

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
2015 First Round
June 10, 2015

Project Number CA-15-031

Project Name Mosaic Gardens at Willowbrook
 Site Address: 2213 East El Segundo Blvd.,
 12627, 12701, 12709 South Willowbrook Avenue
 Unincorporated area of Compton, CA 90222 County: Los Angeles
 Census Tract: 5414.000

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$837,327	\$2,508,479
Recommended:	\$837,327	\$2,508,479

Applicant Information

Applicant: LINC-Willowbrook Apartments, LP
 Contact: Suny Lay Chang
 Address: 555 E. Ocean Blvd., Suite 900
 Long Beach, CA 90802
 Phone: 562-684-1108 Fax: 562-684-1137
 Email: schang@linchousing.org

General Partner(s) / Principal Owner(s): LINC Community Development Corporation
 General Partner Type: Nonprofit
 Parent Company(ies): LINC Housing Corporation
 Developer: LINC Housing Corporation
 Investor/Consultant: Raymond James Tax Credit Funds, Inc.
 Management Agent(s): The John Stewart Company

Project Information

Construction Type: New Construction
 Total # Residential Buildings: 2
 Total # of Units: 61
 No. & % of Tax Credit Units: 60 100%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: HOME / HUD Section 8 Project-based Vouchers (31 units - 51%)
 Average Targeted Affordability of Special Needs/SRO Project Units: 30%
 Affordability Breakdown by Units and % (Lowest Income Points):
 30% AMI: 31 50 %
 50% AMI: 24 40 %

Information

Set-Aside: Nonprofit (Homeless Assistance)
 Housing Type: Special Needs / Large Family
 Type of Special Needs: Homeless/formely homeless
 % of Special Need Units: 31 units 51%
 Geographic Area: Balance of Los Angeles County
 TCAC Project Analyst: Marisol Parks

Unit Mix

37 1-Bedroom Units
 11 2-Bedroom Units
 13 3-Bedroom Units

 61 Total Units

<u>Unit Type & Number</u>	<u>2014 Rents Targeted % of Area Median Income</u>	<u>2014 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
27 1 Bedroom*	30%	30%	\$458
2 2 Bedrooms*	30%	30%	\$550
2 3 Bedrooms*	30%	30%	\$636
10 1 Bedroom	50%	50%	\$764
6 2 Bedrooms	50%	50%	\$917
8 3 Bedrooms	50%	50%	\$1,060
2 2 Bedrooms	60%	53%	\$971
3 3 Bedrooms	60%	57%	\$1,203
1 2 Bedrooms	Manager's Unit	Manager's Unit	\$0

* Designated as Special Needs units

Project Cost Summary at Application

Land and Acquisition	\$1,978,901
Construction Costs	\$11,253,617
Rehabilitation Costs	\$0
Construction Contingency	\$1,140,362
Relocation	\$105,000
Architectural/Engineering	\$876,795
Construction Interest, Perm Financing	\$671,730
Legal Fees, Appraisals	\$83,200
Reserves	\$237,659
Other Costs	\$1,766,818
Developer Fee	\$2,000,000
Commercial Costs	\$0
Total	\$20,114,082

Project Financing

Estimated Total Project Cost:	\$20,114,082
Estimated Residential Project Cost:	\$20,114,082

Residential

Construction Cost Per Square Foot:	\$173
Per Unit Cost:	\$329,739

Construction Financing

Source	Amount
Citibank, N.A.	\$10,343,379
LA County - HOME	\$3,300,000
LA County - General	\$2,035,000
LA County - HSC	\$840,000
LA County - Land Loan	\$500,000
LA County - Fee Waiver	\$155,887
Costs Deferred Until Completion	\$1,431,828
GP Equity	\$100
Tax Credit Equity	\$1,507,888

Permanent Financing

Source	Amount
Citibank, N.A.	\$1,550,500
LA County - HOME	\$3,300,000
LA County - General	\$2,035,000
LA County - HSC	\$840,000
LA County - Land Loan	\$500,000
LA County - Fee Waiver	\$155,887
AHP	\$600,000
GP Equity	\$100
Deferred Developer Fee	\$343,338
Tax Credit Equity	\$10,789,257
TOTAL	\$20,114,082

Determination of Credit Amount(s)

Requested Eligible Basis:	\$8,375,783
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$10,888,518
Applicable Rate:	7.69%
Total Maximum Annual Federal Credit:	\$837,327
Total State Credit:	\$2,508,479
Approved Developer Fee in Project Cost:	\$2,000,000
Approved Developer Fee in Eligible Basis:	\$1,400,000
Investor/Consultant:	Raymond James Tax Credit Funds, Inc.
Federal Tax Credit Factor:	\$1.08482
State Tax Credit Factor:	\$0.68000

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$8,375,783
Actual Eligible Basis:	\$16,813,733
Unadjusted Threshold Basis Limit:	\$13,855,154
Total Adjusted Threshold Basis Limit	\$18,011,700

Adjustments to Basis Limit:

Required to Pay Prevailing Wages
95% of Upper Floor Units are Elevator-Serviced

Tie-Breaker Information

First:	Special Needs
Second:	65.844%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 7.69% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.30%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual	State Tax Credits/Total
\$837,327	\$2,508,479

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Public Funds	20	20	20
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within ¼ mile of transit stop, service every 30 min, 25 units/acre density	7	7	7
Within ½ mile of public park or community center open to general public	2	2	2
Within 1.5 miles of a full-scale grocery/supermarket of at least 25,000 sf	3	3	3
Within ½ mile of public middle school	3	3	0
Special Needs/SRO project within 1 mile of facility serving tenant pop.	2	2	2
Within 1 mile of medical clinic or hospital	2	2	2
Service Amenities	10	10	10
SPECIAL NEEDS AND SRO HOUSING TYPES			
Service Coordinator/Other Services Specialist, min. ratio 1 FTE to 360 bdrms	5	5	5
Health/behavioral services provided by licensed org. or individual	5	5	5
Sustainable Building Methods	10	10	10
NEW CONSTRUCTION/ADAPTIVE REUSE			
Develop project in accordance w/ requirements of LEED	5	5	5
Develop project to requirements of: LEED Gold	5	5	5
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	148	148	148

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.