

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2019 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 23, 2019 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

| APPLICANT: | SF Eddy Housing Investors, LP |
|---------------|-------------------------------|
| PROJECT NAME: | Eddy St Senior |
| | |

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

| \$1,525,732 | annual Federal Credits, and |
|-------------|-----------------------------|
| | total State Credits |
| | |

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

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I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care).

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

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| Dated this | day of | , 2019 at | Ву | |
|---|---------------|---|---------------------------------------|---|
| | | | - | (Original Signature) |
| | | California. | | |
| | | | - | (Typed or printed name) |
| | | | - | (Title) |
| | | ACKNOWL | EDGMENT | |
| | | | | identity of the individual who signed the curacy, or validity of that document. |
| STATE OF | |) | | |
| COUNTY OF | |) | | |
| On_ personally appeared | | pefore me, | | , |
| | | , | who proved to me | on the basis of satisfactory evidence) |
| he/she/they executed | the same | e(s) is/are subscribed to in his/her/their authorize | the within instrumed capacity(ies), a | ent and acknowledged to me that and that by his/her/their signature(s) son(s) acted, executed the instrument. |
| I certify under PENAL true and correct. | TY OF PE | RJURY under the laws | of the State of Cal | ifornia that the foregoing paragraph is |
| WITNESS my hand a | nd official : | seal. | | |
| Signature | | | (Seal) | |

Local Jurisdiction:

City Manager:

Ms. Kate Hartley

Title:

Housing Development Director

Mailing Address:

1 South Van Ness Ave., 5th Floor

City:

San Francisco

Zip Code:

94103

Phone Number:

(415) 701-5528

Ext.

FAX Number:

(415) 701-5501

E-mail:

kate.hartley@sfgov.org

^{*} For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf

II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

| A. | Application Type Application type: Re-Application Prior application was submitted but not selected? If yes, enter application number: TCAC # CA - 19 - 025 |
|----|---|
| | Has credit previously been awarded? If re-applying and returning credit, enter the current application number and the amount being returned: TCAC # CA |
| | Is State Farmworker Credit requested? No |
| В. | Project Information Project Name: Eddy St Senior Site Address: 430 Eddy Street If address is not established, enter detailed description (i.e. NW corner of 26th and Elm) |
| | City: San Francisco County: San Francisco Zip Code: 94109 Census Tract: 0124.01 Assessor's Parcel Number(s): 0334-008 |
| | Project is located in a DDA: Project is located in a Qualified Census Tract: Project in DDA/QCT but not requesting 130% boos Special Needs with 130% basis & State Credits: Project is a Scattered Site Project: If yes, meets "Scattered Site" definition (TCAC Reg. § 10302(II) N/A *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map *Rederal Congressional District: 12 *State Assembly District: 11 *State Senate District: 11 *Indicate the state of the project is provided for reference: https://www.govtrack.us/congress/members/map *Indicate the state of the project is provided for reference: https://www.govtrack.us/congress/members/map |
| C. | Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33)) Federal Only \$1,525,732 |
| | (federal) (state) *Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits. |
| D. | Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60% |
| E. | Set-Aside Selection (Reg. Section 10315(a)-(e)) N/A |
| F. | Housing Type Selection (Reg. Sections 10315(h) & 10325(g)) Seniors If Special Needs housing type, list the percentage of Special Needs Units: If less than 75% special needs units, specify the standards the non-special needs units will meet: N/A |
| G. | Geographic Area (Reg. Section 10315(i)) Please select your geographic area: San Francisco County |

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II. APPLICATION - SECTION 3: APPLICANT INFORMATION

Identify Applicant Applicant is the current owner and will retain ownership: Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project: N/A В. **Applicant Contact Information** Applicant Name: SF Eddy Housing Investors, LP Street Address: 2010 Main St Ste 1250 City: Irvine State: CA Zip Code: Contact Person: Andrew Hanna Phone: (949) 777-6931 Fax: (949) 222-0942 Fmail: Andrew@GlobalPremierDevelopment.com Parent Company: C. Legal Status of Applicant: Limited Partnership If Other, Specify: General Partner(s) Information **D(1)** General Partner Name: Global Premier Development, INC Administrative GP Street Address: 2010 Main St, Suite 1250 City: Irvine State: CA Zip Code: 92614 Contact Person: Andrew Hanna Phone: (949) 777-6931 Fax: (949) 222-0942 Ext.: Andrew@GlobalPremierDevelopment.com Email: Nonprofit/For Profit: For Profit Parent Company: D(2) General Partner Name:* Managing GP **Living Hope Housing Foundation** Street Address: 6462 N. San Gabriel Blvd City: San Gabriel Zip Code: Contact Person: Chummei Song (626) 548-1185 Phone: Ext.: Fax: Email: usamtm@yahoo.com Nonprofit/For Profit: Nonprofit Parent Company: D(3) General Partner Name: (select one) Street Address: City: Zip Code: State: Contact Person: Phone: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type *If Joint Venture, 2nd GP must be included if Joint Venture applicant is pursuing a property tax exemption F. Status of Ownership Entity Reg. Section 10327(g)(2) - "TBD" not sufficient If to be formed, enter date: currently exists N/A *(Federal I.D. No. must be obtained prior to submitting carryover allocation package) **Contact Person During Application Process** Company Name: Global Premier Development INC Street Address: 2010 Main St, Suite 1250 City: Irvine State: CA Zip Code: Contact Person: Andrew Hanna Phone: (949) 777-6931 Fax: (949) 222-0942 Ext.: Email: Andrew@GlobalPremierDevelopment.com Participatory Role: General Partner

(e.g., General Partner, Consultant, etc.)

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II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

| Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email: | Global Premier Development INC 2010 Main St Suite 1250 Irvine, CA 92614 Andrew Hanna 949-222-9119 949-222-0942 Andrew@GlobalPremierDevelopm | Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email: | SIA Consulting Corporation 1256 Howard Street San Francisco, CA 94103 Erick Van Wechel (415) 922-0200 Ext.: (415) 922-0203 info@siaconsult.com |
|--|---|---|--|
| Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email: | Ext.: | General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email: | Ext.: |
| Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email: | Cohn Reznick 400 Capital Mall, Ste 900 Sacramento, CA 95814 Eric Jones (916) 930-5212 Ext.: (916) 930-5202 Eric.Jones@CohnReznick.com | Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email: | Ext.: |
| CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email: | Cohn Reznick 400 Capital Mall, Ste 900 Sacramento, CA 95814 Sean Holloway (916) 930-5768 Ext.: (916) 442-9103 Sean.Holloway@CohnReznick.cor | Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email: | WNC & Associates 17782 Sky Park Circle Irvine, CA 92614 Jessica Cometa (949) 439-2616 Ext.: Jcometa@wncinc.com |
| Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email: | Ext.: | Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email: | Gill Group 512 N One Mile Road Dexter, MO 63841 Cash Gill (573) 624-6614 [573) 624-2942 cash.gill@gillgroup.com |
| Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email: | Ext.: | Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email: | WSH Management 18881 Von Karman Ave, Ste.720 Irvine, CA 92612 Anthony Sandoval (949) 748-8202 Ext.: (949) 748-8220 asandoval@wshmgmt.com |
| CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email: | Ext.: | 2nd Prop. Mgmt Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email: | Ext.: |

II. APPLICATION - SECTION 5: PROJECT INFORMATION

| A. | New Construction (may include Adaptive Reuse) Rehabilitation-Only Acquisition & Rehabilitation N/A If yes, will demolition of an existing structure be involved? N/A If yes, will relocation of existing tenants be involved? N/A Is this an Adaptive Reuse project? If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation). |
|----|--|
| B. | Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist). Age of Existing Structures N/A No. of Existing Buildings N/A No. of Stories N/A Current Use: N/A |
| | Resyndication Projects Current/original TCAC ID: TCAC # CA TCAC # CA TCAC # CA |
| C. | Purchase Information Name of Seller: 430 Eddy Street Associate LLC Signatory of Seller: Eric Wong Date of Purchase Contract or Option: 6/13/2019 Purchased from Affiliate: No Expiration Date of Option: 9/12/2019 If yes, broker fee amount to affiliate? Purchase Price: \$3,200,000 Special Assessment(s): Phone: (415) 999-8800 Ext.: Historical Property/Site: No Holding Costs per Month: Total Projected Holding Costs: Real Estate Tax Rate: 1.34% Purchase price over appraisal Amount of SOFT perm financing covering the excess purchase price over appraisal |
| D. | Project, Land, Building and Unit Information Project Type: Inner City Infill Site Two or More Story With an Elevator: Yes if yes, enter number of stories: 8 Two or More Story Without an Elevator: N/A if yes, enter number of stories: One or More Levels of Subterranean Parkin N/A Other: Ground-level Parking garages |
| E. | Land x Feet or 0.08 Acres 3,575 Square Feet If irregular, specify measurements in feet, acres, and square feet: |

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F. **Building Information**

| Total Number of Buildings: | 1 | Residential Buildings: | 1 |
|--|----------|--------------------------------|-----|
| Community Buildings: | N/A | Commercial/ Retail Space: | N/A |
| If Commercial/ Retail Space, explain: (i | nclude u | ise size location and nurnose) | |

If Commercial/ Retail Space, explain: (include use, size, location, and purpose)

Are Buildings on a Contiguous Site? No

If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units?

