

#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2019 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 23, 2019 Version

#### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: QHA Homes II Limited Partnership

PROJECT NAME: QHA Homes II

## PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$994,717 annual Federal Credits, and \$2,394,536 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

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I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents ir support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(E will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care).

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internative Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

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Dated this day	of ,	2019 at	Ву_	
			<u> </u>	(Original Signature)
-	, Californi	a.		
			_	(Typed or printed name)
			_	(Title)
		ACKNOWLED	GMENT	
	•	•	•	e identity of the individual who signed the accuracy, or validity of that document.
STATE OF	)			
COUNTY OF		)		
On_ personally appeared	before me	9,		
		who	nroved to me	on the basis of satisfactory evidence)
he/she/they executed the s	same in his/he	e subscribed to the subscribed	ne within instru I capacity(ies),	ment and acknowledged to me that and that by his/her/their signature(s) erson(s) acted, executed the instrument.
I certify under PENALTY O true and correct.	F PERJURY ι	under the laws of	the State of C	alifornia that the foregoing paragraph is
WITNESS my hand and of	ficial seal.			
Signature			_(Seal)	

Local Jurisdiction:	Quechan Indian Tribe
City Manager:	Jordan D. Joaquin
Title:	Tribal President
Mailing Address:	PO Box 1899
City:	Yuma, AZ
Zip Code:	85366
Phone Number:	760-572-0213 Ext.
FAX Number:	760-572-2102
E-mail:	tribalsecretary@quechantribe.com

<sup>\*</sup> For City Manager, please refer to the following the website below: <a href="http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf">http://www.treasurer.ca.gov/ctcac/2019/lra/contact.pdf</a>

Application

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## II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Application T	
	type: Re-Application
	cation was submitted but not selected? Yes
If yes, e	nter application number: TCAC # CA - 19 - 009
	previously been awarded? No
	ng and returning credit, enter the current application number and the amount being return
TCAC #	
	ed Federal Credit:
	ect a Re-syndication of a current TCAC project?  yndication Project, complete the <b>Resyndication Projects</b> section below.
is State Fa	rmworker Credit requested? No
Project Inform	
	me: QHA Homes II
	ss: 607 Ironwood Terrace - Ironwood Subdivision
ii addre	ss is not established, enter detailed description (i.e. NW corner of 26th and Elm)
City:	Winterhaven County: Imperial
Zip Code:	92283 Census Tract: 9400.00
Assessor's	Parcel Number(s): N/A - Tribal Trust Land
Project is lo	ocated in a DDA:
Project is lo	ocated in a Qualified Census Tract: No *Federal Congressional District: 51
•	DDA/QCT but not requesting 130% bo No *State Assembly District: <u>56</u>
•	eds with 130% basis & State Credits: No *State Senate District: 40
•	Scattered Site Project:  No
•	neets "Scattered Site" definition (TCAC Reg. § 10302(N/A)
	nformation is essential; the following website is provided for reference:
nttps://wwv	<u>v.govtrack.us/congress/members/map</u> <u>http://findyourrep.legislature.ca.gov/</u>
Credit Amour Federal an	nt Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
reuerai an	
*Applicants that	(federal) (state) selected the option for State credit substitution can still elect to mark Federal only Credits.
Applicants that	selected the option for State credit substitution can still elect to mark rederal only credits.
Federal Minin	num Set-Aside Election (IRC Section 42(g)(1))
40%/60%	
	lection (Reg. Section 10315(a)-(e))
Rural (Nati	ve American apportionment)
Housing Type	e Selection (Reg. Sections 10315(h) & 10325(g))
Large Fam	
	al Needs housing type, list the percentage of Special Needs Units:  N/A
•	nan 75% special needs units, specify the standards the non-special needs units will meet
N/A	
	Area (Reg. Section 10315(i))
Please sele (select one	ect your geographic area:

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#### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

#### **Identify Applicant** Applicant is the current owner and will retain ownership: Yes Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project N/A **Applicant Contact Information** В. QHA Homes II Limited Applicant Name: Street Address: 1860 Sapphire Lane City: Winterhaven State: CA Zip Code: 92283 Contact Person: Andreana Jackson Phone: 760-572-0243 Fax: 760-572-0245 Ext.: Email: ajackson@quechanhousing.org C. **Legal Status of Applicant: Limited Partnership** Parent Company: If Other, Specify: **General Partner(s) Information D(1)** General Partner Name: **Quechan Housing Authority** Managing GP 1860 Sapphire Lane Street Address: City: Winterhaven State: CA Zip Code: 92283 Contact Person: Andreana Jackson Phone: 760-572-0243 Fax: 760-572-0245 Email: Limited Partnership Nonprofit/For Profit: Parent Company: Nonprofit D(2) General Partner Name:\* (select one) Street Address: State: City: Zip Code: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: D(3) General Partner Name: (select one) Street Address: City: State: Zip Code: Contact Person: Phone: Ext.: Fax: Email: Nonprofit/For Profit: (select one) Parent Company: E. General Partner(s) or Principal Owner(s) Type Nonprofit \*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption F. **Status of Ownership Entity** Reg. Section 10327(g)(2) - "TBD" not sufficient currently exists If to be formed, enter date: \*(Federal I.D. No. must be obtained prior to submitting carryover allocation package) **Contact Person During Application Process** Company Name: Travois, Inc. 310 W. 19th Terrace Street Address: Kansas City State: MO 64108 City: Zip Code: Trent Rogers Contact Person: Fax: 816-994-8974 Phone: 816-994-8970 Ext.: development@travois.com Email: Participatory Role: Consultant (e.g., General Partner, Consultant, etc.)

## II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

#### A. Indicate and List All Development Team Members

Developer: Quechan Housing Authority Architect:	Travois PC Architecture
Address: 1860 Sapphire Lane Address:	310 W. 19th Terrace
City, State, Zip Winterhaven, CA 92283 City, State	e, Zip: Kansas City, MO 64108
Contact Person: Andreana Jackson Contact F	
Phone: 760-572-0243 Ext.: Phone:	816-994-8970 Ext.:
Fax: 760-572-0245 Fax:	816-994-8974
Email: ajackson@quechanhousing.org Email:	nativespaces@travois.com
ajackson@quechannousing.org Enfan.	nativespaces@travois.com
Attorney: Faegre Baker Daniels General 0	Contractor: Quechan Housing Authority
Address: 2200 Wells Fargo Center 90 S. 71 Address:	
City, State, Zip  Minneapolis, MN 55402  City, State	•
Contact Person: Angela Christy Contact F	
Phone: <u>612-766-8910</u> Ext.: Phone:	760-572-0243 Ext.:
Fax: <u>612-766-1600</u> Fax:	760-572-0245
Email: angela.christy@faegrebd.com Email:	ajackson@quechanhousing.org
To Bufaciant Newsland Course IIB	A Forth Double at all Dation Const.
	Consultant: 1 Earth Residential Rating Service
Address: 303 West Third Street Address:	
City, State, Zip Dover, OH 44622 City, State	
Contact Person: Dirk Wallace Contact F	Person: Stanford Rollins
Phone: (330)365-5364 Ext.: Phone:	(310) 629-5239 Ext.:
Fax: (330)365-5401 Fax:	
Email: dirk.wallace@novoco.com Email:	Stanford.Rollins@1Earth.ws
CPA: Novogradac & Company, LLP Investor:	
Address: 303 West Third Street Address:	600 Superior Ave Suite 2300
City, State, Zip Dover, OH 44622 City, State	e, Zip: Cleveland, OH 44114
Contact Person: Dirk Wallace Contact F	Person: John Galfione
Phone: (330)365-5364 Ext.: Phone:	713-651-3370 Ext.:
Fax: (330)365-5401 Fax:	
Email: dirk.wallace@novoco.com Email:	john.galfione@rbccm.com
	<del>,                                    </del>
Consultant: Travois Inc. Market A	nalyst: Bowen National Research
Address: 310 W 19th Terrace Address:	155 E. Columbus St, Suite 220
City, State, Zip Kansas City, MO 64108 City, State	e, Zip: Pickerington, OH 43147
Contact Person: Trent Rogers Contact F	
Phone: 816-994-8970 Ext.: Phone:	(614) 833-9300 Ext.:
Fax: 816-994-8974 Fax:	(614) 829-6916
Email: development@travois.com Email:	patrickb@bowennational.com
Email: Covolophicit@tavolo.com	patrioto @ bowernational.com
Appraiser: Novogradac & Company, LLP Prop. Mg	ımt. Co.: Quechan Housing Authority
Address: 6700 Antioch Road Address:	
City, State, Zip Merriam, KS 66204 City, State	
Contact Person: Rachel Denton Contact F	•
Phone: 913-312-4612 Ext.: Phone:	760-572-0243 Ext.:
Fax: Fax:	760-572-0245
Email: rachel.denton@novoco.com Email:	ajackson@quechanhousing.org
Email. <u>rachel.demon@novoco.com</u> Email.	ajackson@quecharinousing.org
CNA Consultant: CNA Specialists 2nd Prop	o. Mgmt Co.: Barker Management Inc.
Address: 1345 Encinitas Blvd 404 Address:	
City, State, Zip Encinitas, CA 92024 City, State	
	o, Zip.
Contact Ferson. Faul roungborg Contact F	Parcon: Maria Canahaz
Phone: 900 024 0024 Evt.	Person: Maria Sanchez
Phone: 800-924-9921 Ext.: Phone:	714-221-5672 Ext.: 272
Phone: 800-924-9921 Ext.: Phone: Fax: Fax: Email: dcdpro@msn.org Email:	

