

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
2007 Second Round Cycle
September 26, 2007

Project Number CA-2007-107

Project Name Fanoe Road Apartments
Site Address: 400 Fanoe Road
 Gonzales, CA 93926 County: Monterey
Census Tract: 108.01

Applicant Information

Applicant: Monterey County Housing Authority Development Corporation
Contact: Starla Warren
Address: 123 Rico Street
 Salinas, CA 93907
Phone: (831) 775-5016 Fax: (831) 775-5013
General Partner Type: Nonprofit

Information

Set-Aside: Rural
Housing Type: Large Family
Geographic Area: N/A

Eligible Basis

Requested: \$11,745,704
Actual: \$13,537,696
Maximum Permitted: \$11,745,704

Adjustments to Threshold Basis Limit:

Required to Pay Prevailing Wages Local Impact Fees
Utilizing New Energy Technologies
3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features
Region Where Development Costs Frequently Exceed Published Limit

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$1,242,014	\$0
Recommended:	\$1,010,181	\$3,523,712

Project Information

Construction Type: New Construction
Federal Subsidy: Section 8 Project Based Vouchers
Total # of Units: 44
Total # Residential Buildings: 11

Income/Rent Targeting

Federal Set-Aside Elected: 40%/60%
% & No. of Tax Credit Units: 100% - 43 units
Breakdown by %: 10% @ 30%, 10% @ 40%, 50% @ 50%

Selection Criteria	Max. Possible Points	Requested Points	Points Awarded
<i>Cost Efficiency/Credit Reduction/Public Funds</i> Maximum 20 points	20	20	20
<input checked="" type="checkbox"/> Credit Reduction	20	2	2
<input checked="" type="checkbox"/> Public Funds	18	18	18
<i>Owner / Management Characteristics</i> Maximum 9 points	9	9	9
<input checked="" type="checkbox"/> General Partner Experience	6	6	6
<input checked="" type="checkbox"/> Management Experience	3	3	3
<i>Housing Needs</i> Maximum 10 points	10	10	10
<i>Site Amenities</i> Maximum 15 points	15	15	15
<input checked="" type="checkbox"/> Within 1500 feet of a regular bus stop or rapid transit system stop	3	3	3
<input checked="" type="checkbox"/> Rural project within 1 mile of public park or community center open to general public	3	3	3
<input checked="" type="checkbox"/> Rural project within 1/2 mile of public library	3	3	3
<input checked="" type="checkbox"/> Rural project within 1/2 mile of a full-scale grocery store w/staples/fresh meat/produce	4	4	4
<input checked="" type="checkbox"/> Rural Large Family project within 1 mile of public school project children may attend	3	3	3
<input checked="" type="checkbox"/> Rural project within 1 mile of medical clinic or hospital	3	3	3
<input checked="" type="checkbox"/> Rural project within 1 mile of a pharmacy	1	1	1
<i>Service Amenities</i> Maximum 10 points	10	10	10
<input checked="" type="checkbox"/> High speed internet service provided in each unit	5	5	5
<input checked="" type="checkbox"/> Bona fide service coordinator available	5	5	5
<i>Sustainable Building Methods</i> Maximum 8 points	8	8	8
<input checked="" type="checkbox"/> New construction/adaptive reuse increases energy efficiency 10% above Title 24	4	4	4
<input checked="" type="checkbox"/> Flow restrictors for kitchen & bath faucets or water-saving fixtures	1	1	1
<input checked="" type="checkbox"/> Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust	2	2	2
<input checked="" type="checkbox"/> Rainwater retention at 1/2 inch rainfall per 24-hour period	1	1	1
<i>Lowest Income</i> Maximum 52 points	52	52	52
<input checked="" type="checkbox"/> Basic Targeting	50	50	50
<input checked="" type="checkbox"/> Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
<i>Readiness to Proceed</i> Maximum 20 points	20	20	20
<i>State credit substitution</i> Maximum 2 points	2	2	2
Total Points	146	146	146

Tie-Breaker Information

Tie-Breaker Categories Apply to this Project: **Yes**

First: **Housing Type**

Large Family

Second: **Calculated Ratio per Regulation 10325(c)(12)**

81.257%

<u>Unit Type & Number</u>	<u>2007 Rents % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
1 One-bedroom Unit	30%	\$363
1 Two-bedroom Units	30%	\$435
2 Three-bedroom Units	30%	\$502
1 Four-bedroom Units	30%	\$561
1 One-bedroom Unit	40%	\$484
1 Two-bedroom Units	40%	\$581
2 Three-bedroom Units	40%	\$671
1 Four-bedroom Units	40%	\$748
3 One-bedroom Unit	50%	\$605
5 Two-bedroom Units	50%	\$726
10 Three-bedroom Units	50%	\$838
4 Four-bedroom Units	50%	\$935
1 One-bedroom Unit	60%	\$726
2 Two-bedroom Units	60%	\$871
6 Three-bedroom Units	60%	\$1,006
2 Four-bedroom Units	60%	\$1,122

The general partner or principal owner is Monterey County Housing Authority Development Corporation.

