

#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2019 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 23, 2019 Version

#### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT:	Dutton Flats, LP
PROJECT NAME:	Dutton Flats

# PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,230,000	annual Federal Credits, and
	total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: 

Yes By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

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I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care).

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the

land acquired by the date specified in the reservation preliminary or final letter. Dated this day of , 2019 at (Original Signature) , California. (Typed or printed name) (Title) **ACKNOWLEDGMENT** A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document. STATE OF ) COUNTY OF \_\_\_\_\_\_) before me, \_\_\_\_\_ personally appeared , who proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument. I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct. WITNESS my hand and official seal.

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Local Jurisdiction:

City of Santa Rosa

City Manager:

Title:

Mailing Address:

City Manager

Mailing Address:

City Manager

100 Santa Rosa Avenue, Room 10

City:

Santa Rosa

Zip Code:

Phone Number:

707 543 3010

Ext.

FAX Number:

FAX Number:

E-mail:

City of Santa Rosa

E-mail Ext.

City Manager

100 Santa Rosa Avenue, Room 10

Ext.

Compliance Santa Rosa

E-mail Ext.

Compliance Santa Rosa

City Manager

100 Santa Rosa

Avenue, Room 10

Ext.

Compliance Santa Rosa

City Manager

100 Santa Rosa

100 Santa Rosa

200 Santa Rosa

City Manager

100 Santa Rosa

100 Santa Rosa

200 Santa Rosa

City Manager

100 Santa Rosa

210 Santa Rosa

City Manager

100 Santa Rosa

210 Santa Rosa

City Manager

100 Santa Rosa

210 Santa Rosa

City Manager

100 Santa Rosa Avenue, Room 10

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City Santa Rosa

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<sup>\*</sup> For City Manager, please refer to the following the website below: http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf

# II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Application Type	
	pe: Preliminary Reservation
	on was submitted but not selected? r application number: TCAC # CA
•	viously been awarded? No
If re-applying a TCAC # CA	and returning credit, enter the current application number and the amount being returne
	ederal Credit:
	a Re-syndication of a current TCAC project?
If a Resyndi	lication Project, complete the <b>Resyndication Projects</b> section below.
Is State Farmw	vorker Credit requested? No
Project Information	
Project Name:	
	206 - 214 West 3rd Street s not established, enter detailed description (i.e. NW corner of 26th and Elm)
	,
City: Zip Code:	Santa Rosa County: Sonoma 95401 Census Tract: 1530.03
•	rcel Number(s): 125-061-026, 125-061-027, 125-061-028
	,
Project is locate	ted in a DDA: Yes
•	ted in a Qualified Census Tract:  No *Federal Congressional District: 5
•	VQCT but not requesting 130% boos No *State Assembly District: 10
•	with 130% basis & State Credits: No *State Senate District: 2  rattered Site Project: No
•	ts "Scattered Site" definition (TCAC Reg. § 10302(II) N/A
•	rmation is essential; the following website is provided for reference:
	ovtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
	Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
Federal Only	\$1,230,000 (state)
*Applicants that selec	cted the option for State credit substitution can still elect to mark Federal only Credits.
Federal Minimum	n Set-Aside Election (IRC Section 42(g)(1))
40%/60%	1 OCT ASIAC ELECTION (NO OCCION 42(g)(1))
	<b>ion</b> (Reg. Section 10315(a)-(e))
N/A	
Housing Type Se	<b>election</b> (Reg. Sections 10315(h) & 10325(g))
Large Family	
	leeds housing type, list the percentage of Special Needs Units:
If less than N/A	75% special needs units, specify the standards the non-special needs units will meet:
Geographic Area	a (Reg. Section 10315(i))
	your geographic area:
	on: Butte, Marin, Napa, Shasta, Solano, and Sonoma Counties

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#### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

#### **Identify Applicant** Applicant is the current owner and will retain ownership: Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project: N/A В. **Applicant Contact Information** Applicant Name: Dutton Flats, LP Street Address: 4 Venture, Suite 295 City: Irvine State: Ca Zip Code: 92618 Contact Person: Phil Wood Phone: 949 727 3656 Ext.: Fax: Fmail: phil@integrityhousing.org **Legal Status of Applicant:** C. Nonprofit Organization Parent Company: None If Other, Specify: General Partner(s) Information **D(1)** General Partner Name: IH Dutton Flats Santa Rosa LLC Managing GP Street Address: 4 Venture, Suite 295 City: Irvine State: Ca Zip Code: 92618 Phil Wood Contact Person: 949 727 3656 Phone: Ext.: Fax: phil@integrityhousing.org Email: Nonprofit/For Profit: Nonprofit Parent Company: Affordable Housing Alliance II, Inc. D(2) General Partner Name:\* Phoenix Development Company of Minneapolis Administrative GP Street Address: 1620 Olivet Road Santa Rosa City: State: Ca Zip Code: Contact Person: Loren Brueggemann Phone: 707 528 3631 Fax: Email: lorenb@phoenixdevco.com For Profit Nonprofit/For Profit: Parent Company: None D(3) General Partner Name: (select one) None Street Address: City: State: Zip Code: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type \*If Joint Venture, 2nd GP must be included if Joint Venture applicant is pursuing a property tax exemption F. Status of Ownership Entity Reg. Section 10327(g)(2) - "TBD" not sufficient If to be formed, enter date: currently exists \*(Federal I.D. No. must be obtained prior to submitting carryover allocation package) **Contact Person During Application Process** Company Name: IH Dutton Flats Santa Rosa LLC Street Address: 4 Venture, Suite 295 City: Irvine State: Ca Zip Code:

City: Irvine State: Ca Zip Co
Contact Person: Paul Carroll
Phone: 949 727 3656 Ext.: Fax:

Email: paul@integrityhousing.org

Participatory Role: Chief Operating Officer of Managing General Partner

(e.g., General Partner, Consultant, etc.)

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# II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

