community Buildings: Commercial/ Retail Space: N/A
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)
	N/A
	Are Buildings on a Contiguous Site Yes
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A
	Do any buildings have 4 or fewer units? No
	If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))? N/A

G. Project Unit Number and Square Footage

Total number of units:	57
Total number of non-Tax Credit units (excluding managers' units) (i.e. market rate units):	0.
Total number of units (excluding managers' units):	56
Total number of Low Income Units:	56
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	20,555
Total square footage of Low Income Units:	20,555
Ratio of low-income residential to total residential square footage (excluding managers'	100%
*Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	4,617
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	13,958
Total parking structure square footage (excludes car-ports and "tuck under" parking):	4,660
**Total square footage of all project structures (excluding commercial/retail):	43,790

^{*}Must be 100% to apply for State Credits

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$699,629
\$699,629 \$699,629 \$606,860
\$606,860

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

	, ,		
Homeles	ss/formerly homeless	56	
Transitio	onal housing	N/A	
Persons	with physical, mental, development disabilities	N/A	
Persons	with HIV/AIDS	N/A	
Transitio	on age youth	N/A	
Farmwo	rker	N/A	
Family F	Reunification	N/A	
Other:		N/A	
Units w/	tenants of multiple disability type or subsidy layer	ers (explain	
For 4%	For 4% federal applications only:		
Rural ar	ea consistent with TCAC methodology	N/A	
	The state of the s		

^{**}equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates			
	Application	Application Estimated Act		
	Submittal	Approval	Approval	
Negative Declaration under CEQA			3/28/2018	
NEPA			11/30/2018	
Toxic Report			N/A	
Soils Report			7/31/2017	
Coastal Commission Approval			N/A	
Article 34 of State Constitution			2/25/2019	
Site Plan			3/28/2018	
Conditional Use Permit Approved or Requir			N/A	
Variance Approved or Required			N/A	
Other Discretionary Reviews and Approvals			N/A	

		Project and Site Information		
Current Land Use Designation	S-1 N	Medical Center Commercial Zone		
Current Zoning and Maximum Density	Curre	ent zoning is S-1 Medical Center Commercial 38 du/acre		
Proposed Zoning and Maximum Density	Propo	Proposed density 57 units on .258 acres was appvd on 3/28/1		
Occupancy restrictions that run with the	Voc	Planning approval requires that all proposed units be affordable to households earning less than 50% AMI		
land due to CUP's or density bonuses?	165	affordable to households earning less than 50% AMI		
Building Height Requirements	Per C	Dak. Planning Code 17.74.140 no max ht is prescribed		
Required Parking Ratio	Parking waiver approved due to supportive housing			

B. Development Timetable

		Actual c	r Sc	heduled
		Month	1	Year
SITE	Environmental Review Completed	11	1	2018
SILE	Site Acquired	8	1	2017
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	3	1	2018
	Grading Permit	12	1	2019
	Building Permit	12	1	2019
CONSTRUCTION	Loan Application	2	1	2019
FINANCING	Enforceable Commitment	2	1	2019
FINANCING	Closing and Disbursement	12	1	2019
PERMANENT	Loan Application	2	1	2019
FINANCING	Enforceable Commitment	2	1	2019
FINANCING	Closing and Disbursement	5	1	2022
	Type and Source City of Oakland		1	
	Application	9	1	2017
	Closing or Award	12	1	2017
	Type and Source County of Alameda	N/A	1	
	Application	11	1	2018
	Closing or Award	1	1	2019
	Type and Source AHP	N/A	1	
	Application	3	1	2020
	Closing or Award	7	1	2020
	Type and Source (specify here)	N/A	1	
OTHER LOANS	Application	N/A	1	
AND GRANTS	Closing or Award	N/A	1	
AND GRANTS	Type and Source (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	12	1	2019
	Construction Start	12	7	2019
	Construction Completion	12	1	2021
	Placed In Service	12	1	2021
	Occupancy of All Low-Income Units	4	1	2022

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) Banner Bank - Construction Loan	24	4.500%	\$25,000,000
2) Enterprise (tax credit equity)			\$2,764,606
3) Alameda County (Measure A1)	24	3.000%	\$9,209,302
4) City of Oakland	24	3.000%	\$1,600,000
5) AHP			\$778,995
6) Costs Deferred Until Conversion			\$525,960
7)			
8)			
9)			
10)			
11)			
12)		s For Construction:	
	\$39,878,863		

- 1) Lender/Source Banner Bank Construction Loan
 Street Addrest 701 B. Street
 City: San Diego
 Contact Name Waheed Karim
 Phone Numbe (619) 231-8500 Ext.:
 Type of Financin Construction Loan
 Is the Lender/Source Committed? Yes
- 3) Lender/Source Alameda County (Measure A1)
 Street Address 224 West Winton Avenue
 City: Hayward
 Contact Name Linda Gardner
 Phone Numbe (510) 670-5404 Ext.:
 Type of Financine Residual Receipts Loan
 Is the Lender/Source Committed? Yes
- 5) Lender/Source AHP
 Street Addres: 600 California Street
 City: San Francisco
 Contact Name Eve Goldstein
 Phone Numbe (415) 616-2542 Ext.:
 Type of Financin; Other
 Is the Lender/Source Committed? No

- 2) Lender/Source Enterprise (tax credit equity)
 Street Address 600 Wilshire Boulevard Suite 600
 City: Los Angeles
 Contact Name: Reagan Maechling
 Phone Number (213) 787-8238 Ext.:
 Type of Financing Tax Credit Equity
 Is the Lender/Source Committed? Yes
- 4) Lender/Source City of Oakland
 Street Address 250 Frank H. Ogawa Plaza Suite 5
 City: Oakland
 Contact Name: Michele Byrd
 Phone Numbel (510) 238-3502 Ext.:
 Type of Financing Residual Receipts Loan
 Is the Lender/Source Committed? Yes
- 6) Lender/Source Costs Deferred Until Conversion
 Street Address 13520 Evening Creek Drive N. Suit
 City: San Diego
 Contact Name: Rob Wilkins
 Phone Number (415) 488-7743 Ext.:
 Type of Financing Deferred Costs
 Is the Lender/Source Committed? Yes

7) Lender/Source	8) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name:
Phone Numbe Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
a) Landar/Causa	contrar de d'Ocurre
9) Lender/Source	10) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name:
Phone Numbe Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
44) Landar/Cauras	40) Landay/Cauraa
11) Lender/Source	12) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name:
Phone Numbe Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Banner Bank - Tranche B Perm Loan	180	5.700%		\$284,054	\$4,302,385
2)	Alameda County (Measure A1)	660	3.000%	Residual		\$13,766,776
3)	City of Oakland	660	3.000%	Residual		\$1,600,000
4)	AHP					\$778,995
5)	Deferred Developer Fee			Deferred		\$1,011,690
6)						
7)						
8)						
9)						
10						
11)						
12						
				Total Permane	nt Financing:	\$21,459,846
				Total Tax	Credit Equity:	\$18,419,017
			To	otal Sources of P	roject Funds:	\$39,878,863

