

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**

**Project Staff Report**

**Tax-Exempt Bond Project**

**May 18, 2016**

**REVISED**

Ping Yuen North, located at 838 Pacific Avenue in San Francisco, requested and is being recommended for a reservation of \$5,245,206 in annual federal tax credits to finance the acquisition and rehabilitation 191 units of housing serving large families with rents affordable to households earning 50% of area median income (AMI). The project will be developed by Chinatown Community Development Center and is located in Senate District 17 and Assembly District 11.

The project will be receiving rental assistance in the form of HUD Section 8 project-based vouchers and HUD RAD project-based vouchers.

**Project Number** CA-16-853

**Project Name** Ping Yuen North  
Site Address: 838 Pacific Avenue  
San Francisco, CA 94133 County: San Francisco  
Census Tract: 10700.000

<b>Tax Credit Amounts</b>	<b>Federal/Annual</b>	<b>State/Total</b>
Requested:	\$5,245,206	\$0
Recommended:	\$5,245,206	\$0

**Applicant Information**

Applicant: North Ping Yuen, L.P.  
Contact: Whitney Jones  
Address: 1525 Grant Avenue  
San Francisco, CA 94133  
Phone: 415-929-0757 Fax: 415-362-7992  
Email: wjones@chinatowncdc.org

General Partner(s) or Principal Owner(s): Chinatown Public Housing LLC  
General Partner Type: Nonprofit  
Parent Company(ies): Chinatown Community Development Center  
Developer: Chinatown Community Development Center  
Investor/Consultant: Bank of America Merrill Lynch  
Management Agent: Chinatown Community Development Center

**Project Information**

Construction Type: Acquisition & Rehabilitation  
 Total # Residential Buildings: 1  
 Total # of Units: 200  
 No. & % of Tax Credit Units: 191 95.98%  
 Federal Set-Aside Elected: 40%/60%  
 Federal Subsidy: Tax-Exempt / HUD Section 8 Project-based Vouchers (88 units - 44%) / HUD RAD Project-based Voucher (111 units - 56%)  
 HCD MHP Funding: No  
 55-Year Use/Affordability: Yes  
 Number of Units @ or below 50% of area median income: 191

**Bond Information**

Issuer: San Francisco Mayor's Office of Housing  
 Expected Date of Issuance: August 31, 2016  
 Credit Enhancement: N/A

**Information**

Housing Type: Large Family  
 Geographic Area: San Francisco County  
 TCAC Project Analyst: Jack Waegell

**Unit Mix**

45 SRO/Studio Units  
 33 1-Bedroom Units  
 100 2-Bedroom Units  
 22 3-Bedroom Units  


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 200 Total Units

<u>Unit Type &amp; Number</u>	<u>2015 Rents Targeted % of Area Median Income</u>	<u>2015 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
44 SRO/Studio	50%	41%	\$848
23 1 Bedroom	50%	46%	\$1,019
42 2 Bedrooms	50%	43%	\$1,147
2 3 Bedrooms	50%	42%	\$1,274
9 1 Bedroom	50%	46%	\$1,019
52 2 Bedrooms	50%	43%	\$1,147
19 3 Bedrooms	50%	42%	\$1,274
1 2 Bedrooms	Manager's Unit	Manager's Unit	\$0
1 SRO/Studio	Market Rate Unit	Market Rate Unit	\$700
1 1 Bedroom	Market Rate Unit	Market Rate Unit	\$1,400
5 2 Bedrooms	Market Rate Unit	Market Rate Unit	\$1,600
1 3 Bedrooms	Market Rate Unit	Market Rate Unit	\$1,800

**Project Cost Summary at Application**

Land and Acquisition	\$63,564,213
Construction Costs	\$0
Rehabilitation Costs	\$49,483,471
Construction Contingency	\$9,855,437
Relocation	\$7,637,192
Architectural/Engineering	\$3,130,999
Construction Interest, Perm Financing	\$13,575,234
Legal Fees, Appraisals	\$116,000
Reserves	\$3,436,867
Other Costs	\$2,689,313
Developer Fee	\$6,000,000
Commercial Costs	\$0
<b>Total</b>	<b>\$159,488,726</b>