No If yes, are any of the units to be occupied by the owner or

a person related to the owner (IRC Sec. 42(i)(3)(c))? N/A

G. **Project Unit Number and Square Footage**

| Total number of units: | 23 |
|--|--------|
| Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units): | |
| Total number of units (excluding managers' units): | 22 |
| Total number of Low Income Units: | 22 |
| Ratio of Low Income Units to total units (excluding managers' units): | 100% |
| Total square footage of all residential units (excluding managers' units): | 11,000 |
| Total square footage of Low Income Units: | 11,000 |
| Ratio of low-income residential to total residential square footage (excluding managers' units): | 100% |
| Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"): | 100% |
| Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)): | 600 |
| Total commercial/ retail space square footage: | |
| Total common area square footage (including managers' units): | 12,494 |
| Total parking structure square footage (excludes car-ports and "tuck under" parking): | |
| *Total square footage of all project structures (excluding commercial/retail): | 24,094 |
| | |

^{*}equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$728,783 \$728,783 \$567,183

H. **Tenant Population Data**

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

| N/A | | | |
|--|--|--|--|
| N/A | | | |
| 22 | | | |
| Units w/ tenants of multiple disability type or subsidy layers (explain) | | | |
| | | | |
| | | | |
| For 4% federal applications only: | | | |
| N/A | | | |
| | | | |

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

| | | Approval Dates | \$ |
|---|-------------|----------------|-----------|
| | Application | Estimated | Actual |
| | Submittal | Approval | Approval |
| Negative Declaration under CEQA | | | 3/10/2016 |
| NEPA | | | |
| Toxic Report | | | |
| Soils Report | | | |
| Coastal Commission Approval | | | |
| Article 34 of State Constitution | | | |
| Site Plan | | | 4/12/2018 |
| Conditional Use Permit Approved or Required | | | 3/17/2016 |
| Variance Approved or Required | | | |
| Other Discretionary Reviews and Approvals | | | 4/17/2016 |

| | Project and Site Information | | |
|---|------------------------------|--|--|
| Current Land Use Designation Mixed Use | | d Use | |
| Current Zoning and Maximum Density | RC-4 | | |
| Proposed Zoning and Maximum Density | num Density RC-4 | | |
| | | | |
| Occupancy restrictions that run with the land | Nio | (if yes, explain here) | |
| due to CUP's or density bonuses? | INO | | |
| Building Height Requirements | 80' | | |
| Required Parking Ratio | N/A - | (San Francisco Planning Code Sec 155, Bicycle parking requ | |

B. Development Timetable

| | | Actual or Scheduled | | |
|---------------|-----------------------------------|---------------------|---|------|
| | | Month | 1 | Year |
| SITE | Environmental Review Completed | 3 | 1 | 2016 |
| SILE | Site Acquired | 10 | 1 | 2019 |
| | Conditional Use Permit | 4 | 1 | 2017 |
| | Variance | N/A | 1 | |
| LOCAL PERMITS | Site Plan Review | 4 | 1 | 2018 |
| | Grading Permit | 2 | 1 | 2020 |
| | Building Permit | 2 | 1 | 2020 |
| CONSTRUCTION | Loan Application | 8 | 1 | 2019 |
| FINANCING | Enforceable Commitment | 6 | 1 | 2019 |
| FINANCING | Closing and Disbursement | 2 | 1 | 2020 |
| PERMANENT | Loan Application | 8 | 1 | 2020 |
| FINANCING | Enforceable Commitment | 6 | 1 | 2019 |
| FINANCING | Closing and Disbursement | 2 | 1 | 2020 |
| | Type and Source: (specify here) | N/A | 1 | |
| | Application | N/A | 1 | |
| | Closing or Award | N/A | 1 | |
| | Type and Source: (specify here) | N/A | 1 | |
| | Application | N/A | 1 | |
| | Closing or Award | N/A | 1 | |
| | Type and Source: (specify here) | N/A | 1 | |
| | Application | N/A | 1 | |
| | Closing or Award | N/A | 1 | |
| | Type and Source: (specify here) | N/A | 1 | |
| OTHER LOANS | Application | N/A | 1 | |
| AND GRANTS | Closing or Award | N/A | 1 | |
| AND GRANTS | Type and Source: (specify here) | N/A | 1 | |
| | Application | N/A | 1 | |
| | Closing or Award | N/A | 1 | |
| | Type and Source: (specify here) | N/A | 1 | |
| | Application | N/A | 1 | |
| | Closing or Award | N/A | 1 | |
| | 10% of Costs Incurred | 8 | 1 | 2020 |
| | Construction Start | 2 | 1 | 2020 |
| | Construction Completion | 8 | 1 | 2021 |
| | Placed In Service | 10 | 1 | 2021 |
| | Occupancy of All Tax Credit Units | 1 | 1 | 2022 |

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

Term (months)

Interest Rate

Amount of Funds

Construction Financing

1)

3)

5)

7)

9)

Is the Lender/Source Committed?

No

Name of Lender/Source

List Below All Projected Sources Required To Complete Construction

| | Name of Lender/Source | I erm | (months) | Interest Rate | Amount of Funds |
|----|---|------------|-------------------------------|---------------------------------------|------------------------------|
| 1) | Greystone Funding Corporation / HUD22 | | 18 | 4.250% | \$2,417,700 |
| 2) | WNC & Associates / Equity | | | | \$13,579,012 |
| 3) | | | | | \$765,300 |
| _ | · | | | | \$100,000 |
| 4) | | | | | |
| 5) | | | | | |
| 6) | | | | | |
| 7) | | | | | |
| 8) | | | | | |
| 9) | | | | | |
| 10 | | | | | |
| 11 | | | | | |
| _ | | | | | |
| 12 | 2) | | | | A 12 - 22 2 12 |
| | | | Total Fun | ds For Construction: | \$16,762,012 |
| | | | | | |
| L | ender/Source: Greystone Funding Corporat | tion / HUE | 2) Lender/S | Source: WNC & Associa | ates / Equity |
| S | treet Address: 419 Belle Air Lane | | Street Ac | ddress: 17782 Sky Park | c Circle |
| С | Warrenton, VA 20186 | | City: | Irvine, CA 9261 | 4 |
| | Contact Name: Donny Rosenburg | | , | Name: Jessica Cometa | |
| | Phone Number (305) 763-8529 Ext.: | | | umber (949) 439-2616 | |
| | ype of Financing: HUD FHA 221(d)(4) | | | Financing: Tax Credit Ir | |
| | · · · · · · · · · · · · · · · · · · · | | | | |
| IS | s the Lender/Source Committed? Yes | | is the Le | nder/Source Committe | d? Yes |
| | | | | | |
| | ender/Source: Global Premier Developmen | t INC / D€ | 4) Lender/S | | |
| S | treet Address: 2010 Main St. Ste 1250 | | Street Ac | ddress: | |
| С | lity: Irvine, CA 92614 | | City: | | |
| С | Contact Name: Andrew Hanna | | Contact I | Name: | |
| Р | hone Number (949) 777-6931 Ext.: | | Phone N | umber | Ext.: |
| | ype of Financing: Deferred Developer Fee | | Type of F | inancing: | _ |
| | the Lender/Source Committed? Yes | | | nder/Source Committe | d? No |
| 10 | the Lender/Oddree Committee: | | 13 tile Le | naci/odurec dominite | u: <u>140</u> |
| | andar/Cauraa | | a) Landar/C | | |
| | ender/Source: | | 6) Lender/S | | |
| | treet Address: | | Street Ad | aaress: | |
| | ity: | | City: | | |
| С | Contact Name: | | Contact I | Name: | |
| Ρ | hone Number Ext.: | | Phone N | umber | Ext.: |
| Т | ype of Financing: | | Type of F | inancing: | |
| | s the Lender/Source Committed? No | | | nder/Source Committe | d? No |
| | | | | | |
| 1 | ender/Source: | | 8) Lender/S | Source: | |
| | treet Address: | | Street Ac | | |
| | | | | duless. | |
| | ity: | | City: | | |
| | Contact Name: | | Contact I | | |
| | hone Number Ext.: | | Phone N | · · · · · · · · · · · · · · · · · · · | Ext.: |
| | ype of Financing: | | | inancing: | |
| ls | the Lender/Source Committed? No | | Is the Le | nder/Source Committe | d? No |
| | | | | | |
| L | ender/Source: | | 10) Lender/S | Source: | |
| S | treet Address: | | Street Ac | ddress: | |
| | City: | | City: | | |
| | Contact Name: | | Contact I | Name: | |
| | Phone Number Ext.: | | Phone N | | Ext.: |
| | | | | inancing: | LA |
| | ype of Financing: s the Lender/Source Committed? | | | nder/Source Committe | d2 No |
| 15 | Sine Lenger/Source Committed? No | | IS THE LE | DOEL/SOURCE COMMITTE | O NO |

12 Application

No

Is the Lender/Source Committed?

| Lender/Source: | | | 12) Lender/Source: | | | |
|------------------------------------|------------------|---------|--------------------|------------------|-------|--|
| Street Address: | | | Street Address: | | | |
| City: | | | City: | | | |
| Contact Name: | | | Contact Name: | | | |
| Phone Number | | Ext.: | Phone Number | | Ext.: | |
| Type of Financi | ng: | <u></u> | Type of Financi | ng: | _ | |
| Is the Lender/So | ource Committed? | No | Is the Lender/S | ource Committed? | No | |
| | | | | | | |

