

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

2023 Second Round

November 8, 2023

Willow Grove (fka Reedley I), located at East Dinuba Avenue & South Buttonwillow Avenue in Reedley, requested and is being recommended for a reservation of \$2,500,000 in annual federal tax credits and \$2,583,333 in total state tax credits to finance the new construction of 79 units of housing serving families with rents affordable to households earning 30%-60% of area median income (AMI). The project will be developed by Chelsea Investment Corporation and will be located in Senate District 14 and Assembly District 33.

The project will be receiving rental assistance in the form of USDA RHS 521 Rental Assistance.

Project Number CA-23-103

Project Name Willow Grove (fka Reedley I)
Site Address: East Dinuba Avenue & South Buttonwillow Avenue
Reedley, CA 93654
County: Fresno
Census Tract: 63.01

Tax Credit Amounts	Federal/Annual	State/Total *
Requested:	\$2,500,000	\$2,583,333
Recommended:	\$2,500,000	\$2,583,333

* The applicant made an election to sell (Certificate) all or any portion of the state credits.

Applicant Information

Applicant: Pacific Southwest Community Development Corporation
Contact: Robert W. Laing
Address: 16935 West Bernardo Drive, Suite 238
San Diego, CA 92127
Phone: (858) 675-0506
Email: robertlaing@pswcdc.org

General Partner(s) / Principal Owner(s): Pacific Southwest Community Development Corporation
General Partner Type: Nonprofit
Parent Company(ies): Pacific Southwest Community Development Corporation
Developer: Chelsea Investment Corporation
Investor/Consultant: The Richman Group
Management Agent(s): ConAm Management Corporation

Project Information

Construction Type: New Construction
Total # Residential Buildings: 5
Total # of Units: 80
No. & % of Tax Credit Units: 79 100%
Federal Set-Aside Elected: 40%/60%
Federal Subsidy: USDA RHS 521 Rental Assistance (79 Units -100%)

Information

Set-Aside: Rural apportionment (Section 514)
 Housing Type: Large Family
 Geographic Area: N/A
 CTCAC Project Analyst: Nick White

55-Year Use / Affordability

<u>Aggregate Targeting</u>	<u>Number of Units</u>	<u>Percent of Required Affordable Units</u>
At or Below 30% AMI:	16	20%
At or Below 40% AMI:	21	25%
At or Below 50% AMI (Rural):	9	10%
At or Below 60% AMI:	33	40%

Unit Mix

20 1-Bedroom Units
 40 2-Bedroom Units
20 3-Bedroom Units
 80 Total Units

<u>Unit Type & Number</u>	<u>2023 Rents Targeted % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
9 1 Bedroom	60%	\$928
3 1 Bedroom	50%	\$773
6 1 Bedroom	40%	\$619
2 1 Bedroom	30%	\$464
17 2 Bedrooms	60%	\$1,114
4 2 Bedrooms	50%	\$928
10 2 Bedrooms	40%	\$743
8 2 Bedrooms	30%	\$557
7 3 Bedrooms	60%	\$1,287
2 3 Bedrooms	50%	\$1,072
5 3 Bedrooms	40%	\$858
6 3 Bedrooms	30%	\$643
1 2 Bedrooms	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$2,578,036
Construction Costs	\$22,022,613
Rehabilitation Costs	\$0
Construction Contingency	\$1,392,611
Relocation	\$0
Architectural/Engineering	\$1,281,136
Const. Interest, Perm. Financing	\$3,144,825
Legal Fees	\$469,004
Reserves	\$506,474
Other Costs	\$2,348,272
Developer Fee	\$2,200,000
Commercial Costs	\$504,876
Total	\$36,447,847

Residential

Construction Cost Per Square Foot:	\$321
Per Unit Cost:	\$448,883
True Cash Per Unit Cost*:	\$448,883

Construction Financing

Source	Amount
Banner Bank	\$29,156,910
HOME: County of Fresno	\$1,500,000
Deferred Costs	\$3,388,604
Federal Tax Credit Equity	\$2,175,000
State Tax Credit Equity	\$227,333

Permanent Financing

Source	Amount
Banner Bank	\$7,600,000
USDA 514	\$3,000,000
HOME: County of Fresno	\$1,500,000
Solar Tax Credit Equity	\$324,514
Tax Credit Equity	\$24,023,333
TOTAL	\$36,447,847

*Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis:	\$27,777,778
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis:	\$27,777,778
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$2,500,000
Total State Credit:	\$2,583,333
Approved Developer Fee in Project Cost:	\$2,200,000
Approved Developer Fee in Eligible Basis:	\$2,167,660
Investor/Consultant:	The Richman Group
Federal Tax Credit Factor:	\$0.87000
State Tax Credit Factor:	\$0.88000

The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits, unless a waiver has been granted for a purchase price not to exceed the sum of third party debt that will be assumed or paid off. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

Tie-Breaker Information

First:	Large Family
Self-Score Final:	56.324%
CTCAC Final:	56.323%

Significant Information / Additional Conditions: None.

Resyndication and Resyndication Transfer Event: None.

Local Reviewing Agency

The Local Reviewing Agency, City of Reedley, has completed a site review of this project and strongly supports this project.

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by CTCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(5) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Points System	Max. Possible Points	Requested Points	Points Awarded
Owner / Management Characteristics	10	10	10
General Partner Experience	7	7	7
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 1 mile of public park or community center open to general public	3	3	3
Within 2 miles of public library	2	2	2
Within 1 mile of a neighborhood market of at least 5,000 sf	3	3	3
Within 1 mile of a public middle school	3	3	3
Within 1 mile of a pharmacy	2	2	2
Highest or High Resource Area	8	8	8
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Adult ed/health & wellness/skill bldg classes, min. 60 hrs/yr instruction	5	5	5
After school program for school age children, minimum of 10 hours/week	5	5	5
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of Low Income Units @ 30% AMI or less	2	2	2
Readiness to Proceed	10	10	10
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	109	109	109

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.