

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2019 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS January 18, 2019 Version (updated 5.29.19 for 2019 rents and FTB format)

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Vision 19, LP

PROJECT NAME: Liberty Square

### PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,385,027 annual Federal Credits, and

total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits: <u>N/A</u> By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursua Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Ager an exact copy of the application. I agree that I have included a letter from the local government and the appropriat Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservatior or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficience is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applican shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislatio or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis incre for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitati completion. I certify and guarantee that the application meets each item of the applicable housing type requirement as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulatic Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Inte Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.20, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	day of	, 2019 at	By	
				(Original Signature)
	, Calif	ornia.		
			_	
				(Typed or printed name)
			_	(Title)
		ACKNOWLI	EDGMENT	
				he identity of the individual who signed th , accuracy, or validity of that document.
STATE OF		)		
COUNTY OF		)		
On	before	e me,		,
personally appear				
	) h			on the basis of satisfactory evidence)
he/she/they execu	ited the same in hi	s/her/their authoriz	ed capacity(ies)	rument and acknowledged to me that ), and that by his/her/their signature(s) person(s) acted, executed the instrumen
I certify under PEN true and correct.	NALTY OF PERJU	RY under the laws	of the State of	California that the foregoing paragraph is

WITNESS my hand and official seal.

Signature (Seal)

Local Jurisdiction:	City of Stockton	
City Manager:	Kurt O. Wilson	*
Title:	City Manager	
Mailing Address:	425 N El Dorado Street	
City:	Stockton	
Zip Code:	95202	
Phone Number:	(209) 937-8212 Ext.	
FAX Number:	(209) 937-7149	
E-mail:	city.manager@stocktonca.gov	

\* For City Manager, please refer to the following the website below: <u>http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf</u>

	II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION
Α.	Application Type         Application type:       Preliminary Reservation         Prior application was submitted but not selected?       Yes         If yes, enter application number:       TCAC # CA - 19 - 011         Has credit previously been awarded?
	Is State Farmworker Credit requested? <u>No</u>
В.	Project Information         Project Name: Liberty Square         Site Address: 804 North Hunter Street and 226 E. Poplar Street         If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)         City:       Stockton         County:       San Joaquin         Zip Code:       95202         Census Tract:       0004.02         Assessor's Parcel Number(s):       139-055-01 & 139-055-02         Project is located in a DDA:       No         Project is located in a Qualified Census Tract:       Yes         *Federal Congressional District:       9         Project is located in a Qualified Census Tract:       Yes         *State Assembly District:       13         Special Needs with 130% basis & State Credits:       No         If yes, meets "Scattered Site Project:       No         If yes, meets "Scattered Site" definition (TCAC Reg. § 1030; No         *Accurate information is essential; the following website is provided for reference:         https://www.govtrack.us/congress/members/map       http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33)) Federal Only (federal) (federal) (state) tablicate the sector for State coefficient for and for the proof Sector for State coefficient for and for the proof Sector for State coefficient for an of the sector for State coefficient for an of the sector for State coefficient for the proof Sector for State coefficient for State coefficie
D.	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits. Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) <u>40%/60%</u>
E.	Set-Aside Selection (Reg. Section 10315(a)-(e)) Nonprofit (qualified nonprofit organizati
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g))         Large Family       If Special Needs housing type, list the percentage of Special Needs Units:       N/A         If less than 75% special needs units, specify the standards the non-special needs units will meet:       N/A
G.	Geographic Area (Reg. Section 10315(i)) Please select your geographic area: Central Valley Region: Fresno, Kern, Kings, Madera, Merced, San Joaquin, Stanislaus, and Tula

## II. APPLICATION - SECTION 3: APPLICANT INFORMATION

#### Identify Applicant Α.

Applicant is the current owner and will retain ownership:

N/A N/A Applicant will be or is a general partner in the to be formed or formed final ownership entity: Applicant is the project developer and will be part of the final ownership entity for the project: Yes Applicant is the project developer and will not be part of the final ownership entity for the proje N/A

#### в. **Applicant Contact Information**

••						
Applicant Name:	Vision 19, LP					
Street Address:	315 N. San Joaqu	uin Str	eet			
City:	Stockton		State:	CA	Zip Code:	95202
Contact Person:	Carol J. Ornelas		-		-	
Phone:	(209)466-6811	Ext.:		Fa	ax: <mark>(209)46</mark>	6-3465
Email:	cornelas@visiona	ryhom	nebuild	ders.c	om	
Legal Status of Applicant:	Limited Partnersh	ip	Parer	nt Cor	npany:	

#### C. L If Other, Specify:

D.	General Partner(s) Informat	tion					
	D(1) General Partner Name:	Vision 19 GP, LLC					(select one)
	Street Address:	315 N. San Joaquin S	treet				
	City:	Stockton	State: CA	<mark>A</mark> Zip	o Code:	95202	
	Contact Person:	Carol J. Ornelas					
	Phone:	(209) 466-6811 Ext.	:	Fax:	(209) 46	6-3465	
	Email:	cornelas@visionaryho	mebuilder	s.com			
	Nonprofit/For Profit:	Nonprofit	Parent C	Compa	ny:		
	D(2) General Partner Name:*	Visionary Home Builde	ers of Calif	ornia,	Inc		Managing GP
	Street Address:	315 N. San Joaquin S	treet				
	City:	Stockton	State: A	Zip	o Code:	95202	
	Contact Person:	Paul Ainger	_				
	Phone:	209-466-6811 Ext.	:	Fax:			
	Email:	painger@visionaryhor	nebuilders	.com			
	Nonprofit/For Profit:	Nonprofit	Parent C	Compa	ny:		
	D(3) General Partner Name:						(select one)
	Street Address:						
	City:		State:	Zig	Code:		
	Contact Person:		_				
	Phone:	Ext.	:	Fax:			
	Email:						
	Nonprofit/For Profit:	(select one)	Parent C	Compa	ny:		
Е.	General Partner(s) or Princ	ipal Owner(s) Type 🛛 🛝	lonprofit			,	GP must be included if
_							a property tax exemption
F.	Status of Ownership Entity				Reg. Sect	tion 10327(g	)(2) - "TBD" not sufficient
		ormed, enter date:					
	*(Federal I.D. No. must be obtain	ned prior to submitting carryov	er allocation	packag	e)		
~	Contact Borcon During Apr	lianting Decome					

#### G. Contact Person During Application Process

Company Name:	Visionary Home	Visionary Home Builders of California, Inc.					
Street Address:	315 N. San Joaq	uin Stre	eet				
City:	Stockton		State:	CA	Zip Code:	95202	
Contact Person:	Paul Ainger						
Phone:	(209)461-2135	Ext.:		Fa	ax:		
Email:	Painger@visiona	ryhome	ebuilde	ers.co	m		
Participatory Role:	Developer						
	(a.g. Conoral Partna	r Concul	tant ot	- )			

(e.g., General Partner, Consultant, etc.)

### **II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION**

#### Indicate and List All Development Team Members Α.

Developer:	Visionary Builders of California, I	Architect:	Lee-Jagoe Architecture
Address:	315 N San Joaquin Street	Address:	2291 W. March Lane, Suite B-20
City, State, Zip	Stockton, CA 95202	City, State, Zip:	Stockton, CA 95207
Contact Person:	Carol J. Ornelas	Contact Person:	Mark B. Lee / Dave Jagoe
Phone:	(209) 466-6811	Phone:	(209) 957-9254 Ext.:
Fax:	(209) 466-3465	Fax:	(209) 957-9347
Email:	cornelas@visionaryhomebuilders	Email:	djagoe.ljarch@gmail.com
Attorney:	Gubb and Barshay	General Contractor:	Sisler & Sisler
Address:	505 14th Street, Suite 450	Address:	2930 Ramona Ave, Suite 600
City, State, Zip	Oakland, CA 94612	City, State, Zip:	Sacramento, CA 95826
Contact Person:	Nicole Kline	Contact Person:	Ken Sisler
Phone:	(415)781-6600 Ext.:	Phone:	916-852-6488 Ext.:
Fax:	(415)781-6967	Fax:	916-852-6038
Email:	nkline@gubbandbarshay.com	Email:	ksisler@sislerandsisler.com
Address: City, State, Zip	Schwartz Giannini Lantsberger 4578 Feather River Dr., Ste. D Stockton, CA 95219 Philip Lantsberger, CPA (209) 474-1084 (209) 474-0301 phil@sfgac.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	E3 CA, Inc. 2022 Del Paso Blvd. Sacramento, CA 95815 Tommy Young 916-739-9750 Ext.: tyoung@e3cainc.com
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Schwartz Giannini Lantsberger4578 Feather River Dr., Ste. DStockton, CA 95219Philip Lantsberger, CPA(209) 474-1084Ext.:(209) 474-0301phil@sfgac.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Red Stone Equity Partners         1902 Wright Place, 2nd Floor         Carlsbad, CA 92008         Matt Grosz, Senior Vice Presider         (619)535-3903       Ext.:         Matt.Grosz@redstoneequity.com
Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:	California Houisng Partnership 600 Wishire Blvd, Suite 890 Los Angeles, CA 90017 Chad Horsford (213) 892-8775 x Ext.: chorsford@chpc.net	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Raney Planning & Management,1501 Sports Drive, Suite ASacramento, CA 95834Stefanie Williams, Project Mngr.(916) 372-6100[916] 419-6108swilliams@laurinassociates.com
Appraiser:	N/A	Prop. Mgmt. Co.:	Visionary Property Management
Address:		Address:	315 N. San Joaquin St.
City, State, Zip		City, State, Zip:	Stockton, CA 95202
Contact Person:		Contact Person:	Nancy Mendoza
Phone:		Phone:	(209) 466-6811
Fax:		Fax:	(209)888-6191
Email:		Email:	nmendoza@visionarypropertyme
CNA Consultant:	CSCDA - Bond Issuer	2nd Prop. Mgmt Co.	Ext.:
Address:	1700 North Broadway, Suite 405	Address:	
City, State, Zip	Walnut Creek, CA 94596	City, State, Zip:	
Contact Person:	Jon Penkower, Managing Director	Contact Person:	
Phone:	(925)476-5887	Phone:	
Fax:	Ext.:	Fax:	
Email:	jpenkower@cscda.org	Email:	

