CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2021 First Round June 16, 2021

QHA Homes III, located on the Fort Yuma Reservation near Winterhaven at the addresses listed below, requested and is being recommended for a reservation of \$782,855 in annual federal tax credits and \$2,302,850 in total state tax credits to finance the acquisition and rehabilitation of 26 units of housing serving large families with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by Quechan Housing Authority and is located in Senate District 40 and Assembly District 56.

The project will be receiving rental assistance in the form of NAHASDA.

Project Number CA-21-005

Project Name QHA Homes III

Site Addresses: Site 1: Site 2:

598 and 602 611, 612, 615, 616, 619, 620, 623, 624, 627, 628, 635, Ironwood Drive 636, 639, 640, 643, 644, 645, 646, 649, 650 and 654

Ironwood Drive

Site 3: Site 4: Site 5:

661 Ironwood Drive 673 Ironwood Drive 680 Ironwood Drive

Winterhaven, CA 92283 County: Imperial

Census Tract: 9400.000

 Tax Credit Amounts
 Federal/Annual
 State/Total *

 Requested:
 \$782,855
 \$2,302,850

 Recommended:
 \$782,855
 \$2,302,850

Applicant Information

Applicant: QHA Homes III Limited Partnership

Contact: Andreana Jackson Address: 1860 Sapphire Lane

Winterhaven, CA 92283

Phone: 760-572-0243

Email: ajackson@quechanhousing.org

General Partner(s) / Principal Owner(s): Quechan Housing Authority

General Partner Type: Nonprofit

Parent Company(ies):

Quechan Housing Authority

Quechan Housing Authority

Investor/Consultant: RBC Capital Markets

Management Agent(s): Quechan Housing Authority

Barker Management Company

^{*} The applicant made an election to sell (Certificate) all or any portion of the state credits.

Project Information

Construction Type: Acquisition & Rehabilitation

Total # Residential Buildings: 26 Total # of Units: 26

No. & % of Tax Credit Units: 26 100% Federal Set-Aside Elected: 40%/60% Federal Subsidy: NAHASDA

Information

Set-Aside: Rural (Native American apportionment)

Housing Type: Large Family

Geographic Area: N/A

TCAC Project Analyst: Ruben Barcelo

55-Year Use / Affordability

| Aggregate Targeting Number of | | Percentage of | |
|-------------------------------|----|-------------------------|--|
| Units | | Affordable Units | |
| At or Below 30% AMI: | 6 | 23% | |
| At or Below 50% AMI (Rural): | 12 | 46% | |
| At or Below 60% AMI: | 8 | 31% | |

Unit Mix

19 3-BedroomUnits7 4-Bedroom Units

26 Total Units

| Unit | Type & Number | 2020 Rents Targeted % of Area Median Income | Proposed Rent (including utilities) |
|------|---------------|---|-------------------------------------|
| 3 | 3 Bedrooms | 30% | \$476 |
| 10 | 3 Bedrooms | 50% | \$476 |
| 6 | 3 Bedrooms | 60% | \$476 |
| 3 | 4 Bedrooms | 30% | \$526 |
| 2 | 4 Bedrooms | 50% | \$526 |
| 2 | 4 Bedrooms | 60% | \$526 |

Project Cost Summary at Application

| Land and Acquisition | \$2,300,000 |
|----------------------------------|--------------|
| Construction Costs | \$0 |
| Rehabilitation Costs | \$5,241,839 |
| Construction Contingency | \$820,448 |
| Relocation | \$0 |
| Architectural/Engineering | \$303,600 |
| Const. Interest, Perm. Financing | \$32,370 |
| Legal Fees | \$0 |
| Reserves | \$406,023 |
| Other Costs | \$374,288 |
| Developer Fee | \$1,000,000 |
| Commercial Costs | \$0 |
| Total | \$10,478,568 |

Residential

| Construction Cost Per Square Foot: | \$139 |
|------------------------------------|-----------|
| Per Unit Cost: | \$403,022 |
| True Cash Per Unit Cost*: | \$403,022 |

Construction Financing

Permanent Financing

| | O | | 0 |
|--------------------------------|-------------|--------------------------------|--------------|
| Source | Amount | Source | Amount |
| Quechan Housing Authority Loan | \$2,373,448 | Quechan Housing Authority Loan | \$2,373,448 |
| State Tax Credit Equity | \$1,842,280 | Tax Credit Equity | \$8,105,120 |
| Tax Credit Equity | \$6,262,840 | TOTAL | \$10,478,568 |

^{*}Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

| Requested Eligible Basis (Rehabilitation): | \$7,676,167 |
|--|---------------------|
| 130% High Cost Adjustment: | No |
| Requested Eligible Basis (Acquisition): | \$2,300,000 |
| Applicable Fraction: | 100.00% |
| Qualified Basis (Rehabilitation): | \$7,676,167 |
| Applicable Rate: | 9.00% |
| Qualified Basis (Acquisition): | \$2,300,000 |
| Applicable Rate: | 4.00% |
| Maximum Annual Federal Credit, Rehabilitation: | \$690,855 |
| Maximum Annual Federal Credit, Acquisition: | \$92,000 |
| Total Maximum Annual Federal Credit: | \$782,855 |
| Total State Credit: | \$2,302,850 |
| Approved Developer Fee (in Project Cost & Eligible Basis |): \$1,000,000 |
| Investor/Consultant: | RBC Capital Markets |
| Federal Tax Credit Factor: | \$0.80000 |
| State Tax Credit Factor: | \$0.80000 |

The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits, unless a waiver has been granted for a purchase price not to exceed the sum of third party debt that will be assumed or paid off. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Tie-Breaker Information

First: Large Family Final: 26.652%

Significant Information / Additional Conditions:

This project involves the substantial rehabilitation of 26 buildings located on 5 scattered sites.

The tribal applicant requested and was granted a waiver to allow the project to share the onsite property manager, community building and play area with QHA Homes II (CA-19-009). Prior to the start of construction, all necessary agreements shall be in place to ensure that QHA Homes III has sufficient property management and access to the required community spaces. The Joint Use Agreement shall be provided in the placed-in-service application submission.

Resyndication and Resyndication Transfer Event: None.

Local Reviewing Agency

The Local Reviewing Agency, the Quechan Indian Tribe, has completed a site review of this project and strongly supports this project.

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, TCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from TCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(5) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

| Points System | Max. Possible | Requested | Points |
|---|---------------|---------------|---------|
| | Points | Points | Awarded |
| Owner / Management Characteristics | 10 | 10 | 10 |
| General Partner Experience | 7 | 7 | 7 |
| Management Experience | 3 | 3 | 3 |
| Housing Needs | 10 | 10 | 10 |
| Site Amenities* | 15 | 15 | N/A |
| Service Amenities | 10 | 10 | 10 |
| LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES | | | |
| Adult ed/health & wellness/skill bldg classes, min. 60 hrs/yr instruction | 5 | 5 | 5 |
| After school program for school age children, minimum of 10 hours/week | 5 | 5 | 5 |
| Lowest Income | 52 | 52 | 52 |
| Basic Targeting | 50 | 50 | 50 |
| Deeper Targeting – at least 10% of Low Income Units @ 30% AMI or less | 2 | 2 | 2 |
| Readiness to Proceed | 10 | 10 | 10 |
| Miscellaneous Federal and State Policies | 2 | 2 | 2 |
| Smoke Free Residence | 2 | 2 | 2 |
| Total Points | 109 | 109 | 94 |

^{*}The Site Amenities point category was not scored pursuant to TCAC Regulations Section 10325(c)(5)(A).

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.