### II. APPLICATION - SECTION 5: PROJECT INFORMATION

A.	Type of Credit Requested  New Construction  (may include Adaptive Reuse)  Rehabilitation-Only  Acquisition & Rehabilitation  Yes  If yes, will demolition of an existing structure be involved?  N/A  If yes, will relocation of existing tenants be involved?  N/A  N/A  Is this an Adaptive Reuse project?  If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects  If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)?  Yes  If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)?  Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants?  No  If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).  Age of Existing Structures  No. of Existing Buildings  No. of Occupied Buildings  No. of Stories  Current Use:
	Resyndication Projects  Current/original TCAC ID: TCAC # CA TCAC # CA  First year of credit:  Are Transfer Event provisions applicable? See questionnaire on TCAC website.  Is the project currently under a Capital Needs Agreement with TCAC?  If so, has the Short Term Work been completed?  Is the project subject to hold harmless rent limits?  N/A See Checklist, Tab 8 for documentation requirement N/A If yes, see page 18 and Checklist, Tab 8
C.	Purchase Information  Name of Seller: Quechan Housing Authority Date of Purchase Contract or Option: 12/7/2018 Purchased from Affiliate: No Expiration Date of Option: 12/31/2019 If yes, broker fee amount to affiliate? Purchase Price: \$3,370,000 Special Assessment(s): Phone: 760-572-0243 Ext.: Historical Property/Site: No Holding Costs per Month: N/A Total Projected Holding Costs: N/A Real Estate Tax Rate: N/A Purchase price over appraisal Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project Type: Single Family Home  Two or More Story With an Elevator: N/A if yes, enter number of stories  Two or More Story Without an Elevator: N/A if yes, enter number of stories  One or More Levels of Subterranean Parki N/A  Other: (specify here)
E.	Land  x Feet or 20.00 Acres 871,200 Square Feet  If irregular, specify measurements in feet, acres, and square feet:

#### F. Building Information

Total Number of Buildings: 39 Residential Buildings: 38 Community Buildings: 1 Commercial/ Retail Space: N/A

If Commercial/ Retail Space, explain: (include use, size, location, and purpose)

Are Buildings on a Contiguous Site? Yes

If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units?

Yes

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?

No

G. Project Unit Number and Square Footage

Total number of units:	38
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	37
Total number of Low Income Units:	37
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	54,802
Total square footage of Low Income Units:	54,802
Ratio of low-income residential to total residential square footage (excluding managers' unit	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	1,600
Total commercial/ retail space square footage:	
Total common area square footage (including managers' units):	1,552
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	57,954

<sup>\*</sup>equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit
Total Residential Project Cost per Unit
Total Eligible Basis per Unit

\$363,591
\$363,591
\$349,359

#### H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

N/A			
N/A			
38			
s (explain			
38			

## II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

#### A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Estimated Actua		
	Submittal	Approval	Approval
Negative Declaration under CEQA	N/A	N/A	N/A
NEPA	N/A	N/A	N/A
Toxic Report	N/A	N/A	N/A
Soils Report	N/A	N/A	N/A
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	N/A	N/A	N/A
Site Plan	N/A	N/A	N/A
Conditional Use Permit Approved or Required	N/A	N/A	N/A
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	2/11/2019	2/11/2019	2/11/2019

	Project and Site Information
Current Land Use Designation	Residential
Current Zoning and Maximum Density	N/A - There are no zoning requirements on Quechan Tribal Trus
Proposed Zoning and Maximum Density	N/A - There are no zoning requirements on Quechan Tribal Trus
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	None
Required Parking Ratio	None

#### B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	2	_ /	2019
SITE	Site Acquired	N/A	1	
	Conditional Use Permit	N/A	_ / _	
	Variance	N/A	_ / _	
LOCAL PERMITS	Site Plan Review	N/A	_ / _	
	Grading Permit	N/A	_ /	
	Building Permit	N/A	1	
CONSTRUCTION	Loan Application	2	_ / _	2019
FINANCING	Enforceable Commitment	2	_ / _	2019
TINANCING	Closing and Disbursement	4	1	2020
PERMANENT	Loan Application	2	1	2019
FINANCING	Enforceable Commitment	2	_ / _	2019
TINANCINO	Closing and Disbursement	4	1	2020
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	_ / _	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	_ / _	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	_ /	
OTHER LOANS	Application	N/A	_ / _	
AND GRANTS	Closing or Award	N/A	1	
AND GRANTS	Type and Source: (specify here)	N/A	_ / _	
	Application	N/A	1	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	_ / _	
	Closing or Award	N/A	1	
	10% of Costs Incurred	10	1	2020
	Construction Start	4	1	2020
	Construction Completion	11	1	2021
	Placed In Service	12	1	2021
	Occupancy of All Tax Credit Units	12	1	2021

## III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

#### A. Construction Financing

### List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds	
1) Quechan Housing Authority - GP Loan	600	AFR	\$3,420,001	
2) RBC Capital Markets LIHTC Equity	N/A	N/A	\$8,455,244	
3) RBC Capital Markets Solar Equity	N/A	N/A	\$145,323	
4) RBC Capital Markets State Equity	N/A	N/A	\$1,795,902	
5)				
6)				
7)				
8)				
9)				
10)				
11)				
12)				
Total Funds For Construction: \$13,816,470				
Lender/Source Quechan Housing Authority - GP Loz 2) Lender/Source RBC Capital Markets LIHTC Equity				

	0)				
	9)				
	10)				
	11)				
	12)		Total France	la Fan Camatawatiana	P40 040 47
			Total Fund	ds For Construction:	\$13,816,470
1)	Lender/Source Quechan Housing Authority	/ - GP Loa		Source RBC Capital M	
	Street Address 1860 Sapphire Lane		Street A	ddress <mark>600 Superior A</mark>	
	City: Winterhaven		City:	Cleveland, OH	
	Contact Name: Andreana Jackson		Contact	Name: John Galifone	
	Phone Number 760-572-0243 Ext.:		Phone N	lumbei 713-651-3370	Ext.:
	Type of Financing Soft Debt - Construction	to Perm	Type of I	Financing <mark>LIHTC Equi</mark> t	tv
	Is the Lender/Source Committed? Yes		• •	ender/Source Committe	
	100		10 110 20	maon, Course Commune	- <del> </del>
٥١	Lender/Source RBC Capital Markets Solar	Equity.	4) Landar/9	Source RBC Capital M	arkete State Equity
٥)	Street Address 600 Superior Ave Suite 230			ddress <mark>600 Superior A</mark>	
		00			
	•		City:	Cleveland, OH	
	Contact Name: John Galifone			Name: John Galifone	
	Phone Number 713-651-3370 Ext.:			lumbei 713-651-3370	Ext.:
	Type of Financing Solar Equity			Financing State Credit	
	Is the Lender/Source Committed? Yes		Is the Le	ender/Source Committe	ed? Yes
5)	Lender/Source		6) Lender/S	Source	
	Street Address		Street A	ddress	
	City:		City:		
	Contact Name:		Contact	Name:	
	Phone Number Ext.:		Phone N		Ext.:
	Type of Financing			Financing	
	Is the Lender/Source Committed? No		• •	ender/Source Committe	ed? No
	is the Lender/Source Committee:		13 1116 L6	inder/Source Committee	50: 110
٦١	Lender/Source		a) Landar/G	Pouroo	
/)			8) Lender/S		
	Street Address		Street A	aaress	
	City:		City:		
	Contact Name:		Contact		
	Phone Number Ext.:		Phone N		Ext.:
	Type of Financing			Financing	
	Is the Lender/Source Committed? No		Is the Le	ender/Source Committe	ed? No
9)	Lender/Source		10) Lender/S	Source	
•	Street Address		Street A		
	City:		City:		
	Contact Name:		Contact	Name:	
	Phone Number Ext.:		Phone N		Ext.:
					LAL
	Type of Financing			Financing	od? No
	Is the Lender/Source Committed? No		is the Le	ender/Source Committe	ed? No

11) Lender/Source			12) Lender/Source			
Street Address			Street Address			
City:			City:			
Contact Name:			Contact Name:			
Phone Number		Ext.:	Phone Number		Ext.:	
Type of Financ	ing		Type of Financ	ing	_	
Is the Lender/S	Source Committed?	No	Is the Lender/S	Source Committed?	No	

## III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

#### A. Permanent Financing

#### List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of		
	(months)	Rate	Receipts /	Service	Funds		
			Deferred Pymt.				
1) Quechan Housing Authority - GP Loan	600	AFR	Deferred	N/A	\$3,420,001		
2) RBC Capital Markets Solar Equity	N/A	N/A		N/A	\$145,323		
3)							
4)							
5)							
6)							
7)							
8)							
9)							
10)							
11)							
12)							
Total Permanent Financing:							
Total Tax Credit Equity:							
			Total Sources of F	Project Funds:	\$13,816,470		

			rotal rax ordan Equity:	Ψ10,201,11
			Total Sources of Project Funds:	\$13,816,47
41	Londor/Source Quechan Housing Authority CP Loc	2)	Lender/Source RBC Capital Markets	Solar Equity
1)	Lender/Source Quechan Housing Authority - GP Log Street Address 1860 Sapphire Lane	2)	Street Address 600 Superior Ave Sui	
				te 2300
	Contact Name: Andreana Jackson		Contact Name: John Galifone	F. A.
	Phone Number 760-572-0243 Ext.:		Phone Number 713-651-3370	Ext.:
	Type of Financing Soft Debt - Construction to Perm		Type of Financing Solar Equity	V
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source	4)	Lender/Source_	
	Street Address		Street Address	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
5)	Lender/Source	6)	Lender/Source	
•	Street Address	,	Street Address	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
7)	Lender/Source	8)	Lender/Source	
• ,	Street Address	-,	Street Address	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number Ext.:		Phone Number	Ext.:
	Type of Financing		Type of Financing	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No
			· · · · · · · · · · · · · · · ·	

