CTCAC ADVANCED COMPLIANCE WORKSHOPS

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WASHINGTON UPDATE

- H.R. I Tax Cuts and Jobs Act reform legislation signed into law
 - Preserves both the Low Income Housing Tax Credit and private activity Housing Bonds
 - Reduces the Corporate Income Tax Rate from current 35% to 21%
 - Ends the practice of taxing American businesses profits earned in other countries
 - Cuts taxes by an estimated \$1.5 trillion.

WASHINGTON UPDATE

- Both 9% tax credit and 4% bond financed tax credit projects will see lower equity pricing due to reduction in corporate tax rate.
 - Initial estimates project a 14% reduction in value of tax credits based on lower corporate tax rate due to potential alternative investments
- Fannie Mae and Freddie Mac regain access to tax credit equity markets
- The individual income tax reductions will expire on December 31,
 2025

WASHINGTON UPDATE

- The House of Representatives passed an \$81 billion Disaster Bill to help states that have been impacted by hurricanes and wildfires this year.
 - The Senate is still working on a disaster bill.
- NCSHA released New Recommended Best Practices in Housing Credit Administration
 - Updated previous Housing Credit recommended practices
 - Added 13 new practices

- VAWA protects victims of domestic violence, sexual assault, dating violence, and stalking ("VAWA Crimes") from discrimination in accessing and maintaining federally assisted housing because of the violence committed against them
- In 2013, Congress expanded the VAWA's housing protections by including additional federal housing programs such as the LIHTC program

- No official guidance given from the IRS to the State Agencies regarding how to implement VAWA
- CTCAC will follow the provisions of the VAWA legislation in accordance with IRS Regulations
- Starting January 1, 2018 CTCAC will require that owners start following the guidance noted in the VAWA/Manager's Unit Memo that was posted to our Website on December 22, 2017
 - Full implementation should be completed by July 2018

- CTCAC will be looking for the HUD VAWA Lease Rider (HUD 91067) to be in all TCAC Files
- All the existing provisions and protocols that are in place at combined HUD/Tax Credit Projects remain unchanged
- Additional obligations may apply to other programs known collectively as "VAWA covered HUD Programs
 - Check with HUD for a full list

Tenant's Status as a Victim of a VAWA Crime

Owners and management agents may not deny admission or evict a tenant on the basis of, or as a direct result of, the fact that the tenant is or has been the victim or threatened victim of a VAWA Crime.

Criminal Activity Related to VAWA Crimes

Owners and management may not consider criminal activity directly relating to VAWA Crimes, engaged in by a member of a tenant's household or any guest or other person under the tenant's control, as cause for termination of assistance, tenancy, or occupancy rights if the tenant or an affiliated individual of the tenant is the victim or threatened victim of the violence.

Criminal Activity Related to VAWA Crimes

- Owners and management agents <u>may</u> evict or terminate the assistance of a victim if they can demonstrate an actual and imminent threat to other tenants or employees at the property
- Owners and management agents cannot subject victims of VAWA Crimes to a more demanding standard than other tenants when determining whether to evict

Notification

- Owners and management agents are required to notify all tenants of their VAWA rights by providing each tenant a Notice of Occupancy Rights Form HUD-5380 and VAWA Self-Certification Form HUD-5382 when the tenant has been admitted to the property and with any notification of eviction or notification of termination of assistance.
- These forms are available in multiple languages on HUD's website:
 https://www.hud.gov/program_offices/administration/hudclips/forms/hud5a
- Housing providers must customize Form HUD-5380 by providing information about the program and contact information

Documentation

- Owners and management agents may request, in writing, that the tenant seeking VAVVA protections certify that the individual is a victim of a VAVVA Crime.
- To receive protections under VAWA, the tenant has the choice to submit either a VAWA Self-Certification Form HUD-5382, or other documentation as noted on the certification form, completed and submitted within 14 business days, or an agreed upon extension date.

Documentation

- Failure to provide the certification or other supporting documentation within the specified timeframe may result in eviction or admission denial.
- If the Owner or management agent receives conflicting certifications, they can require an applicant or tenant to submit third-party documentation permitted under VAWA.

Confidentiality

- Owner and management agents are required to keep confidential all information submitted by the tenant related to their VAWA request including the fact that an individual is a victim of a VAWA crime.
- This confidential information may not be put into any shared database or disclosed to any other entity or individual, except to the extent that the disclosure is:
 - requested or consented to by the individual seeking VAWA protections in writing,
 - required for use in an eviction proceeding,
 - otherwise required by applicable law, or for compliance with the Section 42 Tax Credit Program.

