

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
2011 First Round
June 22, 2011

Project Number CA-2011-056

Project Name Rene Cazenave Apartments (Transbay Parcel 11A)
 Site Address: 25 Essex Street
 San Francisco, CA 94105 County: San Francisco
 Census Tract: 179.010

| Tax Credit Amounts | Federal/Annual | State/Total |
|---------------------------|-----------------------|--------------------|
| Requested: | \$2,065,193 | \$0 |
| Recommended: | \$2,065,193 | \$0 |

Applicant Information

Applicant: Folsom Essex LLC
 Contact: Gail Gilman
 Address: 280 Turk Street
 San Francisco, CA 94102
 Phone: (415) 929-2470 Fax: (415) 749-2791
 Email: ggilman@chp-sf.org

General partner(s) or principal owner(s): Folsom Essex LLC
 General Partner Type: Nonprofit
 Developer: Folsom Essex LLC
 Investor/Consultant: Community Economics, Inc.
 Management Agent: Community Housing Partnership

Project Information

Construction Type: New Construction
 Total # Residential Buildings: 1
 Total # of Units: 120
 No. & % of Tax Credit Units: 120 100%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: N/A
 Average Targeted Affordability of Special Needs/SRO Project Units: 37.33%
 Affordability Breakdown by % (Lowest Income Points):
 30% AMI: 60 %
 50% AMI: 35 %

Information

Set-Aside: Nonprofit Homeless Assistance
 Housing Type: Special Needs
 Type of Special Needs: Homeless, mentally and/or physically disabled, persons with HIV/AIDS
 % of Special Need Units: 120 units 100%
 Geographic Area: San Francisco County
 TCAC Project Analyst: Gina Ferguson

Unit Mix

108 SRO/Studio Units
 12 1-Bedroom Units
 120 Total Units

| <u>Unit Type & Number*</u> | <u>2010 Rents Targeted % of Area Median Income</u> | <u>2010 Rents Actual % of Area Median Income</u> | <u>Proposed Rent (including utilities)</u> |
|--------------------------------|--|--|--|
| 68 SRO/Studio | 30% | 16% | \$300 |
| 40 SRO/Studio | 50% | 16% | \$300 |
| 8 1 Bedroom | 30% | 15% | \$300 |
| 4 1 Bedroom | 50% | 15% | \$300 |

*Project will have 24-hour desk staffing in lieu of on-site manager units (TCAC Regulation Section 10327(g)(1)).

Project Financing

| | | | |
|-------------------------------------|--------------|------------------------------------|-----------|
| Estimated Total Project Cost: | \$47,780,380 | Residential | |
| Estimated Residential Project Cost: | \$45,566,367 | Construction Cost Per Square Foot: | \$397 |
| Estimated Commercial Project Cost: | \$2,214,013 | Per Unit Cost: | \$379,720 |

Construction Financing

Permanent Financing

| <u>Source</u> | <u>Amount</u> | <u>Source</u> | <u>Amount</u> |
|------------------------------------|---------------|------------------------|---------------------|
| Silicon Valley Bank | \$17,138,270 | SFRA | \$18,972,565 |
| San Francisco Redev. Agency (SFRA) | \$18,972,565 | SFRA Land Donation | \$7,520,000 |
| SFRA Land Donation | \$7,520,000 | CalHFA MHSA | \$1,000,000 |
| Deferred costs | \$1,237,910 | AHP | \$1,000,000 |
| Deferred Developer Fee | \$2,911,635 | General Partner Equity | \$1,941 |
| | | Tax Credit Equity | \$19,285,873 |
| | | TOTAL | \$47,780,380 |