# A. Indicate and List All Development Team Members

Developer:	Affordable Housing Alliance II, Inc	Architect:	KTGY
Address:	4 Venture, Suite 295	Address:	17911 Von Karmen Ave., Suite 200
City, State, Zip	Irvine, CA, 92618	City, State, Zip:	Irvine, CA 92614
Contact Person:	Anjela Ponce	Contact Person:	Keith Labus
Phone:	949 727 3656 Ext.:	Phone:	949 221 6278 Ext.:
Fax:	949 727 3654	Fax:	949 851 5156
Email:	anjela@integrityhousing.org	Email:	klabus@ktgy.com
Attorney:	Chernove and Associates	General Contractor:	TBD
Address:	16027 Ventura Blvd Suite 660	Address:	
City, State, Zip	Encino, CA, 91436	City, State, Zip:	
Contact Person:	Sheldon Chernove	Contact Person:	
Phone:	818 377 8102 Ext.:	Phone:	Ext.:
Fax:	818 377 9132	Fax:	
Email:	schernove@chernovelaw.com	Email:	
Linaii.	Soficific VC & Gricino VC Idw. Com	Linaii.	
Tax Professional	Novogradac & Company LLP	Energy Consultant:	RJC Group, Inc
Address:	P.O. Box 7833	Address:	19072 Kassy Drive
City, State, Zip	San Francisco, CA 94120-7833	City, State, Zip:	Tustin, CA 92705
Contact Person:	Jeff Nishita	Contact Person:	Richard Cardoza
Phone:	(415) 356-8081 Ext.:	Phone:	714 745 4102 Ext.:
Fax:	<u>(415) 356-8001</u>	Fax:	
Email:	jeff.nishita@novoco.com	Email:	rjcgroup@rjcgroupinc.com
CPA:	Novogradac & Company	Investor:	CREA
Address:	P.O. Box 7833	Address:	1515 S Capital of Texas Hwy Suite
City, State, Zip	San Fransisco, CA 94120-7833	City, State, Zip:	Austin, TX 78746
Contact Person:	Jeff Nishita	Contact Person:	Rachel Thomas
Phone:	415 356 8081 Ext.:	Phone:	512 861 4081 Ext.:
Fax:	415 356 8001	Fax:	512 001 4001 Ext
Email:	jeff.nishita@novoco.com	Fax. Email:	rthomas@creallc.com
Liliali.	Jen.nisnita@novoco.com	Liliali.	Tillomas@crealic.com
Consultant:		Market Analyst:	Novogradac & Company
Address:		Address:	6700 Antioch, Suite 450
		City, State, Zip:	Merriam, KS 66204
City, State, Zip		• • • •	
Contact Person:		Contact Person:	Rachel Denton
Phone:	Ext.:	Phone:	(913) 677-4600 Ext.:
Fax:		Fax:	(913) 677-4601
Email:		Email:	rachel.denton@novoco.com
Appraiser:		Prop. Mgmt. Co.:	FPI Management, Inc
Address:		Address:	800 Iron Point Road
City, State, Zip		City, State, Zip:	Folsom, CA 95630
Contact Person:		Contact Person:	Dennis Treadaway
Phone:	Ext.:	Phone:	916 357 5300 Ext.:
	EAC.	_	210 001 0000 Ext
Fax:		Fax:	dennie treedeway@fnimet.com
Email:		Email:	dennis.treadaway@fpimgt.com
CNA Consultant:		2nd Prop. Mgmt Co.:	
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Fax:		Fax:	
Email:		Email:	

# II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested
	New Construction  Yes If yes, will demolition of an existing structure be involved?  No
	(may include Adaptive Reuse)  If yes, will relocation of existing tenants be involved?  N/A
	Rehabilitation-Only  NA  Is this an Adaptive Reuse project?  No
	Acquisition & Rehabilitation N/A If yes, please consult TCAC staff to determine the applicable
	regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects
	If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required
	by IRC Sec. 42(d)(2)(B)(ii)? <u>N/A</u>
	If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A
	Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of
	existing tenants? N/A
	If yes, applicants must submit an explanation of relocation requirements, a detailed relocation
	plan including a budget with an identified funding source (see Checklist).
	Age of Existing Structures No. of Existing Buildings
	No. of Occupied Buildings No. of Existing Units
	No. of Stories
	Current Use:
	Resyndication Projects
	Current/original TCAC ID: TCAC # CA TCAC # CA
	First year of credit:
	Are Transfer Event provisions applicable? See questionnaire on TCAC website.
	Is the project currently under a Capital Needs Agreement with TCAC?  N/A  If so, has the Short Term Work been completed?  N/A  See Checklist, Tab 8 for documentation requirements.
	Is the project subject to hold harmless rent limits?  N/A  If yes, see page 18 and Checklist, Tab 8.
	is the project subject to hold flaminess fell limits:
C.	Purchase Information
	Name of Seller: The Enis M Babbini Trust Signatory of Seller: Godfrey Babbini
	Date of Purchase Contract or Option: 6/15/2018 Purchased from Affiliate: No
	Expiration Date of Option: If yes, broker fee amount to affiliate?
	Purchase Price: \$1,300,000 Special Assessment(s):
	Phone: Ext.: Historical Property/Site: No
	Holding Costs per Month: Total Projected Holding Costs:
	Real Estate Tax Rate: 1.00% Purchase price over appraisal
	Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project, Land, Building and Unit Information
	Project Type: Other (Specify below)
	Two or More Story With an Elevator: Yes if yes, enter number of stories: 5
	Two or More Story Without an Elevator: N/A if yes, enter number of stories:
	One or More Levels of Subterranean Parkin N/A
	Other: 5 story with elevator
E.	Land Density:
•	x Feet or 1.03 Acres 44,867 Square Feet 39.81
	If irregular, specify measurements in feet, acres, and square feet:

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F.	Building Information	
	Total Number of Buildings: 1 Residential Buildings: 1	
	Community Buildings: Commercial/ Retail Space: N/A	
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)	
	Are Buildings on a Contiguous Site? Yes	
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)?  N/A	
	Do any buildings have 4 or fewer units? No	
	If yes, are any of the units to be occupied by the owner or	
	a person related to the owner (IRC Sec. 42(i)(3)(c))?	

#### G. Project Unit Number and Square Footage

Total number of units:	41
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	40
Total number of Low Income Units:	40
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	37,507
Total square footage of Low Income Units:	37,507
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	7,030
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	3,834
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	48,371

<sup>\*</sup>equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$478,230
\$478,230
\$391,833

# H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

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Indicate the number of units anticipated for the following populations:

indicate the number of unite anticipated for the fellowing populations:			
N/A			
40			
Units w/ tenants of multiple disability type or subsidy layers (explain)			
For 4% federal applications only:			
N/A			

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Estimated Actua		
	Submittal	Approval	Approval
Negative Declaration under CEQA	n/a		6/20/2019
NEPA	n/a		
Toxic Report	n/a		
Soils Report	n/a		
Coastal Commission Approval	n/a		
Article 34 of State Constitution			6/20/2019
Site Plan			6/20/2019
Conditional Use Permit Approved or Required	n/a		
Variance Approved or Required	n/a		
Other Discretionary Reviews and Approvals			6/20/2019

	Project and Site Information				
Current Land Use Designation		Mixed - residential/commericial			
Current Zoning and Maximum Density	CN-S	A / 30 units per acre			
Proposed Zoning and Maximum Density		A / 41 units per acre - 35% State Density Bonus with afford			
Occupancy restrictions that run with the land	No	(if yes, explain here)			
due to CUP's or density bonuses?	140				
Building Height Requirements	Maximum building height is 4 stories, concession and zoning cle				
Required Parking Ratio		atio			

# B. Development Timetable

		Actual o	Actual or Sche	
		Month	1	Year
SITE	Environmental Review Completed	6	1	2019
SILE	Site Acquired	1	1	2020
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	6	1	2019
	Grading Permit	1	1	2020
	Building Permit	1	1	2020
CONSTRUCTION	Loan Application	6	_ / _	2019
FINANCING	Enforceable Commitment	6	_ / _	2019
FINANCING	Closing and Disbursement	1	1	2020
PERMANENT	Loan Application	6	1	2019
FINANCING	Enforceable Commitment	6	1	2019
TINANCING	Closing and Disbursement	7	1	2021
	Type and Source: City of Santa Rosa Fee Waiver	6	1	2019
	Application	4	1	2019
	Closing or Award	6	1	2019
	Type and Source: City of Santa Rosa - Dev. Loan	6	_ / _	2019
	Application	4	_ / _	2019
	Closing or Award	6	1	2019
	Type and Source: (specify here)	N/A	1	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	_ / _	
OTHER LOANS	Application	N/A	/	
AND GRANTS	Closing or Award	N/A	1	
AND GRAINTS	Type and Source: (specify here)	N/A	_ /	
	Application	N/A	1	
	Closing or Award	N/A	_ / _	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	7	1	2020
	Construction Start	1	1	2020
	Construction Completion	1	1	2021
	Placed In Service	1	1	2021
	Occupancy of All Tax Credit Units	3	1	2021

