**CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE**
**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**
**Project Staff Report**
**Qualified Private Activity Tax-Exempt Bond Project**
**September 1, 2026**

The project, 3403 Piedmont Avenue, located at 3403 Piedmont Avenue in Oakland on a 0.25 acre site, requested $3,677,792 in annual federal tax credits but is being recommended for $3,677,774 in annual federal tax credits and $26,045,219 of tax-exempt bond cap to finance the new construction of 336 units of housing, consisting of 332 restricted rental units and 4 unrestricted manager's units. The project will have 305 one-bedroom units, and 31 two-bedroom units, serving tenants with rents affordable to households earning 30%-70% of area median income (AMI). The construction is expected to begin in February 2027 and be completed in January 2029. The project will be developed by 3400 Broadway LLC and will be located in Senate District 7 and Assembly District 18.

**Project Number** CA-26-654

| | |
|---|---|
| **Project Name** | 3403 Piedmont Avenue |
| Site Address: | 3403 Piedmont Avenue<br>Oakland, CA 94611 |
| County: | Alameda |
| Census Tract: | 4035.01 |

**Tax Credit Amounts**

| | Federal/Annual | State/Total |
|---|---|---|
| Requested: | $3,677,792 | $0 |
| Recommended: | $3,677,774 | $0 |

**Tax-Exempt Bond Allocation**

| | |
|---|---|
| Recommended: | $26,045,219 |

**CTCAC Applicant Information**

| | |
|---|---|
| CTCAC Applicant/CDLAC Sponsor: | 3400 Broadway LLC |
| Contact: | Jeremy Harris |
| Address: | 411 2nd Street<br>Oakland, CA 94607 |
| Phone: | (858) 449-5270 |
| Email: | jeremy@owow.com |

**Bond Financing Information**

| | |
|---|---|
| CDLAC Applicant/Bond Issuer: | California Municial Finance Authority |
| Bond Counsel: | Jones Hall, A Professional Law Corporation |
| Private Placement Purchaser: | JLL Real Estate Capital, LLC |

**Development Team**

| | |
|---|---|
| General Partners / Principal Owners: | 3400 Broadway LLC<br>Central Valley Coalition for Affordable Housing |
| General Partner Type: | Joint Venture |
| Parent Companies: | 3400 Broadway LLC<br>Central Valley Coalition for Affordable Housing |
| Developer: | 3400 Broadway LLC |
| Investor/Consultant: | Hudson Housing Capital LLC |
| Management Agent: | Aperto Property Management |

**Project Information**

| | | |
|---|---|---|
| Construction Type: | New Construction | |
| Total # Residential Buildings: | 2 | |
| Total # of Units: | 336 | |
| No. / % of Low Income Units: | 332 | 100.00% |
| Average Targeted Affordability: | 58.40% | |
| Federal Set-Aside Elected: | 40%/60% Average Income | |
| Federal Subsidy: | Tax-Exempt | |

**Information**

| | |
|---|---|
| Housing Type: | Non-Targeted |
| Geographic Area: | Bay Area Region |
| State Ceiling Pool: | New Construction |
| Project Analyst: | Jake Salle |

**55-Year Use / Affordability**

| Aggregate Targeting | Number of Units | Percentage of Affordable Units |
|---|---|---|
| 30% AMI: | 38 | 11% |
| 50% AMI: | 51 | 15% |
| 60% AMI: | 131 | 39% |
| 70% AMI*: | 112 | 34% |