9) Lender/Source		10) Lender/Source		
Street Address		Street Address		
City:		City:		
Contact Name:		Contact Name:		
Phone Number	Ext.:	Phone Number		Ext.:
Type of Financing		Type of Financi	ng	
Is the Lender/Source Committed?	No	Is the Lender/S	ource Committed?	No
11) Lender/Source_		12) Lender/Source		
11) Lender/Source Street Address		12) Lender/Source Street Address		
Street Address		Street Address		
Street Address City: Contact Name:	Ext.:	Street Address City:		Ext.:
Street Address City: Contact Name:	Ext.:	Street Address City: Contact Name:		Ext.:

#### **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

#### A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
(4)	(2)	Proposed	Total Monthly	(0)	Monthly Rent		% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
3 Bedrooms	3	\$300	\$900	\$94	\$394	30%	23.4%
3 Bedrooms	3	\$370	\$1,110	\$94	\$464	40%	27.6%
3 Bedrooms	5	\$370	\$1,850	\$94	\$464	50%	27.6%
3 Bedrooms	8	\$370	\$2,960	\$94	\$464	60%	27.6%
4 Bedrooms	3	\$330	\$990	\$112	\$442	30%	23.5%
4 Bedrooms	3	\$400	\$1,200	\$112	\$512	40%	27.2%
4 Bedrooms	5	\$400	\$2,000	\$112	\$512	50%	27.2%
4 Bedrooms	7	\$400	\$2,800	\$112	\$512	60%	27.2%
		_			_	10.004	
Total # Units:	37	Total:	\$13,810		Average:	49.2%	

Is this a resyndication project using hold harmless rent limits in the above table?

N/A

Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits.

Must use current rent limits for units included in the lowest income point category.

#### B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
4 Bedrooms	1	\$400	\$400
Total # Units:	1	Total:	\$400

No Project with desk or security staff in lieu of on-site manager unit(s) See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

#### C. Market Rate Units

(a)	(b)	(c)	(d)
, ,	· /	Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	_

Aggregate Monthly Rents For All Units:	\$14,210
Aggregate Annual Rents For All Units:	\$170,520

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	38
Length of Contract (years):	50
Expiration Date of Contract:	4/12/1970
Total Projected Annual Rental Subsidy:	_

#### E. Miscellaneous Income

Annual Income from La		
Annual Income from Ve	nding Machines:	
Annual Interest Income:		
Other Annual Income:	(specify here)	
Total Ani	nual Potential Gross Income:	\$170,520

#### F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	()BR
Space Heating:				\$10	\$10	
Water Heating:				\$7	\$8	
Cooking:				\$3	\$4	
Lighting:						
Electricity:				\$15	\$19	
Water:*				\$24	\$24	
Other: (specify here)				\$35	\$47	
Total:				\$94	\$112	

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

## Name of PHA or California Energy Commission Providing Utility Allowances:

Imperial County PHA

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

#### G. Annual Residential Operating Expenses

Administrative	Advertis	sing:	\$1,000
	Legal:		\$1,000
	Account	ting/Audit:	\$11,400
	Security	<i>r</i> :	
	Other:	Administration Overhead	\$11,400
		Total Administrative:	\$24,800
Management		Total Management:	\$23,640
Utilities	Fuel:		
	Gas:		\$3,824
	Electrici	ty:	
	Water/S	Sewer:	
		Total Utilities:	\$3,824
	•		
Payroll /	On-site	Manager:	
Payroll Taxes	Mainten	ance Personnel:	
-	Other:	(specify here)	
		Total Payroll / Payroll Taxes:	
		Total Insurance:	\$38,000
	J <del>.</del>		
Maintenance	Painting	<b>j</b> :	\$8,000
	Repairs		\$40,000
	Trash R	emoval:	
	Extermi	nating:	\$12,000
	Ground	s:	\$26,000
	Elevato	r:	
	Other:	Supplies	\$4,000
		Total Maintenance:	\$90,000
	<u> </u>		¥00,000
Other Operating	Other:	(specify here)	
Expenses	Other:	(specify here)	
		Total Other Expenses:	

#### **Total Expenses**

Total Annual Residential Operating Expenses:	\$180,264
Total Number of Units in the Project:	
Total Annual Operating Expenses Per Unit:	\$4,743
Total 3-Month Operating Reserve:	\$45,066
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	
Total Annual Reserve for Replacement:	\$11,400
Total Annual Real Estate Taxes:	
Other (Specify):	
Other (Specify):	

#### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

### III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

#### A. Inclusion/Exclusion From Eligible Basis

	Funding Source is not funding source ME, CDBG, etc.) NO	Included in Eligible Basis Yes/No	Amount	
	vestment Partnership	N/A		
Commur	nity Development Bloc	k Grant (CDBG)	N/A	
RHS 514	,		N/A	
RHS 515	; ;		N/A	
RHS 516	3		N/A	
RHS 538	3		N/A	
HOPE V			N/A	
McKinney	-Vento Homeless Assist	ance Program	N/A	
MHSA			N/A	
MHP			N/A	
Housing	Successor Agency Fu	ınds	N/A	
Taxable	bond financing		N/A	
FHA Risl	k Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	(specify here)		N/A	
Private:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

#### B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	Jun-19
Source:	HAP
If Section 8:	(select one)
Percentage:	100.00%
Units Subsidized:	38
Amount Per Year:	Up to \$273,600
Total Subsidy:	Up to \$13,680,000
Term:	50

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

#### C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy conti	inue?: <mark>No</mark>	Other: (specify here)	
If yes enter amount:		Other amount:	

### III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

#### **Threshold Basis Limit**

	Unit Size	Unit Basis Limit	No. of	<u>Units</u>	(Basis) X (No. of Units)
	SRO/STUDIO	\$207,647			
	1 Bedroom	\$239,415			
	2 Bedrooms	\$288,800			
	3 Bedrooms	\$369,664	1		\$7,023,616
	4+ Bedrooms	\$411,829 <b>TOTAL UNITS:</b>	1		\$7,824,751
		8			
		TOTAL UNADJUSTED THR	ESHOLD BA		\$14,848,367
				Yes/No	
(a)		stment for projects paid in whol		Yes	
		ect to a legal requirement for the			
		lling wages or financed in part b	-		
	_	quiring the employment of cons			\$2,969,673
		least state or federal prevailing	y wages.		
	List source(s) or labor-at				
	TERO/Davis Bacon Wag				
	. ,	ment for projects that certify the	, ,	No	
		abor agreement within the mea			
	` ' ' '	e Public Contract Code, or (2) t	•		
		kforce as defined by Section 2			
		ode to perform all onsite work v			
		on in the building and construct			
(b)		ment for new construction proje		No	
		ing beneath residential units (no			
		gh construction of an on-site pa	irking		
	structure of two or more				
(c)		ment for projects where a day	care center	No	
	is part of the developme				
(d)	. ,	ment for projects where 100 pe	ercent of the	No	
(-)		or Special Needs populations.			
(e)		adjustment for projects applying		No	
		n 10326 of these regulations th			
15/		res in the section: Item (e) Featers associated costs or up to a 15		NIa	
(¹)	` ,	e associated costs of up to a 15 equiring seismic upgrading of e		No	
		e toxic or other environmental n	-		
		rchitect or seismic engineer.	muyauun as		
	If Yes, select type: N/A	engineer.			
(u)		ent impact fees required to be p	aid to local	No	
(9)		ertification from local entities as		140	
	10	VED IMPACT FEES ARE INEL			
(h)		stment for projects wherein at le		No	
` '		units are serviced by an elevate			
(i)		stment for a project that is: (i) ir		No	
`′		9% threshold basis limit for a 2-			
		1 \$400,000; <u>AND</u> (ii) located in			
		TCAC/HCD Opportunity Area M			
	Highest or High Resource				
		TOTAL ADJUSTED THR	ESHOLD BY	ACIC I IMIT.	\$17,818,040
		IOTAL ADJUSTED THE	LOI IOLD BA	AUIU LIMIT.	ψ17,010,040

HIGH COST TEST
Total Eligible Basis \$13,275,657 74.507% Percentage of the Adjusted Threshold Basis Limit

