

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
Tax-Exempt Bond Project
October 17, 2018

Ontario Townhouses, located at 1360 East D Street in Ontario, requested and is being recommended for a reservation of \$1,224,254 in annual federal tax credits to finance the acquisition and rehabilitation of 85 units of housing serving large families with rents affordable to households earning 50-60% of area median income (AMI). The project will be developed by NFAHS Development LLC and is located in Senate District 20 and Assembly District 52.

The project will be receiving rental assistance in the form of HUD Section 8 Project-based Contract.

Project Number CA-18-627

Project Name Ontario Townhouses
Site Address: 1360 East D Street
 Ontario, CA 91764 County: San Bernardino
Census Tract: 0015.04

| Tax Credit Amounts | Federal/Annual | State/Total |
|---------------------------|-----------------------|--------------------|
| Requested: | \$1,224,254 | \$0 |
| Recommended: | \$1,224,254 | \$0 |

Applicant Information

Applicant: Ontario TH Renewal L.P.
Contact: Todd Travis
Address: 11810 Grand Park Avenue, Suite 600
 North Bethesda, MD 20852
Phone: 301-998-0401
Email: ttravis@nfahs.org

General Partner(s) or Principal Owner(s): Ontario TH Manager LLC
General Partner Type: Joint Venture
Parent Company(ies): Renewal Housing, Inc.
Developer: NFAHS Development LLC
Investor/Consultant: The Richman Group Affordable Housing Corp.
Management Agent: Barker Management, Incorporated

Project Information

Construction Type: Acquisition & Rehabilitation
Total # Residential Buildings: 15
Total # of Units: 86
No. / % of Low Income Units: 85 100.00%
Federal Set-Aside Elected: 40%/60%
Federal Subsidy: Tax-Exempt / HUD Section 8 Project-based Contract (85 units / 100%)

Bond Information

Issuer: City of Ontario
 Expected Date of Issuance: December 1, 2018

Information

Housing Type: Large Family
 Geographic Area: Inland Empire Region
 TCAC Project Analyst: Jack Waegell

55-Year Use / Affordability

| <u>Aggregate Targeting Number of Units</u> | <u>Percentage of Affordable Units</u> |
|--|---|
| At or Below 50% AMI: 26 | 31% |
| At or Below 60% AMI: 59 | 69% |

Unit Mix

| |
|--------------------|
| 48 2-Bedroom Units |
| 38 3-Bedroom Units |
| 86 Total Units |

| <u>Unit Type & Number</u> | <u>2018 Rents Targeted % of Area Median Income</u> | <u>2018 Rents Actual % of Area Median Income</u> | <u>Proposed Rent (including utilities)</u> |
|-----------------------------------|--|--|--|
| 35 2 Bedrooms | 60% | 60% | \$910 |
| 13 2 Bedrooms | 50% | 50% | \$758 |
| 24 3 Bedrooms | 60% | 60% | \$1,051 |
| 13 3 Bedrooms | 50% | 50% | \$876 |
| 1 3 Bedrooms | Manager's Unit | Manager's Unit | \$0 |

TCAC-confirmed Projected Lifetime Rent Benefit: \$41,808,360

Project Cost Summary at Application

| | |
|----------------------------------|---------------------|
| Land and Acquisition | \$27,000,000 |
| Construction Costs | \$0 |
| Rehabilitation Costs | \$4,981,813 |
| Construction Contingency | \$484,657 |
| Relocation | \$86,000 |
| Architectural/Engineering | \$87,000 |
| Const. Interest, Perm. Financing | \$2,051,133 |
| Legal Fees, Appraisals | \$338,000 |
| Reserves | \$540,509 |
| Other Costs | \$273,744 |
| Developer Fee | \$4,606,792 |
| Commercial Costs | \$0 |
| Total | \$40,449,647 |

Residential

| | |
|------------------------------------|-----------|
| Construction Cost Per Square Foot: | \$59 |
| Per Unit Cost: | \$470,345 |
| True Cash Per Unit Cost*: | \$429,540 |

Construction Financing

| Source | Amount |
|--------------------------------------|--------------|
| City of Ontario Tax-Exempt Bonds | \$23,340,000 |
| EB Affordable Housing Financing, LLC | \$6,500,000 |

Permanent Financing

| Source | Amount |
|---------------------------------|---------------------|
| Greystone Servicing Corporation | \$23,340,000 |
| Interim Income | \$1,466,047 |
| CDLAC Performance Deposit | \$100,000 |
| Deferred Developer Fee | \$3,545,911 |
| Tax Credit Equity | \$11,997,689 |
| TOTAL | \$40,449,647 |

*Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

| | |
|--|--|
| Requested Eligible Basis (Rehabilitation): | \$7,079,883 |
| 130% High Cost Adjustment: | Yes |
| Requested Eligible Basis (Acquisition): | \$28,238,852 |
| Applicable Fraction: | 100.00% |
| Qualified Basis (Rehabilitation): | \$9,203,848 |
| Qualified Basis (Acquisition): | \$28,238,852 |
| Applicable Rate: | 3.27% |
| Maximum Annual Federal Credit, Rehabilitation: | \$300,844 |
| Maximum Annual Federal Credit, Acquisition: | \$923,410 |
| Total Maximum Annual Federal Credit: | \$1,224,254 |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$4,606,792 |
| Investor/Consultant: | The Richman Group Affordable Housing Corp. |
| Federal Tax Credit Factor: | \$0.98000 |

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Eligible Basis and Basis Limit

| | |
|---------------------------------------|--------------|
| Requested Unadjusted Eligible Basis: | \$35,318,736 |
| Actual Eligible Basis: | \$35,318,736 |
| Unadjusted Threshold Basis Limit: | \$29,919,744 |
| Total Adjusted Threshold Basis Limit: | \$38,895,667 |

Adjustments to Basis Limit

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income and Market Rate Units are Income Targeted between 50% AMI & 36% AMI: 30%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.27% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Significant Information / Additional Conditions

The applicant requested and received a waiver to reduce the 10% mobility feature requirement under TCAC Regulation Section 10325(f)(7)(K) to 0% due to the excessive expensiveness / undue financial burden. These 2-story townhouse units can't be cost-effectively redesigned to include mobility features. However, the project must still provide at least 4% of the units (4 units) with communications features that meet the requirements of Chapter 11(B).

Pursuant to TCAC Regulation Section 10326(g)(5), general partners and management companies lacking documented experience with IRC Section 42 requirements using the minimum scoring standards at TCAC Regulation Sections 10325(c)(2)(A) and (B) shall be required to complete training as prescribed by TCAC prior to the project placing in service. Specifically, the general partner, Renewal Housing, Inc., shall complete training as prescribed by TCAC prior to the project placing in service, unless a co-general partner is admitted to the partnership, where TCAC determines the co-general partner meets the minimum scoring standards prior to the project placing in service.

Resyndication and Resyndication Transfer Event: None.

Local Reviewing Agency

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

CDLAC Additional Conditions: None.