# III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

# A. Construction Financing

# List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds	
1) Banner Bank	24	5.000%	\$11,360,635	
2) CREA LIHTC Equity Contribution	n/a	n/a	\$2,361,364	
3) Construction Period Holdbacks	n/a	n/a	\$2,173,329	
4) City of Santa Rosa Fee Waivers	n/a	n/a	\$612,115	
5) City of Santa Rosa Loan	660	3.000%	\$3,100,000	
6)				
7)				
8)				
9)				
10)				
11)				
12)				
Total Funds For Construction: \$19,607,44				

	9)				
	10)				
	11)				
	12)				
			Total Fun	ds For Construction:	\$19,607,443
1)	Lender/Source: Banner Bank	2)	Lender/S	Source: CREA LIHTC E	equity Contribution
	Street Address: 701 B Street, Suite 100		Street Ac	ddress: 1515 S Capital	of Texas Highway
	City: San Diego		City:	Austin, TX	
	Contact Name: Waheed Karim		Contact I	Name: Rachel Thomas	3
	Phone Number (619) 518-2610 Ext.:		Phone N	umber 512 861 4081	Ext.:
	Type of Financing: Construction			Financing: LIHTC equit	.v
	Is the Lender/Source Committed? Yes			nder/Source Committe	
3)	Lender/Source: Construction Period Holdback	(S 4)	Lender/S	Source: City of Santa R	osa Fee Waivers
	Street Address: 4 Venture Suite 295		Street Ac	ddress: 100 Santa Ros	a Avenue
	City: Irvine, CA 92618		City:	Santa Rosa	
	Contact Name: Anjela Ponce		Contact I	Name: Frank Kasimov	
	Phone Number 949 727 3656 Ext.:		Phone N	umber 707 543 3465	Ext.:
	Type of Financing: Dev. Fee & Other deferred	proj. co	Type of F	inancing: Waiver of ci	ty imposed fees
	Is the Lender/Source Committed? Yes	<del></del>	Is the Le	nder/Source Committe	ed? Yes
	<del></del>				
5)	Lender/Source: City of Santa Rosa Loan	6)	Lender/S	Source:	
•	Street Address: 100 Santa Rosa Avenue	· ·	Street Ac	ddress:	
	City: Santa Rosa		City:		
	Contact Name: Frank Kasimov		Contact I	Name:	
	Phone Number 707 543 3465 Ext.:		Phone N		Ext.:
	Type of Financing: Soft city loan			inancing:	
	Is the Lender/Source Committed? Yes		71	nder/Source Committe	ed? Yes
	io the Editadi, Course Committee.		10 1110 20	naci, course committee	100
7)	Lender/Source:	8)	Lender/S	Source:	
ŕ	Street Address:		Street Ac	ddress:	
	City:		City:		
	Contact Name:		Contact I	Name:	
	Phone Number Ext.:		Phone N	umber	Ext.:
	Type of Financing:		Type of F	inancing:	
	Is the Lender/Source Committed? Yes			nder/Source Committe	ed? Yes
9)	Lender/Source:	10	) Lender/S	Source:	
-	Street Address:		Street Ac	ddress:	
	City:		City:		
	Contact Name:		Contact I	Name:	
	Phone Number Ext.:		Phone N	umber	Ext.:
	Type of Financing:			inancing:	
	Is the Lender/Source Committed? No		71	nder/Source Committe	ed? No
			, <b>-0</b>		

<ol> <li>Lender/Source:</li> </ol>			12) Lender/Source:			
Street Address:			Street Address:			
City:			City:			
Contact Name:			Contact Name:			
Phone Number		Ext.:	Phone Number		Ext.:	
Type of Financi	ng:	<u></u>	Type of Financi	ng:	_	
Is the Lender/So	ource Committed?	No	Is the Lender/S	ource Committed?	No	

# III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

# A. Permanent Financing

# List Below All Projected Sources Required To Complete Construction

1	lame of Lender/Source	Term (months)	Interest	Residual	Annual Debt	Amount of
		(IIIOIIIIIS)	Rate	Receipts /	Service	Funds
	. D I	400	E 7500/	Deferred Pymt.	<b>#</b> 007.704	<b>#0.500.000</b>
1) Banne		420	5.750%		\$237,784	\$3,580,000
2) City of	Santa Rosa Fee Waivers	n/a	n/a		n/a	\$612,115
3) Develo	per Fee Note	180	3.000%	Residual	n/a	\$508,509
4) City of	Santa Rosa Loan	660	3.000%	Residual	n/a	\$3,100,000
5)						
6)						
7)						
8)						
9)						
10)						
11)						
12)						
Total Permanent Financing:						\$7,800,624
	·			Total Tax	Credit Equity:	\$11,806,819
	·			Total Sources of	Project Funds:	\$19,607,443

			Total Fermanent Financing.	\$7,000,02
			Total Tax Credit Equity:	\$11,806,81
			Total Sources of Project Funds:	\$19,607,44
1)	Lender/Source: Banner Bank	2)	Lender/Source: City of Santa Rosa Fe	e Waivers
,	Street Address: 701 B Street, Suite 100	,	Street Address: 100 Santa Rosa Aven	
	City: San Diego		City: Santa Rosa	
	Contact Name: Waheed Karim		Contact Name: Frank Kasimov	
	Phone Number (619) 518-2610 Ext.:		Phone Number 707 543 3465	Ext.:
	Type of Financing: Conventional Perm Debt		Type of Financing: Waiver of city fees	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source: Developer Fee Note	4)	Lender/Source: City of Santa Rosa Lo	an
-,	Street Address: 4 Venture Suite 295	• •	Street Address: 100 Santa Rosa Aven	
	City: Irvine, CA 92618		City: Santa Rosa	
	Contact Name: Anjela Ponce		Contact Name: Frank Kasimov	
	Phone Number 949 727 3656 Ext.:		Phone Number 707 543 3465	Ext.:
	Type of Financing: Deferred developer fee		Type of Financing: City of Santa Rosa	soft loan
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
5)	Lender/Source:	6)	Lender/Source:	
•	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	No
7)	Lender/Source:	8)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No

10) Lender/Source:
Street Address:
City:
Contact Name:
Phone Number Ext.:
Type of Financing:
Is the Lender/Source Committed? No
12) Lender/Source:
Street Address:
City:
Contact Name:
Phone Number Ext.:
Type of Financing:
Is the Lender/Source Committed?