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

#### ITEM (e) Features

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excepting water used for Community Gardens) or irrigate with reclaimed water, grey water, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used).
  Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET  Permanent Sources  Permanent Sources								1											
IV. SOURCES AND USES BUDGET - S	SECTION 1. 30	ORCES AND	JSES BODGE		1)Quechan	2)RBC Capital	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)			
					Housing	Markets Solar	•					,	,	,	<b>1</b>				
	TOTAL				Authority - GP	Equity												70% PVC for	
	PROJECT COST	DES COST	COM'L. COST	TAX CREDIT EQUITY	Loan												SUBTOTAL	New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION	0001	KES. 6661	COW L. COOT	EQUIT													JOBIOTAL	Constituenas	Acquisition
<sup>1</sup> Land Cost or Value																			
<sup>2</sup> Demolition																			
Legal Land Lease Rent Prepayment																			
<sup>1</sup> Total Land Cost or Value																			
Existing Improvements Cost or Value		\$3,370,000	)		\$3,370,000												\$3,370,000		\$3,370,000
<sup>2</sup> Off-Site Improvements																			
Total Acquisition Cost			)		\$3,370,000												\$3,370,000		\$3,370,000
Total Land Cost / Acquisition Cost Predevelopment Interest/Holding Cost		\$3,370,000	)		\$3,370,000												\$3,370,000		
Assumed, Accrued Interest on Existing Debt																			
(Rehab/Acq)																			
Excess Purchase Price Over Appraisal REHABILITATION																			
Site Work																			
Structures	\$6,302,800	\$6,302,800	)	\$6,107,476		\$145,323											\$6,302,800	\$6,302,800	
General Requirements Contractor Overhead		\$343,968 \$114,656		\$343,968 \$114,656													\$343,968 \$114,656	\$343,968 \$114,656	
Contractor Overnead  Contractor Profit				\$343,968													\$343,968	\$343,968	
Prevailing Wages	\$156,320	\$156,320	)	\$156,320													\$156,320	\$156,320	
General Liability Insurance																			
Other: (Specify)  Total Rehabilitation Costs		\$7,261,712		\$7,066,388	\$50,001	\$145,323											\$7,261,712	\$7,261,712	
Total Relocation Expenses				\$25,000		φ145,325											\$25,000	\$25,000	
NEW CONSTRUCTION																			
Site Work																			
Structures General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages General Liability Insurance																			
Other: (Specify)																			
Total New Construction Costs																			
ARCHITECTURAL FEES  Design	\$429,876	\$429,876		\$429,876													\$429,876	\$429,876	
Supervision		\$56,000	)	\$56,000													\$56,000	\$56,000	
Total Architectural Costs	\$485,876	\$485,876		\$485,876	3												\$485,876	\$485,876	
Total Survey & Engineering	\$45,000	\$45,000	)	\$45,000	)												\$45,000	\$45,000	
CONSTRUCTION INTEREST & FEES  Construction Loan Interest																			
Origination Fee																			
Credit Enhancement/Application Fee																			
Bond Premium Title & Recording																			
Taxes																			
Insurance		\$38,000	)	\$38,000	)												\$38,000	\$38,000	
Other: (Specify) Other: (Specify)																			
Total Construction Interest & Fees	\$38,000	\$38,000		\$38,000													\$38,000	\$38,000	
PERMANENT FINANCING		723,030		, , , , ,													+= 3,000	+=2,030	
Loan Origination Fee																			
Credit Enhancement/Application Fee Title & Recording																			
Taxes																			
Insurance																			
Other: (Specify) Other: (Specify)																			
Total Permanent Financing Costs																			
Subtotals Forward		\$11,225,588	3	\$7,660,264	\$3,420,001	\$145,323											\$11,225,588	\$7,855,588	\$3,370,000
LEGAL FEES																			
Lender Legal Paid by Applicant  General Partner Attorney		\$150,000		\$150,000													\$150,000	\$150,000	
Total Attorney Costs		\$150,000 \$150,000		\$150,000													\$150,000	\$150,000	
RESERVES		Ç 123,030		ţ::0,000													ţ::3,030	7.23,030	
Rent Reserves																			
Capitalized Rent Reserves Required Capitalized Replacement Reserve																			
3-Month Operating Reserve				\$45,066	3												\$45,066		
Operating Service Reserve	\$375,000	\$375,000	)	\$375,000	)												\$375,000		
Total Reserve Costs	\$420,066	\$420,066	<u> </u>	\$420,066	<u> </u>											1	\$420,066		

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Sources and Uses Budget

IV. SOURCES AND USES BUDGET - SE	ECTION 1: SO	URCES AND I	JSES BUDGET							Per	rmanent Source	es							
					1)Quechan	2)RBC Capital	3)	4)	5)	6)	7)	8)	9)	10)	11)	12)			
					Housing	Markets Solar													
	TOTAL				Authority - GP	Equity												70% PVC for	
	PROJECT			TAX CREDIT	Loan													New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
CONTINGENCY COSTS																			
Construction Hard Cost Contingency	\$710,539	\$710,539		\$710,539	)												\$710,539	\$710,539	
Soft Cost Contingency																			
Total Contingency Costs	\$710,539	\$710,539		\$710,539	)												\$710,539	\$710,539	
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$95,747			\$95,747	'												\$95,747		
Environmental Audit	\$24,330	\$24,330		\$24,330	)												\$24,330	\$24,330	/
Local Development Impact Fees																			
Permit Processing Fees																			
Capital Fees																			
Marketing																			
Furnishings																			
Market Study	\$5,300	\$5,300		\$5,300	)												\$5,300	\$5,300	/
Accounting/Reimbursable	\$14,700			\$14,700	)												\$14,700		
Appraisal Costs	\$7,000	\$7,000		\$7,000	)												\$7,000	\$7,000	/
Green Certification	\$8,600			\$8,600													\$8,600	\$8,600	/
Tax Attorney Fees	\$25,000	\$25,000		\$25,000													\$25,000		
Capital Needs Assessment	\$4,600	\$4,600		\$4,600	)												\$4,600	\$4,600	/
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$185,277	\$185,277		\$185,277	<i>'</i>												\$185,277	\$64,530	
SUBTOTAL PROJECT COST	\$12,691,470	\$12,691,470		\$9,126,146	\$3,420,001	\$145,323											\$12,691,470	\$8,780,657	\$3,370,00
DEVELOPER COSTS																			
Developer Overhead/Profit	\$1,025,000	\$1,025,000		\$1,025,000	)												\$1,025,000	\$1,025,000	/
Consultant/Processing Agent	\$100,000	\$100,000		\$100,000	)												\$100,000	\$100,000	/
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$1,125,000	\$1,125,000		\$1,125,000	)												\$1,125,000	\$1,125,000	
TOTAL PROJECT COST	\$13,816,470	\$13,816,470		\$10,251,146	\$3,420,001	\$145,323											\$13,816,470	\$9,905,657	\$3,370,00
Note: Syndication Costs shall NOT be incl			-					-	-	-	-	-	-	_	Bridge Loar	n Expense Duri	ng Construction		
Calculate Maximum Developer Fee using the															-	-	al Eligible Basis		\$3,370,00
DOUBLE CHECK AGAINST PERMANENT F				\$10,251,146	\$3,420,001	\$145,323											7 ·		

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 104) matches that of Permanent Financing in the Application workbook (Row 107).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partne	er)	CERTIFICATION BY OWNER:				
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I	l certify under penalty of p	perjury, that the project costs contained herein are, to the be	st of my knowledge, accurate and actual costs associated with	the construction, acquisition
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds sl	shown are the only funds r	eceived by the Partnership for the development of the projec	ct. I authorize the California Tax Credit Allocation Committee t	o utilize this information to
Legal Fees		calculate the low-income housing tax credit.				
Consultant Fees						
Accountant Fees						
Tax Opinion						
Other		Signature of Owner/General Partner		Date		
Total Syndication Costs						
	<del></del>	Printed Name of Signatory		Title of Signatory		
CERTIFICATION OF CPA/TAX PROF	ESSIONAL:					
As the tax professional for the above	re-referenced low-income	housing project, I certify under penalty of perjury, that the percer	ntage of aggregate bas	s financed by tax-exempt bonds is:		
Signature of Project CPA/Tax Professi	onal	 Date				
	····					

23 Sources and Uses Budget

<sup>&</sup>lt;sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

<sup>&</sup>lt;sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

#### **V. BASIS AND CREDITS**

#### A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Projects w/ building(s) located in DDA/QCT areas & Non-DD	A/Non-QCT areas	, bifurcate accord	ingly.	
	70% PVC for			
	New Const/		30% PVC for	
	Rehabilitation		Acquisition	
	NON-DDA/		NON-DDA/	
	NON-QCT		NON-QCT	
	Building(s)		Building(s)	
Total Eligible Basis:	\$9,905,657		\$3,370,000	
Ineligible Amounts				
Subtract All Grant Proceeds to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):	\$62,700			
Subtract Historic Credit (residential portion only):				
Subtract Ineligible Basis related to Excess Parking:				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:	\$62,700			
Total Eligible Basis Voluntarily Excluded:				
Total Basis Reduction:	(\$62,700)			
Total Requested Unadjusted Eligible Basis:	\$9,842,957		\$3,370,000	
Total Adjusted Threshold Basis Limit:			18,040	
*QCT or DDA Adjustment:	100%	100%	100%	100%
Total Adjusted Eligible Basis:	\$9,842,957		\$3,370,000	
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$9,842,957		\$3,370,000	
Total Qualified Basis:		\$13,2	12,957	

<sup>\*130%</sup> boost if the building(s) is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

#### **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$9,842,957	\$3,370,000
**Applicable Percentage:	9.00%	3.23%
Subtotal Annual Federal Credit:	\$885,866	\$108,851
Total Combined Annual Federal Credit:	\$994	1,717

<sup>\*\*</sup>Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

#### C. Determination of Minimum Federal Credit Necessary For Feasibility

 Total Project Cost
 \$13,816,470

 Permanent Financing
 \$3,565,324

 Funding Gap
 \$10,251,146

 Federal Tax Credit Factor
 \$0.85002

<u>Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.</u>

Total Credits Necessary for Feasibility\$12,059,959Annual Federal Credit Necessary for Feasibility\$1,205,996Maximum Annual Federal Credits\$994,717Equity Raised From Federal Credit\$8,455,244

**Remaining Funding Gap** 

\$1,795,902

FUNDING GAP MUST NOT EXCEED ZERO UNLESS REQUESTING STATE CREDITS

If Applying For State Credit Complete Section (D) & (E).

