

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

**Project Staff Report
Tax-Exempt Bond Project
January 15, 2020**

San Martin de Porres Apartments, located at 9119 Jamacha Road in Spring Valley, requested and is being recommended for a reservation of \$838,749 in annual federal tax credits to finance the to finance the acquisition and rehabilitation of 115 units of housing serving tenants with rents affordable to households earning 35-45% of area median income (AMI). The project will be developed by the Metropolitan Area Advisory Committee on Anti-Poverty of San Diego County, Inc. (MAAC) and is located in Senate District 40 and Assembly District 71.

San Martin de Porres Apartments is a re-syndication of an existing Low Income Housing Tax Credit (LIHTC) project, San Martin de Porres Apartments (CA-98-010 and CA-99-017 (additional credits)). See **Resyndication and Resyndication Transfer Event** below for additional information.

Project Number CA-20-448

Project Name San Martin de Porres Apartments
Site Address: 9119 Jamacha Road
Spring Valley, CA 91977 County: San Diego
Census Tract: 139.08

| Tax Credit Amounts | Federal/Annual | State/Total |
|---------------------------|-----------------------|--------------------|
| Requested: | \$838,749 | \$0 |
| Recommended: | \$838,749 | \$0 |

Applicant Information

Applicant: San Martin 2020 LP
Contact: Christopher Ramirez
Address: 1355 Third Avenue
Chula Vista, CA 91911
Phone: 619-426-3595
Email: cramirez@maacproject.org

General Partner(s) or Principal Owner(s): San Martin MGP 2020 LLC
General Partner Type: Nonprofit
Parent Company(ies): Metropolitan Area Advisory Committee on Anti-Poverty of San Diego County, Inc. (MAAC)
Developer: MAAC
Investor/Consultant: Hunt Capital Partners, LLC
Management Agent: MAAC

Project Information

Construction Type: Acquisition & Rehabilitation
 Total # Residential Buildings: 16
 Total # of Units: 116
 No. / % of Low Income Units: 115 100.00%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: Tax-Exempt

Bond Information

Issuer: California Municipal Finance Authority
 Expected Date of Issuance: March 30, 2020

Information

Housing Type: Non-Targeted
 Geographic Area: San Diego County
 TCAC Project Analyst: Jack Waegell

55-Year Use / Affordability

| <u>Aggregate Targeting Number of Units</u> | <u>Percentage of Affordable Units</u> |
|--|---|
| 35% AMI: 69 | 60% |
| 40% AMI: 34 | 30% |
| 45% AMI: 12 | 10% |

Unit Mix

56 2-Bedroom Units
 41 3-Bedroom Units
 19 4-Bedroom Units

 116 Total Units

| <u>Unit Type & Number</u> | <u>2019 Rents Targeted % of Area Median Income</u> | <u>2019 Rents Actual % of Area Median Income</u> | <u>Proposed Rent (including utilities)</u> |
|-----------------------------------|--|--|--|
| 6 2 Bedrooms | 45% | 45% | \$1,083 |
| 11 2 Bedrooms | 40% | 40% | \$963 |
| 39 2 Bedrooms | 35% | 35% | \$842 |
| 3 3 Bedrooms | 45% | 45% | \$1,252 |
| 16 3 Bedrooms | 40% | 40% | \$1,113 |
| 22 3 Bedrooms | 35% | 35% | \$973 |
| 3 4 Bedrooms | 45% | 45% | \$1,397 |
| 7 4 Bedrooms | 40% | 40% | \$1,242 |
| 8 4 Bedrooms | 35% | 35% | \$1,086 |
| 1 4 Bedrooms | Manager's Unit | Manager's Unit | \$0 |

Project Cost Summary at Application

| | |
|------------------------------------|---------------------|
| Land and Acquisition | \$12,325,000 |
| Construction Costs | \$0 |
| Rehabilitation Costs | \$9,627,768 |
| Construction Hard Cost Contingency | \$962,777 |
| Soft Cost Contingency | \$95,271 |
| Relocation | \$300,000 |
| Architectural/Engineering | \$175,000 |
| Const. Interest, Perm. Financing | \$978,981 |
| Legal Fees | \$50,000 |
| Reserves | \$295,223 |
| Other Costs | \$1,168,388 |
| Developer Fee | \$2,092,137 |
| Commercial Costs | \$0 |
| Total | \$28,070,544 |