Court Orders

Owners and management agents must honor all court orders addressing rights of access or control of property, including protective orders issued to victims, and any orders addressing the distribution or possession of property.

Remedies for VAWA Victims

- Owner and management agents have an obligation to qualified tenants who are victims of VAWA crimes to assist them with an emergency transfer in accordance with a documented emergency transfer plan
- This may include the option of lease bifurcation or other discretionary procedures such as a transfer to another unit
- More information on these remedies can be found in the Notice of Occupancy Rights Form HUD-5380

IRS Section 42 LIHTC and CTCAC Guidance

- Transfers related to VAWA regulation remedies must continue to follow the existing transfer protocols in place
- Projects that are **not** designated as a multi-building project (noted as a "No" Election on Line 8b on the IRS 8609 Form), may be subject to a loss of credits if a non-qualifying household is transferred into a unit in a different building.
- Projects that are not 100% tax credit and have market/conventional units as well as tax credit units, must continue to follow the 140% Next Available Unit Rule in addition to the protocol for transferring in a multi-building project.

Failure to Meet Obligations

- Under the MOU between the IRS, HUD, and the Dept of Justice and to promote enhanced compliance with the Fair Housing Act:
 - If a "probable cause" discrimination charge or other violation of either VAWA or the Fair Housing Act is determined by HUD, DOJ, the Dept of Fair Employment and Housing, or any other substantially equivalent fair housing state or local agency, CTCAC will file Form 8823 to the IRS as a result of this MOU.
- Failure to follow the IRS Section 42 transfer protocols may result in the filing of Form 8823 to the IRS.

- Following recent discussions with the Internal Revenue Service ("IRS"), TCAC received clarification on the correct use of the manager's unit at LIHTC properties.
- Per IRS Revenue Ruling 92-61, Manager/Exempt units are considered facilities reasonably required for the operation of the residential rental housing.

■ If a managers unit is included in eligible basis the person that occupies that unit must be employed at the same property where they reside.

- This includes:
 - On-site Manager
 - Assistant Manager
 - Maintenance Personnel

Staff not eligible to occupy the managers unit:

- Key holders
- Service Coordinators
- Regional Managers
- Any staff that float from one project to another

TCAC will verify which staff is currently occupying the Exempt unit:

- Letter of Intent to Conduct a Compliance Inspection has changed.
 - Requests for the name and title of the person(s) whom occupy the exempt unit.
- During the inspection, TCAC staff will verify who occupies the unit.
- If the Exempt unit is occupied by an ineligible person or unqualified household, it will be reported to the IRS on Form 8823

CALIFORNIA UPDATE – GENERAL UPDATES

- Compliance Monitoring list is on webpage: www.treasurer.ca.gov/ctcac/compliance/asp
- CTCAC to audit over 1000 projects in 2018
 - Several New CTCAC Staff in the field
 - Kim Hong
 - David McDaniels
 - Jahan Tahei
 - Justin Espanol

- Staff in Training
 - Tara Boynton
 - Edward Chrisen
 - Troy Bailey

CALIFORNIA UPDATE – GENERAL UPDATES

- No changes to CTCAC LIHTC requirements for paystubs, 3rd party verifications continue following our stated policies
- Annual Reporting Requirements AOC and POP due on Monday, March 19th, 2018
- HUD Tenant Demographic Data Collection for 2017 data due date is still pending.
- AOE and Lender Reports for 2017 due May 21st, 2018

ANNUAL OWNER CERTIFICATION (AOC)

- AOC Package, Part I & Part II
 - Part I (AOC & POP) Due Date: March 19, 2018
 - Contact for questions Tina Johnson 916-651-0344
 - Part II (AOE & LR) Due Date: May 21, 2018
 - Forms posted on TCAC's website around the week of March 19, 2018
 - Contact for questions Quang Le 916-651-3882

ANNUAL OWNER CERTIFICATION (AOC) - FAQ

I have a newer Project and CTCAC number doesn't show up on drop-down, what do I do?

- Was the property occupied at the end of 2017?
- Is the owner claiming credits for 2017?
- If yes, print the blank forms, complete the information by hand.
 - Annual Operating Expense (AOE) form is the only form that we don't want sent in if property was not occupied the entire year.

Re-syndication, do I submit under the old allocation or the new?

Old CTCAC number until the new one places in service.