#### **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

#### A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
()	(-)	Proposed	Total Monthly	(-)	Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	3	\$540	\$1,620	\$67	\$607	30%	30.0%
1 Bedroom	5	\$945	\$4,725	\$67	\$1,012	50%	50.0%
1 Bedroom	3	\$1,148	\$3,444	\$67	\$1,215	60%	60.0%
2 Bedrooms	3	\$641	\$1,923	\$88	\$729	30%	30.0%
2 Bedrooms	6	\$1,127	\$6,762	\$88	\$1,215	50%	50.0%
2 Bedrooms	6	\$1,370	\$8,220	\$88	\$1,458	60%	60.0%
3 Bedrooms	3	\$733	\$2,199	\$109	\$842	30%	30.0%
3 Bedrooms	6	\$1,295	\$7,770	\$109	\$1,404	50%	50.0%
3 Bedrooms	5	\$1,576	\$7,880	\$109	\$1,685	60%	60.0%
Total # Units:	40	Total:	\$44,543		Average:	49.0%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category. No

#### B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
3 Bedrooms	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

#### C. Market Rate Units

(a)	(b)	(c) Proposed	(d) Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
<b>-</b>			
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$44,543
Aggregate Annual Rents For All Units:	\$534,516

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Total Projected Annual Rental Subsidy:	
Expiration Date of Contract:	
Length of Contract (years):	
Number of Units Receiving Assistance:	

#### E. Miscellaneous Income

Annual Income from Lau	\$4,800
Annual Income from Ver	
Annual Interest Income:	
Other Annual Income:	\$2,580
	\$7,380
Total A	\$541,896

#### F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$15	\$19	\$23		
Water Heating:		\$15	\$19	\$23		
Cooking:		\$6	\$9	\$12		
Lighting:		\$31	\$41	\$51		
Electricity:						
Water:*						
Other: (specify here)						
Total:		\$67	\$88	\$109		

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

# Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the City of Santa Rosa

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

# G. Annual Residential Operating Expenses

Administrative	Advertis	sing:	\$1,500
	Legal:		\$3,000
	Accoun	ting/Audit:	\$3,500
	Security	r:	\$1,500
	Other:	Internet, Telephone, & Misc.	\$3,500
		Total Administrative:	\$13,000
Management		Total Management:	\$20,592
	<del></del>		
Utilities	Fuel:		07.070
	Gas:		\$7,950
	Electrici	,	\$12,500
	Water/S		\$15,500
		Total Utilities:	\$35,950
Daymall /	0:4	Managan	<b>#07.000</b>
Payroll /		Manager:	\$37,000
Payroll Taxes		ance Personnel:	\$31,000
	Other:	Payroll Taxes	\$13,600
		Total Payroll / Payroll Taxes:	\$81,600
		Total Insurance:	\$20,000
Maintenance	Painting	ı	\$3,300
Mamterianice	Repairs		\$5,000
		emoval:	\$4,000
	Extermi		\$3,000
	Ground	0	\$4,000
	Elevato		\$4,200
	Other:	(specify here)	<del>+ 1,===</del>
	<u> </u>	Total Maintenance:	\$23,500
		Total Maintenance.	Ψ20,000
Other Operating	Other:	Computer Software License & Training	\$2,158
Expenses	Other:	(specify here)	
=	Other:	(specify here)	
	Other:	(specify here)	
	Other:	(specify here)	

## **Total Expenses**

Total Annual Residential Operating Expenses:	\$196,800
Total Number of Units in the Project:	41
Total Annual Operating Expenses Per Unit:	\$4,800
Total 3-Month Operating Reserve:	\$116,771
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$30,000
Total Annual Reserve for Replacement:	\$12,300
Total Annual Real Estate Taxes:	\$2,500
Other (Specify):	
Other (Specify):	

**Total Other Expenses:** 

#### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

# III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

#### A. Inclusion/Exclusion From Eligible Basis

Funding Source	Included in		
If lender is not funding source	Eligible Basis		
(HOME, CDBG, etc.) NO	<u>T</u> lender.	Yes/No	Amount
<b>HOME Investment Partnership</b>	Act (HOME)	N/A	
Community Development Block	Grant (CDBG)	N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assista	ince Program	N/A	
MHSA		N/A	
MHP		N/A	
Housing Successor Agency Ful	nds	N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan?	No	N/A	
State: (specify here)		N/A	
Local: Santa Rosa City Loan		Yes	\$3,100,000
Private: (specify here)		N/A	
Other: (specify here)		N/A	
Other: (specify here)		N/A	
Other: (specify here)		N/A	

# B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

# C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:			RHS 514	l:	
HUD Sec 236:			RHS 515	<b>5</b> :	
If Section 236, IRP?			RHS 521	(rent subsidy):	
RHS 538:			State / Lo	ocal:	
HUD Section 8:			Rent Sup	/ RAP:	
If Section 8:	(select o	ne)			
HUD SHP:					
Will the subsidy contin	nue?: No		Other:	(specify here)	
If yes enter amount:		0	ther amount:		

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

#### A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$253,663	'		
	1 Bedroom	\$292,471	1	1	\$3,217,181
	2 Bedrooms	\$352,800	1	5	\$5,292,000
	3 Bedrooms	\$451,584	1	5	\$6,773,760
	4+ Bedrooms	\$503,093			
	•	TOTAL UNITS:	4		
		TOTAL UNADJUSTED THE	RESHOLD B		\$15,282,941
				Yes/No	
(a)		tment for projects paid in whole		No	
		a legal requirement for the payr			
		wages or financed in part by a			
		uiring the employment of constr			
		east state or federal prevailing v	vages.		
	List source(s) or labor-aff	iliated organization(s):		•	
		nent for projects that certify that		No	
		agreement within the meaning of			
		Contract Code, or (2) they will us			
		defined by Section 25536.7 of t			
		rm all onsite work within an app	renticeable		
		and construction trades.	to an an incident		
(b)		ment for new construction project		No	
		th residential units (not "tuck und ruction of an on-site parking stru			
	two or more levels.	ruction of an on-site parking stri	icture of		
(-)					
(C)	` '	ment for projects where a day ca	re center is	No	
(4)	part of the development.	ment for projects where 100 per	cont of the	No	
(u)		· Special Needs populations.	ent or the	INO	
(e)		adjustment for projects applying	under	No	
(0)		10326 of these regulations that		140	
		es in the section: Item (e) Featu			
(f)		associated costs or up to a 15%		No	
``	adjustment for projects re	equiring seismic upgrading of ex	isting		
	structures, and/or on-site	toxic or other environmental mi	tigation as		
		chitect or seismic engineer.			
	If Yes, select type: N/A				
(g)		nt impact fees required to be pa		Yes	
		tification from local entities asse		Please Enter	\$416,972
		MPACT FEES ARE INELIGIBL		Amount:	
(h)		tment for projects wherein at lea		Yes	\$1,528,294
///		inits are serviced by an elevator			
(1)		tment for a project that is: (i) in a		No	
		reshold basis limit for a 2-bedro			
		0,000; <u>AND</u> (ii) located in a cens			
	High Resource.	HCD Opportunity Area Map as	ingriest of		
	i ligii Kesouice.				
		TOTAL ADJUSTED THI	RESHOLD B	<u>ASIS LIMIT:</u>	\$17,228,207