1)	Lender/Source	Banner Bank - Tran	nche B l	Perm Lo
	Street Address	701 B. Street		
	City:	San Diego		
	Contact Name	Waheed Karim		
	Phone Number	(619) 231-8500	Ext.:	
	Type of Financ	cin <mark>(Mortgage</mark>	-	
	Is the Lender/S	Source Committed?	Yes	

3) Lender/Source City of Oakland

Street Address	250 Frank H. Ogawa Plaza Suite 5				
City:	Oakland				
Contact Name	Michele Byrd				
Phone Numbe (510) 238-3502 Ext.:					
Type of Financine Residual Receipts Loan					
Is the Lender/	Is the Lender/Source Committed? Yes				

5) Lender/Source Deferred Developer Fee
Street Addres: 13520 Evening Creek Dr. N. Suite
City: San Diego
Contact Name Rob Wilkins
Phone Numbe (415) 488-7743 Ext.:
Type of Financine Deferred Fee
Is the Lender/Source Committed? Yes

2)	Lender/Source	Alameda County (M	Measure	e A1)	
	Street Address	224 West Winton A	Avenue		
	City:	Hayward			
	Contact Name:	Linda Gardner			
	Phone Number	(510) 670-5404	Ext.:		
	Type of Financ	inancing Residual Receipts Loan			
	Is the Lander/S	Cource Committed?	Vac		

4) Lender/Source AHP

Street Address	600 California St			
City:	San Francisco			
Contact Name:	Eve Goldstein			
Phone Number	(415) 616-2542		Ext.:	
Type of Financ	ing Deferred			
Is the Lender/S	Source Committed?	?	No	

6)	Lender/Source			
	Street Address			
	City:			
	Contact Name:			
	Phone Number		Ext.:	
	Type of Financ	ing	·•	
	Is the Lender/S	ource Committed?		

7) Lender/Source	8) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name:
Phone Numbe Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
9) Lender/Source	10) Lender/Source
Street Address	Street Address
City:	City:
Contact Name	Contact Name:
Phone Numbe Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
11) Lender/Source	12) Lender/Source
Street Addrest	Street Address
City:	City:
Contact Name	Contact Name:
Phone Numbe Ext.:	Phone Number Ext.:
Type of Financing	Type of Financing
Is the Lender/Source Committed? No	Is the Lender/Source Committed? No

B. Tax-Exempt Bond Financing

Will project receive tax-exempt bond financing for more than 50% of the aggregate basis of the building(s) (including land) in the project? (IRC Sec. 42(h)(4)): CDLAC Allocation? No Date application was submitted to CDLAC (Reg. Sections 10317(g)(4), 10326(h)): 5/15/2019 Date of CDLAC application approval, actual or anticipated (Reg. Section 10326(j)(1)): 7/17/2019 Estimated date of Bond Issuance (Reg. Section 10326(e)(2)): Percentage of aggregate basis financed by the bonds? (Reg. Section 10326(e)) 65.61% Name of Bond Issuer (Reg. Section 10326(e)(1)): California Municipal Finance Authority Will project have Credit Enhancement? No If Yes, identify the entity providing the Credit EnhancemeN/A Contact Person: N/A Phone: N/A Ext.: What type of enhancement is being provided? (select one)

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

		ı				1	1
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent		% of
Bedroom		Monthly Rent	Rents	Monthly	Plus Utilities	Targeted	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Area Median	AMI
SRO/Studio	16	\$407	\$6,512		\$407	30%	20.0%
1 Bedroom	12	\$436	\$5,232		\$436	30%	20.0%
SRO/Studio	16	\$407	\$6,512		\$407	50%	20.0%
1 Bedroom	12	\$436	\$5,232		\$436	50%	20.0%
Total # Units:	56	Total:	\$23,488		Average:	40.0%	
			+ -,			- 1070	

Is this a resyndication project using hold harmless rent limits in the above table? N/A
Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits.

Must use current rent limits for units included in the lowest income point category.

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$23,488
Aggregate Annual Rents For All Units:	\$281,856

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance: Length of Contract (years):	56 20
Expiration Date of Contract:	12/15/2039
Total Projected Annual Rental Subsidy:	\$843,744

E. Miscellaneous Income

Annual Income from La	\$4,788
Annual Income from Ve	
Annual Interest Income	
Other Annual Income:	\$6,000
7	+ -,
Total Ann	\$1,136,388

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						
Water Heating:						
Cooking:						
Lighting:						
Electricity:						
Water:*						
Other: (specify here)						
Total:						

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

N/A - Owner paid utilities

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$1,000
	Legal:	reserve below
	Accounting/Audit:	\$12,000
	Security:	\$80,000
	Other: General Office Costs & Misc. Admin	\$15,000
	Total Administrative:	\$108,000
Management	Total Management:	\$43,204
Utilities	Fuel:	
	Gas:	\$8,000
	Electricity:	\$40,000
	Water/Sewer:	\$35,000
	Total Utilities:	\$83,000
Payroll /	On-site Manager:	\$40,000
Payroll Taxes	Maintenance Personnel:	\$35,360
	Other: Payroll Burden	\$18,840
	Total Payroll / Payroll Taxes:	\$94,200
	Total Insurance:	\$23,000
	<u></u>	
Maintenance	Painting:	\$5,836
	Repairs:	\$22,000
	Trash Removal:	\$13,000
	Exterminating:	\$5,000
	Grounds:	\$7,000
	Elevator:	\$13,000
	Other: Fire Monitor. (7k) Cleaning/Bldg Supl	\$20,000
	Total Maintenance:	\$85,836
	Ott	
Other Expenses	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	

Total Expenses

Other:

Total Annual Residential Operating Expenses:	\$437,240
Total Number of Units in the Project:	57
Total Annual Operating Expenses Per Unit:	\$7,670
Total 3-Month Operating Reserve:	\$494,000
Total Annual Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$230,000
Total Annual Reserve for Replacement:	\$28,500
Total Annual Real Estate Taxes:	\$4,500
Bond Issuer Fee & Legal Reserve:	\$14,000
City/County Monitoring Fees/Voluntary Sponsor Transit Passes	\$36,900

(specify here)

Total Other Expenses:

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses	
Total Annual Commercial/Non-Residential Debt Serv	
Total Annual Commercial/Non-Residential Net Income:	

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

	Funding Source	es	Included in				
If len	der is not funding s	source, list	Eligible Basis				
source	(HOME, CDBG, etc.) <u>NOT</u> lender.	Yes/No	Amount			
Tax-Exe	mpt Financing		Yes	\$25,000,000			
Taxable	Bond Financing		N/A				
HOME I	nvestment Partnersh	ip Act (HOME)	N/A				
Commu	nity Development Blo	ock Grant (CDBC	N/A				
RHS 51	4	N/A					
RHS 51:	5	N/A					
RHS 51	6	N/A					
RHS 53	3	N/A					
HOPE V	Ί		N/A				
McKinney	/-Vento Homeless Assi	stance Program	N/A				
MHSA			N/A				
MHP			N/A				
Housing	Successor Agency F	unds	N/A				
FHA Ris	k Sharing loan?	No	N/A				
State:	(specify here)		N/A				
Local:	City of Oakland		Yes	\$1,600,000			
Private:			N/A				
Other:	Alameda County (Measur	re A1)	Yes	\$13,766,776			
Other:	AHP		Yes	\$778,995			
Other:	(specify here)		N/A				

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	7/23/2018
Source:	Oakland HA
If Section 8:	Project-based vouchers
Percentage:	100%
Units Subsidized:	56
Amount Per Year:	\$1,125,600
Total Subsidy:	\$22,512,000
Term:	20

Approval Date:	N/A
Source:	N/A
If Section 8:	(select one)
Percentage:	N/A
Units Subsidized:	N/A
Amount Per Year:	N/A
Total Subsidy:	N/A
Term:	N/A

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR		N/A	RHS 514	:	N/A
HUD Sec 236:		N/A	RHS 515	:	N/A
If Section 236, IRP?	N/A		RHS 521	(rent subsidy)	N/A
RHS 538:		N/A	State / Lo	ocal:	N/A
HUD Section 8:		N/A	Rent Sup	/ RAP:	N/A
If Section 8:	(select	one)			N/A
HUD SHP:		N/A			N/A
Will the subsidy continue? No		Other: N/A			
If yes enter amount N/A		Oth	ner amount:	N/A	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	<u>Units</u>	(Basis) X (No. of Units			
	SRO/STUDIO	\$303,706	3	2	\$9,718,592			
	1 Bedroom	\$350,170	2	4	\$8,404,080			
	2 Bedrooms	\$422,400	1		\$422,400			
	3 Bedrooms	\$540,672						
	4+ Bedrooms	\$602,342						
		TOTAL UNITS:	5					
		TOTAL UNADJUSTED THRE	SHOLD BA		\$18,545,072			
				Yes/No				
(a)		ustment for projects paid in wh		Yes				
		ect to a legal requirement for						
		eral prevailing wages or finance			^			
	,	anization requiring the employ			\$3,709,014			
	prevailing wages.	ho are paid at least state or fe	uerai					
	Project Based Voucher	stment for projects that certify	marco					
		oject labor agreement within the		No				
	, ,	f the Public Contract Code, or						
	` , ` ,	ained workforce as defined by	` '					
		and Safety Code to perform all						
		ceable occupation in the build						
	construction trades	· · · · · · · · · · · · · · · · · · ·						
(b)		stment for new construction pr		Yes				
		king beneath residential units			\$1,298,155			
	,	ugh construction of an on-site	parking		, , ,			
(-)	structure of two or more							
(C)		stment for projects where a da	y care	No				
(4)	center is part of the dev	reiopment. stment for projects where 100	noreant of	V				
(u)		are for Special Needs populati		Yes	\$370,901			
(e)		is adjustment for projects appl		No				
(6)		on 10326 of these regulations		140				
		the features in the section: Ite						
(f)		e associated costs or up to a		No				
(')		requiring seismic upgrading of						
		te toxic or other environmenta						
		ct architect or seismic engine						
	If Yes, select type N/A							
(g)		nent impact fees required to be		Yes				
	_	es. Certification from local ent		Please Enter	\$302,722			
		quired. WAIVED IMPACT FEE		Amount:				
(h)		ustment for projects wherein a		Yes	\$1,854,507			
		oor units are serviced by an el			Ψ1,004,001			
(i)		ustment for a project that is: (i)		No				
		djusted 9% threshold basis lim						
	•	or less than \$400,000; AND (ii						
	•	ted on the TCAC/HCD Opport	unity Area					
	Map as Highest or High							
(j)	` '	stment for each 1% of project's		Yes				
		te Units restricted between 35			\$9,272,536			
/1.	Rental Units: 56	Total Rental Units @ 50% to 36%						
(k)		stment for each 1% of project's		Yes	# 40 # 45 0 7 0			
		te Units restricted at or below			\$18,545,072			
	Rental Units: 56	Total Rental Units @ 35% of AMI or			#50.007.070			
		TOTAL ADJUSTED THRE	SHOLD BA	ISIS LIMIT:	\$53,897,979			

HIGH COST TEST
Total Eligible Basis
Percentage of the Adjusted Threshold Basis Limit