AOC – COMMON ERRORS

AOC Package Part I – AOC Form

- AOC Form mailed to the attention of Tina Johnson
- Most Frequent Errors:
 - Statement I, federal set-aside not marked
 - Statements I XX Not initialing a statement and not providing an attachment with an explanation.
 - Statements XXI XXIII, only to be initialed if they are applicable
 - Owner printing name instead of signing at the bottom of the AOC form

California Tax Credit Allocation Committee ANNUAL OWNER CERTIFICATION (AOC) REPORTING YEAR: 2017

Project Name:	
Project Address:	
Project City:	
Project State:	CA Project Zip

TCAC number

REPORTING PERIOD: JANUARY 1 THROUGH DECEMBER 31, 2017

The undersigned, having been allocated certain Low-Income Housing Tax Credits pursuant to Section 42 of the Internal Revenue Code of 1986, as amended (the IRC), and Revenue and Taxation Code Sections 12206, 17058, and 23610.5 if applicable, by the California Tax Credit Allocation Committee for the purpose of purchasing, constructing and/or improving low-income housing and pursuant to the monitoring requirements of the Committee and the requirements of IRC Section 42 and the Treasuru regulations promulgated

FOR THE ENTIRE 12 MONTH REPORTING PERIOD SPECIFIED ABOVE <u>INITIAL</u> ALL TRUE STATE ATTACH BRIEF, **VRITTEN EXPLANATIONS FOR ANY STATEMENTS NOT INITIALED.**

(i)	The project met the requirements: (REQUIRED FIELD - check A or B)	
	□(A) The 20-50 test under §42(g)(1)(A),	
	□(B) the 40-60 test under §42(g)(1)(B);	
(ii) <u> </u>	There was no change in the applicable fraction (as defined in §42(c)(1)(B)) of any building in the project;	
(iii) <u> </u>	The owner has received an annual income certification from each low-income tenant, and	
	documentation to support that certification; or, in the case of a tenant receiving Section 8 housing	
	assistance payments, the statement from a public housing authority described in paragraph	
	(b)(1)(vii) of §1,42-5 (Compliance Monitorina Requirements):	
(iv)	Each low-income unit in the project was rent-restricted under section 42(g)(2);	
(v)	All units in the project were for use by the general public (as defined in §1.42-9), including the	
	requirement that no finding of discrimination under the Fair Housing Act, 42 U.S.C 3601-3619,	
	occurred for the project. A finding of discrimination includes an adverse final decision by the	
	Secretary of the Department of Housing and Urban Development (HUD), 24 CFR 180,680, an	
	adverse final decision bu a substantiallu equivalent state or local fair housing agencu, 42 U.S.C.	
(vi)	The buildings and low-income units in the project were suitable for occupancy, taking into account	
	local health, safety, and building codes, and the State or local government unit responsible for	
	making local health, safety, or building code inspections did not issue a violation report for any	
	building or low-income unit in the project. If a violation report or notice was issued by the	
	governmental unit, the owner must attach a statement summarizing the violation report or notice	
	or a conu of the uigilation report or notice to this certific action in addition, the owner must state	
(vii)	There was no change in the eligible basis (as defined in §42(d)) of any building in the project, (e.g., a	
	common area has become commercial space, or a fee is now charged for a tenant facility formerly	
	provided without charge):	
(viii)	All tenant facilities included in the eligible basis under §42(d) of any building in the project, such as	
	swimming pools, other recreational facilities, and parking areas, were provided on a comparable	
	basis without charge to all tenants in the building:	
(iz)	If a low-income unit in the project became vacant during the year, that reasonable attempts were or	
	are being made to rent that unit or the next available unit of comparable or smaller size to tenants	
	having a qualifuing income before any units in the project were or will be rented to tenants not	
(×)	☐ If the income of tenants of a low-income unit in the project increased above the limit allowed in ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐	
	§42(g)(2)(D)(ii), the next available unit of comparable or smaller size in the project was or will be	
	rented to tenants having a qualifuing income:	
(zi)	☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement as described in §42(h)(6) was in effect, including the requirement that the ☐ A regulatory agreement	
	owner may not refuse to lease a unit in the project to a prospective tenant who holds a voucher or	
	certificate of eligibility for assistance pursuant to Section 8 of the United States Housing Act of	
	1937, as amended, because of the status of such prospective tenant as the holder of such	
(zii)	■ All low-income units in the project were used on a nontransient basis (except for transitional	
	housing for the homeless provided under §42(i)(3)(B)(iii) or single-room-occupancy units rented	
	on a month-by-month basis under §42(i)(3)(B)(iv));	