# **HIGH COST TEST**

Total Eligible Basis \$16,065,161

Percentage of the Adjusted Threshold Basis Limit 93.249%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	LIBCES AND I	ISES BUIDGET	Г						Par	manent Sources								
THE SOUNCES AND USES BUDGET - S	ZOTION IT SO	ONOLO AND	JOEO BODGE		1)Banner Bank	2)City of Santa		4)City of Santa	5)	6)	7)	8)	9)	10)	11)	12)			
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY		Rosa Fee Waivers	Fee Note	Rosa Loan									SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION																			
<sup>1</sup> Land Cost or Value	\$1,300,000	\$1,300,000		\$1,300,000													\$1,300,000		
<sup>2</sup> Demolition Legal	\$25,000	\$25,000		\$25,000													\$25,000		
Land Lease Rent Prepayment																			
<sup>1</sup> Total Land Cost or Value	\$1,325,000	\$1,325,000		\$1,325,000													\$1,325,000		
Existing Improvements Cost or Value <sup>2</sup> Off-Site Improvements																			
Total Acquisition Cost																			
Total Land Cost / Acquisition Cost	\$1,325,000	\$1,325,000		\$1,325,000													\$1,325,000		
Predevelopment Interest/Holding Cost Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION Site Work																			
Structures																			
General Requirements  Contractor Overhead																			
Contractor Overnead  Contractor Profit																			
Prevailing Wages																			
General Liability Insurance Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION Site Work	\$300,000	\$300,000		\$199,523	\$100,477												\$300,000	\$300,000	
Structures	\$9,037,000	\$9,037,000		\$2,910,293	\$3,026,707			\$3,100,000									\$9,037,000	\$9,037,000	
General Requirements Contractor Overhead	\$560,220 \$197,944	\$560,220		\$372,589	\$187,631												\$560,220	\$560,220 \$197,944	
Contractor Overnead  Contractor Profit	\$593,833	\$197,944 \$593,833		\$131,648 \$394,944	\$66,296 \$198,889												\$197,944 \$593,833	\$197,944	
Prevailing Wages	, ,	, , , , , ,																	
General Liability Insurance Other: (Specify)																			
Total New Construction Costs	\$10,688,997	\$10,688,997		\$4,008,997	\$3,580,000			\$3,100,000									\$10,688,997	\$10,688,997	
ARCHITECTURAL FEES		2																^	
Design Supervision	\$500,000	\$500,000		\$500,000													\$500,000	\$500,000	
Total Architectural Costs	\$500,000	\$500,000		\$500,000													\$500,000	\$500,000	
Total Survey & Engineering CONSTRUCTION INTEREST & FEES	\$500,000	\$500,000		\$500,000													\$500,000	\$500,000	
Construction Loan Interest	\$544,701	\$544,701		\$544,701													\$544,701	\$333,359	
Origination Fee	\$120,000	\$120,000		\$120,000													\$120,000	\$120,000	
Credit Enhancement/Application Fee Bond Premium	\$25,000	\$25,000		\$25,000													\$25,000	\$25,000	
Title & Recording	\$15,000	\$15,000		\$15,000													\$15,000	\$15,000	
Taxes Insurance	\$15,000 \$125,000	\$15,000 \$125,000		\$15,000 \$125,000													\$15,000 \$125,000	\$15,000 \$125,000	
Other: (Specify)	φ1∠5,∪00	φ1∠5,000		φ125,000													\$125,000	φ125,000	
Other: (Specify)	<b>AC.11</b>	40.11		*****													A	A	
Total Construction Interest & Fees PERMANENT FINANCING	\$844,701	\$844,701		\$844,701													\$844,701	\$633,359	
Loan Origination Fee	\$35,767	\$35,767		\$35,767													\$35,767		
Credit Enhancement/Application Fee Title & Recording	\$30,000	\$30,000		\$30,000													\$30,000		
Taxes	\$30,000	\$30,000		\$30,000													\$30,000		
Insurance																			
Other: (Specify) Other: (Specify)																			
Total Permanent Financing Costs	\$65,767	\$65,767		\$65,767													\$65,767		
Subtotals Forward	\$13,924,465	\$13,924,465		\$7,244,465	\$3,580,000			\$3,100,000									\$13,924,465	\$12,322,356	
LEGAL FEES  Lender Legal Paid by Applicant	\$245,000	\$245,000		\$245,000													\$245,000	\$175,000	
Other: (Specify)																			
Total Attorney Costs	\$245,000	\$245,000		\$245,000													\$245,000	\$175,000	
RESERVES Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve	0440 == :	0440 == :		<b>6440</b> == 1													0440 ==:		
3-Month Operating Reserve Other: (Specify)	\$116,771	\$116,771		\$116,771													\$116,771		
Total Reserve Costs	\$116,771	\$116,771		\$116,771													\$116,771		
·				·	·	·		·									·		

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Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	ECTION 1: SC	OURCES AND	USES BUDGE	Т						Per	manent Sources	S							
					1)Banner Bank	2)City of Santa	3)Developer	4)City of Santa	5)	6)	7)	8)	9)	10)	11)	12)			
						Rosa Fee	Fee Note	Rosa Loan											
	TOTAL					Waivers												70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$1,068,900	\$1,068,900		\$1,068,900													\$1,068,900	\$1,068,900	1
Soft Cost Contingency	\$63,020	\$63,020		\$63,020													\$63,020	\$63,020	i .
Total Contingency Costs	\$1,131,920	\$1,131,920	)	\$1,131,920													\$1,131,920	\$1,131,920	j.
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$68,010	\$68,010		\$68,010													\$68,010		
Environmental Audit	\$30,000			\$30,000													\$30,000	\$30,000	i
Local Development Impact Fees	\$416,972	\$416,972		\$416,972													\$416,972	\$416,972	
Permit Processing Fees	\$936,028	\$936,028	3	\$323,913		\$612,115											\$936,028	\$323,913	
Capital Fees																			
Marketing	\$125,000	\$125,000	)	\$125,000													\$125,000		
Furnishings																			
Market Study	\$15,000	\$15,000	)	\$15,000													\$15,000	\$15,000	1
Accounting/Reimbursable																			
Appraisal Costs																			
Other: Feasability	\$250,000	\$250,000	)	\$250,000													\$250,000	\$250,000	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$1,841,010	\$1,841,010	)	\$1,228,895		\$612,115											\$1,841,010	\$1,035,885	, i
SUBTOTAL PROJECT COST	\$17,259,166	\$17,259,166	6	\$9,967,051	\$3,580,000	\$612,115		\$3,100,000									\$17,259,166	\$14,665,161	
DEVELOPER COSTS																			
Developer Overhead/Profit	\$2,348,277	\$2,348,277	1	\$1,839,768			\$508,509										\$2,348,277	\$1,400,000	
Consultant/Processing Agent	•																		
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$2,348,277	\$2,348,277	1	\$1,839,768			\$508,509										\$2,348,277	\$1,400,000	1
TOTAL PROJECT COST			3	\$11,806,819	\$3,580,000	\$612,115	\$508,509	\$3,100,000									\$19,607,443	\$16,065,161	
Note: Syndication Costs shall NOT be included as a project cost.  Bridge Loan Expense During Construction:																			
Calculate Maximum Developer Fee using the	eligible basis su	ubtotals.														Tota	al Eligible Basis:	\$16,065,161	
DOUBLE CHECK AGAINST PERMANENT I	FINANCING TO	TALS:		\$11,806,819	\$3,580,000	\$612,115	\$508,509	\$3,100,000										<u> </u>	

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner) Organizational Fee Bridge Loan Fees/Exp. Legal Fees Consultant Fees Accountant Fees Tax Opinion				est of my knowledge, accurate and actual costs associated with the construction, acquisitio ct. I authorize the California Tax Credit Allocation Committee to utilize this information to
•				
Other		Signature of Owner/General Partner	Date	
Total Syndication Costs		Printed Name of Signatory	Title of Signatory	_
CERTIFICATION OF CPA/TAX PROFE	SSIONAL:			
		using project, I certify under penalty of perjury, that the percentage of aggreg	egate basis financed by tax-exempt bonds is:	
Signature of Project CPA/Tax Professio		Date	gate date intained by the occup.	
	-			
1				

23 Sources and Uses Budget

<sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

<sup>&</sup>lt;sup>2</sup> Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

# **V. BASIS AND CREDITS**

A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Projects w/ building(s) located in DDA/QCT areas & Non-DD	A/Non-QCT areas,		giy.	
		70% PVC for		
	70% PVC for	New Const/		30% PVC for
	New Const/	Rehabilitation	30% PVC for	Acquisition
	Rehabilitation	NON-DDA/	Acquisition	NON-DDA/
	DDA/QCT	NON-QCT	DDA/QCT	NON-QCT
	Building(s)	Building(s)	Building(s)	Building(s)
Total Eligible Basis:	\$16,065,161	• ,	<u> </u>	
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract Ineligible Basis related to Excess Parking:				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
Total Eligible Basis Voluntarily Excluded:	\$5,552,340			
Total Basis Reduction:	(\$5,552,340)			
Total Requested Unadjusted Eligible Basis:	\$10,512,821			
Total Adjusted Threshold Basis Limit:		\$17,22	8,207	
*QCT or DDA Adjustment:	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$13,666,667			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$13,666,667			
Total Qualified Basis:		\$13,66	6,667	

<sup>\*130%</sup> boost if the building(s) is located in a DDA or QCT, or Reg. Section 10317(d) as applicable. (Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

#### **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$13,666,667	
**Applicable Percentage:	9.00%	3.30%
Subtotal Annual Federal Credit:	\$1,230,000	
Total Combined Annual Federal Credit:	\$1,23	30,000

<sup>\*\*</sup>Applicants are required to use these percentages in calculating credit at the application stage.