#### **II. APPLICATION - SECTION 5: PROJECT INFORMATION** Α. Type of Credit Requested If ves, will demolition of an existing structure be involved? New Construction Yes No (may include Adaptive Reuse) If yes, will relocation of existing tenants be involved? No Rehabilitation-Only N/A Is this an Adaptive Reuse project? Yes If yes, please consult TCAC staff to determine the applicable Acquisition & Rehabilitation N/A regulatory requirements (new construction or rehabilitation). В. Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required bv IRC Sec. 42(d)(2)(B)(ii)? N/A If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures No. of Existing Building No. of Occupied Buildings No. of Existing Units No. of Stories Current Use: **Resyndication Projects** Current/original TCAC ID: TCAC # CA -TCAC # CA -First year of credit: Are Transfer Event provisions applicable? See questionnaire on TCAC website. N/A Is the project currently under a Capital Needs Agreement with TCAC? N/A If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirement Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8. C. **Purchase Information** Name of Seller: Five Star Bank, a California Corport Signatory of Seller: Five Star Bank, a CA Co Date of Purchase Contract or Option: Sept. 16, 2014 Purchased from Affiliate: No Expiration Date of Option: Dec. 15, 2014 If yes, broker fee amount to affiliate? N/A Purchase Price: \$1,500,000 Special Assessment(s): N/A Phone: (209) 466-6811 Ext.: N/A Historical Property/Site: No Holding Costs per Month: none Total Projected Holding Costs: none Purchase price over appraisal Real Estate Tax Rate: Amount of SOFT perm financing covering the excess purchase price over appraisal D. Project, Land, Building and Unit Information Project Type: Other (Specify below) Two or More Story With an Elevator: Yes if yes, enter number of storie: 3 Two or More Story Without an Elevator N/A if yes, enter number of stories One or More Levels of Subterranean Park N/A Existing Commercial Building will be converted into low-income multi-family housing. Other:

L	and.						Density:
		x	Feet or	1.81	Acres	78,844 Square Feet	17.13
	If irregula	ar, specify n	neasurement	s in feet,	acres, a	nd square feet:	

Ε.

### F. Building Information

Total Number of Buildings:	1	Residential Buildings:	N/A
Community Buildings:	N/A	Commercial/ Retail Space:	N/A
If Commercial/ Retail Space, explain:	(include	use, size, location, and purpose)	
Are Buildings on a Contiguous S	ite' Ye	es l	
If not Contiguous, do building	s meet	the requirements of IRC Sec. 42(g	3)(7) <mark>_N/A_</mark>

Do any buildings have 4 or fewer units?

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?

No N/A

### G. Project Unit Number and Square Footage

Total number of units:	31
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	30
Total number of Low Income Units:	30
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	30,138
Total square footage of Low Income Units:	30,138
Ratio of low-income residential to total residential square footage (excluding managers' u	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	1,500
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	950
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	32,588
*aguala: "total aguara fastaga of all regidential unita", i "total interior amonity apage aguara fastaga	o" , "totol

\*equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$433,982
\$433,982
\$381,866

### H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	N/A
Transitional housing	N/A
Persons with physical, mental, development disabilities	N/A
Persons with HIV/AIDS	N/A
Transition age youth	N/A
Farmworker	N/A
Family Reunification	N/A
Other:	N/A
Units w/ tenants of multiple disability type or subsidy laye	ers (explain
For 4% federal applications only:	
Rural area consistent with TCAC methodology	N/A

## II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

### A. Required Approvals Necessary to Begin Construction

	Approval Dates			
	Application	Estimated	Actual	
	Submittal	Approval	Approval	
Negative Declaration under CEQA	N/A	N/A	4/28/2016	
NEPA	N/A	N/A	4/28/2016	
Toxic Report	N/A	N/A	9/24/2018	
Soils Report	N/A	N/A	9/24/2018	
Coastal Commission Approval	N/A	N/A	N/A	
Article 34 of State Constitution	N/A	N/A	6/9/2015	
Site Plan	N/A	N/A	N/A	
Conditional Use Permit Approved or Require	N/A	N/A	4/28/2016	
Variance Approved or Required	N/A	N/A	N/A	
Other Discretionary Reviews and Approvals	N/A	N/A	N/A	

	Project and Site Information		
Current Land Use Designation	CO - Commercial Office		
Current Zoning and Maximum Density	Multifamily - 41 units/acre		
Proposed Zoning and Maximum Density	Multifamily - 41 units/acre		
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No (if yes, explain here)		
Building Height Requirements	Existing Building		
Required Parking Ratio	82 Total Spaces		

### B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	N/A	1	
SILE	Site Acquired	6	1	2018
	Conditional Use Permit	4	1	2016
	Variance	N/A	1	N/A
LOCAL PERMITS	Site Plan Review	N/A	1	N/A
	Grading Permit	N/A	1	N/A
	Building Permit	6	1	2018
CONSTRUCTION	Loan Application	1	1	2019
FINANCING	Enforceable Commitment	10	1	2019
FINANCING	Closing and Disbursement	11	1	2019
PERMANENT	Loan Application	1	1	2019
FINANCING	Enforceable Commitment	10	1	2019
FINANCING	Closing and Disbursement	10	1	2021
	Type and Source City of Stockton	N/A	1	N/A
	Application	2	1	2016
	Closing or Award	3	1	2016
	Type and Source: AHSC Loan	N/A	1	N/A
	Application	6	1	2016
	Closing or Award	11	1	2016
	Type and Source: AHSC Grant	N/A	1	N/A
	Application	6	1	2016
	Closing or Award	11	1	2016
	Type and Source City of Stockton Home Loan	N/A	1	N/A
OTHER LOANS	Application	7	1	2018
AND GRANTS	Closing or Award	8	1	2018
AND GRANTS	Type and Source: (specify here)	N/A	1	N/A
	Application	N/A	1	N/A
	Closing or Award	N/A	1	N/A
	Type and Source (specify here)	N/A	1	N/A
	Application	N/A	1	N/A
	Closing or Award	N/A	1	N/A
	10% of Costs Incurred	1	1	2020
	Construction Start	1	1	2020
	Construction Completion	6	1	2021
	Placed In Service	11	1	2021
	Occupancy of All Tax Credit Units	11	1	2021

### **III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING**

#### A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Construction Loan	21	4.510%	\$9,856,000
2)	Cost Deferred Until Conversion	21		\$1,817,713
3)	Tax Credit Equity			\$1,026,707
4)	Deferred Develop Fee			\$753,015
5)				
6)				
7)				
8)				
9)				
10)				
11)				
12)				
		Total Fund	s For Construction:	\$13,453,435

1)	Lender/Source	Construction Loan	
	Street Address	Banner Bank	
	City:	701 B. Street, Ste.	100, San Diego,
	Contact Name	Waheed Karim	
	Phone Numbe	619-518-2610	Ext.:
	Type of Financ	cing Loan	
	Is the Lender/S	Source Committed?	Yes

3)	Lender/Source	Tax Credit Equity			
	Street Address	Visionary Builders	of	Califo	ornia, Inc.
	City:	Stockton, CA 9520	)2		
	Contact Name	Carol J. Ornelas			
	Phone Numbe	(209) 466-6811		Ext.:	
	Type of Financ	sing			
	Is the Lender/S	Source Committed?	?	Yes	

5)	Lender/Source				
	Street Address				
	City:				
	Contact Name				
	Phone Numbe			Ext.:	
	Type of Financ	sing			
	Is the Lender/S	Source Committed	?	Yes	

7)	Lender/Source				
	Street Address				
	City:				
	Contact Name				
	Phone Numbe			Ext.:	
	Type of Financ	sing			
	Is the Lender/S	Source Committed	?	No	

```
9) Lender/Source

Street Address

City:

Contact Name

Phone Numbe

Type of Financing

Is the Lender/Source Committed? No
```