#### D. Determination of State Credit State Credit Basis

NC/Rehab	Acquisition
\$9,842,957	

Rehabilitation or new construction basis only (no acquisition basis), except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount

Maximum Total State Credit

30%	13%
\$2,952,887	\$0

## E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor

\$0.75000

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.79 for self-syndication projects; or at least \$0.70 for all other projects

State Credit Necessary for Feasibility\$2,394,536Maximum State Credit\$2,394,536Equity Raised from State Credit\$1,795,902

Remaining Funding Gap

25 Basis & Credits

#### **VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM**

#### A. General Partner and Management Company Characteristics

**Maximum 9 Points** 

A(1) General Partner Experience General Partner Name:

6 Points

Quechan Housing Authority (With our consultant, Travois, Inc.)

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

(select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the 'Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

**Total Points for General Partner Experience:** 

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3 Points

#### A(2) Management Company Experience

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

**Management Company Name:** 

Quechan Housing Authority - Primary Property Manager, Barker Management - Secondary Property Manager

**Total Points for Management Company Experience:** 

3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

**Total Points for General Partner & Management Company Experience:** 

9

B. Housing Needs Maximum 10 Points

Large Family
Select one if project is a scattered site acquisition and/or rehabilitation :

N/A

Total Points for Housing Needs: 10

#### C. Site & Service Amenities

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. The amenity must be in place at the time of application (refer to TCAC regulations and the Checklist for limited exceptions). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity location. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

#### a) Transit

(i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.

7 Points

(ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

6 Points

(iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).

5 Points

(iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop.

3 Points

Select one:

N/A

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years. (For item (iv) Rural set-aside projects, points not available for projects with van services. Only available to projects with dial-a-ride service for free or discounted dial-a-ride passes):

Select one: N/A



A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

**Total Points for Transit Amenity:** 

0

#### b) Public Park

(i) The site is within 1/2 mile of a public park or a community center accessible to the general public (1 mile for Rural set-aside projects). A public park <u>shall not</u> include 1) school grounds <u>unless</u> there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities. 2) greenbelts or pocket parks, or 3) open space preserves or biking parkways <u>unless</u> there is a trailhead or designated access point within the specified distance.

3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

(ii) The site is within 3/4 mile (1.5 miles for Rural set-aside).

2 Points

Select one:

N/A

#### **Total Points for Public Park Amenity:**

0

#### c) Book-Lending Public Library

(i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

3 Points

(ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).

2 Points

Select one:

N/A

#### **Total Points for Public Library Amenity:**

0

## d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

(i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). 5 Points

(ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects). 4 Points

(iii) The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).

3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

2 Points

(vii) The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.

1 Point

Select one:

N/A

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

0

#### e) Public Elementary, Middle, or High School For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of 3 Points a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 2 Points miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. N/A Select one: Total Points for Public Elementary, Middle, or High School Amenity: f) Senior Developments: Daily Operated Senior Center (i) For a senior development the project site is within 1/2 mile of a daily operated senior center or 3 Points a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). The project site is within 3/4 mile of a daily operated senior center or a facility offering daily 2 Points services to seniors (not on the project site) (1.5 miles for Rural Set-aside). N/A Select one: **Total Points for Daily Operated Senior Center Amenity:** g) Special Needs Development: Population Specific Service Oriented Facility For a **special needs development**, the site is located within 1/2 mile of a facility that operates 3 Points to serve the population living in the development. The project site is located within 1 mile of a facility that operates to serve the population living in 2 Points the development. N/A Select one: **Total Points for Population Specific Service Oriented Facility Amenity:** h) Medical Clinic or Hospital The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a 3 Points physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a 2 Points physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). Select one: N/A **Total Points for Medical Clinic or Hospital Amenity:** i) Pharmacy The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be 2 Points combined with the other site amenities above). The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be 1 Point

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combined with the other site amenities above).

N/A

Select one:

Points System

**Total Points for Pharmacy:** 

#### j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 2 Points

(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. 3 Points

Select one:

N/A

Total Points for Internet Service:

#### k) Highest or High Resources Area

(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource

**8 Points** 

Select one:



Total Points for Highest or High Resources Area:

0

**Total Points for Site Amenities:** 

0

Site Amenity Conta	act List:		
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:
Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:	Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:	Ext.:

C(2) Service Amenities Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. **Evidence that adequate physical space for services will be provided must be documented within the application.** The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative.

**Items 1 through 6** are applicable to Large Family, Senior, and At-Risk projects. **Items 7 through 12** are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Proportional Scoring for Services - Projects with less than 75% Special Needs Units: Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, nonspecial needs units and special needs units must independently score 10 points for service amenities. Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects or for the non-Special Needs units in a Special Needs Project with less than 75% Special Needs units. Items 7 through 12 are applicable to Special Needs projects with 75% or more Special Needs units or for the Special Needs units in a Special Needs Project with less than 75% Special Needs units. Projects must demonstrate that all tenants will receive appropriate type and level of services.

Proportional Scoring for Services - Scattered Site Projects: An application proposing a project located on multiple scattered sites shall be scored proportionately in the service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. In addition, scattered site more than 1 mile (1.5 miles for Rural set-aside) from the nearest other site with services must provide services independently. Proportional scoring for this paragraph means, for a project to score the maximum 10 points, each site must independently score 10 points for service amenities.

The application's Service Amenity Sources and Uses Budget page must clearly describe all anticipated income and expenses associated with the services program(s) and must align with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. All organizations providing services for which the project is claiming points must document that they have at least 24 months of experience providing services to the project's target population. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed.

Large Family, Senior, At-Risk projects, Number of Bedrooms =	129	
Special Needs, Number of Bedrooms =	0	

Amenities may include, but are not limited to:

		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with	
	( - )	information about available services in the community, (b) assisting tenants to access services through	
		referral and advocacy, and (c) organizing community-building and/or other enrichment activities for	
		tenants (such as holiday events, tenant council, etc.):	
/ .			
N/A		Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to	
	(2)	tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or	
		improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or	
		Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic	
		Violence Counselor:	
		Violence Counselor.	
N/A		Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
4//	-		o ponito
N/A		Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to:	
		financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition,	
		exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and	
		smoking cessation classes:	
Yes	l	Minimum of 84 hours instruction each year (42 hours for small developments*).	7 points
N/A		Minimum of 60 hours instruction each year (30 hours for small developments*).	5 points
N/A		Minimum of 36 hours instruction each year (18 hours for small developments*).	3 points
		*small developments = 20 units or less	
	(4)	Health and wellness services and programs. Such services and programs shall provide individualized	
		support to tenants (not group classes) and need not be provided by licensed individuals or organizations.	
		Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior	
		companion programs:	
N/A		Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
		Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A			
		Minimum of 40 hours of comings per year for each 100 hours are	0
	<u> </u>	Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)		2 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to	·
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least	2 points 5 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to	·
N/A	-	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	·
N/A	-	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)  After school program for school age children. Includes, but is not limited to tutoring, mentoring,	·
N/A	-	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	·
N/A N/A N/A	-	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)  After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in	5 points
N/A N/A Yes	-	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)  After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):  Minimum of 10 hours per week, offered weekdays throughout the school year.	·
N/A N/A	-	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)  After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	5 points

(7)	Needs projects:  Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop	
(1)	and implement an individualized service plan, goal plan or independent living plan:	
/A	Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
I/A	Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
		<u> </u>
(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor:	
I/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 360 bedrooms.	5 points
I/A	Minimum ratio of 1 FTE Service Coordinator/Other Services Specialist to 600 bedrooms.	3 points
(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes:	
I/A	Minimum of 84 hours of instruction each year (42 hours for small developments*).	5 points
I/A	Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
I/A	Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
	*small developments = 20 units or less	
<mark>//A</mark> (10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>//A</mark> (11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
(12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring,	
,	homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger):	
I/A	Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
I/A	Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points

The Service Budget worksheet must be completed.