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

| | Name of Lender/Source | Term | Interest | Residual | Annual Debt | Amount of | |
|-----|--|------|----------|------------------|----------------|--------------|--|
| | | | Rate | Receipts / | Service | Funds | |
| | | | | Deferred Pymt. | | | |
| 1) | Greystone Funding Corporation / HUD22 | 480 | 4.250% | | \$131,756 | \$2,417,700 | |
| 2) | Global Premier Development INC / Defer | | | Deferred | | \$765,300 | |
| 3) | | | | | | | |
| 4) | | | | | | | |
| 5) | | | | | | | |
| 6) | | | | | | | |
| 7) | | | | | | | |
| 8) | | | | | | | |
| 9) | | | | | | | |
| 10) | | | | | | | |
| 11) | | | | | | | |
| 12) | | | | | | | |
| | Total Permanent Financing: | | | | | | |
| | Total Tax Credit Equity: | | | | | | |
| | | | | Total Sources of | Project Funds: | \$16,762,012 | |

| | | | Total Tax Credit Equity: | \$13,579,012 |
|----|--|----|---------------------------------------|----------------|
| | | | Total Sources of Project Funds: | \$16,762,012 |
| 1) | Lender/Source: Greystone Funding Corporation / HUE | 2) | Lender/Source: Global Premier Develo | opment INC / [|
| | Street Address: 419 Belle Air Lane | | Street Address: 2010 Main St. Ste 125 | 0 |
| | City: Warrenton, VA 20186 | | City: Irvine, CA 92614 | |
| | Contact Name: Donny Rosenburg | | Contact Name: Andrew Hanna | |
| | Phone Number (305) 763-8529 Ext.: | | Phone Number (949) 777-6931 | Ext.: |
| | Type of Financing: HUD FHA 221(d)(4) | | Type of Financing: Deferred Develope | r Fee |
| | Is the Lender/Source Committed? Yes | | Is the Lender/Source Committed? | Yes |
| 3) | Lender/Source: | 4) | Lender/Source: | |
| | Street Address: | | Street Address: | |
| | City: | | City: | |
| | Contact Name: | | Contact Name: | |
| | Phone Number Ext.: | | Phone Number | Ext.: |
| | Type of Financing: | | Type of Financing: | |
| | Is the Lender/Source Committed? No | | Is the Lender/Source Committed? | No |
| 5) | Lender/Source: | 6) | Lender/Source: | |
| | Street Address: | | Street Address: | |
| | City: | | City: | |
| | Contact Name: | | Contact Name: | |
| | Phone Number Ext.: | | Phone Number | Ext.: |
| | Type of Financing: | | Type of Financing: | |
| | Is the Lender/Source Committed? No | | Is the Lender/Source Committed? | No |
| 7) | Lender/Source: | 8) | Lender/Source: | |
| | Street Address: | | Street Address: | |
| | City: | | City: | |
| | Contact Name: | | Contact Name: | |
| | Phone Number Ext.: | | Phone Number | Ext.: |
| | Type of Financing: | | Type of Financing: | |
| | Is the Lender/Source Committed? No | | Is the Lender/Source Committed? | No |
| | | | | |

| 10) Lender/Source: |
|------------------------------------|
| Street Address: |
| City: |
| Contact Name: |
| Phone Number Ext.: |
| Type of Financing: |
| Is the Lender/Source Committed? No |
| |
| 12) Lender/Source: |
| Street Address: |
| City: |
| Contact Name: |
| Phone Number Ext.: |
| Type of Financing: |
| Is the Lender/Source Committed? |
| |

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

| 1 Bedroom 5 \$1,128 \$5,640 \$81 \$1,209 40% 40.0% 1 Bedroom 5 \$1,430 \$7,150 \$81 \$1,511 50% 50.0% | | | | | | | | |
|--|----------------|-----------|---------|----------|---------|----------------|-------------|--------|
| Bedroom Number of Units Monthly Rent (Less Utilities) (b x c) Utility (c + e) Income Actual AMI | (a) | (b) | | | (e) | | | |
| Type(s) Units (Less Utilities) (b x c) Utility (c + e) Income AMI 1 Bedroom 3 \$826 \$2,478 \$81 \$907 30% 30.0% 1 Bedroom 5 \$1,128 \$5,640 \$81 \$1,209 40% 40.0% 1 Bedroom 5 \$1,430 \$7,150 \$81 \$1,511 50% 50.0% 1 Bedroom 9 \$1,733 \$15,597 \$81 \$1,814 60% 60.0% Solution of the company of the co | | | | | | | | % of |
| 1 Bedroom 3 \$826 \$2,478 \$81 \$907 30% 30.0% 1 Bedroom 5 \$1,128 \$5,640 \$81 \$1,209 40% 40.0% 1 Bedroom 5 \$1,430 \$7,150 \$81 \$1,511 50% 50.0% 1 Bedroom 9 \$1,733 \$15,597 \$81 \$1,814 60% 60.0% | Bedroom | Number of | | Rents | Monthly | Plus Utilities | Area Median | Actual |
| 1 Bedroom 5 \$1,128 \$5,640 \$81 \$1,209 40% 40.0% 1 Bedroom 5 \$1,430 \$7,150 \$81 \$1,511 50% 50.0% 1 Bedroom 9 \$1,733 \$15,597 \$81 \$1,814 60% 60.0% | | Units | | (b x c) | Utility | (c + e) | Income | AMI |
| 1 Bedroom 5 \$1,430 \$7,150 \$81 \$1,511 50% 60.0% 1 Bedroom 9 \$1,733 \$15,597 \$81 \$1,814 60% 60.0% | 1 Bedroom | 3 | \$826 | \$2,478 | \$81 | \$907 | 30% | 30.0% |
| 1 Bedroom 9 \$1,733 \$15,597 \$81 \$1,814 60% 60.0% | 1 Bedroom | 5 | \$1,128 | \$5,640 | \$81 | \$1,209 | 40% | 40.0% |
| | 1 Bedroom | 5 | \$1,430 | \$7,150 | \$81 | \$1,511 | 50% | 50.0% |
| Total # Units: 22 Total: \$30.865 Average: 49.1% | 1 Bedroom | 9 | \$1,733 | \$15,597 | \$81 | \$1,814 | 60% | 60.0% |
| Total # Units: 22 Total: \$30.865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30.865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30.865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30.865 Average: 49.1% | | | | | | | | |
| Total # Units: 22 Total: \$30,865 Average: 49.1% | | | | | | | | |
| | Total # Units: | 22 | Total: | \$30.865 | | Average: | 49.1% | |

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category. N/A

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

| (a) | (b) | (c) | (d) |
|----------------|-----------|------------------|---------------|
| | | Proposed | Total Monthly |
| Bedroom | Number of | Monthly Rent | Rents |
| Type(s) | Units | (Less Utilities) | (b x c) |
| 1 Bedroom | 1 | | |
| | | | |
| | | | |
| | | | |
| Total # Units: | 1 | Total: | |

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

| (a) | (b) | (c) Proposed | (d) Total Monthly |
|----------------|-----------|------------------|----------------------|
| Bedroom | Number of | Monthly Rent | Rents |
| Type(s) | Units | (Less Utilities) | (b x c) |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total # Units: | | Total: | |

| Aggregate Monthly Rents For All Units: | \$30,865 |
|--|-----------|
| Aggregate Annual Rents For All Units: | \$370,380 |

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

| Number of Units Receiving Assistance: | |
|--|--|
| Length of Contract (years): | |
| Expiration Date of Contract: | |
| Total Projected Annual Rental Subsidy: | |

E. Miscellaneous Income

| Annual Income from Lau | \$1,380 |
|-------------------------|-----------|
| Annual Income from Ver | \$552 |
| Annual Interest Income: | |
| Other Annual Income: | |
| | \$1,932 |
| Total Ar | \$372,312 |

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

| | SRO/ | | | | | |
|-------------------------|--------|------|------|------|------|-------|
| | STUDIO | 1 BR | 2 BR | 3 BR | 4 BR | () BR |
| Space Heating: | | \$26 | | | | |
| Water Heating: | | \$10 | | | | |
| Cooking: | | \$10 | | | | |
| Lighting: | | | | | | |
| Electricity: | | \$32 | | | | |
| Water:* | | | | | | |
| Other: Air Conditioning | | \$3 | | | | |
| Total: | | \$81 | | | | |

^{*}PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

San Francisco Housing Authority

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

| Administrative | Advertis | sing: | ¢1 740 |
|-----------------|-----------|--|----------|
| Aummstrative | Legal: | siriy. | \$1,740 |
| | | ting/Audit: | \$12,000 |
| | Security | | \$12,000 |
| | Other: | | ¢0 224 |
| | Other: | Telephone, Internet, Cable, Office Supp Total Administrative: | \$9,231 |
| | | Total Administrative: | \$22,971 |
| Management | | Total Management: | \$17,685 |
| | | | |
| Utilities | Fuel: | | |
| | Gas: | | \$1,800 |
| | Electrici | ty: | \$15,600 |
| | Water/S | | \$16,200 |
| | | Total Utilities: | \$33,600 |
| | | | |
| Payroll / | | Manager: | \$46,096 |
| Payroll Taxes | Mainten | ance Personnel: | \$11,871 |
| | Other: | Payroll Svc, Incentive & Bonus, 401K | \$1,200 |
| | | Total Payroll / Payroll Taxes: | \$59,167 |
| | | Total Insurance: | \$12,722 |
| | | | |
| Maintenance | Painting | j : | \$216 |
| | Repairs | : | \$4,206 |
| | Trash R | emoval: | \$1,800 |
| | Extermi | nating: | \$364 |
| | Ground | s: | |
| | Elevato | r: | \$2,100 |
| | Other: | (specify here) | |
| | | Total Maintenance: | \$8,686 |
| | | | 70,000 |
| Other Operating | Other: | Tax filings, Licenses & Permits | \$1,400 |
| Expenses | Other: | Property & GL Insurance | \$6,616 |
| • | Other: | (specify here) | . , , |
| | Other: | (specify here) | |
| | Other: | (specify here) | |
| | | Total Other Expenses: | \$8,016 |

Total Expenses

| Total Annual Residential Operating Expenses: | \$162,846 |
|---|-----------|
| Total Number of Units in the Project: | 23 |
| Total Annual Operating Expenses Per Unit: | \$7,080 |
| Total 3-Month Operating Reserve: | \$81,751 |
| Total Annual Transit Pass / Internet Expense (site amenity election): | |
| Total Annual Services Amenities Budget (from project expenses): | \$18,000 |
| Total Annual Reserve for Replacement: | \$6,900 |
| Total Annual Real Estate Taxes: | \$14,400 |
| Other (Specify): | |
| Other (Specify): | |

H. Commercial Income*

| Total Annual Commercial/Non-Residential Revenue: | |
|---|--|
| Total Annual Commercial/Non-Residential Expenses: | |
| Total Annual Commercial/Non-Residential Debt Service: | |
| Total Annual Commercial/Non-Residential Net Income: | |

