

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

2020 Second Round

October 14, 2020

Ford Oaks Apartments, located at 170 Ford Avenue in Gridley, requested and is being recommended for a reservation of \$1,649,402 in annual federal tax credits to finance the new construction of 35 units of housing serving large families with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by Pacific West Communities, Inc. and will be located in Senate District 4 and Assembly District 3.

Project Number CA-20-196

Project Name Ford Oaks Apartments
Site Address: 170 Ford Avenue
Gridley, CA 95948 County: Butte
Census Tract: 35.020

Tax Credit Amounts	Federal/Annual *	State/Total
Requested:	\$1,649,402	\$0
Recommended:	\$1,649,402	\$0

* Further Consolidated Appropriations Act, 2020 (FCAA) Credits

Applicant Information

Applicant: Gridley Family Associates, a California Limited Partnership
Contact: Caleb Roope
Address: 430 E. State Street, Suite 100
Eagle, ID 83616
Phone: 208.461.0022
Email: calebr@tpchousing.com

General Partner(s) / Principal Owner(s): TPC Holdings VII, LLC
Butte County Affordable Housing Development Corporation
General Partner Type: Joint Venture
Parent Company(ies): The Pacific Companies
Housing Authority of the County of Butte
Developer: Pacific West Communities, Inc.
Investor/Consultant: Boston Capital Corporation
Management Agent(s): Cambridge Real Estate Services

Project Information

Construction Type: New Construction
Total # Residential Buildings: 2
Total # of Units: 36
Total # of Tax Credit Units: 36
No. & % of Low Income Units: 35 100%
Federal Set-Aside Elected: 40%/60%
Federal Subsidy: N/A

Information

County Allocation: Butte
Housing Type: Large Family
TCAC Project Analyst: Ruben Barcelo

55-Year Use / Affordability

<u>Aggregate Targeting Number of Units</u>	<u>Percentage of Affordable Units</u>
At or Below 30% AMI: 4	10%
At or Below 40% AMI: 4	10%
At or Below 50% AMI (Rural): 18	50%
At or Below 60% AMI: 9	25%

Unit Mix

24 2-Bedroom Units
12 3-Bedroom Units

36 Total Units

<u>Unit Type & Number</u>	<u>2020 Rents Targeted % of Area Median Income</u>	<u>2020 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
2 2 Bedrooms	30%	30%	\$477
2 2 Bedrooms	40%	40%	\$637
12 2 Bedrooms	50%	50%	\$796
8 2 Bedrooms	60%	60%	\$955
2 3 Bedrooms	30%	30%	\$551
2 3 Bedrooms	40%	40%	\$735
6 3 Bedrooms	50%	50%	\$919
1 3 Bedrooms	60%	60%	\$1,103
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$653,000
Construction Costs	\$9,169,405
Rehabilitation Costs	\$0
Construction Contingency	\$660,000
Relocation	\$0
Architectural/Engineering	\$595,000
Const. Interest, Perm. Financing	\$590,000
Legal Fees	\$50,000
Reserves	\$185,868
Other Costs	\$1,608,759
Developer Fee	\$1,871,407
Commercial Costs	\$0
Total	\$15,383,439

Residential

Construction Cost Per Square Foot:	\$276
Per Unit Cost:	\$427,318
True Cash Per Unit Cost*:	\$427,318

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Boston Capital Finance	\$11,907,820	Boston Capital Finance	\$1,200,000
Deferred Costs	\$185,868	Tax Credit Equity	\$14,183,439
Deferred Developer Fee	\$1,871,407	TOTAL	\$15,383,439
Tax Credit Equity	\$1,418,344		

*Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis:	\$14,097,454
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$18,326,690
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$1,649,402
Approved Developer Fee (in Project Cost & Eligible Basis):	\$1,871,407
Investor/Consultant:	Boston Capital Corporation
Federal Tax Credit Factor:	\$0.85991

The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits, unless a waiver has been granted for a purchase price not to exceed the sum of third party debt that will be assumed or paid off. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$14,097,454
Actual Eligible Basis:	\$14,347,454
Unadjusted Threshold Basis Limit:	\$13,067,520
Total Adjusted Threshold Basis Limit:	\$15,490,914

Adjustments to Basis Limit

- Local Development Impact Fees
- Highest or High Resource Opportunity Area

Tie-Breaker Information

First:	Letter of Support
Second:	\$45,816.72

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses meet or exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.0% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.24%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Significant Information / Additional Conditions: None

Legal Status

Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency

The Local Reviewing Agency, the City of Gridley, has completed a site review of this project and strongly supports this project.

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Points System	Max. Possible Points	Requested Points	Points Awarded
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Adult ed/health & wellness/skill bldg classes, min. 84 hrs/yr instruction	7	7	7
Health & wellness services and programs, minimum 60 hrs per 100 bdrms	3	3	3
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of Low Income Units @ 30% AMI or less	2	2	2
Total Points	81	81	81

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.