**Total Points for Service Amenities:** 

D. Sustainable Building Methods

**Maximum 5 Points** 

REVIEW REG. SECTION 10325(c)(5) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<u>U(1) N</u>	<u>vew</u>	Construction and Adaptive Reuse projects select fro	m the following features:	
N/A	a.	Develop the project in accordance with the minimum requirem	ents with any one of the	
		following programs:	•	
		N/A		0 Points
				<b>0</b> 1 <b>0</b> 1110
N/A	b.	ENERGY EFFICIENCY		
EITHE	-	Energy efficiency as indicated in Reg. Section 10325(c)(5)(B)	heyand the requirements in	
	κ.	the 2016 Title 24, Part 6 of the California Building Code (2016	-	
		<del></del>		O Dainta
		Better than the 2016 Standards	N/A	0 Points
		If the color of the distinct of the color of		
		If the local building department has determined that building p		
		on or before December 31, 2016 are complete, then energy ef		
		requirements in the 2013 Title 24, Part 6 of the California Build	ding Code (2013 Standards)	
		Better than the 2013 Standards	N/A	0 Points
OR:		Energy efficiency with renewable energy that provides the following	owing percentages of	
		project tenants' energy loads:		
		Low Rise (1-3 habitable stories)	N/A	0 Points
		Multifamily of 4+ habitable stories	N/A	0 Points
1				
D(2) F	Reha	bilitation projects select from the following features	:	
N/A		Develop the project in accordance with the minimum requirem	<del>-</del> '	
		following programs:	,	
		N/A		0 Points
Yes	b.	Rehabilitate to improve energy efficiency; points awarded base	ed on percentage decrease in	
		estimated Time Dependent Valuation energy use post-rehabili		
		Improvement over current:		
		20%		5 Points
		2070		o i onito
N/A		Additional rehabilitation project measures (chose one or more	of the following three categories):	
IN//A	C.	Additional renabilitation project measures (chose one of more	of the following three categories).	
		1. PHOTOVOLTAIC / SOLAR		0 Points
		N/A		0 Points
		N/A		
N 1 / A		O OLIOTAINADI E DUIII DINO MANACEMENT DRACTICEO INCLUI		
N/A		2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUI		0 Points
		Develop project-specific maintenance manual, including informat		atures
		Undertake formal building systems commissioning, retro-commis	sioning, or re-commissioning	
N/A		3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-	-METERED) GAS, ELECTRICITY,	0 Points
İ		OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS		
D(3) N		Construction and Rehabilitation projects:		
D(3) N/A		Construction and Rehabilitation projects: WATER EFFICIENCY:		0 Points
				0 Points

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods:	5

E. Lowest Income **Maximum 52 Points 50 Points** 

#### E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

Projects electing the "40%/60% Average Income" federal set-aside must choose targeting in 10% increments of Area Median Income (i.e. 20% AMI, 30% AMI, 40% AMI, etc.).

#### \*Available to Rural set-aside projects only.

\*\*60-80% AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)							
		**60-80%	*55%	50%	45%	40%	35%	30%	20%
	50%			25.0*	37.5				
	45%			22.5*	33.8				
	40%		10.0*	20.0	30.0				
Percent of Low-	35%		8.8*	17.5	26.3	35.0		50.0	
Income Units (exclusive of	30%		7.5*	15.0	22.5	30.0	37.5	45.0	
manager's units)	25%		6.3*	12.5	18.8	25.0	31.3	37.5	50.0
,	20%		5.0*	10.0	15.0	20.0	25.0	30.0	40.0
	15%		3.8*	7.5	11.3	15.0	18.8	22.5	30.0
	10%		2.5*	5.0	7.5	10.0	12.5	15.0	20.0

Consoli	date your units b	efore entering your i	nformation into th	ne table		
Do not enter any non-qualifying units into the table						
Number of Targeted Low-Income Units	I INCOME UNITS I POINTS FAI					
	20	0.00	0	0		
6	30	16.22	15	22.5		
	35	0.00	0	0		
6	40	16.22	15	15		
	45	0.00	0	0		
10	50	27.03	25	12.5		
	50 -Rural only*	0.00	0	0		
	55 -Rural only*	0.00	0	0		
15	60-80**	40.54	40	0		
37	37 Total Points Requested: 50					

#### E(2) Lowest Income for 10% of Total Low-Income Units at no greater than 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than thirty percent (30%) AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% or less AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at no greater than 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ no greater than 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.00%
4 BR	18	3	16.67%
3 BR	19	3	15.79%
2 BR	0	0	0.00%
1 BR	0	0	0.00%
SRO	0	0	0.00%
Total:	37	6	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points:	2	
Total Points for Lowest Income:	5	52

#### F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

# Yes (i) Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing Yes (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit, are either finally approved or unnecessary Maximum 10 Points 5 Points

10 points will be available to projects that document all of the above and are able to begin construction within 180 days\* of the Credit Reservation, as evidenced by submission of the requirements stated in TCAC Regulation Section 10325(c)(7) within 180 days of the Credit Reservation.

\*After preliminary reservation CTCAC will randomly assign a 180 day deadline for half of the projects receiving a Credit Reservation within each round and a 194 day deadline for remaining projects.

If no construction lender is involved, evidence must be submitted by the assigned deadline (180 days or 194 days) after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Tax Credit Reservation or negative points.

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

Total Points for Readiness to Proceed:

10

#### G. Miscellaneous Federal and State Policies **Maximum 2 Points** For applicants who agree that the Committee may exchange 1) Federal Tax Credits for State Tax 2 Points Credits and 2) Exchange State Tax Credits for Federal Tax Credits. Applicants receiving these points agree to make the exchange in a manner that yields equal equity based solely on the tax credit factors stated in the application. N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code 2 Points Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 2 Points Yes (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits. 1 Point N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which 2 Points at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for 1 Point eventual tenant ownership. **Total Points for Miscellaneous Federal and State Policies:**

#### VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 113, Minimum Point Threshold: 96
Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

••	APPLICANT	MAXIMUM	TOTAL
	POINTS	POINTS	POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	10	25	10
C(1) Site Amenities	0	15	
C(2) Service Amenities	12	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	50.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	98.0

<sup>\*</sup>Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM - PROJECT FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller must be excluded from Leveraged Soft Financing. (Exception: If seller carryback financing is a public land loan to a new construction project that is not replacing affordable housing within the footprint of the original development, financing (or portion of financing) may be included in Leveraged Soft Financing. For projects that include both new construction and rehabilitation/affordable housing replacement, the land loan value must be prorated based on eligible units.)

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter the amount for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter the amount for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs

X Size Factor

Total Residential Project Development Costs

+ (( 1 - Requested Unadjusted Eligible Basis Total Residential Project Development Costs

LEVERAGED SOFT FINAN	NCING								
Capitalized Value of Rent D	Differentials of Public Rent/opera	ting Subsidies	\$2,231,988						
Total donated land value									
Total fee waivers									
List Leveraged Soft Finance	ing <b>excluding</b> donated land and	fee waivers:							
QHA GP Loan		\$3,420,001							
				HYBRID	PROJECT (NEV	V CONSTRUCTION	N)		
				4% Devel	lopment Projec	t Costs:			
					Resi	dential Project Dev	elopment Cost	<u>.                                    </u>	
					Comn	nercial Project Dev	elopment Cost	<u>.                                      </u>	
						Total 49	% Project Cost		\$0
								_	
Less: Excess Purchase Pri	ce Over Appraised Value	\$0							
Less: Ineligible Offsites	<del></del>								
Total Leveraged Soft Finan	icing excluding donated land and	d fee waivers	\$3,420,001						
<del>-</del>	TOTAL		\$5,651,989						
The Numerator. TCAC sta	I Cost Deduction To Leveraged iff may adjust this ratio as deen al costs) for numerator Committed	med appropriate.					crease To		
SIZE FACTOR CALCULAT New Construction:	T <b>ION</b> No	HYBRID (NEW CO	ONSTRUCTION) velopment Units			n large-family proj tunity Area Map (l		•	
9% Tax Credit Units:		Tax Credit Units:	•		C) for projects ex	• `		J	
Size Factor:	1.00 Total	Tax Credit Units:	38	N/A					
FINALTIE BREAKER CAL Leveraged Soft Financing I Leveraged Soft Financing t	ess commercial proration	-	\$5,651,989 \$5,651,989	Requeste	ed Unadjusted El	igible Basis			\$13,212,957
2010ragod Cont i manoling t	11100 0120 1 doloi	-	ψο,σο1,σοσ						
	5,651,989			. 11 4		13,212,957		\ /2\	40.0040/
	13,816,470			+ (( ' -		13,816,470		-) /3) =	= 42.364%

45 Final Tie Breaker

#### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

#### Annual Rental Income Differential for PUBLIC RENT SUBSIDIES:

*Rent Limit Underwriting:
Special Needs Units in Special Needs Projects subject to the 40% average AMI requirement
of TCAC regulations section 10325(g)(3)(A), use 30% AMI rent limits
Use 40% AMI for ALL OTHERS
**Contract Rent Underwriting:
For USDA subsidy only, use the higher of 60% AMI or committed contract rents.

