

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2019 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 23, 2019 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT:	EAH Inc
PROJECT NAME:	Magnolia Villas

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,243,298	annual Federal Credits, and
	_
	total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursua Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Ager an exact copy of the application. I agree that I have included a letter from the local government and the appropriat Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

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I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficient is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applican shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislatio or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitatic completion. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5 will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care).

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Inte Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Cosection 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	day of	, 2019 at	Ву	
				(Original Signature)
	, C	alifornia.		
			_	(Typed or printed name)
			_	(Title)
		ACKNOWLE	OGMENT	
			•	the identity of the individual who signed th , accuracy, or validity of that document.
STATE OF)		
COUNTY OF)		
On_ personally appea		fore me,		, ,
		wh	no proved to me	e on the basis of satisfactory evidence)
he/she/they exec	uted the same in	s) is/are subscribed to h his/her/their authoriz	the within inst ed capacity(ies	nument and acknowledged to me that), and that by his/her/their signature(s) person(s) acted, executed the instrument
I certify under PE true and correct.	NALTY OF PER	RJURY under the laws	of the State of	California that the foregoing paragraph is
WITNESS my ha	nd and official s	eal.		
Signature			(Seal)	

Local Jurisdiction:	City of Santa Monica
City Manager:	Rick Cole *
Title:	City Manager
Mailing Address:	1685 Main Street Room 209
City:	Santa Monica
Zip Code:	90401
Phone Number:	310-458-8301 Ext.
FAX Number:	
E-mail:	rick.cole@smgov.net

^{*} For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA -
	Has credit previously been awarded? If re-applying and returning credit, enter the current application number and the amount being returned: TCAC # CA Returned Federal Credit: Is this project a Re-syndication of a current TCAC project? If a Resyndication Project, complete the Resyndication Projects section below.
	Is State Farmworker Credit requested? No
B.	Project Information Project Name: Magnolia Villas Site Address: 1445-1453 10th Street, Santa Monica, CA 90404 If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Santa Monica County: Los Angeles Zip Code: 90404 Census Tract: 06037.7017.02 Assessor's Parcel Number(s): 4282-025-017 and 4282-025-016
	Project is located in a DDA: Project is located in a Qualified Census Tract: Project in DDA/QCT but not requesting 130% by No Special Needs with 130% basis & State Credits. Project is a Scattered Site Project: If yes, meets "Scattered Site" definition (TCAC Reg. § 1030: N/A *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map *Accurate information is essential; the following website is provided for reference: https://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33)) Federal Only \$1,243,298
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) Nonprofit (qualified nonprofit organizati
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g)) Seniors If Special Needs housing type, list the percentage of Special Needs Units: If less than 75% special needs units, specify the standards the non-special needs units will meet: N/A
G.	Geographic Area (Reg. Section 10315(i)) Please select your geographic area: Balance of Los Angeles County

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

A.	Applicant will be or is a go Applicant is the project de	wner and will retain ownership: eneral partner in the to be formed or formed final ownershi eveloper and will be part of the final ownership entity for th eveloper and will not be part of the final ownership entity fo	e project: Yes
В.	Applicant Contact Informa	tion	
	Applicant Name:	EAH Inc	
	Street Address:	22 Pelican Way	
	City:	San Rafael State: CA Zip Code: 90404	
	Contact Person:	Welton Jordan	
	Phone:	415-295-8876 Ext.: N/A Fax: N/A	
	Email:	welton.jordan@eahhousing.org	
C.	Legal Status of Applicant: If Other, Specify:	Nonprofit Organization Parent Company: N/A	
_	Concret Bortwar(a) Informa	ation.	
D.	General Partner(s) Informa		Managing CD
	D(1) General Partner Name: Street Address:	Magnolia Villas EAH LLC 22 Pelican Way	Managing GP
	City:	San Rafael State: CA Zip Code: 94901	-
	City. Contact Person:	Welton Jordan	-
	Phone:	415-295-8876 Ext.: Fax:	-
	Email:	welton.jordan@eahhousing.org	•
	Nonprofit/For Profit:	Nonprofit Parent Company: EAH Inc	
	recompliant of France	raicht Company. <u>Littino</u>	
	D(2) General Partner Name:*	N/A	(select one)
	Street Address:		
	City:	State: Zip Code:	
	Contact Person:		
	Phone:	Ext.: Fax:	
	Email:		
	Nonprofit/For Profit:	(select one) Parent Company:	
	D(3) General Partner Name:	N/A	(select one)
	Street Address:		
	City:	State:Zip Code:	<u> </u>
	Contact Person:	Fut . Four	
	Phone: Email:	Ext.: Fax:	-
	Nonprofit/For Profit:	(select one) Parent Company:	_
E.	General Partner(s) or Prince	cipal Owner(s) Type Nonprofit *If Joint Venture, 2nd	GP must be included if
			a property tax exemption
F.	Status of Ownership Entity	Reg. Section 10327(s	g)(2) - "TBD" not sufficient
	to be formed If to be	formed, enter date: 12/1/2019	
	*(Federal I.D. No. must be obtain	ined prior to submitting carryover allocation package)	
G.	Contact Person During Ap		
		EAH Inc	
		2 Pelican Way	
	<u> </u>	San Rafael State: CA Zip Code: 94901	
		Varren Ritter	
		15-231-5789 Ext.: Fax:	
	-	varren.ritter@eahhousing.org	
	· · · · —	Project Manager	
	(€	e.g., General Partner, Consultant, etc.)	

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

Danielania	EALL	A male Manad	DE AIA Analitanta
Developer:	EAH Inc	Architect:	DE AIA Architects
Address:	22 Pelican Way	Address:	1535 6th Street
City, State, Zip	San Rafael	City, State, Zip:	Santa Monica, CA 90401
Contact Person:		Contact Person:	Don Empakeris
Phone:	415-295-8876 Ext.:	Phone:	310-451-7971 Ext.:
Fax:		Fax:	
Email:	welton.jordan@eahhousing.org	Email:	dearchitects.net
Attorney:	Bocarsly Emden Cowan Esmail &	General Contractor:	TBD
Address:	633 West Fifth Street, 64th Floor	Address:	
City, State, Zip	Los Angles, CA 90071	City, State, Zip:	
Contact Person:		Contact Person:	
Phone:	213-239-8029 Ext.:	Phone:	Ext.:
Fax:	213-239-0410	Fax:	
Email:	ndeddens@bocarslyemden.com	Email:	
Tax Professional	: Bocarsly Emden Cowan Esmail {	Energy Consultant:	Energy Partners
Address:	633 West Fifth Street, 64th Floor	Address:	680 Knox St., Suite 150
City, State, Zip	Los Angles, CA 90071	City, State, Zip:	Los Angeles, Ca 90502
Contact Person:		Contact Person:	Lance A. Collins
Phone:	213-239-8015 Ext.:	Phone:	888-826-1216 Ext.:
Fax:	213-559-0747	Fax:	310-862-2399
Email:	ecowan@bocarslyemden.com	Email:	
EIIIdii.	ecowari@bocarsiyeriideri.com	EIIIaII.	Icollins@ptrenergy.com
CPA:	Spiteri, Narasky, and Daley LLP	Investor:	TBD
Address:	1024 Country Club Drive	Address:	155
City, State, Zip	Moraga, CA 94556	City, State, Zip:	
		Contact Person:	
Phone:	925-376-2195 Ext.:	Phone:	Ext.:
Friorie. Fax:	925-376-2096 Ext.:	Fax:	EXI
Email:	aspiteri@sndcpa.com	Email:	
Liliali.	aspiter @ shucpa.com	Liliali.	
Consultant:	California Housing Partnership	Market Analyst:	The Concord Group
Address:	600 Wilshire Blvd, Suie 890	Address:	251 Kearney Street, Sixth Floor
City, State, Zip	Los Angeles, CA 90027	City, State, Zip:	San Francisco, CA 94108
Contact Person:		Contact Person:	Tim M. Cornwell
Phone:	213-892-8279 Ext.:	Phone:	415-397-5490 Ext.:
Fax:	Z13-032-0213	Fax:	415-397-5496
Email:	dbligh@chpc.net	Email:	tmc@theconcordgroup.com
	acing in Compensation		and gandomedrag. capicom
Appraiser:	Thomas W. Erickson	Prop. Mgmt. Co.:	EAH Inc.
Address:	650 S. Rancho Santa Fe Rd. #32	Address:	22 Pelican Way
City, State, Zip	San Marcos, CA 92078	City, State, Zip:	San Rafael, CA 94901
Contact Person:	Thomas W. Erickson	Contact Person:	Robert Schraeger
Phone:	310-453-1978 Ext.:	Phone:	415-295-8899 Ext.:
Fax:	N/S	Fax:	N/A
Email:	thomaswerickson@gmail.com	Email:	robert.schraeger@eahhousing.o
CNA Consultant:	N/A	2nd Prop. Mgmt Co.	: N/A
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Fax:		Fax:	
Email:		Email:	

