CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report Tax-Exempt Bond Project November 30, 2022

El Camino Real, located at 732 & 740 El Camino Real in San Bruno, requested and is being recommended for a reservation of \$3,509,297 in annual federal tax credits to finance the new construction of 133 units of housing serving tenants with rents affordable to households earning 30%-70% of area median income (AMI). The project will be developed by Pacific West Communities, Inc. and will be located in Senate District 13 and Assembly District 22.

Project Number CA-22-566

Project Name El Camino Real

Site Address: 732 & 740 El Camino Real

San Bruno, CA 94066 County: San Mateo

Census Tract: 6041.01

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$3,509,297\$0Recommended:\$3,509,297\$0

Applicant Information

Applicant: San Bruno Pacific Associates, a California Limited Partnership

Contact: Caleb Roope

Address: 430 E. State Street, Suite 100

Eagle, ID 83616

Phone: 208.461.0022

Email: calebr@tpchousing.com

General Partner(s) or Principal Owner(s): Central Valley Coalition for Affordable Housing

TPC Holdings IX, LLC

General Partner Type: Joint Venture

Parent Company(ies): Central Valley Coalition for Affordable Housing

The Pacific Companies

Developer: Pacific West Communities, Inc.

Bond Issuer: California Municipal Finance Authority (CMFA)

Investor/Consultant: Boston Financial

Management Agent: ConAm Management Corporation

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Project Information

Construction Type: New Construction

Total # Residential Buildings: 1 Total # of Units: 134

No. / % of Low Income Units: 133 100.00%

Federal Set-Aside Elected: 40%/60% Average Income

Federal Subsidy: Tax-Exempt

Information

Housing Type: Non-Targeted

Geographic Area: South and West Bay Region CTCAC Project Analyst: Jonghyun(Tommy), Shim

55-Year Use / Affordability

| Aggregate | Number | Percentage of | |
|------------------|----------|-------------------------|--|
| Targeting | of Units | Affordable Units | |
| 30% AMI: | 14 | 11% | |
| 50% AMI: | 14 | 11% | |
| 60% AMI: | 50 | 38% | |
| 70% AMI: | 55 | 41% | |

Unit Mix

5 SRO/Studio Units

127 1-Bedroom Units

2 2-Bedroom Units

134 Total Units

| Unit Type | | 2022 Rents Targeted % | Proposed Rent | |
|------------------|------------|-----------------------|-----------------------|--|
| | & Number | of Area Median Income | (including utilities) | |
| 1 | SRO/Studio | 30% | \$978 | |
| 1 | SRO/Studio | 50% | \$1,631 | |
| 2 | SRO/Studio | 60% | \$1,957 | |
| 1 | SRO/Studio | 70% | \$2,079 | |
| 13 | 1 Bedroom | 30% | \$1,048 | |
| 13 | 1 Bedroom | 50% | \$1,748 | |
| 48 | 1 Bedroom | 60% | \$2,097 | |
| 53 | 1 Bedroom | 70% | \$2,447 | |
| 1 | 2 Bedrooms | 70% | \$2,936 | |
| 1 | 2 Bedrooms | Manager's Unit | \$0 | |

Project Cost Summary at Application

| Reserves Other Costs | \$1,081,943 \$6,127,545 |
|------------------------------------|----------------------------|
| Legal Fees Reserves | \$100,000 \$1,081,943 |
| Const. Interest, Perm. Financing | \$5,478,800 |
| Architectural/Engineering | \$1,485,000 |
| Relocation | \$0 |
| Soft Cost Contingency | \$750,000 |
| Construction Hard Cost Contingency | \$3,400,000 |
| Rehabilitation Costs | \$0 |
| Construction Costs | \$41,166,859 |
| Land and Acquisition | \$6,705,000 |

Residential

| Construction Cost Per Square Foot: | \$405 |
|------------------------------------|-----------|
| Per Unit Cost: | \$560,431 |
| True Cash Per Unit Cost*: | \$518,471 |

Construction Financing

Permanent Financing

| Source | Amount | Source | Amount |
|---|--------------|--|--------------|
| Citibank - T.E. (Series A) | \$40,000,000 | Citibank - T.E. (Series A) | \$30,000,000 |
| Citibank - Taxable | \$12,250,000 | ¹ Bonneville - Recycled T.E | \$10,000,000 |
| ¹ Bonneville - Recycled T.E. | \$10,000,000 | Deferred Developer Fee | \$5,622,584 |
| Deferred Developer Fee | \$8,802,584 | Tax Credit Equity | \$29,475,147 |
| Deferred Costs | \$1,081,943 | TOTAL | \$75,097,731 |
| Tax Credit Equity | \$2,963,204 | | |

¹Series B

Determination of Credit Amount(s)

| Requested Eligible Basis: | \$67,486,480 |
|---|-------------------------|
| 130% High Cost Adjustment: | Yes |
| Applicable Fraction: | 100.00% |
| Qualified Basis: | \$87,732,424 |
| Applicable Rate: | 4.00% |
| Total Maximum Annual Federal Credit: | \$3,509,297 |
| Approved Developer Fee (in Project Cost & Eligible Basis) | s: \$8,802,584 |
| Investor/Consultant: | Boston Financial |
| Federal Tax Credit Factor: | \$0.83992 |

^{*}Less Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Except as allowed for projects basing cost on assumed third party debt, the "as if vacant" land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Significant Information / Additional Conditions: None.

Resyndication and Resyndication Transfer Event: None.

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a reservation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by CTCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the CTCAC placed in service review, CTCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.