CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2008 First Round Cycle June 20, 2008

Project Number CA-2008-061

Project Name Young Burlington Apartments Site Address: 820 South Burlington Avenue

Los Angeles, CA 90057 County: Los Angeles

Census Tract: 2094.03

Applicant Information

Applicant: Women Organizing Resources Knowledge and Services, Inc. (W.O.R.K.S.)

Contact: Ramona Rich

Address: 1139 West 6th Street, 2nd Floor

Los Angeles, CA 90017

Phone: (714) 680-0210 Fax: (714) 680-9891

Email: Rrich741@sbcglobal.net

General Partner Type: Nonprofit

Information

Set-Aside: Nonprofit Homeless Assistance

Housing Type: Special Needs

Number of Special Needs Units: 20 Units / 100%

Geographic Area: N/A

Eligible Basis

Requested: \$3,470,998 Actual: \$6,486,460 Maximum Permitted: \$4,046,624

Adjustments to Threshold Basis Limit: Required to Pay Prevailing Wages

Parking Beneath Residential Units \(\sum \) 100% of Units for Special Needs Population \(\sum \)

95% of Upper Floor Units are Elevator-Serviced

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$366,993\$0Recommended:\$366,993\$0

Project Information

Construction Type: New Construction

Federal Subsidy: McKinney

HCD MHP Funding: Yes
Total # of Units: 21
Total # Residential Buildings: 1

Income/Rent Targeting

Federal Set-Aside Elected: 40%/60%

% & No. of Tax Credit Units: 100% - 20 units

Breakdown by %: 50% @ 30%, 50% @ 35%

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Selection Criteria	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency/Credit Reduction/Public Funds Maximum of 20 points	20	20	20
☐ Credit Reduction	20	2	2
□ Public Funds	18	18	18
Owner / Management Characteristics Maximum of 9 points	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Negative Points			
Housing Needs Maximum of 10 points	10	10	10
Site Amenities Maximum of 15 points	15	15	15
Within ¼ mile of transit stop with service every 30 minutes & 25 units per acre density	7	7	7
Within ¼ mile of public park or community center open to general public	3	3	3
Within ½ mile of public library	2	2	2
Within ½ mile of a full-scale grocery store with staples, fresh meat and fresh produce	3	3	3
Within 1 mile of medical clinic or hospital	2	2	2
Within ½ mile of a pharmacy	1	1	1
Service Amenities Maximum of 10 points	10	10	10
Direct client services where a contract is in place at the time of application	5	5	5
Bona fide service coordinator available	5	5	5
Neighborhood Revitalization Maximum of 9 points	9	9	9
Sustainable Building Methods Maximum of 8 points	8	8	8
New construction/adaptive reuse increases energy efficiency 10% above Title 24	4	4	4
Flow restrictors for kitchen & bath faucets or water-saving fixtures	1	1	1
Minimum 1 High Efficiency Toilet (1.3 gpf) or dual flush	2	2	2
No-VOC interior paint (5 grams per liter or less).	1	1	1
Lowest Income Maximum of 52 points	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed Maximum of 20 points	20	20	20
State credit substitution Maximum of 2 points	2	2	2
Total Points	155	155	155

Tie-Breaker Information

Tie-Breaker Categories Apply to this Project: Yes First: Housing Type Special Needs

Second: Maximum Neighborhood Revitalization Points/Federal Designated Area Yes

Third: Calculated Ratio per Regulation 10325(c)(12) 55.771%

Unit Type & Number	2008 Rents <u>% of Area Median Income</u>	Proposed Rent
20 One-Bedroom	30%	(including utilities) \$345
1 Two-Bedroom Unit	Manager's Unit	\$0

The general partner or principal owner is W.O.R.K.S.

The project developer is W.O.R.K.S.

The management agent is HDSI Management, Inc.

The market analyst is the Concord Group.

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The Local Reviewing Agency, the Los Angeles Housing Department, has completed a site review of this project and strongly supports this project.

Project Financing

Estimated Total Project Cost: \$8,394,619 Per Unit Cost: \$399,744 Construction Cost Per Sq. Foot: \$219

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Los Angeles Housing Department	\$1,845,000	Los Angeles Housing Department	\$1,845,000
California Bank & Trust	\$4,492,617	HCD – MHP	\$2,700,140
Deferred Loan	\$515,630	HCD – MHSA	\$616,734
Investor Equity	\$1,541,373	Deferred Developer Fee	\$150,000
• •		Investor Equity	\$3,082,745
		TOTAL	\$8,394,619

Determination of Credit Amount(s)

Requested Eligible Basis:	\$3,470,998
130% High Cost Adjustment:	Yes
Applicable Fraction:	100%
Qualified Basis Credit Reduction (2%)	\$90,246
Qualified Basis:	\$4,422,051
Applicable Rate:	8.30%
Total Maximum Annual Federal Credit:	\$366,993
Total State Credit:	\$0
Approved Developer Fee in Project Cost:	\$671,000
Approved Developer Fee in Eligible Basis:	\$541,000
Tax Credit Factor: AIG SunAmerica	\$0.84

Applicant requests and staff recommends annual federal credits of \$366,993 based on a qualified basis of \$4,422,051 and a funding shortfall of \$3,082,745.

Cost Analysis and Line Item Review

The requested eligible basis \$3,470,998 is below TCAC's threshold basis limit \$4,046,624. The basis limit was increased by the following extraordinary features: projects where 95% of upper floor units are elevator-serviced, projects that are required to pay state or federal prevailing wages, projects that are required to provide parking beneath the residential units, and projects where 100% of the units are for special needs populations. Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations.

Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

Staff has calculated federal tax credits based on 8.30% of the qualified basis, or, in the case of acquisition Credit or Credit combined with federal subsidies, 3.60%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

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Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits, in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual \$366,993

State/Total \$0

Standard Conditions

An application for a carryover allocation must be submitted by October 31, 2008, as required by regulation section 10328(d), together with the applicable allocation fee and all required documentation. The time for meeting the "10%" test and submitting related documentation will be no later than six (6) months after the date of the executed carryover allocation (as defined by IRC Section 42 and IRS Notices). The applicant must ensure the project meets all Additional Threshold Requirements for the housing type of the proposed project.

The applicant must submit all documentation required for a Final Reservation no later than February 1 of the year that the building(s) must be placed in service pursuant to Section 42(h)(E)(i) of the Internal Revenue Code of 1986, as amended. The applicant shall provide the Committee a Final Reservation application providing the documentation for the project set forth in Section 10322(i)(1) of these regulations. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. The performance deposit must be paid by cashier's check within 20 calendar days of any preliminary reservation. The allocation fee must be paid within a time period specified in the preliminary reservation letter. The allocation fee will be due prior to execution of a carryover allocation or issuance of tax forms, whichever comes first. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

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All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants.

Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(8) at project completion.

Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2)(P) at project completion.

Additional Conditions:

Applicants that received 20 points for readiness to proceed must meet ALL of the following requirements. The applicant must be ready to begin construction within 150 days of the Credit Reservation which is November 17, 2008, as evidenced by submission, within that time of, recorded deeds of trust for all construction financing, payment of all construction lender fees, issuance of building permits and notice to proceed delivered to the contractor. Failure to meet this timeline will result in rescission of the Credit Reservation.

Project Analyst: Jack Waegell