^{*}The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

| If lende | Funding Source | Included in Eligible Basis | | |
|-----------|-------------------------|-------------------------------|--------|--------|
| | OME, CDBG, etc.) NO | • | Yes/No | Amount |
| HOME In | vestment Partnership | Act (HOME) | N/A | |
| Commun | ity Development Block | N/A | | |
| RHS 514 | | | N/A | |
| RHS 515 | l | | N/A | |
| RHS 516 | i | | N/A | |
| RHS 538 | | | N/A | |
| HOPE VI | | | N/A | |
| McKinney- | -Vento Homeless Assista | ince Program | N/A | |
| MHSA | | | N/A | |
| MHP | | | N/A | |
| | Successor Agency Ful | nds | N/A | |
| Taxable b | oond financing | | N/A | |
| FHA Risk | Sharing loan? | No | N/A | |
| State: | (specify here) | | N/A | |
| Local: | (specify here) | | N/A | |
| Private: | (specify here) | | N/A | |
| Other: | (specify here) | | N/A | |
| Other: | (specify here) | | N/A | |
| Other: | (specify here) | | N/A | · |

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

| Approval Date: | |
|-------------------|--------------|
| Source: | |
| If Section 8: | (select one) |
| Percentage: | |
| Units Subsidized: | |
| Amount Per Year: | |
| Total Subsidy: | |
| Term: | |

| Approval Date: | |
|-------------------|--------------|
| Source: | |
| If Section 8: | (select one) |
| Percentage: | |
| Units Subsidized: | |
| Amount Per Year: | |
| Total Subsidy: | |
| Term: | |

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

| Sec 221(d)(3) BMIR: | | | | RHS 514 | : | |
|-------------------------|-------|---------|------|------------|-----------------|--|
| HUD Sec 236: | | | | RHS 515 | i : | |
| If Section 236, IRP? | N/A | | | RHS 521 | (rent subsidy): | |
| RHS 538: | | | | State / Lo | ocal: | |
| HUD Section 8: | | | | Rent Sup | / RAP: | |
| If Section 8: | | (select | one) | | | |
| HUD SHP: | | | | | | |
| Will the subsidy contin | nue?: | No | | Other: | (specify here) | |
| If yes enter amount: | | | | O | ther amount: | |

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

| | <u>Unit Size</u> | Unit Basis Limit | No. of | <u>Units</u> | (Basis) X (No. of Units) |
|-----|---|--|---------------------------------------|--|--------------------------|
| | SRO/STUDIO | \$363,526 | | | |
| | 1 Bedroom | \$419,142 | 2 | 3 | \$9,640,266 |
| | 2 Bedrooms | \$505,600 | | | |
| | 3 Bedrooms | \$647,168 | | | |
| | 4+ Bedrooms | \$720,986 | | | |
| | | TOTAL UNITS: | | 3 | |
| | | TOTAL UNADJUSTED THE | RESHOLD B | | \$9,640,266 |
| | In. () 200() | | | Yes/No | |
| (a) | of public funds subject to state or federal prevailing affiliated organization rec workers who are paid at I List source(s) or labor-aff FHA HUD 221(d)(4) | tment for projects paid in whole a legal requirement for the payr wages or financed in part by a juring the employment of constreast state or federal prevailing villated organization(s): | nent of labor- uction vages. | Yes | \$1,928,053 |
| (b) | Plus (+) 5% basis adjustr subject to a project labor 2500(b)(1) of the Public 0 and trained workforce as and Safety Code to perform occupation in the building Plus (+) 7% basis adjustr to provide parking benea parking) or through const | No No | | | |
| (c) | two or more levels. Plus (+) 2% basis adjustr | ment for projects where a day ca | re center is | No | |
| | part of the development. | | | | |
| (d) | | ment for projects where 100 perc | ent of the | No | |
| | | Special Needs populations. | | | |
| | Section 10325 or Section one or more of the featur | adjustment for projects applying 10326 of these regulations that es in the section: Item (e) Featu | include res. | Yes | \$674,819 |
| (f) | adjustment for projects restructures, and/or on-site | associated costs or up to a 15% equiring seismic upgrading of ex toxic or other environmental mit chitect or seismic engineer. | isting | No | |
| | government entities. Cer also required. WAIVED I | nt impact fees required to be pa tification from local entities asse MPACT FEES ARE INELIGIBL | ssing fees E. | Yes Please Enter Amount: | \$4,290 |
| | the project's upper floor u | tment for projects wherein at lea inits are serviced by an elevator | | Yes | \$964,027 |
| (i) | has an unadjusted 9% th equal to or less than \$40 | tment for a project that is: (i) in a reshold basis limit for a 2-bedro 0,000; AND (ii) located in a cens /HCD Opportunity Area Map as | om unit sus tract Highest or | No N | \$13,211,455 |
| | | IOIAL ADJUGILD IN | COLIDED D | ASIO LIMIT. | Ψ.ο,=11,=00 |

HIGH COST TEST

Total Eligible Basis \$13,045,202
Percentage of the Adjusted Threshold Basis Limit 98.742%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- Yes 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- Yes 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- Yes 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- Yes 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- Yes 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

| IV. SOURCES AND USES BUDGET - S | SECTION 1: SC | NIPCES AND I | ISES BUDGE | | | | | | | Par | manent Sources | | | | | | | | |
|---|---|---|-------------|---|--|--|----|----|----|-----|----------------|----|----|-----|-----|-----|--------------------------|-----------------------------------|-------------|
| THE GOOK GES AND GGES BUDGET - S | ALOTHON II SC | ONOLO AND | JOEO DODGE | | 1)Greystone | 2)Global | 3) | 4) | 5) | 6) | 7) | 8) | 9) | 10) | 11) | 12) | | | T |
| | TOTAL PROJECT COST | RES. COST | COM'L. COST | TAX CREDIT EQUITY | Funding Corporation / HUD221(d)(4) | Premier Development INC / Deferred | | | | | | | | | | | SUBTOTAL | 70% PVC for New Const/Rehab | 30% PVC fo |
| LAND COST/ACQUISITION | COST | RES. COST | COW L. COST | EQUIT | | Developer Fee | | | | | | | | | | | SUBTUTAL | Construendo | Acquisition |
| ¹ Land Cost or Value | \$3,200,000 | \$3,200,000 | | \$782,300 | \$2,417,700 | | | | | | | | | | | | \$3,200,000 | | |
| ² Demolition | | | | | | | | | | | | | | | | | | | |
| Legal Land Lease Rent Prepayment | | | | | | | | | | | | | | | | | | | 4 |
| ¹ Total Land Cost or Value | \$3,200,000 | \$3,200,000 | | \$782,300 | \$2,417,700 | | | | | | | | | | | | \$3,200,000 | | |
| Existing Improvements Cost or Value | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | , | 17.7 | | | | | | | | | | | | V 1, 11,111 | | |
| ² Off-Site Improvements | | | | | | | | | | | | | | | | | | | |
| Total Acquisition Cost Total Land Cost / Acquisition Cost | \$3,200,000 | \$3,200,000 | | \$782,300 | \$2,417,700 | | | | | | | | | | | 1 | \$3,200,000 | | |
| Predevelopment Interest/Holding Cost | \$3,200,000 | \$3,200,000 | | \$782,300 | \$2,417,700 | | | | | | | | | | | | \$3,200,000 | | |
| Assumed, Accrued Interest on Existing Debt (Rehab/Acq) | | | | | | | | | | | | | | | | | | | |
| Excess Purchase Price Over Appraisal | | | | | | | | | | | | | | | | | | | |
| REHABILITATION Site Work | | | | | | | | | | | | | | | | | | | |
| Structures | | | | | | | | | | | | | | | | | | | |
| General Requirements | | | | | | | | | | | | | | | | | | | |
| Contractor Overhead Contractor Profit | | | | | | | | | | | | | | | | | | | |
| Prevailing Wages | | | | | | | | | | | | | | | | | | | |
| General Liability Insurance | | | | | | | | | | | | | | | | | | | |
| Other: (Specify) Total Rehabilitation Costs | | | | | | | | | | | | | | | | | | | |
| Total Relocation Expenses | | | | | | | | | | | | | | | | | | | |
| NEW CONSTRUCTION | | | | | | | | | | | | | | | | | | | |
| Site Work | \$1,100,000 | \$1,100,000 | | \$1,100,000 | | | | | | | | | | | | | \$1,100,000 | \$1,100,000 | |
| Structures General Requirements | \$6,550,000 \$229,500 | \$6,550,000 \$229,500 | | \$6,550,000 \$229,500 | | | | | | | | | | | | | \$6,550,000 \$229,500 | \$6,550,000 \$229,500 | |
| Contractor Overhead | \$382,500 | \$382,500 | | \$382,500 | | | | | | | | | | | | | \$382,500 | \$382,500 |) |
| Contractor Profit | \$382,500 | \$382,500 | | \$382,500 | | | | | | | | | | | | | \$382,500 | \$382,500 | |
| Prevailing Wages General Liability Insurance | \$1,147,500 \$97,920 | \$1,147,500 \$97,920 | | \$1,147,500 \$97,920 | | | | | | | | | | | | | \$1,147,500 \$97,920 | \$1,147,500 \$97,920 | |
| Other: (Specify) | \$97,920 | \$97,920 | | \$97,920 | | | | | | | | | | | | | \$97,920 | \$97,920 | |
| Total New Construction Costs | \$9,889,920 | \$9,889,920 | | \$9,889,920 | | | | | | | | | | | | | \$9,889,920 | \$9,889,920 |) |
| ARCHITECTURAL FEES | \$600,000 | \$600,000 | | \$600,000 | | | | | | | | | | | | | \$600,000 | \$600,000 | |
| Design Supervision | \$600,000 | \$600,000 | | \$600,000 | | | | | | | | | | | | | \$600,000 | \$600,000 | + |
| Total Architectural Costs | | \$600,000 | | \$600,000 | | | | | | | | | | | | | \$600,000 | \$600,000 | |
| Total Survey & Engineering CONSTRUCTION INTEREST & FEES | \$200,000 | \$200,000 | | \$200,000 | | | | | | | | | | | | | \$200,000 | \$200,000 |) |
| Construction Loan Interest | \$81,346 | \$81,346 | | \$81,346 | | | | | | | | | | | | | \$81,346 | \$81,346 | 3 |
| Origination Fee | \$48,354 | \$48,354 | | \$48,354 | | | | | | | | | | | | | \$48,354 | \$48,354 | 4 |
| Credit Enhancement/Application Fee | \$19,342 | \$19,342 | | \$19,342 | | | | | | | | | | | | | \$19,342 | \$19,342 | 4 |
| Bond Premium Title & Recording | \$20,000 | \$20,000 | | \$20,000 | | | | | | | | | | | | | \$20,000 | \$20,000 |) |
| Taxes | | - | | 4=0,000 | | | | | | | | | | | | | 4=0,000 | 4 -0,000 | |
| Insurance | 640.000 | # 40.000 | | 040.000 | | | | | | | | | | | | | 640.000 | 640.000 | |
| HUD FHA Mortgage Insurance Premium | \$12,089 | \$12,089 | | \$12,089 | | | | | | | | | | | | | \$12,089 | \$12,089 | |
| Other: (Specify) Total Construction Interest & Fees | \$181,131 | \$181,131 | | \$181,131 | | | | | | | | | | | | | \$181,131 | \$181,131 | |
| PERMANENT FINANCING | Ţ.U.,.UI | Ţ.O.,.O1 | | Ţ.G.,,.G1 | | | | | | | | | | | | | Ç.2.,.01 | 2.0.,701 | |
| Loan Origination Fee | | | | | | | | | | | | | | | | | | | 4 |
| Credit Enhancement/Application Fee Title & Recording | | | | | | | | | | | | | | | | | | | |
| Taxes | | | | | | | | | | | | | | | | | | | |
| Insurance | | | | | | | | | | | | | | | | | | | |
| Other: (Specify) Other: (Specify) | | | | | | | | | | | | | | | | | | | 1 |
| Total Permanent Financing Costs | | | | | | | | | | | | | | | | | | | |
| Subtotals Forward LEGAL FEES | | \$14,071,051 | | \$11,653,351 | \$2,417,700 | | | | | | | | | | | | \$14,071,051 | \$10,871,051 | |
| Lender Legal Paid by Applicant | \$50,000 | \$50,000 | | \$50,000 | | | | | | | | | | | | | \$50,000 | \$50,000 | |
| Mortgagor Legal | \$25,000 | \$25,000 | | \$25,000 | | | | | | | | | | | | | \$25,000 | \$25,000 | |
| Total Attorney Costs RESERVES | \$75,000 | \$75,000 | | \$75,000 | | | | | | | | | | | | | \$75,000 | \$75,000 | _ |
| Rent Reserves | | | | | | | | | | | | | | | | | | | |
| Capitalized Rent Reserves | | | | | | | | | | | | | | | | | | | |
| Required Capitalized Replacement Reserve 3-Month Operating Reserve | \$81,751 | \$81,751 | | \$81,751 | | | | | | | | | | | | | \$81,751 | | |
| Reserve required in excess of 3Mo Op | \$81,751 | \$81,751 | | \$81,751 \$85,059 | | | | | | | | | | | | | \$81,751 | | 1 |
| Reserve | | | | | | | | | | | | | | | | | | | |
| Total Reserve Costs | \$166,810 | \$166,810 | | \$166,810 | | | | | 1 | | | | | 1 | 1 | | \$166,810 | | |