			Public Subsidy	Calculated
Unit Type	# of Units	*Rent Limit:	**Contract Rent	Annual Rent
SRO				\$0
	Annual Rent	Differential for Pub	lic Rent Subsidies:	\$0

\$273,600 **Total Rent Differentials** Less Vacancy 5.0% \$259,920 Net Rental Income Available for Debt Service @ 1.15 Debt Coverage Ratio: \$226,017 15 Loan Term (years) Interest Rate (annual) 6.0% Debt Coverage Ratio 1.15 Capitalized Value of Rent Differentials \$2,231,988

#### Annual Rental Income Differential for PUBLIC OPERATING SUBSIDIES:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:

#### <u>OR</u>

If the contract does not specify an annual subsidy amount, enter: Aggregate Subsidy Amount: \$13,680,000

Number of Years in the Subsidy Contract: 50 Average Annual Operating Subsidy Amount: \$273,600

Annual Public Operating Subsidies: \$273,600

46 Final Tie Breaker

## 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$170,520	\$174,783	\$179,153	\$183,631	\$188,222	\$192,928	\$197,751	\$202,695	\$207,762	\$212,956	\$218,280	\$223,737	\$229,330	\$235,064	\$240,940
Less Vacancy	5.00%	-8,526	-8,739	-8,958	-9,182	-9,411	-9,646	-9,888	-10,135	-10,388	-10,648	-10,914	-11,187	-11,467	-11,753	-12,047
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Operating Subsidy - HAP		35,000	38,000	42,000	46,000	50,000	54,000	58,000	62,000	66,000	70,000	74,000	78,000	82,000	86,000	90,000
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Revenue		\$196,994	\$204,044	\$212,195	\$220,450	\$228,811	\$237,281	\$245,863	\$254,560	\$263,374	\$272,308	\$281,366	\$290,550	\$299,864	\$309,311	\$318,893
EXPENSES																
Operating Expenses:	1.035															
Administrative	1.000	\$24,800	\$25,668	\$26,566	\$27,496	\$28,459	\$29,455	\$30,486	\$31,553	\$32,657	\$33,800	\$34,983	\$36,207	\$37,475	\$38,786	\$40,144
Management		23,640	24,467	25,324	26,210	27,127	28,077	29,060	30,077	31,129	32,219	33,347	34,514	35,722	36,972	38,266
Utilities		3,824	3,958	4,096	4,240	4,388	4,542	4,701	4,865	5,035	5,212	5,394	5,583	5,778	5,981	6,190
Payroll & Payroll Taxes		0,024	0,930	4,030 0	7,240	4,500	4,542 0	4,701	4,009	0,000	0,212	0,554	0,000	0,770	0,301	0,130
Insurance		38,000	39,330	40,707	42,131	43,606	45,132	46,712	48,347	50,039	51,790	53,603	55,479	57,421	59,430	61,510
Maintenance		90,000	93,150	96,410	99,785		106,892			118,513	,	,	131,397	135,996	140,756	145,683
		90,000	93,130	96,410	99,765	103,277	100,092	110,633	114,505	110,513	122,661	126,954	131,397	135,996	140,756	145,065
Other Operating Expenses (specify) Total Operating Expenses	).	\$180,264	\$186,573	\$193,103	\$1 <b>99,862</b>	\$206,857	\$214, <b>097</b>	\$221,590	\$229,346	\$237,373	\$245,681	\$254,280	\$263,180	\$272,391	\$281,925	\$291,792
,		<b>4</b> ,	<b>¥</b> 100 <b>,</b> 010	<b>4 ,</b>	<b>¥</b> 100,000	<b>4</b>	<b>4</b> 1,001	<b>4</b> 1,000	<b>4</b> ,	<b>4</b> _0.,0.0	<b>4</b> _ 10,001	<b>4</b> -0 1,-00	<b>4</b>	<b>4</b> -1- <b>,</b>	<b>4</b> _0.,0_0	<b>4</b> _0 1 <b>,</b> 1 0_
Transit Pass/Tenant Internet Expen	se* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Replacement Reserve		11,400	11,799	12,212	12,639	13,082	13,540	14,014	14,504	15,012	15,537	16,081	16,644	17,226	17,829	18,453
Real Estate Taxes	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$191,664	\$198,372	\$205,315	\$212,501	\$219,939	\$227,637	\$235,604	\$243,850	\$252,385	\$261,218	\$270,361	\$279,824	\$289,617	\$299,754	\$310,245
Cash Flow Prior to Debt Service		\$5,330	\$5,672	\$6,880	\$7,949	\$8,872	\$9,645	\$10,259	\$10,710	\$10,989	\$11,090	\$11,005	\$10,727	\$10,246	\$9,556	\$8,648
		\$5,330	\$5,672	\$6,880	\$7,949	\$8,872	\$9,645	\$10,259	\$10,710	\$10,989	\$11,090	\$11,005	\$10,727	\$10,246	\$9,556	\$8,648
MUST PAY DEBT SERVICE	nan															
	oan e	<b>\$5,330</b> N/A	<b>\$5,672</b> N/A	<b>\$6,880</b> N/A	<b>\$7,949</b> N/A	N/A	<b>\$9,645</b> N/A	<b>\$10,259</b> N/A	<b>\$10,710</b> N/A	<b>\$10,989</b> N/A	<b>\$11,090</b> N/A	N/A	<b>\$10,727</b> N/A	<b>\$10,246</b> N/A	N/A	N/A
MUST PAY DEBT SERVICE	o <mark>an</mark>															
MUST PAY DEBT SERVICE	pan					N/A						N/A			N/A	N/A
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo Total Debt Service	pan	N/A <b>\$0</b>	N/A 0 0 \$0	N/A 0 0 <b>\$0</b>	N/A 0 0 \$0	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>	N/A 0 0 <b>\$0</b>
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo	oan	N/A	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0	N/A 0 0
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo Total Debt Service Cash Flow After Debt Service	oan	N/A \$0 \$5,330	N/A 0 0 \$0 \$5,672	N/A 0 0 <b>\$0</b> \$6,880	N/A 0 0 \$0 \$7,949	N/A 0 0 \$0 \$0 \$8,872	N/A 0 0 <b>\$0</b> <b>\$9,645</b>	N/A 0 0 \$0 \$10,259	N/A 0 0 <b>\$0 \$0 \$10,710</b>	N/A 0 0 \$0 \$10,989	N/A 0 0 <b>\$0 \$0 \$11,090</b>	N/A 0 0 <b>\$0 \$0 \$11,005</b>	N/A 0 0 <b>\$0 \$0 \$10,727</b>	N/A 0 0 <b>\$0 \$0 \$10,246</b>	N/A 0 0 <b>\$0</b> <b>\$9,556</b>	N/A 0 0 <b>\$0 \$0 \$8,648</b>
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue	oan	\$0 \$5,330 3.13%	N/A 0 0 \$0 \$5,672 3.24%	N/A 0 0 \$0 \$0 \$6,880 3.84%	N/A 0 0 \$0 \$7,949 4.33%	N/A 0 0 \$0 \$0 \$8,872 4.71%	N/A 0 0 \$0 \$0 \$9,645 5.00%	N/A 0 0 \$0 \$10,259 5.19%	N/A 0 0 \$0 \$10,710 5.28%	N/A 0 0 \$0 \$10,989 5.29%	N/A 0 0 \$0 \$11,090 5.21%	N/A 0 0 \$0 \$0 \$11,005 5.04%	N/A 0 0 \$0 \$10,727 4.79%	N/A 0 0 \$0 \$0 \$10,246 4.47%	N/A 0 0 \$0 \$9,556 4.07%	N/A 0 0 \$0 \$8,648 3.59%
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test	oan	\$0 \$5,330 3.13% #DIV/0!	N/A 0 0 \$0 \$5,672 3.24% #DIV/0!	N/A 0 0 \$0 \$0 \$6,880 3.84% #DIV/0!	N/A  0 0 \$0 \$7,949  4.33% #DIV/0!	N/A 0 0 \$0 \$0 \$8,872 4.71% #DIV/0!	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0!	N/A 0 0 \$0 \$10,259 5.19% #DIV/0!	N/A 0 0 \$0 \$10,710 5.28% #DIV/0!	N/A 0 0 \$0 \$10,989 5.29% #DIV/0!	N/A 0 0 \$0 \$11,090 5.21% #DIV/0!	N/A 0 0 \$0 \$11,005 5.04% #DIV/0!	N/A 0 0 \$0 \$10,727 4.79% #DIV/0!	N/A 0 0 \$0 \$10,246 4.47% #DIV/0!	N/A 0 0 \$0 \$0 \$9,556 4.07% #DIV/0!	N/A  0 0 \$0 \$0 \$8,648 3.59% #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue	o <mark>an</mark>	\$0 \$5,330 3.13%	N/A 0 0 \$0 \$5,672 3.24%	N/A 0 0 \$0 \$0 \$6,880 3.84%	N/A 0 0 \$0 \$7,949 4.33%	N/A 0 0 \$0 \$0 \$8,872 4.71%	N/A 0 0 \$0 \$0 \$9,645 5.00%	N/A 0 0 \$0 \$10,259 5.19%	N/A 0 0 \$0 \$10,710 5.28%	N/A 0 0 \$0 \$10,989 5.29%	N/A 0 0 \$0 \$11,090 5.21%	N/A 0 0 \$0 \$0 \$11,005 5.04%	N/A 0 0 \$0 \$10,727 4.79%	N/A 0 0 \$0 \$0 \$10,246 4.47%	N/A 0 0 \$0 \$9,556 4.07%	N/A 0 0 \$0 \$8,648 3.59%
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test	oan	\$0 \$5,330 3.13% #DIV/0!	N/A 0 0 \$0 \$5,672 3.24% #DIV/0!	N/A 0 0 \$0 \$0 \$6,880 3.84% #DIV/0!	N/A  0 0 \$0 \$7,949  4.33% #DIV/0!	N/A 0 0 \$0 \$0 \$8,872 4.71% #DIV/0!	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0!	N/A 0 0 \$0 \$10,259 5.19% #DIV/0!	N/A 0 0 \$0 \$10,710 5.28% #DIV/0!	N/A 0 0 \$0 \$10,989 5.29% #DIV/0!	N/A 0 0 \$0 \$11,090 5.21% #DIV/0!	N/A 0 0 \$0 \$11,005 5.04% #DIV/0!	N/A 0 0 \$0 \$10,727 4.79% #DIV/0!	N/A 0 0 \$0 \$10,246 4.47% #DIV/0!	N/A 0 0 \$0 \$0 \$9,556 4.07% #DIV/0!	N/A  0 0 \$0 \$0 \$8,648 3.59% #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio	oan	\$0 \$5,330 3.13% #DIV/0!	N/A 0 0 \$0 \$5,672 3.24% #DIV/0!	N/A  0 0 \$0 \$6,880  3.84% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$7,949  4.33% #DIV/0!	N/A  0  0  \$0  \$8,872  4.71% #DIV/0! #DIV/0!	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0!	N/A 0 0 \$0 \$10,259 5.19% #DIV/0!	N/A 0 0 \$0 \$10,710 5.28% #DIV/0!	N/A 0 0 \$0 \$10,989 5.29% #DIV/0!	N/A 0 0 \$0 \$11,090 5.21% #DIV/0!	N/A 0 0 \$0 \$11,005 5.04% #DIV/0!	N/A 0 0 \$0 \$10,727 4.79% #DIV/0!	N/A 0 0 \$0 \$10,246 4.47% #DIV/0!	N/A 0 0 \$0 \$0 \$9,556 4.07% #DIV/0!	N/A  0 0 \$0 \$0 \$8,648 3.59% #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES**	oan	\$0 \$5,330 3.13% #DIV/0!	