## CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2007 First Round Cycle June 6, 2007

Project Number CA-2007-046

**Project Name** Manitou Vistas II

Site Address: 3414-3430 East Manitou Avenue

Los Angeles, CA 90031 County: Los Angeles Census Tract: 1991.20

**Applicant Information** 

Applicant: Manitou Vistas II, A California Limited Partnership

Contact: Salim Karimi

Address: 5939 Monterey Road

Los Angeles, CA 90042-4942

Phone: (323) 254-3338 Fax: (323) 254-3449 email: salim@gotoadi.com

General Partners(s)Type: Joint Venture

**Information** 

Set-Aside: Small Development

Housing Type: Large Family Geographic Area: Los Angeles

**Eligible Basis** 

Requested: \$6,670,040 Actual: \$6,670,040 Maximum Permitted: \$6,876,512

**Adjustments to Threshold Basis Limit:** 

Required to Pay Prevailing Wages 
☐ Parking Beneath Residential Units ☐

3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features 

⊠

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$705,303\$0Recommended:\$705,303\$0

**Project Information** 

Construction Type: New Construction

Federal Subsidy: None Total # of Units: 21 Total # Residential Buildings: 1

**Income/Rent Targeting** 

Federal Set-Aside Elected: 40%/60% 
% & No. of Tax Credit Units: 100%-20 units

Breakdown by %: 10% @ 30%, 10% @ 40%, 50% @ 50%

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Selection Criteria	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency/Credit Reduction/Public Funds Maximum of 20 points	20	20	20
☐ Cost Efficiency	18	3	3
☑ Credit Reduction	20	2	2
□ Public Funds	18	15	15
Owner / Management Characteristics Maximum of 9 points	9	9	9
☑ General Partner Experience	6	6	6
Management Experience	3	3	3
Negative Points			
Housing Needs Maximum of 10 points	10	10	10
Site Amenities Maximum of 15 points	15	15	15
☑ Within ¼ mile of transit stop with service every 30 minutes & 25 units per acre density	7	7	7
☑ Within ¼ mile of public park or community center open to general public	3	3	3
☑ Within ¼ mile of a full-scale grocery store with staples, fresh meat and fresh produce	4	4	4
☑ Large Family project within ¼ mile of public school that project children may attend	3	3	3
☑ Within 1 mile of medical clinic or hospital	2	2	2
Service Amenities Maximum of 10 points	10	10	10
☑ After school programs of an ongoing nature for school age children	5	5	5
☑ Educational classes (e.g. ESL, Computer training, etc. and aren't same as After School)	5	5	5
Neighborhood Revitalization Maximum of 9 points	9	9	9
Sustainable Building Methods Maximum of 8 points	8	8	8
☑ New construction/adaptive reuse increases energy efficiency 10% above Title 24	4	4	4
☑ Flow restrictors for kitchen & bath faucets or water-saving fixtures	1	1	1
☑ CRI Green-label, low-VOC carpet and pad	1	1	1
☑ Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust	2	2	2
Lowest Income Maximum of 52 points	52	52	52
■ Basic Targeting	50	50	50
☑ Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed Maximum of 20 points	20	20	20
State credit substitution Maximum of 2 points	2	2	2
Total Points	155	155	155

# **Tie-Breaker Information**

Tie-Breaker Categories Apply to this Project: **Yes** First: Housing Type **Large Family** 

Second: Maximum Neighborhood Revitalization Points/Federal Designated Area Yes

Third: Calculated Ratio per Regulation 10325(c)(12) **68.215**%

#### 2006 Rents for 1st Round 2007 % of Area Median Income **Unit Type & Number Proposed Rent** (including utilities) Four-bedroom units 30% \$603 2 Four-bedroom units 40% \$804 10 Four-bedroom units 50% \$1,005 \$1,206 6 Four-bedroom units 60% Four-bedroom unit Manager's unit \$1,136

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The general partner(s) or principal owner(s) are Advanced Development & Investment, Inc. and Housing Alternatives, Inc.

