

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

Tax-Exempt Bond Project

July 17, 2019

Charter Oaks Apartments, located at 3025 Browns Valley Road in Napa, requested and is being recommended for a reservation of \$1,514,688 in annual federal tax credits to finance the acquisition and rehabilitation of 74 units of housing serving tenants with rents affordable to households earning 50-60% of area median income (AMI). The project will be developed by Bayside Communities LLC and is located in Senate District 3 and Assembly District 4.

Charter Oaks Apartments is a re-syndication of an existing Low Income Housing Tax Credit (LIHTC) project, Charter Oaks Apartments (CA-2001-834). See **Resyndication and Resyndication Transfer Event** below for additional information. The project will be receiving rental assistance in the form of a HUD Section 8 Project-based Contract.

Project Number CA-19-504

Project Name Charter Oaks Apartments
Site Address: 3025 Browns Valley Road
Napa, CA 94558 County: Napa
Census Tract: 2008.03

| Tax Credit Amounts | Federal/Annual | State/Total |
|---------------------------|-----------------------|--------------------|
| Requested: | \$1,514,688 | \$0 |
| Recommended: | \$1,514,688 | \$0 |

Applicant Information

Applicant: Charter Oaks Apartments II, LP
Contact: Natalia Williams
Address: 1990 N. California Blvd., Suite 1070
Walnut Creek, CA 94596
Phone: (925) 482-9430
Email: nwilliams@baysidecommunities.com

General Partner(s) or Principal Owner(s): Bayside Charter Oaks II, LLC
Community Resident Service, Inc.

General Partner Type: Joint Venture

Parent Company(ies): Bayside Communities, LLC
Community Resident Service, Inc.

Developer: Bayside Communities LLC

Investor/Consultant: R4 Capital LLC

Management Agent: FPI Management, Inc.

Project Information

Construction Type: Acquisition & Rehabilitation
 Total # Residential Buildings: 9
 Total # of Units: 75
 No. / % of Low Income Units: 74 100.00%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: Tax-Exempt / HUD Section 8 Project-based Contract (74 units - 100%)

Bond Information

Issuer: California Statewide Communities Development Authority
 Expected Date of Issuance: September 1, 2019

Information

Housing Type: Non-Targeted
 Geographic Area: Northern Region
 TCAC Project Analyst: Tiffani Negrete

55-Year Use / Affordability

| <u>Aggregate Targeting Number of Units</u> | <u>Percentage of Affordable Units</u> |
|--|---|
| 50% AMI: 31 | 42% |
| 60% AMI: 43 | 58% |

Unit Mix

| |
|-----------------------|
| 15 1-Bedroom Units |
| 44 2-Bedroom Units |
| 16 3-Bedroom Units |
| <u>75 Total Units</u> |

| <u>Unit Type & Number</u> | <u>2018 Rents Targeted % of Area Median Income</u> | <u>2018 Rents Actual % of Area Median Income</u> | <u>Proposed Rent (including utilities)</u> |
|-----------------------------------|--|--|--|
| 6 1 Bedroom | 50% | 50% | \$860 |
| 9 1 Bedroom | 60% | 60% | \$1,032 |
| 18 2 Bedrooms | 50% | 50% | \$1,023 |
| 26 2 Bedrooms | 60% | 60% | \$1,230 |
| 7 3 Bedrooms | 50% | 50% | \$1,186 |
| 8 3 Bedrooms | 60% | 60% | \$1,433 |
| 1 3 Bedrooms | Manager's Unit | Manager's Unit | \$2,600 |

Project Cost Summary at Application

| | |
|------------------------------------|---------------------|
| Land and Acquisition | \$29,800,000 |
| Construction Costs | \$0 |
| Rehabilitation Costs | \$8,031,853 |
| Construction Hard Cost Contingency | \$803,185 |
| Soft Cost Contingency | \$72,525 |
| Relocation | \$700,000 |
| Architectural/Engineering | \$225,000 |
| Const. Interest, Perm. Financing | \$932,890 |
| Legal Fees | \$284,500 |
| Reserves | \$422,500 |
| Other Costs | \$516,297 |
| Developer Fee | \$5,805,173 |
| Commercial Costs | \$0 |
| Total | \$47,593,923 |

Residential

| | |
|------------------------------------|-----------|
| Construction Cost Per Square Foot: | \$133 |
| Per Unit Cost: | \$634,586 |
| True Cash Per Unit Cost*: | \$590,517 |

Construction Financing

| Source | Amount |
|---------------------------|--------------|
| Citibank - T.E. Bonds | \$32,000,000 |
| Seller Loan - T.E. Bonds | \$10,100,000 |
| Operating Income | \$300,000 |
| Contributed Developer Fee | \$385,750 |
| Tax Credit Equity | \$1,103,000 |