\$34,590,999 128.798%

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

/. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET Permanent Sources													1						
IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND U	JSES BUDGET		1)Banner	2)Alameda	3)City of	4)AHP	5)Deferred	Perr 6)	nanent Source 7)	s 8)	9)	10)	11)	12)	SUBTOTAL		
					Bank -	County	Oakland	4)8111	Developer Fee	0)	''	0)	3)	10)	,	12)	SOBIOTAL		
					Tranche B	(Measure A1)													
	TOTAL				Perm Loan													30% PVC for	
	PROJECT	DEC COST		TAX CREDIT														New	30% PVC for
LAND COST/ACQUISITION	COST	RES. COST	COM'L. COST	EQUITY														Const/Renab	Acquisition
¹ Land Cost or Value	\$2,850,000	\$2,850,000				\$2,850,000											\$2,850,000		
² Demolition	\$100,000	\$100,000				\$100,000											\$100,000		
Legal	7,	4.00,000				4100,000											4.00,000		
Land Lease Rent Prepayment																			
¹ Total Land Cost or Value	\$2,950,000	\$2,950,000				\$2,950,000											\$2,950,000		
Existing Improvements Cost or Value																			
² Off-Site Improvements																			
Total Acquisition Cost																			
Total Land Cost / Acquisition Cost	\$2,950,000	\$2,950,000				\$2,950,000											\$2,950,000		
Predevelopment Interest/Holding Cost Assumed, Accrued Interest on Existing	\$562,099	\$562,099				\$562,099											\$562,099		
Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements Contractor Overhead																			
Contractor Overnead Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs	\$50,000	\$50,000		\$50,000													\$50,000		
Total Relocation Expenses NEW CONSTRUCTION	\$50,000	\$50,000		\$50,000													\$50,000		
Site Work	\$1,800,000	\$1,800,000		\$1,800,000													\$1.800.000	\$1,800,000	
Structures	\$19,053,568	\$19,053,568		\$2,117,511	\$4,302,385	\$10,254,677	\$1,600,000	\$778,995									\$19,053,568	\$19,053,568	
General Requirements	\$1,200,000	\$1,200,000		\$1,200,000													\$1,200,000	\$1,200,000	
Contractor Overhead	\$750,000	\$750,000		\$750,000													\$750,000	\$750,000	
Contractor Profit	\$950,000	\$950,000		\$950,000													\$950,000	\$950,000	
Prevailing Wages General Liability Insurance	\$300,000	\$300,000		\$300,000													\$300,000	\$300,000	
Solar and Site Security	\$425,000	\$425,000		\$425,000													\$425,000	\$425,000	
Total New Construction Costs		\$24,478,568		\$7,542,511	\$4,302,385	\$10,254,677	\$1,600,000	\$778,995									\$24,478,568		
ARCHITECTURAL FEES																			
Design	\$775,000	\$775,000		\$775,000													\$775,000	\$775,000	
Supervision Total Architectural Costs	\$775.000	\$775,000		\$775,000													\$775,000	\$775,000	
Total Survey & Engineering	\$300,000	\$300,000		\$300,000													\$300,000	\$300,000	
CONSTRUCTION INTEREST & FEES	φοσο,σσσ	\$000,000		\$000,000													4000,000	\$000,000	
Construction Loan Interest	\$720,000	\$720,000 \$155,000		\$720,000 \$155,000													\$720,000 \$155,000	\$720,000 \$155,000	
Origination Fee	\$155,000	\$155,000		\$155,000													\$155,000	\$155,000	
Credit Enhancement/Application Fee	********	0.177.074		0.177.074													A	0.177.074	
Bond Premium Cost of Issuance	\$177,071 \$180,000	\$177,071 \$180,000		\$177,071 \$180.000													\$177,071 \$180.000	\$177,071	
Title & Recording	\$22,000	\$22,000		\$22,000													\$22,000	\$22,000	
Taxes	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Insurance	\$150,000	\$150,000		\$150,000													\$150,000	\$150,000	
Construction Service Fees	\$35,000	\$35,000		\$35,000													\$35,000	\$35,000	
Construction Mgmt & Deputy Svcs	\$235,000 \$1,724,071	\$235,000 \$1,724,071		\$235,000													\$235,000 \$1,724,071	\$235,000	
Total Construction Interest & Fees PERMANENT FINANCING	\$1,724,071	\$1,724,071		\$1,724,071													\$1,724,071	\$1,544,071	
Loan Origination Fee	\$220,692	\$220,692		\$220,692													\$220,692		
Credit Enhancement/Application Fee																			
Title & Recording																			
Taxes																			
Insurance County Legal Fees	\$18,000	\$18,000		\$18,000													\$18,000		
Post Construction Interest	\$500,000	\$18,000		\$18,000													\$500,000		
Total Permanent Financing Costs	\$738,692	\$738,692		\$738,692													\$738,692		
Subtotals Forward		\$31,578,430		\$11,130,274	\$4,302,385	\$13,766,776	\$1,600,000	\$778,995					<u> </u>	 	<u> </u>	l	\$31,578,430	\$27,097,639	
LEGAL FEES	, , , , , , , , , , , , , , , , , , , ,	\$2.,2.2,100		,,	Ţ:,;::2,000	, , , , , , ,	Ţ., <u></u>	\$112,000									\$2.,2.2,100	,,,,,	
Lender Legal Paid by Applicant	\$125,000	\$125,000		\$125,000													\$125,000	\$95,000	
Partnership and Transaction fees	\$75,000	\$75,000		\$75,000													\$75,000	\$15,000	
Total Attorney Costs	\$200,000	\$200,000		\$200,000													\$200,000	\$110,000	
RESERVES Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve																			
	\$494,000	\$494,000		\$494,000													\$494,000		
3-Month Operating Reserve	4 .0 .,000																		
Other: (Specify) Total Reserve Costs				\$494,000													\$494,000		

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Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND L	ISES BUDGET							Peri	manent Source	es .							
					1)Banner	2)Alameda	3)City of	4)AHP	5)Deferred	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL		
					Bank -	County	Oakland		Developer Fee										
					Tranche B	(Measure A1)													
	TOTAL				Perm Loan													30% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$1,709,117	\$1,709,117		\$1,709,117													\$1,709,117	\$1,709,117	
Soft Cost Contingency	\$283,714	\$283,714		\$283,714													\$283,714	\$283,714	
Total Contingency Cost OTHER PROJECT COSTS	\$1,992,831	\$1,992,831		\$1,992,831													\$1,992,831	\$1,992,831	
TCAC App/Allocation/Monitoring Fees	\$98,073	\$98.073		\$98,073													\$98.073		
		,		,													* /		
Environmental Audit	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Local Development Impact Fees	\$302,722	\$302,722		\$302,722													\$302,722	\$302,722	
Permit Processing Fees	\$1,262,307	\$1,262,307		\$1,262,307													\$1,262,307	\$1,262,307	
Capital Fees																			
Marketing	\$75,000	\$75,000		\$75,000													\$75,000	****	
Furnishings	\$260,000	\$260,000		\$260,000													\$260,000	\$260,000	
Market Study	\$7,500	\$7,500		\$7,500													\$7,500	\$7,500	
Accounting/Reimbursable	\$30,000 \$8,000	\$30,000 \$8,000		\$30,000 \$8,000													\$30,000 \$8,000	\$30,000 \$8,000	
Appraisal Costs Case Management Lease Up Fees	\$8,000 \$50.000	\$8,000		\$8,000													\$8,000 \$50,000	\$8,000	
Other: (Specify)	\$50,000	\$50,000		\$50,000													\$50,000		
Other: (Specify)											-	1		1	1				
Other: (Specify)											-	1		1	1				
Other: (Specify)																			
Total Other Costs	\$2,113,602	\$2,113,602		\$2,113,602													\$2,113,602	\$1.890.529	
SUBTOTAL PROJECT COST	\$36.378.863	\$36,378,863		\$15,930,707	\$4,302,385	\$13,766,776	\$1,600,000	\$778,995				1					\$36,378,863	\$31,090,999	
DEVELOPER COSTS	ψ00,57 0,000	\$55,510,005		\$10,000,707	ψ.,302,303	\$10,700,770	ψ.,500,000	\$110,555									\$55,510,005	ψο.,000,000	
Developer Overhead/Profit	\$3,500,000	\$3,500,000		\$2,488,310					\$1,011,690								\$3,500,000	\$3,500,000	
Consultant/Processing Agent	, ,	, ,		, , , , , ,					. , . ,								***	,,	
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$3,500,000	\$3,500,000		\$2,488,310					\$1,011,690								\$3,500,000	\$3,500,000	
TOTAL PROJECT COST	\$39,878,863	\$39,878,863		\$18,419,017	\$4,302,385	\$13,766,776	\$1,600,000	\$778,995	\$1,011,690								\$39,878,863	\$34,590,999	
Note: Syndication Costs shall NOT be inc	luded as a proje	ect cost.									•	•	•	•	Bridge Loan	Expense Durir	g Construction:		
Calculate Maximum Developer Fee using the								\$34,590,999											
DOUBLE CHECK AGAINST PERMANENT F	INANCING TOT	ALS:		18,419,017	4,302,385	13,766,776	1,600,000	778,995	1,011,690	•							l '		