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Sources and Uses Budget

| IV. SOURCES AND USES BUDGET - S | SECTION 1: SO | DURCES AND | USES BUDGE | ī' | | | | | | Per | manent Sources | 5 | | | | | | | |
|--|-------------------|---|-------------|-------------------|-----------------------|---------------------------------|----|----|----|-----|----------------|----|----|-----|-----|------|--------------------|-------------------|-------------|
| | | | | | 1)Greystone | 2)Global | 3) | 4) | 5) | 6) | 7) | 8) | 9) | 10) | 11) | 12) | | | |
| | TOTAL | | | | Funding | Premier | | | | | | | | | | | | 70% PVC for | |
| | PROJECT | | | TAX CREDIT | | | | | | | | | | | | | | New | 30% PVC for |
| | COST | DES COST | COM'L. COST | EQUITY | HUD221(d)(4) | INC / Deferred Developer Fee | | | | | | | | | | | SUBTOTAL | Const/Rehab | |
| CONTINGENCY COSTS | 0031 | KE3. CO31 | COM L. COST | EQUITI | | Developer Fee | | | | | | | | | | | SOBIOTAL | Constituenas | Acquisition |
| Construction Hard Cost Contingency | \$395,597 | \$395,597 | | \$395,597 | | | | | | | | | | | | | \$395,597 | \$395,597 | |
| Soft Cost Contingency | \$40,000 | | | \$40,000 | | | | | | | | | | | | | \$40,000 | \$40,000 | |
| Total Contingency Costs | \$435,597 | \$435,597 | | \$435,597 | | | | | | | | | | | | | \$435,597 | \$435,597 | |
| OTHER PROJECT COSTS | | , | | | | | | | | | | | | | | | 1 | | |
| TCAC App/Allocation/Monitoring Fees | | | | | | | | | | | | | | | | | | | |
| Environmental Audit | \$4,500 | \$4,500 | | \$4,500 | | | | | | | | | | | | | \$4,500 | \$4,500 | |
| Local Development Impact Fees | \$4,290 | | | \$4,290 | | | | | | | | | | | | | \$4,290 | \$4,290 | |
| Permit Processing Fees | \$128,915 | \$128,915 | | \$128,915 | | | | | | | | | | | | | \$128,915 | \$128,915 | , |
| Capital Fees | | | | | | | | | | | | | | | | | | | |
| Marketing | | | | | | | | | | | | | | | | | | | |
| Furnishings | \$57,500 | | | \$57,500 | | | | | | | | | | | | | \$57,500 | \$57,500 | |
| Market Study | \$12,500 | | | \$12,500 | | | | | | | | | | | | | \$12,500 | \$12,500 | |
| Accounting/Reimbursable | \$18,000 | | | \$18,000 | | | | | | | | | | | | | \$18,000 | \$18,000 | |
| Appraisal Costs | \$10,000 | | | \$10,000 | | | | | | | | | | | | | \$10,000 | \$10,000 | |
| Utility Consump. Analysis & HUD CAN | \$12,250 | \$12,250 | | \$12,250 | | | | | | | | | | | | | \$12,250 | \$12,250 | |
| eTool Survey | 645.000 | 045.000 | | \$15,000 | | | | | | | | | | | | | \$15,000 | \$15,000 | |
| Zoning Report | \$15,000 \$600 | | | \$15,000 \$600 | | | | | | | | | | | | | \$15,000 \$600 | \$15,000 \$600 | |
| Other: (Specify) | \$600 | \$600 | | \$600 | | | | | | | | | | | | | \$600 | \$600 | |
| Other: (Specify) Other: (Specify) | | | | | | | | | | | | | | | | | | | |
| Total Other Costs | \$263.555 | \$263,555 | | \$263,555 | | | | | | | | | | | | | \$263,555 | \$263,555 | |
| SUBTOTAL PROJECT COST | \$15,012,012 | | | \$12,594,312 | \$2,417,700 | | | | | | | | | | | | \$15,012,012 | | |
| DEVELOPER COSTS | \$15,012,012 | \$15j012j012 | | \$:=,00 i,0 i2 | +=,111,100 | | | | | | | | | | | | \$15j012j012 | \$1.,040,E0E | |
| Developer Overhead/Profit | \$1,750,000 | \$1,750,000 | | \$984,700 | | \$765,300 | | | | | | | | | | | \$1,750,000 | \$1,400,000 | |
| Consultant/Processing Agent | , , , | , | | , , , , , , | | | | | | | | | | | | | . , , | , , , | |
| Project Administration | | | | | | | | | | | | | | | | | | | |
| Broker Fees Paid to a Related Party | | | | | | | | | | | | | | | | | | | |
| Construction Oversight by Developer | | | | | | | | | | | | | | | | | | | |
| Other: (Specify) | | | | | | | | | | | | | | | | | | | |
| Total Developer Costs | | | | \$984,700 | | \$765,300 | | | | | | | | | | | \$1,750,000 | \$1,400,000 | |
| TOTAL PROJECT COST | | | | \$13,579,012 | \$2,417,700 | \$765,300 | | | | | | | | | | | \$16,762,012 | \$13,045,202 | |
| Note: Syndication Costs shall NOT be included as a project cost. Bridge Loan Expense During Construction: | | | | | | | | | | | | | | | | | | | |
| Calculate Maximum Developer Fee using the | | | | | | | | | | | • | | | • | • | Tota | al Eligible Basis: | \$13,045,202 | .1 |
| DOUBLE CHECK AGAINST PERMANENT I | FINANCING TO | TALS: | | \$13,579,012 | \$2,417,700 | \$765,300 | | | | | | | | | | |] | | |

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107).
The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.
Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

| SYNDICATION (Investor & General Partner | r) | CERTIFICATION BY OWNER: | | |
|---|------|---|--|---|
| Organizational Fee | | As owner(s) of the above-referenced low-income housing project, I certify under | penalty of perjury, that the project costs contained herein are, to the best | of my knowledge, accurate and actual costs associated with the construction, acquisition |
| Bridge Loan Fees/Exp. | | and/or rehabilitation of this project and that the sources of funds shown are the | only funds received by the Partnership for the development of the project. | I authorize the California Tax Credit Allocation Committee to utilize this information to |
| Legal Fees | | calculate the low-income housing tax credit. | | |
| Consultant Fees | | | | |
| Accountant Fees | | | | |
| Tax Opinion | | | | |
| Other | | Signature of Owner/General Partner | Date | |
| Total Syndication Costs | | Printed Name of Signatory | Title of Signatory | |
| CERTIFICATION OF CPA/TAX PROFE As the tax professional for the above | | nousing project, I certify under penalty of perjury, that the percentage of agg | regate basis financed by tax-exempt bonds is: | |
| | | | | |
| | | | | |
| Signature of Project CPA/Tax Profession | onal | Date | | |

