

**CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE
CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
Qualified Private Activity Tax-Exempt Bond Project
May 12, 2026**

Goodwin on Glacier, located at 4530 Glacier Avenue in San Diego on a 0.43 acre site, requested and is being recommended for a reservation of \$4,244,424 in annual federal tax credits and \$23,915,187 of tax-exempt bond cap to finance the new construction of 131 units of housing, consisting of 130 restricted rental units and 1 unrestricted manager's unit. The project will have 130 studio units, 1 two-bedroom unit, serving seniors with rents affordable to households earning 30%-60% of area median income (AMI). The construction is expected to begin in November 2026 and be completed in July 2027. The project will be developed by Wakeland Housing and Development Corporation and will be located in Senate District 39 and Assembly District 78.

The project financing includes state funding from the Multifamily Housing Program (MHP) program of HCD.

Project Number CA-26-493

Project Name Goodwin on Glacier
Site Address: 4530 Glacier Avenue
San Diego, CA 92120
County: San Diego
Census Tract: 0096.04

Tax Credit Amounts

| | Federal/Annual | State/Total |
|--------------|-----------------------|--------------------|
| Requested: | \$4,244,424 | \$0 |
| Recommended: | \$4,244,424 | \$0 |

Tax-Exempt Bond Allocation

Recommended: \$23,915,187

CTCAC Applicant Information

CTCAC Applicant/CDLAC Sponsor: Wakeland Housing and Development Corporation
Contact: Rebecca Louie
Address: 1230 Columbia Street, #950
San Diego, CA 92101
Phone: (619) 677-2325
Email: rlouie@wakelandhdc.com

Bond Financing Information

CDLAC Applicant/Bond Issuer: California Housing Finance Agency
Bond Counsel: Orrick, Herrington & Sutcliffe LLP
Private Placement Purchaser: Wells Fargo Bank, N.A.

Development Team

| | |
|------------------------------------|--|
| General Partner / Principal Owner: | Wakeland Glacier LLC |
| General Partner Type: | Nonprofit |
| Parent Company: | Wakeland Housing and Development Corporation |
| Developer: | Wakeland Housing and Development Corporation |
| Investor/Consultant: | California Housing Partnership |
| Management Agent: | CONAM Management Corporation |

Project Information

| | | |
|---------------------------------|------------------|---------|
| Construction Type: | New Construction | |
| Total # Residential Buildings: | 1 | |
| Total # of Units: | 131 | |
| No. / % of Low Income Units: | 130 | 100.00% |
| Average Targeted Affordability: | 47.77% | |
| Federal Set-Aside Elected: | 40%/60% | |
| Federal Subsidy: | Tax-Exempt | |

Information

| | |
|------------------------|---|
| Housing Type: | Seniors |
| Geographic Area: | Coastal Region |
| State Ceiling Pool: | New Construction |
| Set Aside: | Extremely Low/Very Low Income Set Aside |
| CDLAC Project Analyst: | Erin DeBlaquiere |
| CTCAC Project Analyst: | Marilynn Thao |

55-Year Use / Affordability

| <u>Aggregate Targeting</u> | <u>Number of Units</u> | <u>Percentage of Affordable Units</u> |
|----------------------------|------------------------|---------------------------------------|
| 30% AMI: | 33 | 25% |
| 40% AMI: | 20 | 15% |
| 50% AMI: | 20 | 15% |
| 60% AMI: | 57 | 44% |

Unit Mix

| | |
|-----|------------------|
| 130 | SRO/Studio Units |
| 1 | 2-Bedroom Units |
| 131 | Total Units |

| <u>Unit Type & Number</u> | <u>2025 Rents Targeted % of Area Median Income</u> | <u>Proposed Rent (including utilities)</u> |
|-------------------------------|--|--|
| 33 SRO/Studio | 30% | \$868 |
| 20 SRO/Studio | 40% | \$1,158 |
| 20 SRO/Studio | 50% | \$1,447 |
| 57 SRO/Studio | 60% | \$1,687 |
| 1 2 Bedrooms | Manager's Unit | \$0 |

Project Cost Summary at Application

| | |
|------------------------------------|---------------------|
| Land and Acquisition | \$200,772 |
| Construction Costs | \$56,113,955 |
| Rehabilitation Costs | \$0 |
| Construction Hard Cost Contingency | \$2,795,448 |
| Soft Cost Contingency | \$846,983 |
| Relocation | \$0 |
| Architectural/Engineering | \$2,245,000 |
| Const. Interest, Perm. Financing | \$8,717,646 |
| Legal Fees | \$197,796 |
| Reserves | \$824,001 |
| Other Costs | \$3,985,580 |
| Developer Fee | \$10,646,549 |
| Commercial Costs | \$0 |
| Total | \$86,573,730 |

Residential

| | |
|---|-----------|
| Construction Cost Per Square Foot: | \$740 |
| Per Unit Cost: | \$660,868 |
| Estimated Hard Per Unit Cost: | \$375,917 |
| True Cash Per Unit Cost*: | \$602,945 |
| Bond Allocation Per Unit: | \$375,917 |
| Bond Allocation Per Restricted Rental Unit: | \$183,963 |

| Construction Financing | | Permanent Financing | |
|--|---------------|--|---------------------|
| <u>Source</u> | <u>Amount</u> | <u>Source</u> | <u>Amount</u> |
| Wells Fargo: Tax-Exempt | \$23,915,187 | CCRC ¹ : Tax-Exempt | \$1,477,000 |
| Wells Fargo: Recycled Tax-Exempt | \$1,000,000 | HCD: MHP | \$35,147,931 |
| Wells Fargo: Taxable | \$44,334,258 | HCD: MHP-SSR ³ Grant | \$387,000 |
| City of San Diego: LMIHAF ² | \$3,600,000 | City of San Diego: LMIHAF ² | \$4,000,000 |
| Deferred Costs | \$2,542,322 | Deferred Developer Fee | \$7,588,000 |
| Deferred Developer Fee | \$7,588,000 | Tax Credit Equity | \$37,973,799 |
| Tax Credit Equity | \$3,593,963 | TOTAL | \$86,573,730 |