24 **Basis & Credits** 

C. Determination of Minimum Federal Credit Necessary For Feasibilit Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor  Federal tax credit factor must be at least \$1.00 for self-syndication project	\$1 \$ \$1	9,607,443 67,800,624 1,806,819 \$0.95990	
at least \$0.85 for all other projects.  Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit	\$1 \$ \$	2,300,000 1,230,000 1,230,000 1,806,819	
Remaining Funding Gap  If Applying For State Credit Complete S	Section (D) & (E	E).	
D. Determination of State Credit State Credit Basis  Rehabilitation or new construction basis only (no acquisition basis), exce			
eligible for State Credit on the acquisition basis at the 0.13 factor when r  Factor Amount  Maximum Total State Credit	no 130% basis inc 30%	rease is used	
E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor  State tax credit factor must be at least \$0.80 for "certified" state credits; least \$0.79 for self-syndication projects; or at least \$0.70 for all other pro-			
State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit			
Remaining Funding Gap			

25 Basis & Credits

#### VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

#### A. General Partner and Management Company Characteristics

**Maximum 9 Points** 

A(1) General Partner Experience General Partner Name: 6 Points

IH Dutton Flats Santa Rosa LLC

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

Total Points for General Partner Experience: 6

## A(2) Management Company Experience

3 Points

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

**Management Company Name:** 

FPI Management Inc.

**Total Points for Management Company Experience:** 

3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

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Total Points for General Partner & Management Company Experience:

9

B. Housing Needs Maximum 10 Points

Large Family

Select one if project is a scattered site acquisition and/or rehabilitation :

N/A

Total Points for Housing Needs: 10

#### C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

#### a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. 7 Points

ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. 3 Points

Select one:



In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A



A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:

7

#### b) Public Park

(i) The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park <a href="shall not">shall not</a> include 1) school grounds <a href="unless">unless</a> there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways <a href="unless">unless</a> there is a trailhead or designated access point within the specified distance.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

(ii) The site is within 3/4 mile (1.5 miles for Rural set-aside).

2 Points

Select one:

(i)

#### Total Points for Public Park Amenity:

3

#### c) Book-Lending Public Library

(i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). 3 Points

(ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).

2 Points

Select one:

(ii)

#### Total Points for Public Library Amenity:

2

# d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). 5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). 4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects). 3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). 4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

1 Point

Select one:

(ii)

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

4

#### e) Public Elementary, Middle, or High School

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. 3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one: (ii)

#### Total Points for Public Elementary, Middle, or High School Amenity:

#### f) Senior Developments: Daily Operated Senior Center

(i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). 3 Points

(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).

2 Points

Select one: N/A

#### Total Points for Daily Operated Senior Center Amenity:

#### g) Special Needs Development: Population Specific Service Oriented Facility

(i) For a **special needs development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. 2 Points

Select one: N/A

#### Total Points for Population Specific Service Oriented Facility Amenity:

#### h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

2 Points

Select one: N/A

#### Total Points for Medical Clinic or Hospital Amenity:

#### i) Pharmacy

(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).

31

1 Point

Select one:

Total Points for Pharmacy:

#### j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placedin-service date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 3 Points

Select one: N/A

Total Points for Internet Service:

Λ

#### k) Highest or High Resources Area

N/A

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource 8 Points

Select one:

Total Points for Highest or High Resources Area:

0

Total Points for Site Amenities:

19

#### Site Amenity Contact List: Santa Rosa City Bus Amenity Name: Address: 100 Santa Rosa Avenue Santa Rosa 95404 City, Zip Contact Person: Jason Nutt Phone: 707-543-3333 Ext.: Amenity Type: Transit Station/Transit Stop Website: www.srcity.org Distance in miles: Within 1/3 Mile DeMeo Park Amenity Name: 610 Polk Street Address: City, Zip Santa Rosa 95401 Caluha Barnes Contact Person: 707-543-3770 Phone: Ext.:

www.srcity.org Website: Distance in miles: Within 1/2 Mile Amenity Name: Oliver's Market 461 Stony Point Road Address: Santa Rosa 95401 City, Zip Contact Person: Roger Guttridge Phone: 707-284-3530 Ext.: Grocery/Farmers' Market Amenity Type: Website: www.oliversmarket.com Within 1 Mile Distance in miles:

211 E Street

Sonoma County Library

Public Park

Amenity Type:

Amenity Name:

Address:

Santa Rosa 95404 City, Zip Contact Person: Kate Keaton 707-308-3020 Phone: Ext.: **Book-Lending Public Library** Amenity Type: Website: www.sonomalibrary.org Distance in miles: Within 1 Mile Amenity Name: Roseland Elementary 950 Sebastopol Road Address: Santa Rosa 95407 City, Zip Contact Person: Michelle Leisen Phone: 707-545-0100 Ext. Public Elementary/Middle/High School Amenity Type: Website: www.roselandsd.org Distance in miles: Within 3/4 Mile

Website:
Distance in miles:
Amenity Name:
Address:
City, Zip
Contact Person:
Phone:
Amenity Type:

Amenity Name:

Contact Person:

Amenity Type:

Address:

City, Zip

Phone:

**CVS Pharmacy** 

Paul Jeffries

Pharmacy

707-526-7523

www.cvs.com

Within 1 Mile

463 Stony Point Road

Ext.:

Ext.:

Ext.:

Ext.:

Ext.:

Santa Rosa 95401

Distance in miles:

Website:

Amenity Name:
Address:
City, Zip
Contact Person:
Phone:
Amenity Type:
Website:
Distance in miles:

Amenity Name:
Address:
City, Zip
Contact Person:
Phone:
Amenity Type:
Website:
Distance in miles:

Amenity Name:
Address:
City, Zip
Contact Person:
Phone:
Amenity Type:
Website:

Distance in miles:

33

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

**Items 1 through 6** are applicable to Large Family, Senior, and At-Risk projects. **Items 7 through 12** are applicable to Special Needs projects. **Items 1** through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, At-Risk projects, Number of Bedrooms =	83	
Special Needs, Number of Bedrooms =	0	

Amenities may include, but are not limited to:

a) Lar	ge F	amily, Senior, At-Risk projects:	
		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.):	
Yes		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
N/A		Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A		Minimum of 84 hours instruction each year (42 hours for small developments*).	7 points
N/A		Minimum of 60 hours instruction each year (30 hours for small developments*).	5 points
Yes		Minimum of 36 hours instruction each year (18 hours for small developments*).	3 points
		*small developments = 20 units or less	
	(4)	<b>Health and wellness services and programs</b> . Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs:	
N/A		Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A		Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A		Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
Yes		Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
_			

(-)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop	
	and implement an individualized service plan, goal plan or independent living plan:	
I/A	Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
I/A_	Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
V/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
N/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points
(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
N/A	Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
N/A	Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
	*small developments = 20 units or less	
<mark>V/A</mark> (10	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark> (11	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
(12	) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
N/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points

The Service Budget worksheet must be completed.