A noter certifies Thir	before me,				
A notar certifies Thir By (owners Title (P) State of County of	and, acting under authority of the numership entity of this project, has executed this Cortification, subject to penalties of cortifies that the foregoing is true and correct, in all respects. I public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this to is attached, and not the truthfulness, accuracy, or validity of that document. [MOTART SEAL] ignature) inted or Typed) before me, [insert name and title of the officer)				
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ho undorzi					
	Dues Manday March 10, 2010				
[zziii]	No more than the allowable 8% cash distribution from Project operations, after funding required reserves, as provided for under Revenue and Taxation Code Sections 17058(d) and 23610.5(d),				
	INITIAL (**ii) BELOV ONLY IF YOUR PROJECT RECEIVED <u>\$7A7E</u> TAX CRED				
<u>J</u>	The project owner certifies compliance with the Capital Needs Agreement to complete short term work and set aside replacement reserve funding for long term work during the 15-year agreement				
zzii)	Agreement during the reporting period (if applicable):				
(zzi)	The project has provided all site/ service amenities as identified in the project Regulatory				
	cause, and no tenants had an increase in gross rent with respect to a low-income unit not				
(zz) <u> </u>	No tenants in low-income units were evicted or had their tenancies terminated other than for good				
—					
(ziz)	(REQUIRED FIELD - please select number from drop down list at left): The project did not suffer any casualty loss in 2017; fire, flood, earthquake, or structural damage;				
	income units that were <u>occupied</u> by tax credit eligible households were:				
(zviii)_	The project contains: low income units, on December 31, 2017, the number of low				
	additional funding and attach to AOC package):				
	applicable federal rate have been used in the Project since it was placed in service; (Please list any				
(zvii)	No additional tax-exempt bond funds or other Federal grants or loans with interest rates below the				
(zvi)	low-income housing project" within the meaning of Section 42 of the IRC;				
(zv)	No change in ownership of the project has occurred during the reporting period; The Project has not been notified by the Internal Revenue Service that it is no longer a "qualified."				
()	allocation as specified on IRS Form(s) 8609 (Low-Income Housing Credit Allocation				
(ziv)	The applicable fraction (as defined in IBC Section 42(c)(1)(B)) met all requirements of the credit				
ziv)	detailed in the Regulatory Agreement and Exhibit A to the Regulatory Agreement); The applicable fraction (as defined in IRC Section 42(c)(1)(B)) met all requirements of the credit				
(ziii) (ziv)	The project met all terms and conditions recorded in its Regulatory Agreement, if applicable. (As detailed in the Regulatory Agreement and Exhibit A to the Regulatory Agreement); The applicable fraction (as defined in IBC Section 42(c)(1)(B)) met all requirements of the credit				

Halary Public

AOC – COMMON ERRORS

AOC Package Part I – POP Form

- Project Ownership Profile (POP) form emailed to TCAC at this address: <u>tcac@treasurer.ca.gov</u>
- Most Frequent Errors:
 - Leaving any of the fillable areas under Partnership/Owner and Management Company blank or "same as above."
 - Tax ID For the partnership not the general partner.
 - Emailing the form in PDF

California Tax Credit Allocation Committee Project Ownership Profile (POP) 2017

CURRENT owner and management company contact info.

- 1. Use the <TAB> key to Navigate Fields.
- 2. If the TCAC number or Property Name does not appear in the list below, contact Tina Johnson at (916) 651-0344.

3. Complete <u>all</u> information in Light Yello	w fields below.			
	PR	OJECT		
CTCAC Number / Name:				← Select property from the Dropdown Box
Address:				
City:		State:	Zip	:
County:				
Onsite Phone:	Ons	site Fax:	Date Forr Completed	
	PARTNER	RSHIP/OWNER		
Partnership/Owner Name: Partnership Tax ID:				
Managing General Partner Name:				
Parent Company Name:				
Address:				
City:		State:	Zip	I
Contact Name:		Email:		
Phone:		Fax:		
Administrative General Partner Name:				
Parent Company Name:				
Address:				
City:		State:	Zip	1
Contact Name:		Email:		
Phone:		Fax:		
	MANAGEM	ENT COMPAN	IY	
Management Company:				
Address:				
City:		State:	Zip	:
Contact Name:		Email:		
Phone:		Fax:		

AOC – COMMON ERRORS

AOC Package Part II – Annual Operating Expense (AOE) Form

- AOE form emailed to TCAC at this address: tcac@treasurer.ca.gov
- Most Frequent Errors:
 - Typos in operating expenses that put a project in the red.
 - Including depreciation into expenses.
 - Not filling out the contact information at the bottom of the AOE.
 - If a project is in the red, not providing an explanation.
 - Emailing the form in PDF.