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested New Construction (may include Adaptive Reuse) Rehabilitation-Only Acquisition & Rehabilitation N/A If yes, will demolition of an existing structure be involved? Yes If yes, will relocation of existing tenants be involved? Yes No If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
B.	Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures No. of Existing Buildings No. of Stories Current Use:
	Resyndication Projects Current/original TCAC ID: TCAC # CA TCAC # CA First year of credit: Are Transfer Event provisions applicable? See questionnaire on TCAC website. Is the project currently under a Capital Needs Agreement with TCAC? If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirement Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8.
C.	Purchase Information Name of Seller: Lily Sam Trust Date of Purchase Contract or Option: 5/14/2018 Expiration Date of Option: N/A Purchase Price: \$5,250,000 Phone: Ext.: Historical Property/Site: No Holding Costs per Month: Total Projected Holding Costs: Real Estate Tax Rate: Purchase price over appraisal Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project, Land, Building and Unit Information Project Type: Inner City Infill Site Two or More Story With an Elevator: Yes if yes, enter number of stories Two or More Story Without an Elevator N/A if yes, enter number of stories One or More Levels of Subterranean Park N/A Other: (specify here)
E.	Land x Feet or 0.31 Acres 13,495 Square Feet 129.12 If irregular, specify measurements in feet, acres, and square feet:

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F.	Building Information			
	Total Number of Buildings:	1	Residential Buildings:	1
	Community Buildings:		Commercial/ Retail Space:	N/A
	If Commercial/ Retail Space, explain: (ii	nclud	e use, size, location, and purpose)	
	Are Buildings on a Contiguous Site	eî Y	<mark>es</mark>	
	If not Contiguous, do buildings	mee	t the requirements of IRC Sec. 42(g)(7) N/A
	Do any buildings have 4 or fewer u			

a person related to the owner (IRC Sec. 42(i)(3)(c))?

G. Project Unit Number and Square Footage

Total number of units:	40
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	39
Total number of Low Income Units:	39
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	17,876
Total square footage of Low Income Units:	17,876
Ratio of low-income residential to total residential square footage (excluding managers' un	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	1,936
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	2,721
Total parking structure square footage (excludes car-ports and "tuck under" parking):	3,422
*Total square footage of all project structures (excluding commercial/retail):	25,955

^{*}equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit \$578,131 \$578,131 \$424,440

N/A

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeles	ss/formerly homeless	N/A		
Transitio	nal housing	N/A		
Persons	with physical, mental, development disabilities	N/A		
Persons	with HIV/AIDS	N/A		
Transitio	n age youth	N/A		
Farmworker		N/A		
Family Reunification		N/A		
Other:		N/A		
Units w/ tenants of multiple disability type or subsidy layers (explain)				
For 4% federal applications only:				
Rural area consistent with TCAC methodology N/A				

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates			
	Application	Application Estimated Actual		
	Submittal	Approval	Approval	
Negative Declaration under CEQA	N/A	N/A	N/A	
NEPA	N/A	N/A	N/A	
Toxic Report	N/A	N/A	N/A	
Soils Report	N/A	N/A	N/A	
Coastal Commission Approval	N/A	N/A	N/A	
Article 34 of State Constitution	N/A	N/A	N/A	
Site Plan	N/A	N/A	N/A	
Conditional Use Permit Approved or Require	N/A	N/A	N/A	
Variance Approved or Required	N/A	N/A	N/A	
Other Discretionary Reviews and Approvals	2/27/2019	4/1/2019	4/11/2019	

	Project and Site Information
Current Land Use Designation	R3
Current Zoning and Maximum Density	Mixed Use Boulevard Low (MUBL); Max Density: 53,980
Proposed Zoning and Maximum Density	Mixed Use Boulevard Low (MUBL): Prop Density: 26,990
Occupancy restrictions that run with the	No (if yes, explain here)
land due to CUP's or density bonuses?	NO V
Building Height Requirements	47-0'
Required Parking Ratio	0.25 spaces per unit

B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	6	1	2018
SILE	Site Acquired	5	1	2018
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	N/A	1	
	Grading Permit	2	1	2020
	Building Permit	3	1	2020
CONSTRUCTION	Loan Application	11	1	2019
FINANCING	Enforceable Commitment	6	1	2019
FINANCING	Closing and Disbursement	3	1	2020
PERMANENT	Loan Application	N/A	1	
FINANCING	Enforceable Commitment	N/A	1	
FINANCING	Closing and Disbursement	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
OTHER LOANS	Application	N/A	1	
AND GRANTS	Closing or Award	N/A	1	
AND GRANTS	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	4	1	2020
	Construction Start	3	1	2020
	Construction Completion	8	1	2021
	Placed In Service	4	1	2022
	Occupancy of All Tax Credit Units	11	1	2021

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Wells Fargo	22	5.980%	\$10,243,182
2)	City of Santa Monica Loan	22	3.000%	\$11,400,000
3)	GP Equity Contribution			\$100
4)	LP Equity Contribution			\$1,096,015
5)	Deferred Costs			\$385,953
6)				
7)				
8)				
9)				
10				
11)			
12				
		\$23,125,250		
	_			

	10)						
	11)						
	12)						
	,	To	tal Fund	ls For Construc	tion:	\$23,12	25.250
1)	Lender/Source Wells Fargo	2)	Lender/S	Source City of Sa	anta Mor	nica Loan	
•	Street Address 333 Market Street, 17th Flo			ddress 1901 Mai			te A
	City: San Francisco	<u> </u>	City:	Santa Mo		,	
	Contact Name Eric Leimbach		,	Name James Ke	,		
	Phone Numbe 415-801-8516 Ext.:			Numbe 310-434-		Ext.:	
	Type of Financing Construction Loan			Financing Prede			n
	Is the Lender/Source Committed? Yes			ender/Source Co			-
	<u></u>		.00 _0	J. 1. 4. 5. 7. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.		<u> </u>	
3)	Lender/Source GP Equity Contribution	4)	Lender/9	Source LP Equity	/ Contrib	oution	
-,	Street Address 22 Pelican Way	.,		ddress TBD	00111111		
	City: San Rafael, CA 94901		City:				
	Contact Name Welton Jordan		Contact	Name			
	Phone Numbe 415-295-8876 Ext.:		Phone N			Ext.:	
	Type of Financing Equity Contribution			Financing			
	Is the Lender/Source Committed? Yes			ender/Source Co	mmitted	l? No	
	<u></u>		.00 _0	J. 1. 4. 5. 7. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.			
51	Lender/Source Deferred Costs	6)	Lender/S	Source			
٠,	Street Address TBD		Street A				
	City:		City:				
	Contact Name		Contact	Name			
	Phone Numbe Ext.:		Phone N			Ext.:	
	Type of Financing			Financing			
	Is the Lender/Source Committed? No			ender/Source Co	mmitted	l? No	
			.00 _0	J. 1. 4. 5. 7. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6. 6.			
7)	Lender/Source	8)	Lender/S	Source			
٠,	Street Address		Street A				
	City:		City:				
	Contact Name		Contact	Name			
	Phone Numbe Ext.:		Phone N	Numbe		Ext.:	
	Type of Financing			Financing			
	Is the Lender/Source Committed? No			ender/Source Co	mmitted	l? No	
9)	Lender/Source	10	Lender/S	Source			
,	Street Address		Street A				
	City:		City:				
	Contact Name		Contact	Name			
	Phone Numbe Ext.:		Phone N			Ext.:	
	Type of Financing			Financing			
	Is the Lender/Source Committed? No			ender/Source Co	mmitted	l? No	