36 Points System

**Total Points for Service Amenities:** 

10

#### D. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<u>D(1)</u> N	<u>lew</u>	Construction and Adaptive Reuse projects selec	t from the following features:	
Yes		Develop the project in accordance with the minimum requfollowing programs:		
		GreenPoint Rated Program		5 Points
N/A		ENERGY EFFICIENCY		
EITHE	R:	Energy efficiency as indicated in Reg. Section 10325(c)(5		
		the 2016 Title 24, Part 6 of the California Building Code (2	2 <mark>016 Stand</mark> ards):	
		Better than the 2016 Standards	N/A	0 Points
		Make the all health and an enterprise the enterprise and the state of the	and a second second section as a submitted of	
		If the local building department has determined that buildi	·	
		on or before December 31, 2016 are complete, then energy		
		requirements in the 2013 Title 24, Part 6 of the California	` '	0 Points
		Better than the 2013 Standards	N/A	U Points
OR:		Energy efficiency with renewable energy that provides the	following percentages of	
		project tenants' energy loads:	31 3	
		Low Rise (1-3 habitable stories)	N/A	0 Points
		Multifamily of 4+ habitable stories	N/A	0 Points
D(2) F	Reh	abilitation projects select from the following featu	ires:	
N/A	a.	Develop the project in accordance with the minimum requ	irements with any one of the	
		following programs:		
		N/A		0 Points
N/A	h	Rehabilitate to improve energy efficiency; points awarded	based on percentage decrease in	
IN/A	υ.	estimated Time Dependent Valuation energy use post-ref		
		Improvement over current:		
		N/A		0 Points
		1971		0 1 Olliko
N/A	C.	Additional rehabilitation project measures (chose one or n	nore of the following three categories):	
		1. PHOTOVOLTAIC / SOLAR		0 Points
		N/A		
N/A		2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, IN		0 Points
		Develop project-specific maintenance manual, including info	•, •	atures
		Undertake formal building systems commissioning, retro-co	mmissioning, or re-commissioning	
<b>.</b>		INDIVIDUAL MARTED (OD OUD METED OUDDENT MAG	TER METERERY CAR ELECTRICITY	
N/A		<ol> <li>INDIVIDUALLY METER (OR SUB-METER CURRENT MAS OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANT</li> </ol>		0 Points
		ON DETERMINE HOT WATER OF DEEP ON ALL TENANT		
D(3) N	Jaw	Construction and Rehabilitation projects:		
N/A	4 <u>644</u>	WATER EFFICIENCY:		0 Points
1 1//-(	u.	N/A		o ronna
1				

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods:	5

E. Lowest Income **Maximum 52 Points** 50 Points

#### E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

#### \*Available to Rural set-aside projects only.

\*\*60-80% AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)							
		**60-80%	*55%	50%	45%	40%	35%	30%	20%
Percent of Low- Income Units (exclusive of manager's units)									
	50%			25.0*	37.5				
	45%			22.5*	33.8				
	40%		10.0*	20.0	30.0				
	35%		8.8*	17.5	26.3	35.0		50.0	
	30%		7.5*	15.0	22.5	30.0	37.5	45.0	
	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0
	20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0
	15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0
	10%		2.5*	5.0	7.5	10.0	12.5	15.0	20.0

Consoli	•	efore entering your i		ne table
Number of Targeted Low-Income Units	Percent of Area Median Income (AMI) (20% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned
	20	0.00	0	0
9	30	22.50	20	30
	35	0.00	0	0
	40	0.00	0	0
	45	0.00	0	0
17	50	42.50	40	20
	0 -Rural only*	0.00	0	0
	0 -Rural only*	0.00	0	0
14	60-80**	35.00	35	0
40		Total Po	oints Requested:	50

#### E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.00%
4 BR	0	0	0.00%
3 BR	14	3	21.43%
2 BR	15	3	20.00%
1 BR	11	3	27.27%
SRO	0	0	0.00%
Total:	40	9	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2	ı
Total Points for Lowest Income:	5	2

#### F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

# Yes (i) Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing Yes (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit, are either finally approved or unnecessary Maximum 10 Points 5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days\* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

\*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed: 10

#### G. Miscellaneous Federal and State Policies **Maximum 2 Points** For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax 2 Points Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership.

**Total Points for Miscellaneous Federal and State Policies:** 

# VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
3. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	19	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	50.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

<sup>\*</sup>Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM - PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

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For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs

X Size Factor

Total Residential Project Development Costs

+ (( 1 — Requested Unadjusted Eligible Basis — ) /3)

LEVERAGED SOFT FINANCING	
Capitalized Value of Rent Differentials of Public Rent/operating Subsidies \$0	
Total donated land value	
Total fee waivers \$612,115	
List Leveraged Soft Financing excluding donated land and fee waivers:	
City of Santa Rosa Loan \$3,100,000	HYBRID PROJECT (NEW CONSTRUCTION)  4% Development Project Costs:  Residential Project Development Cost  Commercial Project Development Cost
Less: Excess Purchase Price Over Appraised Value Less: Ineligible Offsites  Total Leveraged Soft Financing excluding donated land and fee waivers  TOTAL  \$3,100,000 \$3,712,115	=
For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:  The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculate Numerator. TCAC staff may adjust this ratio as deemed appropriate.  Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financial Costs)	od First Before Applying Any Subsidy Adjustment/Increase To The
SIZE FACTOR CALCULATION New Construction:  Yes  9% Tax Credit Units:  Size Factor:  1.00  HYBRID (NEW CONSTRUCTION)  4% Development Units:  Amount of 4% Tax Credit Units:  Total Tax Credit Units:  41  Total Tax Credit Units:	, , , , , , , , , , , , , , , , , , ,
FINALTIE BREAKER CALCULATION Leveraged Soft Financing less commercial proration \$3,712,115	
Leveraged Soft Financing times Size Factor \$3,712,115	

45 Final Tie Breaker

#### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

#### Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

*Rent Limit Underwriting:	
Special Needs Units in Special Needs Projects subject to the 40% average AMI rec	quirement
of TCAC regulations section 10325(g)(3)(A), use 30% AMI rent limits	
Use 40% AMI for ALL OTHERS	
**Contract Rent Underwriting:	
For USDA subsidy only, use the higher of 60% AMI or committed contract rents.	
Public Subsidy	Calculated

			Public Subsidy	Calculated
Unit Type	# of Units	*Rent Limit:	**Contract Rent	Annual Rent
SRO				\$0
	Annual Rent [	Differential for Pub	lic Rent Subsidies:	\$0
	SRO SRO SRO SRO SRO SRO SRO	SRO SRO SRO SRO SRO SRO SRO SRO SRO	SRO SRO SRO SRO SRO SRO SRO SRO	Unit Type # of Units *Rent Limit: **Contract Rent  SRO SRO SRO SRO SRO SRO SRO SRO SRO SR