N/A 0 0 \$0 \$5,672 3.24% #DIV/0!	N/A 0 0 \$0 \$0 \$6,880 3.84% #DIV/0!	N/A  0 0 \$0 \$7,949  4.33% #DIV/0!	N/A 0 0 \$0 \$0 \$8,872 4.71% #DIV/0!	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0!	N/A 0 0 \$0 \$10,259 5.19% #DIV/0!	N/A 0 0 \$0 \$10,710 5.28% #DIV/0!	N/A 0 0 \$0 \$10,989 5.29% #DIV/0!	N/A 0 0 \$0 \$11,090 5.21% #DIV/0!	N/A 0 0 \$0 \$11,005 5.04% #DIV/0!	N/A 0 0 \$0 \$10,727 4.79% #DIV/0!	N/A 0 0 \$0 \$10,246 4.47% #DIV/0!	N/A 0 0 \$0 \$0 \$9,556 4.07% #DIV/0!	N/A  0 0 \$0 \$0 \$8,648 3.59% #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$6,880  3.84% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$7,949  4.33% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$8,872  4.71% #DIV/0! #DIV/0!	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0! #DIV/0!	N/A 0 0 \$0 \$10,259 5.19% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,989  5.29% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,005  5.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,727  4.79% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,246  4.47% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$9,556  4.07% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$8,648  3.59% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$6,880  3.84% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$7,949  4.33% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$8,872  4.71% #DIV/0! #DIV/0!	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0! #DIV/0!	N/A 0 0 \$0 \$10,259 5.19% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,989  5.29% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,005  5.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,727  4.79% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,246  4.47% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$9,556  4.07% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$8,648  3.59% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$0 \$6,880 3.84% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$7,949  4.33% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$0 \$8,872  4.71% #DIV/0! #DIV/0!  5,738	N/A  0 0 \$0 \$0 \$9,645  5.00% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,259  5.19% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,989  5.29% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$11,005  5.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,727  4.79% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,246  4.47% #DIV/0! #DIV/0!  7,555	N/A  0 0 \$0 \$0 \$9,556  4.07% #DIV/0! #DIV/0!	N/A  0 0 80 \$8,648 3.59% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee  Total Other Fees	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!  5,175	N/A  0 0 \$0 \$0 \$6,880 3.84% #DIV/0! #DIV/0!  5,356	N/A  0  0  \$0  \$7,949  4.33% #DIV/0! #DIV/0!  5,544	N/A  0  80  \$8,872  4.71% #DIV/0! #DIV/0!  5,738	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0! #DIV/0! 5,938	N/A  0  0  \$0  \$10,259  5.19% #DIV/0!  #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,989  5.29% #DIV/0! #DIV/0!  6,584	N/A  0  0  \$0  \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,005  5.04% #DIV/0!  #DIV/0!  7,053	N/A  0  0  \$0  \$10,727  4.79% #DIV/0!  #DIV/0!  7,300	N/A  0 0 \$0 \$10,246  4.47% #DIV/0! #DIV/0!  7,555	N/A  0  80  \$9,556  4.07% #DIV/0! #DIV/0!  7,820	N/A  0  0  \$0  \$8,648  3.59% #DIV/0! #DIV/0!  8,093
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$0 \$6,880 3.84% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$7,949  4.33% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$0 \$8,872  4.71% #DIV/0! #DIV/0!  5,738	N/A  0 0 \$0 \$0 \$9,645  5.00% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,259  5.19% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,989  5.29% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$11,005  5.04% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,727  4.79% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,246  4.47% #DIV/0! #DIV/0!  7,555	N/A  0 0 \$0 \$0 \$9,556  4.07% #DIV/0! #DIV/0!	N/A  0 0 80 \$8,648 3.59% #DIV/0! #DIV/0!
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee  Total Other Fees	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!  5,175	N/A  0 0 \$0 \$0 \$6,880 3.84% #DIV/0! #DIV/0!  5,356	N/A  0  0  \$0  \$7,949  4.33% #DIV/0! #DIV/0!  5,544	N/A  0  80  \$8,872  4.71% #DIV/0! #DIV/0!  5,738	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0! #DIV/0! 5,938	N/A  0  0  \$0  \$10,259  5.19% #DIV/0!  #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,989  5.29% #DIV/0! #DIV/0!  6,584	N/A  0  0  \$0  \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,005  5.04% #DIV/0!  #DIV/0!  7,053	N/A  0  0  \$0  \$10,727  4.79% #DIV/0!  #DIV/0!  7,300	N/A  0 0 \$0 \$10,246  4.47% #DIV/0! #DIV/0!  7,555	N/A  0  80  \$9,556  4.07% #DIV/0! #DIV/0!  7,820	N/A  0  0  \$0  \$8,648  3.59% #DIV/0! #DIV/0!  8,093
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee  Total Other Fees  Remaining Cash Flow  Deferred Developer Fee**	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!  5,175	N/A  0  0  \$0  \$6,880  3.84% #DIV/0! #DIV/0!  5,356	N/A  0  0  \$0  \$7,949  4.33% #DIV/0! #DIV/0!  5,544	N/A  0  80  \$8,872  4.71% #DIV/0! #DIV/0!  5,738	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0! #DIV/0! 5,938	N/A  0  0  \$0  \$10,259  5.19% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,989  5.29% #DIV/0! #DIV/0!  6,584	N/A  0  0  \$0  \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,005  5.04% #DIV/0!  #DIV/0!  7,053	N/A  0  0  \$0  \$10,727  4.79% #DIV/0!  #DIV/0!  7,300	N/A  0 0 \$0 \$10,246  4.47% #DIV/0! #DIV/0!  7,555	N/A  0  80  \$9,556  4.07% #DIV/0! #DIV/0!  7,820	N/A  0  0  \$0  \$8,648  3.59% #DIV/0! #DIV/0!  8,093
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee  Total Other Fees  Remaining Cash Flow	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!  5,175	N/A  0  0  \$0  \$6,880  3.84% #DIV/0! #DIV/0!  5,356	N/A  0  0  \$0  \$7,949  4.33% #DIV/0! #DIV/0!  5,544	N/A  0  80  \$8,872  4.71% #DIV/0! #DIV/0!  5,738	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0! #DIV/0! 5,938	N/A  0  0  \$0  \$10,259  5.19% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,989  5.29% #DIV/0! #DIV/0!  6,584	N/A  0  0  \$0  \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,005  5.04% #DIV/0!  #DIV/0!  7,053	N/A  0  0  \$0  \$10,727  4.79% #DIV/0!  #DIV/0!  7,300	N/A  0 0 \$0 \$10,246  4.47% #DIV/0! #DIV/0!  7,555	N/A  0  80  \$9,556  4.07% #DIV/0! #DIV/0!  7,820	N/A  0  0  \$0  \$8,648  3.59% #DIV/0! #DIV/0!  8,093
MUST PAY DEBT SERVICE Quechan Housing Authority - GP Lo  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee LP Asset Management Fee Incentive Management Fee Incentive Management Fee  Total Other Fees  Remaining Cash Flow  Deferred Developer Fee**	oan	\$0 \$5,330 3.13% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$5,672  3.24% #DIV/0! #DIV/0!  5,175	N/A  0  0  \$0  \$6,880  3.84% #DIV/0! #DIV/0!  5,356	N/A  0  0  \$0  \$7,949  4.33% #DIV/0! #DIV/0!  5,544	N/A  0  80  \$8,872  4.71% #DIV/0! #DIV/0!  5,738	N/A 0 0 \$0 \$0 \$9,645 5.00% #DIV/0! #DIV/0! 5,938	N/A  0  0  \$0  \$10,259  5.19% #DIV/0! #DIV/0!	N/A  0 0 \$0 \$10,710  5.28% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$10,989  5.29% #DIV/0! #DIV/0!  6,584	N/A  0  0  \$0  \$11,090  5.21% #DIV/0! #DIV/0!	N/A  0  0  \$0  \$11,005  5.04% #DIV/0!  #DIV/0!  7,053	N/A  0  0  \$0  \$10,727  4.79% #DIV/0!  #DIV/0!  7,300	N/A  0 0 \$0 \$10,246  4.47% #DIV/0! #DIV/0!  7,555	N/A  0  80  \$9,556  4.07% #DIV/0! #DIV/0!  7,820	N/A  0  0  \$0  \$8,648  3.59% #DIV/0! #DIV/0!  8,093

<sup>\*9%</sup> and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

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<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.