

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
2013 Second Round
September 25, 2013

Project Number CA-13-185

Project Name Lompoc Terrace
 Site Address: 805-1014 West Apricot Ave. and 800-1010 West Walnut Ave.
 Lompoc, CA 93436 County: Santa Barbara
 Census Tract: 27.020

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$615,303	\$0
Recommended:	\$615,303	\$0

Applicant Information

Applicant: Lompoc Terrace Apartments, L.P.
 Contact: Robert Havlicek
 Address: 815 West Ocean Avenue
 Lompoc, CA 93436
 Phone: (805) 736-3423 Fax: (805) 735-7672
 Email: bobhavlicek@hasbarco.org

General Partner(s) or Principal Owner(s): Housing Authority of the County of Santa Barbara
 Surf Development Company
 General Partner Type: Nonprofit
 Parent Company(ies): Housing Authority of the County of Santa Barbara
 Surf Development Company
 Developer: Housing Authority of the County of Santa Barbara
 Investor/Consultant: Union Bank, N.A.
 Management Agent(s): Housing Authority of the County of Santa Barbara

Project Information

Construction Type: Acquisition & Rehabilitation
 Total # Residential Buildings: 20
 Total # of Units: 40
 No. & % of Tax Credit Units: 39 100%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: HUD Section 8 Project-Based Vouchers (39 units - 100%)
 Affordability Breakdown by Units and % (Lowest Income Points):
 30% AMI: 4 10 %
 35% AMI: 4 10 %
 40% AMI: 4 10 %
 50% AMI: 10 25 %

Information

Set-Aside: N/A
 Housing Type: Large Family
 Geographic Area: Central Coast Region
 TCAC Project Analyst: Benjamin Schwartz

Unit Mix

2 1-Bedroom Units
 8 2-Bedroom Units
 28 3-Bedroom Units
 2 4-Bedroom Units

 40 Total Units

<u>Unit Type & Number</u>	<u>2013 Rents Targeted % of Area Median Income</u>	<u>2013 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
2 1 Bedroom	35%	35%	\$522
2 2 Bedrooms	35%	35%	\$627
4 2 Bedrooms	40%	40%	\$717
2 2 Bedrooms	50%	42%	\$760
3 3 Bedrooms	30%	30%	\$621
8 3 Bedrooms	50%	48%	\$985
17 3 Bedrooms	60%	48%	\$985
1 4 Bedrooms	30%	30%	\$693
1 4 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Financing

Estimated Total Project Cost: \$11,807,883
 Estimated Residential Project Cost: \$11,807,883

Residential

Construction Cost Per Square Foot: \$112
 Per Unit Cost: \$295,197

Construction Financing

<u>Source</u>	<u>Amount</u>
Union Bank	\$5,987,585
Housing Authority of the County of SB	\$4,170,000
Deferred Developer Fee	\$791,949
Tax Credit Equity	\$858,349

Permanent Financing

<u>Source</u>	<u>Amount</u>
Union Bank	\$1,800,000
Housing Authority of the County of SB	\$4,170,000
Deferred Developer Fee	\$115,556
Tax Credit Equity	\$5,722,327
TOTAL	\$11,807,883

Determination of Credit Amount(s)

Requested Eligible Basis (Rehabilitation):	\$5,259,005
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$6,836,707
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$615,303
Approved Developer Fee in Project Cost:	\$1,017,414
Approved Developer Fee in Eligible Basis:	\$1,012,414
Investor/Consultant:	Union Bank, N.A.
Federal Tax Credit Factor:	\$0.93000

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$5,259,005
Actual Eligible Basis:	\$10,071,005
Unadjusted Threshold Basis Limit:	\$11,062,480
Total Adjusted Threshold Basis Limit:	\$11,283,730

Adjustments to Basis Limit:

One or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features:

- Project has onsite renewable generation estimated to produce 75% or more of annual common area electricity use as indicated in TCAC Regulations.

Tie-Breaker Information

First:	Large Family
Second:	62.632%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.20%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency, Lompoc Redevelopment Agency, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual	State Tax Credits/Total
\$615,303	\$0

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation, any Readiness to Proceed Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Public Funds	20	20	20
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within ¼ mile of regular bus stop (or dial-a-ride service for rural set-aside)	4	4	4
Within ¼ mile of public library	3	3	3
Within 1.5 miles of a full-scale grocery/supermarket of at least 25,000 sf	3	3	3
Within 1 mile of a public high school	3	3	3
Within ½ mile of medical clinic or hospital	3	3	3
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 1,000 bedrooms	3	3	3
Adult ed/health & wellness/skill bldg classes, minimum 84 hrs/yr instruction	7	7	7
Sustainable Building Methods	10	10	10
REHABILITATION			
Rehabilitate to improve energy efficiency (change in HERS II rating): 25%	7	7	7
Additional rehab measures: PV that offsets 50% of common area load	3	3	3
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	148	148	148

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.