*CTCAC restricted only

**Unit Mix**

| | |
|---|---|
| 305 | 1-Bedroom Units |
| 31 | 2-Bedroom Units |
| 336 | Total Units |

| Unit Type & Number | | 2025 Rents Targeted % of Area Median Income | Proposed Rent (including utilities) |
|---|---|---|---|
| 35 | 1 Bedroom | 30% | $899 |
| 13 | 1 Bedroom | 50% | $1,498 |
| 38 | 1 Bedroom | 50% | $1,498 |
| 22 | 1 Bedroom | 60% | $1,798 |
| 48 | 1 Bedroom | 60% | $1,798 |
| 15 | 1 Bedroom | 60% | $1,798 |
| 36 | 1 Bedroom | 60% | $1,798 |
| 96 | 1 Bedroom | 70% | $2,098 |
| 3 | 2 Bedrooms | 30% | $1,079 |
| 10 | 2 Bedrooms | 60% | $2,158 |
| 16 | 2 Bedrooms | 70% | $2,517 |
| 2 | 2 Bedrooms | Manager's Unit | $0 |
| 2 | 1 Bedroom | Manager's Unit | $1,498 |

| Project Cost Summary at Application | |
|---|---|
| Land and Acquisition | $8,997,478 |
| Construction Costs | $57,836,550 |
| Rehabilitation Costs | $0 |
| Construction Hard Cost Contingency | $3,018,434 |
| Soft Cost Contingency | $263,024 |
| Relocation | $0 |
| Architectural/Engineering | $4,802,198 |
| Const. Interest, Perm. Financing | $12,084,289 |
| Legal Fees | $628,000 |
| Reserves | $1,543,571 |
| Other Costs | $6,074,256 |
| Developer Fee | $12,407,563 |
| Commercial Costs | $2,764,132 |
| **Total** | **$110,419,495** |

**Residential**

| | |
|---|---|
| Construction Cost Per Square Foot: | $251 |
| Per Unit Cost: | $319,168 |
| Estimated Hard Per Unit Cost: | $155,550 |
| True Cash Per Unit Cost*: | $291,685 |
| Bond Allocation Per Unit: | $77,516 |
| Bond Allocation Per Restricted Rental Unit: | $118,387 |

**Construction Financing**

| Source | Amount |
|---|---|
| JLL[1]: Tax-Exempt | $26,045,219 |
| JLL[1]: Taxable | $52,295,752 |
| 3400[2]: Value of Lease | $5,650,000 |
| Deferred Costs | $4,486,559 |
| Deferred Developer Fee | $9,508,190 |
| Tax Credit Equity | $12,433,776 |

**Permanent Financing**

| Source | Amount |
|---|---|
| JLL[1]: Tax-Exempt | $62,103,411 |
| 3400[2]: Value of Lease | $5,650,000 |
| Net Operating Income | $3,000,000 |
| Deferred Developer Fee | $9,508,190 |
| Tax Credit Equity | $30,157,894 |
| **TOTAL** | **$110,419,495** |

*Less Donated Land, Seller Carryback Loans, Waived Fees, and Deferred Developer Fee
[1]JLL Real Estate Capital, LLC
[2]3400 Broadway LLC

**Determination of Credit Amount(s)**

| | |
|---|---|
| Requested Eligible Basis: | $91,944,795 |
| 130% High Cost Adjustment: | No |
| Applicable Fraction: | 100.00% |
| Qualified Basis: | $91,944,795 |
| Applicable Rate: | 4.00% |
| Total Maximum Annual Federal Credit: | $3,677,774 |
| Approved Developer Fee in Project Cost: | $12,407,419 |
| Approved Developer Fee in Eligible Basis: | $11,992,799 |
| Federal Tax Credit Factor: | $0.82000 |
| State Tax Credit Factor: | $0.88000 |

Except as allowed for projects basing cost on assumed third party debt, the “as if vacant” land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

**Significant Information / Additional Conditions**
The applicant's estimate for annual operating expenses per unit is below the $7,140 published per unit operating expense minimum required for this type of project. Under regulation section 10327(g) operating expenses below the published minimum may be corrected. At the submission of the next updated CTCAC application required by CTCAC, and all subsequent submissions to CTCAC, the applicant must meet the requirement of regulation section 10327(g)(1).