Total Rent Differentials	\$0
Less Vacancy	5.0%
Net Rental Income	\$0
Available for Debt Service	
@ 1.15 Debt Coverage Ratio:	\$0
	4.5
Loan Term (years)	15
Interest Rate (annual)	6.0%
Debt Coverage Ratio	1.15
Capitalized Value of Rent Differentials	\$0

#### Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:	
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter: Aggregate Subsidy Amount: Number of Years in the Subsidy Contract: Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

46 Final Tie Breaker

# 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$534,516	\$547,879	\$561,576	\$575,615	\$590,006	\$604,756	\$619,875	\$635,372	\$651,256	\$667,537	\$684,226	\$701,331	\$718,865	\$736,836	\$755,257
Less Vacancy	5.00%	-26,726	-27,394	-28,079	-28,781	-29,500	-30,238	-30,994	-31,769	-32,563	-33,377	-34,211	-35,067	-35,943	-36,842	-37,763
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	7,380	7,565	7,754	7,947	8,146	8,350	8,559	8,773	8,992	9,217	9,447	9,683	9,925	10,173	10,428
Less Vacancy	5.00%	-369	-378	-388	-397	-407	-417	-428	-439	-450	-461	-472	-484	-496	-509	-521
Total Revenue		\$514,801	\$527,671	\$540,863	\$554,385	\$568,244	\$582,450	\$597,012	\$611,937	\$627,235	\$642,916	\$658,989	\$675,464	\$692,350	\$709,659	\$727,401
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$13,000	\$13,455	\$13,926	\$14,413	\$14,918	\$15,440	\$15,980	\$16,540	\$17,119	\$17,718	\$18,338	\$18,980	\$19.644	\$20,331	\$21.043
Management		20,592	21,313	22,059	22,831	23,630	24,457	25,313	26,199	27,116	28,065	29,047	30,064	31,116	32,205	33,332
Utilities		35,950	37,208	38,511	39,858	41,253	42,697	44,192	45,738	47,339	48,996	50,711	52,486	54,323	56,224	58,192
Payroll & Payroll Taxes		81,600	84,456	87,412	90,471	93,638	96,915	100,307	103,818	107,452	111,212	115,105	119,134	123,303	127,619	132,085
Insurance		20,000	20,700	21,425	22,174	22,950	23,754	24,585	25,446	26,336	27,258	28,212	29,199	30,221	31,279	32,374
Maintenance		23,500	24,323	25,174	26,055	26,967	27,911	28,888	29,899	30,945	32,028	33,149	34,309	35,510	36,753	38,039
Other Operating Expenses (specify	y):	2,158	2,234	2,312	2,393	2,476	2,563	2,653	2,746	2,842	2,941	3,044	3,151	3,261	3,375	3,493
Total Operating Expenses		\$196,800	\$203,688	\$210,817	\$218,196	\$225,833	\$233,737	\$241,918	\$250,385	\$259,148	\$268,218	\$277,606	\$287,322	\$297,378	\$307,787	\$318,559
Transit Pass/Tenant Internet Exper	nse* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	30,000	31,050	32,137	33,262	34,426	35,631	36,878	38,168	39,504	40,887	42,318	43,799	45,332	46,919	48,561
Replacement Reserve		12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300
Real Estate Taxes	1.020	2,500	2,550	2,601	2,653	2,706	2,760	2,815	2,872	2,929	2,988	3,047	3,108	3,171	3,234	3,299
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$241,600	\$249,588	\$257,855	\$266,410	\$275,264	\$284,428	\$293,911	\$303,725	\$313,882	\$324,393	\$335,271	\$346,530	\$358,181	\$370,239	\$382,719
Cash Flow Prior to Debt Service		\$273,201	\$278,083	\$283,008	\$287,974	\$292,980	\$298,023	\$303,101	\$308,212	\$313,354	\$318,523	\$323,718	\$328,934	\$334,169	\$339,420	\$344,682
MUST PAY DEBT SERVICE																
Banner Bank		237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784	237,784
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784	\$237,784
Cash Flow After Debt Service		\$35,417	\$40,299	\$45,224	\$50,190	\$55,196	\$60,239	\$65,317	\$70,428	\$75,570	\$80,739	\$85,934	\$91,150	\$96,385	\$101,636	\$106,898
Percent of Gross Revenue		6.54%	7.26%	7.94%	8.60%	9.23%	9.83%	10.39%	10.93%	11.45%	11.93%	12.39%	12.82%	13.23%	13.61%	13.96%
25% Debt Service Test		14.89%	16.95%	19.02%	21.11%	23.21%	25.33%	27.47%	29.62%	31.78%	33.95%	36.14%	38.33%	40.53%	42.74%	44.96%
Debt Coverage Ratio		1.15	1.17	1.19	1.21	1.23	1.25	1.27	1.30	1.32	1.34	1.36	1.38	1.41	1.43	1.45
•						1.20	20					1.00				
OTHER FEES**																
GP Partnership Management Fee	1.035	\$7,500	7,763	8,034	8,315	8,606	8,908	9,219	9,542	9,876	10,222	10,579	10,950	11,333	11,730	12,140
LP Asset Management Fee	1.035	10,000	10,350	10,712	11,087	11,475	11,877	12,293	12,723	13,168	13,629	14,106	14,600	15,111	15,640	16,187
Incentive Management Fee																
Total Other Fees		17,500	18,113	18,746	19,403	20,082	20,785	21,512	22,265	23,044	23,851	24,685	25,549	26,444	27,369	28,327
Demaining Cook Flore			¢00.407	POC 470	¢00.700	COT 444	POO 454	£40.00F	Ø40 400	<b>\$50.500</b>	<b>@EC 000</b>	CC4 C4C	<b>CCC CC4</b>	CCC C4C	674.007	¢70 574
Remaining Cash Flow		\$17,917	\$22,187	\$26,478	\$30,788	\$35,114	\$39,454	\$43,805	\$48,163	\$52,526	\$56,889	\$61,248	\$65,601	\$69,942	\$74,267	\$78,571
Remaining Cash Flow  Deferred Developer Fee**			\$22,187 \$22,187	\$26,478 \$26,478	\$30,788 \$30,788	\$35,114 \$35,114	\$39,454 \$39,454	\$43,805 \$43,805	\$48,163 \$48,163	\$52,526 \$52,526	\$56,889 \$56,889	\$61,248 \$61,248	\$65,601 \$65,601	\$69,942 \$69,942	\$74,267 \$74,267	\$78,571 \$30,128
Deferred Developer Fee**  Residual or Soft Debt Payments**		\$17,917 \$17,917	\$22,187	\$26,478	\$30,788	\$35,114	\$39,454	\$43,805	\$48,163	\$52,526	\$56,889	\$61,248	\$65,601	\$69,942	\$74,267	\$30,128
Deferred Developer Fee**  Residual or Soft Debt Payments**  City of Santa Rosa Loan Payment	75'	\$17,917 \$17,917	\$22,187 \$0	\$26,478 \$0	\$30,788 \$0	\$35,114 \$0	\$39,454 \$0	\$43,805 \$0	\$48,163 \$0	\$52,526 \$0	\$56,889 \$0	\$61,248 \$0	\$65,601 \$0	\$69,942 \$0	\$74,267 \$0	\$30,128 \$36,332
Deferred Developer Fee**  Residual or Soft Debt Payments**	75' 25'	\$17,917 \$17,917	\$22,187	\$26,478	\$30,788	\$35,114	\$39,454	\$43,805	\$48,163	\$52,526	\$56,889	\$61,248	\$65,601	\$69,942	\$74,267	\$30,128

<sup>\*9%</sup> and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.