### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE Project Staff Report 2007 First Round June 6, 2007

### Project Number CA-2007-056

Project Name	Alicante Apartments	
Site Address:	SE Corner of Giffen Dr.and Palmer Ave.	
	Huron, CA 93234	County: Fresno
Census Tract:	78.00	

### **Applicant Information**

Applicant:	Huron Pacific Associates, a California Limited Partnership		
Contact:	Caleb Roope		
Address:	430 East State Street, Suite 100		
	Eagle, ID 83616		
Phone:	(208) 461-0022 x 3015 Fax: (208) 461-3267 email: calebjroope@yahoo.com		

General Partner Type: Joint Venture

### Information

Set-Aside:	Rural
Housing Type:	Large Family
Geographic Area:	N/A

### **Eligible Basis**

Requested:	\$12,734,261
Actual:	\$12,734,261
Maximum Permitted:	\$15,630,980

## Adjustments to Threshold Basis Limit:

Local Impact Fees 3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$1,035,805	\$3,743,870
Recommended:	\$1,035,805	\$3,743,870

### **Project Information**

Construction Type:	New construction
Federal Subsidy:	None
Total # of Units:	81
Total # Residential Buildings:	7

# **Income/Rent Targeting**

Federal Set-Aside Elected:	40%/60%
% & No. of Tax Credit Units:	100% - 80 units
Breakdown by %:	10% @ 30%, 25% @ 50%, 50% @ 55%

Selection Criteria	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency/Credit Reduction/Public Funds Maximum 20 points	1000000000000000000000000000000000000	20	20
Cost Efficiency	18	18	18
Credit Reduction	$\frac{1}{20}$	2	2
Owner / Management Characteristics Maximum 9 points	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Negative Points			
Housing Needs Maximum 10 points	10	10	10
Site Amenities Maximum 15 points	15	15	15
Rural project within <sup>1</sup> / <sub>2</sub> mile of public park or community center open to general public	3	3	3
Rural project within <sup>1</sup> / <sub>2</sub> mile of public library	3	3	3
Rural project within 1 mile of a full-scale grocery store w/staples, fresh meat/produce	3	3	3
Rural Large Family project within <sup>1</sup> / <sub>2</sub> mile of public school project children may attend	3	3	3
⊠ Rural project within 1 mile of medical clinic or hospital	3	3	3
Rural project within <sup>1</sup> / <sub>2</sub> mile of a pharmacy	2	2	2
Service Amenities Maximum 10 points	10	10	10
After school programs of an ongoing nature for school age children	5	5	5
Educational classes (e.g. ESL, Computer training, etc. and aren't same as After School)	5	5	5
Sustainable Building Methods Maximum 8 points	8	8	8
☑ Flow restrictors for kitchen & bath faucets or water-saving fixtures	1	1	1
☑ CRI Green-label, low-VOC carpet and pad	1	1	1
Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust	2	2	2
Recycled materials incorporated into: concrete, carpet, road base or landscape	1	1	1
Construction Indoor Air Quality Management plan	2	2	2
Project has nonsmoking buildings or contiguous sections within a building	1	1	1
Lowest Income Maximum 52 points	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed Maximum 20 points	20	20	20
	2	2	2
Total Points	146	146	146

Tie-Breaker InformationTie-Breaker Categories Apply to this Project:YesFirst:Housing TypeLarge FamilySecond:Calculated Ratio per Regulation 10325(c)(12) 92.494%

<u>Unit</u>	<u>Type &amp; Number</u>	2006 Rents for 1 <sup>st</sup> Round 2007 <u>% of Area Median Income</u>	Proposed Rent (including utilities)
4	Three-bedroom units	30%	\$396
11	Three-bedroom units	50%	\$660
22	Three-bedroom units	55%	\$726
7	Three-bedroom units	60%	\$792
4	Four-bedroom units	30%	\$441
9	Four-bedroom units	50%	\$736
18	Four-bedroom units	55%	\$809
5	Four-bedroom units	60%	\$883
1	Two-bedroom unit	Manager's unit	\$0

The general partner(s) or principal owner(s) are Central Valley Coalition for Affordable Housing and Roope, LLC.