The developer fee cost in the application's sources and uses budget of $12,407,563 exceeds the maximum allowed developer fee of $12,407,419 by $144. Staff adjusted accordingly which results in a reduction to the requested tax credits from $3,677,792 to the recommended reservation of annual federal tax credits of $3,677,774, or a reduction of $18 in annual federal tax credits.

**Resyndication and Resyndication Transfer Event:** None.

**Standard Conditions**
The applicant shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 25% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a reservation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis, and tax credit amount determined by CTCAC in its final feasibility analysis.

**CDLAC Additional Conditions**
The applicant/owner is required to comply with the CDLAC resolution and the terms of the bond and tax credit award as presented in the application and summarized in this staff report. CTCAC will verify the project complied with all terms of the award at placed-in-service review.

If points were awarded by CDLAC for housing type, the project shall comply with the housing type requirements at the time of CTCAC’s Placed In Service review. The housing type requirement shall be conditioned in the CTCAC Regulatory Agreement and CTCAC Compliance staff shall verify the project is meeting those housing type requirements, consistent with California Code of Regulations, title 4, section 10322(i).

## CA-26-654 / 3403 Piedmont Avenue

| Points System | Max. Possible Points | | Points Requested | Points Awarded |
|---|---|---|---|---|
| | New Const. | Rehab. | | |
| **Acquisition/Rehabilitation Project Priorities** | **0** | **20** | **0** | **0** |
| **New Construction Density and Local Incentives** | **10** | **0** | **10** | **10** |
| Project density is at least 100 bedrooms/net acre | 10 | 0 | 10 | 10 |
| **Exceeding Minimum Income Restrictions** | **20** | **20** | **20** | **20** |
| Tax Credit Units: 10% @ <=30% AMI & 10% @ <=50% AMI | 20 | 20 | 20 | 20 |
| **Exceeding Minimum Rent Restrictions** | **10** | **10** | **10** | **10** |
| Average targeted affordability is 32% below market comparables | 10 | 10 | 10 | 10 |
| **General Partner & Management Company** | **10** | **10** | **10** | **10** |
| General Partner Experience | 7 | 7 | 7 | 7 |
| Management Company Experience | 3 | 3 | 3 | 3 |
| **Housing Needs** | **10** | **0** | **10** | **10** |
| **Readiness to Proceed** | **10** | **10** | **10** | **10** |
| **Access to Opportunity** | **10** | **0** | **9** | **9** |
| 10% @ 30% AMI, 10% @ 50% AMI | 9 | 0 | 9 | 9 |
| **Service Amenities** | **10** | **10** | **10** | **10** |
| **LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES; NON-TARGETED** | | | | |
| Adult ed/health & wellness/skill bldg classes, min. 84 hrs/yr instruction | 7 | 7 | 7 | 7 |
| Health & wellness services and programs, minimum 60 hrs per 100 bdrms | 3 | 3 | 3 | 3 |
| **Cost Containment** | **12** | **12** | **12** | **12** |
| Project eligible basis is 67% less than the CDLAC adjusted TBL; 1 pt per % | 12 | 12 | 12 | 12 |
| **Site Amenities** | **10** | **10** | **10** | **10** |
| Within ⅓ mile of transit, service every 30 min, 25 units/acre density | 7 | 7 | 7 | 7 |
| Within ½ mile of public park or community center open to general public | 3 | 3 | 3 | 3 |
| Within 1 mile of public library | 2 | 2 | 2 | 0 |
| Within ½ mile of a full-scale grocery/supermarket of at least 25,000 sf | 5 | 5 | 5 | 5 |
| Within 1 mile of an adult education campus or community college | 3 | 3 | 3 | 0 |
| Within ½ mile of medical clinic or hospital | 3 | 3 | 3 | 3 |
| Within ½ mile of a pharmacy | 2 | 2 | 2 | 2 |
| **Total Points** | **112** | **102** | **111** | **111** |

**Tie Breaker:** 306.701%