

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

Tax-Exempt Bond Project

October 16, 2019

Arbor Square, located at 800 North G Street in Lompoc, requested and is being recommended for a reservation of \$1,086,524 in annual federal tax credits to finance the acquisition and rehabilitation of 125 units of housing serving tenants with rents affordable to households earning 50%-60% of area median income (AMI). The project will be developed by LEDG Capital and is located in Senate District 19 and Assembly District 35.

Arbor Square Apartments is a re-syndication of an existing Low Income Housing Tax Credit (LIHTC) project, Arbor Square Apartments (CA-2001-883). See **Resyndication and Resyndication Transfer Event** below for additional information.

Project Number CA-19-532

Project Name Arbor Square
Site Address: 800 North G Street
Lompoc, CA 93436 County: Santa Barbara
Census Tract: 27.06

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$1,086,524	\$0
Recommended:	\$1,086,524	\$0

Applicant Information

Applicant: LIH Arbor Square, LP
Contact: Jacob Levy
Address: 201 Wilshire Blvd, 2nd Floor
Santa Monica, CA 90401
Phone: 310-883-7900
Email: jacob@ledgcapital.com

General Partner(s) or Principal Owner(s): LEDG Arbor Square GP, LLC
AOF Pacific CA LIH, LLC

General Partner Type: Joint Venture
Parent Company(ies): LEDG Capital
AOF Pacific

Developer: LEDG Capital
Investor/Consultant: Alliant Capital, Ltd.
Management Agent: Platinum Realty Management

Project Information

Construction Type: Acquisition & Rehabilitation
 Total # Residential Buildings: 20
 Total # of Units: 126
 No. / % of Low Income Units: 125 100.00%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: Tax-Exempt

Bond Information

Issuer: CSCDA
 Expected Date of Issuance: October 31, 2019

Information

Housing Type: Non-Targeted
 Geographic Area: Central Coast Region
 TCAC Project Analyst: Carmen Doonan

55-Year Use / Affordability

Aggregate Targeting Number of Units	Percentage of Affordable Units
50% AMI: 29	23%
60% AMI: 96	77%

Unit Mix

21 1-Bedroom Units
105 2-Bedroom Units
 126 Total Units

Unit Type & Number	2019 Rents Targeted % of Area Median Income	2019 Rents Actual % of Area Median Income	Proposed Rent (including utilities)
8 1 Bedroom	50%	50%	\$1,035
13 1 Bedroom	60%	60%	\$1,242
21 2 Bedrooms	50%	50%	\$1,241
83 2 Bedrooms	60%	60%	\$1,489
1 2 Bedrooms	Manager's Unit	Manager's Unit	\$1,423

Project Cost Summary at Application

Land and Acquisition	\$18,031,855
Construction Costs	\$0
Rehabilitation Costs	\$7,829,208
Construction Hard Cost Contingency	\$782,921
Soft Cost Contingency	\$108,731
Relocation	\$126,000
Architectural/Engineering	\$135,000
Const. Interest, Perm. Financing	\$1,627,667
Legal Fees	\$175,000
Reserves	\$543,667
Other Costs	\$134,111
Developer Fee	\$3,886,573
Commercial Costs	\$0
Total	\$33,380,733

Residential

Construction Cost Per Square Foot:	\$85
Per Unit Cost:	\$264,926
True Cash Per Unit Cost*:	\$253,349

Construction Financing

Source	Amount
Chase	\$21,600,000
Chase - Tranche B	\$8,400,000
Deferred Developer Fee	\$2,141,879
Tax Credit Equity	\$1,238,854

Permanent Financing

Source	Amount
CBRE	\$21,600,000
Deferred Developer Fee	\$1,458,755
Tax Credit Equity	\$10,321,978
TOTAL	\$33,380,733

*Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis (Rehabilitation):	\$10,426,314
130% High Cost Adjustment:	Yes
Requested Eligible Basis (Acquisition):	\$19,370,752
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$13,554,208
Qualified Basis (Acquisition):	\$19,370,752
Applicable Rate:	3.30%
Maximum Annual Federal Credit, Rehabilitation:	\$447,289
Maximum Annual Federal Credit, Acquisition:	\$639,235
Total Maximum Annual Federal Credit:	\$1,086,524
Approved Developer Fee (in Project Cost & Eligible Basis):	\$3,886,573
Investor/Consultant:	Alliant Asset Management
Federal Tax Credit Factor:	\$0.95000

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$29,797,066
Actual Eligible Basis:	\$29,797,066
Unadjusted Threshold Basis Limit:	\$43,185,891
Total Adjusted Threshold Basis Limit:	\$53,118,646

Adjustments to Basis Limit

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income and Market Rate Units are Income Targeted between 50% AMI & 36% AMI: 23%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses meet or exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.30% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Significant Information / Additional Conditions: None

Resyndication and Resyndication Transfer Event

Prior to closing, the applicant or its assignee shall obtain TCAC's consent to assign and assume the existing Regulatory Agreement (CA-2001-883). To be eligible for a new award of tax credits, the owner must provide documentation with the Form 8609 request (the placed in service submission) that the acquisition date and the placed in service date both occurred after the existing federal 15 year compliance period was completed. For resyndications that were originally rehabilitation and acquisition, the resyndication acquisition date cannot occur before the last rehabilitation credit year of the original credit period.

As required by the IRS, the newly resyndicated project will continue to use the originally assigned Building Identification Numbers (BINs).

The newly resyndicated project shall continue to meet the rents and income targeting levels in the existing regulatory agreement(s) and any deeper targeting levels in the new regulatory agreement(s) for the duration of the new regulatory agreement(s). Existing households determined to be income-qualified for purposes of IRC §42 credit during the 15-year compliance period are concurrently income-qualified households for purposes of the extended use agreement. As a result, any household determined to be income qualified at the time of move-in under the existing regulatory agreement (CA-01-883) is a qualified low-income household for the subsequent allocation (existing household eligibility is “grandfathered”).

The project is a resyndication where the existing regulatory agreement requires service amenities of after-school programs. The project shall provide a similar or greater level of services for a period of at least 15 years under the new regulatory agreement. The project is deemed to have met this requirement based on TCAC staff’s review of the commitment in the application. The services documented in the placed in service package will be reviewed by TCAC staff for compliance with this requirement at the time of the placed in service submission.

The project is a resyndication occurring concurrently with a Transfer Event with distribution of Net Project Equity. The rehabilitation scope of work shall include all of the Short Term Work in the amount of \$645,145. In consideration of the Short Term Work requirement, the seller of the project will give a credit in the amount of at least \$645,145. As a result of the seller credit, the project is allowed to receive eligible basis for the entire Short Term Work amount.

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the TCAC placed in service review, TCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.