

**CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE
CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
Qualified Private Activity Tax-Exempt Bond Project
December 10, 2025**

Haley Ranch Estates & Hillside Village, located at 13455 Poway Creek Road & 12979 Community Road in Poway on a 18.71 acre site, requested and is being recommended for a reservation of \$2,860,741 in annual federal tax credits and \$19,032,014 of tax-exempt bond cap to finance the acquisition & rehabilitation of 136 units of housing, consisting of 134 restricted rental units and 2 unrestricted manager's units. The project has 11 one-bedroom units, 19 two-bedroom units, 100 three-bedroom units, and 6 four-bedroom units, serving families with rents affordable to households earning 35%-50% of area median income (AMI). The construction is expected to begin in May 2026 and be completed in June 2027. The project will be developed by Community HousingWorks and is located in Senate District 40 and Assembly District 75.

Haley Ranch Estates & Hillside Village is a resyndication of an existing Low Income Housing Tax Credit (LIHTC) project, Hillside Village Apartments (CA-2001-005). See Resyndication and Resyndication Transfer Event below for additional information.

Project Number CA-25-699

Project Name Haley Ranch Estates & Hillside Village
Site Address: 13455 Poway Creek Road & 12979 Community Road
Poway, CA 92064
County: San Diego
Census Tract: 170.49

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$2,860,741	\$0
Recommended:	\$2,860,741	\$0

Tax-Exempt Bond Allocation
Recommended: \$19,032,014

CTCAC Applicant Information
CTCAC Applicant/CDLAC Sponsor: Community HousingWorks
Contact: Kevin Leichner
Address: 3111 Camino Del Rio North, Suite 800
San Diego, CA 92108
Phone: 619-795-0213
Email: kleichner@chworks.org

Bond Financing Information
CDLAC Applicant/Bond Issuer: California Municipal Finance Authority
Bond Counsel: Jones Hall, A Professional Law Corporation
Private Placement Purchaser: U.S. Bank National Association

Development Team

General Partner / Principal Owner: Community HousingWorks
 General Partner Type: Nonprofit
 Parent Company: Community HousingWorks
 Developer: Community HousingWorks
 Investor/Consultant: California Housing Partnership
 Management Agent: ConAm Management Corp.

Project Information

Construction Type: Acquisition & Rehabilitation
 Total # Residential Buildings: 80
 Total # of Units: 136
 No. / % of Low Income Units: 134 100.00%
 Average Targeted Affordability: 47.20%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: Tax-Exempt

Information

Housing Type: Large Family
 Geographic Area: Coastal Region
 CDLAC Project Analyst: Erin DeBlaquiere
 CTCAC Project Analyst: Nick White

55-Year Use / Affordability

<u>Aggregate Targeting</u>	<u>Number of Units</u>	<u>Percentage of Affordable Units</u>
35% AMI:	25	19%
50% AMI:	109	81%

Unit Mix

11	1-Bedroom Units
19	2-Bedroom Units
100	3-Bedroom Units
6	4-Bedroom Units
136	Total Units

<u>Unit Type & Number</u>	<u>2025 Rents Targeted % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
4 1 Bedroom	35%	\$1,075
8 2 Bedrooms	35%	\$1,291
11 3 Bedrooms	35%	\$1,494
2 4 Bedrooms	35%	\$1,648
64 3 Bedrooms	50%	\$1,635
7 1 Bedroom	50%	\$1,293
11 2 Bedrooms	50%	\$1,455
23 3 Bedrooms	50%	\$1,619
4 4 Bedrooms	50%	\$1,746
1 3 Bedrooms	Manager's Unit	\$0
1 3 Bedrooms	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$29,689,560
Construction Costs	\$0
Rehabilitation Costs	\$16,603,692
Construction Hard Cost Contingency	\$2,490,554
Soft Cost Contingency	\$353,760
Relocation	\$2,403,300
Architectural/Engineering	\$1,704,103
Const. Interest, Perm. Financing	\$5,217,112
Legal Fees	\$60,000
Reserves	\$605,616
Other Costs	\$1,347,297
Developer Fee	\$5,605,982
Commercial Costs	\$0
Total	\$66,080,976

Residential

Construction Cost Per Square Foot:	\$95
Per Unit Cost:	\$485,890
Estimated Hard Per Unit Cost:	\$107,929
True Cash Per Unit Cost*:	\$317,133
Bond Allocation Per Unit:	\$139,941
Bond Allocation Per Restricted Rental Unit:	\$142,030

Construction Financing

Source	Amount
US Bank: Tax-Exempt	\$19,032,014
US Bank: Recycled Tax-Exempt	\$5,301,975
US Bank: Taxable	\$2,497,497
Seller Carryback	\$20,564,966
Seller Carryback : Accrued Interest	\$1,481,109
City of Poway	\$6,197,790
City of Poway: Accrued Interest	\$708,451
Deferred Costs	\$3,120,816
Acquired Reserves	\$2,466,891
Deferred Developer Fee	\$2,385,982
Tax Credit Equity	\$2,323,485

