

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

2010 Second Round

September 22, 2010

Project Number CA-2010-250

Project Name Calexico Andrade Apartments
Site Address: Meadows Drive between Rancho Frontera Rd. and Meadows Rd.
Calexico, CA 92231 County: Imperial
Census Tract: 119.000

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$711,834	\$1,027,012
Recommended:	\$711,834	\$1,027,012

Applicant Information

Applicant: CIC Calexico Andrade, L.P.
Contact: Robert Laing
Address: 16935 West Bernardo Drive, Suite 238
San Diego, CA 92127
Phone: 858-675-0506 **Fax:** 858-675-0702
Email: robertlaing@pswcdc.org

General partner(s) or principal owner(s): Pacific Southwest Community Development Corporation
General Partner Type: Nonprofit
Developer: Chelsea Investment Corporation
Investor/Consultant: The Richman Group
Management Agent: CIC Management, Inc.

Project Information

Construction Type: New Construction
Total # Residential Buildings: 5
Total # of Units: 52
No. & % of Tax Credit Units: 51 100%
Federal Set-Aside Elected: 40%/60%
Federal Subsidy: USDA RD 514 / USDA RD 521 Rental Assistance (51 units - 100%)
Affordability Breakdown by % (Lowest Income Points):
30% AMI: 10 %
35% AMI: 10 %
50% AMI: 10 %
55% AMI (Rural): 40 %

Information

Set-Aside: Rural/RHS 514
 Housing Type: Large Family
 Geographic Area: N/A
 TCAC Project Analyst: Gina Ferguson

Unit Mix

13 1-Bedroom Units
 15 2-Bedroom Units
 24 3-Bedroom Units

 52 Total Units

<u>Unit Type & Number</u>	<u>2010 Rents Targeted % of Area Median Income</u>	<u>2010 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
1 1 Bedroom	30%	30%	\$317
1 1 Bedroom	35%	35%	\$370
6 1 Bedroom	50%	50%	\$528
5 1 Bedroom	55%	55%	\$581
2 2 Bedrooms	30%	30%	\$380
3 2 Bedrooms	35%	35%	\$443
4 2 Bedrooms	55%	55%	\$697
6 2 Bedrooms	60%	60%	\$760
3 3 Bedrooms	30%	30%	\$439
2 3 Bedrooms	35%	35%	\$512
12 3 Bedrooms	55%	55%	\$805
6 3 Bedrooms	60%	60%	\$879
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Financing

Estimated Total Project Cost: \$12,067,335 Construction Cost Per Square Foot: \$120
 Per Unit Cost: \$232,064

Construction Financing		Permanent Financing	
<u>Source</u>	<u>Amount</u>	<u>Source</u>	<u>Amount</u>
Rabobank, N.A.	\$8,317,481	USDA Rural Development 514 Loan	\$4,584,203
Seller Note	\$1,100,000	Seller Note	\$1,100,000
Deferred Developer Fee	\$424,092	Deferred Developer Fee	\$424,092
Tax Credit Equity	\$2,225,762	Tax Credit Equity	\$5,959,040
		TOTAL	\$12,067,335

Determination of Credit Amount(s)

Requested Eligible Basis:	\$7,909,272
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis:	\$7,909,272
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$711,834
Total State Credit:	\$1,027,012
Approved Developer Fee (in Project Cost & Eligible Basis):	\$1,289,253
Investor/Consultant:	The Richman Group
Federal Tax Credit Factor:	\$0.76500
State Tax Credit Factor:	\$0.50000

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$7,909,272
Actual Eligible Basis:	\$9,884,272
Unadjusted Threshold Basis Limit:	\$10,350,253
Total Adjusted Threshold Basis Limit:	\$11,236,387

Adjustments to Basis Limit:

Local Development Impact Fees

Tie-Breaker Information

First:	Large Family
Second:	72.446%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses meet the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.40%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC’s financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant’s responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual	State Tax Credits/Total
\$711,834	\$1,027,012

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation, any Readiness 150-Day Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Public Funds	20	20	20
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within ½ mile of public park or community center open to general public	3	3	3
Within 1 mile of a full-scale grocery/supermarket of at least 25,000 sf	4	4	4
Large Family proj. w/i ½ mile of public school project children may attend	3	3	3
Within 1 mile of medical clinic or hospital	3	3	3
Within 1 mile of a pharmacy	1	1	1
In-unit high speed internet service	3	3	3
Service Amenities	10	10	10
Adult educational classes, minimum instruction of 60 hours/year	5	5	5
After school program for school age children, minimum of 10 hours/week	5	5	5
Sustainable Building Methods	8	8	8
New construction/adaptive reuse energy efficiency 10% above Title 24	4	4	4
Minimum 1 High Efficiency Toilet (1.3 gpf) or dual flush	2	2	2
Construction Indoor Air Quality Management plan	2	2	2
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
State Credit Substitution	2	2	2
Total Points	146	146	146

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.