

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**  
**Project Staff Report**  
**2011 First Round**  
**June 22, 2011**

**Project Number** CA-2011-039

**Project Name** Pleasant Valley & Wien Manor Apartments  
 Site Address: 1017 E. Dome Street and 505 S. Corcoran Street  
 Avenal, CA 93204 County: Kings  
 Census Tract: 17.010

<b>Tax Credit Amounts</b>	<b>Federal/Annual</b>	<b>State/Total</b>
Requested:	\$384,113	\$0
Recommended:	\$384,113	\$0

**Applicant Information**

Applicant: Highland Property Development, LLC  
 Contact: Kristoffer J. Kaufmann  
 Address: 250 West Colorado Boulevard, Suite 210  
 Arcadia, CA 91007  
 Phone: (626) 294-9525 Fax: (626) 294-9270  
 Email: k.kaufmann@highlandcompanies.com

General partner(s) or principal owner(s): HPD Pleasant-Wien, LLC  
 National Housing Corporation, Inc.  
 General Partner Type: Joint Venture  
 Developer: Highland Property Development  
 Investor/Consultant: Boston Capital  
 Management Agent: MBS Property Management, Inc.

**Project Information**

Construction Type: Acquisition & Rehabilitation  
 Total # Residential Buildings: 12  
 Total # of Units: 80  
 No. & % of Tax Credit Units: 77 100%  
 Federal Set-Aside Elected: 40%/60%  
 Federal Subsidy: USDA-RD RHS 515 and 538 / USDA Rental Assistance and Project  
 Based-Section 8 (77 units - 100%)  
 Affordability Breakdown by % (Lowest Income Points):  
 30% AMI: 10 %  
 45% AMI: 25 %  
 50% AMI: 40 %

**Information**

Set-Aside: Rural  
 Housing Type: At-Risk  
 Geographic Area: N/A  
 TCAC Project Analyst: Velia M. Greenwood

**Unit Mix**

16 1-Bedroom Units  
 40 2-Bedroom Units  
 24 3-Bedroom Units  


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 80 Total Units

<u>Unit Type &amp; Number</u>	<u>2010 Rents Targeted % of Area Median Income</u>	<u>2010 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
1 1 Bedroom	30%	30%	\$317
3 1 Bedroom	45%	45%	\$475
4 1 Bedroom	50%	50%	\$528
4 1 Bedroom	60%	54%	\$568
2 2 Bedrooms	30%	30%	\$380
6 2 Bedrooms	45%	45%	\$570
10 2 Bedrooms	50%	46%	\$578
5 2 Bedrooms	60%	46%	\$578
1 3 Bedrooms	30%	30%	\$439
1 3 Bedrooms	45%	45%	\$659
2 3 Bedrooms	50%	50%	\$732
1 1 Bedroom	45%	45%	\$475
1 1 Bedroom	50%	50%	\$528
2 1 Bedroom	60%	54%	\$563
2 2 Bedrooms	30%	29%	\$362
4 2 Bedrooms	45%	45%	\$570
6 2 Bedrooms	50%	47%	\$585
3 2 Bedrooms	60%	47%	\$585
2 3 Bedrooms	30%	30%	\$439
5 3 Bedrooms	45%	45%	\$659
8 3 Bedrooms	50%	44%	\$640
4 3 Bedrooms	60%	44%	\$640
2 2 Bedrooms	Manager's Unit	Manager's Unit	\$0
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$0

**Project Financing**

Estimated Total Project Cost: \$7,615,332  
 Estimated Residential Project Cost: \$7,615,332

**Residential**

Construction Cost Per Square Foot: \$34  
 Per Unit Cost: \$95,192

**Construction Financing**

Source	Amount
JP Morgan Chase Bank	\$4,000,000
USDA - RHS 515	\$1,963,498
Tax Credit Equity	\$723,469

**Permanent Financing**

Source	Amount
Bonneville Mortgage Co. - Tranche B	\$2,750,000
USDA - RHS 515	\$1,963,498
Deferred Developer Fee	\$20,990
Tax Credit Equity	\$2,880,844
<b>TOTAL</b>	<b>\$7,615,332</b>

**Determination of Credit Amount(s)**

Requested Eligible Basis (Rehabilitation):	\$3,076,940
130% High Cost Adjustment:	No
Requested Eligible Basis (Acquisition):	\$3,153,759
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$3,076,940
Applicable Rate:	9.00%
Qualified Basis (Acquisition):	\$3,153,759
Applicable Rate:	3.40%
Maximum Annual Federal Credit, Rehabilitation:	\$276,885
Maximum Annual Federal Credit, Acquisition:	\$107,228
Total Maximum Annual Federal Credit:	\$384,113
Approved Developer Fee in Project Cost:	\$851,877
Approved Developer Fee in Eligible Basis:	\$551,519
Investor/Consultant:	Boston Capital
Federal Tax Credit Factor:	\$0.75000

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

**Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis:	\$6,230,699
Actual Eligible Basis:	\$6,230,699
Unadjusted Threshold Basis Limit:	\$14,646,816
Total Adjusted Threshold Basis Limit:	\$14,646,816

**Adjustments to Basis Limit:** None.

**Tie-Breaker Information**

First: **At-Risk**  
Second: **48.980%**

**Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.40%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

**Special Issues/Other Significant Information:** None.

**Legal Status:** Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

**Local Reviewing Agency:**

The Local Reviewing Agency, City of Avenal, has completed a site review of this project and strongly supports this project.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

<b>Federal Tax Credits/Annual</b>	<b>State Tax Credits/Total</b>
<b>\$384,113</b>	<b>\$0</b>

**Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation, any Readiness 180-Day Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

**Additional Conditions:** None.

<b>Points System</b>	<b>Max. Possible Points</b>	<b>Requested Points</b>	<b>Points Awarded</b>
<b>Cost Efficiency / Credit Reduction / Public Funds</b>	<b>20</b>	<b>20</b>	<b>20</b>
Public Funds	20	20	20
<b>Owner / Management Characteristics</b>	<b>9</b>	<b>9</b>	<b>9</b>
General Partner Experience	6	6	6
Management Experience	3	3	3
<b>Housing Needs</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>Site Amenities</b>	<b>15</b>	<b>15</b>	<b>15</b>
Within ½ mile of public park or community center open to general public	3	3	3
Within 1 mile of public library	2	2	2
Within ½ mile of a neighborhood market of at least 5,000 sf	4	4	4
Large Family proj. w/i ½ mile of public school project children may attend	3	3	0
Within 1 mile of medical clinic or hospital	3	3	3
Within 1 mile of a pharmacy	1	1	1
<b>Service Amenities</b>	<b>10</b>	<b>10</b>	<b>10</b>
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
Adult ed/health & wellness/skill bldg classes, minimum 60 hrs/yr instruction	5	5	5
<b>Sustainable Building Methods</b>	<b>10</b>	<b>10</b>	<b>10</b>
REHABILITATION			
Rehabilitate to improve energy efficiency (change in HERS II rating): 25%	7	7	7
Additional rehab measures: PV generation that offsets 50% of common area load/project has onsite renewable generation per TCAC Regulations	3	3	3
<b>Lowest Income</b>	<b>52</b>	<b>52</b>	<b>52</b>
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
<b>Readiness to Proceed</b>	<b>20</b>	<b>20</b>	<b>20</b>
<b>Miscellaneous Federal and State Policies</b>	<b>2</b>	<b>2</b>	<b>2</b>
State Credit Substitution	2	2	2
<b>Total Points</b>	<b>148</b>	<b>148</b>	<b>148</b>

**Please Note:** If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

**DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.**