REPORTING YEAR: 2017 ANNUAL OPERATING EXPENSE REPORT (AOE) BOLINGIAN Reporting Period: January 1 through December 31, 2017 Project Number: Project Name: Date Prepared: **Total Occupied Units:** Gross Tenant Income: Net Rental Revenue: Vacancy Loss: Misc. Income: \$0 Effective Gross Income: General Administrative Maintenance \$0 Painting: \$0 Advertising: \$0 \$0 Insurance: Repairs: \$0 Legal: Trash Removal: \$0 Accounting/Auditing: Exterminating: NOTE: Specify type of \$0 expense below for Security: Grounds: Other General: \$0 Elevator: "other" categories Other Maintenance 1 (Specify): Total Administrative: Other Maintenance 2 (Specify): Management Management Fee: \$0 **Total Maintenance:** Utilities Other Expenses Fuel: \$0 Other 1 (Specify): \$0 Gas: Other 2 (Specify): \$0 Other 3 (Specify): Electricity: \$0 \$0 Water/ Sewer: Other 4 (Specify): **Total Utilities:** \$0 Total Other: Debt Service Payments, Real Estate Taxes, and Reserve Accounts Payroll/Payroll Taxes On-Site Manager: Amortizing Debt Service Payments: \$0 \$0 \$0 Total Real Estate Taxes: \$0 Health Benefits: \$0 Current Year Replacement Reserve Deposits: Workers Compensation: Maintenance Personnel: \$0 \$0 Service Amenities: Payroll Taxes: Current Replacement Reserve Balance: \$0 \$0 Other: \$0 Total Payroll: Current Operating Expense Reserve Balance: Total Annual Residential Operating Expenses: Net Income/ Loss: operating in the negative, please provide a brief explanation: Form completed by contact: Contact phone number: Contact email address:

AOC – COMMON ERRORS

<u>AOC Package Part II – Lender Profile (LP) Form</u>

- AOE form emailed to TCAC at this address: tcac@treasurer.ca.gov
- Most Frequent Errors:
 - Contact information for lender is blank.
 - Emailing the form in PDF.

California Tax Credit Allocation Committee <u>Lender Profile Form</u> 2017

"Reporting Period: January 1 through December 31, 2017

- 1. Use the <TAB> key to Navigate Fields.
- 2. If the TCAC number or Property Name does not appear in the list below, contact TCAC at (916) 654-6340.
- 3. Complete all information in Light Yellow fields below.

	PROJECT		
CAC Number / Name:			← Select property → om the Dropdown Bo
Address:			
City:	State:	Zip:	
County:			
Onsite Phone:	Onsite Fax:	Date Form Completed:	
	LENDER		
Lender #1:			
Loan amount:			
Contact Name:	Email:		
Contact Address			
City:	State:	Zip:	
Phone:	Fax:		
Lender #2:			
Loan amount:			
Contact Name:	Email:		
Contact Address			
City:	State:	Zip:	
Phone:	Fax:		
Lender #3:			
Loan amount:			
Contact Name:	Email:		
Contact Address			
City:	State:	Zip:	
Phone:	Fax:		
Lender #4:			
Loan amount:			
Contact Name:	Email:		
Contact Address			
City:	State:	Zip:	
Phone:	Fax:		

ANNUAL REPORTING – TENANT DEMOGRAPHIC DATA

Tenant Income Certification and Supplemental Information Data

- In the contracting process.
- Information will be sent out by CTCAC in the coming weeks in regards to the status of the contract, due dates, etc.

In September of 2017, CTCAC released an updated Memo and Questionnaire to correspond with the State Regulation Changes for 2017:

Questionnaire can be found at:

http://www.treasurer.ca.gov/ctcac/compliance.asp

These changes remain in effect in 2018

Easy to follow questions will determine what needs to be submitted for each type

- Ownership Transfer
- Sale
- Re-finance,
- Other change in partnership
 - either limited partner or general partner

- In order to start the review process, CTCAC must receive the documents noted as necessary on the questionnaire
- The review can take from 2 ½ to 4 weeks depending on whether the correct documentation was submitted and how many reviews are being conducted.

- Currently we receive on average 3-4 Transfer Events a week to process
- Please factor review processing time into your submission for review.