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Sources and Uses Budget

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

V. BASIS AND CREDITS

A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

| Projects w/ building(s) located in DDA/QCT areas & Non-DD | A/Non-QCT areas, | bilurcate according | giy. | |
|---|------------------|---------------------|-------------|-------------|
| | | 70% PVC for | | |
| | 70% PVC for | New Const/ | | 30% PVC for |
| | New Const/ | Rehabilitation | 30% PVC for | Acquisition |
| | Rehabilitation | NON-DDA/ | Acquisition | NON-DDA/ |
| | DDA/QCT | NON-QCT | DDA/QCT | NON-QCT |
| | Building(s) | Building(s) | Building(s) | Building(s) |
| Total Eligible Basis: | \$13,045,202 | | | |
| Ineligible Amounts | | | | |
| Subtract All Grant Proceeds to Finance Costs in Eligible Basis: | | | | |
| Subtract Non-Qualified Non-Recourse Financing: | | | | |
| Subtract Non-Qualifying Portion of Higher Quality Units: | | | | |
| Subtract Photovoltaic Credit (as applicable): | | | | |
| Subtract Historic Credit (residential portion only): | | | | |
| Subtract Ineligible Basis related to Excess Parking: | | | | |
| Subtract (specify other ineligible amounts): | | | | |
| Total Ineligible Amounts: | | | | |
| Total Eligible Basis Voluntarily Excluded: | | | | |
| Total Basis Reduction: | | | | |
| Total Requested Unadjusted Eligible Basis: | \$13,045,202 | | | |
| Total Adjusted Threshold Basis Limit: | | \$13,21 | 1,455 | |
| *QCT or DDA Adjustment: | 130% | 100% | 100% | 100% |
| Total Adjusted Eligible Basis: | \$16,958,763 | | | |
| Applicable Fraction: | 100% | 100% | 100% | 100% |
| Qualified Basis: | \$16,958,763 | | | |
| Total Qualified Basis: | | \$16,95 | 8,763 | |

^{*130%} boost if the building(s) is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

| | New Const/ Rehab | Acquisition |
|---------------------------------------|---------------------|-------------|
| Qualified Basis: | \$16,958,763 | |
| **Applicable Percentage: | 9.00% | 3.30% |
| Subtotal Annual Federal Credit: | \$1,526,289 | |
| Total Combined Annual Federal Credit: | \$1,52 | 6,289 |

^{**}Applicants are required to use these percentages in calculating credit at the application stage.

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| C. Determination of Minimum Federal Credit Necessary For Feasibility | <u></u> |
|---|---------------------|
| Total Project Cost | \$16,762,012 |
| Permanent Financing | \$3,183,000 |
| Funding Gap | \$13,579,012 |
| Federal Tax Credit Factor | \$0.89000 |
| Federal tax credit factor must be at least \$1.00 for self-syndication projects o at least \$0.85 for all other projects. | <u>r</u> |
| Total Credits Necessary for Feasibility | \$15,257,317 |
| Annual Federal Credit Necessary for Feasibility | \$1,525,732 |
| Maximum Annual Federal Credits | \$1,525,732 |
| Equity Raised From Federal Credit | \$13,579,012 |
| Remaining Funding Gap If Applying For State Credit Complete Section | |
| ii Applying For State Great Complete Seed | ω (Σ) α (Σ). |
| D. Determination of State Credit State Credit Basis | C/Rehab Acquisition |
| Rehabilitation or new construction basis only (no acquisition basis), except in eligible for State Credit on the acquisition basis at the 0.13 factor when no 13 | |
| Factor Amount | 30% 13% |
| Maximum Total State Credit | \$0 |
| | Ψ |
| E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state credits; at | |
| least \$0.79 for self-syndication projects, or at least \$0.70 for all other projects | |
| least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit Remaining Funding Gap | |

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VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A. General Partner and Management Company Characteristics

Maximum 9 Points

A(1) General Partner Experience General Partner Name: 6 Points

Global Premier Development, INC

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

Total Points for General Partner Experience: 6

A(2) Management Company Experience

3 Points

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

Management Company Name:

WSH Management

Total Points for Management Company Experience:

2

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

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Total Points for General Partner & Management Company Experience:

9

B. Housing Needs Maximum 10 Points

Select one if project is a scattered site acquisition and/or rehabilitation :

N/A

Total Points for Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. 7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. 3 Points

Select one:



In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A



A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

6

b) Public Park

(i) The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park shall not include 1) school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways unless there is a trailhead or designated access point within the specified distance.

Joint-use agreement (if yes, please provide a copy)

N/A

3 Points

Joint-use agreement (if yes, please provide a copy)

(ii) The site is within 3/4 mile (1.5 miles for Rural set-aside).

2 Points

Select one: (i)

Total Points for Public Park Amenity:

3

c) Book-Lending Public Library

(i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). 3 Points

(ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).

2 Points

Select one:

(i)

Total Points for Public Library Amenity:

3

d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). 5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). 4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). 3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). 4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

1 Point

Select one:

(vi)

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

2

e) Public Elementary, Middle, or High School

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. 3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one:

N/A

Total Points for Public Elementary, Middle, or High School Amenity:

f) Senior Developments: Daily Operated Senior Center

(i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). 3 Points

(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).

2 Points

Select one:

Total Points for Daily Operated Senior Center Amenity:

g) Special Needs Development: Population Specific Service Oriented Facility

31

(i) For a **special needs development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. 2 Points

Select one:

N/A

(i)

Total Points for Population Specific Service Oriented Facility Amenity:

h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). 2 Points

Select one:

(i)

Total Points for Medical Clinic or Hospital Amenity:

i) Pharmacy

(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

1 Point

Select one:

(i)

Total Points for Pharmacy: 2

j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placedin-service date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 3 Points

Select one: N/A

Total Points for Internet Service:

Λ

k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource 8 Points

Select one:

N/A

Total Points for Highest or High Resources Area:

U

Total Points for Site Amenities:

22

Site Amenity Contact List: Amenity Name: Amenity Name: Eddy st & Leavenworth St Address: Address: San Francisco, 94102 City, Zip City, Zip Contact Person: Tilly Chang Contact Person: Phone: (415) 522-4800 Ext.: Phone: Transit Station/Transit Stop Amenity Type: Amenity Type: Website: www.sfcta.org Website: Distance in miles: 0.33 mile Distance in miles: Amenity Name: Saint Francis Memorial Hospital Amenity Name: 900 Hyde St Address: Address: City, Zip City, Zip San Francisco, 94109 Contact Person: Dr David Kline Contact Person: 415-353-6000 Phone: Ext.: Phone: Medical Clinic/Hospital Amenity Type: Amenity Type: locations.dignityhealth.org Website: Website: Distance in miles: Distance in miles: Amenity Name: San Francisco Public Library Amenity Name: 100 Larkin Street Address: Address: San Francisco, 94102 City, Zip City, Zip Contact Person: Michael Lambert Contact Person: Phone: (415) 557-4400 Phone: Amenity Type: Amenity Type:

Book-Lending Public Library Website: https://sfpl.org/ 0.33 mile Distance in miles: Amenity Name: **Curry Senior Center** Address: 333 Turk Street City, Zip San Francisco, 94102 Contact Person: **Toby Shorts** (415) 885-2274 Phone: Ext.: Senior Center Amenity Type: www.curryseniorcenter.org Website:

Distance in miles:

O.1 mile

Amenity Name:
Address:
City, Zip

Contact Person:

Phone:

Amenity Type:
Website:
Distance in miles:

Ext.:

menity Name:

ddress:

ddress:

995 Market Street

ity, Zip

ontact Person:

won Yang

hone:

(415) 348-1814 Ext.:

menity Type:

Pharmacy

/ebsite:

www.cvs.com/pharmacy

istance in miles:

0.31 mile

246 Eddy St

(415) 964-9738

Cadi Pole

Public Park

0.14 mile

San Francisco, 94102

Faher Alfred E boeddeker Park

https://sfrecpark.org/destination/father-

Amenity Name:
Address:
Address:
City, Zip
Contact Person:
Phone:
Amenity Type:
Website:
Distance in miles:

Farmers Market

Market Street between 7th and 8th St
San Francisco, 94109

Kate Creps / Steve Pulliam
415-558-9455
Ext.:
Grocery/Farmers' Market
http://heartofthecity-farmersmar.square
0.32 mile

Amenity Name:
Address:
City, Zip
Contact Person:
Phone:
Amenity Type:
Website:
Distance in miles:

Amenity Name:
Address:
City, Zip
Contact Person:
Phone:
Ext.:

Amenity Type:

Distance in miles:

Website:

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

| Large Family, Senior, At-Risk projects, Number of Bedrooms = | 22 | |
|--|----|--|
| Special Needs, Number of Bedrooms = | 0 | |

Amenities may include, but are not limited to:

| ge F | amily, Senior, At-Risk projects: | |
|------|--|--|
| (1) | Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.): | |
| | Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms. | 5 points |
| | Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms. | 3 points |
| | | |
| (2) | Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor: | |
| | Minimum ratio of 1 FTE Services Specialist to 600 bedrooms. | 5 points |
| | Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms. | 3 points |
| | | |
| (3) | Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes: | |
| | Minimum of 84 hours instruction each year (42 hours for small developments*). | 7 points |
| | Minimum of 60 hours instruction each year (30 hours for small developments*). | 5 points |
| | Minimum of 36 hours instruction each year (18 hours for small developments*). | 3 points |
| | *small developments = 20 units or less | |
| (4) | Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs: | |
| | Minimum of 100 hours of services per year for each 100 bedrooms. | 5 points |
| | Minimum of 60 hours of services per year for each 100 bedrooms. | 3 points |
| | Minimum of 40 hours of services per year for each 100 bedrooms. | 2 points |
| (5) | Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.) | 5 points |
| (6) | After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger): | |
| | Minimum of 10 hours per week, offered weekdays throughout the school year. | 5 points |
| | Minimum of 6 hours per week, offered weekdays throughout the school year. | 3 points |
| | Minimum of 4 hours per week, offered weekdays throughout the school year. | 2 points |
| | (3) | Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about availables services in the community, busisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.): |

| (-) | Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop | |
|----------------------|--|----------|
| | and implement an individualized service plan, goal plan or independent living plan: | |
| I/A | Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms. | 5 points |
| I/A_ | Minimum ratio of 1 FTE Case Manager to 160 bedrooms. | 3 points |
| (8) | Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor: | |
| V/A | Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms. | 5 points |
| N/A | Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms. | 3 points |
| (9) | Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes: | |
| N/A | Minimum of 84 hours of instruction each year (42 hours for small developments*). | 5 points |
| V/A | Minimum of 60 hours of instruction each year (30 hours for small developments). | 3 points |
| N/A | Minimum of 36 hours of instruction each year (18 hours for small developments). | 2 points |
| | *small developments = 20 units or less | |
| <mark>V/A</mark> (10 | Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment. | 5 points |
| <mark>N/A</mark> (11 | Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.) | 5 points |
| (12 |) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger): | |
| N/A | Minimum of 10 hours per week, offered weekdays throughout the school year. | 5 points |
| | | |
| N/A | Minimum of 6 hours per week, offered weekdays throughout the school year. | 3 points |

The Service Budget worksheet must be completed.