 Lender/Source 			12) Lender/Source			
Street Address			Street Address			
City:			City:			
Contact Name			Contact Name			
Phone Numbe		Ext.:	Phone Numbe		Ext.:	
Type of Financ	cinc		Type of Financ	inç		
Is the Lender/S	Source Committed?	No	Is the Lender/S	Source Committed?	No	

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interes	Residual	Annual Debt	Amount of
		(months)	t Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	City of Santa Monica Loan	660	3.000%	Deferred		\$11,400,000
2)	GP Equity Contribution					\$100
3)						
4)						
5)						
6)						
7)						
8)						
9)						
10						
11)						
12						
	·			Total Permane	ent Financing:	\$11,400,100
					Credit Equity:	
			Т	otal Sources of F	Project Funds:	\$23,125,250

			rotari ormanomer manomig.	Ψ11,100,100
			Total Tax Credit Equity:	\$11,725,150
			Total Sources of Project Funds:	\$23,125,250
1)	Lender/Source City of Santa Monica Loan	2)	Lender/Source GP Equity Contributi	on
	Street Address 1901 Main Street, 1st Floor, Ste A		Street Address 22 Pelican Way	
	City: Santa Monica, CA 90405		City: San Rafael, CA 9490	01
	Contact Name James Kemper		Contact Name Welton Jordan	
	Phone Numbe 310-434-2647 Ext.:		Phone Numbe 415-295-8876	Ext.:
	Type of Financing Permanet Financing		Type of Financing GP Equity Contrib	oution
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
				<u> </u>
3)	Lender/Source	4)	Lender/Source	
	Street Address		Street Address	
	City:		City:	
	Contact Name		Contact Name	
	Phone Numbe Ext.:		Phone Numbe	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
5)	Lender/Source	6)	Lender/Source	
,	Street Address	,	Street Address	
	City:		City:	
	Contact Name		Contact Name	
	Phone Numbe Ext.:		Phone Numbe	Ext.:
	Type of Financing		Type of Financing	·
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
7)	Lender/Source	8)	Lender/Source	
	Street Address		Street Address	
	City:		City:	
	Contact Name		Contact Name	F .
	Phone Numbe Ext.:		Phone Numbe	Ext.:
	Type of Financing		Type of Financing	NI-
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No

9) Lender/Source		10) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name		Contact Name	
Phone Numbe	Ext.:	Phone Numbe	Ext.:
Type of Financing	<u> </u>	Type of Financing	
Is the Lender/Source Committed?	No	Is the Lender/Sou	rce Committed? No
11) Lender/Source		12) Lender/Source	
Street Address		Street Address	
City:		City:	
Contact Name		Contact Name	
Phone Numbe	Ext.:	Phone Numbe	Ext.:
Type of Financing		Type of Financing	

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of	% of
Bedroom	Number of		Rents	Monthly	Plus Utilities	Targeted	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Area Median	AMI
1 Bedroom	4	\$548	\$2,192	\$39	\$587	30%	30.0%
1 Bedroom	8	\$744	\$5,952	\$39	\$783	40%	40.0%
1 Bedroom	12	\$940	\$11,280	\$39	\$979	50%	50.0%
1 Bedroom	15	\$1,136	\$17,040	\$39	\$1,175	60%	60.0%
Total # Units:	39	Total:	\$36,464		Average:	49.7%	

Is this a resyndication project using hold harmless rent limits in the above table? N/A
Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits.

Must use current rent limits for units included in the lowest income point category.

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. **Market Rate Units**

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$36,464
Aggregate Annual Rents For All Units:	\$437,568

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

E. Miscellaneous Income

Annual Income from La	\$6,000	
Annual Income from Ve		
Annual Interest Income		
Other Annual Income:		
7	\$6,000	
Total Annual Potential Gross Income:		\$443,568

Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$13				
Water Heating:						
Cooking:		\$7				
Lighting:						
Electricity:		\$19				
Water:*						
Other: (specify here)						
Total:		\$39				

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances: Santa Monica Housing Authority

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Ad			

Advertis	ing:	\$302
Legal:		\$360
Accounting/Audit:		\$12,880
Security	:	\$550
Other:	phone, internet, cable, compliance	\$38,990
	Total Administrative:	\$53,082

Management

Total Management:	\$34,080

Utilities

Fuel:	
Gas:	\$1,440
Electricity:	\$23,520
Water/Sewer:	\$24,400
Total Utilities:	\$49,360

Payroll / Payroll Taxes

On-site I	Manager:	\$52,000
Maintena	ance Personnel:	\$31,200
Other:	Taxes and Benefits	\$33,433
1	Total Payroll / Payroll Taxes:	\$116,633
	Total Insurance:	\$7,200

Maintenance

Painting		\$720
Repairs:		\$7,200
		. ,
Trash R		\$5,280
Extermin	9	\$7,200
Grounds	:	\$10,560
Elevator		\$7,200
Other:	Fire Protectoion	\$5,400
	Total Maintenance:	\$43,560

Other Operating Expenses

Other:	Transit Pass	
Other:	(specify here)	
	Total Other Expenses:	

Total Expenses

Total Annual Residential Operating Expenses:	\$303,915
Total Number of Units in the Project:	40
Total Annual Operating Expenses Per Unit:	\$7,597
Total 3-Month Operating Reserve:	\$92,334
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$41,099
Total Annual Reserve for Replacement:	\$16,000
Total Annual Real Estate Taxes:	\$8,320
Other (Specify):	
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Servi	
Total Annual Commercial/Non-Residential Net Income:	

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portic and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