- 2) Lender/Source Cost Deferred Until Conversion Street Address Visionary Builders of California, Inc. City: Stockton, CA 95202 Contact Name Carol J. Ornelas Phone Numbe (209) 466-6811 Ext.: Type of Financing Is the Lender/Source Committed? Yes
- 4) Lender/Source Deferred Develop Fee Street Address Visionary Builders of California, Inc. City: Stockton, CA 95202 Contact Name Carol J. Ornelas Phone Numbe (209) 466-6811 Ext.: Type of Financing Is the Lender/Source Committed? Yes

6)	Lender/Source				
	Street Address				
	City:				
	Contact Name				
	Phone Numbe			Ext.:	
	Type of Financ	ing			
	Is the Lender/S	Source Committed	?	No	

8)	Lender/Source			
	Street Address			
	City:			
	Contact Name			
	Phone Numbe		Ext.:	
	Type of Financ	ing		
	Is the Lender/S	Source Committed?	No	

10) Lender/Source			
Street Address			
City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Financ	sing		
Is the Lender/S	Source Committed?	No	

### 11) Lender/Source Street Address Citv:

City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Finance	cing		
Is the Lender/S	Source Committed	? No	

### 12) Lender/Source

Street Address				
City:				
Contact Name				
Phone Numbe		Ext.:		
Type of Financing				
Is the Lender/Source Committed? No				

### III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

### A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interes	Residual	Annual Debt	Amount of
		(months)	t Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Banner Bank Permanent Loan	420	5.500%		\$40,887	\$417,000
2)	Deferred Developer Fee					\$753,015
3)	GP Contribution					
4)						
5)						
6)						
7)						
8)						
9)						
10						
11)						
12						
				Total Permane	ent Financing:	\$1,170,015
				Total Tax	Credit Equity:	\$12,283,420
			Т	otal Sources of F	Project Funds:	\$13,453,435

1) Lender/Source	Banner Bank Permanent Loan				
Street Address	Banner Bank				
City:	701 B. Street, Ste. 100, San Diego,				
Contact Name	e Waheed Karim				
Phone Numbe	619-518-2610	Ext.:			
Type of Financ	Type of Financin <mark>c Loan</mark>				
Is the Lender/S	Source Committed	? Yes			

3)	Lender/Source	GP Contribution		
	Street Address			
	City:			
	Contact Name			
	Phone Numbe		Ext.:	
	Type of Financ	sing		
	Is the Lender/S	Source Committed	? No	

5) Lender/Source Street Address City: Contact Name Phone Numbe Phone Numbe Ext.: Type of Financing Is the Lender/Source Committed? No

7) Lender/Source			
Street Address			
City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Finance	ping	-	
Is the Lender/S	Source Committed?	No	

2)	Lender/Source	e Deferred Developer Fee				
	Street Address	Visionary Builders	of California, Inc.			
	City:	Stockton, CA 952	02			
		Carol J. Ornelas				
	Phone Numbe	(209) 466-6811	Ext.:			
	Type of Financ	cinç				
	Is the Lender/S	Source Committed	? Yes			

4) Lender/Source			
Street Address			
City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Financ	ing		
Is the Lender/S	Source Committed?	No	

6) Lender/Source			
Street Address			
City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Financ	ing		
Is the Lender/S	Source Committed?	No	

8)	Lender/Source			
	Street Address			
	City:			
	Contact Name			
	Phone Numbe		Ext.:	
	Type of Financ	ing		
	Is the Lender/S	Source Committed?	No	

9)	Lender/Source				
	Street Address				
	City:				
	Contact Name				
	Phone Numbe			Ext.:	
	Type of Financ	sing			
	Is the Lender/S	Source Committed	?	No	

Street Address			
City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Finance	sing		
Is the Lender/S	Source Committed?	No	

10) Lender/Source			
Street Address			
City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Financ	sing		
Is the Lender/S	Source Committed?	No	

12) Lender/Source

z) Lender/Oburee			
Street Address			
City:			
Contact Name			
Phone Numbe		Ext.:	
Type of Financ	sing	-	
Is the Lender/S	Source Committed?	No	

### **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

### A. Low Income Units

(a)	(b)	(C)	(d)	(e)	(f)	(g)	(h)
		Proposed	<b>Total Monthly</b>		Monthly Rent	% of	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Targeted	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Area Median	AMI
1 Bedroom	1	\$336	\$336	\$57	\$393	30%	29.9%
2 Bedrooms	2	\$402	\$804	\$70	\$472	30%	30.0%
3 Bedrooms	1	\$458	\$458	\$88	\$546	30%	30.0%
SRO/Studio	1	\$446	\$446	\$44	\$490	40%	40.0%
1 Bedroom	1	\$468	\$468	\$57	\$525	40%	40.0%
2 Bedrooms	6	\$560	\$3,360	\$70	\$630	40%	40.0%
3 Bedrooms	3	\$640	\$1,920	\$88	\$728	50%	40.0%
1 Bedroom	2	\$599	\$1,198	\$57	\$656	50%	50.0%
2 Bedrooms	3	\$717	\$2,151	\$70	\$787	50%	50.0%
3 Bedrooms	3	\$822	\$2,466	\$88	\$910	60%	50.0%
2 Bedrooms	4	\$830	\$3,320	\$70	\$900	60%	57.2%
3 Bedrooms	3	\$1,004	\$3,012	\$88	\$1,092	60%	60.0%
Total # Units:	30	Total:	\$19,939		Average:	48.0%	

Is this a resyndication project using hold harmless rent limits in the above table? <u>N/A</u> Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category.

### B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(C)	(d)
		Proposed	<b>Total Monthly</b>
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s) See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

#### C. Market Rate Units

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$19,939
Aggregate Annual Rents For All Units:	\$239,268

#### D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Expiration Date of Contract: Total Projected Annual Rental Subsidy:	
Length of Contract (years):	
Number of Units Receiving Assistance:	

#### Ε. **Miscellaneous Income**

Annual Income from Laundry Facilities:	\$1,879
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$1,879
Total Annual Potential Gross Income:	\$241,147

#### F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:	\$10	\$13	\$16	\$23		
Water Heating:						
Cooking:	\$7	\$9	\$11	\$13		
Lighting:	\$4	\$6	\$8	\$10		
Electricity:	\$17	\$23	\$28	\$34		
Water:*						
Other: A/C Electric	\$5	\$6	\$7	\$8		
Total:	\$44	\$57	\$70	\$88		

\*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances: TCAC CUAC calculator for New Construction/ Adaptive Re-Use by E3 California

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

### G. Annual Residential Operating Expenses

		<b>\$500</b>
Administrative	Advertising:	\$503
	Legal:	\$419
	Accounting/Audit:	\$2,723
	Security:	
	Other: (specify here)	\$10,389
	Total Administrative:	\$14,034
Management	Total Management:	\$18,600
Utilities	Fuel:	
	Gas:	\$293
	Electricity:	\$2,304
	Water/Sewer:	\$29,324
	Total Utilities:	\$31,921
	_	
Payroll /	On-site Manager:	\$14,813
Payroll Taxes	Maintenance Personnel:	\$15,186
	Other: Payroll taxes/benefits	\$12,041
	Total Payroll / Payroll Taxes:	\$42,040
	Total Insurance:	\$14,662
Maintenance	Painting:	\$628
	Repairs:	\$3,435
	Trash Removal:	\$7,541
	Exterminating:	\$1,215
	Grounds:	\$5,446
	Elevator:	\$628
	Other: Fire Protection	\$1,508
	Total Maintenance:	\$20,401
	Total Maintenanoe.	φ20,401
Other Expenses	Othory N. T. (1)	¢5 500
Other Expenses	Other: Misc: Taxes/Licenses	\$5,580
	Other: (specify here)	
	Total Other Expenses:	\$5,580

### **Total Expenses**

Total Annual Residential Operating Expenses:	\$147,238
Total Number of Units in the Project:	31
Total Annual Operating Expenses Per Unit:	\$4,749
Total 3-Month Operating Reserve:	\$106,360
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$7,000
Total Annual Reserve for Replacement:	\$15,500
Total Annual Real Estate Taxes:	\$2,095
Other (Specify):	
Other (Specify):	

### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Servi	
Total Annual Commercial/Non-Residential Net Income:	

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portic and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7))

## III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

### A. Inclusion/Exclusion From Eligible Basis

	Funding Source Ider is not funding s	ource, list	Included in Eligible Basis	
	(HOME, CDBG, etc.)		Yes/No	Amount
HOME In	nvestment Partnership	o Act (HOME)	N/A	
Commun	nity Development Bloc	ck Grant (CDBG)	N/A	
RHS 514	1		N/A	
RHS 515	5		N/A	
RHS 516	6		N/A	
RHS 538	3		N/A	
HOPE V	l		N/A	
McKinney	-Vento Homeless Assis	tance Program	N/A	
MHSA			N/A	
MHP			N/A	
Housing	Successor Agency F	unds	N/A	
Taxable	bond financing		N/A	
FHA Ris	k Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	(specify here)		N/A	
Private:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

