### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2017 First Round June 7, 2017 REVISED

Oak Park 3 Apartments located at 3120 Pine Street in Paso Robles, requested and is being recommended for a reservation of \$1,987,605 in annual federal tax credits and \$6,625,351 in total state tax credits to finance the new construction of 75 units of housing serving large families with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by Central California Housing Corporation and will be located in Senate District 17 and Assembly District 35.

The project will be receiving rental assistance in the form of HUD VASH Vouchers.

Project Number CA-17-058

Project Name Oak Park 3 Apartments

Site Address: 3120 Pine Street

Paso Robles, CA 93446 County: San Luis Obispo

Census Tract: 101.020

 Tax Credit Amounts
 Federal/Annual
 State/Total \*

 Requested:
 \$1,987,605
 \$6,625,351

 Recommended:
 \$1,987,605
 \$6,625,351

### **Applicant Information**

Applicant: Oak Park 3, LP Contact: Laurie Doyle

Address: 3128 Willow Avenue, Suite 101

Clovis, CA 93612

Phone: 559-292-3385 Fax: 559-292-3376

Email: Ldoyle@ahdcinc.com

General Partner(s) / Principal Owner(s): Central California Housing Corporation

Affordable Housing Paso Robles

General Partner Type: Joint Venture

Parent Company(ies): Central California Housing Corporation

Affordable Housing Paso Robles

Developer: Central California Housing Corporation
Investor/Consultant: California Housing Partnership Corporation

Management Agent(s): WinnResidential

<sup>\*</sup> The applicant made an irrevocable election not to sell (Certificate) any portion of the state credits.

## **Project Information**

Construction Type: New Construction

Total # Residential Buildings: 13 Total # of Units: 76

No. & % of Tax Credit Units: 75 100% Federal Set-Aside Elected: 40%/60%

Federal Subsidy: HOME / HUD VASH Vouchers: 8 Units (10%)

Affordability Breakdown by Units and % (Lowest Income Points):

30% AMI: 8 10 % 50% AMI (Rural): 27 35 % 55% AMI (Rural): 30 40 %

### **Information**

Set-Aside: Rural

Housing Type: Large Family

Geographic Area: N/A

TCAC Project Analyst: Zhuo Chen

### **Unit Mix**

12 1-Bedroom Units

40 2-Bedroom Units

22 3-Bedroom Units

2 4-Bedroom Units

76 Total Units

			Troposed
	2016 Rents Targeted	2016 Rents Actual	Rent
	% of Area Median	% of Area Median	(including
<b>Unit Type &amp; Number</b>	Income	Income	utilities)
4 2 Bedrooms	30%	30%	\$516
3 3 Bedrooms	30%	30%	\$596
1 4 Bedrooms	30%	30%	\$665
1 1 Bedroom	50%	40%	\$573
1 1 Bedroom	55%	40%	\$573
8 2 Bedrooms	50%	40%	\$688
5 3 Bedrooms	50%	40%	\$795
1 4 Bedrooms	50%	40%	\$887
2 1 Bedroom	50%	45%	\$645
6 2 Bedrooms	50%	45%	\$774
4 3 Bedrooms	50%	45%	\$894
3 1 Bedroom	55%	50%	\$716
8 2 Bedrooms	55%	50%	\$860
5 3 Bedrooms	55%	50%	\$993
2 1 Bedroom	60%	55%	\$788
6 2 Bedrooms	55%	55%	\$946
4 3 Bedrooms	55%	55%	\$1,093
3 1 Bedroom	55%	55%	\$788
8 2 Bedrooms	60%	60%	\$1,032
1 3 Bedrooms	Manager's Unit	Manager's Unit	\$0

**Proposed** 

Projected Lifetime Rent Benefit: \$24,677,400

**Project Cost Summary at Application** 

Total	\$30,510,972
Commercial Costs	\$0
Developer Fee	\$2,393,228
Other Costs	\$2,092,658
Reserves	\$340,089
Legal Fees, Appraisals	\$146,000
Const. Interest, Perm. Financing	\$1,845,177
Architectural/Engineering	\$516,800
Relocation	\$920,000
Construction Contingency	\$878,326
Rehabilitation Costs	\$0
Construction Costs	\$15,709,001
Land and Acquisition	\$5,669,693