Permanent Financing

Source	Amount
US Bank: Tax-Exempt	\$7,297,500
Seller Carryback	\$20,564,966
Seller Carryback : Accrued Interest	\$1,481,109
City of Poway	\$6,197,789
City of Poway: Accrued Interest	\$708,451
Acquired Reserves	\$2,466,891
Deferred Developer Fee	\$2,385,982
Tax Credit Equity	\$24,978,288
TOTAL	\$66,080,976

*Less Donated Land, Seller Carryback Loans, Waived Fees, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis (Rehabilitation):	\$32,107,662
130% High Cost Adjustment:	Yes
Requested Eligible Basis (Acquisition):	\$29,778,564
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$41,739,961
Qualified Basis (Acquisition):	\$29,778,564
Applicable Rate:	4.00%
Maximum Annual Federal Credit, Rehabilitation:	\$1,669,598
Maximum Annual Federal Credit, Acquisition:	\$1,191,143
Total Maximum Annual Federal Credit:	\$2,860,741
Approved Developer Fee (in Project Cost & Eligible Basis):	\$5,605,982
Federal Tax Credit Factor:	\$0.87314

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

CTCAC Significant Information / Additional Conditions:

This project involves the substantial rehabilitation of two adjacent projects. Hillside Village (CA-01-005) is an existing 71-unit tax credit project consisting of 7 buildings constructed in 2003. Haley Ranch Estates consists of 65 manufactured single family homes and a community building, originally constructed in 1992 and restricted to serve households at 50% AMI or below by a Regulatory Agreement with the City of Poway Housing Authority, successor agency to the Poway Redevelopment Agency.

CDLAC Analyst Comments: None.

Resyndication and Resyndication Transfer Event

Prior to closing, the applicant or its assignee shall obtain CTCAC's consent to assign and assume the existing Regulatory Agreement (CA-01-005). To be eligible for a new award of tax credits, the owner must provide documentation with the Form 8609 request (the placed in service submission) that the acquisition date and the placed in service date both occurred after the existing federal 15 year compliance period was completed. For resyndications that were originally rehabilitation and acquisition, the resyndication acquisition date cannot occur before the last rehabilitation credit year of the original credit period.

As required by the IRS, the newly resyndicated project will continue to use the originally assigned Building Identification Numbers (BINs).

The newly resyndicated project shall continue to meet the rents and income targeting levels in the existing regulatory agreement(s) and any deeper targeting levels in the new regulatory agreement(s) for the duration of the new regulatory agreement(s). Existing households determined to be income-qualified for purposes of IRC §42 credit during the 15-year compliance period are concurrently income-qualified households for purposes of the extended use agreement. As a result, any household determined to be income qualified at the time of move-in under the existing regulatory agreement (CA-05-005) is a qualified low-income household for the subsequent allocation (existing household eligibility is “grandfathered”).

The project is a resyndication where the existing regulatory agreement requires service amenities. The project shall provide a similar or greater level of services for a period of at least 15 years under the new regulatory agreement. The project is deemed to have met this requirement based on CTCAC staff's review of the commitment in the application. The services documented in the placed in service package will be reviewed by CTCAC staff for compliance with this requirement at the time of the placed in service submission.

The project is a resyndication occurring concurrently with a Transfer Event without distribution of Net Project Equity, and thus is waived from setting aside a Short Term Work Capitalized Replacement Reserve that is otherwise required.

Standard Conditions

The applicant shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 25% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a reservation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis, and tax credit amount determined by CTCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC Resolution. At the time of the CTCAC placed in service review, CTCAC staff will verify that the project is in compliance with all applicable items of CDLAC Resolution Exhibit A.

If points were awarded by CDLAC for housing type, the project shall comply with the housing type requirements at the time of CTCAC’s Placed In Service review. The housing type requirement shall be conditioned in the CTCAC Regulatory Agreement and CTCAC Compliance staff shall verify the project is meeting those housing type requirements, consistent with California Code of Regulations, title 4, section 10322(i).

Point Criteria	New Const. Max. Points	Rehabilitation Max. Points	Points Scored
Preservation and Other Rehabilitation Project Priorities	0	20	20
New Construction Density and Local Incentives	10	0	0
Exceeding Minimum Income Restrictions	20	20	0
Exceeding Minimum Rent Restrictions	10	10	10
General Partner Experience	7	7	7
Management Company Experience	3	3	3
Housing Needs	10	0	0
Leveraged Soft Resources	8	8	8
Readiness to Proceed	10	10	10
Affirmatively Furthering Fair Housing	10	0	0
Site Amenities	10	10	10
Service Amenities	10	10	10
Cost Containment	12	12	12
Negative Points	No Maximum		0
Total Points	120	110	110

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.

Tie Breaker: 318.900%