### B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

### C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:				RHS 514	4:	
HUD Sec 236:				RHS 515	5:	
If Section 236, IRP?	N/A			RHS 52	1 (rent subsidy)	
RHS 538:				State / L	ocal:	
HUD Section 8:				Rent Su	p / RAP:	
If Section 8:	(	select	one)			
HUD SHP:						
Will the subsidy cont	inue?:	No		Other:	(specify here)	
If yes enter amount:				Ot	her amount:	

## III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

### A. Threshold Basis Limit

SRO/STUDIO 1 Bedroom 2 Bedrooms 3 Bedrooms 4+ Bedrooms	Unit Basis Limit \$207,647 \$239,415 \$288,800 \$369,664 \$411,829	<u>No. of</u> 1 2 1	1	(Basis) X (No. of Units) \$207,647 \$957,660
2 Bedrooms 3 Bedrooms	\$288,800 \$369,664	1	-	\$957,660
3 Bedrooms	\$369,664			
	. ,		6	\$4,620,800
4+ Bedrooms	\$411 829	1	0	\$3,696,640
	TOTAL UNITS:	3	1	
	TOTAL UNADJUSTED THR	ESHOLD BA		\$9,482,747
			Yes/No	
	istment for projects paid in who		Yes	
	ect to a legal requirement for the			
	ailing wages or financed in part			
	equiring the employment of cor			\$1,896,549
	t least state or federal prevailir	ng wages.		
List source(s) or labor-a	affiliated organization(s):			
AHSC Funding Award				
	ament for projects that certify the		No	
	labor agreement within the me	0	<u>_</u>	
	e Public Contract Code, or (2)			
	d workforce as defined by Sect			
	nd Safety Code to perform all			
within an apprenticeable	e occupation in the building an	a		
(b) Plus (+) 7% basis adjus	stment for new construction pro	ojects	No	
required to provide park	king beneath residential units (	, not "tuck		
	igh construction of an on-site p			
structure of two or more	e levels.	-		
(c) Plus (+) 2% basis adjus	tment for projects where a day	/ care	No	
center is part of the dev				
(d) Plus (+) 2% basis adjus	tment for projects where 100 p	percent of	No	
	re for Special Needs population			
(e) Plus (+) up to 10% basi	s adjustment for projects apply	ving under	No	
Section 10325 or Section	on 10326 of these regulations t	hat include	<u>_</u>	
one or more of the featu	ures in the section: Item (e) Fea	atures.		
(f) Plus (+) the lesser of the	e associated costs or up to a 1	5% basis	No	
	requiring seismic upgrading of			
structures, and/or on-sit	te toxic or other environmental	mitigation		
	ct architect or seismic enginee	r.		
If Yes, select type: <mark>N/A</mark>				
	ent impact fees required to be		Yes	
local government entitie	es. Certification from local enti-	ties	Please Enter	\$209,641
	uired. WAIVED IMPACT FEE		Amount:	
	stment for projects wherein at		Yes	\$948,275
	por units are serviced by an ele			\$010,210
	istment for a project that is: (i)		No	
	9% threshold basis limit for a 2			
	n \$400,000; <u>AND</u> (ii) located ir			
	TCAC/HCD Opportunity Area	Map as		
Highest or High Resour	ce.			
<b>.</b>	TOTAL ADJUSTED THR	ESHOLD BA		\$12,537,212

## HIGH COST TEST

Total Eligible Basis

Percentage of the Adjusted Threshold Basis Limit

\$11,837,837 94.422%

ſ

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- <u>N/A</u> 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used).
  - Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET -	SECTION 1. SO		USES BUDGET	г						Par	manent Sources								
W. SOURCES AND USES BUDGET	SECTION 1. SC	JOKCES AND	USES BODGE		1)Banner Bank	2)Deferred	3)GP	4)	5)	6)	7)	8)	9)	10)	11)	12)	Ι		
	TOTAL				Permanent	Developer Fee	Contribution											70% DVC (***	
	TOTAL PROJECT			TAX CREDIT	Loan													70% PVC for New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
LAND COST/ACQUISITION																			
<sup>1</sup> Land Cost or Value		\$41,892	2	\$41,892	2												\$41,892		
<sup>2</sup> Demolition		¢40.005	-	640.005													\$43,635		
Lega Land Lease Rent Prepayment		\$43,635		\$43,635													\$43,635		
<sup>1</sup> Total Land Cost or Value		\$85,527	7	\$85,527	,												\$85,527		
Existing Improvements Cost or Value		\$656,619	9	\$239,619	\$417,000												\$656,619		
<sup>2</sup> Off-Site Improvements																			
Total Acquisition Cost Total Land Cost / Acquisition Cost		\$656,619 \$742,146	9	\$239,619 \$325,146	\$417,000 \$417,000												\$656,619 \$742,146		
Predevelopment Interest/Holding Cost		\$104,730		\$104,730	\$417,000												\$104,730		
Assumed, Accrued Interest on Existing	1																		
Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisa REHABILITATION	I																		
Site Work	c																		
Structures	6																		
General Requirements																			
Contractor Overhead Contractor Profi																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)	)																		
Total Rehabilitation Costs Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work		\$276,675	5	\$276,675	5												\$276,675	\$276,675	
Structures		\$6,676,583	3	\$6,676,583	6												\$6,676,583	\$6,676,583	
General Requirements Contractor Overhead	\$229,295 \$308,953	\$229,295 \$308,953	3	\$229,295 \$308,953													\$229,295 \$308,953	\$229,295 \$308,953	
Contractor Profi		\$308,953	3	\$308,953	8												\$308,953	\$308,953	
Prevailing Wages	6																		
General Liability Insurance		\$161,788		\$161,788	8												\$161,788	\$161,788	
Photovoltaic and Environmenta Remediation	\$339,806	\$339,806		\$339,806													\$339,806	\$339,806	
Total New Construction Costs	\$8,302,052	\$8,302,052	2	\$8,302,052	2												\$8,302,052	\$8,302,052	
ARCHITECTURAL FEES																			
Desigr Supervisior				\$146,622 \$67,027													\$146,622 \$67,027	\$146,622 \$67,027	
Total Architectural Costs		\$67,027 \$213,649		\$213,649													\$213,649	\$213,649	
Total Survey & Engineering		\$58,711	1	\$58,711													\$58,711	\$58,711	
CONSTRUCTION INTEREST & FEES																		A 100 000	
Construction Loan Interes Origination Fee	t \$541,701 e \$73,920	\$541,701 \$73,920		\$541,701 \$73,920											-		\$541,701 \$73,920	\$433,393 \$45,410	
Credit Enhancement/Application Fee		φr0,020		φ10,520	,												φr0,320	φ+0,+10	
Bond Premium	1																		
Title & Recording		\$15,000	0	\$15,000	)												\$15,000	\$15,000	
Taxes		\$22,380 \$11,311		\$22,380 \$11,311													\$22,380 \$11,311	\$5,509 \$11,311	
Expenses	\$15,000	\$15,000		\$15,000													\$15,000	\$9,215	
Counse	\$50,000	\$50,000	)	\$50,000	)												\$50,000	\$30,716	
Total Construction Interest & Fees PERMANENT FINANCING	\$729,312	\$729,312	2	\$729,312	2												\$729,312	\$550,555	
Loan Origination Fee	\$3,128	\$3,128	3	\$3,128													\$3,128		
Credit Enhancement/Application Fee		φ0,120		ψ0,120													ψ0,120		
Title & Recording	\$5,000	\$5,000	)	\$5,000	)												\$5,000		
Taxes																			
Expenses	\$10,000	\$10,000	)	\$10,000													\$10,000		
Counse	1 \$15,000	\$15,000		\$15,000													\$15,000		
Total Permanent Financing Costs		\$33,128	3	\$33,128	8												\$33,128		
Subtotals Forward	\$10,183,728	\$10,183,728	3	\$9,766,728	\$417,000												\$10,183,728	\$9,124,967	
LEGAL FEES Lender Legal Paid by Applicant	t \$49,189	\$49,189		\$49,189													\$49,189	\$30.000	
Hybrid Legal and org of partnership		\$41,892		\$49,189													\$49,189	\$30,000	
Total Attorney Costs				\$91,081													\$91,081	\$30,000	
RESERVES																			
Rent Reserves Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve																			
3-Month Operating Reserve	\$106,360	\$106,360	0	\$106,360													\$106,360		
Other: (Specify)		¢100.000		6100.000													6100.000		
	\$106,360	\$106,360	J	\$106,360	'				1						1		\$106,360		
Total Reserve Costs																			
CONTINGENCY COSTS Construction Hard Cost Contingency		\$718,255	5	\$718,255	5												\$718,255	\$718,255	