**Project Financing**

Estimated Total Project Cost:	\$159,488,726
Estimated Residential Project Cost:	\$159,488,726
Estimated Commercial Project Cost:	\$0

**Residential**

Construction Cost Per Square Foot:	\$311
Per Unit Cost:	\$797,444
Effective Per Unit Cost:	\$488,329

**Construction Financing**

Source	Amount
Construction Loan - Tax Exempt	\$88,354,000
SFHA Seller Carryback	\$58,742,347
Accrued/Deferred Interest	\$5,130,165
Costs Deferred until Completion	\$1,126,864
Deferred Developer Fee	\$3,080,626
Tax Credit Equity	\$3,054,724

**Permanent Financing**

Source	Amount
Permanent Loan - Tax Exempt A	\$6,410,000
Permanent Loan - Tax Exempt B	\$20,346,000
SFHA Seller Carryback	\$58,742,347
Accrued/Deferred Interest	\$5,130,165
SFHA Perm Loan	\$2,500,000
Deferred Developer Fee	\$3,080,626
General Partner Equity	\$100
Tax Credit Equity	\$63,279,488
<b>TOTAL</b>	<b>\$159,488,726</b>

**Determination of Credit Amount(s)**

Requested Eligible Basis (Rehabilitation):	\$84,545,072
130% High Cost Adjustment:	Yes
Requested Eligible Basis (Acquisition):	\$58,697,750
Applicable Fraction:	95.72%
Qualified Basis (Rehabilitation):	\$105,205,142
Qualified Basis (Acquisition):	\$56,185,826
Applicable Rate:	3.25%
Maximum Annual Federal Credit, Rehabilitation:	\$3,419,167
Maximum Annual Federal Credit, Acquisition:	\$1,826,039
Total Maximum Annual Federal Credit:	\$5,245,206
Approved Developer Fee (in Project Cost & Eligible Basis):	\$6,000,000
Investor/Consultant:	Bank of America Merrill Lynch
Federal Tax Credit Factor:	\$1.20643

Per Regulation Section 10322(h)(9)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

**Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis:	\$143,242,822
Actual Eligible Basis:	\$143,242,822
Unadjusted Threshold Basis Limit:	\$83,114,604
Total Adjusted Threshold Basis Limit:	\$162,073,478

**Adjustments to Basis Limit**

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI: 95%

**Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.25% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

**Special Issues/Other Significant Information**

The estimated cost of the project is \$797,444 per unit. This relatively high cost compared to most other areas of California is due in part to the high cost of construction in San Francisco, the project's rental subsidies supporting a strong property value and cost, relocation expenses, the extensive rehabilitation required at the project in order to meet the HUD requirements for properties converting from public housing, and additional contracting requirements from the RAD program, San Francisco Housing Authority policies, and the City of San Francisco, as well as other factors typical of buildings that are over 50 years old, including structural fiber-wrapping, new footings, shear walls, and the replacement of the building's systems.

The project will have 1 on-site manager's unit and a 24-hour desk/security personnel on-site in compliance with TCAC Regulation Section 10325(f)(7)(J).

The applicant requested, and has been granted a waiver by TCAC, to reduce the 10% mobility feature requirement under TCAC Regulation Section 10325(f)(7)(K), down to 5% (10 units).

The proposed rent does not include a utility allowance. The owner will pay all of the utilities.

**Local Reviewing Agency**

The Local Reviewing Agency, the San Francisco Mayor's Office of Housing and Community Development, has completed a site review of this project and strongly supports this project.

**Recommendation**

Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

<b>Federal Tax Credits/Annual</b>	<b>State Tax Credits/Total</b>
<b>\$5,245,206</b>	<b>\$0</b>

**Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** None.