

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

2021 First Round

June 16, 2021

Union Bank Apartments, located at 4038 44TH Street/4390 University Avenue in San Diego, requested and is being recommended for a reservation of \$1,390,587 in annual federal tax credits in total state tax credits to finance the new construction of 59 units of housing serving large families with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by Wakeland Housing and Development and will be located in Senate District 40 and Assembly District 80.

Project Number CA-21-015

Project Name Union Bank Apartments
Site Address: 4038 44th St./4390 University Ave.
San Diego CA, 92105 County: San Diego
Census Tract: 23.020

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$1,390,587	\$0
Recommended:	\$1,390,587	\$0

Applicant Information

Applicant: Wakeland Price UB LP
Contact: Kenneth L. Sauder
Address: 1230 Columbia Street, Suite 950
San Diego, CA 92101
Phone: 619.235.2296
Email: ksauder@wakelandhdc.com

General Partner(s) / Principal Owner(s):	Wakeland Price UB LLC
General Partner Type:	Nonprofit
Parent Company(ies):	Wakeland Housing and Development Corporation
Developer:	Wakeland Housing and Development Corporation
Investor/Consultant:	California Housing Partnership
Management Agent(s):	ConAm

Project Information

Construction Type:	New Construction
Total # Residential Buildings:	1
Total # of Units:	60
No. & % of Tax Credit Units:	59 100%
Federal Set-Aside Elected:	40%/60%
Federal Subsidy:	None

Information

Set-Aside: N/A
Housing Type: Large Family
Geographic Area: San Diego County
TCAC Project Analyst: Nick White

55-Year Use / Affordability

Aggregate Targeting Number of Units	Percentage of Affordable Units
At or Below 30% AMI: 6	10%
At or Below 45% AMI: 12	20%
At or Below 50% AMI: 24	40%
At or Below 60% AMI: 17	28%

Unit Mix

45 2-Bedroom Units
15 3-Bedroom Units
60 Total Units

Unit Type & Number	2020 Rents Targeted % of Area Median Income	Proposed Rent (including utilities)
4 2 Bedrooms	30%	\$780
2 3 Bedrooms	30%	\$901
9 2 Bedrooms	45%	\$1,170
3 3 Bedrooms	45%	\$1,351
18 2 Bedrooms	50%	\$1,300
6 3 Bedrooms	50%	\$1,501
13 2 Bedrooms	60%	\$1,560
4 3 Bedrooms	60%	\$1,802
1 2 Bedrooms	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$3,236,748
Construction Costs	\$19,939,653
Construction Contingency	\$1,279,570
Relocation	\$0
Architectural/Engineering	\$1,276,108
Const. Interest, Perm. Financing	\$1,577,592
Legal Fees	\$85,000
Reserves	\$201,044
Other Costs	\$2,605,437
Developer Fee	\$1,400,000
Commercial Costs	\$0
Total	\$31,601,152

Residential

Construction Cost Per Square Foot:	\$258
Per Unit Cost:	\$526,686
True Cash Per Unit Cost*:	\$526,686

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
US Bank Construction	\$16,532,728	US Bank Permanent	\$5,746,000
Price Philanthropies	\$10,230,000	Price Philanthropies	\$10,230,000
County of San Diego IHTF	\$2,700,000	County of San Diego IHTF	\$3,000,000
City of San Diego RTCIP	\$142,072	City of San Diego RTCIP	\$142,072
Costs Deferred Until Conversion	\$901,044	Tax Credit Equity	\$12,483,080
Tax Credit Equity	\$1,095,308	TOTAL	\$31,601,152

*Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis:	\$11,885,363
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$15,450,972
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$1,390,587
Approved Developer Fee (in Project Cost & Eligible Basis):	\$1,400,000
Investor/Consultant:	California Housing Partnership
Federal Tax Credit Factor:	\$0.89768

The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits, unless a waiver has been granted for a purchase price not to exceed the sum of third party debt that will be assumed or paid off. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Tie-Breaker Information

First:	Large Family
Final:	65.658%

Significant Information / Additional Conditions: None.

Resyndication and Resyndication Transfer Event: None.

Local Reviewing Agency

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, TCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from TCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(5) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Points System	Max. Possible Points	Requested Points	Points Awarded
Owner / Management Characteristics	10	10	10
General Partner Experience	7	7	7
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within ¼ mile of transit, service every 30 min, 25 units/acre density	7	7	7
Within ½ mile of public park or community center open to general public	3	3	3
Within ½ mile of public library	3	3	3
Within ½ mile of a full-scale grocery/supermarket of at least 25,000 sf	5	5	5
Within ½ mile of public school	3	3	3
Within ½ mile of medical clinic or hospital	3	3	3
Within ½ mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
After school program for school age children, minimum of 10 hours/week	5	5	5
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of Low Income Units @ 30% AMI or less	2	2	2
Readiness to Proceed	10	10	10
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	109	109	109

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

**DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS.
ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.**