

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**

**Project Staff Report**

**2023 First Round**

**July 26, 2023**

Cherry Crossing I, located at Cherry Avenue and Sanger Avenue in Sanger, requested and is being recommended for a reservation of \$2,346,212 in annual federal tax credits to finance the new construction of 71 units of housing serving families with rents affordable to households earning 30%-60% of area median income (AMI). The project will be developed by Self-Help Enterprises and will be located in Senate District 14 and Assembly District 31.

The project financing includes state funding from the Multifamily Housing Program (MHP) & Joe Serna, Jr. Farmworker Housing Grant (FWHG) programs of HCD.

**Project Number** CA-23-076

**Project Name** Cherry Crossing I  
**Site Address:** Cherry Avenue and Sanger Avenue  
Sanger, CA 93657  
**County:** Fresno  
**Census Tract:** 61.02

<b>Tax Credit Amounts</b>	<b>Federal/Annual</b>	<b>State/Total</b>
Requested:	\$2,346,212	\$0
Recommended:	\$2,346,212	\$0

**Applicant Information**

**Applicant:** Self-Help Enterprises  
**Contact:** Betsy McGovern-Garcia  
**Address:** 8445 West Elowin Court  
Visalia, CA 93291  
**Phone:** 559-802-1653  
**Email:** BetsyG@selfhelpenterprises.org

**General Partner(s) / Principal Owner(s):** Cherry Crossing LLC  
**General Partner Type:** Nonprofit  
**Parent Company(ies):** Self-Help Enterprises  
**Developer:** Self-Help Enterprises  
**Investor/Consultant:** Community Economics  
**Management Agent(s):** AWI Management Corporation

**Project Information**

**Construction Type:** New Construction  
**Total # Residential Buildings:** 5  
**Total # of Units:** 72  
**No. & % of Tax Credit Units:** 71 100%  
**Federal Set-Aside Elected:** 40%/60%  
**Federal Subsidy:** HOME

**Information**

**Set-Aside:** Rural apportionment (HOME)  
**Housing Type:** Large Family  
**Geographic Area:** N/A  
**CTCAC Project Analyst:** Brett Andersen

**55-Year Use / Affordability**

<b>Aggregate Targeting</b>	<b>Number of Units</b>	<b>Percent of Required Affordable Units</b>
At or Below 30% AMI:	15	21%
At or Below 45% AMI:	15	21%
At or Below 50% AMI (Rural):	24	34%
At or Below 60% AMI:	17	24%

**Unit Mix**

24 1-Bedroom Units
24 2-Bedroom Units
24 3-Bedroom Units
<b>72 Total Units</b>

<b>Unit Type &amp; Number</b>	<b>2022 Rents Targeted % of Area Median Income</b>	<b>Proposed Rent (including utilities)</b>
5 1 Bedroom	30%	\$438
5 1 Bedroom	45%	\$658
8 1 Bedroom	50%	\$731
6 1 Bedroom	60%	\$877
5 2 Bedrooms	30%	\$526
5 2 Bedrooms	45%	\$789
8 2 Bedrooms	50%	\$877
5 2 Bedrooms	60%	\$1,053
5 3 Bedrooms	30%	\$607
5 3 Bedrooms	45%	\$911
8 3 Bedrooms	50%	\$1,013
6 3 Bedrooms	60%	\$1,215
1 2 Bedrooms	Manager's Unit	\$0

**Project Cost Summary at Application**

Land and Acquisition	\$802,817
Construction Costs	\$23,270,000
Rehabilitation Costs	\$0
Construction Contingency	\$2,370,112
Relocation	\$0
Architectural/Engineering	\$850,000
Const. Interest, Perm. Financing	\$3,114,814
Legal Fees	\$100,000
Reserves	\$291,184
Other Costs	\$1,887,278
Developer Fee	\$2,200,000
Commercial Costs	\$0
<b>Total</b>	<b>\$34,886,204</b>

## Residential

Construction Cost Per Square Foot:	\$330
Per Unit Cost:	\$484,531
True Cash Per Unit Cost*:	\$484,531

### Construction Financing

Source	Amount
US Bank	\$26,565,708
HCD Joe Serna Jr.	\$3,165,160
County of Fresno HOME	\$1,000,000
General Partner Equity	\$100
Tax Credit Equity	\$2,135,053

### Permanent Financing

Source	Amount
HCD - MHP	\$9,522,413
HCD Joe Serna Jr.	\$3,165,160
County of Fresno HOME	\$1,000,000
General Partner Equity	\$100
Tax Credit Equity	\$21,198,531
<b>TOTAL</b>	<b>\$34,886,204</b>

\*Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

### Determination of Credit Amount(s)

Requested Eligible Basis:	\$26,069,025
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis:	\$26,069,025
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$2,346,212
Approved Developer Fee (in Project Cost & Eligible Basis):	\$2,200,000
Investor/Consultant:	Community Economics
Federal Tax Credit Factor:	\$0.90352

The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits, unless a waiver has been granted for a purchase price not to exceed the sum of third party debt that will be assumed or paid off. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

### Tie-Breaker Information

First:	<b>Large Family</b>
Self-Score Final:	<b>61.188%</b>
CTCAC Final:	<b>61.188%</b>

**Significant Information / Additional Conditions:** None.

**Resyndication and Resyndication Transfer Event:** None.

### Local Reviewing Agency

The Local Reviewing Agency, City of Sanger, has completed a site review of this project and strongly supports this project.

## **Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by CTCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(5) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

<b>Points System</b>	<b>Max. Possible Points</b>	<b>Requested Points</b>	<b>Points Awarded</b>
<b>Owner / Management Characteristics</b>	<b>10</b>	<b>10</b>	<b>10</b>
General Partner Experience	7	7	7
Management Experience	3	3	3
<b>Housing Needs</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>Site Amenities</b>	<b>15</b>	<b>15</b>	<b>15</b>
Within 1 mile of public park or community center open to general public	3	3	3
Within 1 mile of public library	3	3	3
Within 2 miles of a full-scale grocery/supermarket of at least 25,000 sf	4	4	4
Within ¼ mile of a public elementary school	3	3	3
Within 1 mile of medical clinic or hospital	3	3	3
Within 2 miles of a pharmacy	1	1	1
Highest or High Resource Area	8	8	8
<b>Service Amenities</b>	<b>10</b>	<b>10</b>	<b>10</b>
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Adult ed/health & wellness/skill bldg classes, min. 60 hrs/yr instruction	5	5	5
After school program for school age children, minimum of 10 hours/week	5	5	5
<b>Lowest Income</b>	<b>52</b>	<b>52</b>	<b>52</b>
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of Low Income Units @ 30% AMI or less	2	2	2
<b>Readiness to Proceed</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>Miscellaneous Federal and State Policies</b>	<b>2</b>	<b>2</b>	<b>2</b>
State Credit Substitution	2	2	2
Smoke Free Residence	2	2	2
<b>Total Points</b>	<b>109</b>	<b>109</b>	<b>109</b>

**Please Note:** If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

**DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.**