 We cannot push projects to the top of the queue because of late submission

TRANSFER EVENTS - REFINANCE

- For project refinance:
 - TCAC requires a letter from owner of proposed refinance including project name and number
 - If the owner is taking out equity proceeds, then TCAC requires owner submit current Capital Needs Assessment (within 180 days)
 - TCAC requires Sources/ Uses statement showing amount of equity distribution

TRANSFER EVENTS - REFINANCE

For project refinance:

- TCAC will review Capital Needs Assessment for short term (immediate plus years I-3) and long term needs (years I-15)
- TCAC will require owner to enter into Capital Needs Agreement to fund short term and long term amounts.
- Short term work must be completed within 2 years.

- Please submit completed Word versions of the following forms:
 - Assignment and Assumption Agreement
 - Stand Still Agreement
 - Capital Needs Agreement
- This allows us to edit if necessary and will speed up the review process

 Transfer Events as part of a Resyndication where a new allocation of credits has already been awarded go to Jewel Chen in Development

 All other transfer events go to Ammer Singh or Shannon Nardinelli

Common errors found during TCAC review:

- Incomplete Stand Still Agreement or Capital Needs Agreement
- TCAC requires a 15-year long term replacement reserve schedule and use inflated amount for long term replacement reserve deposits.
 - Capital Needs Assessment submitted for refinance- long term chart is only for loan term (varies from 10 years to 12-years).

Common errors found during TCAC review:

- Missing Sources/ Uses worksheet which shows net equity distribution to seller
- Missing confirmation letter from current owner confirming seller will transfer tenant records and demographic data to new owner upon close of escrow

Mandatory CTCAC Training

For new owners who are intending to purchase Tax Credit Properties in California and do not meet the same qualifications as the outgoing ownership entity and/or management company, CTCAC will require that the new owners, their management company, and their maintenance staff attend a one day training class held by CTCAC at our offices in Sacramento.

- TCAC may also require ownership entities who have never owned Tax Credit properties to partner with a bone-fide management company familiar with the LIHTC in the state of California for a minimum of 2 years before the owner can self-manage.
- Self Management
 - TCAC has established a checklist of items required to be submitted for our review before approval can be granted

MANAGEMENT COMPANY CHANGES

Management Agent Transfers:

- 9% tax credit projects require TCAC consent and equivalent management agent experience as existing entity:
 - Substitution of Property Management Agent
- 4% tax credit projects require TCAC management experience similar to the exiting management company

MANAGEMENT COMPANY CHANGES

Management Agent Transfers:

New for 2018: For 4% tax credit projects:

■ If a management company is ineligible for at least 2 experience points, then TCAC will require their staff to obtain training in project operations, on-site certification, fair housing law, and manager certification in IRS Section 42 program requirements from TCAC or TCAC approved nationally recognized entity.

MANAGEMENT COMPANY CHANGES

- All letters and notices of intent to conduct a monitoring inspection go to the Owner and Management Contact CTCAC has on file
- As of April 2017, CTCAC has the authority to issue fines to owners who change management companies without notifying and receiving approval from CTCAC first.

Why

- When noncompliance is identified in a CTCAC report to the owner, the owner is expected to respond and provide clarification or document that issues of noncompliance have been addressed.
- CTCAC determines one of 3 things:
 - whether the owner was always in compliance,
 - has corrected the noncompliance, or
 - remains out of compliance.

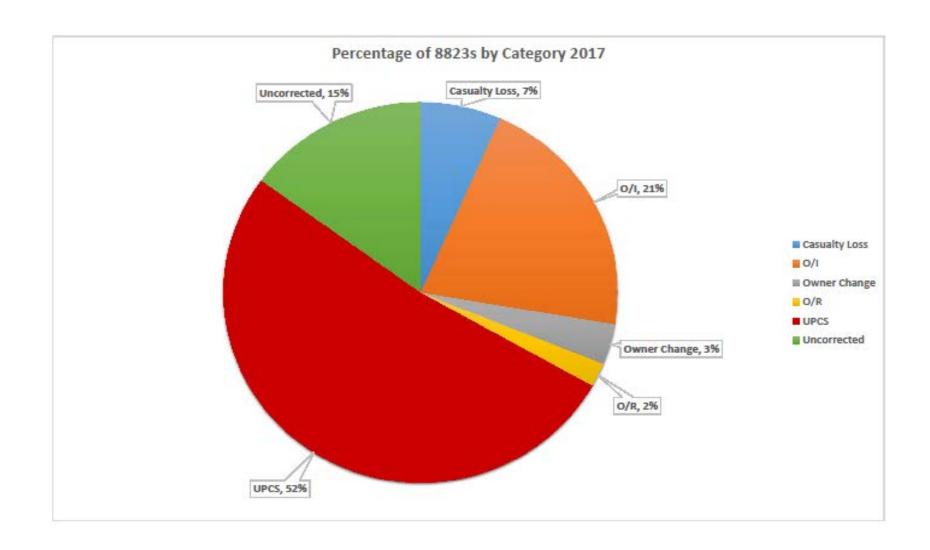
Regardless of whether the owner remedied the noncompliance or remains out of compliance - a Form 8823 must be filed with the IRS