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 105) matches that of Permanent Financing in the Application workbook (Row 108).
The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.
Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS: CERTIFICATION BY OWNER:

SYNDICATION (Investor & General Partner)

	.,			
Organizational Fee				f perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction,
Bridge Loan Fees/Exp.		acquisition and/or rehabilitation of this project and that the sources of funds s	hown are the	e only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this
Legal Fees		information to calculate the low-income housing tax credit.		
Consultant Fees				
Accountant Fees				
Tax Opinion				
Other		Signature of Owner/General Partner		Date
Other		Signature of Owner/General Fatther		Date
Total Condination Conta				
Total Syndication Costs				
		Printed Name of Signatory		Title of Signatory
CERTIFICATION OF CPA/TAX PROFE	ESSIONAL:			
As the tax professional for the above	-referenced low-income hous	sing project, I certify under penalty of perjury, that the percentage of aggr	egate basis	financed by tax-exempt bonds is:
Signature of Project CPA/Tax Profession	nal	Date		

25

Sources and Uses Budget

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS

A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Projects w/ building(s) located in DDA/QC1 areas & f	יייי Adulyan-QC	i areas, biturcate	accordingly.	
		30% PVC for		
	30% PVC for	New Const/		30% PVC for
	New Const/	Rehabilitation	30% PVC for	Acquisition
	Rehabilitation	NON-DDA/	Acquisition	NON-DDA/
	DDA/QCT	NON-QCT	DDA/QCT	NON-QCT
	Building(s)	Building(s)	Building(s)	Building(s)
Total Eligible Basis:	\$34,590,999			
Ineligible Amounts				
Subtract All Grant Proceeds Used to Finance Costs in Eligible Ba				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (specify other ineligible amounts):				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Amount Voluntarily Excluded:				
Total Basis Reduction:				
Total Requested Unadjusted Eligible Basis:	\$34,590,999			
Total Adjusted Threshold Basis Limit:	\$53,897,979			
*QCT or DDA Adjustment:	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$44,968,299			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$44,968,299			
Total Qualified Basis:		\$44,968,	299	

^{*130%} boost if the building(s) is/are located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$44,968,299	
**Applicable Percentage:	3.30%	3.30%
Subtotal Annual Federal Credit:	\$1,483,954	
Total Combined Annual Federal Credit:	\$1,483	,954

^{**} Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

C. Determination of Minimum Federal Credit Necessary For Feasibility

 Total Project Cost
 \$39,878,863

 Permanent Financing
 \$21,459,846

 Funding Gap
 \$18,419,017

 Federal Tax Credit Factor
 \$0.99000

<u>Federal tax credit factor must be at least \$1.00 for self-syndication projects</u> or at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility	\$18,605,068
Annual Federal Credit Necessary for Feasibility	\$1,860,507
Maximum Annual Federal Credits	\$1,483,954
Equity Raised From Federal Credit	\$14,691,145

Remaining Funding Gap \$3,727,872

D. Determination of State Credit

State Credit Basis

NC/Rehab Acquisition \$34,590,999

New construction or rehabilitation basis only; No acquisition basis except for At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount

Maximum Total State Credit

13%	13%
\$4,496,830	\$0

E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor \$0.82900

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects

State Credit Necessary for Feasibility	\$4,496,830
Maximum State Credit	\$4,496,830
Equity Raised from State Credit	\$3,727,872

Remaining Funding Gap \$0

25 Basis & Credits

VI. POINTS SYSTEM - SECTION 1: THE POINTS SYSTEM

A. General Partner & Management Company Experience

Maximum 9 Points

A(1) General Partner Experience General Partner Name:

6 Points

Affirmed Housing Group, Inc.

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

Total Points for General Partner Experience:

6

A(2) Management Company Experience

3 Points

Select from the following:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Management Company Name:

Solari Enterprises

Total Points for Management Company Experience:

3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either onsite or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

B. Housing Needs Maximum 10 Points Select one: Special Needs Projects Select one if project is a scattered site acquisition and/or rehabilitation: N/A Total Points for Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (I) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. 7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop.

3 Points

Select one:

(i)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

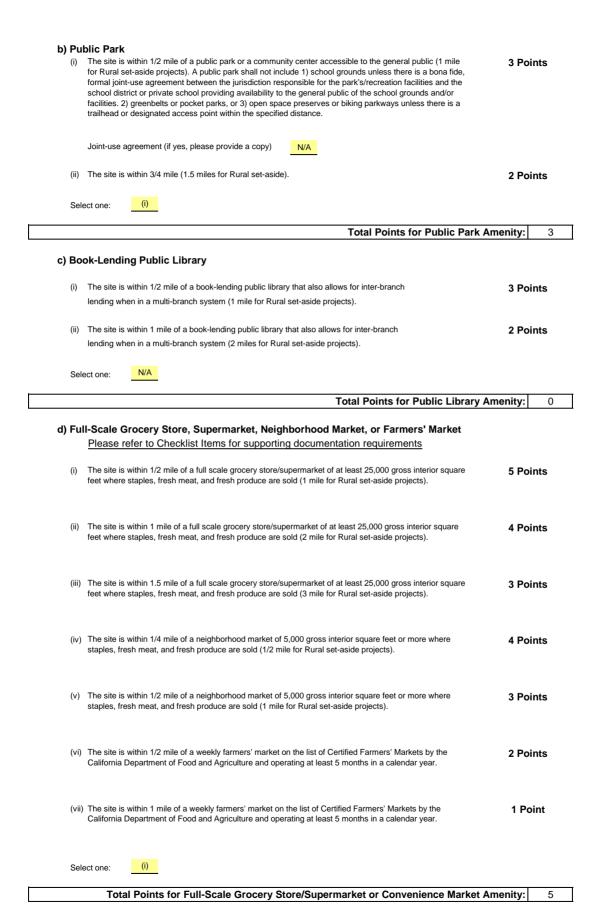
Select one: N/A

_

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity: 7

7



For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public 3 Points middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a 2 Points public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. Select one: N/A Total Points for Public Elementary, Middle, or High School Amenity: f) Senior Developments: Daily Operated Senior Center For a **senior development** the project site is within 1/2 mile of a daily operated senior center or a facility 3 Points offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to 2 Points seniors (not on the project site) (1.5 miles for Rural Set-aside). Select one: N/A **Total Points for Daily Operated Senior Center Amenity:** g) Special Needs Development: Population Specific Service Oriented Facility For a special needs development, the site is located within 1/2 mile of a facility that operates to serve 3 Points the population living in the development The project site is located within 1 mile of a facility that operates to serve the population living in the 2 Points development. (ii) Select one: Total Points for Population Specific Service Oriented Facility Amenity: h) Medical Clinic or Hospital (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, 3 Points physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, 2 Points physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). (i) Select one:

e) Public Elementary, Middle, or High School

Points System

Total Points for Medical Clinic or Hospital Amenity:

31

i) Pharmacy

(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

1 Point

Select one:

Total Points for Pharmacy:

2

j) In-unit High Speed Internet Service

(i)

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placedin-service date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural projects only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. Check rural status according to TCAC's Methodology: (https://www.treasurer.ca.gov/ctcac/2019/methodology.pdf)

3 Points

Select one:

N/A

Total Points for Internet Service:

0

k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource 8 Points

Select one:

N/A

Total Points for Highest or High Resources Area:

U

Total Points for Site Amenities:

22

Site Amenity Con	tact List:		
Amenity Name:	Alameda Contra Costa Transit	Amenity Name:	Walgreens Pharmacy
Address:		Address:	
	30th St and Telegraph Avenue		3400 Telegraph Avenue
City, Zip	Oakland, CA 94609	City, Zip	Oakland, CA 94609
Contact Person:	Michael Hursh, General Manager	Contact Person:	Phuong-Trinh N., Pharmacy Manager
Phone:	(510) 891-4777 Ext.:	Phone:	(510) 597-0458 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Pharmacy
Website:	www.actransit.org	Website:	www.walgreens.com
Distance in miles:	0.08	Distance in miles:	0.26
Amenity Name:	Oak Glen Park	Amenity Name:	
Address:	Richmond Boulevard	Address:	
City, Zip	Oakland, CA 94611	City, Zip	
Contact Person:	J. Nicholas Williams, Director	Contact Person:	
Phone:	(510) 238-7275 Ext.:	Phone:	Ext.:
Amenity Type:	Public Park	Amenity Type:	
Website:	www.oaklandca.gov	Website:	
Distance in miles:	0.39	Distance in miles:	
Amanitus Namas	Canada Farmana Market	Amanit. Nome.	
Amenity Name:	Sprouts Farmers Market	Amenity Name:	
Address:	3035 Broadway	Address:	
City, Zip	Oakland, CA 94611	City, Zip	
Contact Person:	Victor Gutierrez, Store Manager	Contact Person:	
Phone:	(510) 851-7688 Ext.:	Phone:	Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	
Website:	www.sprouts.com	Website:	
Distance in miles:	0.17	Distance in miles:	
Amenity Name:	Lifelong East Bay Community Reco	Amenity Name:	
Address:	2579 San Pablo Avenue	Address:	
City, Zip	Oakland, CA 94612	City, Zip	
Contact Person:	Brenda Goldstein	Contact Person:	
Phone:	(510) 446-6100 Ext.:	Phone:	Ext.:
Amenity Type:	Specific Service Oriented Facility	Amenity Type:	EAG.
Website:	www.ebcrp.org	Website:	
Distance in miles:	0.57	Distance in miles:	
Amenity Name:	Sutter Alta Bates Summit Medical	Amenity Name:	
Address:	350 Hawthorne Avenue	Address:	
City, Zip	Oakland, CA 94609	City, Zip	
Contact Person:	Gerald Kozai, CEO	Contact Person:	
Phone:	(510) 655-4000 Ext.:	Phone:	Ext.:
Amenity Type:	Medical Clinic/Hospital	Amenity Type:	
Website:	www.sutterhealth.org	Website:	
Distance in miles:	0.23	Distance in miles:	

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. Evidence that adequate physical space for services will be provided must be documented within the application. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, At-Risk projects, Number of Bedrooms =	#REF!	
Special Needs, Number of Bedrooms =	#REF!	

Amenities may include, but are not limited to:

a) Large Family, Senior, A	t-Risk projects:
----------------------------	------------------

	(1)	Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants	
		with information about available services in the community, (b) assisting tenants to access	
		services through referral and advocacy, and (c) organizing community-building and/or other	
		enrichment activities for tenants (such as holiday events, tenant council, etc.).	
ΝΙ/Δ		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 noints
IN/A			o politis
N/A		Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
N/A N/A		· · · ·	5 points 3 points

(2	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor.	
N/A	Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points

	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes.	
N/A		Minimum of 84 hours of instruction each year (42 hours for small developments*).	7 points
N/A		Minimum of 60 hours of instruction each year (30 hours for small developments*).	5 points
N/A		Minimum of 36 hours of instruction each year (18 hours for small developments*).	3 points
		*small developments = 20 units or less	

	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs.	
N/A		Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A		Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Minimum of 40 hours of services per year for each 100 bedrooms.	2 points

N/A (5) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	
--	--

	(6) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger).	
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

b) Spe	ecia	I Needs projects:	
<u>,,</u>		Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan.	
Yes		Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
	(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor.	
Yes		Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points
	(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes.	
N/A		Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A		Minimum of 60 hours of instruction each year (30 hours for small developments*).	3 points
N/A		Minimum of 36 hours of instruction each year (18 hours for small developments*).	2 points
		*small developments = 20 units or less	
N/A	(10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
NI/A	(11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to	5 points
N/A	(,	residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	o pomes
	(12)	After school program for school and children, leakudes, but is not limited to tutories	
	(12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger).	
N/A		Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The Service Budget spreadsheet must be completed.	Total Points for Service Amenities:	10

D. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THIS APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