Residential

| | |
|------------------------------------|-----------|
| Construction Cost Per Square Foot: | \$64 |
| Per Unit Cost: | \$241,987 |
| True Cash Per Unit Cost*: | \$241,987 |

| Construction Financing | | Permanent Financing | |
|-------------------------------|---------------|----------------------------|---------------------|
| <u>Source</u> | <u>Amount</u> | <u>Source</u> | <u>Amount</u> |
| Banner Bank | \$15,143,172 | Banner Bank | \$9,403,160 |
| Seller Note | \$9,000,000 | Seller Note | \$9,000,000 |
| Accrued Interest | \$360,000 | Accrued Interest | \$540,000 |
| Income from Operations | \$739,583 | Income from Operations | \$739,583 |
| Developer Fee Forgone | \$210,000 | Developer Fee Forgone | \$210,000 |
| Deferred Costs | \$1,391,118 | Tax Credit Equity | \$8,177,801 |
| Tax Credit Equity | \$1,226,670 | TOTAL | \$28,070,544 |

*Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

| | |
|--|----------------------------|
| Requested Eligible Basis (Rehabilitation): | \$14,570,901 |
| 130% High Cost Adjustment: | No |
| Requested Eligible Basis (Acquisition): | \$11,321,585 |
| Applicable Fraction: | 100.00% |
| Qualified Basis (Rehabilitation): | \$14,570,901 |
| Qualified Basis (Acquisition): | \$11,321,585 |
| Applicable Rate: | 3.24% |
| Maximum Annual Federal Credit, Rehabilitation: | \$471,930 |
| Maximum Annual Federal Credit, Acquisition: | \$366,819 |
| Total Maximum Annual Federal Credit: | \$838,749 |
| Approved Developer Fee (in Project Cost & Eligible Basis): | |
| Investor/Consultant: | Hunt Capital Partners, LLC |
| Federal Tax Credit Factor: | \$0.97500 |

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Eligible Basis and Basis Limit

| | |
|---------------------------------------|---------------|
| Requested Unadjusted Eligible Basis: | \$25,892,486 |
| Actual Eligible Basis: | \$25,892,486 |
| Unadjusted Threshold Basis Limit: | \$44,793,642 |
| Total Adjusted Threshold Basis Limit: | \$116,463,469 |

Adjustments to Basis Limit

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income and Market Rate Units are Income Targeted between 50% AMI & 36% AMI: 40%

55-Year Use/Affordability Restriction – 2% for Each 1% of Low-Income and Market Rate Units are Income Targeted at 35% AMI or Below: 120%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses meet or exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.24% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Significant Information / Additional Conditions: None.

Resyndication and Resyndication Transfer Event

Prior to closing, the applicant or its assignee shall obtain TCAC's consent to assign and assume the existing Regulatory Agreement (CA-98-010 and CA-99-017 (additional credits)). To be eligible for a new award of tax credits, the owner must provide documentation with the Form 8609 request (the placed in service submission) that the acquisition date and the placed in service date both occurred after the existing federal 15 year compliance period was completed. For resyndications that were originally rehabilitation and acquisition, the resyndication acquisition date cannot occur before the last rehabilitation credit year of the original credit period.

As required by the IRS, the newly resyndicated project will continue to use the originally assigned Building Identification Numbers (BINs).

The newly resyndicated project shall continue to meet the rents and income targeting levels in the existing regulatory agreement(s) and any deeper targeting levels in the new regulatory agreement(s) for the duration of the new regulatory agreement(s). Existing households determined to be income-qualified for purposes of IRC §42 credit during the 15-year compliance period are concurrently income-qualified households for purposes of the extended use agreement. As a result, any household determined to be income qualified at the time of move-in under the existing regulatory agreement (CA-98-010 and CA-99-017 (additional credits)) is a qualified low-income household for the subsequent allocation (existing household eligibility is “grandfathered”).

The project is a resyndication where the existing regulatory agreement requires service amenities. The project shall provide a similar or greater level of services for a period of at least 15 years under the new regulatory agreement. The project is deemed to have met this requirement based on TCAC staff’s review of the commitment in the application. The services documented in the placed in service package will be reviewed by TCAC staff for compliance with this requirement at the time of the placed in service submission.

The project is a resyndication occurring concurrently with a Transfer Event without a distribution of Net Project Equity, and thus is waived from the requirements under TCAC Regulation Section 10320(b)(4)(B).

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the TCAC placed in service review, TCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.