IV. SOURCES AND USES BUDGET - 3	SECTION 1: SO	DURCES AND	USES BUDGE	Т						Per	manent Sources								
					1)Banner Bank	2)Deferred	3)GP	4)	5)	6)	7)	8)	9)	10)	11)	12)	1		1
					Permanent	Developer Fee	Contribution	-	-	-	-				-				
	TOTAL				Loan													70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
Total Contingency Costs	\$875,350	\$875,350	)	\$875,350													\$875,350	\$875,350	J
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$70,111	\$70,111	1	\$70,111													\$70,111		1
Environmental Audit	\$20,946	\$20,946	6	\$20,946													\$20,946	\$20,946	j .
Local Development Impact Fees	\$209,641	\$209,641	1	\$209,641													\$209,641	\$209,641	
Permit Processing Fees	\$93,485	\$93,485	5	\$93,485													\$93,485	\$93,485	
Capital Fees																			
Marketing	\$46,081	\$46,081		\$46,081													\$46,081		
Furnishings	\$20,946			\$20,946													\$20,946	\$20,946	
Market Study	\$4,189	\$4,189	9	\$4,189													\$4,189		
Accounting/Reimbursable	\$16,000	\$16,000	)	\$16,000													\$16,000		
Appraisal Costs	\$3,351	\$3,351		\$3,351													\$3,351	\$3,351	
Special Inspection/testing	\$6,786	\$6,786	6	\$6,786													\$6,786	\$6,786	1
Security	\$41,892	\$41,892		\$41,892													\$41,892	\$41,892	
Other lender fees	\$10,473	\$10,473	3	\$10,473													\$10,473	\$10,473	
Other: (Sydication Consultant																			
Other: (Specify)																			
Total Other Costs		\$543,901		\$543,901													\$543,901	\$407,520	
SUBTOTAL PROJECT COST	\$11,800,420	\$11,800,420	)	\$11,383,420	\$417,000												\$11,800,420	\$10,437,837	
DEVELOPER COSTS																			
Developer Overhead/Profit		\$1,653,015	5	\$900,000		\$753,015											\$1,653,015	\$1,400,000	1
Consultant/Processing Agent																			(
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs				\$900,000		\$753,015											\$1,653,015		
TOTAL PROJECT COST			5	\$12,283,420	\$417,000	\$753,015											\$13,453,435	\$11,837,837	
Note: Syndication Costs shall NOT be in															Bridge Loan		ng Construction:		
Calculate Maximum Developer Fee using th																Tot	al Eligible Basis:	\$11,837,837	
DOUBLE CHECK AGAINST PERMANENT	FINANCING TO	TALS:		\$12,283,420	\$417,000	\$753,015													

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

<sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and quidance.
<sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner	)	CERTIFICATION BY OWNER:		
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under p	enalty of perjury, that the project costs contained herein are, to the best	of my knowledge, accurate and actual costs associated with the construction, acquisition
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds shown are the or	nly funds received by the Partnership for the development of the project.	I authorize the California Tax Credit Allocation Committee to utilize this information to
Legal Fees	\$35,000	calculate the low-income housing tax credit.		
Consultant Fees	\$60,000			
Accountant Fees				
Tax Opinion				
Other		Signature of Owner/General Partner	Date	
		•		
Total Syndication Costs	\$95,000			
-		Printed Name of Signatory	Title of Signatory	-
CERTIFICATION OF CPA/TAX PROFE	SSIONAL:			
As the tax professional for the above	-referenced low-income	housing project, I certify under penalty of perjury, that the percentage of aggr	regate basis financed by tax-exempt bonds is:	
Signature of Project CPA/Tax Professio	nal	Date		

## **V. BASIS AND CREDITS**

## A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

		70% PVC for		
	70% PVC for	New Const/		30% PVC for
	New Const/	Rehabilitation	30% PVC for	Acquisition
	Rehabilitation	NON-DDA/	Acquisition	NON-DDA/
	DDA/QCT	NON-QCT	DDA/QCT	NON-QCT
	Building(s)	Building(s)	Building(s)	Building(s)
Total Eligible Basis:	\$11,837,837			
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract Ineligible Basis related to Excess Parking:				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Voluntarily Excluded:				
Total Basis Reduction:				
Total Requested Unadjusted Eligible Basis:	\$11,837,837			
Total Adjusted Threshold Basis Limit:		\$12,53	7,212	
*QCT or DDA Adjustment:	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$15,389,188			
Applicable Fraction:		100%	100%	100%
Qualified Basis:	\$15,389,188			
Total Qualified Basis:		\$15,38	9,188	

\*130% boost if the building(s) is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

### **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$15,389,188	
**Applicable Percentage:	9.00%	3.30%
Subtotal Annual Federal Credit:	\$1,385,027	
Total Combined Annual Federal Credit:	\$1,38	35,027

\*\*Applicants are required to use these percentages in calculating credit at the application stage.

C. Determination of Minimum Federal Credit Necessary For Feasibil Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor <u>Federal tax credit factor must be at least \$1.00 for self-syndication projects</u> at least \$0.85 for all other projects.	\$13,453,435 \$1,170,015 \$12,283,420 \$0.88687
Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit	\$13,850,269 \$1,385,027 \$1,385,027 \$12,283,420
Remaining Funding Gap If Applying For State Credit Complete	Section (D) & (E)
D. Determination of State Credit State Credit Basis	NC/Rehab Acquisition
Rehabilitation or new construction basis only (no acquisition basis), exc eligible for State Credit on the acquisition basis at the 0.13 factor when	
Factor Amount Maximum Total State Credit	30% 13% \$0
E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state credits; least \$0.79 for self-syndication projects; or at least \$0.70 for all other pr	at
State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit	
Remaining Funding Gap	

vints
bmit a operating any may be ir lication be after th by the partner,
b by

(2) Management Company Experience	3 Points
lect from ONE of the following two options:	
11 or more projects managed more than 3 years, including 2 California LIHTC projects	
Special Needs housing type project opting for 11 project experience category: <u>N/A</u>	
For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:	
(select one if applicable)	
To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project	
need not be one of the Special Needs projects.	
Management Company Name:	
Visionary Property Management Group	

Total Points for Management Company Experience:

3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience:

9

		Maximum 10 Po	ints
		10 Points	
N/A			
	Total Points	s for Housing Needs:	10
	N/A		

### C. Site & Service Amenities

### C(1) Site Amenities

#### **Maximum 15 Points**

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

### a) Transit

	(i)	Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.	7 Points
	(ii)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	6 Points
	(iii)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	5 Points
	(iv)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)	4 Points
	(v)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop.	3 Points
	Sel	ect one: (iv)	
	resi Rur	ddition to meeting one of the categories above (i through v), points are available to applicants committing to provide dents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) al set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride vice for free or discounted dial-a-ride passes): Select one: N/A	
N/A		A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.	

Total Points for Transit Amenity: 4

## b) Public Park

	The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park <u>shall not</u> include 1) school grounds <u>unless</u> there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways <u>unless</u> there is a trailhead or designated access point within the specified distance.	3 Points
	Joint-use agreement (if yes, please provide a copy) N/A	
(ii)	The site is within 3/4 mile (1.5 miles for Rural set-aside).	2 Points
Sele	ect one: (i)	
	Total Points for Public Park	k Amenity:
c) Bo	ok-Lending Public Library	
(i)	The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).	3 Points
(ii)	The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).	2 Points
Sele	ect one: (i)	
	Total Points for Public Library	Amenity:
(i)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside	5 Points
	projects).	
(ii)	projects). The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).	4 Points
(ii) (iii)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside	4 Points 3 Points
(iii)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside	
(iii) (iv)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). The site is within 1.4 mile of a neighborhood market of 5,000 gross interior square feet or more	3 Points
(iii) (iv) (v)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	3 Points 4 Points 3 Points
(iii) (iv) (v) (vi)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	3 Points 4 Points
(iii) (iv) (v) (vi) (vii)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year. The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the	3 Points 4 Points 3 Points 2 Points

e) Public Elementary, Middle, or High School	
(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points
Select one: N/A	
Total Points for Public Elementary, Middle, or High Scho	ol Amenity: 0
f) Senior Developments: Daily Operated Senior Center	
(i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside).	3 Points
(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
Select one: N/A	
Total Points for Daily Operated Senior Center	er Amenity: 0
g) Special Needs Development: Population Specific Service Oriented Facility	
(i) For a special needs development, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Select one: N/A	
Total Points for Population Specific Service Oriented Facili	ty Amenity: 0
h) Medical Clinic or Hospital	
(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Select one: (i)	
Total Points for Medical Clinic or Hospit	al Amenity: 3
i) Pharmacy	
(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points
(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point
Select one: (i)	
Total Points for	Pharmacy: 2

### j) In-unit High Speed Internet Service

(i)	High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.	2 Points
(ii)	<b>Rural set-aside only:</b> High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.	3 Points
Sel	ect one: N/A	
	Total Points for Intern	et Service:
() Hiç	Total Points for Intern hest or High Resources Area	et Service:
t <b>) Hiç</b> (i)		et Service:   8 Points
(i)	hest or High Resources Area The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD	
(i)	hest or High Resources Area The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource	8 Points

