#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

## Project Staff Report Tax-Exempt Bond Project December 11, 2019

El Dorado Family Apartments, located at the Northeast corner of 8th Street and El Dorado Avenue, requested and is being recommended for a reservation of \$309,121 in annual federal tax credits to finance the new construction of 23 units of housing serving large families with rents affordable to households earning 50-60% of area median income (AMI). The project will be developed by Pacific West Communities, Inc. and will be located in Senate District 40 and Assembly District 56.

Project Number CA-19-580

**Project Name** El Dorado Family Apartments

Site Address: Northeast corner of 8th Street and El Dorado Avenue

El Centro, CA 92243 County: Imperial

Census Tract: 112.01

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$309,121\$0Recommended:\$309,121\$0

**Applicant Information** 

Applicant: El Centro Pacific Associates, a California Limited Partnership

Contact: Caleb Roope

Address: 430 E. State Street, Suite 100

Eagle, ID 83616

Phone: (208) 461-0022

Email: calebr@tpchousing.com

General Partner(s) or Principal Owner(s): TPC Holdings VII, LLC

Central Valley Coalition for Affordable Housing

General Partner Type: Joint Venture

Parent Company(ies): The Pacific Companies

Central Valley Coalition for Affordable Housing

Developer: Pacific West Communities, Inc.

Investor/Consultant: Boston Capital

Management Agent: Buckingham Property Management

## **Project Information**

Construction Type: New Construction

Total # Residential Buildings: 3 Total # of Units: 24

No. / % of Low Income Units: 23 100.00%

Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Tax-Exempt / HOME

Utility Allowance: CUAC

### **Bond Information**

Issuer: California Municipal Finance Authority

Expected Date of Issuance: April 1, 2020

## **Information**

Housing Type: Large Family

Geographic Area: Inland Empire Region

TCAC Project Analyst: Tiffani Negrete

## 55-Year Use / Affordability

| Aggregate Targeting    |    | Percentage of           |  |
|------------------------|----|-------------------------|--|
| <b>Number of Units</b> |    | <b>Affordable Units</b> |  |
| 50% AMI:               | 5  | 22%                     |  |
| 60% AMI:               | 18 | 78%                     |  |

### **Unit Mix**

8 2-Bedroom Units

8 3-Bedroom Units

8 4-Bedroom Units

24 Total Units

### **2019 Rents**

|   | Unit Type  | Targeted % of Area Median | 2019 Rents Actual % of Area Median | Proposed Rent (including |
|---|------------|---------------------------|------------------------------------|--------------------------|
|   | & Number   | Income                    | Income                             | utilities)               |
| 2 | 2 Bedrooms | 50%                       | 50%                                | \$730                    |
| 6 | 2 Bedrooms | 60%                       | 60%                                | \$876                    |
| 1 | 3 Bedrooms | 50%                       | 50%                                | \$842                    |
| 6 | 3 Bedrooms | 60%                       | 60%                                | \$1,011                  |
| 2 | 4 Bedrooms | 50%                       | 50%                                | \$940                    |
| 6 | 4 Bedrooms | 60%                       | 60%                                | \$1,128                  |
| 1 | 3 Bedrooms | Manager's Unit            | Manager's Unit                     | \$0                      |

**Project Cost Summary at Application** 

| Land and Acquisition               | \$242,500   |
|------------------------------------|-------------|
| Construction Costs                 | \$6,269,902 |
| Rehabilitation Costs               | \$0         |
| Construction Hard Cost Contingency | \$311,000   |
| Soft Cost Contingency              | \$100,000   |
| Relocation                         | \$0         |
| Architectural/Engineering          | \$345,000   |
| Const. Interest, Perm. Financing   | \$509,000   |
| Legal Fees                         | \$50,000    |
| Reserves                           | \$83,139    |
| Other Costs                        | \$730,267   |
| Developer Fee                      | \$1,221,821 |
| Commercial Costs                   | \$0         |
| Total                              | \$9,862,629 |

## Residential

| Construction Cost Per Square Foot: | \$218     |
|------------------------------------|-----------|
| Per Unit Cost:                     | \$410,943 |
| True Cash Per Unit Cost*:          | \$394,901 |

# **Construction Financing**

# **Permanent Financing**

| Source                   | Amount      | Source                   | Amount      |
|--------------------------|-------------|--------------------------|-------------|
| Chase Bank - T.E. Bonds  | \$6,300,000 | Chase Bank - T.E. Bonds  | \$1,500,000 |
| HCD - HOME               | \$1,500,000 | HCD - HOME               | \$5,000,000 |
| City of El Centro - HOME | \$134,000   | City of El Centro - HOME | \$134,000   |
| Deferred Developer Fee   | \$1,221,821 | Deferred Developer Fee   | \$385,000   |
| Deferred Costs           | \$83,139    | Tax Credit Equity        | \$2,843,629 |
| Tax Credit Equity        | \$623,669   | TOTAL                    | \$9,862,629 |

<sup>\*</sup>Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

# **Determination of Credit Amount(s)**

| Requested Eligible Basis:                                  | \$9,367,294    |
|--|----------------|
| 130% High Cost Adjustment:                                 | No             |
| Applicable Fraction:                                       | 100.00%        |
| Qualified Basis:   | \$9,367,294    |
| Applicable Rate:   | 3.30%          |
| Total Maximum Annual Federal Credit:                       | \$309,121      |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$1,221,821    |
| Investor/Consultant:                                       | Boston Capital |
| Federal Tax Credit Factor:                                 | \$0.91991      |

Except as allowed for projects basing cost on assumed third party debt, the "as if vacant" land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

## **Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis: \$9,367,294 Actual Eligible Basis: \$9,367,294 Unadjusted Threshold Basis Limit: \$9,795,696 Total Adjusted Threshold Basis Limit: \$15,312,072

### **Adjustments to Basis Limit**

Required to Pay State or Federal Prevailing Wages/Financed by labor-affiliated organization employing construction workers paid at least state or federal prevailing wages

Local Development Impact Fees

Highest or High Resource Opportunity Area

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income and Market Rate Units are Income Targeted between 50% AMI & 36% AMI: 21%

### **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses meet or exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.30% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

## **Significant Information / Additional Conditions**

The current legal description is part of a larger site and the project site's parcel (legal description and APN) have not yet been finalized. The legal description and APN for CA-19-580 must be completed as part of the placed in service package.

The applicant has requested the use of a CUAC utility allowance. TCAC staff is in the process of reviewing the CUAC documentation for this project. Until written approval is received from TCAC, this project is not eligible to use a utility allowance based on the CUAC.

### **Resyndication and Resyndication Transfer Event:** None.

#### **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

#### **CDLAC Additional Conditions**

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the TCAC placed in service review, TCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.