	Funding Source der is not funding s (HOME, CDBG, etc.	Included in Eligible Basis Yes/No	Amount	
HOME In	nvestment Partnershi	p Act (HOME)	N/A	
Commur	nity Development Blo	ck Grant (CDBG)	N/A	
RHS 514	1	N/A		
RHS 515	5	N/A		
RHS 516	6	N/A		
RHS 538	3	N/A		
HOPE V	l	N/A		
McKinney	-Vento Homeless Assis	tance Program	N/A	
MHSA			N/A	
MHP			N/A	
Housing	Successor Agency F	unds	N/A	
Taxable	bond financing		N/A	
FHA Ris	k Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	City of Santa Monica		Yes	\$11,400,000
Private:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	N/A
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	N/A
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:	N/A	RHS 514:	N/A
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy)	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy cont	tinue?: <mark>No</mark>	Other: (specify here)	
If yes enter amount:		Other amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$218,001			
	1 Bedroom	\$251,353	3	9	\$9,802,767
	2 Bedrooms	\$303,200	ì	1	\$303,200
	3 Bedrooms	\$388,096			
	4+ Bedrooms	\$432,363			
	•	TOTAL UNITS:		.0	
		TOTAL UNADJUSTED THR	ESHOLD BA		\$10,105,967
				Yes/No	
(a)		stment for projects paid in who		Yes	
		ect to a legal requirement for the			
		iling wages or financed in part			
		equiring the employment of cor			\$2,021,193
		least state or federal prevailir	ig wages.		
	List source(s) or labor-a	ffiliated organization(s):			
	City of Santa Monica				
		abor agreement within the me		No	
		e Public Contract Code, or (2)			
	()()	d workforce as defined by Sec	,		
		nd Safety Code to perform all			
		e occupation in the building an			
	construction trades				
(b)	Plus (+) 7% basis adjus	tment for new construction pro	jects	Yes	
		ing beneath residential units (\$707,418
		gh construction of an on-site p	arking		Ψ101,410
	structure of two or more				
(c)	· ,	tment for projects where a day	care	No	
	center is part of the dev				
(d)		tment for projects where 100 p		No	
(-)		re for Special Needs population			
(e)		s adjustment for projects apply		No	
		in 10326 of these regulations t			
/f\		res in the section: Item (e) Fe associated costs or up to a 1		No	
(1)	` '	requiring seismic upgrading of		140	
	, , ,	e toxic or other environmental	•		
	*	ct architect or seismic enginee	0		
	If Yes, select type: N/A	St di Simost di Goldinio dilgino			
(a)		ent impact fees required to be	paid to	No	
(8)		s. Certification from local enti			
	_	uired. WAIVED IMPACT FEE			
(h)		stment for projects wherein at		Yes	¢4 040 507
`´		or units are serviced by an ele			\$1,010,597
(i)	Plus (+) 10% basis adju	stment for a project that is: (i)	in a county	Yes	
		9% threshold basis limit for a 2			
	unit equal to or less that	n \$400,000; <u>AND</u> (ii) located ir	a census		\$1,010,597
	tract designated on the	TCAC/HCD Opportunity Area	Map as		
	Highest or High Resour	ce.			
		TOTAL ADJUSTED THR	ESHOI D P	L I IMIT.	\$14,855,772
L		IOIUL UDIOSIED IUK		TOIO LIMIT.	ψ. 1,000,112

HIGH COST TEST

Total Eligible Basis \$16,977,597
Percentage of the Adjusted Threshold Basis Limit 114.283%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A

 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used).
 Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

V. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET 1)City of Santa 2)GP Equity 3) 4)	5) 6)	manent Sources 7)	8) 9)	10)	11)	12)			
TOTAL									
LAND COST/ACQUISITION 1Land Cost or Value \$5,250,000 \$5,250,000 \$5,249,900 \$100 2Demolition \$84,050 \$84,050 \$84,050							SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
¹Land Cost or Value \$5,250,000 \$5,250,000 \$5,249,900 \$100 ²Demolition \$84,050 \$84,050 \$84,050							SUBTUTAL	Const/Renab	Acquisition
							\$5,250,000		
Level 045,000 045,000 045,000							\$84,050		
Legal \$15,000 \$15,000 \$15,000							\$15,000		
Land Lease Rent Prepayment S5,349,050 S5,349,050 S5,348,950 S100							\$5,349,050		
Existing Improvements Cost or Value							\$0,010,000		
² Off-Site Improvements \$21,300 \$21,300 \$21,300 \$21,300							\$21,300	\$21,300	
Total Acquisition Cost \$21,300 \$21,300 \$21,300							\$21,300		
Total Land Cost / Acquisition Cost \$5,370,350 \$5,370,350 \$5,348,950 \$21,300 \$100 Predevelopment Interest/Holding Cost \$110,000 \$110,000 \$110,000 \$110,000							\$5,370,350 \$110,000		
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)							ψ110,000		
Excess Purchase Price Over Appraisal									
REHABILITATION Site Work									
Structures									
General Requirements									
Contractor Overhead Contractor Profit									
Prevailing Wages Prevailing Wages									
General Liability Insurance									
Other: (Specify) Total Rehabilitation Costs									
Total Renountation Costs Total Renountation									
NEW CONSTRUCTION									
Site Work \$487,750 \$487,750 \$487,750 \$487,750							\$487,750	\$487,750	
Structures \$9,916,880 \$9,916,880 \$9,916,880 General Requirements \$945,898 \$945,898 \$945,898							\$9,916,880 \$945,898	\$9,916,880 \$945,898	
Contractor Overhead \$262,750 \$262,750 \$234,578 \$28,172							\$262,750	\$262,750	
Contractor Profit \$262,749 \$262,749 \$262,749							\$262,749	\$262,749	
Prevailing Wages							\$359,441	\$359,441	
Other: (Specify)							, ,		
Total New Construction Costs \$12,235,468 \$12,235,468 \$11,378,700 ARCHITECTURAL FEES							\$12,235,468	\$12,235,468	
Design \$500,000 \$500,000 \$500,000							\$500,000	\$500,000	
Supervision							φοσο,σσο	φοσο,σσσ	
Total Architectural Costs \$500,000 \$500,000 \$500,000							\$500,000	\$500,000	
Total Survey & Engineering \$80,000 \$80,0							\$80,000	\$80,000	
Construction Loan Interest \$666,690 \$666,690 \$666,690							\$666,690	\$400,372	
Origination Fee \$102,432 \$102,432							\$102,432	\$60,905	
Credit Enhancement/Application Fee Bond Premium									
Title & Recording \$75,000 \$75,000 \$75,000							\$75,000	\$75,000	
Taxes \$218,750 \$218,750 \$218,750							\$218,750	\$149,671	
Insurance							\$90,000 \$65,000	\$90,000 \$38,649	
Other: (Specify)									
Total Construction Interest & Fees \$1,217,872 \$1,217,872 \$1,217,872							\$1,217,872	\$814,597	
PERMANENT FINANCING Loan Origination Fee									
Credit Enhancement/Application Fee									
Title & Recording									
Taxes Insurance									
Other: (Specify)									
Other: (Specify)									
Total Permanent Financing Costs				1			\$19,513,690	\$13,651,365	
Subtotals Forward \$19,513,690 \$19,513,690 \$8,113,590 \$11,400,000 \$100 LEGAL FEES							\$19,513,690	\$13,651,365	
Lender Legal Paid by Applicant \$30,000 \$30,000 \$30,000							\$30,000	\$17,838	
Construction Closing \$100,000 \$100,000 \$100,000 \$100,000							\$100,000	\$100,000	
Total Attorney Costs \$130,000 \$130,000 \$130,000							\$130,000	\$117,838	
Rent Reserves Rent Reserves									
Capitalized Rent Reserves									
Required Capitalized Replacement Reserve \$92,334 \$92,334 \$92,334							\$92,334		
Other: (Specify)									
Total Reserve Costs \$92,334 \$92,334 \$92,334							\$92,334		