### Site Amenity Contact List:

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Transit - Bus StopBus Stop San Joaquin & Poplar StStocktonKarl Knodt209-943-1111Ext.:Transit Station/Transit Stop.0955 mi	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Eden Park N. Hunter & East Poplar Stockton John Alita 209-910-1080 Ext.: Public Park .0106 mi	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Cesar Chavez Central Library 605 N. El Dorado St Stockton Gretchen Louden 209-937-8221 Ext.: Book-Lending Public Library .1492 mi	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	San Joaquin County Clinic 1414 N. California St. Stockton Chuck Wiesen 209-468-6820 Ext.: Medical Clinic/Hospital www.sjcclinics.org .407 mi	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address:	Dameron Linacia Pharmacy 420 W Acacia	Amenity Name: Address:	
City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Stockton Mai Trinh 209-466-2954 Ext.: Pharmacy 0.461 mi	City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:

### C(2) Service Amenities

#### Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 vears.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

**Items 1 through 6** are applicable to Large Family, Senior, and At-Risk projects. **Items 7 through 12** are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively; <u>Proportional scoring for this paragraph means</u>, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units in a Special Needs Project with less than 75% Special Needs units in a Special Needs Project with less than 75% Special Needs units in a Special Needs units or for the Special Needs units in a Special Needs units or for the special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, At-Risk projects, Number of Bedrooms =	65	
Special Needs, Number of Bedrooms =	0	

Amenities may include, but are not limited to:

## a) Large Family, Senior, At-Risk projects:

	(1)	Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.):	
Yes		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points

(2	) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A	Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points

	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A		Minimum of 84 hours instruction each year (42 hours for small developments*).	7 points
N/A		Minimum of 60 hours instruction each year (30 hours for small developments*).	5 points
N/A		Minimum of 36 hours instruction each year (18 hours for small developments*).	3 points
1			

\*small developments = 20 units or less

	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs:	
N/A		Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A		Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Minimum of 40 hours of services per year for each 100 bedrooms.	2 points

Yes (5) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)

(6	(6) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):					
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points				
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points				
N/A	Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points				

5 points

	(7)	<b>Case Manager.</b> Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan:	
N/A		Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
	(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community. (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A		Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points
	(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A		Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A		Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A		Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
		*small developments = 20 units or less	
N/A	(10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark>	(11)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
	(12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A		Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

### D. Sustainable Building Methods

### REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

### D(1) New Construction and Adaptive Reuse projects select from the following features:

Yes a.	Develop the project in accordance with the minimum requirements with any one of the following programs:					
	GreenPoint Rated Program	5 Points				
Yes b. EITHER:	ENERGY EFFICIENCY         Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):         Better than the 2016 Standards       12%	5 Points				
	If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards) Better than the 2013 Standards N/A	0 Points				
OR:	Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:					
	Low Rise (1-3 habitable stories) N/A	0 Points				
	Multifamily of 4+ habitable stories N/A	0 Points				
D(2) Reh	abilitation projects select from the following features:					
	Develop the project in accordance with the minimum requirements with any one of the following programs:					
	N/A	0 Points				
N/A b.	estimated Time Dependent Valuation energy use post-rehabilitation: Improvement over current:					
	N/A	0 Points				
N/A c.	Additional rehabilitation project measures (chose one or more of the following three catego 1. PHOTOVOLTAIC / SOLAR N/A	ories): 0 Points				
N/A	2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING: <b>0</b> Points Develop project-specific maintenance manual, including information on all energy and green building features Undertake formal building systems commissioning, retro-commissioning, or re-commissioning					
N/A	3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICIT OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	Y, 0 Points				
D(2) Nov	Construction and Dehabilitation projector					
	<u>v Construction and Rehabilitation projects:</u> WATER EFFICIENCY: N/A	0 Points				

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 10

### E. Lowest Income

### E(1) Lowest Income Restriction for All Units

### Maximum 52 Points 50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

# RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

# Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

\*Available to Rural set-aside projects only.

\*\*60-80% AMI is included as a place-holder and will not receive any points.

				Perce	nt of Ar	ea Med	ian Inco	ome (Al	VII)			
				**60-80%	*55%	50%	45%	40%	35%	30%	20%	
			50%			25.0*	37.5					
			45%			22.5*	33.8					
	Dore	ent of Low-	40%		10.0*	20.0	30.0					
		ome Units	35%		8.8*	17.5	26.3	35.0		50.0		
	-	clusive of	30%		7.5*	15.0	22.5	30.0	37.5	45.0		
	mana	ager's units)	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0	
			20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0	
			15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0	
C	neoli	date your u	10% nite b	oforo ont	2.5*	5.0	7.5	10.0	12.5	15.0	20.0	
	113011	Do not en									ie	
<u>Number</u> of Targeted Low-Income Units		Percent Area Med Income (A (20% - 55	of ian MI)	Percentage of Low- Income Units (before rounding down)		Perc Inc (ex	ent of l ome Ur clusive ager's u	Low- nits e of	Points Earned		rned	
		20		0.00			0			0		
3		30		1	0.00		10			15		
		35		0.00		0			0			
10		40		33.33			30			30		
		45		0.00			0			0		
9		50		30.00			30			15		
		0 -Rural		0.00			0			0		
		0 -Rural 60-80**			0.00			0		0		
22		00-80		1		otal Po	oints I	v	sted		60	
22							51113 1	.cquc	u.		50	

### E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)	
5 BR	0	0	0.00%	
4 BR	0	0	0.00%	
3 BR	10	1	10.00%	
2 BR	15	2	13.33%	
1 BR	4	1	25.00%	
SRO	1	0	0.00%	
Total:	30	4	-	

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2

Total Points for Lowest Income: 62

### F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Readines	Maximum 10 Points	
Yes (i)	Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing	5 Points
Yes (ii)	Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit, are either finally approved or unnecessary	5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days<sup>\*</sup> of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

\*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed: 10

6. Miscellaneo	Maximum 2 Points	
Yes (i)	For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application.	2 Points
<mark>N/A</mark> (ii)	Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.	2 Points
<mark>N/A</mark> (iii)	Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.	2 Points
N/A (iv)	Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point
<mark></mark> (∨)	Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official.	2 Points
N/A (vi)	Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point
	Total Points for Miscellaneous Federal a	nd State Policies:

### VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	15	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	60.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
	•	Total Points:	113.0

Total Possible Points: 113,	Minimum Point Threshold: 96
tive American Apportionment: Total Pos	sible Points: 98 Minimum Point Threshold: 83

\*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

### VII. TIE BREAKER SYSTEM - HYBRID PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs X Size Factor

Total Residential Project Development Costs

+ (( 1 — <u>Requested Unadjusted Eligible Basis</u>) /3) Total Residential Project Development Costs

#### LEVERAGED SOFT FINANCING

Capitalized Value of Rent Differentials of Public Rent/oper	ating Subsidies	\$0
Total donated land value		
Total fee waivers		
List Leveraged Soft Financing excluding donated land an	d fee waivers:	
AHSC - AHD Loan	\$7,493,752	
City of Stockton NSP	\$2,000,000	
City of Stockton CHDO	\$849,000	
Less: Excess Purchase Price Over Appraised Value	\$0	
Less: Ineligible Offsites		
Total Leveraged Soft Financing excluding donated land an	nd fee waivers	\$10,342,752
TOTAL		\$10,342,752

### HYBRID PROJECT (NEW CONSTRUCTION)

4% Development Project Costs:

Residential Project Development Cost
Commercial Project Development Cost
Total 4% Project Cost

\$18,599,799 \$18,599,799

#### MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

0

## The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated First Before Applying Any Subsidy Adjustment/Increase To

The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44\*(1-J49)

SIZE FACTOR CALCU	JLATION Yes	HYBRID (NEW CO 4% Dev	NSTRUCTION) elopment Units			
9% Tax Credit Units:	31	Amount of 4% Tax Credit Units:	43	10325(c)(9)(C) for projects excluded):		
Size Factor:	1.12	Total Tax Credit Units:	74	N/A		
FINALTIE BREAKER Leveraged Soft Financ Leveraged Soft Financ	ing less comm	ercial proration	\$10,342,752 \$11,583,882	Requested Unadjusted Eligible Basis \$11,837,837		
		11,583,882		$+((1 - \frac{11,837,837}{22,052,224})/3) = 0.571622$		
		32,053,234		32,053,234		

### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

\*Rent Limit Underwriting:

Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement of TCAC regulations section 10325(g)(3)(A), use 30% AMI rent limits

For USDA subsidy only, use the higher of 60% AMI or committed contract rents.