36 Points System

Total Points for Service Amenities:

10

D. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

| D(1) New | Construction and Adaptive Reuse projects select from the following features: | |
|----------|--|---|
| Yes a. | Develop the project in accordance with the minimum requirements with any one of the | |
| | following programs: | |
| | GreenPoint Rated Program | 5 Points |
| | | |
| N/A b. | ENERGY EFFICIENCY | |
| EITHER: | Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in | |
| | the 2016 Title 24, Part 6 of the California Building Code (2016 Standards): | |
| | Better than the 2016 Standards N/A | 0 Points |
| | | |
| | If the local building department has determined that building permit applications submitted | |
| | on or before December 31, 2016 are complete, then energy efficiency beyond the | |
| | requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards) | |
| | Better than the 2013 Standards N/A | 0 Points |
| | | · · · · · · · · · · · · · · · · · · · |
| OR: | Energy efficiency with renewable energy that provides the following percentages of | |
| | project tenants' energy loads: | |
| | Low Rise (1-3 habitable stories) N/A | 0 Points |
| | | • |
| | Multifamily of 4+ habitable stories N/A | 0 Points |
| | | |
| D(2) Reh | abilitation projects select from the following features: | |
| | Develop the project in accordance with the minimum requirements with any one of the | |
| | following programs: | |
| | N/A | 0 Points |
| | | |
| N/A b. | Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in | |
| | estimated Time Dependent Valuation energy use post-rehabilitation: | |
| | Improvement over current: | |
| | N/A | 0 Points |
| | | |
| N/A c. | Additional rehabilitation project measures (chose one or more of the following three categories): | |
| | | |
| | 1. PHOTOVOLTAIC / SOLAR | 0 Points |
| | N/A | |
| | | |
| N/A | 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING: | 0 Points |
| | Develop project-specific maintenance manual, including information on all energy and green building fea | atures |
| | Undertake formal building systems commissioning, retro-commissioning, or re-commissioning | |
| | | |
| N/A | 3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, | 0 Points |
| | OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS | |
| | | |
| D(3) New | Construction and Rehabilitation projects: | |
| Yes d. | WATER EFFICIENCY: | 3 Points |
| | Irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 10,000 | |
| | gallons or 150 gallons per unit, whichever is less | |

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

| Total Points For Sustainable Building Methods: | 8 |
|--|---|
| | • |

E. Lowest Income **Maximum 52 Points** 50 Points

E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

*Available to Rural set-aside projects only.

**60-80% AMI is included as a place-holder and will not receive any points.

| | | Percent of Area Median Income (AMI) | | | | | | | |
|---------------------------------|-----|-------------------------------------|-------|-------|------|------|------|------|------|
| | | **60-80% | *55% | 50% | 45% | 40% | 35% | 30% | 20% |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | 50% | | | 25.0* | 37.5 | | | | |
| | 45% | | | 22.5* | 33.8 | | | | |
| | 40% | | 10.0* | 20.0 | 30.0 | | | | |
| Percent of Low- Income Units | 35% | | 8.8* | 17.5 | 26.3 | 35.0 | | 50.0 | |
| (exclusive of | 30% | | 7.5* | 15.0 | 22.5 | 30.0 | 37.5 | 45.0 | |
| manager's units) | 25% | | 6.3* | 12.5 | 18.8 | 25.0 | 31.3 | 37.5 | 50.0 |
| , | 20% | | 5.0* | 10.0 | 15.0 | 20.0 | 25.0 | 30.0 | 40.0 |
| | 15% | | 3.8* | 7.5 | 11.3 | 15.0 | 18.8 | 22.5 | 30.0 |
| | 10% | | 2.5* | 5.0 | 7.5 | 10.0 | 12.5 | 15.0 | 20.0 |

| Consoli | - | efore entering your i | | |
|-------------------------------------|--|--|--|---------------|
| Number of Targeted Low-Income Units | Percent of Area Median Income (AMI) (20% - 55%)* | Percentage of Low- Income Units (before rounding down) | Percent of Low- Income Units (exclusive of manager's units) | Points Earned |
| | 20 | 0.00 | 0 | 0 |
| 3 | 30 | 13.64 | 10 | 15 |
| | 35 | 0.00 | 0 | 0 |
| 5 | 40 | 22.73 | 20 | 20 |
| | 45 | 0.00 | 0 | 0 |
| 5 | 50 | 22.73 | 20 | 10 |
| | 0 -Rural only* | 0.00 | 0 | 0 |
| | 0 -Rural only* | 0.00 | 0 | 0 |
| 9 | 60-80** | 40.91 | 40 | 0 |
| 22 | | Total Po | oints Requested: | 45 |

E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

| Bedroom Selection | Total Number of Low-Income Units per Bedroom Size | Number of Low- Income Units @ no greater than 30% AMI | Percentage of Low-Income Units (by bedroom size) |
|----------------------|---|--|---|
| 5 BR | 0 | 0 | 0.00% |
| 4 BR | 0 | 0 | 0.00% |
| 3 BR | 0 | 0 | 0.00% |
| 2 BR | 0 | 0 | 0.00% |
| 1 BR | 22 | 3 | 13.64% |
| SRO | 0 | 0 | 0.00% |
| Total: | 22 | 3 | - |

| Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2 | |
|--|----|
| | |
| Total Points for Lowest Income: | 47 |

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Yes (i) Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing N/A (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit, are either finally approved or unnecessary Maximum 10 Points 5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed: 5

G. Miscellaneous Federal and State Policies **Maximum 2 Points** For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax 2 Points Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership.

Total Points for Miscellaneous Federal and State Policies:

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

| | APPLICANT | MAXIMUM | TOTAL |
|--|-----------|---------------|--------|
| | POINTS | POINTS | POINTS |
| A. General Partner & Management Company Experience | 9 | 9 | 9 |
| A(1) General Partner Experience | 6 | 6 | |
| A(2) Management Company Experience | 3 | 3 | |
| 3. Housing Needs | 10 | 10 | 10 |
| C. Site & Service Amenities | 25 | 25 | 25 |
| C(1) Site Amenities | 22 | 15 | |
| C(2) Service Amenities | 10 | 10 | |
|). Sustainable Building Methods | 5 | 5 | 5 |
| Lowest Income & 10% of Units Restricted @ 30% AMI | 47.0 | 52.0 | 47.0 |
| E(1) Lowest Income | 45.0 | 50.0 | |
| E(2) 10% of Units Restricted @ 30% AMI | 2 | 2 | |
| . Readiness to Proceed | 5 | 10 | 5 |
| 6. Miscellaneous Federal and State Policies | 2 | 2 | 2 |
| Negative Points (if any, please enter amount:) | | NO MAX | 0 |
| | | Total Points: | 103.0 |

^{*}Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

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For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs

X Size Factor

Total Residential Project Development Costs

+ ((1 — Requested Unadjusted Eligible Basis —) /3)

| LEVERAGED SOFT FINANCING | | | |
|--|------------------------------|--|--------------|
| Capitalized Value of Rent Differentials of Public Rent/operating Subsidies | \$0 | | |
| Total donated land value | | | |
| Total fee waivers | | | |
| List Leveraged Soft Financing excluding donated land and fee waivers: | | | |
| | | | |
| | | | |
| | | HYBRID PROJECT (NEW CONSTRUCTION) | |
| | | 4% Development Project Costs: | |
| | | Residential Project Development Cost | |
| | | Commercial Project Development Cost | |
| | | Total 4% Project Cost | \$0 |
| Laces Fivenes Divishage Dries Over Appreciated Value | | | |
| Less: Excess Purchase Price Over Appraised Value Less: Ineligible Offsites \$0 | | | |
| Total Leveraged Soft Financing excluding donated land and fee waivers | \$0 | | |
| TOTAL | \$0 | | |
| | Ψ0 | | |
| Mixed-Use Ratio = Total Commercial Cost / Total Project Cost: The Prorated Commercial Cost Deduction To Leveraged Soft Financing Months Numerator. TCAC staff may adjust this ratio as deemed appropriate. Sample formula (commercial costs) for numerator Committed Permanent Lever | | | |
| SIZE FACTOR CALCULATION New Construction: Yes 7 Amount of 4% Tax Credit Units: Size Factor: 1.00 HYBRID (NEW CO 4% Dev 4% Dev 7 Total Tax Credit Units: | ONSTRUCTION) velopment Units | Bonus for new construction large-family projects in high/higher resbased on TCAC/HCD Opportunity Area Map (Please see TCAC Regul 10325(c)(9)(C) for projects excluded): N/A | |
| FINALTIE BREAKER CALCULATION Leveraged Soft Financing less commercial proration Leveraged Soft Financing times Size Factor | \$0 \$0 | Requested Unadjusted Eligible Basis | \$13,045,202 |
| 0 16.762.012 | | + ((1 — 13,045,202 16,762,012) /3) | = 7.391% |