The project developer is Advanced Development & Investment, Inc.

The management agent is Barker Management Inc.

The market analyst is Lea & Company.

The Local Reviewing Agency, the Los Angeles Housing Department, has completed a site review of this project and strongly supports this project.

## **Project Financing**

Estimated Total Project Cost: \$10,129,910 Per Unit Cost: \$482,377 Construction Cost Per Sq. Ft: \$276

Construction Finan	cing	Permanent	Financing
Source	Amount	Source	Amount
Hanmi Bank	\$6,904,328	Hanmi Bank	\$1,760,000
LAHD	\$1,519,500	LAHD	\$1,519,500
Deferred Developer Fee	\$352,000	AHP	\$80,000
Investor Equity	\$1,354,082	Investor Equity	\$6,770,410
•		TOTAL	\$10,129,910

## **Determination of Credit Amount(s)**

Requested Eligible Basis:	\$6,670,040
130% High Cost Adjustment:	Yes
Applicable Fraction:	100%
Qualified Basis Credit Reduction (2%)	\$173,422
Qualified Basis:	\$8,497,630
Total Maximum Annual Federal Credit:	\$705,303
Total State Credit:	\$0
Approved Developer Fee:	\$352,000
Tax Credit Factor: RED Capital	\$0.95992

Applicant requests and staff recommends annual federal credits of \$705,303 based on a qualified basis of \$8,497,630 and a funding shortfall of \$6,770,410.

## **Cost Analysis and Line Item Review**

The requested eligible basis \$6,670,040 is below TCAC's threshold basis limit \$6,876,512. The basis limit was increased by the following extraordinary features: projects that are located in regions where development costs frequently exceed the published limit, projects that are required to pay state or federal prevailing wages, projects that are required to provide parking beneath the residential units, local development impact fees, the adjustment for projects with 3 or more energy efficiency/resource conservation/indoor air quality items, for exceeding Title 24 by at least 15%, using tank less water heaters, a high efficiency condensing boiler (92% AFUE or greater), using CRI Green Label Plus Carpet or no carpet in all bedrooms, and using vent kitchen range hoods to the exterior of the building in at least 80% of the units, Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations.

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Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

Staff has calculated federal tax credits based on 8.30% of the qualified basis, or, in the case of acquisition Credit or Credit combined with federal subsidies, 3.60%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

## Special Issues/Other Significant Information: None

**Legal Status:** Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits, in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual State/Total \$705,303 \$0

#### **Standard Conditions**

An application for a carryover allocation must be submitted by October 31, 2007, as required by regulation section 10328(d), together with the applicable allocation fee and all required documentation. The time for meeting the "10%" test and submitting related documentation will be no later than six (6) months after the date of the executed carryover allocation (as defined by IRC Section 42 and IRS Notices). The applicant must ensure the project meets all Additional Threshold Requirements for the housing type of the proposed project.

The applicant must submit all documentation required for a Final Reservation no later than February 1 of the year that the building(s) must be placed in service pursuant to Section 42(h)(E)(i) of the Internal Revenue Code of 1986, as amended. The applicant shall provide the Committee a Final Reservation application providing the documentation for the project set forth in Section 10322(i)(1) of these regulations. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. The performance deposit must be paid by cashier's check within 20 calendar days of any preliminary reservation. The allocation fee must be paid within a time period specified in the preliminary reservation letter. The allocation fee will be due prior to execution of a carryover allocation or issuance of tax forms, whichever comes first. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

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All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants.

Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(8) at project completion.

Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2)(P) at project completion.

#### **Additional Conditions:**

Applicants that received 20 points for readiness to proceed must meet ALL of the following requirements. The applicant must be ready to begin construction within 150 days of the Credit Reservation which is November 2, 2007, as evidenced by submission, within that time of, recorded deeds of trust for all construction financing, payment of all construction lender fees, issuance of building permits and notice to proceed delivered to the contractor. Failure to meet this timeline will result in rescission of the Credit Reservation.

Project Analyst: G. Boyd