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Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	SECTION 1: SC	OURCES AND	USES BUDGE	Т						Per	manent Sources	5							
					1)City of Santa	2)GP Equity	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)			
					Monica Loan	Contribution													
	TOTAL																	70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
0.04/5/4/0.5/4/0.050	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$1,234,082	\$1,234,082		\$1,234,082													\$1,234,082	\$1,234,082	
Soft Cost Contingency	\$517,428	\$517,428		\$517,428													\$517,428	\$517,428	
Total Contingency Costs OTHER PROJECT COSTS	\$1,751,510	\$1,751,510)	\$1,751,510													\$1,751,510	\$1,751,510	
	200 100	200.100		200 100													200 100		
TCAC App/Allocation/Monitoring Fees	\$68,132	\$68,132		\$68,132													\$68,132		
Environmental Audit	\$75,000	\$75,000)	\$75,000													\$75,000	\$75,000	
Local Development Impact Fees																			
Permit Processing Fees	\$294,304	\$294,304		\$294,304													\$294,304	\$294,304	
Capital Fees																			
Marketing	\$55,000	\$55,000		\$55,000													\$55,000		
Furnishings	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Market Study	\$7,700	\$7,700)	\$7,700													\$7,700		
Accounting/Reimbursable																			
Appraisal Costs	\$15,000	\$15,000		\$15,000													\$15,000	\$15,000	
Deputy Inspections	\$95,000	\$95,000		\$95,000													\$95,000	\$95,000	
Construction Management	\$124,500	\$124,500		\$124,500													\$124,500	\$124,500	
Utility Connection Fees	\$100,000	\$100,000		\$100,000													\$100,000	\$100,000	
Other: Relocation	\$50,000	\$50,000)	\$50,000													\$50,000		
Other: (Specify)																			
Total Other Costs	\$934,636	\$934,636		\$934,636													\$934,636	\$753,804	
SUBTOTAL PROJECT COST	\$22,422,170	\$22,422,170)	\$11,022,070	\$11,400,000	\$100											\$22,422,170	\$16,274,517	
DEVELOPER COSTS																			
Developer Overhead/Profit	\$703,080	\$703,080)	\$703,080													\$703,080	\$703,080	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$703,080	\$703,080		\$703,080				1				ļ		ļ	ļ		\$703,080	\$703,080	
TOTAL PROJECT COST				\$11,725,150	\$11,400,000	\$100											\$23,125,250	\$16,977,597	
Note: Syndication Costs shall NOT be inc															Bridge Loan		g Construction:		
Calculate Maximum Developer Fee using the								1		1	1					Tota	l Eligible Basis:	\$16,977,597	
DOUBLE CHECK AGAINST PERMANENT	FINANCING TO	TALS:		\$11,725,150	\$11,400,000	\$100]		

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACEI) IN SERVICE	APPLICATION	SUBMISSIONS

SYNDICATION (Investor & General Partner	er)	CERTIFICATION BY OWNER:				
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify und	ler penalty of p	erjury, that the project costs contained herein are, to the best	of my knowledge, accurate and actual costs associated with the constru	ction, acquisition
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds shown are th	ne only funds re	eceived by the Partnership for the development of the project.	I authorize the California Tax Credit Allocation Committee to utilize this	information to
Legal Fees		calculate the low-income housing tax credit.				
Consultant Fees						
Accountant Fees						
Tax Opinion			_			
Other		Signature of Owner/General Partner		Date		
	·					
Total Syndication Costs			<u> </u>			
		Printed Name of Signatory		Title of Signatory		
CERTIFICATION OF CPA/TAX PROF						
As the tax professional for the above	e-referenced low-income h	ousing project, I certify under penalty of perjury, that the percentage of a	aggregate bas	is financed by tax-exempt bonds is:		
Signature of Project CPA/Tax Professi	ional	Date				
Signature of Project CPA/Tax Professi	onai	Date				
	-					

23 Sources and Uses Budget

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS

A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Projects w/ building(s) located in DDA/QCT areas & Non-DD	A/Non-QCT areas,		giy.	
		70% PVC for		
	70% PVC for	New Const/		30% PVC for
	New Const/	Rehabilitation	30% PVC for	Acquisition
	Rehabilitation	NON-DDA/	Acquisition	NON-DDA/
	DDA/QCT	NON-QCT	DDA/QCT	NON-QCT
	Building(s)	Building(s)	Building(s)	Building(s)
Total Eligible Basis:	\$16,977,597			
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract Ineligible Basis related to Excess Parking:				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Voluntarily Excluded:	\$6,351,118			
Total Basis Reduction:	(\$6,351,118)			
Total Requested Unadjusted Eligible Basis:	\$10,626,479			
Total Adjusted Threshold Basis Limit:		\$14,85	5,772	
*QCT or DDA Adjustment:	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$13,814,423			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$13,814,423			
Total Qualified Basis:		\$13,81	4,423	

^{*130%} boost if the building(s) is located in a DDA or QCT, or Reg. Section 10317(d) as applicable. (Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$13,814,423	
**Applicable Percentage:	9.00%	3.30%
Subtotal Annual Federal Credit:	\$1,243,298	
Total Combined Annual Federal Credit:	\$1,24	13,298

^{**}Applicants are required to use these percentages in calculating credit at the application stage.

24 **Basis & Credits**

C. Determination of Minimum Federal Credit Necessary For Feat Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor Federal tax credit factor must be at least \$1.00 for self-syndication at least \$0.85 for all other projects.	\$23,125,250 \$11,400,100 \$11,725,150 \$0.94307
Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit	\$12,432,980 \$1,243,298 \$1,243,298 \$11,725,150
Remaining Funding Gap	
If Applying For State Credit Com	plete Section (D) & (E).
D. Determination of State Credit State Credit Basis	NC/Rehab Acquisition
Rehabilitation or new construction basis only (no acquisition basi eligible for State Credit on the acquisition basis at the 0.13 factor	
Factor Amount Maximum Total State Credit	30% 13% \$0
E. Determination of Minimum State Credit Necessary for Feasil State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state of least \$0.79 for self-syndication projects; or at least \$0.70 for all of the self-syndication projects.	credits; at
State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state of	credits; at

25 Basis & Credits

VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A. General Partner and Management Company Characteristics

Maximum 9 Points

A(1) General Partner Experience **General Partner Name:**

6 Points

Magnolia Villas EAH LLC

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

3 Points 11 or more projects managed more than 3 years, including 2 California LIHTC projects N/A Special Needs housing type project opting for 11 project experience category: For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project

Total Points for General Partner Experience:

Management Company Name:

need not be one of the Special Needs projects.

(select one if applicable)

A(2) Management Company Experience

Select from ONE of the following two options:

EAH Inc

Total Points for Management Company Experience:

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:

9

B. Housing Needs Maximum 10 Points

Select one if project is a scattered site acquisition and/or rehabilitation :

N/A

Total Points for Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. 7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. 3 Points

Select one:

(i)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A

N/A

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

7

b) Public Park

The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park shall not include 1) school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways unless there is a trailhead or designated access point within the specified distance.

Yes

3 Points

Joint-use agreement (if yes, please provide a copy)

(ii) The site is within 3/4 mile (1.5 miles for Rural set-aside).

2 Points

Select one:

N/A

Total Points for Public Park Amenity:

c) Book-Lending Public Library

(i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

3 Points

(ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).

2 Points

Select one:

Total Points for Public Library Amenity:

d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).

4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).