**Project Financing** 

	9	
Estimated T	Total Project Cost:	\$30,510,972
Estimated F	Residential Project Cost:	\$30,510,972
Estimated C	Commercial Project Cost:	\$0

# Residential

Construction Cost Per Square Foot:	\$164
Per Unit Cost:	\$401,460
True Cash Per Unit Cost*:	\$350,037

## **Construction Financing**

## **Permanent Financing**

Source	Amount	Source	Amount
Rabobank, N.A.	\$20,795,000	Rabobank, N.A.	\$2,181,000
Seller Carryback <sup>1</sup>	\$3,560,000	Rabobank, N.A Tranche B	\$572,000
SLO <sup>2</sup> - HOME	\$241,088	Seller Carryback <sup>1</sup>	\$3,560,000
SLO <sup>2</sup> Housing Trust Fund	\$400,000	$SLO^2$ - HOME	\$241,088
City of Paso Robles	\$999,423	SLO <sup>2</sup> Housing Trust Fund	\$400,000
Accrued Interest	\$185,941	City of Paso Robles	\$999,423
Deferred Developer Fee	\$348,132	Accrued Interest	\$185,941
Tax Credit Equity	\$2,071,839	Deferred Developer Fee	\$348,132
		Solar Tax Credit Equity	\$174,421
		Tax Credit Equity	\$21,848,967
		TOTAL	\$30,510,972

<sup>\*</sup>Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee 

Paso Rables Housing Authority

SLO: County of San Luis Obispo

## **Determination of Credit Amount(s)**

Requested Eligible Basis:	\$22,084,503
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis:	\$22,084,503
Applicable Rate:	9.00%
Total Maximum Annual Federal Credit:	\$1,987,605
Total State Credit:	\$6,625,351
Approved Developer Fee in Project Cost:	\$2,393,228
Approved Developer Fee in Eligible Basis:	\$1,400,000
Investor/Consultant: California Housing Partnersh	hip Corporation
Federal Tax Credit Factor:	\$0.88259
State Tax Credit Factor:	\$0.65000

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

## **Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis:	\$22,084,503
Actual Eligible Basis:	\$22,084,503
Unadjusted Threshold Basis Limit:	\$21,502,972
Total Adjusted Threshold Basis Limit:	\$24,347,560

### **Adjustments to Basis Limit**

One or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features:

- Project has onsite renewable generation estimated to produce 50% or more of annual electricity use as indicated in TCAC Regulations.
- Project has onsite renewable generation estimated to produce 75% or more of annual common area electricity use as indicated in TCAC Regulations.
- New construction: project buildings are at least 15% more energy efficient that current CA Code Energy Efficiency Standards as indicated in TCAC Regulations.

  Local Development Impact Fees

#### Local Development impact rees

### **Tie-Breaker Information**

First: Large Family Final: 27.422%

### **Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.0% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.23%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None.

### **Legal Status**

Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

### **Local Reviewing Agency**

The Local Reviewing Agency, the City of Paso Robles, has completed a site review of this project and strongly supports this project.

#### Recommendation

Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual \$1,987,605 State Tax Credits/Total \$6,625,351

### **Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of fifteen years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None.

Dointo System	Max. Possible	Requested	Points
Points System	Points	<b>Points</b>	Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Cost Efficiency	20	3	3
Public Funds	20	17	17
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 1/3 mile of transit (van or dial-a-ride service for rural set-aside)	4	4	4
Within 1 mile of public park or community center open to general public	3	3	3
Within 1 mile of a full-scale grocery/supermarket of at least 25,000 sf	5	5	5
Within ¾ mile of a public elementary school	3	3	3
Within 1 mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
After school program for school age children, min of 10 hours/week	5	5	5
Sustainable Building Methods	5	5	5
NEW CONSTRUCTION/ADAPTIVE REUSE			
Energy efficiency beyond CA Building Code Title 24 requirements: 12%	5	5	5
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	15	15	15
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	138	138	138

<u>Please Note:</u> If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.