*Less Donated Land, Seller Carryback Loans, Waived Fees, and Deferred Developer Fee

¹California Community Reinvestment Corporation

²Low and Moderate Income Housing Fund

³Supportive Services Reserve

Determination of Credit Amount(s)

| | |
|--|---------------|
| Requested Eligible Basis: | \$81,623,546 |
| 130% High Cost Adjustment: | Yes |
| Applicable Fraction: | 100.00% |
| Qualified Basis: | \$106,110,610 |
| Applicable Rate: | 4.00% |
| Total Maximum Annual Federal Credit: | \$4,244,424 |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$10,646,549 |
| Federal Tax Credit Factor: | \$0.89467 |

Except as allowed for projects basing cost on assumed third party debt, the "as if vacant" land value and the existing improvement value established at application for all projects, as well as the eligible basis amount derived from those values, shall not increase during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits. The sum of the third party debt encumbering the property may increase during subsequent reviews to reflect the actual amount.

CTCAC Significant Information / Additional Conditions:

The project will restrict 33 Low-Income Units (25% of the Low-Income Units) to serve Special Needs Population(s), as defined in CTCAC Regulations Section 10302(kkk).

CDLAC Analyst Comments: None.

Resyndication and Resyndication Transfer Event: None.

Standard Conditions

The applicant shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 25% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

State tax credit recipients are limited to cash distributions from project operations pursuant to California Revenue and Taxation Code Section 12206(d). By accepting the tax credit reservation, the applicant/owner is agreeing to comply with the statutory limitations and requirements.

CTCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of CTCAC.

The applicant must pay CTCAC a reservation fee calculated in accordance with regulation. Additionally, CTCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within CTCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

If the applicant has requested the use of a CUAC utility allowance, CTCAC's Compliance staff will review the CUAC documentation for this project prior to placed in service. Until written approval is received from CTCAC, this project is not eligible to use a utility allowance based on the CUAC.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by CTCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis, and tax credit amount determined by CTCAC in its final feasibility analysis.

CDLAC Additional Conditions

The applicant/owner is required to comply with the CDLAC resolution and the terms of the bond and tax credit award as presented in the application and summarized in this staff report. CTCAC will verify the project complied with all terms of the award at placed-in-service review.

If points were awarded by CDLAC for housing type, the project shall comply with the housing type requirements at the time of CTCAC's Placed In Service review. The housing type requirement shall be conditioned in the CTCAC Regulatory Agreement and CTCAC Compliance staff shall verify the project is meeting those housing type requirements, consistent with California Code of Regulations, title 4, section 10322(i).

CA-26-493 / Goodwin on Glacier

| Points System | Max. Possible | | Points Requested | Points Awarded |
|--|---------------|------------|------------------|----------------|
| | New Const. | Rehab. | | |
| New Construction Density and Local Incentives | 10 | 0 | 10 | 10 |
| Project density is at least 100 bedrooms/net acre | 10 | 0 | 10 | 10 |
| Exceeding Minimum Income Restrictions | 20 | 20 | 20 | 20 |
| Average targeted affordability is 12 percent below 60% | 20 | 0 | 20 | 20 |
| Exceeding Minimum Rent Restrictions | 10 | 10 | 10 | 10 |
| Average targeted affordability is 33% below market comparables | 10 | 10 | 10 | 10 |
| General Partner & Management Company | 10 | 10 | 10 | 10 |
| General Partner Experience | 7 | 7 | 7 | 7 |
| Management Company Experience | 3 | 3 | 3 | 3 |
| Housing Needs | 10 | 0 | 10 | 10 |
| Readiness to Proceed | 10 | 10 | 10 | 10 |
| Access to Opportunity | 10 | 0 | 9 | 9 |
| 10% @ 30% AMI, 10% @ 50% AMI | 9 | 0 | 9 | 9 |
| Service Amenities | 10 | 10 | 10 | 10 |
| LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES; NON-TARGETED | | | | |
| Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms | 5 | 5 | 5 | 5 |
| Adult ed/health & wellness/skill bldg classes, min. 60 hrs/yr instruction | 5 | 5 | 5 | 5 |
| Cost Containment | 12 | 12 | 12 | 12 |
| Project eligible basis is 36% less than the CDLAC adjusted TBL; 1 pt per % | 12 | 12 | 12 | 12 |
| Site Amenities | 10 | 10 | 10 | 10 |
| Within 1/3 mile of transit, service every 30 min, 25 units/acre density | 7 | 7 | 7 | 7 |
| Within 1/2 mile of public park or community center open to general public | 3 | 3 | 3 | 3 |
| Within 1/2 mile of a full-scale grocery/supermarket of at least 25,000 sf | 5 | 5 | 5 | 5 |
| Within 1/2 mile of medical clinic or hospital | 3 | 3 | 3 | 3 |
| Within 1/2 mile of a pharmacy | 2 | 2 | 2 | 2 |
| Total Points | 112 | 102 | 111 | 111 |

Tie Breaker:

169.849%