3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar

2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

1 Point

Select one:

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

e) Public Elementary, Middle, or High School	
(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points
Select one: N/A	
Total Points for Public Elementary, Middle, or High Sch	nool Amenity: 0
f) Senior Developments: Daily Operated Senior Center	
(i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside).	3 Points
(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
Select one:	
Total Points for Daily Operated Senior Ce	nter Amenity: 3
g) Special Needs Development: Population Specific Service Oriented Facility	
(i) For a special needs development, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Select one: N/A	
Total Points for Population Specific Service Oriented Fac	ility Amenity: 0
h) Medical Clinic or Hospital	
(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Select one: (i)	
Total Points for Medical Clinic or Hosp	oital Amenity: 3
i) Pharmacy	
(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points

(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

Select one:

(i)

Total Points for Pharmacy: 2

1 Point

j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 3 Points

Select one: N/A

Total Points for Internet Service: 0

k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource 8 Points

Select one: N/A

Total Points for Highest or High Resources Area: 0

Total Points for Site Amenities:

23

Site Amenity Cont	act List:		
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type:	Ext.:
Website: Distance in miles:		Website: Distance in miles:	
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address:		Amenity Name: Address:	
City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, At-Risk projects, Number of Bedrooms =	39	
Special Needs, Number of Bedrooms =	0	

Amenities may include, but are not limited to:

(1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about valuable servious in the community, (b) assisting fernants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holding veriest, tenant connucl, etc.): Yes Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms. 5 points Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms. 2 Ofther Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, Dumestic Violence Counselor. NA Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. 5 points Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. 5 points 3 points 3 points 3 points 3 points 3 points 3 points 4 Adult Educational, health and wellness, or skill building classes. Includes but is not limited to: necessariae, health information/evareness, art, parening, on-sele of collaboration and preparation, and smoking cessation classes: Yes Minimum of 84 hours instruction each year (42 hours for small developments*). 7 points Minimum of 84 hours instruction each year (18 hours for small developments*). 5 points Minimum of 36 hours instruction each year (18 hours for small developments*). 5 points Minimum of 60 hours instruction each year (18 hours for small developments*). 5 points (4) Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by looned ribriding programs, or senior companion programs: Minimum of 60 hours of services per year for each 100 bedrooms. 5 points 6 points N/A Minimum of 10 hours of services per year for each 100 bedrooms.	a) Lar	ae F	Family, Senior, At-Risk projects:	
Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms. (2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to terrands, such as to assist them to access education, secure employment, accure benefits, gain skills or improve health and wellness. Includes, but is not limited to Vocational Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Volunce Counselor. N/A Minimum ratio of 1 FTE Services Specialist to 600 bedrooms. 5 points M/A Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. 5 points (3) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/avareness, art, parenting, on-atte food cultivation and preparation, and smoking cessation classes: Yes Minimum of 84 hours instruction each year (42 hours for small developments*). 7 points M/A Minimum of 60 hours instruction each year (18 hours for small developments*). 5 points (4) Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or service programs: N/A Minimum of 60 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 40 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 40 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 40 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 40 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 40 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 40 hours per week, offered weekdays throughout the school year	<u>.,</u>		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for	
(2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and welfness. Includes, but is not limited to Vocational Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Volcence Counselor. N/A Minimum ratio of 1 FTE Services Specialist to 600 bedrooms. 5 points N/A Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. 5 points (3) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes: Yes Minimum of 84 hours instruction each year (42 hours for small developments*). 7 points N/A Minimum of 80 hours instruction each year (18 hours for small developments*). 5 points N/A Minimum of 80 hours instruction each year (18 hours for small developments*). 3 points 4 Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs: N/A Minimum of 400 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 400 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 60 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 60 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 60 hours of services per year for each 100 bedrooms. 5 points N/A Minimum of 60 hours per week, offered weekdays throughout the school year. 5 points	Yes		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
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	N/A		Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A Minimum of 4 hours per week, offered weekdays throughout the school year. 2 points	N/A		Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
	N/A		Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

	I Needs projects:	
(7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan:	
N/A	Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points
(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A	Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A	Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
	*small developments = 20 units or less	
<mark>N/A</mark> (10) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark> (11	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
(12	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The Service Budget worksheet must be completed.

36 Points System

Total Points for Service Amenities:

12

D. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<u>D(1) N</u>	lew	Construction and Adaptive Reuse projects select from the following features:				
Yes	a.	Develop the project in accordance with the minimum requirements with any one of the following programs:				
		GreenPoint Rated Program	5 Points			
		Order on Nation 1 Ogiani	3 1 011113			
N/A	b.	ENERGY EFFICIENCY				
EITHER	R:	Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in				
		the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):				
		Better than the 2016 Standards N/A	0 Points			
						
		If the local building department has determined that building permit applications submitted				
	on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)					
		Better than the 2013 Standards N/A	0 Points			
0.0		France officions with responsible an even that was idea the falls visus accounts as a f				
OR:		Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:				
		Low Rise (1-3 habitable stories) N/A	0 Points			
		LOW Mide (1 o Mubiliable stones)	0 Follits			
		Multifamily of 4+ habitable stories N/A	0 Points			
D(2) R	eha	abilitation projects select from the following features:				
N/A	a.	Develop the project in accordance with the minimum requirements with any one of the				
		following programs:				
		N/A	0 Points			
NI/A	1.	Debabilitate to impress a group offician our points accorded based on proportion decrease in				
N/A	D.	Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:				
		Improvement over current:				
		N/A	0 Points			
		TWA	0 1 011113			
N/A	C.	Additional rehabilitation project measures (chose one or more of the following three categories):				
		1. PHOTOVOLTAIC / SOLAR	0 Points			
		N/A				
N/A		2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING:	0 Points			
		Develop project-specific maintenance manual, including information on all energy and green building fe	eatures			
		Undertake formal building systems commissioning, retro-commissioning, or re-commissioning				
N/A		3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY,	0 Doints			
IN/A		OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	0 Points			
D(3) N	lew	Construction and Rehabilitation projects:				
N/A	d.	WATER EFFICIENCY:	0 Points			
		N/A				

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods:	5

E. Lowest Income **Maximum 52 Points** 50 Points

E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

*Available to Rural set-aside projects only.

*60-80% AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)							
		**60-80%	*55%	50%	45%	40%	35%	30%	20%
	50%			25.0*	37.5				
	45%			22.5*	33.8				
	40%		10.0*	20.0	30.0				
Percent of Low-	35%		8.8*	17.5	26.3	35.0		50.0	
Income Units (exclusive of	30%		7.5*	15.0	22.5	30.0	37.5	45.0	
manager's units)	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0
] ,	20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0
	15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0
encelidate veur u	10%		2.5*	5.0	7.5	10.0	12.5	15.0	20.0

Consoli	date vour units b	efore entering your i	nformation into th	ne table		
Do not enter any non-qualifying units into the table						
Number of Targeted Low-Income Units	Income Units			Points Earned		
	20	0.00	0	0		
4	30	10.26	10	15		
	35	0.00	0	0		
8	40	20.51	20	20		
	45	0.00	0	0		
12	50	30.77	30	15		
	0 -Rural only*	0.00	0	0		
	0 -Rural only*	0.00	0	0		
	60-80**	0.00	0	0		
24	Total Points Requested: 50					

E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.00%
4 BR	0	0	0.00%
3 BR		0	0.00%
2 BR	0	0	0.00%
1 BR	39	4	10.26%
SRO	0	0	0.00%
Total:	39	4	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2	
Total Points for Lowest Income:	5	2

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed: 10

G. Miscellaneous Federal and State Policies **Maximum 2 Points** For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax 2 Points Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership.