Determination of Credit Amount(s)

| | |
|---|---------------------------|
| Requested Eligible Basis: | \$17,651,223 |
| 130% High Cost Adjustment: | Yes |
| Applicable Fraction: | 100.00% |
| Qualified Basis: | \$22,946,589 |
| Applicable Rate: | 9.00% |
| Total Maximum Annual Federal Credit: | \$2,065,193 |
| Approved Developer Fee in Project Cost: | \$2,000,000 |
| Approved Developer Fee in Eligible Basis: | \$1,400,000 |
| Investor/Consultant: | Community Economics, Inc. |
| Federal Tax Credit Factor: | \$0.93385 |

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

| | |
|---------------------------------------|--------------|
| Requested Unadjusted Eligible Basis: | \$17,651,223 |
| Actual Eligible Basis: | \$36,434,123 |
| Unadjusted Threshold Basis Limit: | \$25,859,544 |
| Total Adjusted Threshold Basis Limit: | \$34,226,370 |

Adjustments to Basis Limit:

- Required to Pay Prevailing Wages
- 100% of Units for Special Needs Population
- Local Development Impact Fees
- 95% of Upper Floor Units are Elevator-Serviced

Tie-Breaker Information

| | |
|---------|----------------------|
| First: | Special Needs |
| Second: | 89.578% |

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.40%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information

The project has an operating subsidy from the San Francisco Local Operating Subsidy Program (LOSP) that covers 100% (120) of the units.

Adequate laundry facilities must be available on project premises, with no fewer than one washer/dryer per 15 units upon completion of the project prior to the issuance of federal and state tax forms.

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency, the San Francisco Redevelopment Agency, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

| | |
|-----------------------------------|--------------------------------|
| Federal Tax Credits/Annual | State Tax Credits/Total |
| \$2,065,193 | \$0 |

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation, any Readiness 180-Day Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

| Points System | Max. Possible Points | Requested Points | Points Awarded |
|--|-----------------------------|-------------------------|-----------------------|
| Cost Efficiency / Credit Reduction / Public Funds | 20 | 20 | 20 |
| Public Funds | 20 | 20 | 20 |
| Owner / Management Characteristics | 9 | 9 | 9 |
| General Partner Experience | 6 | 6 | 6 |
| Management Experience | 3 | 3 | 3 |
| Housing Needs | 10 | 10 | 10 |
| Site Amenities | 15 | 15 | 15 |
| Within ¼ mile of transit stop, service every 30 min, 25 units/acre density | 7 | 7 | 7 |
| Within ½ mile of public park or community center open to general public | 2 | 2 | 2 |
| Within ½ mile of a full-scale grocery/supermarket of at least 25,000 sf | 4 | 4 | 4 |
| Within ½ mile of medical clinic or hospital | 3 | 3 | 3 |
| Within ¼ mile of a pharmacy | 2 | 2 | 0 |
| Service Amenities | 10 | 10 | 10 |
| SPECIAL NEEDS AND SRO HOUSING TYPES | | | |
| Case Manager, minimum ratio of 1 FTE to 100 bedrooms | 5 | 5 | 5 |
| Service Coordinator/Other Services Specialist, min. ratio 1 FTE to 360 bdrms | 5 | 5 | |
| Adult ed/health & wellness/skill bldg classes, min 84 hrs/yr instruction | 5 | 5 | |
| Health/behavioral services provided by licensed org. or individual | 5 | 5 | 5 |
| Sustainable Building Methods | 10 | 10 | 10 |
| NEW CONSTRUCTION/ADAPTIVE REUSE | | | |
| Develop project in accordance w/ requirements of: GreenPoint Rated | 5 | 5 | 5 |
| Develop project to requirements of: GreenPoint Rated Multifamily 125 | 5 | 5 | 5 |
| Lowest Income | 52 | 52 | 52 |
| Basic Targeting | 50 | 50 | 50 |
| Deeper Targeting – at least 10% of units @ 30% AMI or less | 2 | 2 | 2 |
| Readiness to Proceed | 20 | 20 | 20 |
| Miscellaneous Federal and State Policies | 2 | 2 | 2 |
| State Credit Substitution | 2 | 2 | 2 |
| Total Points | 148 | 148 | 148 |

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.