The project developer is Pacific West Communities, Inc.

The management agent is Infinity Management, Inc.

The market analyst is Property Dynamics.

The Local Reviewing Agency, The City of Huron, has completed a site review of this project and supports this project.

### **Project Financing**

Estimated Total Project Cost: \$16,327,791 Cost/unit: \$201,578

Construction Cost/Sq. Foot: \$104

<b>Construction Financing</b>		Permanent Financing		
Source	Amount	Source	Amount	
SunAmerica	\$7,424,712	SunAmerica	\$3,100,000	
Deferred Developer Fee	\$1,275,104	Deferred Developer Fee	\$800,000	
Deferred Costs	\$171,300	Investor Equity	\$12,427,791	
Investor Equity	\$7,456,675	TOTAL	\$16,327,791	

### **Determination of Credit Amount(s)**

Requested Eligible Basis:	\$12,734,261
130% High Cost Adjustment:	No
Applicable Fraction:	100%
Qualified Basis Credit Reduction (2%)	\$254,686
Adjusted Qualified Basis:	12,479,575
Applicable Rate:	8.30%
Total Maximum Annual Federal Credit:	\$1,035,805
Total State Credit:	\$3,743,870
Approved Developer Fee in Eligible Basis:	\$1,400,000
Approved Developer Fee in Total Project Cost:	\$1,700,139
Tax Credit Factor:	\$0.965

Applicant requests and staff recommends annual federal credits of \$1,035,805 and total state credits of \$3,743,870, based on an adjusted qualified basis of 12,479,575 and a funding shortfall of \$12,427,791.

## **Cost Analysis and Line Item Review**

The requested eligible basis \$12,734,261 is below TCAC's threshold basis limit \$15,630,980. The basis limit was increased by the following extraordinary features: local development impact fees, the adjustment for projects with 3 or more energy efficiency/resource conservation/indoor air quality items, using a Minimum Efficiency Report Value (MERV) 8 or higher air filter for HVAC systems that introduce outside air, where at least 75% of the construction and demolition waste (measured by either weight or volume), using at least four recycled products listed in the Construction, Flooring, or Recreation section of the California Integrated Waste Management Board's Recycled Content Products Database. Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations.

Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

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Staff has calculated federal tax credits based on 8.30% of the qualified basis, or, in the case of acquisition Credit or Credit combined with federal subsidies, 3.60%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

## Special Issues/Other Significant Information: None

**Legal Status:** Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits, in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

**\$1,035,805** Federal/Annual

\$3,743,870 State/Total

# **Standard Conditions**

An application for a carryover allocation must be submitted by October 31, 2007, as required by regulation section 10328(d), together with the applicable allocation fee and all required documentation. The time for meeting the "10%" test and submitting related documentation will be no later than six (6) months after the date of the executed carryover allocation (as defined by IRC Section 42 and IRS Notices). The applicant must ensure the project meets all Additional Threshold Requirements for the housing type of the proposed project.

The applicant must submit all documentation required for a Final Reservation no later than February 1 of the year that the building(s) must be placed in service pursuant to Section 42(h)(E)(i) of the Internal Revenue Code of 1986, as amended. The applicant shall provide the Committee a Final Reservation application providing the documentation for the project set forth in Section 10322(i)(1) of these regulations. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. The performance deposit must be paid by cashier's check within 20 calendar days of any preliminary reservation. The allocation fee must be paid within a time period specified in the preliminary reservation letter. The allocation fee will be due prior to execution of a carryover allocation or issuance of tax forms, whichever comes first. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants.

Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(8) at project completion.

Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2)(P) at project completion.

# **Additional Conditions:**

Applicants that received 20 points for readiness to proceed must meet ALL of the following requirements. The applicant must be ready to begin construction within 150 days of the Credit Reservation which is November 2, 2007, as evidenced by submission, within that time of, recorded deeds of trust for all construction financing, payment of all construction lender fees, issuance of building permits and notice to proceed delivered to the contractor. Failure to meet this timeline will result in rescission of the Credit Reservation.

Project Analyst: gb