Total Points for Miscellaneous Federal and State Policies:

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

	APPLICANT	MAXIMUM	TOTAL
	POINTS	POINTS	POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	23	15	
C(2) Service Amenities	12	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	50.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs

X Size Factor

Total Residential Project Development Costs

+ ((1 — Requested Unadjusted Eligible Basis Total Residential Project Development Costs) /3)

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LEVERAGED SOFT FINANCING				
Capitalized Value of Rent Differentials	of Public Rent/operating Subsidies	\$0		
Total donated land value	·			
Total fee waivers				
List Leveraged Soft Financing excludi	ing donated land and fee waivers:			
City of Santa Monica Loan	\$11,400,000			
			HYBRID PROJECT (NEW CONSTRUCTION)	
			4% Development Project Costs:	
			Residential Project Development Cost	
			Commercial Project Development Cost	
	<u></u>		Total 4% Project Cost	\$0
Less: Excess Purchase Price Over Ap	praised Value \$0			
Less: Ineligible Offsites				
Total Leveraged Soft Financing exclud		\$11,400,000		
	TOTAL	\$11,400,000		
The Numerator. TCAC staff may adju	ust this ratio as deemed appropriate.		rirst Before Applying Any Subsidy Adjustment/Increase To defraying residential costs = G44*(1-J49)	
SIZE FACTOR CALCULATION	HYBRID (NEW C	•	Bonus for new construction large-family projects in high/higher r	
New Construction: Yes	_	velopment Units	based on TCAC/HCD Opportunity Area Map (Please see TCAC Real 10325(c)(9)(C) for projects excluded):	gulations
9% Tax Credit Units: 40 Size Factor: 1.00	Amount of 4% Tax Credit Units:	40	N/A	
Size Factor: 1.00	_ Total Tax Credit Units:	40	IVA	
FINALTIE BREAKER CALCULATION				
Leveraged Soft Financing less comme		\$11,400,000	Requested Unadjusted Eligible Basis	\$10,626,479
Leveraged Soft Financing times Size I	Factor	\$11,400,000		
			1	
	11,400,000		+ ((1 - 10,626,479) /3) = 67.313%
	23,125,250		23,125,250	/ - 07.01378

45 Final Tie Breaker

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

*Rent Limit Underwriting:
Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement
of TCAC regulations section 10325(g)(3)(A), use 30% AMI rent limits
Use 40% AMI for ALL OTHERS
**Contract Rent Underwriting:
For USDA subsidy only, use the higher of 60% AMI or committed contract rents.

			Public Subsidy	Calculated
Unit Type	# of Units	*Rent Limit:	**Contract Rent	Annual Rent
SRO				\$0
	Annual Rent	Differential for Pub	lic Rent Subsidies:	\$0

Total Rent Differentials	\$0
Less Vacancy	5.0%
Net Rental Income	\$0
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$0
Loan Term (years)	15
Interest Rate (annual)	6.0%
Debt Coverage Ratio	1.15
Capitalized Value of Rent Differentials	\$0

Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter:	
Annual Operating Subsidy Amount in Year 1:	
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter:	
Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