How

- CTCAC may file Form 8823 that simultaneously reports findings that are both back in compliance and that remain out of compliance.
- Once the noncompliance is resolved within the correction period,
 CTCAC will file a "back in compliance" Form 8823.
- If the remaining noncompliance is corrected after the correction period but within 3 years, CTCAC is required to file another Form 8823 reporting the corrected noncompliance and document the date the taxpayer was back in compliance.

How

- The best strategy is to address noncompliance quickly so that the initial Form 8823 will indicate that the noncompliance was corrected.
 - From the IRS' point of view, the owner's responsiveness is indicative of due diligence.
- Form 8823 must be filed with the IRS within 45 days following the end of the correction period, whether or not the noncompliance has been corrected.
- CTCAC files Forms 8823 at the end of each month.



- CTCAC performed a file and unit on-site inspection at Happy Place Apartments (CA-YYYY-XXX) after notifying the owner of an inspection date.
- Within 30 days following the end of the inspection, CTCAC sent the owner a Non-Compliance Letter (NCL)
- The NCL identified the noncompliance, offered guidance for correction, and gave the owner a correction period of 30 days from the date of the NCL.

The following noncompliance was identified in the NCL:

- I. One unit in Building 5 was over the income limit for family household size at initial move-in
- 2. One unit each in Buildings 1, 2, 4, 5, 7, and 8 had gross rents exceeding the maximum tax credit limit
- 3. One unit each in Buildings 1, 3, and 8 was not turn-key ready due to various UPCS violations at the time of inspection and were vacant for over 60 days

Guidance for correction:

- 1. Additional verifiable 3rd party income documentation to show household was income qualified at move-in, or W-2 and 1040 tax forms
- 2. Identify the dates and for how long when the units were overcharged rents
 - Calculate the overcharged amounts
 - Issue rebate checks to the affected households.
 - Ensure rents are now within maximum tax credit limits.

Guidance for correction:

- 3. An explanation why units were not suitable for occupancy;
 - Copy of completed work orders and color photos evidencing units are back in habitable condition;
 - Copy of management's completed, signed, and dated inspection report for the vacant units;
 - Three sources of marketing/advertising methods for the vacant units.
 - Sources may include but not limited to: internet advertising, flyers, newspaper advertisement, signs in front of property, etc.

Owner's Response and CTCAC determination:

Issue #1:

- The owner concluded that the household was over-income at initial move-in
- The owner served the household a 30-day notice to terminate tenancy

CTCAC Determination:

 The noncompliance remains uncorrected until a qualified household occupies the unit

Owner's Response and CTCAC determination:

Issue #2:

 Owner calculated the correct amount of overcharged rents and issued rebate checks to the tenants, and provided copies of the cancelled checks

CTCAC Determination:

- CTCAC determined this noncompliance was corrected
 - Note The IRS may still determine that the noncompliance should result in the recapture of credits. CTCAC does not have any input or influence in the IRS's decision.

Issue #3:

- Owner provided work orders, pest control invoices, management signed inspection forms, and photos of 2 market ready units
- For marketing efforts, owner provided screenshots of .com advertising, flyers to the local PHA, and published ads in a local newspaper
- The 3rd unit became occupied by eligible tenants, and the owner provided the move-in certification package for that household

CTCAC Determination:

CTCAC determined this noncompliance was corrected

8823 CASE STUDY – REPORTING TO THE IRS

As required by IRS, CTCAC must file Form 8823 for any noncompliance, whether corrected or not.

- CTCAC filed an <u>uncorrected</u> 8823 for Building 5 for noncompliance of "Household income above income limit upon initial occupancy"
 - The out of compliance date is the date of the household's initial move-in date
- CTCAC filed a corrected 8823 for Buildings 1, 2, 4, 5, 7, and 8 for noncompliance of "Gross rents exceed tax credit limits"
 - The out of compliance date is the date the units began to be overcharged rents
 - The back in compliance date is the date the rent returns to, or goes below, the maximum current limit.