D(1) N	lew	Construction and Adaptive Reuse projects sele	ect from the following features:	
Yes	a.	Develop the project in accordance with the minimum r following programs:	equirements with any one of the	5 Points
		GreenPoint Rated Program		
N/A		ENERGY EFFICIENCY		
EITHE	R:	Energy efficiency as indicated in Reg. Section 10325(c		
		the 2016 Title 24, Part 6 of the California Building Cod	e (2016 Standards):	
		Better than the 2016 Standards	N/A	0 Points
		If the local building department has determined that but	= ' ' '	
		on or before December 31, 2016 are complete, then e		
		in the 2013 Title 24, Part 6 of the California Building Co		0 Points
		Better than the 2013 Standards	N/A	
OR:		Energy efficiency with renewable energy that provides	the following percentages of	
		project tenants' energy loads:		
		Low Rise (1-3 habitable stories)	N/A	0 Points
		Multifamily of 4+ habitable stories	N/A	0 Points
D(2) R	Reh	abilitation projects select from the following fea	atures:	
N/A	a.	Develop the project in accordance with the minimum re	equirements with any one of the	
		following programs:		
		N/A		0 Points
N1/A	h	Rehabilitate to improve energy efficiency; points award	dod based on percentage	
N/A	b.	decrease in estimated Time Dependent Valuation ene		
		Improvement over current:		
		N/A		0 Points
N1/A	_	Additional robabilitation preject measures (sheet are	or more of the following three estagnish	
N/A	C.	Additional rehabilitation project measures (chose one	or more or the following three categories):	
		1. PHOTOVOLTAIC / SOLAR		0 Points
		N/A		U POIIIIS
		IVA		
N/A		2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES,	INCLUDING BOTH OF THE FOLLOWING:	0 Points
14//		Develop project-specific maintenance manual, including in		
		Undertake formal building systems commissioning, retro-c	• • •	
		g,	g,g,	
N/A		3. INDIVIDUALLY METER (OR SUB-METER CURRENT MA	ASTER-METERED) GAS, ELECTRICITY,	0 Points
,,,		OR CENTRAL HOT WATER SYSTEMS FOR ALL TENAL		
D(3) N	lew	Construction and Rehabilitation projects:		
N/A		WATER EFFICIENCY:		0 Points
		N/A		
		IN/A		
		N/A		

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods:	5
--	---

E. Lowest Income **Maximum 52 Points** 50 Points

E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

*Available to Rural Projects Only. Must prove rural status under TCAC's Methodology (See TAB 3 of Checklist Items Worksheet)

**60-80% AMI is included as a place-holder and will not receive any points.

				Area M	Perce edian l		(AMI)		
		**60-80%	*55%	50%	45%	40%	35%	30%	20%
	50%			25.0*	37.5				
Percent of Income Targeted Units to	45% 40% 35%		10.0*	22.5* 20.0 17.5	33.8 30.0 26.3	35.0		50.0	
Total Tax Credit Units (exclusive of	30%		7.5*	15.0	22.5	30.0	37.5	45.0	50.0
mgr.'s units)	25% 20%		6.3* 5.0*	12.5 10.0	18.8 15.0	25.0 20.0	31.3 25.0	37.5 30.0	50.0 40.0
	15% 10%		3.8* 2.5*	7.5 5.0	11.3 7.5	15.0	18.8 12.5	22.5 15.0	30.0

	1078	2.3 5.0	7.5 10.0 12.5	13.0 20.0		
Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table						
Number of Targeted Low-Income Units	Percent of Area Median Income (AMI) (20%- 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned		
	20	0.00	0	0		
28	30	50.00	50	50		
	35	0.00	0	0		
	40	0.00	0	0		
	45	0.00	0	0		
28	50	50.00	40	20		
	0 -Rural only*	0.00	0	0		
	0 -Rural only*	0.00	0	0		
	60-80**	0.00	0	0		
56		Total P	oints Requested:	70		

E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.00%
4 BR	0	0	0.00%
3 BR	0	0	0.00%
2 BR	0	0	0.00%
1 BR	24	12	50.00%
SRO	32	16	50.00%
Total:	56	28	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2
	•
Total Points for Lowest Incom	e: 7

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Readiness to Proceed Maximum 10 Points Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction 5 Points Yes (i) financing Yes (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances 5 Points (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit, are either finally approved or unnecessary

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180

*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

> **Total Points for Readiness to Proceed:** 10

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

All Projects: Total Possible Points: 111, Minimum Point Threshold: 94

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	22	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	70.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
*Negative Points (if any, please enter amount:)	0	NO MAX	0
		Total Points:	111.0

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

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VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

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For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying residential costs

X size factor X subsidy percentage factor

Total residential project development costs

+ ((1 - Requested Unadjusted Eligible Basis Total residential project development costs) /3)

LEVERAGED SOFT FINANCING Capitalized Value of Rent Differentials of Public Rent/Operating Subsidies \$6,883,138 Total donated land value Total fee waivers List leveraged soft financing excluding donated land and fee waivers: City of Oakland \$1,600,000 Alameda County \$13,766,776 Less: Excess Purchase Price Over Appraised Value Less: Ineligible Offsites Total Leveraged Soft Financing excluding donated land and fee waivers \$15,366,776 TOTAL \$22,249,914 **MIXED USE PROJECTS** For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below. Mixed-Use Ratio = Total Commercial Cost / Total Project Cost: 0.0% The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To The Numerator. TCAC staff may adjust this ratio as deemed appropriate. Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44*(1-J49) SIZE FACTOR CALCULATION Bonus for new construction large-family projects in high/higher resource area based on TCAC/HCD Opportunity Area Map (Please see TCAC Regulations New Construction 10325(c)(9)(C) for projects excluded): Tax Credit Units: N/A Size Factor: 1.04 FINAL TIE BREAKER CALCULATION Leveraged Soft Financing less commercial proration \$22,249,914 Requested Unadjusted Eligible Basis \$34,590,999 Leveraged Soft Financing times Size Factor \$23,028,661 \$23,028,661 \$34,590,999 \$39,878,863 \$39.878.863

44 Final Tie Breaker Self-Score

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

*Rent Limit Underwriting:
Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement
of TCAC regulations section 10325(g)(3)(A), use 30% AMI rent limits
For USDA subsidy only, use the higher of 60% AMI or committed contract rents.
Use 40% AMI for ALL OTHERS

			Public Subsidy	Calculated
Unit Type	# of Units	*Rent Limit:	Contract Rent	Annual Rent
SRO	32	\$407	\$1,540	\$435,072
1 bedroom	24	\$436	\$1,855	\$408,672
SRO				\$0
	Annual Rent	\$843,744		

Rent Differentials	\$843,744
Less Vacancy	5.0%
Net Rental Income	\$801,557
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$697,006
Loan Term (years)	15
Interest Rate (annual)	6.0%
Debt Coverage Ratio	1.15
	_
Capitalized Value of Rent Differentials	\$6,883,138

Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter:	
Annual Operating Subsidy Amount in Year 1:	\$0
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter:	
Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	1
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

45 Final Tie Breaker Self-Score

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$281,856	\$288,902	\$296,125	\$303,528	\$311,116	\$318,894	\$326,867	\$335,038	\$343,414	\$352,000	\$360,800	\$369,819	\$379,065	\$388,542	\$398,255
Less Vacancy	5.00%	-14,093	-14,445	-14,806	-15,176	-15,556	-15,945	-16,343	-16,752	-17,171	-17,600	-18,040	-18,491	-18,953	-19,427	-19,913
Rental Subsidy	1.025	843,744	864,838	886,459	908,620	931,336	954,619	978,484	1,002,946	1,028,020	1,053,721	1,080,064	1,107,065	1,134,742	1,163,110	1,192,188
Less Vacancy	5.00%	-42,187	-43,242	-44,323	-45,431	-46,567	-47,731	-48,924	-50,147	-51,401	-52,686	-54,003	-55,353	-56,737	-58,156	-59,609
Miscellaneous Income	1.025	10,788	11,058	11,334	11,617	11,908	12,206	12,511	12,824	13,144	13,473	13,810	14,155	14,509	14,871	15,243
Less Vacancy	5.00%	-539	-553	-567	-581	-595	-610	-626	-641	-657	-674	-690	-708	-725	-744	-762
Total Revenue		\$1,079,569	\$1,106,558	\$1,134,222	\$1,162,577	\$1,191,642	\$1,221,433	\$1,251,969	\$1,283,268	\$1,315,350	\$1,348,233	\$1,381,939	\$1,416,488	\$1,451,900	\$1,488,197	\$1,525,402
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$108,000	\$111,780	\$115,692	\$119,742	\$123,932	\$128,270	\$132,760	\$137,406	\$142,215	\$147,193	\$152,345	\$157,677	\$163,195	\$168,907	\$174,819
Management		43,204	44,716	46,281	47,901	49,578	51,313	53,109	54,968	56,891	58,883	60,944	63,077	65,284	67,569	69,934
Utilities		83,000	85,905	88,912	92,024	95,244	98,578	102,028	105,599	109,295	113,120	117,080	121,177	125,419	129,808	134,352
Payroll & Payroll Taxes		94,200	97,497	100,909	104,441	108,097	111,880	115,796	119,849	124,043	128,385	132,878	137,529	142,343	147,325	152,481
Insurance		23,000	23,805	24,638	25,501	26,393	27,317	28,273	29,262	30,287	31,347	32,444	33,579	34,755	35,971	37,230
Maintenance		85,836	88,840	91,950	95,168	98,499	101,946	105,514	109,207	113,030	116,986	121,080	125,318	129,704	134,244	138,942
Other Operating Expenses (specify)	:	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Operating Expenses		\$437,240	\$452,543	\$468,382	\$484,776	\$501,743	\$519,304	\$537,480	\$556,291	\$575,762	\$595,913	\$616,770	\$638,357	\$660,700	\$683,824	\$707,758
Transit Pass/Tenant Internet Expen	se* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.030	230,000	236,900	244,007	251,327	258,867	266,633	274,632	282,871	291,357	300,098	309,101	318,374	327,925	337,763	347,896
Replacement Reserve		28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500	28,500
Real Estate Taxes	1.020	4,500	4,590	4,682	4,775	4,871	4,968	5,068	5,169	5,272	5,378	5,485	5,595	5,707	5,821	5,938
Bond Issuer Fee & Legal Reserve:	1.000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000
City/County Monitoring Fees/Volunta	ary \$ 1.020	36,900	37,638	38,391	39,159	39,942	40,741	41,555	42,387	43,234	44,099	44,981	45,881	46,798	47,734	48,689
Total Expenses		\$751,140	\$774,171	\$797,962	\$822,537	\$847,923	\$874,146	\$901,235	\$929,218	\$958,125	\$987,988	\$1,018,837	\$1,050,707	\$1,083,630	\$1,117,642	\$1,152,780
Ocal Flow Delants Dalet Conde		* 200 400	*****	****	£0.40.040	£0.40.740	* 0.47.007	* 050.704	* 054.050	\$057.004	#200 04F	* 200 400	\$00F 704	\$000.0 7 0	4070 555	¢070.000
Cash Flow Prior to Debt Service		\$328,429	\$332,386	\$336,260	\$340,040	\$343,719	\$347,287	\$350,734	\$354,050	\$357,224	\$360,245	\$363,102	\$365,781	\$368,270	\$370,555	\$372,622
MUST PAY DEBT SERVICE																
Banner Bank - Tranche B Perm Loa	n	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054	284,054
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$284.054	\$284,054	\$284,054	\$284,054	\$284,054	\$284,054	\$284,054	\$284,054	\$284,054	\$284,054	\$284,054	\$284.054	\$284,054	\$284,054	\$284,054
		, , , , ,	,			,	,		,		,		, ,,,,		. ,	. ,
Cash Flow After Debt Service		\$44,375	\$48,332	\$52,206	\$55,986	\$59,665	\$63,233	\$66,680	\$69,996	\$73,170	\$76,191	\$79,048	\$81,727	\$84,216	\$86,501	\$88,568
Percent of Gross Revenue		3.90%	4.15%	4.37%	4.57%	4.76%	4.92%	5.06%	5.18%	5.28%	5.37%	5.43%	5.48%	5.51%	5.52%	5.52%
25% Debt Service Test		15.62%	17.02%	18.38%	19.71%	21.00%	22.26%	23.47%	24.64%	25.76%	26.82%	27.83%	28.77%	29.65%	30.45%	31.18%
Debt Coverage Ratio		1.156	1.170	1.184	1.197	1.210	1.223	1.235	1.246	1.258	1.268	1.278	1.288	1.296	1.305	1.312
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OTHER FEES** GP Partnership Management Fee																
LP Asset Management Fee																
Incentive Management Fee																
incentive Management i ee																
Total Other Fees		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Remaining Cash Flow		\$44,375	\$48,332	\$52,206	\$55,986	\$59,665	\$63,233	\$66,680	\$69,996	\$73,170	\$76,191	\$79,048	\$81,727	\$84,216	\$86,501	\$88,568
Deferred Developer Fee**																
Residual or Soft Debt Payments**																
Annual Payment to Affirmed																
Annual Payment to County Alamed	la															
Annual Payment to City																
*09/ and 49/ Listate gradit applications																

^{*9%} and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

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15 Year Pro Forma

^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.