Use 40% AMI for ALL OTHERS

			Public Subsidy	Calculated
Unit Type	# of Units	*Rent Limit:	Contract Rent	Annual Rent
SRO				\$0
	Annual Rent [	Differential for Publ	ic Rent Subsidies:	\$0

Total Rent Differentials Less Vacancy	\$0 5.0%
Net Rental Income	\$0
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$0
Loan Term (years)	15
Interest Rate (annual)	6.0%
Debt Coverage Ratio	1.15
Capitalized Value of Rent Differentials	\$0

### Annual Rental Income Differential for PUBLIC <u>OPERATING</u> SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:

### OR

If the contract does not specify an annual subsidy amount, enter: Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract: Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

		YEAR 1 \$239,268	YEAR 2 \$244,053	YEAR 3 \$248,934	YEAR 4 \$253,913	YEAR 5 \$258,991	YEAR 6 \$264,171	YEAR 7 \$269,455	YEAR 8 \$274,844	YEAR 9 \$280,341	YEAR 10 \$285,947	YEAR 11 \$291,666	YEAR 12 \$297,500	YEAR 13 \$303,450	YEAR 14 \$309,519	YEAR 15 \$315,709
Gross Rent Less Vacancy	1.020 5.00%	¢239,268 -11,963	<del>م</del> 244,053 -12,203	¢246,934 -12,447	€253,913 -12,696	¢258,991 -12,950	-13,209	۶269,455 -13,473	<del>م</del> 274,844 -13,742	¢260,341 -14,017	\$265,947 -14,297	€291,666 -14,583	\$297,500 -14,875	<del>م</del> 303,450 -15,172	-15,476	-15,785
Rental Subsidy	1.025	-11,903	-12,203	-12,447	-12,090	-12,950	-13,209	-13,473	-13,742	-14,017	-14,297	- 14,363	-14,073	-15,172	-15,470	-15,785
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.020	1,879	1,917	1,955	1,994	2,034	2,075	2,116	2,158	2,202	2,246	2,290	2,336	2,383	2,431	2,479
		-94	-96	-98	-100	-102	-104	-106	-108	- <u>110</u>	-112	-115	-117	-119	-122	-124
Less Vacancy Total Revenue	5.00%	\$229,090	\$233,671	\$238,345	\$243,112	\$247,974	\$252,933	\$257,992	\$263,152	\$268,415	\$273,783	\$279,259	\$284,844	\$290,541	\$296,352	\$302,279
Total Revenue		\$229,090	\$233,671	\$236,345	\$243,112	\$247,974	\$252,933	\$257,992	\$203,152	\$200,415	\$213,103	\$279,259	<b>\$204,044</b>	\$290,541	\$290,3 <b>3</b> 2	\$302,279
EXPENSES																
Operating Expenses:	1.030															
Administrative		\$14,034	\$14,455	\$14,889	\$15,335	\$15,795	\$16,269	\$16,757	\$17,260	\$17,778	\$18,311	\$18,861	\$19,426	\$20,009	\$20,609	\$21,228
Management		18,600	19,158	19,733	20,325	20,934	21,562	22,209	22,876	23,562	24,269	24,997	25,747	26,519	27,315	28,134
Utilities		31,921	32,879	33,865	34,881	35,927	37,005	38,115	39,259	40,437	41,650	42,899	44,186	45,512	46,877	48,283
Payroll & Payroll Taxes		42,040	43,301	44,600	45,938	47,316	48,736	50,198	51,704	53,255	54,853	56,498	58,193	59,939	61,737	63,589
Insurance		14,662	15,102	15,555	16,022	16,502	16,997	17,507	18,032	18,573	19,131	19,705	20,296	20,905	21,532	22,178
Maintenance		20,401	21,013	21,643	22,293	22,962	23,650	24,360	25,091	25,843	26,619	27,417	28,240	29,087	29,960	30,858
Other Operating Expenses (specify):		5,580	5,747	5,920	6,097	6,280	6,469	6,663	6,863	7,069	7,281	7,499	7,724	7,956	8,194	8,440
Total Operating Expenses		\$147,238	\$151,655	\$156,205	\$160,891	\$165,718	\$170,689	\$175,810	\$181,084	\$186,517	\$192,112	\$197,876	\$203,812	\$209,926	\$216,224	\$222,711
Transit Pass/Tenant Internet Expense	e* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.030	7.000	7.210	7.426	7.649	7.879	8,115	8.358	8,609	8.867	9.133	9.407	9.690	9.980	10.280	10,588
Replacement Reserve		15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500
Real Estate Taxes	1.020	2,095	2,137	2,180	2,223	2,268	2,313	2,359	2,406	2,455	2,504	2,554	2,605	2,657	2,710	2,764
Other (Specify):	1.035	2,000	2,.01	2,100	_,0	2,200	2,010	2,000	_,.00	2,100	_,001	2,001	2,000	2,001	2,1.10	_,
Other (Specify):	1.035	0	0	0	Ő	0	0	0	0	0	0	0	0	0	ů 0	Ő
	1.000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$171,833	\$176,502	\$181,311	\$186,263	\$191,364	\$196,617	\$202,028	\$207,600	\$213,339	\$219,249	\$225,337	\$231,606	\$238,063	\$244,714	\$251,563
Cash Flow Prior to Debt Service		\$57,257	\$57,169	\$57,034	\$56,849	\$56,610	\$56,316	\$55,965	\$55,552	\$55,076	\$54,534	\$53,922	\$53,238	\$52,478	\$51,638	\$50,716
MUST PAY DEBT SERVICE																
		<b>\$57,257</b> 40,887	<b>\$57,169</b> 40,887	<b>\$57,034</b> 40,887	<b>\$56,849</b> 40,887	<b>\$56,610</b> 40,887	<b>\$56,316</b> 40,887	<b>\$55,965</b> 40,887	<b>\$55,552</b> 40,887	<b>\$55,076</b> 40,887	<b>\$54,534</b> 40,887	<b>\$53,922</b> 40,887	<b>\$53,238</b> 40,887	<b>\$52,478</b> 40,887	<b>\$51,638</b> 40,887	<b>\$50,716</b> 40,887
MUST PAY DEBT SERVICE																
MUST PAY DEBT SERVICE		40,887	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0
MUST PAY DEBT SERVICE			40,887 0	40,887	40,887	40,887 0	40,887 0	40,887 0	40,887 0	40,887 0	40,887	40,887 0	40,887	40,887 0	40,887 0	40,887 0
MUST PAY DEBT SERVICE Banner Bank Permanent Loan		40,887	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0	40,887 0 0
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service		40,887 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 	40,887 0 0 <b>\$40,887</b>	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887	40,887 0 0 \$40,887
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service		40,887 \$40,887 \$16,370	40,887 0 \$40,887 \$16,282	40,887 0 \$40,887 \$16,147	40,887 0 \$40,887 \$15,962	40,887 0 \$40,887 \$15,723	40,887 0 <b>\$40,887</b> <b>\$15,429</b>	40,887 0 \$40,887 \$15,078	40,887 0 \$40,887 \$14,665	40,887 0 \$40,887 \$14,189	40,887 0 \$40,887 \$13,647	40,887 0 \$40,887 \$13,035	40,887 0 \$40,887 \$12,351	40,887 0 \$40,887 \$11,591	40,887 0 \$40,887 \$10,751	40,887 0 <b>540,887</b> <b>\$9,829</b>
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue		40,887 \$40,887 \$16,370 6.79%	40,887 0 <b>\$40,887</b> <b>\$16,282</b> 6.62%	40,887 0 <b>\$40,887</b> <b>\$16,147</b> 6.44%	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24%	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02%	40,887 0 <b>\$40,887</b> <b>\$15,429</b> 5.80%	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55%	40,887 0 <b>\$40,887</b> <b>\$14,665</b> 5.29%	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02%	40,887 0 <b>\$40,887</b> <b>\$13,647</b> 4.74%	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43%	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12%	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79%	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45%	40,887 0 0 <b>\$40,887</b> <b>\$9,829</b> 3.09%
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES**		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400	40,887 0 <b>\$40,887</b> <b>\$16,282</b> 6.62% 39.82% 1.398	40,887 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24% 39.04% 1.390	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02% 38.45% 1.385	40,887 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74% 1.377	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55% 36.88% 1.369	40,887 0 <b>\$40,887</b> <b>\$14,665</b> 5.29% 35.87% 1.359	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70% 1.347	40,887 0 <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12% 30.21% 1.302	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79% 28.35% 1.283	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29% 1.263	40,887 0 0 <b>\$40,887</b> <b>\$9,829</b> 3.09% 24.04% 1.240
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04%	40,887 0 <b>540,887</b> <b>\$16,282</b> 6.62% 39.82%	40,887 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49%	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24% 39.04%	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02% 38.45%	40,887 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74%	40,887 0 0 \$40,887 \$15,078 5.55% 36.88%	40,887 0 <b>\$40,887</b> <b>\$14,665</b> 5.29% 35.87%	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70%	40,887 0 <b>340,887</b> <b>\$13,647</b> 4.74% 33.38%	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88%	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12% 30.21%	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79% 28.35%	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29%	40,887 0 <b>540,887</b> <b>\$9,829</b> 3.09% 24.04%
