## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE Project Staff Report 2021 Second Round October 20, 2021

Clinton Avenue Apartments, located at 1538 East Clinton Avenue in Fresno, requested and is being recommended for a reservation of \$2,230,512 in annual federal tax credits to finance the new construction of 77 units of housing serving large families with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by Corporation for Better Housing and will be located in Senate District 14 and Assembly District 31.

\$2,230,512

\$0 \$0

Project Number	CA-21-133	
Project Name	Clinton Avenue Apartments	
Site Address:	1538 East Clinton Avenue	
	Fresno CA, 93704 County: Fre	sno
Census Tract:	35.000	
Tax Credit Amounts	Federal/Annual*	State/Total
Requested:	\$2,230,512	\$0

\* Consolidated Appropriations Act, 2021 (CAA) Federal Credits

### **Applicant Information**

Recommended:

Applicant:	1538 E. Clinton Ave., L.P.	
Contact:	Lori Koester	
Address:	20750 Ventura Boulevard, Suite155	
	Woodland Hills CA, 91364	
Phone:	(818) 905-2430	
Email:	lkoester@corpoffices.org	

General Partner(s) / Principal Owner(s):	Corporation for Better Housing
General Partner Type:	Nonprofit
Parent Company(ies):	Corporation for Better Housing
Developer:	Corporation for Better Housing
Investor/Consultant:	Alliant Capital, Ltd.
Management Agent(s):	WinnResidential California LP

### **Project Information**

Construction Type:	New Construction
Total # Residential Buildings:	1
Total # of Units:	78
No. & % of Tax Credit Units:	77 100%
Federal Set-Aside Elected:	40%/60%

### Information

Set-Aside:	N/A
Housing Type:	Large Family
Geographic Area:	Central Valley Region
TCAC Project Analyst:	Sopida Steinwert

## 55-Year Use / Affordability

Aggregate Targeting Num Units	iber of	Percentage of Affordable Units
At or Below 30% AMI:	8	10%
At or Below 45% AMI:	16	20%
At or Below 50% AMI:	31	40%
At or Below 60% AMI:	22	25%

### Unit Mix

30 1-Bedroom Units 21 2-Bedroom Units

21 2 BedroomUnits

6 4-Bedroom Units

78 Total Units

Unit	t Type & Number	2021 Rents Targeted % of Area Median Income	Proposed Rent (including utilities)
1	1 Bedroom	30%	\$392
5	1 Bedroom	45%	\$588
10	1 Bedroom	50%	\$653
13	1 Bedroom	60%	\$784
3	2 Bedrooms	30%	\$471
5	2 Bedrooms	45%	\$706
9	2 Bedrooms	50%	\$785
4	2 Bedrooms	60%	\$942
3	3 Bedrooms	30%	\$543
5	3 Bedrooms	45%	\$815
9	3 Bedrooms	50%	\$906
4	3 Bedrooms	60%	\$1,087
1	4 Bedrooms	30%	\$606
1	4 Bedrooms	45%	\$910
3	4 Bedrooms	50%	\$1,011
1	4 Bedrooms	60%	\$1,213
1	1 Bedroom	Manager's Unit	\$0

# **Project Cost Summary at Application**

Land and Acquisition	\$1,650,000
Construction Costs	\$17,640,604
Rehabilitation Costs	\$0
Construction Contingency	\$1,072,030
Relocation	\$0
Architectural/Engineering	\$715,750
Const. Interest, Perm. Financing	\$1,869,000
Legal Fees	\$150,000
Reserves	\$151,900
Other Costs	\$1,306,993
Developer Fee	\$2,200,000
Commercial Costs	\$0
Total	\$26,756,277

Construction Cost Per Square Foot:	\$256
Per Unit Cost:	\$343,029
True Cash Per Unit Cost*:	\$330,034

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Pacific Western Bank	\$20,750,000	Pacific Western Bank	\$3,342,300
Tax Credit Equity	\$4,179,001	City of Fresno	\$3,000,000
		Photovoltaic Tax Credit Equity	\$217,988
		Deferred Developer Fees	\$1,013,589
		Tax Credit Equity	\$19,182,400
		TOTAL	\$26,756,277

\*Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)	
Requested Eligible Basis (Rehabilitation):	\$19,261,115
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$25,039,450
Applicable Rate:	9.00%
Maximum Annual Federal Credit, Rehabilitation:	\$2,230,512
Total Maximum Annual Federal Credit:	\$2,230,512
Approved Developer Fee (in Project Cost & Eligible Basis):	\$2,200,000
Investor/Consultant:	Alliant Capital, Ltd.
Federal Tax Credit Factor:	\$0.86000

The "as if vacant" land value and the existing improvement value established at application, as well as the eligible

### **Disaster Credit Tie Breaker Information**

First:	No
Second:	No
Third:	\$22,935.86

### Significant Information / Additional Conditions

The applicant's estimate of contractor profit, overhead and general requirement costs exceeds TCAC limit of 14%. The applicant is cautioned that at final review, prior to the issuance of the IRS 8609 forms, any costs or eligible basis that exceeds the limits will not be allowed.

### Resyndication and Resyndication Transfer Event: None.

#### Local Reviewing Agency

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

### **Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, TCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from TCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(5) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project

Points System	Max. Possible	Requested	Points
r omts System	Points	Points	Awarded
Owner / Management Characteristics	10	10	10
General Partner Experience	7	7	7
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 1/3 mile of transit, service every 30 min, 25 units/acre density	7	7	7
Within 1/2 mile of public park or community center open to general public	3	3	3
Within 1/2 mile of a full-scale grocery/supermarket of at least 25,000 sf	5	5	5
Within 1 mile of a public high school	3	3	3
Within <sup>1</sup> / <sub>2</sub> mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Adult ed/health & wellness/skill bldg classes, min. 84 hrs/yr instruction	7	7	7
Health & wellness services and programs, minimum 60 hrs per 100 bdrms	3	3	3
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting - at least 10% of Low Income Units @ 30% AMI or less	2	2	2
Readiness to Proceed	10	10	10
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	109	109	109

<u>Please Note:</u> If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.