45 Final Tie Breaker

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

| *Rent Limit Underwriting: | |
|--|------------|
| Special Needs Units in Special Needs Projects subject to the 40% average AMI rec | quirement |
| of TCAC regulations section 10325(g)(3)(A), use 30% AMI rent limits | |
| Use 40% AMI for ALL OTHERS | |
| **Contract Rent Underwriting: | |
| For USDA subsidy only, use the higher of 60% AMI or committed contract rents. | |
| Public Subsidy | Calculated |

| | | | Public Subsidy | Calculated |
|-----------|---|---|--|---|
| Unit Type | # of Units | *Rent Limit: | **Contract Rent | Annual Rent |
| SRO | | | | \$0 |
| | Annual Rent [| Differential for Pub | lic Rent Subsidies: | \$0 |
| | SRO SRO SRO SRO SRO SRO SRO | SRO SRO SRO SRO SRO SRO SRO SRO SRO | SRO SRO SRO SRO SRO SRO SRO SRO | Unit Type # of Units *Rent Limit: **Contract Rent SRO SRO SRO SRO SRO SRO SRO SRO SRO SR |

| Total Rent Differentials | \$0 |
|---|------|
| Less Vacancy | 5.0% |
| Net Rental Income | \$0 |
| Available for Debt Service | |
| @ 1.15 Debt Coverage Ratio: | \$0 |
| | 4.5 |
| Loan Term (years) | 15 |
| Interest Rate (annual) | 6.0% |
| Debt Coverage Ratio | 1.15 |
| | |
| Capitalized Value of Rent Differentials | \$0 |

Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

| If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1: | |
|---|-----|
| <u>OR</u> | |
| If the contract does not specify an annual subsidy amount, enter: Aggregate Subsidy Amount: Number of Years in the Subsidy Contract: Average Annual Operating Subsidy Amount: | \$0 |
| Annual Public Operating Subsidies: | \$0 |

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15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

| REVENUE | MULTIPLIER | YEAR 1 | YEAR 2 | YEAR 3 | YEAR 4 | YEAR 5 | YEAR 6 | YEAR 7 | YEAR 8 | YEAR 9 | YEAR 10 | YEAR 11 | YEAR 12 | YEAR 13 | YEAR 14 | YEAR 15 |
|---|-----------------|--------------|-------------------|---------------|-----------|---------------|-----------|-------------------|--------------------|---------------|---------------|-----------|---------------|-----------|-----------|------------------|
| Gross Rent | 1.025 | \$370,380 | \$379,640 | \$389,130 | \$398,859 | \$408,830 | \$419,051 | \$429,527 | \$440,265 | \$451,272 | \$462,554 | \$474,118 | \$485,971 | \$498,120 | \$510,573 | \$523,337 |
| Less Vacancy | 5.00% | -18,519 | -18,982 | -19,457 | -19,943 | -20,442 | -20,953 | -21,476 | -22,013 | -22,564 | -23,128 | -23,706 | -24,299 | -24,906 | -25,529 | -26,167 |
| Rental Subsidy | 1.025 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Less Vacancy Miscellaneous Income | 5.00% 1.025 | 1,932 | 1,980 | 2,030 | 2,081 | 2,133 | 2,186 | 2,241 | 2,297 | 2,354 | 2,413 | 2,473 | 2,535 | 2,598 | 2,663 | 0 2,730 |
| Less Vacancy | 5.00% | 1,932 -97 | 1,980 -99 | 2,030 -101 | -104 | 2,133 -107 | -109 | -112 | 2,297 -115 | 2,334 -118 | 2,413 -121 | -124 | 2,535 -127 | -130 | -133 | -136 |
| Total Revenue | 5.00% | \$353,696 | \$362,539 | \$371,602 | \$380,892 | \$390,415 | \$400,175 | \$410,179 | \$420,434 | \$430,945 | \$441,718 | \$452,761 | \$464,080 | \$475,682 | \$487,574 | \$499,764 |
| Total Nevenue | | ψοσο,σσο | ψ00 <u>2</u> ,000 | ψοι 1,002 | ψοσο,σσ2 | φοσο, 410 | Ψ-100,110 | \$ 410,110 | 4-120,-10-1 | ψ-100,0-10 | Ψ111,110 | ψ+02,101 | ψ+0+,000 | Ψ-10,002 | Ψ401,014 | \$455,754 |
| EXPENSES | | | | | | | | | | | | | | | | |
| Operating Expenses: | 1.035 | | | | | | | | | | | | | | | |
| Administrative | | \$22,971 | \$23,775 | \$24,608 | \$25,469 | \$26,360 | \$27,283 | \$28,238 | \$29,226 | \$30,249 | \$31,308 | \$32,403 | \$33,538 | \$34,711 | \$35,926 | \$37,184 |
| Management | | 17,685 | 18,304 | 18,944 | 19,607 | 20,294 | 21,004 | 21,739 | 22,500 | 23,288 | 24,103 | 24,946 | 25,819 | 26,723 | 27,658 | 28,626 |
| Utilities | | 33,600 | 34,776 | 35,993 | 37,253 | 38,557 | 39,906 | 41,303 | 42,749 | 44,245 | 45,793 | 47,396 | 49,055 | 50,772 | 52,549 | 54,388 |
| Payroll & Payroll Taxes | | 59,167 | 61,238 | 63,381 | 65,599 | 67,895 | 70,272 | 72,731 | 75,277 | 77,911 | 80,638 | 83,461 | 86,382 | 89,405 | 92,534 | 95,773 |
| Insurance | | 12,722 | 13,167 | 13,628 | 14,105 | 14,598 | 15,109 | 15,638 | 16,186 | 16,752 | 17,338 | 17,945 | 18,573 | 19,223 | 19,896 | 20,593 |
| Maintenance | | 8,686 | 8,990 | 9,304 | 9,630 | 9,967 | 10,316 | 10,677 | 11,051 | 11,437 | 11,838 | 12,252 | 12,681 | 13,125 | 13,584 | 14,059 |
| Property & GL InsuranceTax filings, | Licenses & Perm | 8,016 | 8,296 | 8,587 | 8,887 | 9,198 | 9,520 | 9,853 | 10,198 | 10,555 | 10,924 | 11,307 | 11,703 | 12,112 | 12,536 | 12,975 |
| Total Operating Expenses | | \$162,846 | \$168,546 | \$174,445 | \$180,550 | \$186,870 | \$193,410 | \$200,179 | \$207,186 | \$214,437 | \$221,942 | \$229,710 | \$237,750 | \$246,072 | \$254,684 | \$263,598 |
| Transit Pass/Tenant Internet Expens | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Service Amenities | 1.030 | 18,000 | 18,540 | 19,096 | 19,669 | 20,259 | 20,867 | 21,493 | 22,138 | 22,802 | 23,486 | 24,190 | 24,916 | 25,664 | 26,434 | 27,227 |
| Replacement Reserve | | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 | 6,900 |
| Real Estate Taxes | 1.020 | 14,400 | 14,688 | 14,982 | 15,281 | 15,587 | 15,899 | 16,217 | 16,541 | 16,872 | 17,209 | 17,554 | 17,905 | 18,263 | 18,628 | 19,000 |
| Other (Specify): | 1.035 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other (Specify): | 1.035 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Expenses | | \$202,146 | \$208,674 | \$215,423 | \$222,401 | \$229,616 | \$237,076 | \$244,789 | \$252,764 | \$261,011 | \$269,538 | \$278,354 | \$287,471 | \$296,898 | \$306,646 | \$316,725 |
| Cash Flow Prior to Debt Service | | \$151,550 | \$153,865 | \$156,180 | \$158,492 | \$160,799 | \$163,099 | \$165,390 | \$167,669 | \$169,934 | \$172,181 | \$174,407 | \$176,609 | \$178,784 | \$180,929 | \$183,039 |
| MUST PAY DEBT SERVICE | | | | | | | | | | | | | | | | |
| Greystone Funding Corporation / HU | JD221(d)(4) | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 | 131,756 |
| 3 - 1, - 1 - 1 - 3 - 1 1 - 1 - 1 | (-/(/ | . , | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Debt Service | - | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 | \$131,756 |
| Cash Flow After Debt Service | | \$19,794 | \$22,109 | \$24,424 | \$26,736 | \$29,043 | \$31,343 | \$33,634 | \$35,913 | \$38,178 | \$40,425 | \$42,651 | \$44,853 | \$47,028 | \$49,173 | \$51,283 |
| Percent of Gross Revenue | | 5.32% | 5.79% | 6.24% | 6.67% | 7.07% | 7.44% | 7.79% | 8.11% | 8.42% | 8.69% | 8.95% | 9.18% | 9.39% | 9.58% | 9.75% |
| 25% Debt Service Test | | 15.02% | 16.78% | 18.54% | 20.29% | 22.04% | 23.79% | 25.53% | 27.26% | 28.98% | 30.68% | 32.37% | 34.04% | 35.69% | 37.32% | 38.92% |
| Debt Coverage Ratio | | 1.150 | 1.168 | 1.185 | 1.203 | 1.220 | 1.238 | 1.255 | 1.273 | 1.290 | 1.307 | 1.324 | 1.340 | 1.357 | 1.373 | 1.389 |
| OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| Total Other Fees | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Remaining Cash Flow | | \$19,794 | \$22,109 | \$24,424 | \$26,736 | \$29,043 | \$31,343 | \$33,634 | \$35,913 | \$38,178 | \$40,425 | \$42,651 | \$44,853 | \$47,028 | \$49,173 | \$51,283 |
| Deferred Developer Fee** | | | | | | | | | | | | | | | | |
| Residual or Soft Debt Payments** | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |

^{*9%} and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

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^{**}Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.