## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE Project Staff Report Tax-Exempt Bond Project June 15, 2022

Marja Acres, located at 4901 El Camino Real in Carlsbad, requested and is being recommended for a reservation of \$911,573 in annual federal tax credits to finance the new construction of 46 units of housing with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by USA Multi-Family Development, Inc. and will be located in Senate District 36 and Assembly District 76.

Project Number	CA-22-439		
Project Name	Marja Acres		
Site Address:	4901 El Cami Carlsbad, CA		County: San Diego
Census Tract:	178.10	72000	County: San Diego
Tax Credit Amounts	Federal/A	nnual	State/Total
Requested:	\$91	1,573	\$0
Recommended:	\$91	1,573	\$0
Applicant Information			
Applicant:	Carlsbad 685,	L.P.	
Contact:	Darren Bobrowsky		
Address:	3200 Douglas Boulevard, Suite 200		
	Roseville, CA 95661		
Phone:	(916) 865-3981		
Email:	dbobrowsky@usapropfund.com		
General Partner(s) or Principal	Owner(s):	Carlsbac	1 685 GP, LLC
		Riversid	e Charitable Corporation
General Partner Type:		Joint Ve	nture
Parent Company(ies):		USA Pro	operties Fund, Inc.
		Riversid	e Charitable Corporation
Developer:		USA Mı	Iti-Family Development, Inc.
Bond Issuer:		Californ	ia Municipal Finance Authority
Investor/Consultant:		WNC &	Associates
Management Agent:		USA Mı	ultifamily Management, Inc.
Project Information			
Construction Type:	New Construct	ction	
Total # Residential Buildings:	1		

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Total # of Units:	47	
No. / % of Low Income Units:	46	100.00%
Federal Set-Aside Elected:	40%/60%	
Federal Subsidy:	Tax-E	xempt

# Information

Housing Type:	Non-Targeted
Geographic Area:	San Diego County
CTCAC Project Analyst	Ruben Barcelo

## 55-Year Use / Affordability

Aggregate Targeting		Percentage of	
Number of Units		Affordable Units	
30% AMI:	5	11%	
50% AMI:	36	78%	
60% AMI:	5	11%	

# Unit Mix

46 1-Bedroom Units

1 2-Bedroom Units 47 Total Units

	Unit Type 2021 Rents Targeted %		<b>Proposed Rent</b>	
	& Number	of Area Median Income	(including utilities)	
5	1 Bedroom	30%	\$682	
36	1 Bedroom	50%	\$1,136	
5	1 Bedroom	60%	\$1,364	
1	2 Bedrooms	Manager's Unit	\$0	

# **Project Cost Summary at Application**

Land and Acquisition	\$1,950,000
Construction Costs	\$9,614,863
Rehabilitation Costs	\$0
Construction Hard Cost Contingency	\$942,818
Soft Cost Contingency	\$234,514
Relocation	\$0
Architectural/Engineering	\$979,000
Const. Interest, Perm. Financing	\$882,339
Legal Fees	\$21,600
Reserves	\$141,106
Other Costs	\$1,716,524
Developer Fee	\$2,286,554
Commercial Costs	\$0
Total	\$18,769,318

Residential	
Construction Cost Per Square Foot:	\$237
Per Unit Cost:	\$399,347
True Cash Per Unit Cost*:	\$386,871

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<b>Construction Financing</b>		Permanent Financing	
Source	Amount	Source	Amount
Citibank	\$9,500,000	Citibank	\$4,295,000
Master Developer Subsidy	\$4,785,000	City of Carlsbad - Loan	\$650,000
Deferred Costs	\$2,446,519	Master Developer Subsidy	\$4,785,000
Tax Credit Equity	\$1,230,624	Deferred Developer Fee	\$586,361
		Operating Income	\$248,800
		Tax Credit Equity	\$8,204,157
		TOTAL	\$18,769,318

\*Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)	
Requested Eligible Basis:	\$17,530,245
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$22,789,319
Applicable Rate:	4.00%
Total Maximum Annual Federal Credit:	\$911,573
Approved Developer Fee (in Project Cost & Eligible Basis):	\$2,286,554
Investor/Consultant: WN	C & Associates
Federal Tax Credit Factor:	\$0.90000

Except as allowed for projects basing cost on assumed third party debt, the "as if vacant" land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

### Significant Information / Additional Conditions: None.

#### Resyndication and Resyndication Transfer Event: None.

#### **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a reservation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by CTCAC in its final feasibility analysis.

### **CDLAC Additional Conditions**

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the CTCAC placed in service review, CTCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.