8823 CASE STUDY – REPORTING TO THE IRS

CTCAC filed a corrected 8823 for Buildings 1, 3, and 8 for "Violations of the Vacant Unit Rule"

- The out of compliance date is the date the unit became vacant
- The back in compliance date will be determined by the type of vacant violation
 - UPCS date of correction noted on work order/invoices to contractors
 - Qualified Household Date the new Household occupied the unit

8823 CASE STUDY – REPORTING TO THE IRS

- Copies of Forms 8823 and an attachment explaining the noncompliance and CTCAC determinations are sent to the owner together with a letter from our Chief of Compliance
- A separate closeout letter was sent to both the owner and its management agent
- This last step concludes the inspection for CTCAC

8823 CASE STUDY – FOLLOW-UP

3 months after the inspection was closed, the Owner submitted additional documentation to correct the remaining noncompliance:

For Building 5 – Over-income household

- The owner was able to terminate the tenancy of the over-income household
- A newly eligible household occupies the unit
- The owner submitted copies of the complete move-in certification package for the new household

8823 CASE STUDY – FOLLOW-UP

CTCAC corresponding action:

- Because the owner corrected the noncompliance within 3 years, CTCAC filed another Form 8823 reporting the corrected noncompliance and documenting the date the owner was back in compliance.
- The back in compliance date is the move-in date of the newly eligible household.

- The California Energy Commission developed the California Utility Allowance Calculator (CUAC)
- The CUAC is a tool designed to calculate project-specific utility allowances for low income housing tax credit projects.
- Beginning on January 25, 2009, CTCAC approved the CUAC as the energy consumption model software for California for the 2009 and later tax credit funding cycle.

- Using the output from Energy Commission certified building modeling software, and internal calculations, the CUAC creates a utility allowance estimate that more accurately reflects the building and unit energy efficiency measures incorporated into an affordable housing project.
- LIHTC projects with newly constructed buildings that want a more accurate measure of utility costs
- Developers contract with Energy Consultant firm to perform CUAC analysis.

- An Energy Analyst models the affordable units separate from the common space areas using Energy Commission approved energy efficiency compliance software.
- Currently modeling software includes: Energy Pro, and the CEC(California Energy Commission) PV calculator.
- The CUAC offers developers the best method of capturing the impact of energy efficiency and renewable generation measures on tenant utility costs, translating that into cash flow and lower utility costs for residents.

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- New Construction Projects
- 2018 or later rehabilitation projects for which the rehabilitation improves energy efficiency by at least 20%, or installs solar generation that offsets 50% of tenant loads

- Existing tax credit projects that install new Solar PV system with either MASH funding (CPUC) or solar program administered by a municipal utility or joint powers authority, which offsets tenants' electrical load.
- What Energy Efficiency standards must these projects meet or exceed?
 - California Energy Commission Title 24 Part 6 Standards(2016) or as noted in preliminary reservation for tax credits.

CUAC APPROVALS AND 2017 PROGRAM CHANGES

- Usage by LIHTC Projects at placed-in-service stage has increased over time.
 - CTCAC has approved I25 submissions since CUAC tool was approved method (2009) with improved energy efficiency resulting in 20-40% lower utility allowance costs per project.

CUAC APPROVALS AND 2017 PROGRAM CHANGES

TCAC 2017 Regulations changes-

- Existing tax credit projects and rehabilitation projects converting to CUAC shall provide tenants at least 90 days advanced notice of current and proposed utility allowances including notice of actual rent increase to households.
- Except for existing tax credit projects with active MASH program reservations dated prior to March 1, 2018, any decrease in tenant's utility allowance that results from conversion to the CUAC shall not exceed \$15 per month over any 12-month period (new rule to limit tenant rent shock for new MASH funded projects)

PROCESSING CUAC SUBMISSIONS

- CTCAC reviews all CUAC submissions at application stage and placedin-service against submission requirements.
- Developer or energy analyst should send TCAC Dropbox link with all required attachments noted in our CUAC checklist
- CTCAC has engaged third party contractor Benningfield Group, Inc. to assist with quality control reviews and approvals at placed-in-service stage.

PROCESSING CUAC SUBMISSIONS

 TCAC has established and charges a QC review fee between \$500-\$2,500 per review.

 CTCAC requires annual CUAC updates and will review/approve each submission.

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