46 Final Tie Breaker

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE Gross Rent	MULTIPLIER 1.025	YEAR 1 \$437,568	YEAR 2 \$448,507	YEAR 3 \$459,720	YEAR 4 \$471,213	YEAR 5 \$482,993	YEAR 6 \$495,068	YEAR 7 \$507,445	YEAR 8 \$520,131	YEAR 9 \$533,134	YEAR 10 \$546,462	YEAR 11 \$560,124	YEAR 12 \$574,127	YEAR 13 \$588,480	YEAR 14 \$603,192	YEAR 15 \$618,272
Less Vacancy	5.00%	-21,878	-22,425	-22,986	-23,561	-24,150	-24,753	-25,372	-26,007	-26,657	-27,323	-28,006	-28,706	-29,424	-30,160	-30,914
Rental Subsidy	1.025	-21,076 0	-22,425 0	-22,966 0	-23,561 0	-24,150 0	-24,753 0	-25,372 0	-26,007 0	-20,057 0	-21,323 0	-28,006 0	-28,706 0	-29,424 0	-30,160 0	-30,914 0
,		0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Less Vacancy	5.00%		•		-					•	-			-	-	0
Miscellaneous Income	1.025	6,000	6,150	6,304	6,461	6,623	6,788	6,958	7,132	7,310	7,493	7,681	7,873	8,069	8,271	8,478
Less Vacancy	5.00%	-300	-308	-315	-323	-331	-339	-348	-357	-366	-375	-384	-394	-403	-414	-424
Total Revenue		\$421,390	\$431,924	\$442,722	\$453,791	\$465,135	\$476,764	\$488,683	\$500,900	\$513,422	\$526,258	\$539,414	\$552,900	\$566,722	\$580,890	\$595,412
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$53,082	\$54,940	\$56,863	\$58,853	\$60,913	\$63,045	\$65,251	\$67,535	\$69,899	\$72,345	\$74,877	\$77,498	\$80,211	\$83,018	\$85,924
Management		34,080	35,273	36,507	37,785	39,108	40,476	41,893	43,359	44,877	46,448	48,073	49,756	51,497	53,300	55,165
Utilities		49,360	51,088	52,876	54,726	56,642	58,624	60,676	62,800	64,998	67,273	69,627	72,064	74,586	77,197	79,899
Payroll & Payroll Taxes		116,633	120,715	124,940	129,313	133,839	138,523	143,372	148,390	153,583	158,959	164,522	170,281	176,240	182,409	188,793
Insurance		7,200	7,452	7,713	7,983	8,262	8,551	8,851	9,160	9,481	9,813	10,156	10,512	10,880	11,260	11,655
Maintenance		43,560	45,085	46,663	48,296	49,986	51,736	53,546	55,420	57,360	59,368	61,446	63,596	65,822	68,126	70,510
Other Operating Expenses (specify):		0	0	0.0,000	0	0,000	0.,.00	00,0.0	00, .20	0.,000	0	0.,0	00,000	0	0	0
Total Operating Expenses		\$303,915	\$314,552	\$325,561	\$336,956	\$348,749	\$360,956	\$373,589	\$386,665	\$400,198	\$414,205	\$428,702	\$443,707	\$459,236	\$475,310	\$491,946
Total Operating Expenses		\$303,913	\$314,332	\$323,36 I	\$330,930	 Ф340,749	\$300,930	Ф 373,369	\$300,003	\$400,190	\$414,203	\$420,7UZ	\$443,7U7	\$459,250	\$475,51U	\$491,940
Transit Pass/Tenant Internet Expense	* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	41,099	42,537	44,026	45,567	47,162	48,813	50,521	52,289	54,120	56,014	57,974	60,003	62,103	64,277	66,527
Replacement Reserve		16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000
Real Estate Taxes	1.020	8,320	8.486	8,656	8,829	9,006	9,186	9,370	9,557	9.748	9.943	10.142	10,345	10,552	10.763	10,978
Other (Specify):	1.035	0	0,100	0	0	0	0	0	0	0,0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Opechy).	1.033	O	O	O	O	O	O	O	O	O	O	O	O	· ·	O	O
Total Expenses		\$369,334	\$381,576	\$394,244	\$407,352	\$420,917	\$434,954	\$449,480	\$464,511	\$480,066	\$496,162	\$512,818	\$530,055	\$547,892	\$566,350	\$585,450
Cash Flow Prior to Debt Service		\$52,056	\$50,348	\$48,479	\$46,438	\$44,218	\$41,809	\$39,203	\$36,389	\$33,357	\$30,096	\$26,596	\$22,845	\$18,831	\$14,541	\$9,962
Cash Flow Prior to Debt Service MUST PAY DEBT SERVICE		\$52,056	\$50,348	\$48,479	\$46,438	\$44,218	\$41,809	\$39,203	\$36,389	\$33,357	\$30,096	\$26,596	\$22,845	\$18,831	\$14,541	\$9,962
MUST PAY DEBT SERVICE		\$52,056	\$50,348 0	\$48,479 0	\$46,438	\$44,218 0	\$41,809 0	\$39,203	\$36,389 0	\$33,357	\$30,096	\$26,596	\$22,845	\$18,831 0	\$14,541 0	\$9,962 0
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MUST PAY DEBT SERVICE		, , , , , , , ,	0 0	0 0	0 0	0 0	0 0	0 0	0 0	0	0 0	0 0	0 0	0	0 0	0
MUST PAY DEBT SERVICE		, , , , , , , ,	0	0	0	0	0	0	0	0 0	0	0	0	0	0	0
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service		0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0
MUST PAY DEBT SERVICE City of Santa Monica Loan		0	0 0 0	0 0	0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0	0 0 0	0 0 0	0 0 0	0 0	0 0 0	0 0 0
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service		0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0	0 0 0 \$0
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service		\$0 \$52,056	0 0 0 \$0 \$50,348	0 0 0 \$0 \$48,479	0 0 0 \$0 \$46,438	0 0 0 \$0 \$44,218	0 0 0 \$0 \$0	0 0 0 \$0 \$39,203	0 0 0 \$0 \$0	0 0 0 \$0 \$33,357	0 0 0 \$0 \$30,096	0 0 0 \$0 \$26,596	0 0 0 \$0 \$0	0 0 0 \$0 \$18,831	0 0 0 \$0 \$14,541	0 0 0 \$0 \$9,962
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test		\$0 \$52,056 11.74%	0 0 0 \$0 \$0 \$50,348	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 0 \$0 \$0 \$46,438 9.72%	0 0 0 \$0 \$0 \$44,218	0 0 0 \$0 \$0 \$41,809 8.33%	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$0 \$36,389 6.90% #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 \$0 \$0 \$26,596 4.68% #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 0 \$0 \$0 \$48,479	0 0 \$0 \$0 \$46,438 9.72% #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$0 \$41,809 8.33% #DIV/0!	0 0 0 \$0 \$0 \$39,203	0 0 0 \$0 \$0 \$36,389 6.90%	0 0 0 \$0 \$33,357 6.17%	0 0 0 \$0 \$30,096 5.43%	0 0 0 \$0 \$0 \$26,596 4.68%	0 0 0 \$0 \$0 \$22,845 3.93%	0 0 \$0 \$0 \$18,831 3.16%	0 0 0 \$0 \$14,541 2.38%	0 0 0 \$0 \$0 \$9,962 1.59%
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES**		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$0 \$46,438 9.72% #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$0 \$41,809 8.33% #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$0 \$36,389 6.90% #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 \$0 \$0 \$26,596 4.68% #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$0 \$46,438 9.72% #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$0 \$41,809 8.33% #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$0 \$36,389 6.90% #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 \$0 \$0 \$26,596 4.68% #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$0 \$46,438 9.72% #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$0 \$41,809 8.33% #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$0 \$36,389 6.90% #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 \$0 \$0 \$26,596 4.68% #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$0 \$46,438 9.72% #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$0 \$41,809 8.33% #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$0 \$36,389 6.90% #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 \$0 \$0 \$26,596 4.68% #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$0 \$46,438 9.72% #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$0 \$41,809 8.33% #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$0 \$36,389 6.90% #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 \$0 \$0 \$26,596 4.68% #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$1 \$46,438 9.72% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$1,809 8.33% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$36,389 6.90% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 0 \$0 \$26,596 4.68% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$0 \$46,438 9.72% #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$0 \$41,809 8.33% #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$0 \$36,389 6.90% #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 \$0 \$0 \$26,596 4.68% #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		\$0 \$52,056 11.74% #DIV/0!	0 0 \$0 \$0 \$50,348 11.07% #DIV/0!	0 0 \$0 \$0 \$48,479 10.40% #DIV/0!	0 0 \$0 \$1 \$46,438 9.72% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$44,218 9.03% #DIV/0!	0 0 \$0 \$1,809 8.33% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$39,203 7.62% #DIV/0!	0 0 \$0 \$36,389 6.90% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$33,357 6.17% #DIV/0!	0 0 \$0 \$0 \$30,096 5.43% #DIV/0!	0 0 0 \$0 \$26,596 4.68% #DIV/0! #DIV/0!	0 0 \$0 \$0 \$22,845 3.93% #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Total Other Fees		\$0 \$52,056 11.74% #DIV/0! #DIV/0!	0 0 0 \$0 \$50,348 11.07% #DIV/0! #DIV/0!	0 0 0 \$0 \$48,479 10.40% #DIV/0! #DIV/0!	0 0 0 \$0 \$46,438 9.72% #DIV/0! #DIV/0!	0 0 0 \$0 \$44,218 9.03% #DIV/0! #DIV/0!	0 0 0 \$0 \$41,809 8.33% #DIV/0! #DIV/0!	0 0 0 \$0 \$39,203 7.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,389 6.90% #DIV/0! #DIV/0!	0 0 0 \$0 \$33,357 6.17% #DIV/0! #DIV/0!	0 0 0 \$0 \$30,096 5.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$26,596 4.68% #DIV/0! #DIV/0!	0 0 0 \$0 \$22,845 3.93% #DIV/0! #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0! #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0! #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow Deferred Developer Fee**		\$0 \$52,056 11.74% #DIV/0! #DIV/0!	0 0 0 \$0 \$50,348 11.07% #DIV/0! #DIV/0!	0 0 0 \$0 \$48,479 10.40% #DIV/0! #DIV/0!	0 0 0 \$0 \$46,438 9.72% #DIV/0! #DIV/0!	0 0 0 \$0 \$44,218 9.03% #DIV/0! #DIV/0!	0 0 0 \$0 \$41,809 8.33% #DIV/0! #DIV/0!	0 0 0 \$0 \$39,203 7.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,389 6.90% #DIV/0! #DIV/0!	0 0 0 \$0 \$33,357 6.17% #DIV/0! #DIV/0!	0 0 0 \$0 \$30,096 5.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$26,596 4.68% #DIV/0! #DIV/0!	0 0 0 \$0 \$22,845 3.93% #DIV/0! #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0! #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0! #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow Deferred Developer Fee** Residual or Soft Debt Payments**		\$0 \$52,056 11.74% #DIV/0! #DIV/0!	0 0 0 \$0 \$50,348 11.07% #DIV/0! #DIV/0!	0 0 0 \$0 \$48,479 10.40% #DIV/0! #DIV/0!	0 0 0 \$0 \$46,438 9.72% #DIV/0! #DIV/0!	0 0 0 \$0 \$44,218 9.03% #DIV/0! #DIV/0!	0 0 0 \$0 \$41,809 8.33% #DIV/0! #DIV/0!	0 0 0 \$0 \$39,203 7.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,389 6.90% #DIV/0! #DIV/0!	0 0 0 \$0 \$33,357 6.17% #DIV/0! #DIV/0!	0 0 0 \$0 \$30,096 5.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$26,596 4.68% #DIV/0! #DIV/0!	0 0 0 \$0 \$22,845 3.93% #DIV/0! #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0! #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0! #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE City of Santa Monica Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow Deferred Developer Fee**		\$0 \$52,056 11.74% #DIV/0! #DIV/0!	0 0 0 \$0 \$50,348 11.07% #DIV/0! #DIV/0!	0 0 0 \$0 \$48,479 10.40% #DIV/0! #DIV/0!	0 0 0 \$0 \$46,438 9.72% #DIV/0! #DIV/0!	0 0 0 \$0 \$44,218 9.03% #DIV/0! #DIV/0!	0 0 0 \$0 \$41,809 8.33% #DIV/0! #DIV/0!	0 0 0 \$0 \$39,203 7.62% #DIV/0! #DIV/0!	0 0 0 \$0 \$36,389 6.90% #DIV/0! #DIV/0!	0 0 0 \$0 \$33,357 6.17% #DIV/0! #DIV/0!	0 0 0 \$0 \$30,096 5.43% #DIV/0! #DIV/0!	0 0 0 \$0 \$26,596 4.68% #DIV/0! #DIV/0!	0 0 0 \$0 \$22,845 3.93% #DIV/0! #DIV/0!	0 0 0 \$0 \$18,831 3.16% #DIV/0! #DIV/0!	0 0 0 \$0 \$14,541 2.38% #DIV/0! #DIV/0!	0 0 0 \$0 \$9,962 1.59% #DIV/0! #DIV/0!

^{*9%} and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

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^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.