#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

# Project Staff Report Tax-Exempt Bond Project July 18, 2018

Grand Avenue Parcel Q Apartments, located at 100 S. Grand Avenue and 151 S. Olive Street in Los Angeles, requested and is being recommended for a reservation of \$1,185,018 in annual federal tax credits to finance the new construction of 89 units of housing serving tenants with rents affordable to households earning 40-50% of area median income (AMI). The project will be developed by Grand Avenue Parcel Q Developer, LLC and will be located in Senate District 24 and Assembly District 53.

Project Number CA-18-772

**Project Name** Grand Avenue Parcel Q Apartments

Site Address: 100 S. Grand Avenue and 151 S. Olive Street

Los Angeles, CA 90012 County: Los Angeles

Census Tract: 2074.00

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$1,185,018\$0Recommended:\$1,185,018\$0

**Applicant Information** 

Applicant: CORE/Related GALA Rentals, LP

Contact: Steven Oh

Address: 333 S. Grand Avenue, Ste. 4450

Los Angeles, CA 90071

Phone: (213) 984-4110

Email: Steven.Oh@Related.com

General Partner(s) or Principal Owner(s): CORE/Related GALA Rentals Holdco, LLC

General Partner Type: For Profit

Parent Company(ies): The Related Companies, LP

Developer: Grand Avenue Parcel Q Developer, LLC

Investor/Consultant: Union Bank

Management Agent: Related Management Company, L.P.

**Project Information** 

Construction Type: New Construction

Total # Residential Buildings: 1 Total # of Units: 90

No. / % of Low Income Units: 89 100.00% Federal Set-Aside Elected: 20%/50% Federal Subsidy: Tax-Exempt

**Bond Information** 

Issuer: Los Angeles Housing and Community Investment Department

Expected Date of Issuance: September 18, 2018

# Information

Housing Type: Non-Targeted
Geographic Area: City of Los Angeles
TCAC Project Analyst: Tiffani Negrete

# 55-Year Use / Affordability

|                         | Percentage of |  |
|-------------------------|---------------|--|
| Aggregate Targeting     | Affordable    |  |
| <b>Number of Units</b>  | Units         |  |
| At or Below 50% AMI: 89 | 100%          |  |

# **Unit Mix**

21 SRO/Studio Units

36 1-Bedroom Units

30 2-Bedroom Units

3 3-Bedroom Units

90 Total Units

|    | Unit Type<br>& Number | 2018 Rents<br>Targeted % of<br>Area Median<br>Income | 2018 Rents Actual<br>% of Area Median<br>Income | Proposed Rent<br>(including<br>utilities) |
|----|-----------------------|--|---|---|
| 3  | SRO/Studio            | 40%  | 40%   | \$679                                     |
| 18 | SRO/Studio            | 50%  | 50%   | \$848                                     |
| 6  | 1 Bedroom             | 40%  | 40%   | \$727                                     |
| 30 | 1 Bedroom             | 50%  | 50%   | \$909                                     |
| 4  | 2 Bedrooms            | 40%  | 40%   | \$873                                     |
| 25 | 2 Bedrooms            | 50%  | 50%   | \$1,091                                   |
| 1  | 3 Bedrooms            | 40%  | 40%   | \$1,008                                   |
| 2  | 3 Bedrooms            | 50%  | 50%   | \$1,260                                   |
| 1  | 2 Bedrooms            | Manager's Unit                                       | Manager's Unit                                  | \$0                                       |

TCAC-confirmed Projected Lifetime Rent Benefit: \$89,662,980

**Project Cost Summary at Application** 

| Total                            | \$53,071,626 |
|----------------------------------|--------------|
| Commercial Costs                 | \$0          |
| Developer Fee                    | \$2,500,000  |
| Other Costs                      | \$4,054,051  |
| Reserves                         | \$493,106    |
| Legal Fees, Appraisals           | \$878,934    |
| Const. Interest, Perm. Financing | \$7,816,237  |
| Architectural/Engineering        | \$4,688,169  |
| Relocation                       | \$0          |
| Construction Contingency         | \$1,383,590  |
| Rehabilitation Costs             | \$0          |
| Construction Costs               | \$29,764,771 |
| Land and Acquisition             | \$1,492,768  |

## Residential

| Construction Cost Per Square Foot: | \$435     |
|------------------------------------|-----------|
| Per Unit Cost:                     | \$589,685 |
| True Cash Per Unit Cost*:          | \$589,685 |

#### **Construction Financing**

#### **Permanent Financing**

| Source                      | Amount       | Source                      | Amount       |
|-----------------------------|--------------|-----------------------------|--------------|
| Citibank, N.A T.E. Bonds    | \$30,053,520 | Citibank, N.A T.E. Bonds    | \$14,313,952 |
| Affordable Housing Loan**   | \$8,900,000  | Affordable Housing Loan**   | \$8,900,000  |
| Offsite Improvement Grant** | \$5,000,000  | Offsite Improvement Grant** | \$5,000,000  |
| Extension Fee Grant***      | \$8,000,000  | Phase I Streetscape Grant** | \$1,000,000  |
| Deferred Costs              | \$493,106    | Public Space Grant**        | \$4,600,000  |
| Deferred Developer Fee      | \$625,000    | Extension Fee Grant***      | \$8,000,000  |
|                             |              | Tax Credit Equity           | \$11,257,674 |
|                             |              | TOTAL                       | \$53,071,626 |

<sup>\*</sup>Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

## **Determination of Credit Amount(s)**

| Requested Eligible Basis:                                  | \$47,581,453 |
|--|--------------|
| 130% High Cost Adjustment:                                 | No           |
| Applicable Fraction:                                       | 100.00%      |
| Qualified Basis:   | \$47,581,453 |
| Applicable Rate:   | 3.27%        |
| Total Maximum Annual Federal Credit:                       | \$1,185,018  |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$2,500,000  |
| Investor/Consultant:                                       | Union Bank   |
| Federal Tax Credit Factor:                                 | \$0.95721    |
|  |              |

Except as allowed for projects basing cost on assumed third party debt, the "as if vacant" land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

#### **Eligible Basis and Basis Limit**

| Requested Unadjusted Eligible Basis:  | \$47,581,453 |
|---------------------------------------|--------------|
| Actual Eligible Basis:                | \$47,581,453 |
| Unadjusted Threshold Basis Limit:     | \$24,391,194 |
| Total Adjusted Threshold Basis Limit: | \$51,986,495 |
|                                       |              |

# **Adjustments to Basis Limit**

Local Development Impact Fees

95% of Upper Floor Units are Elevator-Serviced

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income and Market Rate Units are Income Targeted between 50% AMI & 36% AMI: 100%

<sup>\*\*</sup>Source provided by Community Redevelopment Agency of Los Angeles

<sup>\*\*\*</sup>Reimbursement of developer extension fees by Los Angeles Grand Avenue Authority

## **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.27% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

## **Significant Information / Additional Conditions**

The project will consist of one, 24-level residential building with 323 mixed income rental apartment units. There will be 89 tax credit units, 1 manager unit, and 233 market rate units. The market rate units are not part of this TCAC application. During construction, the project owner will subdivide the site. The 89 tax credit units and manager unit will be a legal lot separate from the market rate units.

## **Resyndication and Resyndication Transfer Event.** None.

# **Local Reviewing Agency**

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

#### **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**CDLAC Additional Conditions.** None.