Permanent Financing

| Source | Amount |
|---------------------------|---------------------|
| Citibank - T.E. Bonds | \$18,869,200 |
| Seller Loan - T.E. Bonds | \$10,100,000 |
| Operating Income | \$300,000 |
| Contributed Developer Fee | \$385,750 |
| Deferred Developer Fee | \$3,305,173 |
| Short Term Work Reserve | \$92,800 |
| Tax Credit Equity | \$14,541,000 |
| TOTAL | \$47,593,923 |

*Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

| | |
|--|----------------|
| Requested Eligible Basis (Rehabilitation): | \$12,449,747 |
| 130% High Cost Adjustment: | Yes |
| Requested Eligible Basis (Acquisition): | \$31,578,027 |
| Applicable Fraction: | 100.00% |
| Qualified Basis (Rehabilitation): | \$16,184,671 |
| Qualified Basis (Acquisition): | \$31,578,027 |
| Applicable Rate: | 3.30% |
| Maximum Annual Federal Credit, Rehabilitation: | \$472,613 |
| Maximum Annual Federal Credit, Acquisition: | \$1,042,075 |
| Total Maximum Annual Federal Credit: | \$1,514,688 |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$5,805,173 |
| Investor/Consultant: | R4 Capital LLC |
| Federal Tax Credit Factor: | \$0.96000 |

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Eligible Basis and Basis Limit

| | |
|---------------------------------------|--------------|
| Requested Unadjusted Eligible Basis: | \$44,027,774 |
| Actual Eligible Basis: | \$44,120,574 |
| Unadjusted Threshold Basis Limit: | \$31,381,320 |
| Total Adjusted Threshold Basis Limit: | \$44,247,661 |

Adjustments to Basis Limit

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income and Market Rate Units are Income Targeted between 50% AMI & 36% AMI: 41%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses meet or exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.30% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Significant Information / Additional Conditions

The applicant has requested and been granted a waiver to reduce the 10% mobility feature requirement under TCAC Regulation Section 10325(f)(7)(K) to 5% (4 units).

Resyndication and Resyndication Transfer Event

Prior to closing, the applicant or its assignee shall obtain TCAC's consent to assign and assume the existing Regulatory Agreement (CA-2001-834). To be eligible for a new award of tax credits, the owner must provide documentation with the Form 8609 request (the placed in service submission) that the acquisition date and the placed in service date both occurred after the existing federal 15 year compliance period was completed. For resyndications that were originally rehabilitation and acquisition, the resyndication acquisition date cannot occur before the last rehabilitation credit year of the original credit

As required by the IRS, the newly resyndicated project will continue to use the originally assigned Building Identification Numbers (BINs).

The newly resyndicated project shall continue to meet the rents and income targeting levels in the existing regulatory agreement(s) and any deeper targeting levels in the new regulatory agreement(s) for the duration of the new regulatory agreement(s).

Existing households determined to be income-qualified for purposes of IRC §42 credit during the 15-year compliance period are concurrently income-qualified households for purposes of the extended use agreement. As a result, any household determined to be income qualified at the time of move-in under the existing regulatory agreement (CA-2001-834) is a qualified low-income household for the subsequent allocation (existing household eligibility is "grandfathered").

The project is a re-syndication (CA-2001-834) subject to the hold harmless rent limits. The applicant requested and is approved to underwrite the project at the hold harmless rent limits based on the year in which the existing TCAC project was originally placed-in-service: year 2000. The new regulatory agreement shall reflect the current tax credit rent limits, while the project may continue to charge the hold harmless rents for 31 units at or below 50% AMI and 43 units at or below 60% AMI, provided that such hold harmless rents do not exceed the current tax credit rent limit for 60% AMI, only until such time as the current tax credit rent limits equal or exceed the hold harmless rents.

The project is a re-syndication occurring concurrently with a Transfer Event with distribution of Net Project Equity. The rehabilitation scope of work shall include all of the Short Term Work in the amount of \$385,750. There is a developer fee contribution to the project of \$385,750 allowing the applicant to receive eligible basis for the entire Short Term Work amount.

The project is currently subject to a Capital Needs Agreement due to a prior Transfer Event. There is a replacement reserve in the amount of \$81,236 which will continue to stay with the project. The Short Term Work required by the Capital Needs Agreement has not been completed. Tax credits shall not pay for work funded already by the seller from the Initial Transfer Event. The applicant must include the Short Term Work reserve funds required by the Capital Needs Agreement as a financing source in the

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the TCAC placed in service review, TCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.