#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

# Project Staff Report Tax-Exempt Bond Project April 28, 2021

Perris Sterling Villas III, located at Nuevo Road at Murrieta Road in Perris, requested and is being recommended for a reservation of \$1,528,680 in annual federal tax credits and \$8,819,309 in total state tax credits to finance the new construction of 142 units of housing serving seniors with rents affordable to households earning 50% of area median income (AMI). The project will be developed by American Covenant Senior Housing Foundation Inc and will be located in Senate District 31 and Assembly District 61.

Project Number CA-20-494

Project Name Perris Sterling Villas III

Site Address: Nuevo Rd at Murrieta Rd

Perris, CA 92571 County: Riverside

Census Tract: 0426.17

 Tax Credit Amounts
 Federal/Annual
 State/Total \*

 Requested:
 \$1,528,680
 \$8,819,309

 Recommended:
 \$1,528,680
 \$8,819,309

### **Applicant Information**

Applicant: SRE Perris Sterling, LLC

Contact: Richard Schindler

Address: Nuevo Rd at Murrieta Rd

Perris, CA 92571

Phone: (949) 366-0001

Email: richard@schindlerrealestate.com

General Partner(s) or Principal Owner(s): American Covenant Senior Housing Foundation, Inc.

Schindler Real Estate Services, Inc

General Partner Type: Joint Venture

Parent Company(ies): American Covenant Senior Housing Foundation, Inc.

Schindler Real Estate Services, Inc

Developer: American Covenant Senior Housing Foundation, Inc.

Investor/Consultant: Hunt Capital Parnters LLC

Management Agent: Western National Group (WNG)

<sup>\*</sup> The applicant made an election not to sell (Certificate) any portion of the state credits.

## **Project Information**

Construction Type: New Construction

Total # Residential Buildings: 2 Total # of Units: 286

No. / % of Low Income Units: 142 50.00%

Federal Set-Aside Elected: 40%/60% Federal Subsidy: None

### **Bond Information**

Issuer: CALPFA
Expected Date of Issuance: July 15, 2021

### **Information**

Housing Type: Seniors

Geographic Area: Inland Empire Region

TCAC Project Analyst: Brett Andersen

# 55-Year Use / Affordability

Aggregate Targeting Percentage of
Number of Units Affordable Units
50% AMI: 142 100%

### **Unit Mix**

150 1-Bedroom Units 136 2-Bedroom Units 286 Total Units

|    |                  | <b>2020 Rents</b> |                   | Proposed   |
|----|------------------|-------------------|-------------------|------------|
|    |                  | Targeted % of     | 2020 Rents Actual | Rent       |
|    | <b>Unit Type</b> | Area Median       | % of Area Median  | (including |
|    | & Number         | Income            | Income            | utilities) |
| 75 | 1 Bedroom        | 50%               | 50%               | \$706      |
| 67 | 2 Bedrooms       | 50%               | 50%               | \$847      |
| 2  | 1 Bedroom        | Manager's Unit    | Manager's Unit    | \$0        |
| 73 | 1 Bedroom        | Market Rate Unit  | Market Rate Unit  | \$0        |
| 69 | 2 Bedrooms       | Market Rate Unit  | Market Rate Unit  | \$0        |

**Project Cost Summary at Application** 

| Land and Acquisition               | \$9,650,000  |
|------------------------------------|--------------|
| Construction Costs                 | \$40,784,000 |
| Rehabilitation Costs               | \$0          |
| Construction Hard Cost Contingency | \$2,039,200  |
| Soft Cost Contingency              | \$276,036    |
| Relocation                         | \$0          |
| Architectural/Engineering          | \$2,336,000  |
| Const. Interest, Perm. Financing   | \$3,214,661  |
| Legal Fees                         | \$120,000    |
| Reserves                           | \$2,532,137  |
| Other Costs                        | \$2,570,546  |
| Developer Fee                      | \$7,659,704  |
| Commercial Costs                   | \$0          |
| Total                              | \$71,182,284 |

## Residential

| Construction Cost Per Square Foot: | \$172     |
|------------------------------------|-----------|
| Per Unit Cost:                     | \$248,889 |
| True Cash Per Unit Cost*:          | \$248,737 |

# **Construction Financing**

# **Permanent Financing**

| Source                 | Amount       | Source                 | Amount       |
|------------------------|--------------|------------------------|--------------|
| ATAX - Tax Exempt Bond | \$34,192,698 | ATAX - Tax Exempt Bond | \$34,192,698 |
| ATAX - Taxable Bond    | \$12,326,722 | ATAX - Taxable Bond    | \$10,689,135 |
| Deferred Developer Fee | \$4,739,704  | Deferred Developer Fee | \$4,739,704  |
| Sponsor Note           | \$956,636    | Sponsor Note           | \$956,636    |
| Sponsor Equity         | \$43,364     | Sponsor Equity         | \$43,364     |
| Tax Credit Equity      | \$18,504,000 | Tax Credit Equity      | \$20,560,747 |
|                        |              | TOTAL                  | \$71,182,284 |

<sup>\*</sup>Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

# **Determination of Credit Amount(s)**

| Requested Eligible Basis:                                  | \$58,795,397 |
|--|--------------|
| 130% High Cost Adjustment:                                 | Yes          |
| Applicable Fraction:                                       | 50.00%       |
| Qualified Basis:   | \$38,217,008 |
| Applicable Rate:   | 4.00%        |
| Total Maximum Annual Federal Credit:                       | \$1,528,680  |
| Total State Credit:  | \$8,819,309  |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$7,659,704  |
| Investor/Consultant: Hunt Capital                          | Parnters LLC |
| Federal Tax Credit Factor:                                 | \$0.89500    |
| State Tax Credit Factor:                                   | \$0.78000    |

Except as allowed for projects basing cost on assumed third party debt, the "as if vacant" land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

### Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis: \$58,795,397 Actual Eligible Basis: \$58,795,397 Unadjusted Threshold Basis Limit: \$82,895,500 Total Adjusted Threshold Basis Limit: \$137,606,530

### **Adjustments to Basis Limit**

One or more Energy Efficiency/Resource Conservation/Indoor Air Quality Features:

- Project has onsite renewable generation estimated to produce 75% or more of annual common area electricity use as indicated in TCAC Regulations.
- New construction: project shall be more energy efficient than the 2019 Energy Efficiency Standards (California Code of Regulations, Title 24, Part 6) as indicated in TCAC Regulations. 95% of Upper Floor Units are Elevator-Serviced

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income and Market Rate Units are Income Targeted between 50% AMI & 36% AMI: 50%

#### **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses meet or exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 4.00% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

### Significant Information / Additional Conditions: None.

#### **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

#### **CDLAC Additional Conditions**

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the TCAC placed in service review, TCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.