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400	40,887 0 <b>\$40,887</b> <b>\$16,282</b> 6.62% 39.82% 1.398	40,887 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24% 39.04% 1.390	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02% 38.45% 1.385	40,887 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74% 1.377	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55% 36.88% 1.369	40,887 0 <b>\$40,887</b> <b>\$14,665</b> 5.29% 35.87% 1.359	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70% 1.347	40,887 0 <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12% 30.21% 1.302	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79% 28.35% 1.283	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29% 1.263	40,887 0 0 <b>\$40,887</b> <b>\$9,829</b> 3.09% 24.04% 1.240
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400	40,887 0 <b>\$40,887</b> <b>\$16,282</b> 6.62% 39.82% 1.398	40,887 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24% 39.04% 1.390	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02% 38.45% 1.385	40,887 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74% 1.377	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55% 36.88% 1.369	40,887 0 <b>\$40,887</b> <b>\$14,665</b> 5.29% 35.87% 1.359	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70% 1.347	40,887 0 <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12% 30.21% 1.302	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79% 28.35% 1.283	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29% 1.263	40,887 0 0 <b>\$40,887</b> <b>\$9,829</b> 3.09% 24.04% 1.240
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400	40,887 0 <b>\$40,887</b> <b>\$16,282</b> 6.62% 39.82% 1.398	40,887 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24% 39.04% 1.390	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02% 38.45% 1.385	40,887 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74% 1.377	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55% 36.88% 1.369	40,887 0 <b>\$40,887</b> <b>\$14,665</b> 5.29% 35.87% 1.359	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70% 1.347	40,887 0 <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12% 30.21% 1.302	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79% 28.35% 1.283	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29% 1.263	40,887 0 0 <b>\$40,887</b> <b>\$9,829</b> 3.09% 24.04% 1.240
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400	40,887 0 <b>\$40,887</b> <b>\$16,282</b> 6.62% 39.82% 1.398	40,887 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24% 39.04% 1.390	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02% 38.45% 1.385	40,887 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74% 1.377	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55% 36.88% 1.369	40,887 0 <b>\$40,887</b> <b>\$14,665</b> 5.29% 35.87% 1.359	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70% 1.347	40,887 0 <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12% 30.21% 1.302	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79% 28.35% 1.283	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29% 1.263	40,887 0 0 <b>\$40,887</b> <b>\$9,829</b> 3.09% 24.04% 1.240
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400 \$5,000	40,887 0 0 \$ <b>40,887</b> \$ <b>16,282</b> 6.62% 39.82% 1.398 \$5,000	40,887 0 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395 \$5,000	40,887 0 <b>\$40,887</b> <b>\$15,962</b> 6.24% 39.04% 1.390 \$5,000	40,887 0 0 \$40,887 \$15,723 6.02% 38.45% 1.385 \$5,000	40,887 0 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74% 1.377 \$5,000	40,887 0 0 \$ <b>40,887</b> \$ <b>15,078</b> 5.55% 36.88% 1.369 \$5,000	40,887 0 0 \$ <b>40,887</b> \$ <b>14,665</b> 5.29% 35.87% 1.359 \$5,000	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70% 1.347 \$5,000	40,887 0 0 \$40,887 \$13,647 4.74% 33.38% 1.334 \$5,000	40,887 0 0 \$40,887 \$13,035 4.43% 31.88% 1.319 \$5,000	40,887 0 0 \$40,887 \$12,351 4.12% 30.21% 1.302 \$5,000	40,887 0 0 \$ <b>40,887</b> \$ <b>11,591</b> 3.79% 28.35% 1.283 \$5,000	40,887 0 <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29% 1.263 \$5,000	40,887 0 0 \$40,887 \$9,829 3.09% 24.04% 1.240 \$5,000
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400 \$5,000 5,000	40,887 0 0 \$40,887 \$16,282 6.62% 39.82% 1.398 \$5,000	40,887 0 0 \$40,887 \$16,147 6.44% 39.49% 1.395 \$5,000	40,887 0 0 \$40,887 \$15,962 6.24% 39.04% 1.390 \$5,000	40,887 0 <b>\$40,887</b> <b>\$15,723</b> 6.02% 38.45% 1.385 \$5,000	40,887 0 0 <b>\$40,887</b> <b>\$15,429</b> 5.80% 37.74% 1.377 \$5,000	40,887 0 0 \$40,887 \$15,078 5.55% 36.88% 1.369 \$5,000	40,887 0 0 \$40,887 \$14,665 5.29% 35.87% 1.359 \$5,000	40,887 0 <b>\$40,887</b> <b>\$14,189</b> 5.02% 34.70% 1.347 \$5,000	40,887 0 <b>0</b> <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334 \$5,000	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319 \$5,000	40,887 0 <b>\$40,887</b> <b>\$12,351</b> 4.12% 30.21% 1.302 \$5,000	40,887 0 <b>\$40,887</b> <b>\$11,591</b> 3.79% 28.35% 1.283 \$5,000	40,887 0 <b>0</b> <b>\$40,887</b> <b>\$10,751</b> 3.45% 26.29% 1.263 \$5,000	40,887 0 0 \$40,887 \$9,829 3.09% 24.04% 1.240 \$5,000
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Incentive Management Fee Incentive Management Fee		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400 \$5,000 \$5,000 \$11,370	40,887 0 0 \$ <b>40,887</b> \$ <b>16,282</b> 6,62% 39,82% 1.398 \$5,000 \$5,000 \$11,282	40,887 0 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395 \$5,000 \$5,000 \$11,147	40,887 0 0 \$ <b>40,887</b> \$ <b>15,962</b> 6.24% 39.04% 1.390 \$5,000 \$10,962	40,887 0 0 \$40,887 \$15,723 6.02% 38.45% 1.385 \$5,000 \$5,000 \$10,723	40,887 0 0 \$ <b>\$40,887</b> \$ <b>15,429</b> 5,80% 37.74% 1.377 \$5,000 \$5,000 \$10,429	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55% 36.88% 1.369 \$5,000 \$5,000 \$10,078	40,887 0 0 \$ <b>40,887</b> \$ <b>14,665</b> 5.29% 35.87% 1.359 \$5,000 \$9,665	40,887 0 0 \$40,887 \$14,189 5.02% 34.70% 1.347 \$5,000 \$9,189	40,887 0 0 <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334 \$5,000 \$5,000 \$8,647	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319 \$5,000 5,000 \$8,035	40,887 0 0 \$40,887 \$12,351 4.12% 30.21% 1.302 \$5,000 \$7,351	40,887 0 0 \$40,887 \$11,591 3.79% 28.35% 1.283 \$5,000 \$5,000 \$6,591	40,887 0 0 \$40,887 \$10,751 3.45% 26.29% 1.263 \$5,000 \$5,000	40,887 0 0 \$40,887 \$9,829 3.09% 24.04% 1.240 \$5,000 \$5,000 \$4,829
MUST PAY DEBT SERVICE Banner Bank Permanent Loan Total Debt Service Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee Remaining Cash Flow		40,887 \$40,887 \$16,370 6.79% 40.04% 1.400 \$5,000 \$5,000 \$11,370	40,887 0 0 \$ <b>40,887</b> \$ <b>16,282</b> 6,62% 39,82% 1.398 \$5,000 \$5,000 \$11,282	40,887 0 0 <b>\$40,887</b> <b>\$16,147</b> 6.44% 39.49% 1.395 \$5,000 \$5,000 \$11,147	40,887 0 0 \$ <b>40,887</b> \$ <b>15,962</b> 6.24% 39.04% 1.390 \$5,000 \$10,962	40,887 0 0 \$40,887 \$15,723 6.02% 38.45% 1.385 \$5,000 \$5,000 \$10,723	40,887 0 0 \$ <b>\$40,887</b> \$ <b>15,429</b> 5,80% 37.74% 1.377 \$5,000 \$5,000 \$10,429	40,887 0 0 <b>\$40,887</b> <b>\$15,078</b> 5.55% 36.88% 1.369 \$5,000 \$5,000 \$10,078	40,887 0 0 \$ <b>\$40,887</b> \$ <b>14,665</b> 5.29% 35.87% 1.359 \$5,000 \$9,665	40,887 0 0 \$40,887 \$14,189 5.02% 34.70% 1.347 \$5,000 \$9,189	40,887 0 0 <b>\$40,887</b> <b>\$13,647</b> 4.74% 33.38% 1.334 \$5,000 \$5,000 \$8,647	40,887 0 <b>\$40,887</b> <b>\$13,035</b> 4.43% 31.88% 1.319 \$5,000 5,000 \$8,035	40,887 0 0 \$40,887 \$12,351 4.12% 30.21% 1.302 \$5,000 \$7,351	40,887 0 0 \$40,887 \$11,591 3.79% 28.35% 1.283 \$5,000 \$5,000 \$6,591	40,887 0 0 \$40,887 \$10,751 3.45% 26.29% 1.263 \$5,000 \$5,000	40,887 0 0 \$40,887 \$9,829 3.09% 24.04% 1.240 \$5,000 \$5,000 \$4,829

\*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

\*\*Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.