The project developer is Monterey County Housing Authority Development Corporation.

The management agent is Monterey County Housing Authority.

The market analyst is Laurin Associates.

The Local Reviewing Agency, City of Gonzales, has completed a site review of this project and strongly supports this project.

Project Financing

Estimated Total Project Cost: \$17,805,715 Per Unit Cost: \$4,276 Construction Cost Per Sq. Foot: \$191

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Citibank	\$12,487,052	Citibank	\$3,293,907
HACM	\$3,210,000	HACM	\$3,210,000
Investor Equity	\$1,336,647	Solar Business Federal Tax Credits	\$86,327
		Deferred Developer Fee	\$57,884
		TCAC Deposit Refund	\$49,681
		Investor Equity	\$11,137,916
		TOTAL	\$17,805,715

Determination of Credit Amount(s)

Requested Eligible Basis:	\$11,745,704
130% High Cost Adjustment:	Yes
Applicable Fraction:	100%
Qualified Basis Credit Reduction (2%)	\$305,389
Qualified Basis:	\$14,964,028
Applicable Rate:	8.30%
Total Maximum Annual Federal Credit:	\$1,010,181
Total State Credit:	\$3,523,712
Approved Developer Fee in Project Cost	\$1,820,654
Approved Developer Fee in Eligible Basis:	\$1,400,000
Tax Credit Factor:	\$0.89676

Applicant requested annual federal credits of \$1,242,014 based on a qualified basis of \$14,964,028 and a funding shortfall of \$11,137,916. Staff recommends annual federal credits of \$1,010,181 and total state credit of \$3,523,712 based on a qualified basis of \$14,964,028 and a funding shortfall of \$11,137,916. Please see special issues section of this report.

Cost Analysis and Line Item Review

The requested eligible basis \$11,745,704 is equal to TCAC’s threshold basis limit \$11,745,704. The basis limit was increased by the following extraordinary features: projects that are required to pay state or federal prevailing wages, projects that include distributive energy technologies such as micro turbines and/or renewable energy sources such as solar, local development impact fees, the adjustment for projects with 3 or more energy efficiency/resource conservation/indoor air quality items, for exceeding Title 24 by at least 15%, recycling at least 75% of the construction and demolition waste (measured by either weight or volume), using vent kitchen range hoods to the exterior of the building in at least 80% of the units. Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations.

Annual operating expenses meet the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

Staff has calculated federal tax credits based on 8.30% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: Staff has reduced Contractor Overhead from \$238,695 to \$150,000 and increased Contractor Profit from \$238,695 to \$327,390 in order to meet TCAC's maximum percentage requirements. Total construction costs have not changed from these adjustments. Also, TCAC requested and the applicant agreed to exchange \$231,833 in annual federal credit for \$3,523,712 in total state credit.

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits, in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual	State/Total
\$1,010,181	\$3,523,712

Standard Conditions

An application for a carryover allocation must be submitted by [October 31, 2007](#), as required by regulation section 10328(d), together with the applicable allocation fee and all required documentation. The time for meeting the "10%" test and submitting related documentation will be no later than six (6) months after the date of the executed carryover allocation (as defined by IRC Section 42 and IRS Notices). The applicant must ensure the project meets all Additional Threshold Requirements for the housing type of the proposed project.

The applicant must submit all documentation required for a Final Reservation no later than February 1 of the year that the building(s) must be placed in service pursuant to Section 42(h)(E)(i) of the Internal Revenue Code of 1986, as amended. The applicant shall provide the Committee a Final Reservation application providing the documentation for the project set forth in Section 10322(i)(1) of these regulations. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. The performance deposit must be paid by cashier's check within 20 calendar days of any preliminary reservation. The allocation fee must be paid within a time period specified in the preliminary reservation letter. The allocation fee will be due prior to execution of a carryover allocation or issuance of tax forms, whichever comes first. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants.

Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(8) at project completion.

Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2)(P) at project completion.

Additional Conditions:

Applicants that received 20 points for readiness to proceed must meet ALL of the following requirements. The applicant must be ready to begin construction within 150 days of the Credit Reservation which is February 22, 2008, as evidenced by submission, within that time of, recorded deeds of trust for all construction financing, payment of all construction lender fees, issuance of building permits and notice to proceed delivered to the contractor. Failure to meet this timeline will result in rescission of the Credit Reservation.

Project Analyst: Dave Heng