

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
2015 First Round
June 10, 2015

Project Number CA-15-039

Project Name Winters Apartments
 Site Address: 116 East Baker Street
 Winters, CA 95694 County: Yolo
 Census Tract: 113.000

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$243,229	\$948,878
Recommended:	\$243,229	\$948,878

Applicant Information

Applicant: Community Housing Opportunities Corporation
 Contact: Soo Zee Park
 Address: 5030 Business Center Drive, Suite 260
 Fairfield, CA 94534
 Phone: 415-225-2064 Fax: 707-759-6053
 Email: spark@chochousing.org

General Partner(s) / Principal Owner(s):	Enterprise Winters One LLC
General Partner Type:	Nonprofit
Parent Company(ies):	Community Housing Opportunities Corporation
Developer:	Community Housing Opportunities Corporation
Investor/Consultant:	Enterprise Community Investment Inc.
Management Agent(s):	Sterling Asset Management Company

Project Information

Construction Type: Acquisition & Rehabilitation
 Total # Residential Buildings: 5
 Total # of Units: 44
 No. & % of Tax Credit Units: 43 100%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: USDA RHS 515 / RHS 521 Rental Subsidy (42 units - 97%)
 Affordability Breakdown by Units and % (Lowest Income Points):

30% AMI:	5	10 %
45% AMI:	11	25 %
50% AMI (Rural):	18	40 %

Information

Set-Aside: Rural
 Housing Type: At-Risk
 Geographic Area: N/A
 TCAC Project Analyst: Daniel Tran

Unit Mix

18 1-Bedroom Units
 20 2-Bedroom Units
6 3-Bedroom Units
 44 Total Units

<u>Unit Type & Number</u>	<u>2014 Rents Targeted % of Area Median Income</u>	<u>2014 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
2 1 Bedroom	30%	30%	\$416
4 1 Bedroom	45%	45%	\$624
8 1 Bedroom	50%	50%	\$693
4 1 Bedroom	60%	60%	\$832
2 2 Bedrooms	30%	30%	\$499
5 2 Bedrooms	45%	45%	\$749
8 2 Bedrooms	50%	50%	\$832
5 2 Bedrooms	60%	60%	\$999
1 3 Bedrooms	30%	30%	\$576
2 3 Bedrooms	45%	45%	\$865
2 3 Bedrooms	50%	50%	\$961
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$2,460,000
Construction Costs	\$0
Rehabilitation Costs	\$2,257,875
Construction Contingency	\$225,788
Relocation	\$125,000
Architectural/Engineering	\$105,000
Construction Interest, Perm Financing	\$277,675
Legal Fees, Appraisals	\$190,500
Reserves	\$500,000
Other Costs	\$190,224
Developer Fee	\$785,709
Commercial Costs	\$0
Total	\$7,117,771

Project Financing

Estimated Total Project Cost:	\$7,117,771
Estimated Residential Project Cost:	\$7,117,771

Residential

Construction Cost Per Square Foot:	\$63
Per Unit Cost:	\$161,768

Construction Financing

Source	Amount
JP Morgan Chase Bank Loan	\$4,500,000
USDA RHS 515	\$852,985
City of Winters	\$94,350
Seller Carryback Loan	\$300,000
Post Rehab Sources	\$928,621
Tax Credit Equity	\$441,815

Permanent Financing

Source	Amount
Bonneville - USDA RHS 538	\$2,925,000
USDA RHS 515	\$852,985
City of Winters	\$94,350
Seller Carryback Loan	\$300,000
Solar Tax Credit Equity	\$41,400
Tax Credit Equity	\$2,904,036
TOTAL	\$7,117,771

Determination of Credit Amount(s)

Requested Eligible Basis (Rehabilitation):	\$3,162,927
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$3,162,927
Applicable Rate:	7.69%
Maximum Annual Federal Credit:	\$243,229
Total State Credit:	\$948,878
Approved Developer Fee in Project Cost:	\$785,709
Approved Developer Fee in Eligible Basis:	\$574,709
Investor/Consultant:	Enterprise Community Investment Inc.
Federal Tax Credit Factor:	\$0.95990
State Tax Credit Factor:	\$0.59994

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$3,162,927
Actual Eligible Basis:	\$5,812,772
Unadjusted Threshold Basis Limit:	\$9,031,624
Total Adjusted Threshold Basis Limit:	\$9,031,624

Adjustments to Basis Limit: None

Tie-Breaker Information

First: **At-Risk**
Second: **35.026%**

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 7.69% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.30%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information:

Staff noted the developer fee included is aquisition eligible basis was in excess of the limit required by regulation. The basis was adjusted accordingly and reduced by \$211,000 in order to meet the limits required by regulation. The change did not affect the amount of credits recommended.

The applicant’s estimate of the contractor’s profit, overhead and general requirement costs slightly exceed the limits established by regulation. At final review prior to the issuance of the IRS 8609 tax forms, any costs and basis in excess of the limit will not be allowed.

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency, City of Winters, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual	State Tax Credits/Total
\$243,229	\$948,878

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Cost Efficiency	20	7	7
Public Funds	20	13	13
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 1/3 mile of a regular bus stop or rapid transit system stop	3	3	3
Within 1/2 mile of public park or community center open to general public	3	3	3
Within 1/2 mile of public library	3	3	3
Within 1/2 mile of a neighborhood market of at least 5,000 sf	4	4	4
Within 3/4 mile of public high school	3	3	3
Within 1 mile of medical clinic or hospital	3	3	3
Within 1/4 mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
Adult ed/health & wellness/skill bldg classes, minimum 84 hrs/yr	7	7	7
After school program for school age children, minimum of 10 hours/week	5	5	5
Sustainable Building Methods	10	10	10
REHABILITATION			
Rehabilitate to improve energy efficiency (change in HERS II rating): 30%	10	10	10
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
Miscellaneous Federal and State Policies	2	2	2
Smoke Free Residence	2	2	2
Total Points	148	148	148

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.